

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date: 17 January 2025

Security Code: ONEPOINT

Sub: Intimation of Signing of Term Sheet for Acquisition of US-Based Healthcare Company in Revenue Cycle Management (RCM)

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are writing to inform you that the Company has signed Term Sheet to acquire US-based Healthcare Company in Revenue Cycle Management (RCM) for consideration of \$45 million. This acquisition is subject to successful completion of legal and financial due diligence. Key Highlights of the Proposed Transaction are enclosed as Annexure I for your reference.

Please note that we are in the early stage of this acquisition; we will keep you updated as the process progresses. We request you to take this disclosure on your records.

Thanking you,
Yours faithfully,
For **One Point One Solutions Limited**



Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Private Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 **F.** 022 6687 3889 **CIN:** L74900MH2008PLC182869 **website:** www.1point1.in **E:** pritesh.sonawane@1point1.com

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore



ANNEXURE I

ONE POINT ONE SOLUTIONS LIMITED SIGNS TERM SHEET TO ACQUIRE US-BASED HEALTHCARE COMPANY FOR \$45 MILLION

Mumbai, January 17, 2025: In a strategic step toward expanding its global footprint and service offerings, One Point One Solutions Limited (OPO) today announced the signing of a term sheet to acquire US based Healthcare Company in Revenue Cycle Management (RCM) for \$45 million including earnouts. This potential acquisition aligns with One Point One's strategy to become a global leader in business process management (BPM) and technology-driven solutions.

Through this potential acquisition, the combined entity plans to leverage cutting-edge technologies such as artificial intelligence and machine learning to optimize efficiency and innovation in service delivery. This complements One Point One's strategy to broaden its worldwide delivery model, creating value for clients across industries such as healthcare, finance and telecommunications.

Commenting on the acquisition, **Mr. Akshay Chhabra, Chairman and Managing Director of One Point One Solutions Limited said**, "The signing of this term sheet marks a significant step in our journey to redefine global outsourcing standards. The target company brings a wealth of expertise, with a talented workforce who are veterans in the healthcare industry having over 100+ years of combined experience will play a crucial role in driving our growth strategy." The signing of term sheet is poised to strengthen One Point One's capabilities to become a key player in the \$410 billion global BPM market in healthcare vertical. OPO already has a widespread geographic presence, this acquisition will add nearshore delivery locations in Uruguay and the Dominican Republic, and offshore centers in the Philippines.

The completion of this acquisition is subject to due diligence, regulatory clearances, and the finalization of definitive agreements. The entire process of integration is expected to be achieved by Q3 2025.

ABOUT ONE POINT ONE SOLUTIONS LTD.:

One Point One Solutions Ltd. is a full-stack solutions provider across BPO, KPO, IT Services, Technology & Transformation and Analytics. Over the last two decades, the company has established its expertise in offering comprehensive solutions across technology, accounting, skill development and analysis to clients in a wide variety of sectors. Following the recent acquisition of- ITCube Solutions Pvt Limited, One Point One Solutions has consolidated its solutions in the IT, BPM and KPO domains. The company now has centres in Pune and Cincinnati, Ohio apart from its existing ones in Navi Mumbai, Gurgaon, Chennai, Bangalore, Indore and Pune. One Point One USA Inc., the organization's wholly-owned subsidiary in Delaware in the United States marks its international foray while in the acquisition of ITCube Solutions has already strengthened its presence in England, Netherlands, Germany, Kuwait Oman, UAE, Qatar, India, Singapore and Australia, apart from the USA.

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Led by Founder-Chairman Akshay Chhabra, the company serves a broad spectrum of industries including Banking and Finance, Retail and E-commerce, Consumer Durables & FMCG, Travel & Hospitality, and Insurance & Healthcare. A 5600+ strong team focused on providing efficient services caters to the company’s growing clientele.

The company’s services include Organisations, Customer Services, Sales, Collections, Construction Bid Management, Medical Record Retrieval and Summarization, Tech Helpdesk, BackOffice, Accounting, Litigation, Recruitment, Design and Development among others. By leveraging next-gen technologies including GenAI and intelligent automation, the organisation has been able to develop and deploy innovative solutions that have delivered considerable value to the company’s 50+ clients.

Contact details:

One Point One Solutions	Investor & Media	
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Disclaimer: This press release contains “forward- looking statements” that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” “should” or “will.” Forward-looking statements by their nature address matters that are to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial Industry, from future integration of businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different from those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

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