Orient Cables
Powering Reliable Connections

Orient Cables (India) Limited
(Formerly known as Orient Cables (India) Pvt. Ltd.)

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CIN: U31300DL2005PLC140809

November 13, 2026

To,

Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai – 400 051 Symbol- **544960**	Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 Scrip Code- **ORIENTCABL**

Sub: Investors Presentation on Financial Results for the Quarter-II and Half Year ended on September 30, 2026 of F.Y. 2026-27

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on unaudited limited reviewed financial results (Standalone and Consolidated) of the Company for the Quarter-II and Half Year ended on September 30, 2026 of Financial Year 2026-27.

The aforesaid presentation is also be hosted on the Company's website at https://orientcables.in/

You are requested to take the above intimation on record.

Thanking You,
For **Orient Cables (India) Limited**

MONA KAUSHIK

Digitally signed by MONA KAUSHIK
DN: c=IN, postalCode=201012, st=UTTAR PRADESH, street=HOUSE18 SECTOR14 ASHOKA SOCIETYGHAZIABAD 201012, l=GHAZIABAD, o=Personal, title=5607, serialNumber=581fcc3c7d4a1f100cbc6bd0fc50cf4fb4612c5de417051470d593220c194a88, pseudonym=f541efac134b76f0d0f833da709a943e, 2.5.4.20=05f785de8ac1da8cb713d72ce53ffc2e9023c0f52bc9aeb1479fe59914f85fa5, email=MONAKAUSHIK20@GMAIL.COM, cn=MONA KAUSHIK
Date: 2026.11.13 09:01:57 +05'30'

Mona Kaushik
Company Secretary & Compliance Officer
Mem. No.: A25230
Place: Gurugram

Encl: As above



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Investor Presentation

Q2 & H1 FY27

Safe Harbour

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Listing Ceremony 5th October 2026













01

Q2 & H1 FY27

Business & Financial Highlights

Management Commentary



Mr. Vipul Nagpal
Chairman & Managing Director

Commenting on the Results, Mr. Vipul Nagpal, Chairman and Managing Director said:

"We are pleased to report our highest-ever quarterly and half yearly performance in Q2 & H1 FY27, marked by robust revenue growth, improved profitability and healthy margin expansion.

On a standalone basis, Revenue grew 107% YoY to ₹528.8 crore in Q2 FY27 and 103% YoY to ₹1,018.0 crore in H1 FY27, supported by strong business momentum, a diversified product mix, increasing contribution from our Renewable segment (E-Beam), robust export performance and better capacity utilisation at our Bengaluru facility. Exports grew approximately 32% QoQ and 82% YoY in Q2 FY27 and 57% in H1 FY27 compared to H1 FY26. Volume growth for H1 FY27 stood ~60% YoY

EBITDA increased by 158% YoY to ₹63.6 crore in Q2 FY27, with margins expanding by 230 basis points to 12.0%. H1 FY27 EBITDA grew 155% YoY to ₹119.2 crore, with margin expansion of 240 basis points, driven by a favourable product mix, operating leverage and improved operational efficiencies. PAT rose 180% YoY to ₹40.1 crore in Q2 FY27 and 194% YoY to ₹73.7 crore in H1 FY27.

With an approximately 22.9% market share and a Top 4 industry ranking, we continue to strengthen our position in networking cables while diversifying into high-growth areas, including E-Beam cables, EV charging assemblies and solar junction boxes. These opportunities complement our existing portfolio and support our ambition to become a one-stop provider of passive networking infrastructure and allied solutions.

Our long-standing customer relationships, strong engineering and quality capabilities, and integrated, scalable manufacturing footprint position us well to address evolving customer requirements and capture emerging opportunities.

Looking ahead, while Q3 is typically a seasonally softer quarter for our business, we expect momentum to improve in Q4, in line with historical trends, supported by a healthy order projection and sustained demand across key segments. Accordingly, we expect our absolute performance in H2 FY27 to be broadly in line with H1 FY27. The growth is expected to be supported by healthy organic business momentum, better capacity utilisation at our Bengaluru facility and increasing contributions from our emerging Power and Renewables segments (E-Beam). We also expect profitability to improve on a year-on-year basis, driven by a favourable product mix, operating leverage and continued focus on operational efficiencies.

Our key priorities include ramping up the new manufacturing facility at Bhiwadi, Rajasthan, expanding our presence in emerging product segments such as EV charging guns and cables, leveraging our joint venture with Aditya Infotech, and pursuing growth opportunities in export markets. These initiatives, alongside disciplined execution and operational efficiencies, are expected to strengthen our growth trajectory while maintaining a sustainable and profitable business model.

We remain focused on portfolio expansion, operational excellence and sustainable long-term value creation for all our stakeholders."

Key Business Highlights – Q2 & H1 FY27

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Capacity Expansion - Bhiwadi, Rajasthan

- Setting up an **11-acre** manufacturing facility at Bhiwadi, Rajasthan
- Civil construction progressing well, with completion expected by **H1 FY28**

Scaling Up New Business Segments

- **EV charging Guns and Cables**
  - Secured orders from **leading automotive OEMs**
  - Ramping up utilisation in **Q3 FY27**, targeting full capacity utilisation from **Q4 FY27**
- **E-Beam Cables (Renewables and Railways)**
  - **Adding new customers** and scaling up manufacturing capacity to address growing demand

Strategic Partnership – CoreLink JV with Aditya Infotech (CP PLUS)

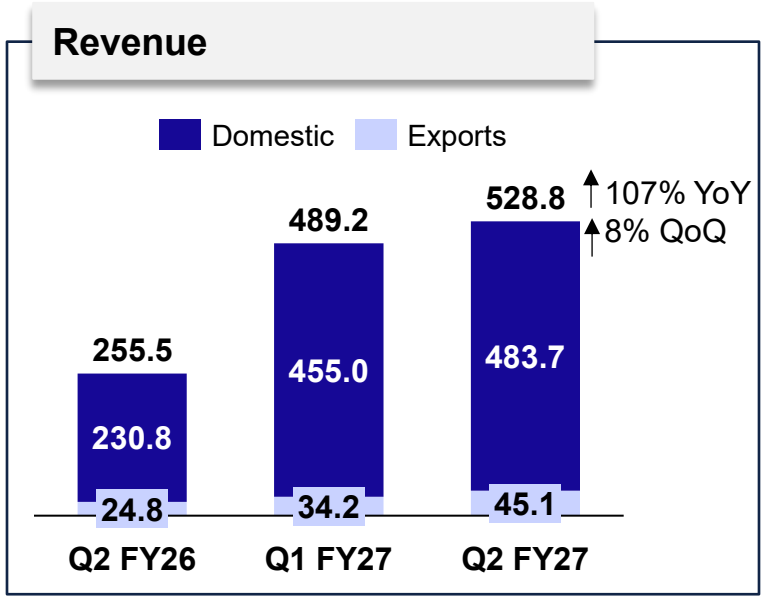
- **50:50 JV** established to manufacture LAN cables, CCTV/coaxial cables, terminated assemblies, connectors and allied products
- Machinery installation and commissioning underway, with commercial production expected from **Q4 FY27**

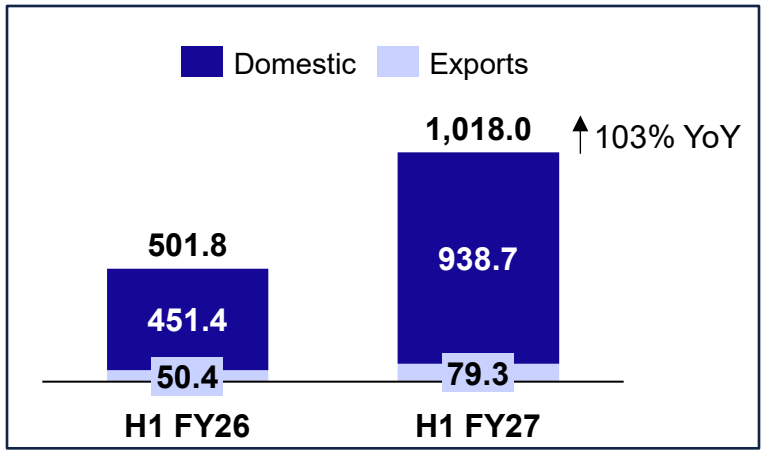
Highest-Ever Quarterly & Half-Yearly Financial Performance

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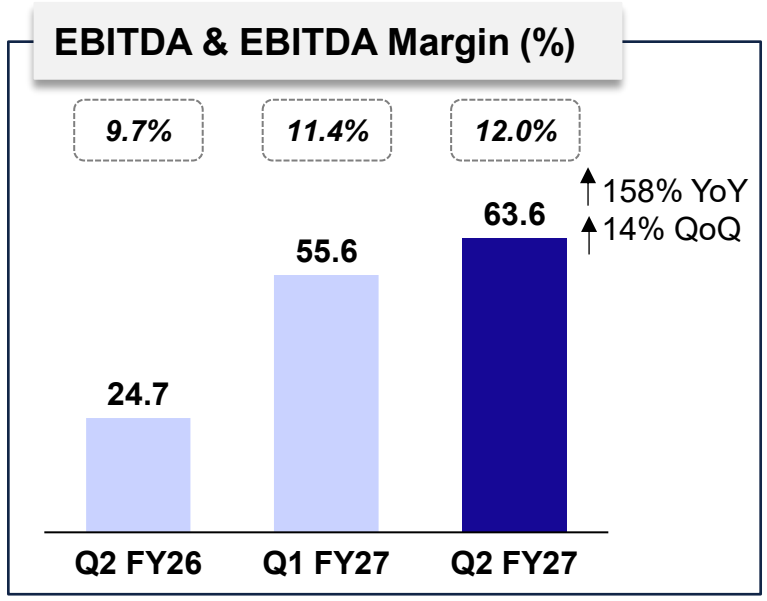
In ₹ Crore

