

To,
The Manager
Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051

Date 29 November 2024

SECURITY CODE: ONEPOINT

SUB: Intimation of Analyst / Institutional Investor Meeting under regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

In compliance with regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform that the management of the Company would be meeting/participating in 'Nuvama Emerging Ideas Conference' to be held on Tuesday, 3 December 2024 and Wednesday, 4 December 2024. We are enclosing herewith Investor Presentation that will be used for discussion during the meeting.

No Unpublished Price Sensitive Information (UPSI) will be shared during the meeting.

We request you to take this information on your record.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited



Pritesh Sonawane
Company Secretary and Compliance Officer
Place: Mumbai
Membership No. A34943

ENCL: Investor Presentation

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Pvt. Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 F. 022 6687 3889 CIN: L74900MH2008PLC182869 website: www.1point1.in

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore

Overview & Insights

1POINT↑™



Company Overview



12+
Years of
Experience



5,600+
Experienced
Professionals



50+
Marquee
Logos



CERTIFIED



CLIENT SPLIT %

EUROPE - 10%

APAC - 20%

AMERICA - 30%

INDIA - 40%



~ ₹1300 Cr
Market
Capitalization



6
Delivery Centers*
in India

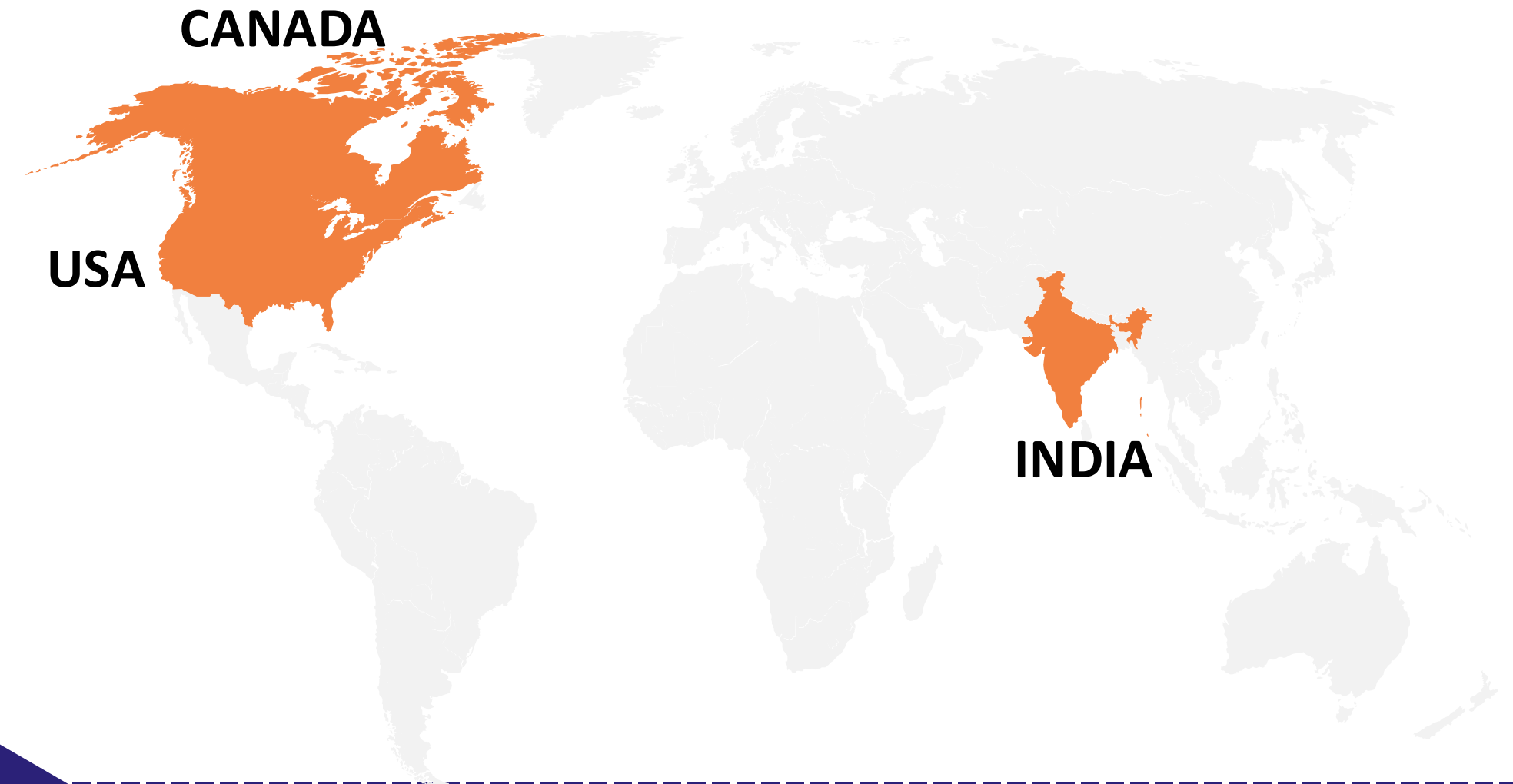


SEATS
5000+ Seats*
across India

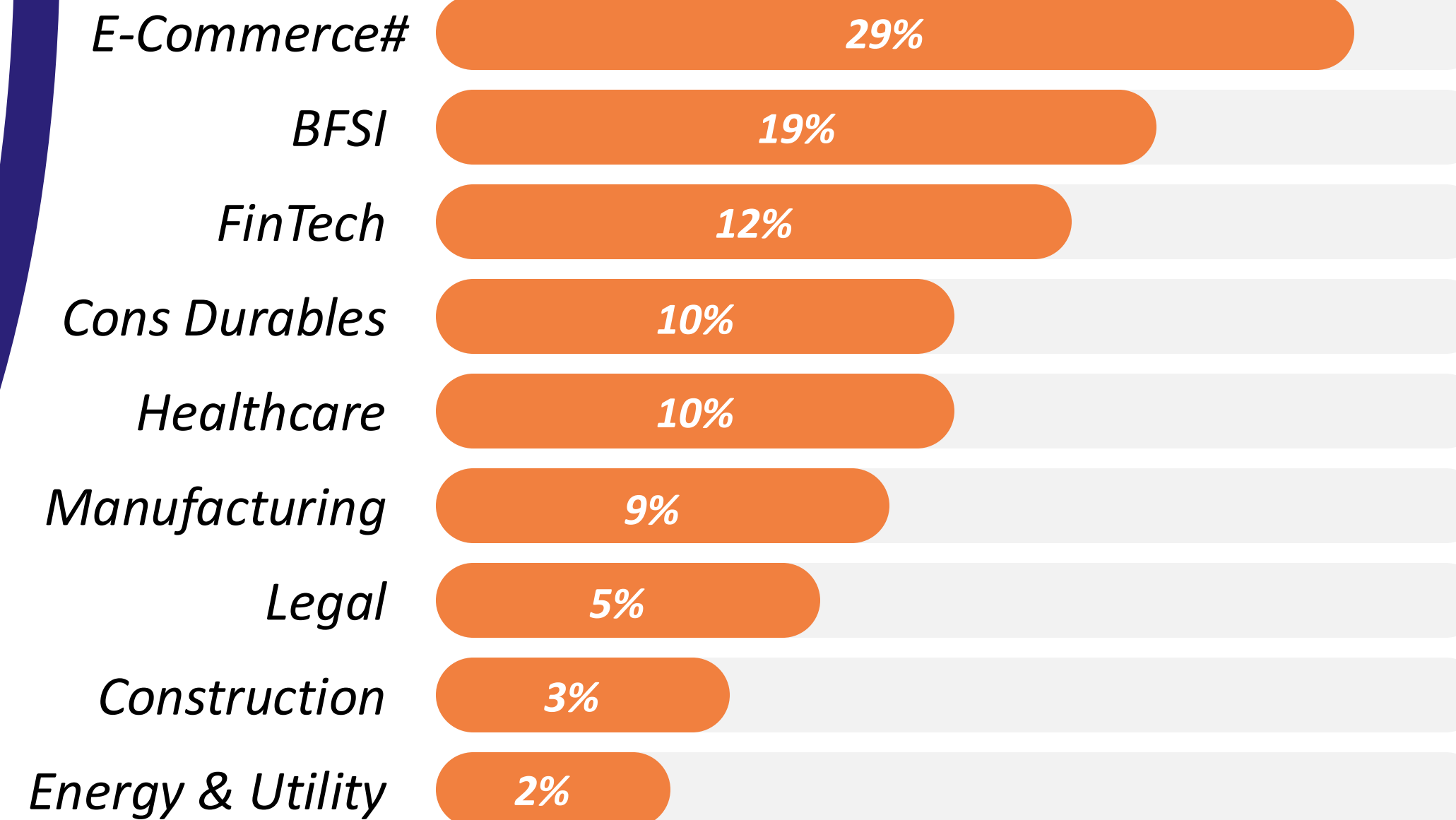


TOOLS
eVSM, CRM, KMS,
PMS & More...

