

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date: 17th February 2023

SECURITY CODE: ONEPOINT

Sub: Business update in respect of expansion of collections portfolio in BFSI segment by partnering with DMI Finance Private Limited and Kotak Mahindra Bank Limited

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith business update in respect of expansion of collections portfolio in BFSI segment by partnering with DMI Finance Private Limited and Kotak Mahindra Bank Limited for your information and records.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited

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Date: 2023.02.17
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Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Pvt. Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 **F.** 022 6687 3889 **CIN:** L74900MH2008PLC182869 website: www.1point1.in

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.

Mumbai. Gurgaon. Indore. Bangalore



ONE POINT ONE SOLUTIONS LIMITED

Mumbai, India – One Points One Solutions Ltd is happy to share that it has expanded its collections portfolio offering in the BFSI segment with following clients.

A. DMI FINANCE PRIVATE LIMITED:

DMI Finance, a pan India credit platform with core businesses in corporate lending, housing finance, Digital consumer, MSME finance and asset management. DMI Finance is supported by a deeply experienced team led by technology, powered by creative thinking and driven by innovative partnerships, DMI focuses on reimagining the transmission of credit in India.

Scope of Business:

Currently, One Point One Solutions Limited (1Point1) handles the collection portfolio of DMI Consumer credit customers. Three of the major sites of 1Point1; Mumbai, Gurgaon and Bengaluru cater to DMI customers who are proficient in languages like English, Hindi, Marathi, Gujarati and south Indian languages. The account has been initiated with 50+ seats and will be scaling up to 150+ seats in the coming 3 months.

B. KOTAK MAHINDRA BANK LIMITED:

Kotak Mahindra is one of India's leading banking and financial services groups, offering a wide range of financial services that encompass every sphere of life. It offers banking products and financial services for corporate and retail customers in the areas of personal finance, investment banking, life insurance, and wealth management.

Scope of Business:

The collection process for some of the major products of the bank would be managed by 1Point1 team with multilingual capabilities; English, Hindi, Kannada. The initial engagement is around 20+ seats and would scale up to 100+ seats across three sites of 1Point1 in the forthcoming months.

1Point1's expertise in the collection portfolio has been over a decade which has paved the road to add-on new clientele in the financial sector. These account wins highlight a significant expansion in the 1Point1 portfolio under the Contact Center segment of the BFSI sector.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited

PRITESH SANJAY
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