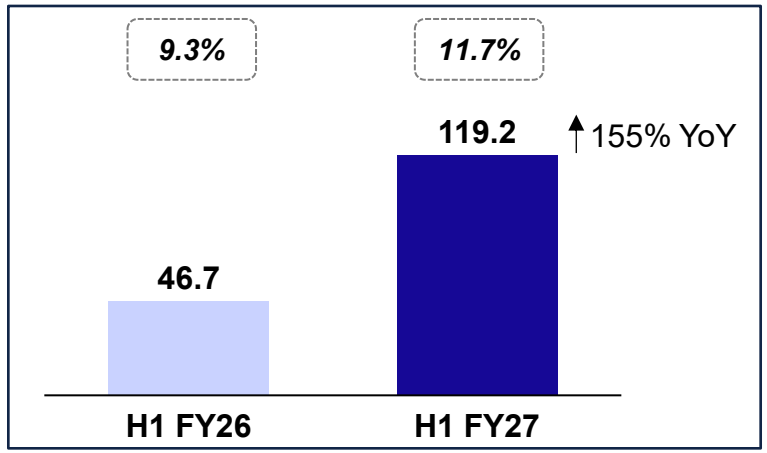
Revenue



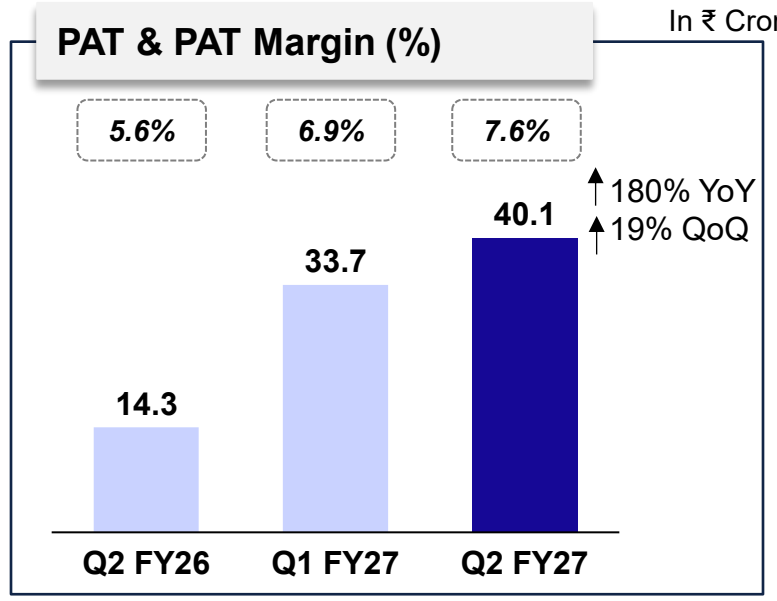


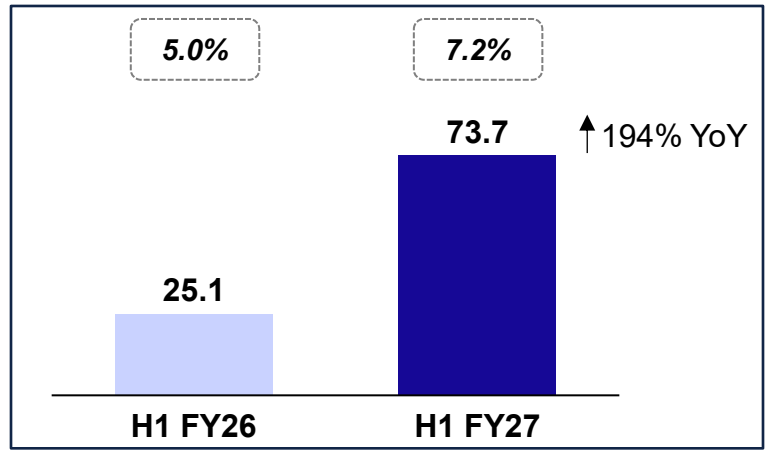
EBITDA & EBITDA Margin (%)





PAT & PAT Margin (%)

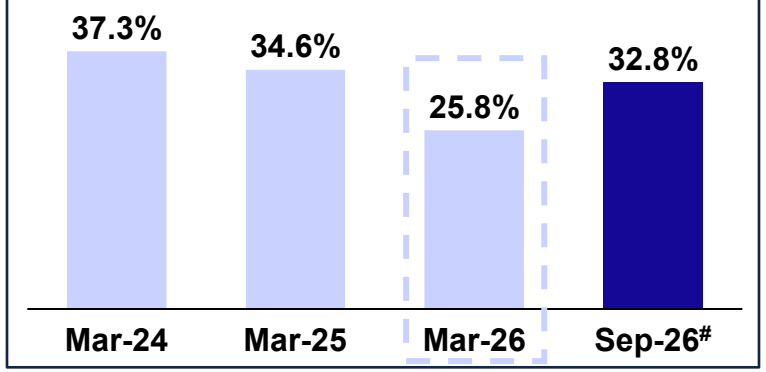




Consolidated Financial Parameters

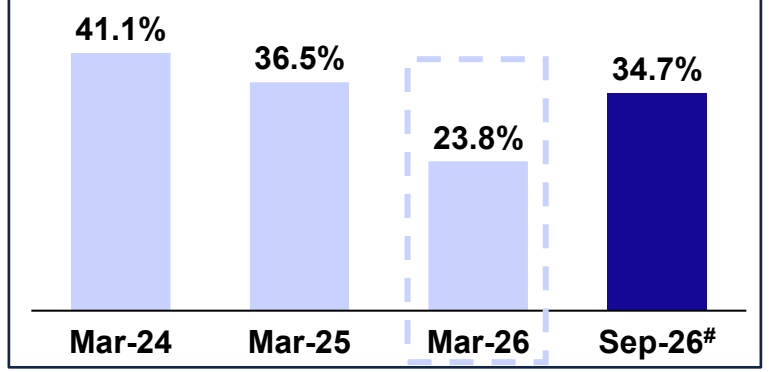
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Return on Equity (%)



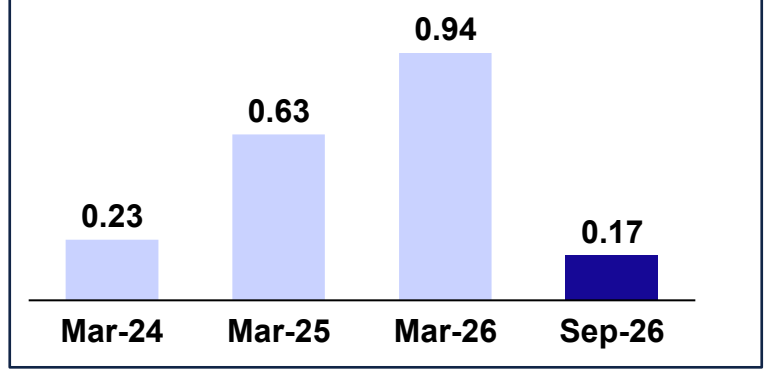
#Annualized

Return on Capital Employed (%)



#Annualized

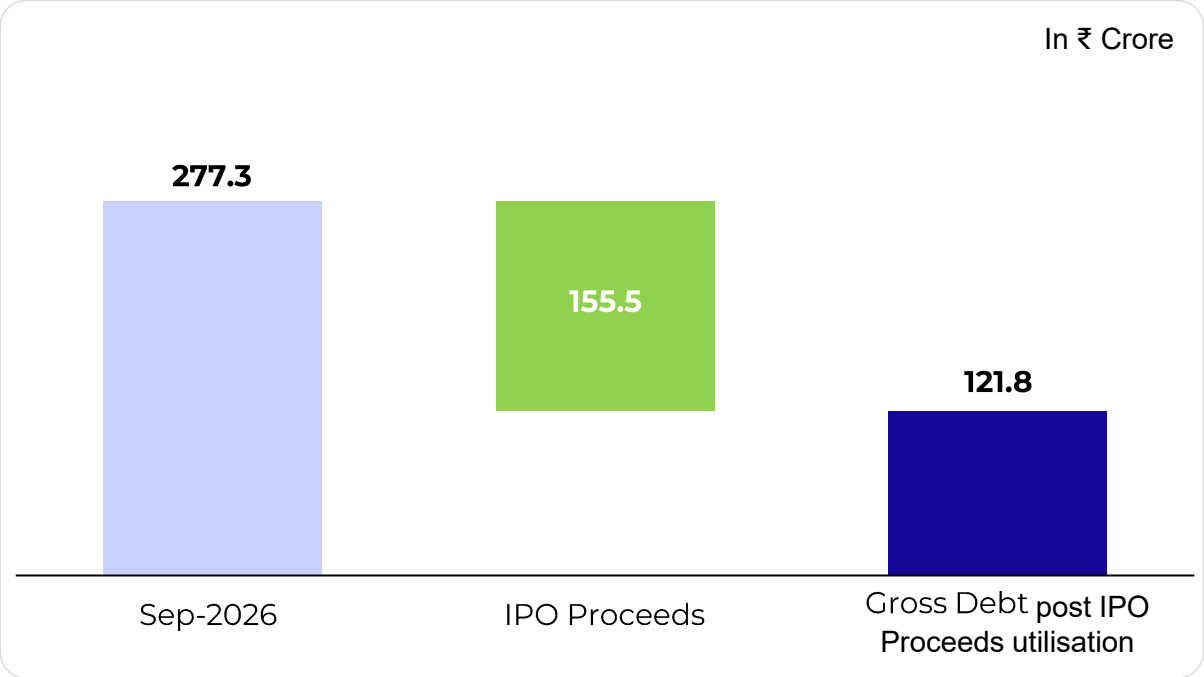
Net Debt / Equity (x)