OUR PRESENCE



CLIENTS ACROSS INDUSTRY VERTICALS



* - Mumbai - ~2000 seats, Bangalore - ~1300 seats, Chennai - ~500 seats, Gurgaon - ~1100 seats, Indore - ~250 seats & Pune - ~250 seats

- Including TTH

Offerings in a Nutshell

BUSINESS PROCESS OUTSOURCING

1

Inbound & Outbound Calling, Chat & Email Support, Sales, Originations, Customer Service, Collections, Technical Helpdesk, Call Quality & Analytics, Finance & Accounting

2

KNOWLEDGE PROCESS OUTSOURCING

Medical Record Summary & Review, Record Chronology / Reorganization, Billing Summaries, Record Retrieval Support, Recruitment & Sourcing Support

3

IT SERVICES

L1 Support, Server & Network Management, Security & Desktop Management, Software Development & Products, Data Analytics, Support & Maintenance

4

TECHNOLOGY & TRANSFORMATION

RPA, Intelligent Automation, Gen AI, Dialer, ChatGPT, CRM, Desktop Analytics, Knowledge & Gamified Performance Management System

5

ANALYTICS

Completely domain-independent platform, which extracts valuable insights from different data sources to analyze data and create reports



Framework for a Consultative, Outcome Oriented Engagement

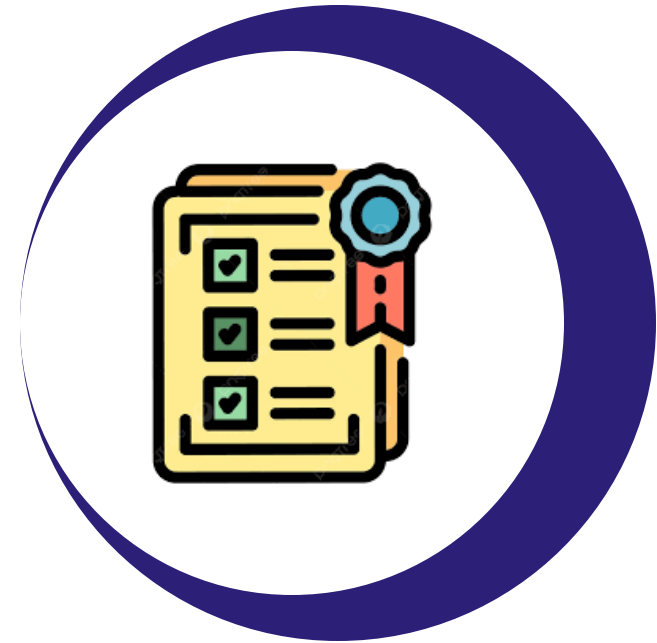
ENTERPRISE OBJECTIVES

CUSTOMER EXPERIENCE

ENTERPRISE PRODUCTIVITY

BUSINESS GROWTH

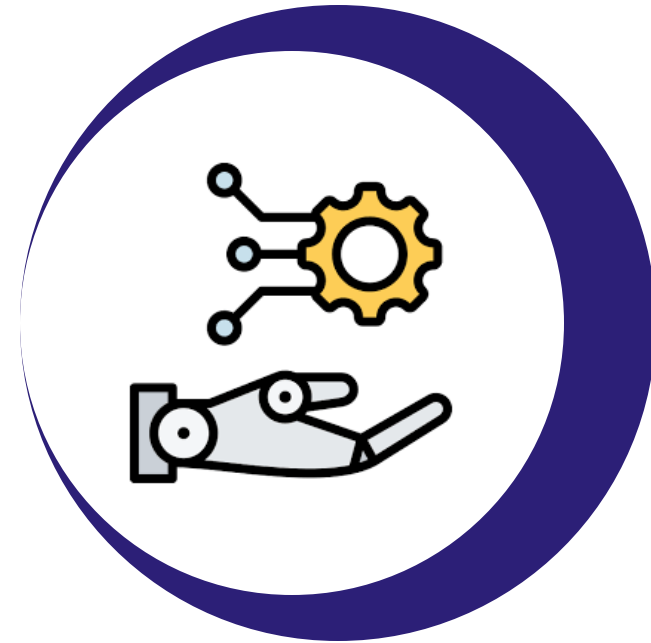
OUR LEVERS



Standardization & Optimization



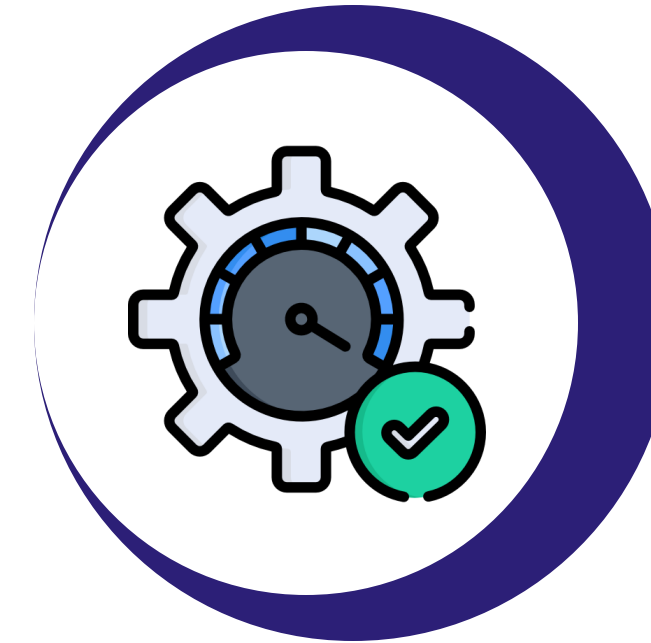
Tactical Automation



Tech + Transformation



Generative AI



Operations Optimization



Self Service Capabilities

FOCUSSED TRANSFORMATION OUTCOMES

Personalization

Launch of New Products & Services

Closer Partner Relationships

Predictive & Proactive Customer Reach

Automated Process Mining

Optimized Workflows

Simplified Business Processes & Services

Improvement insights & Decision Making

Enabling client & market Self Service

Digital Humans

Faster Response to Customer

Improved Quality & reduced manual actions

Improved Integration with systems

Simplified, connected front & back office

Anywhere Operations

Our Vision

THE PAST



Domestic BPO



35 Clients



~3500 FTEs

CURRENT



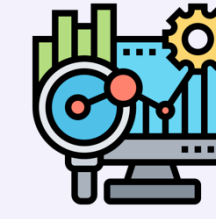
Digital First
BPO + KPO



Tech +
Transformation



IT
Services



Analytics &
Gen AI



Sales Team
(United States)



Acquired



Vegas



New Orleans

The FUTURE



Global Network Delivery Model**



300+ Clients



20,000+ FTEs



Global Organization



Revenue ↑



Next Gen Cust. Experience

** - India + LATAM + Malaysia + Philippines + Europe

Journey in International Expansion

APPOINTMENT OF GTM Strategic PARTNER

- Brand Building & Positioning
- Marketing
- Organic Lead Generation

CUSTOMER CONTACT WEEK 2024 *Las Vegas*

- Visibility in largest outsourcing expo
- 150+ Unique Client introductions
- 400+ Connections

CUSTOMER CONTACT WEEK 2024 *New Orleans*

- 15 one-on-one meetings
- Understanding requirements of Strategic Buyers
