Ref. No.: OIL/SE/2026-27/29 **August 04, 2026**

Listing Department
BSE Limited
Floor 25, P J Towers
Dalal Street
Mumbai- 400 001

Scrip Code: 530135

Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Symbol: OPTIEMUS

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref.: Investor Presentation –June, 2026

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2026.

The same is also being made available on the website of the Company at **www.optiemus.com**.

Kindly take the same information in your records.

Thanking You,

Yours truly,
For Optiemus Infracom Limited

Vikas Chandra
Digitally signed by Vikas Chandra
Date: 2026.08.04 17:01:29 +05'30'

Vikas Chandra
Company Secretary & Compliance Officer

Encl.: As Above

optiemus
Infracom Ltd.

Investor Presentation

Q1FY27 Financial Results & Strategic Growth Blueprint

CONTENTS

AGENDA

Message from the Chairman

Mr. Ashok Gupta

Executive Chairman & Whole-time Director

Building on the structural foundation laid in FY26, **disciplined execution in Q1 FY27** drove performance ahead of guidance. Our turnaround strategy is delivering tangible results, led by the **AI+ EMS partnership**, which contributed **~₹500+ cr. in Q1**. The MPMS / PLI 2.0 framework is expected to strengthen our position in domestic mobile manufacturing and support margin expansion through enhanced incentives.

Beyond EMS, key catalysts are aligning rapidly. The announcement for **BIS compliance for screen protectors** is expected within the next 30 days, while our **second B2C category** launch is scheduled for Q3 FY27. Together, these initiatives should scale B2C revenue and improve overall margins. The **high-barrier B2B cover glass business** is expected to begin onboarding customers over the next 3–4 quarters.

With strong order visibility, we expect **FY27 revenue to double**. We then aim to sustain **annual revenue growth of over 30% in FY28 and FY29**. These projections exclude contributions from the screen protector, cover glass segment and the Q3 FY27 B2C launch, **providing upside to the outlook**.

OUR VISION

"Leveraging our deep distribution expertise and world-class EMS capabilities, we aim to build a proprietary B2C product portfolio. We are identifying products where our in-house manufacturing and go-to-market strengths can be fully leveraged."

OUR MISSION

₹6,000 crore revenue target by FY29

"Our baseline guidance anticipates a doubling of revenue in FY27, backed by annual growth of 30%+ in FY28 and FY29. This outlook does not include potential revenue from the screen protector , cover glass business & the upcoming Q3 FY27 B2C category launch."

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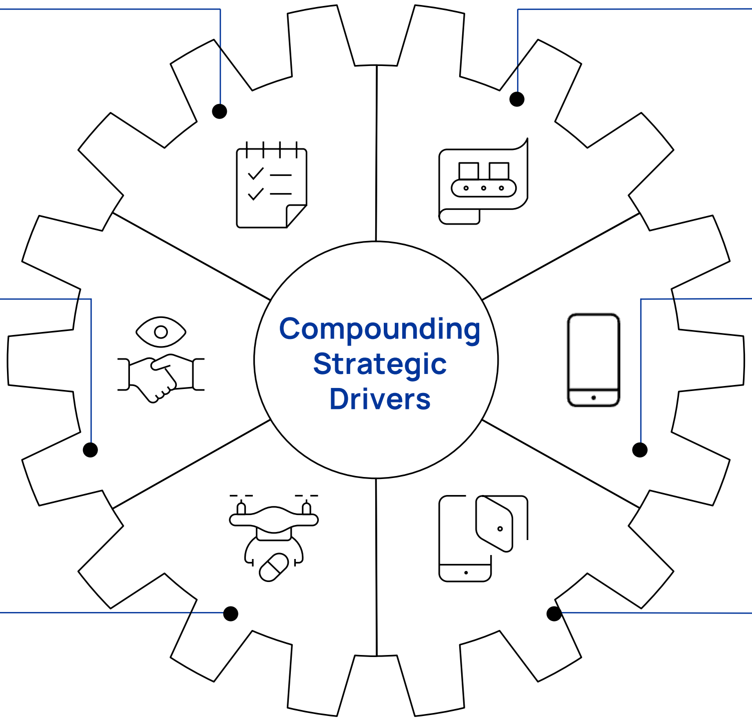
One Optiemus: Six Building Blocks of Growth