Despite profitability and margin pressures during FY26 arising from geopolitical disruptions in the Middle East, Orient Cables continued to deliver the highest RoE among its peers[1] at 25.8%, while maintaining a healthy RoCE of 23.8%, reflecting strong capital efficiency and effective utilisation of resources

1 As per 1Lattice report

Utilization of IPO Proceeds



Utilization of IPO Proceeds:

- As on date, the company has utilised entire ₹155.5 Crores from the IPO fresh issue proceeds which were dedicated towards prepayment and/or repayment of certain outstanding borrowings. This step will release internal accruals for strategic investments, capacity expansion, and growth initiatives
- The Company will continue to utilise the IPO fresh issue proceeds earmarked for investment in plant and machinery to strengthen and expand its manufacturing capabilities
- Remaining IPO proceeds will be deployed towards general corporate purposes, further bolstering liquidity and financial flexibility

IPO Proceeds received on 5th October 2026

Standalone Profit and Loss Statement

In ₹ Crore

Particulars	Q2 FY27	Q2 FY26	YoY	Q1 FY27	QoQ	H1 FY27	H1 FY26	YoY
Revenue from Operations	**528.8**	**255.5**	**107%**	**489.2**	**8%**	**1,018.0**	**501.8**	**103%**
Cost of Goods Sold	421.7	198.1		393.8		815.5	393.5	
Gross Profit	**107.1**	**57.4**	**86%**	**95.4**	**12%**	**202.5**	**108.3**	**87%**
Gross Profit Margin (%)	**20.3%**	**22.5%**		**19.5%**		**19.9%**	**21.6%**	
Employee Cost	18.8	14.8		17.1		35.9	28.1	
Other Expenses	24.7	18.0		22.7		47.4	33.5	
EBITDA	**63.6**	**24.7**	**158%**	**55.6**	**14%**	**119.2**	**46.7**	**155%**
EBITDA Margin (%)	**12.0%**	**9.7%**		**11.4%**		**11.7%**	**9.3%**	
Depreciation	4.6	3.5		4.3		8.9	7.0	
Other Income	1.7	1.6		1.8		3.5	2.7	
EBIT	**60.7**	**22.8**	**167%**	**53.0**	**14%**	**113.8**	**42.4**	**168%**
EBIT Margin (%)	**11.5%**	**8.9%**		**10.8%**		**11.2%**	**8.5%**	
Finance Cost	8.5	3.6		7.6		16.2	8.9	
Profit before Tax	**52.2**	**19.1**	**173%**	**45.4**	**15%**	**97.6**	**33.5**	**191%**
Profit before Tax Margin (%)	**9.9%**	**7.5%**		**9.3%**		**9.6%**	**6.7%**	
Tax	12.1	4.8		11.8		23.9	8.5	
Profit After Tax	**40.1**	**14.3**	**180%**	**33.7**	**19%**	**73.7**	**25.1**	**194%**
Profit After Tax Margin (%)	**7.6%**	**5.6%**		**6.9%**		**7.2%**	**5.0%**	
EPS	3.92	1.40		3.30		7.22	2.46	

Revenue from Operations

- Strong growth in revenue was on the back of strong business momentum, diversified product mix, increasing contribution from our Renewable segment (E-Beam), robust export performance and better capacity utilisation
- Volume growth for H1 FY27 grew ~60% YoY

Gross Profit

- Gross margins witnessed some moderation during the period, primarily reflecting changes in the product mix and input cost dynamics

EBITDA

- EBITDA margins improved by 230 basis points YoY in Q2 FY27 and by 240 basis points YoY in H1 FY27, due to favourable product mix, operating leverage and improved operational efficiencies

Standalone Balance Sheet

In ₹ Crore

Assets	Sep-26	Mar-26
Non - Current Assets	**232.2**	**194.8**
Property Plant & Equipment	200.0	188.3
Capital work-in-progress	1.9	2.0
Other Intangible Assets	0.6	0.6
Intangible Assets under Development	1.0	1.0
Right of-use of assets	8.2	1.3
Investment in Subsidiaries /Joint Venture	1.0	0.0
Other Financial Assets	0.8	0.9
Other non-current assets	18.7	0.8
Current Assets	**880.5**	**384.9**
Inventories	229.4	112.2
Financial Assets		
(i) Investments	8.1	7.9
(ii) Trade receivables	255.2	218.2
(iii) Cash and cash equivalents	182.3	12.9
(iv) Bank balances other than cash and cash equivalents	0.4	0.4
Loans	13.8	0.8
Other Financial Assets	180.9	23.7
Other Current Assets	10.3	8.9
Total Assets	**1,112.7**	**579.7**

Equity & Liabilities	Sep-26	Mar-26
Total Equity	**605.4**	**236.3**
Share Capital	11.4	10.2
Other Equity	594.0	226.1
Non-Current Liabilities	**76.3**	**39.5**
Financial Liabilities		
(i) Borrowings	65.6	35.7
(ii) Lease Liability	6.1	0.3
Provisions	2.5	1.8
Deferred Tax Liabilities	2.1	1.7
Current Liabilities	**431.0**	**303.8**
Financial Liabilities		
(i) Borrowings	211.7	197.5
(ii) Trade Payables	182.5	94.8
(iii) Lease Liabilities	1.9	0.8
(iv) Other Financial Liabilities	9.7	7.3
Other Current Liabilities	5.3	2.1
Provisions	0.3	0.2
Current tax liabilities (net)	19.6	1.0
Total Equity & Liabilities	**1,112.7**	**579.7**

Standalone Cash Flow Statement

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In ₹ Crore

Particulars	H1 FY27	H1 FY26
Net Profit Before Tax	**97.6**	**33.5**
Adjustments for: Non -Cash Items / Other Investment or Financial Items	25.0	15.3
Operating profit before working capital changes	**122.6**	**48.8**
Changes in working capital	-108.4	-24.0
Cash generated from Operations	**14.2**	**24.8**
Direct taxes paid (net of refund)	-4.9	-10.4
Net Cash from Operating Activities	**9.3**	**14.4**
Net Cash from Investing Activities	**-33.4**	**-55.0**
Net Cash from Financing Activities	**193.4**	**41.1**
Net Increase / Decrease in Cash and Cash equivalents	**169.3**	**0.5**
Add: Cash & Cash equivalents at the beginning of the period	12.9	1.5
Add: Effect of exchange of foreign currency	0.1	0.0
Cash & Cash equivalents at the end of the period	**182.3**	**1.9**

Consolidated Profit and Loss Statement

Orient Cables
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In ₹ Crore

Particulars	Q2 FY27	Q1 FY27	QoQ	H1 FY27	FY26*
Revenue from Operations	**529.3**	**489.2**	**8%**	**1,018.5**	**1,171.7**
Cost of Goods Sold	422.1	393.8		815.9	941.5
Gross Profit	**107.2**	**95.4**	**12%**	**202.6**	**230.2**
Gross Profit Margin (%)	**20.3%**	**19.5%**		**19.9%**	**19.6%**
Employee Cost	19.1	17.4		36.5	59.5
Other Expenses	24.8	23.0		47.9	74.3
EBITDA	**63.3**	**54.9**	**15%**	**118.2**	**96.4**
EBITDA Margin (%)	**12.0%**	**11.2%**		**11.6%**	**8.2%**
Depreciation	4.8	4.5		9.3	14.7
Other Income	1.7	1.8		3.4	10.0
EBIT	**60.2**	**52.2**	**15%**	**112.4**	**91.7**
EBIT Margin (%)	**11.4%**	**10.7%**		**11.0%**	**7.8%**
Finance Cost	8.5	7.7		16.2	19.1
Share of profit of joint ventures (net of tax)	-0.4	0.0		-0.4	0.0
Profit before Tax	**51.3**	**44.5**	**15%**	**95.8**	**72.6**
Profit before Tax Margin (%)	**9.7%**	**9.1%**		**9.4%**	**6.2%**
Tax	11.7	11.7		23.4	19.0
Profit After Tax	**39.5**	**32.8**	**21%**	**72.3**	**53.6**
Profit After Tax Margin (%)	**7.5%**	**6.7%**		**7.1%**	**4.6%**
EPS	3.89	3.26		7.14	5.28

