

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date: 29 January 2025

Security Code: ONEPOINT

Sub: Intimation of Signing of Non-Binding Term Sheet for the Acquisition of an India based Business Process Consulting & Management (BPCM) Company.

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are writing to inform you that the Company has signed Non-Binding Term Sheet to acquire India based Business Process Consulting and Management (BPCM) Company at an enterprise value of Rs. 261 Crores. This acquisition is subject to successful completion of legal and financial due diligence. Key Highlights of the Proposed Transaction are enclosed as Annexure I for your reference.

Please note that we are in the early stage of this acquisition; we will keep you updated as the process progresses. We request you to take this disclosure on your records.

Thanking you,
Yours faithfully,
For **One Point One Solutions Limited**



Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Private Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 **F.** 022 6687 3889 **CIN:** L74900MH2008PLC182869 **website:** www.1point1.in **E:** pritesh.sonawane@1point1.com

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore



ANNEXURE I

ONE POINT ONE SOLUTIONS SIGNS NON-BINDING TERM SHEET TO ACQUIRE INDIAN BASED BUSINESS PROCESS CONSULTING & MANAGEMENT (BPCM) FOR RS. 261 CRORE

Mumbai, January 29, 2025: One Point One Solutions Ltd. (NSE:ONEPOINT), a leading Business Process Management (BPM) services provider, has signed a **non-binding term sheet** to acquire **India based Business Process Consulting and Management (BPCM)** at an enterprise value of **Rs. 261 Crores**. One Point One's service offerings will be strengthened by this strategic purchase, which will also increase its presence in important industries, especially healthcare and financial services.

The due diligence process is targeted for completion by **Q1 FY 2026**, following which definitive agreements will be signed. Both organizations are committed to a seamless integration, ensuring continuity and growth for their clients, employees and stakeholders.

The Chairman and Managing Director of One Point One Solutions Limited, Mr. Akshay Chhabra, commented that: *"The signing of this term sheet represents a significant step in our growth journey. The target company's expertise, especially in the healthcare and Finance services, aligns perfectly with our commitment to providing innovative and industry-specific solutions. We are excited about the potential synergies this partnership will bring."*

The acquisition will position One Point One Solutions Limited as a stronger player in the BPM industry, with an enhanced ability to serve the growing demands of the healthcare sector and other key industries.

KEY HIGHLIGHTS OF THE ANNOUNCEMENT:

- **Enterprise Value:** Rs. 261 Crores, reflecting market leadership and robust operational framework.
- **Due Diligence Timeline:** Targeted completion by Q1 FY 2026.
- **Strategic Fit:** Target company expertise in healthcare and business support services aligns with One Point One Solutions' vision for growth and diversification.
- **Enhanced Geographical presence:** The target company's offices in **Belize, Canada, UAE, and India** will expand One Point One's operational footprint, offering access to key markets.

ABOUT TARGET COMPANY:

The target company is a leading provider of business support services, specializing in **customer relationship management, back-office operations, technical support, and data management**. The company caters to diverse industries, including **healthcare, IT, telecommunications, retail, and finance**, delivering innovative and tailored solutions to meet client needs.

The target company is known for its customer-centric approach, leveraging advanced technologies and a skilled workforce to enhance operational efficiency and drive measurable results for its clients. The company operates from its headquarters in **India** and has a strong presence across key locations, including **USA, Canada, Belize, UAE and Malaysia**. The company's strategic locations enable it to serve clients effectively across domestic and international markets, ensuring seamless service delivery and localized support.

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ABOUT ONE POINT ONE SOLUTIONS LIMITED:

One Point One Solutions Ltd. is a full-stack solutions provider across BPO, KPO, IT Services, Technology & Transformation and Analytics. Over the last two decades, the company has established its expertise in offering comprehensive solutions across technology, accounting, skill development and analysis to clients in a wide variety of sectors. Following the recent acquisition of- ITCube Solutions Pvt Limited, One Point One Solutions Limited has consolidated its solutions in the IT, BPM and KPO domains. The company now has centres in Pune and Cincinnati, Ohio apart from its existing ones in Navi Mumbai, Gurgaon, Chennai, Bangalore, Indore and Pune. One Point One USA Inc., the organization’s wholly-owned subsidiary in Delaware in the United States marks its international foray while in the acquisition of ITCube Solutions has already strengthened its presence in England, Netherlands, Germany, Kuwait Oman, UAE, Qatar, India, Singapore and Australia, apart from the USA.

Led by Founder-Chairman Akshay Chhabra, the company serves a broad spectrum of industries including Banking and Finance, Retail and E-commerce, Consumer Durables & FMCG, Travel & Hospitality, and Insurance & Healthcare. A 5600+ strong team focused on providing efficient services caters to the company’s growing clientele.

The company’s services include Organisations, Customer Services, Sales, Collections, Construction Bid Management, Medical Record Retrieval and Summarization, Tech Helpdesk, BackOffice, Accounting, Litigation, Recruitment, Design and Development among others. By leveraging next-gen technologies including GenAI and intelligent automation, the organisation has been able to develop and deploy innovative solutions that have delivered considerable value to the company’s 50+ clients.

Contact details:

One Point One Solutions Ltd.	Investor & Media	
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Disclaimer: This press release contains “forward- looking statements” that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” “should” or “will.” Forward-looking statements by their nature address matters that are to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial industry, from future integration of businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different from those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

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