B2C Pivot

- High-growth consumer category
- Launch expected in Q3 FY27
- Aligned with our vision of building a B2C product portfolio

Cover Glass JV

- 70:30 JV with Corning International
- OEM audits underway
- Customer onboarding likely in Q4 FY27 / Q1 FY28

Drones

- Defence and precision-agriculture platforms
- Service contracts
- Offers medium-term option value

EMS Scale-Up

- 100%+ revenue growth in Q1 FY27
- AI+ partnership generated ~₹500+ cr in revenue
- Unit 3 came online in Q1 FY27

MPMS / PLI 2.0

- ₹62,500 crore approved scheme
- Up to 9.5% incentives for Indian brands
- First-mover advantage through the AI+ partnership

Screen Protector

- BIS is a key catalyst
- BIS compliance announcement likely within the next 30 days
- Creating the category domestically

EMS: Diversified, De-Risked & Scalable

Market leadership

#1 in Hearables & Wearables in India - trusted by premium global brands

Diversified platform

Smartphones · hearables & wearables · fintech hardware · Telecom · IoT modules

De-risked model

Exited volatile local-brand contracts · onboarded premium customers · ensuring consistent volumes

RECENT PARTNERSHIP WINS / RAMP-UP

- Smartphones [AI+]
- IoT Modules [Quectel]
- Power Banks [Realfit]
- IoT Products
- POS Devices
- Telecom [Accton]
- Soundbox - pipeline

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Smartphone Program: From Win to Execution

~₹500+ cr.

Revenue generated from Smartphone manufacturing

This has just started!

Billing live
Began Mar/Apr 2026 — scaled through Q1 FY27

Record ramp-up
Largest single-program ramp in OEL's history

Deep partnership
Strategic EMS partner to the brand

Capacity Creation
Unit 3 online Q1 FY27 → further volume step-up

MPMS-backed
Policy incentives reinforce volume visibility & economics

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Mobile Phone Manufacturing Scheme (PLI 2.0): Right Time, Right Place

Cabinet-approved ₹62,500 crore scheme · FY27-FY31

INDIAN-BRAND INCENTIVES

Up to 5.0%	Base - domestic manufacturing
+ 1.5%	Localization of components
+ 3.0%	Design & R&D - Indian brands only
Up to 9.5%	stackable for Indian brands

STRUCTURAL GAME CHANGER FOR US

DEMAND PULL
Brand incentives make devices price-competitive - pulling volumes into our factories

BETTER ECONOMICS
Richer manufacturing contracts than foreign-OEM assembly - higher margins & ROCE

VALUE-CHAIN CLIMB
Localization kicker deepens our sourcing - more value-add per device

FIRST-MOVER TEMPLATE
Well positioned to onboard other Indian brands under the scheme

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Screen Protector: Capitalizing on mandatory BIS implementation

60 crore
Smartphone users In India

2 pcs / year
Avg. usage

~₹20,000 cr
Market - Imports only

₹40,000 cr
Potential by 2030

BIS catalyst

Mandatory certification expected by Jan '27 - restricts grey-market imports (Announcement likely in next 30 days)

Engineered by Corning

In-house dual-stage chemical tempering at Noida - Make in India beyond assembly

Dual brands

- Premium: RhinoTech
- Economy: OptiGuard

B2C

Branded, high-margin category; launch aligned to BIS notification

Widening our B2C Footprint

NEXT B2C LAUNCH

Q3 FY27

second consumer category

High-growth category

New, rapidly expanding consumer category - in advanced development

Ready-made scale

Manufacturing capability in place + our distribution network = immediate go-to-market

Repeatable playbook

Manufacture in-house → brand it → push through distribution

Expands our B2C Footprint

In alignment with our long-term vision to build a proprietary B2C product portfolio.