**OCL Greentech Private Limited, a subsidiary incorporated in May 2025, with no contribution in Q2 & H1 FY26. Revenue contribution from OCL Greentech Private Limited stood at approximately ₹0.04 crore for FY26*

Consolidated Balance Sheet

In ₹ Crore

Assets	Sep-26	Mar-26
Non - Current Assets	**238.3**	**195.9**
Property Plant & Equipment	206.4	189.3
Capital work-in-progress	1.9	2.0
Other Intangible Assets	0.6	0.6
Intangible Assets under Development	1.0	1.0
Right of-use of assets	8.2	1.3
Investment in Subsidiaries/Joint Venture	0.6	0.0
Other Financial Assets	0.8	0.9
Other non-current assets	18.8	0.9
Current Assets	**874.9**	**384.9**
Inventories	230.0	112.6
Financial Assets		
(i) Investments	8.1	7.9
(ii) Trade receivables	249.2	218.1
(iii) Cash and cash equivalents	182.4	12.9
(iv) Bank balances other than cash and cash equivalents	0.4	0.4
Loans	12.0	0.0
Other Financial Assets	180.9	23.7
Other Current Assets	11.8	9.3
Total Assets	**1,113.2**	**580.8**

Equity & Liabilities	Sep-26	Mar-26
Total Equity	**603.4**	**235.8**
Share Capital	11.4	10.2
Other Equity	592.8	225.9
Non-controlling interests	-0.8	-0.2
Non-Current Liabilities	**75.8**	**39.3**
Financial Liabilities		
(i) Borrowings	65.6	35.7
(ii) Lease Liability	6.1	0.3
Provisions	2.5	1.8
Deferred Tax Liabilities	1.6	1.5
Current Liabilities	**433.9**	**305.6**
Financial Liabilities		
(i) Borrowings	213.6	198.5
(ii) Trade Payables	167.3	95.4
(iii) Lease Liabilities	1.9	0.8
(iv) Other Financial Liabilities	25.9	7.4
Other Current Liabilities	5.3	2.2
Provisions	0.3	0.2
Current tax liabilities (net)	19.6	1.0
Total Equity & Liabilities	**1,113.2**	**580.8**

Consolidated Cash Flow Statement

Orient Cables
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In ₹ Crore

Particulars	H1 FY27
Net Profit Before Tax	**95.8**
Adjustments for: Non -Cash Items / Other Investment or Financial Items	25.7
Operating profit before working capital changes	**121.5**
Changes in working capital	-103.2
Cash generated from Operations	**18.3**
Direct taxes paid (net of refund)	-4.9
Net Cash from Operating Activities	**13.4**
Net Cash from Investing Activities	**-26.2**
Net Cash from Financing Activities	**182.2**
Net Increase / Decrease in Cash and Cash equivalents	**169.4**
Add: Cash & Cash equivalents at the beginning of the period	12.9
Add: Effect of exchange of foreign currency	0.1
Cash & Cash equivalents at the end of the period	**182.4**

No Consolidated Cash Flow for H1 FY26. OCL Greentech Private Limited (subsidiary) incorporated in May 2025, with no contribution in Q2 & H1 FY26



03

Company Overview

Orient Cables – At a Glance

Orient Cables
Powering Reliable Connections

Vision

To be the trusted partner behind critical infrastructure - engineering reliable cables and assemblies that empower customers to scale in the world's most dynamic sectors

Mission

We leverage global accreditations, integrated manufacturing, and engineering expertise to deliver reliable, customized connectivity with speed, safety, and sustainability

Core Values

At Orient Cables, our five core values - Reliable, Collaborative, Caring, Agile, and Progressive - guide every product, relationship, and decision

Top 4

Industry Ranking

Among India's leading Players[1]

~22.9%

Market Share

One of the Leading Players in Networking Cables[1]

9+ years

Enduring Customer Relationships

With 9 of our Top 10 customers

33.45% CAGR*

Revenue from Operations

Consistent Track Record of Growth

25.84%

ROE[1]

Strong Return on Equity

23.82%

Strong ROCE[1]

Efficient Capital Allocation

Diversifying Products Portfolio through innovation and targeting high growth areas in the future

1 As per 1Lattice report 1 As on 31st March 2026 / in FY26
**FY24-FY26*

Our Journey

Orient Cables
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2005 – Incorporation

2006 – Started with a small (~8,200 sq. mt.) facility (Unit I) for LAN Cables in Bhiwadi



2015 – Commenced manufacturing of CCTV cables



2015 – Commenced manufacturing of CAT 6A LAN cables



2017 – Achieved revenue from operations of more than **₹ 100 Crore**

2018 – Set up of Unit II for manufacturing of Fibre Optic Cables



2023 – Capacity expansion of networking cables



2025 – Initiated construction of E-beam irradiation facility **Expanded Unit II**



Reached **₹ 824.9 Cr** revenue[1]

Reached **₹ 1,171.6 Cr** revenue[1]

2026 – **Set up of Unit III in Bengaluru for manufacturing of Networking Cables**

Q1 FY27 – **Listed on BSE & NSE**

5th October 2026

1 As on 31st March 2026 / in FY26

Backed by Visionary Promoters



Mr. Vipul Nagpal

Founder, Chairman & Managing Director

- 20+ years of experience in wires & cables
- MBA from University of Illinois at UC, USA and B.Com.(Hons.) from SRCC

Experienced Board of Directors



Garima Nagpal

Whole Time Director

- 20+ years of experience in wires & cables
- Bachelors in Arts from University of Delhi



Vardaan Nagpal

Whole Time Director

- FIDE International Master Title Holder in Chess
- Bachelors in Arts from King's College, London



Anil Gupta

Independent Director

- Experience: BHEL, HCL Consulting, NEC Technologies (India)
- B.Tech. from IIT Delhi



Rohit Himatsingka

Independent Director

- Experience: Essar Services (India), Black Box Network Services
- Chartered Accountant



Manu Narang Wadhwa

Independent Director

- Experience: Coca Cola, Sony Pictures
- Post graduate diploma from Symbiosis Centre for Management & HR Development

Diversified Product Portfolio

Orient Cables
Powering Reliable Connections

Leading Manufacturer of Specialised Cables & Passive Networking Equipment

Networking Cables

LAN Cables


CAT 5


CAT 5E


CAT 6


CAT 6A

CCTV Cables



LAN & Custom Assemblies


Patch Cord


AISG Cable Assembly

Specialty Power, OFC & Solutions

Optical Fibre Cables


Unitube


Multitube

Other Speciality Cables


Fibre Patch Cord


Solar Cable


LT Power Cable

Wire & Cable Harness Assemblies, EV Charging Guns Cable Assembly & Allied Products


