

Oswal Pumps



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July 11, 2025

Listing Department BSE Limited Phiroze Jeejeebhoy Towers

Dalal Street Mumbai - 400 001 Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai – 400051

Name of Scrip: OSWALPUMPS

Scrip Code: 544418

Sub.: Press Release

Dear Sir/ Madam,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Press Release dated July 11, 2025 being issued by the Company for dissemination to the public.

This is for your information and records.

Thanking you,

Yours faithfully

For Oswal Pumps Limited

Anish Kumar Company Secretary and Compliance Officer

Encl: As above



Press Release

Oswal Pumps' Total Income rises by 88.2% YoY, reaching 14,329 Mn in FY25

Karnal, Haryana, 11th July 2025: Oswal Pumps Limited, one of the most trusted name in the Solar Pumps manufacturing, announced its Q4 FY25 & FY25 results yesterday. The Board of Directors of Oswal Pumps Limited at its meeting held on 10th July 2025 took on record the Audited Financial Results for the Financial Year 2024-25.

₹Mn

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Financial Summary	Q4FY25	Q4FY24	YoY%	Q3FY25	QoQ%	FY25	FY24	YoY%
Total Income	3,656	2,308	58.4%	3,805	(3.9%)	14,329	7,612	88.2%
EBITDA	998	457	118.6%	1,191	(16.2%)	4,225	1,528	176.5%
EBITDA Margin	27.3%	19.8%	751 bps	31.3%	(401 bps)	29.5%	20.1%	941 bps
PAT	639	286	123.5%	804	(20.5%)	2,806	977	187.3%
PAT Margin	17.5%	12.4%	509 bps	21.1%	(365 bps)	19.6%	12.8%	675 bps
Diluted EPS (in ₹)	6.32	4.88	29.5%	8.04	(21.4%)	28.18	9.82	187.0%

Commenting on the results, Mr. Vivek Gupta, Chairman and Managing Director, Oswal Pumps Limited, said:

"On behalf of the management team at Oswal Pumps Limited, I extend our heartfelt gratitude to the entire investment community for the overwhelming response to our IPO. We are truly humbled by the trust and confidence you have placed in us. Your support inspires us to work even harder and reinforces our commitment to delivering on our promises and exceeding expectations.

The company delivered strong performance in the year gone by, with Total Income rising by 88.2% year-over-year to ₹14,329 million.

EBITDA for the full year grew by 176.5% to ₹4,225 million from ₹1,528 million in FY24, resulting in an EBITDA Margin of 29.5%, reflecting a 941-basis point improvement year-over-year.

Profit After Tax (PAT) for FY25 reached ₹2,806 million, with a PAT Margin of 19.6%, up 675 basis points from FY24.

EBITDA margin for Q4 FY25 was lower by 2.2% as compared to the full-year FY25 primarily due to change in the sales mix. Share of direct Kusum sales fell by 11% (higher margin vertical) while the share of external module sales increased by 12% (lower margin vertical), leading to an overall lower margin for the quarter.

In 2021, we began offering Turnkey Solar Pumping Systems, which include solar-powered agricultural pumps, solar modules, mounting structures, pump controllers, and installation services. These are provided either directly or through third-party bidders under the PM Kusum Scheme. As of June 30, 2025, we have successfully executed 48,915 Turnkey Solar Pumping System orders directly under the PM Kusum Scheme."



"Milestones Achieved in Q4 FY25"

- Total income of ₹ 3,656 Mn in Q4 FY25, registering a growth of 58.4% YoY
- **EBITDA** of ₹ 998 Mn in Q4 FY25, growing 118.6% YoY. EBITDA Margin was at 27.3%, expanding by 751 basis points YoY
- PAT of ₹ 639 Mn in Q4 FY25, up 123.5% YoY and PAT Margin was at 17.5%
- EPS stood at ₹ 6.32 in Q4 FY25 as against ₹ 4.88 in Q4 FY24

"Milestones Achieved in FY25"

- Total income of ₹ 14,329 Mn in FY25, registering a growth of 88.2% YoY
- **EBITDA** of ₹ 4,225 Mn in FY25, growing 176.5% YoY. EBITDA Margin was at 29.5%, expanding by 941 basis points YoY
- PAT of ₹ 2,806 Mn in FY25, up 187.3% YoY. PAT Margin was at 19.6%
- EPS stood at ₹ 28.18 in FY25 as against ₹ 9.82 in FY24

About Oswal Pumps Limited

Oswal Pumps is one of India's fastest-growing, vertically integrated solar pump manufacturer. With a legacy of over two decades in pump engineering and manufacturing, the company is a fully integrated provider of turnkey solar pumping systems. It has established a strong presence across solar-powered and grid-connected submersible and monoblock pumps, electric motors, and solar modules—all marketed under the trusted 'Oswal' brand.

The Company is accredited with ISO 9001:2015, ISO 45001:2018, and ISO 14001:2015 certifications and is listed under the Ministry of New and Renewable Energy's Approved List of Models and Manufacturers (ALMM).

With a strong pan-India distribution network, growing international footprint across countries, and a focused design and engineering team, Oswal Pumps continues to cater to the diverse requirements of end-users in the agricultural, residential and industrial sectors.

For further information, please contact:

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Chief Financial Officer

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