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Cover Glass: Upstream, High Entry-Barrier B2B

BIG Tech: 70:30 JV between Optiemus Infracom and Corning International Corp.

Facility ready

India's first finished cover-glass plant (Tamil Nadu)

OEM audits underway

On-site visits completed by leading global brands -formal plant audits and technical trials in progress

Onboarding timeline

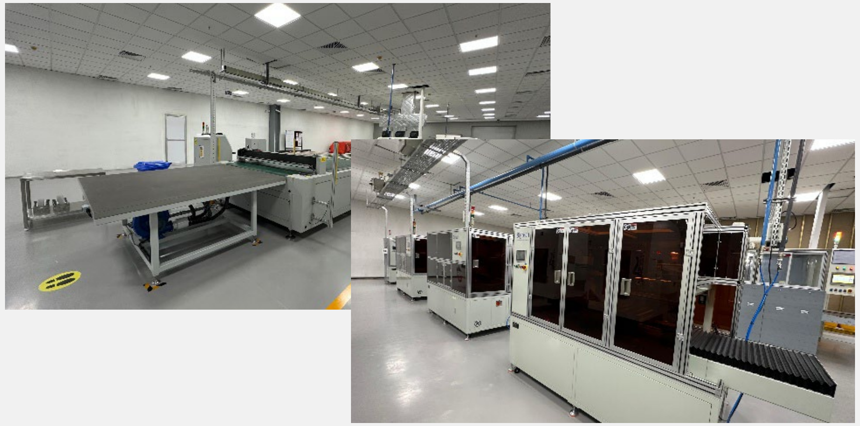
Expect customer onboarding over the next 3-4 quarters

Deep-tech moat

Advanced material science - capital-intensive, with high entry barriers

Policy enabler

PLI 2.0 to accelerate brand onboarding



Drones: Medium-Term Option Value

Optiemus Unmanned Systems — wholly-owned subsidiary

Platforms

High-altitude defense systems and precision-agriculture platforms - evolved beyond component localization

Service contracts

Pitching state governments & defense bodies for long-term rental / service contracts - recurring, sticky revenue

Optional value

Asymmetric growth engine as India's UAV sector expands - not factored into guidance

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Financial Outlook: Target ₹6,000 cr. revenue by FY29

FY27 REVENUE TARGET

~₹3,600 cr.

~2x FY26 revenue - Anchored by strong Q1 execution and strong forward visibility

Smartphone ramp-up · EMS wins · Unit 3 commissioning from Q1

FY28-FY29

30%+ CAGR

- Excludes any revenue contribution from Screen Protector, cover glass & new B2C product launch.
- Drones - Additional optionality