Keystone Jack


Tethered Drone System


EV Charging Cable


Gang Box

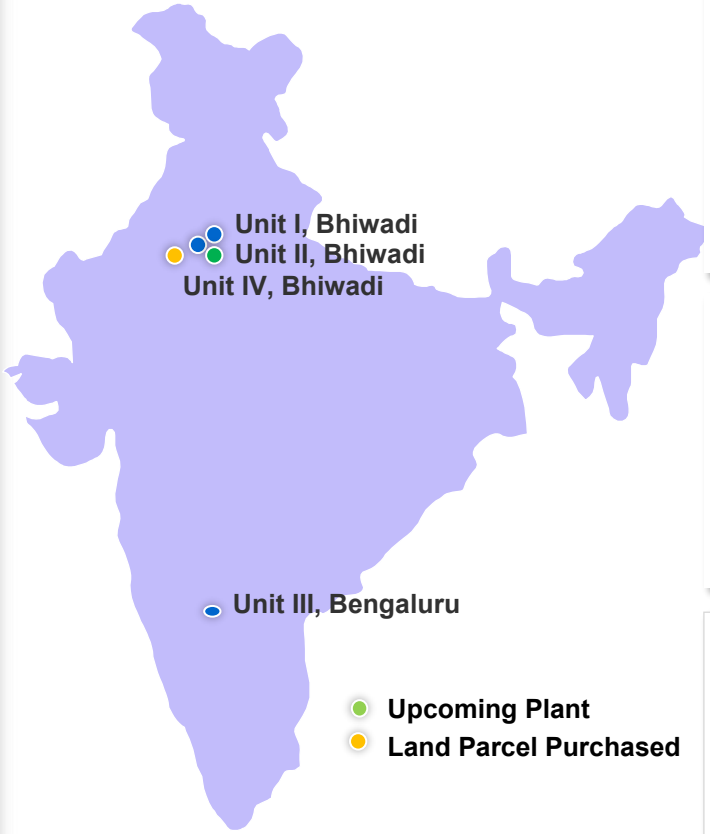

Patch panel


Face Plate

3 Strategically Located World-Class Manufacturing Facilities with Upcoming Facility

Orient Cables
Powering Reliable Connections

3 Strategically Located Facilities in Bhiwadi, Bengaluru – Cable Hub of North India



Unit 1 – 8,299 Sq. Meters



Capacity PA[1]: 2,26,720 Kms



Unit 2 – 21,207 Sq. Meters



Capacity PA[1]: 6,27,056 Kms



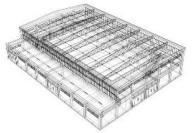
Unit 3 - Bengaluru



Capacity PA[1]: 1,09,320 Kms

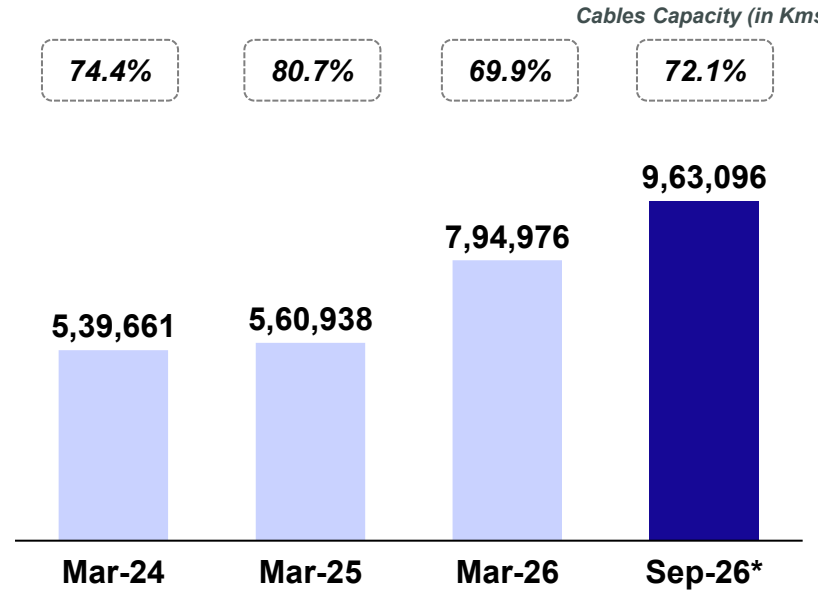
Started in May-2026

Land for future expansion 42,530 Sq Meters



Additional land purchased

Capacity & Capacity Utilization (%)



New Plant (Bengaluru - Unit 3) capacity utilisation as of Sep-26 stands at ~60.4%

1 Cables capacity as on 30th September 2026 **Sep-26 - Annualised*

Enhancing Geographical Footprint through Expansion

International Presence[1]

15
Export Countries

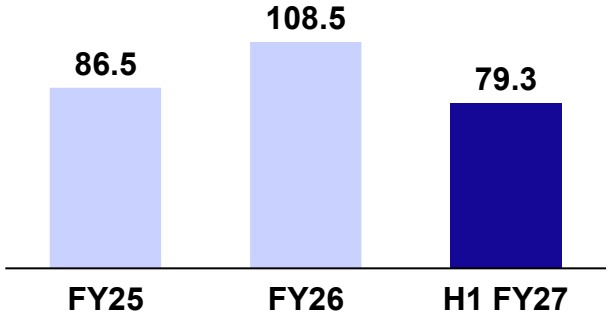
9.26%
Revenue from Exports

8.07%
Revenue from the Middle East



Increasing Export Revenue

In ₹ Crore



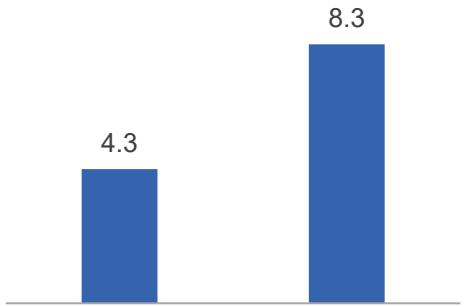
Cost competitive to China

Can sustain price competition from China while matching the specifications of overseas customers

Massive Opportunity in Global Markets

Entering into the US and Europe

Broadband Cables Market Size in CY30 (USD Bn)[2]



Orient's Advantage

- Established relationships with Indian arms of MNCs
- Awarded global certifications & accreditations
- India becoming a key supplier for wires & cables

1 As on 31st March 2026
2 As per 1Lattice Report

Delivering Customized Solutions Aligned with Evolving Technical & Quality Standards

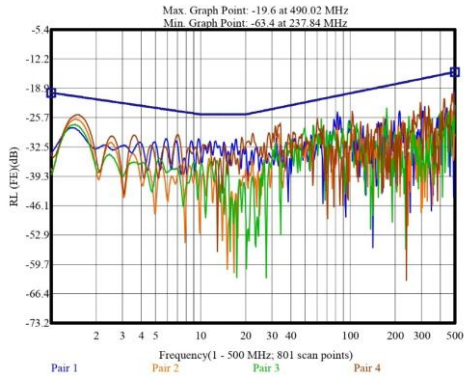
Orient Cables
Powering Reliable Connections

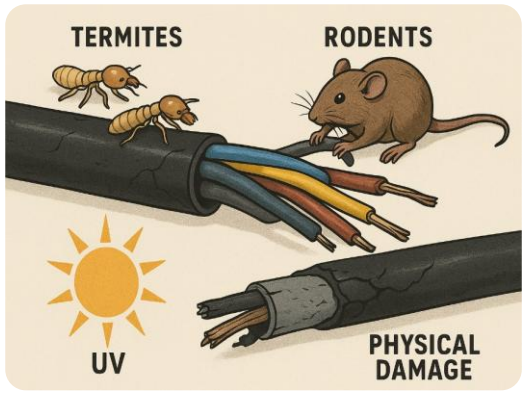
Quality & Precise Engineering are Key Differentiators

- Specialised testing machines to enable consistent quality
- Alien Crosstalk certified cables to improve data throughput
- CAT 6A Cables of 500 MHz ensuring download speeds of 10 GBPS
- Protective metallic layers for protection & durability









R&D and Quality Control



Dedicated Physical, Electrical & Optical labs

82

Professionals in Quality Control[1]

Quality Assurance at all stages and focus on continuous improvements

1 As on 30th September 2026

Integrated Manufacturing Capabilities & Globally Recognised Certifications

Orient Cables
Powering Reliable Connections

World Class Certifications

1st *Company in India to receive BIS for symmetrical pair / quad cables[1]*

Client Approvals

Backward Integration in Key Processes



Copper Drawing



PVC Compounding



IGFR Manufacturing



Fiber Reinforcement Plastic Rod Production

1 As per 1lattice Report

Long Standing Relationships with Customers

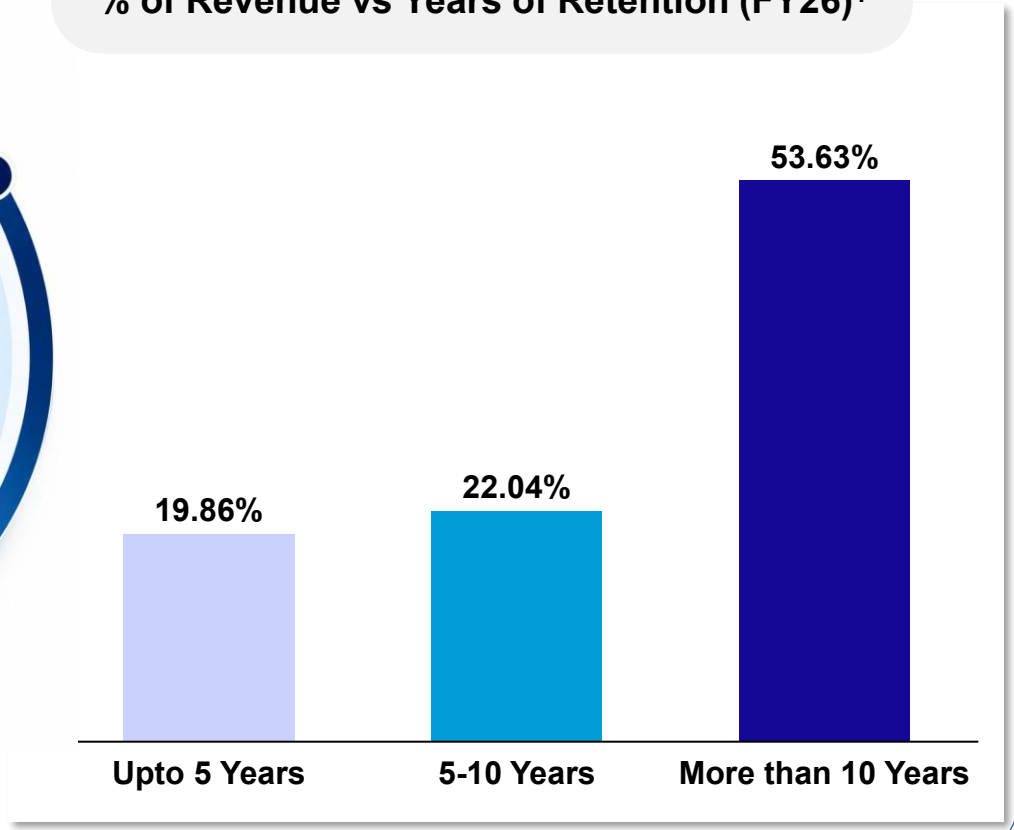
Orient Cables
Powering Reliable Connections

Strong & Enduring Client Relationships

~9 Years

Average tenure with Top 10 customers

% of Revenue vs Years of Retention (FY26)[1]