- Improve Value Proposition

Experience efficiency-obsessed results.

Harness the power of AI & new tech to delight your customers.

Leading enterprises don't outsource because they're big, they're big because they outsource. Get ahead of the curve. With 1Point1, you can iterate and deploy next-gen AI and new technologies faster than ever.

Plus, with our RestAssured Pledge, you'll have a partner that's always looking out for you and your needs - addressing any challenges when you need it. Fast turnaround times mean quick proof of concepts and implementation, so you can move quickly, and see results.

www.1point1.com

05

Get local-like care on a global scale.

Access global solutions designed to meet your needs & scale with you.

Outsourcing should feel familiar and friendly. Get the dedicated strategic and personal care you can trust on a global scale with 1Point1. Whether you need language-specific support or individual market needs, we offer custom solutions with a worldwide reach.

Our global presence means we can scale with your business no matter where you are. With our worldwide footprint and a team of 5k+ professionals, you can feel confident knowing that when you need support, we have you covered.

Our RestAssured Pledge.

At 1Point1, we care about your business—we don't just react, we anticipate. We dedicate ourselves to understand and address your challenges, both now and in the future—so you can improve over the status quo. Rest assured, we stand by our commitments, and we will always make it right.

Stay ahead of the curve.

Harnessing the latest in AI technologies, we help you delight customers around the world, and achieve measurable efficiency that define your competitive advantage.

Our seasoned team of knowledge workers, equipped with the best tools to get the job done. With 1Point1, you get.



Ongoing M&A Pursuits



LATAM

750+
EMPLOYEES

~20
CLIENTS

5
DELIVERY CENTERS



MEXICO

900+
EMPLOYEES

10+
CLIENTS

4
DELIVERY CENTERS



MALAYSIA

2,300+
EMPLOYEES

20+
CLIENTS

3
DELIVERY CENTERS



EUROPE

10,000+
EMPLOYEES

200+
CLIENTS

40+
DELIVERY CENTERS



INDIA

2,000+
EMPLOYEES

50+
CLIENTS

~3
DELIVERY CENTERS

OUR JOURNEY HAS BEGUN TOWARDS BECOMING A TRULY GLOBAL ENTERPRISE

Disclaimer

This presentation may contain certain forward-looking statements relating to One Point One Solutions Limited (hereinafter referred to as “One Point One” or “1Point1” or “Company”) and its future business, development and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the Company, its subsidiaries and associates and their respective directors and officers with respect to the results of operations and financial condition of the Company, subsidiary or associate, as the case may be. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

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Thank you.

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