Quarterly Results

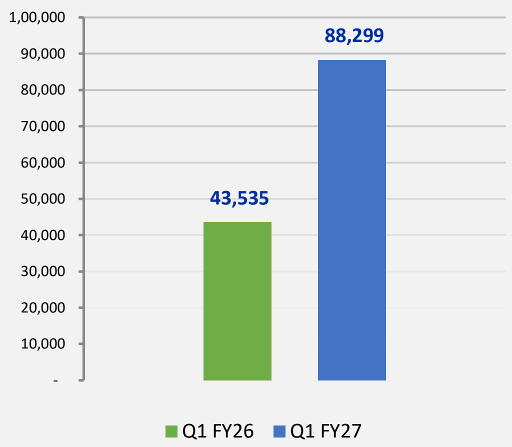
Q1 FY 2026–27 · Financial Results

Q1FY27 Highlights

Operating Revenue

+ ₹ 44,764
▲ 103%

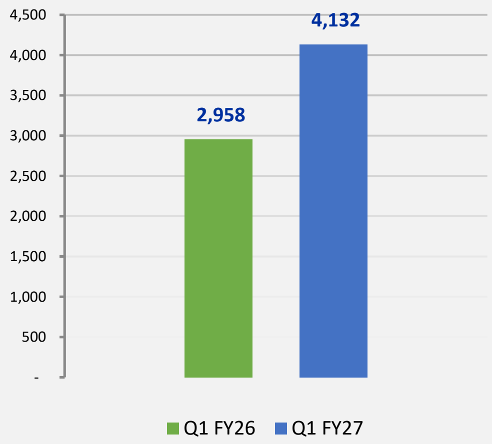
YoY growth



EBITDA

+ ₹ 1,173
▲ 40%

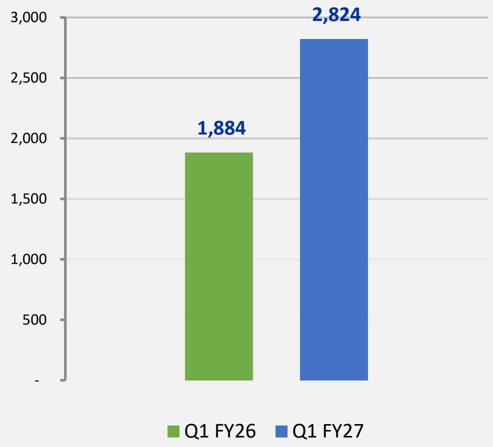
YoY growth



PBT

+ ₹ 941
▲ 50%

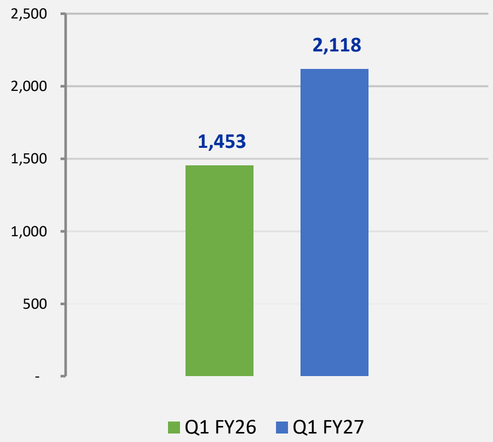
YoY growth



PAT

+ ₹ 665
▲ 46%

YoY growth



Figures ₹ in Lakhs

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Consolidated Financial Results Summary

Particulars	Q1 27	Q1 26	Var %	FY 26
Operating Revenue	88,299	43,535	103%	1,76,862
EBITDA	4,132	2,958	40%	12,365
EBITDA %	4.7%	6.8%	-2.1%	7.0%
PBT	2,824	1,884	50%	9,067
PBT %	3.2%	4.3%	-1.1%	5.1%
PAT	2,118	1,453	46%	6,601
PAT %	2.4%	3.3%	-0.9%	3.7%
Diluted EPS	2.35	1.61	46%	7.39

Figures ₹ in Lakhs

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Q1FY27 Key Takeaways

- Q1FY27 delivered a landmark performance, marked by our **highest-ever quarterly Revenue and EBITDA**.
- EBITDA margins stood at **4.68%** (compared to **6.80%** in Q1 FY26), primarily reflecting a revenue shift toward high-volume mobile manufacturing.
- Operational capacity received a significant boost with the commissioning of **Noida Unit 3** during the quarter, adding **6 million units** of installed capacity, per annum. With this, we expect EBITDA margins to improve in the coming quarters.
- During the quarter, incubation expenses for Drones and Cover Glass businesses impacted the overall PAT by **₹245 Lakhs**. Adjusting for these, the core operating PAT stood at **₹2,363 Lakhs**, highlighting the underlying strength of our base business.
- Other Income stood at **₹1,091 lakhs** primarily driven by ongoing government policy incentives (expected to be of recurring nature).

Disclaimer

Information Purposes Only

This presentation has been prepared for informational purposes only, does not constitute a prospectus, offering circular or memorandum and is not an offer or invitation to buy or sell any securities, nor shall any part or all of this presentation form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities.

Forward Looking Statements

This presentation contains forward-looking statements based on the currently held beliefs or expectations of the management of the Company that are expressed in good faith and, in management's opinion, are reasonable. Such statements may involve known and unknown risks, uncertainties and other factors which may cause actual results, financial condition, performance or achievements of the Company or industry to differ materially from those expressed or implied. Each statement speaks only as of the date on which it was made.

Thank You!

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