Strong Relationships Unable

Cross-Selling
Across product categories

Upselling
Higher value solutions

Diversification
Expansion into new products and markets

Long customer tenure creates opportunities to expand share of wallet through new products and geographies

1 As a percentage of revenue from operations in FY26

Our Competitive Strengths

Orient Cables
Powering Reliable Connections



Leadership Position in Networking Cables

- Among India's **Top 4 players**, with ~22.9% market share in FY26
- Market share increased from ~16% in FY22 to **~22.9% in FY26**



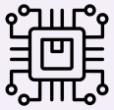
Diversified Portfolio of Customised Solutions

- **Broad portfolio** spanning networking, optical fibre and specialty power cables, harness and EV charging assemblies, and allied networking products
- Ability to **customise** product design, materials and performance specifications
- Expanding towards a **one-stop shop** for passive networking infrastructure



Long-standing Relationships with Marquee Customers

- Average relationship tenure of over **9 years** with the Top 10 customers
- **Serves 3 of India's Top 4 telecom companies** by revenue, as of March 2026



Integrated Manufacturing & Scalable Capacity

- Installed cable **capacity of 9,63,096 km** as of Sep 30, 2026, across three manufacturing units
- **In-house** copper processing, PVC compounding, FRP rods and IGFR manufacturing
- Automation, backward integration and the Bengaluru facility **support efficiency, customisation and regional reach**



Strong Engineering, Quality & Technical Capabilities

- **In-house** testing laboratories, product development and prototyping capabilities
- **Multiple global product certifications**, helps strengthen our position in the international markets
- **Established quality systems and customer qualification processes** that create entry barriers for new suppliers



03

Industry

Highlights

Orient Cables is Positioned to Capitalise on Large and Growing Market Opportunities

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Overall Industry Market
Wires & cables

GLOBAL MARKET

US$231.8B → **US$304.2B**

CY25 → CY30

5.6% CAGR | CY25–CY30

INDIA MARKET

₹1,122.1B → **₹2,103.8B**

FY26 → FY31

13.4% CAGR | FY26–FY31

Global and India market sizes are separate; do not add them together.

SELECTED HIGH-GROWTH MARKETS
India unless otherwise stated | Forecast periods shown for each metric

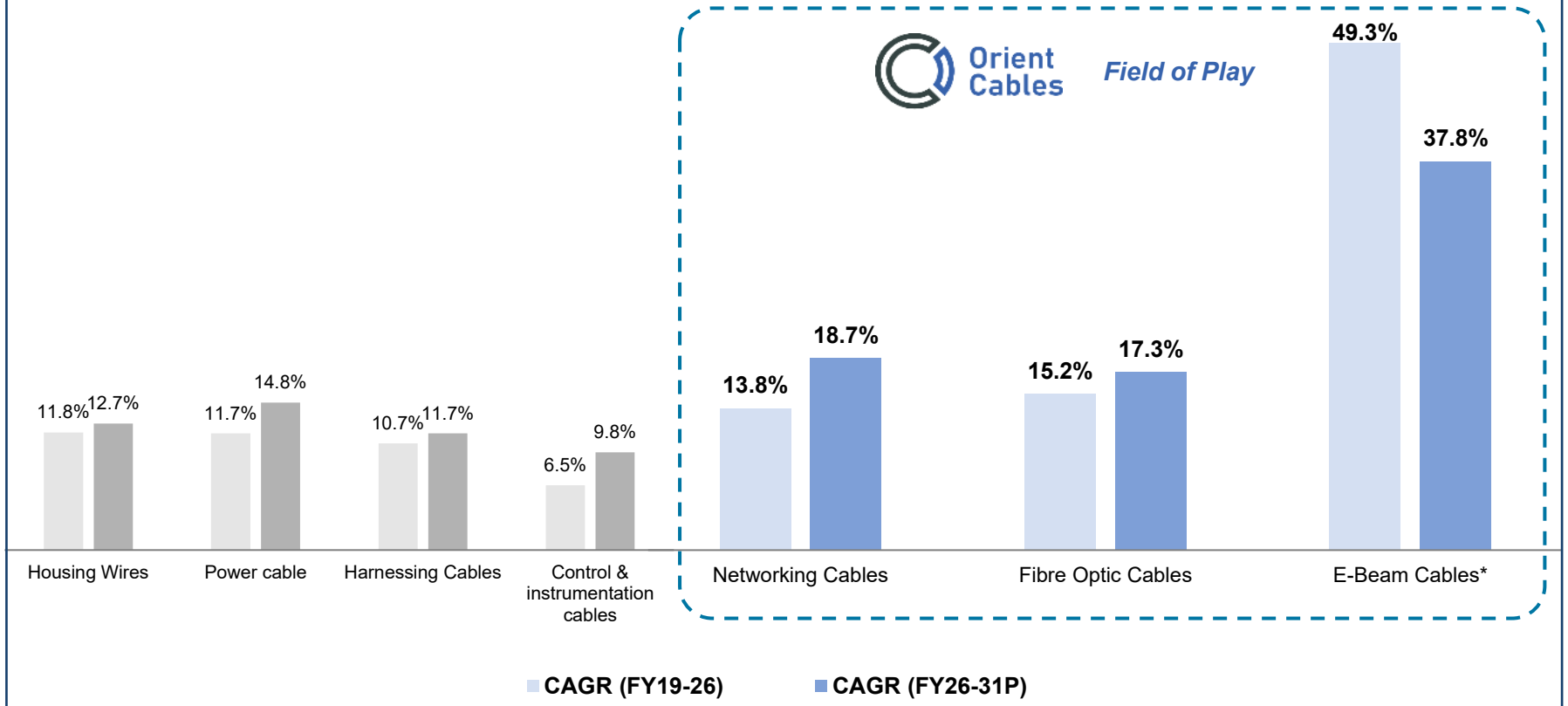
Broadband cables market **₹140.9B (FY26) → ₹317.5B (FY31)**	**17.6% CAGR | FY26–FY31** Includes fibre-optic and networking cables; sub-segments overlap
Data centre power capacity **1.7 GW (FY26) → 10–12 GW (FY31)**	**42.5–47.8% CAGR | FY26–FY31** Capacity growth, not a data-centre cables market valuation
Solar E-beam cables market **₹53.6B (FY26) → ₹266.7B (FY31)**	**37.8% CAGR | FY26–FY31** Market estimate for solar E-beam cables
Networking cables market **₹35.9B (FY26) → ₹84.5B (FY31)**	**18.7% CAGR | FY26–FY31** A component of the broadband cables market
Fibre-optic cables market **₹105.0B (FY26) → ₹233.1B (FY31)**	**17.3% CAGR | FY26–FY31** A component of the broadband cables market
Tethered drone market **₹1.82B (FY26) → ₹7.00B (FY31)**	**30.9% CAGR | FY26–FY31** Adjacent opportunity; not part of the core wires & cables TAM

Note: Broadband, networking and fibre-optic market sizes overlap and must not be added. Data-centre metric is power capacity, not market value.

Source: 1Lattice Wires & Cables Industry Report, 7 September 2026. Forecast periods are stated alongside each metric.

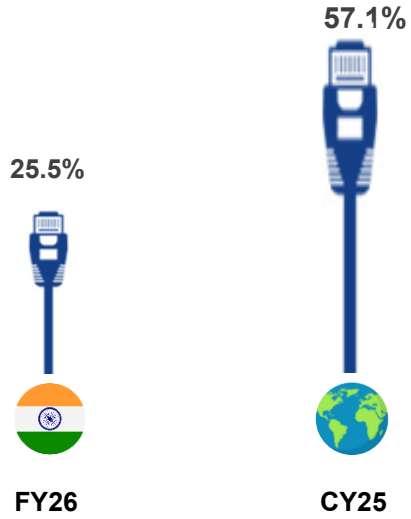
Leading Position in an Attractive and High Growing Industry

Broadband Cables & E-beam Cables are the Fastest Growing Segments within the Indian Wires and Cables Industry[1]…



Significant Headroom for Networking Cables

Share of Networking cables in Broadband Cables[1,2]



Significant headroom for networking cables in India's broadband market, supported by increasing adoption of structured cabling and high-speed connectivity

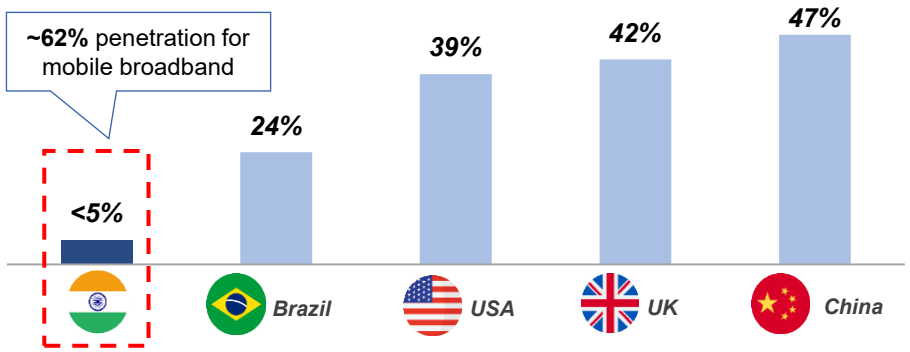
*1 As per 1Lattice report 2 FY26 for India, CY25 for Global data *Solar E-Beam cables*

Facilitated by Accelerated Adoption of Fixed Broadband & Data Centres

Orient Cables
Powering Reliable Connections

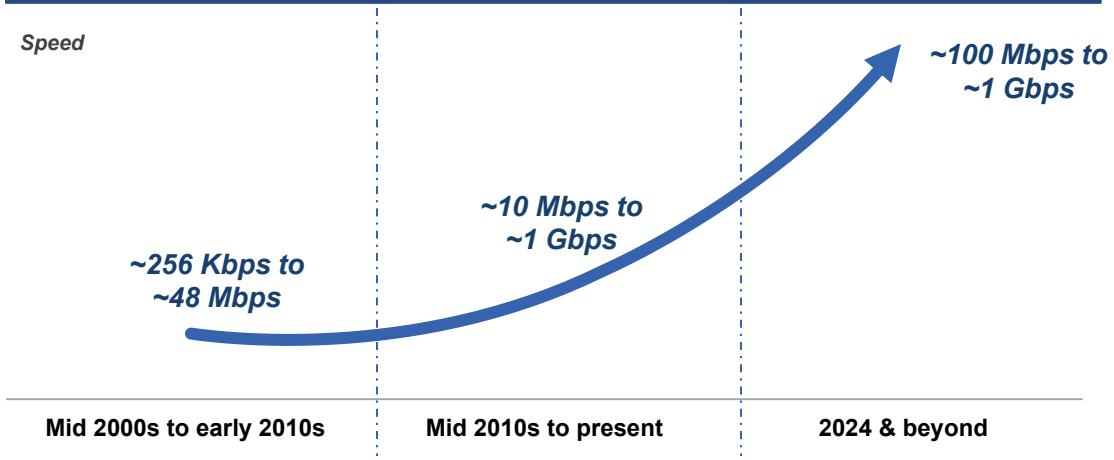
Penetration of Fixed Broadband Country-wise

Low Fixed Broadband Penetration in India



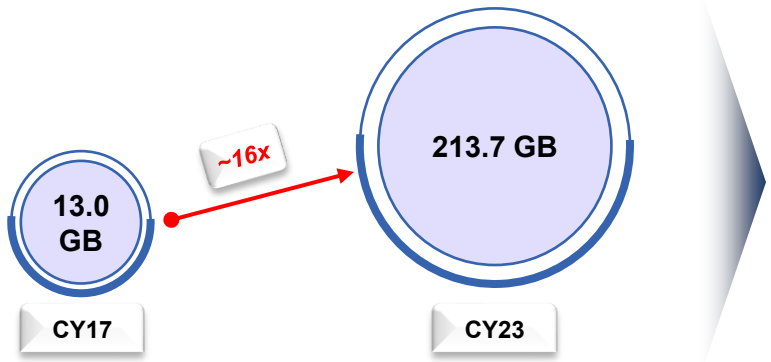
Due to low fixed broadband penetration in India, there remains a significant headroom for growth

Average Data Download Speed of a Household



India's Monthly Data Consumption per Subscriber

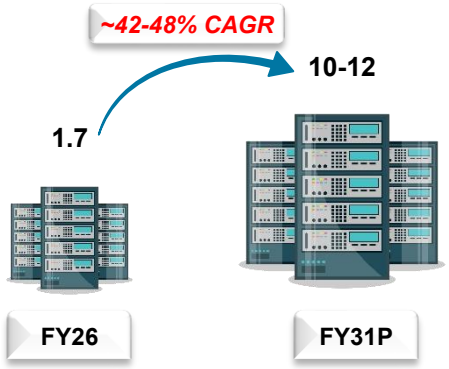
Massive Growth in Data Demand



10x higher data consumption per user expected than mobile data

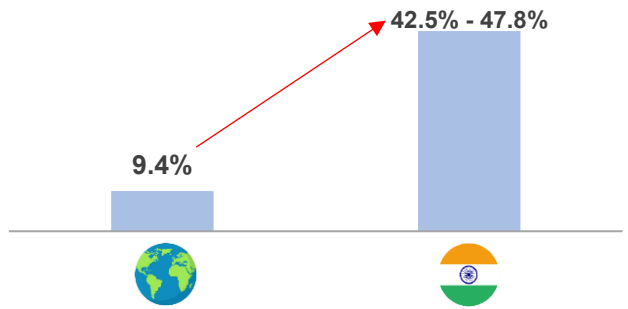
Huge Requirement of Data Centers Expected

India's Data Centre Capacity (GW)



India is the 2nd Fastest Growing Data Center Market in Asia Pacific

Market CAGR for next 5 years (India vs Global)



As per 1Lattice Report

Strong Industry Growth across our Focus Segments

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	E-Beam Cables	EV Charging Cables	Solar Junction Boxes	Tethered Drone Systems
				
CAGR (FY26-FY31)[1]	37.8%	-	10.7%	30.9%
Applications	Solar & Wind Energy, EV, Railways, Metro, Defense	EV Charging Stations	Solar Panels	Defense, Public safety, Surveillance

Achieving diversification by Catering to High Growth Industries

As per 1Lattice Report



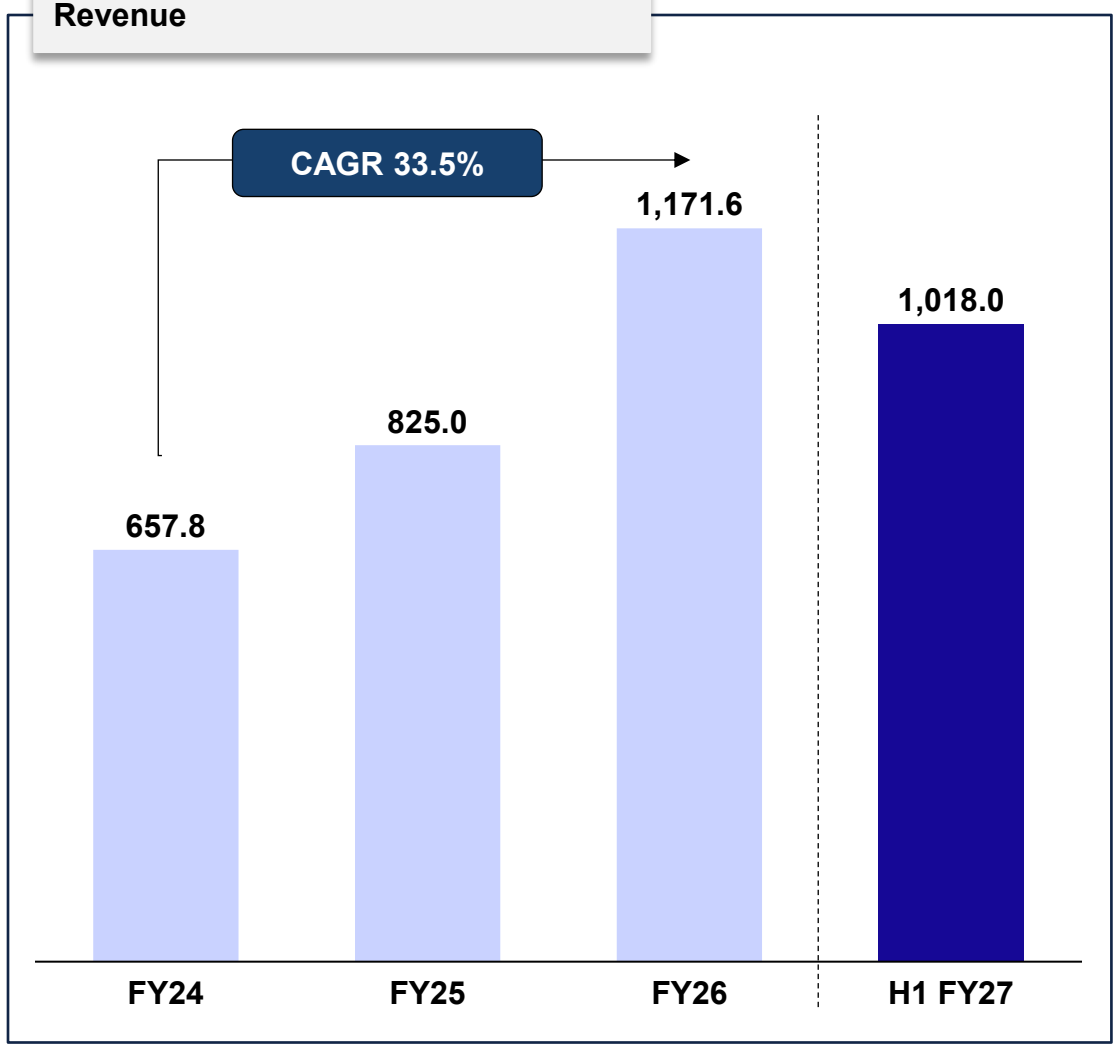
05

Historical Financials Overview

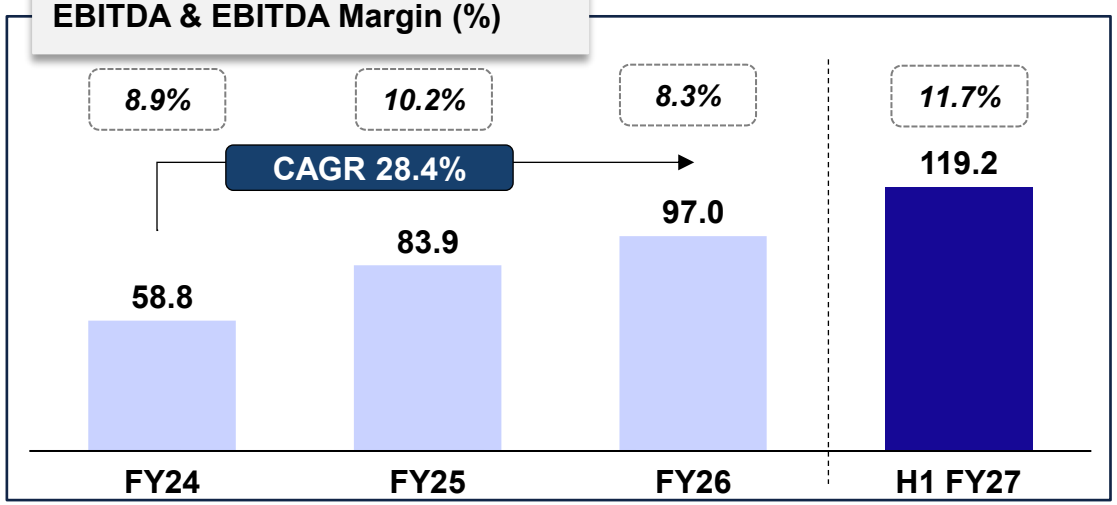
Delivered Strong Financial Results

In ₹ Crore

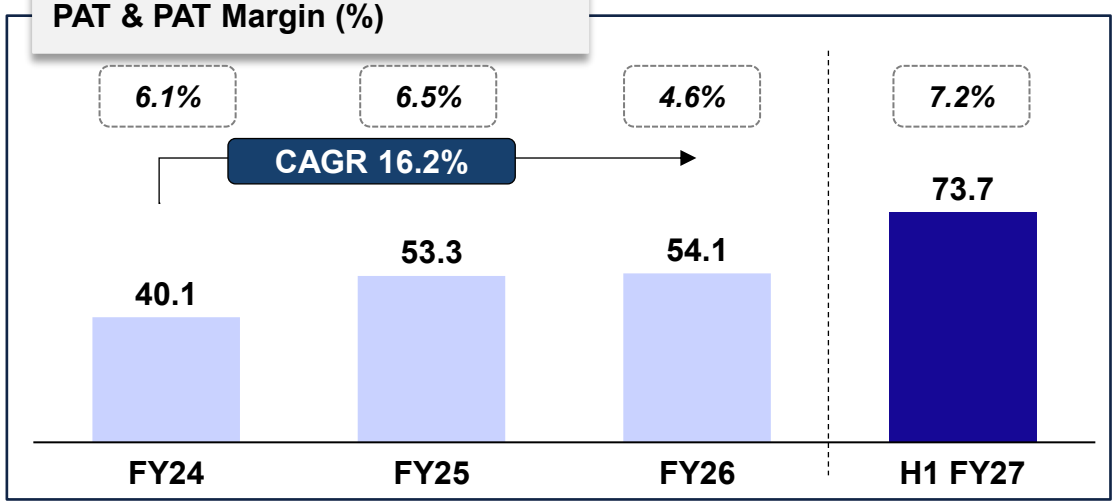
Revenue



EBITDA & EBITDA Margin (%)



PAT & PAT Margin (%)



On standalone basis

Standalone Profit & Loss Statement

Orient Cables
Powering Reliable Connections

In ₹ Crore

Particulars	H1 FY27	FY26	FY25	FY24
Revenue from Operations	**1,018.0**	**1,171.6**	**825.0**	**657.8**
Cost of Goods Sold	815.5	941.4	644.5	515.9
Gross Profit	**202.5**	**230.2**	**180.4**	**141.9**
Gross Profit Margin	**19.9%**	**19.6%**	**21.9%**	**21.6%**
Employee Cost	35.9	59.3	42.9	30.9
Other Expenses	47.4	73.9	53.6	52.2
EBITDA	**119.2**	**97.0**	**83.9**	**58.8**
EBITDA Margin	**11.7%**	**8.3%**	**10.2%**	**8.9%**
Depreciation	8.9	14.7	6.6	6.1
Other Income	3.5	10.0	6.9	7.2
EBIT	**113.8**	**92.3**	**84.2**	**59.9**
EBIT Margin	**11.2%**	**7.9%**	**10.2%**	**9.1%**
Finance Cost	16.2	19.1	12.5	5.6
Exceptional items	0.0	0.0	0.0	0.0
Profit before Tax	**97.6**	**73.3**	**71.7**	**54.4**
Profit before Tax Margin	**9.6%**	**6.3%**	**8.7%**	**8.3%**
Tax	23.9	19.2	18.4	14.3
Profit After Tax	**73.7**	**54.1**	**53.3**	**40.1**
Profit After Tax Margin	**7.2%**	**4.6%**	**6.5%**	**6.1%**
EPS	7.22	5.30	5.23	3.93

Standalone Balance Sheet

Orient Cables
Powering Reliable Connections

In ₹ Crore

Assets	Sep-26	Mar-26	Mar-25	Mar-24
Non - Current Assets	**232.2**	**194.8**	**168.1**	**84.3**
Property Plant & Equipment	200.0	188.3	130.9	56.4
Capital work-in-progress	1.9	2.0	2.5	23.2
Other Intangible Assets	0.6	0.6	0.2	0.2
Intangible Assets under Development	1.0	1.0	0.0	0.0
Right of-use of assets	8.2	1.3	1.8	0.2
Investment in Subsidiaries /Joint Venture	1.0	0.0	0.0	0.0
Other Financial Assets	0.8	0.9	9.5	1.8
Other non-current assets	18.7	0.8	23.0	2.6
Current Assets	**880.5**	**384.9**	**259.1**	**208.9**
Inventories	229.4	112.2	72.8	40.4
Financial Assets				
(i) Investments	8.1	7.9	7.5	6.9
(ii) Trade receivables	255.2	218.2	162.2	136.4
(iii) Cash and cash equivalents	182.3	12.9	1.5	8.0
(iv) Bank balances other than cash and cash equivalents	0.4	0.4	0.1	7.1
Loans	13.8	0.8	0.0	0.0
Other Financial Assets	180.9	23.7	7.2	3.6
Other Current Assets	10.3	8.9	8.0	6.7
Total Assets	**1,112.7**	**579.7**	**427.2**	**293.2**

Equity & Liabilities	Sep-26	Mar-26	Mar-25	Mar-24
Total Equity	**605.4**	**236.3**	**180.7**	**127.5**
Share Capital	11.4	10.2	10.2	1.0
Other Equity	594.0	226.1	170.5	126.5
Non-Current Liabilities	**76.3**	**39.5**	**31.1**	**4.5**
Financial Liabilities				
(i) Borrowings	65.6	35.7	27.4	3.4
(ii) Lease Liability	6.1	0.3	1.1	0.2
Provisions	2.5	1.8	1.3	0.9
Deferred Tax Liabilities	2.1	1.7	1.3	0.2
Current Liabilities	**431.0**	**303.8**	**215.3**	**161.1**
Financial Liabilities				
(i) Borrowings	211.7	197.5	86.0	33.4
(ii) Trade Payables	182.5	94.8	120.1	116.8
(iii) Lease Liabilities	1.9	0.8	0.7	0.1
(iv) Other Financial Liabilities	9.7	7.3	4.5	4.2
Other Current Liabilities	5.3	2.1	2.9	1.8
Provisions	0.3	0.2	0.2	0.1
Current tax liabilities (net)	19.6	1.0	0.9	4.7
Total Equity & Liabilities	**1,112.7**	**579.7**	**427.2**	**293.2**

Standalone Cash Flow Statement

Orient Cables
Powering Reliable Connections

In ₹ Crore

Particulars	H1 FY27	FY26	FY25	FY24
Net Profit Before Tax	**97.6**	**73.3**	**71.7**	**54.4**
Adjustments for: Non -Cash Items / Other Investment or Financial Items	25.0	32.5	14.6	7.9
Operating profit before working capital changes	**122.6**	**105.8**	**86.3**	**62.3**
Changes in working capital	-108.4	-112.9	-75.1	-9.5
Cash generated from Operations	**14.2**	**-7.1**	**11.2**	**52.8**
Direct taxes paid (net of refund)	-4.9	-18.6	-21.0	-10.6
Net Cash from Operating Activities	**9.3**	**-25.7**	**-9.8**	**42.2**
Net Cash from Investing Activities	**-33.4**	**-63.5**	**-59.8**	**-32.7**
Net Cash from Financing Activities	**193.4**	**100.7**	**63.1**	**-6.1**
Net Decrease in Cash and Cash equivalents	**169.3**	**11.4**	**-6.5**	**3.4**
Add: Cash & Cash equivalents at the beginning of the period	12.9	1.5	8.0	4.6
Add: Effect of exchange of foreign currency	0.1	0.0	0.0	0.0
Cash & Cash equivalents at the end of the period	**182.3**	**12.9**	**1.5**	**8.0**

Contact Us

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