

To,  
The Manager  
Listing Department,  
**National Stock Exchange of India Ltd**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai 400 051

Date 12 February 2025

**SECURITY CODE: ONEPOINT**

**Sub:** Press Release on financial statements of the Company for the quarter ended 31 December 2024.

**REF:** Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release on un-audited Financial Statements of the Company for the quarter ended 31 December 2024.

This is for your information and records.

Thanking you,  
Yours faithfully,  
For One Point one solutions Limited



Pritesh Sonawane  
Company Secretary and Compliance officer  
Encl: As above

**ONE POINT ONE SOLUTIONS LIMITED**

(Formerly known as One Point One Solutions Private Limited)

**Corporate Office:** C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

**T:** 022 6687 3800 **F:** 022 6687 3889 **CIN:** L74900MH2008PLC182869 **website:** [www.1point1.in](http://www.1point1.in) **E:** [pritesh.sonawane@1point1.in](mailto:pritesh.sonawane@1point1.in)

**Reg. Office:** T-762, 6<sup>th</sup> Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.  
Mumbai. Gurgaon. Indore. Bangalore

NSE: ONEPOINT | ISIN: INE840Y01029 | CIN: L74900MH2008PLC182869 | Sector: BPO/ITES

## Quarterly Earnings Release | Q3 FY 2024-25

### ONE POINT ONE SOLUTIONS REPORTS ROBUST FINANCIAL PERFORMANCE IN Q3 FY25

**Mumbai, February 12, 2025:** One Point One Solutions Limited (NSE:ONEPOINT), a leader in next-generation Business Process Management (BPM) services, has announced its financial results for the third quarter ending December 31, 2024, demonstrating robust performance across key financial indicators.

#### Financial Performance:

##### Consolidated Highlights for Q3 FY 2024-25:

(₹ In Cr.)

Q3 FY25	Total Income	EBITDA	EBITDA Margin	PAT	PAT Margin	EPS
	₹ 70.40 cr	₹ 20.51 cr	29.13%	8.43 cr	11.97%	₹ 0.33

##### Financial Highlights:

(₹ In Cr.)

Performance indicators	Q3 FY25	Q3 FY24	YoY (%)	9MFY25	9MFY24	YoY (%)
Total Income	70.40	42.11	67.18 ↑	196.55	121.86	61.29 ↑
EBITDA	20.51	15.08	36.01 ↑	56.91	41.23	38.03 ↑
PAT	8.43	5.97	41.21 ↑	24.42	14.72	65.90 ↑

- Total Income: Grew to ₹70.40 crore in Q3 FY25 from ₹42.11 crore in Q3 FY24, marking a substantial 67.18% year-on-year increase.
- EBITDA: Increased 36.01% from ₹15.08 crore in Q3 FY24 to ₹20.51 crore in Q3 FY25
- PAT: Rose to ₹8.43 crore in Q3 FY25 up from ₹5.97 crore in Q3 FY24, reflecting a 41.21% year-on-year growth

#### BUSINESS HIGHLIGHTS:

- Company is exploring potential acquisition in the USA, Latin America and the European region and has signed a non-binding term sheet with three potential target companies.
- The company has successfully on boarded three renowned new clients to its portfolio during the quarter.
- The company has secured a major contract with one of the leading banks in the country.



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## MANAGEMENT COMMENT:

**Commenting on the results, Mr. Akshay Chhabra, Chairman & Managing Director said,** “Our Q3 numbers reflect a positive performance with a substantial increase of 67.18% in total income. This growth is primarily driven by our global outsourcing initiatives, which includes the signing of a term sheet to acquire a U.S.-based healthcare company for \$45 million and a non-binding term sheet to acquire an India-based Business Process Consulting & Management (BPCM) for ₹261 crores. These initiatives align with our broader strategy for potential acquisitions in the USA, Latin America, and Europe, where we've signed non-binding term sheets with three potential target companies. The company also witnessed a growth in its PAT by 41.21% this year, further underscoring our commitment to sustained growth and profitability.”

**Mr. Akshay Chhabra further added that,** “We've also on boarded renowned clients from the Banking, E-Sports and Fleet management sectors, further strengthening our market presence and service capabilities.”

The Financial results for the quarter ended December 31, 2024 are available in the Investor Relations section of our website [www.1point1.com](http://www.1point1.com)

## **ABOUT ONE POINT ONE SOLUTIONS LTD.:**

One Point One Solutions Ltd. is a full-stack solutions provider across BPO, KPO, IT Services, Technology & Transformation and Analytics. Over the last two decades, the company has established its expertise in offering comprehensive solutions across technology, accounting, skill development and analysis to clients in a wide variety of sectors. Following the recent acquisition of- ITCube Solutions Pvt Limited, One Point One Solutions has consolidated its solutions in the IT, BPM and KPO domains. The company now has centres in Pune and Cincinnati, Ohio apart from its existing ones in Navi Mumbai, Gurgaon, Chennai, Bangalore, Indore and Pune. One Point One USA Inc., the organization's wholly-owned subsidiary in Delaware in the United States marks its international foray while in the acquisition of ITCube Solutions has already strengthened its presence in England, Netherlands, Germany, Kuwait Oman m UAE, Qatar, India, Singapore and Australia, apart from the USA.

Led by Founder-Chairman Akshay Chhabra, the company serves a broad spectrum of industries including Banking and Finance, Retail and E-commerce, Consumer Durables & FMCG, Travel & Hospitality, and Insurance & Healthcare. A 5600+ strong team focused on providing efficient services caters to the company's growing clientele.

The company's services include Organisations, Customer Services, Sales, Collections, Construction Bid Management, Medical Record Retrieval and Summarization, Tech Helpdesk, BackOffice, Accounting, Litigation, Recruitment, Design and Development among others. By leveraging next-gen technologies including GenAI and intelligent automation, the organisation has been able to develop and deploy innovative solutions that have delivered considerable value to the company's 50+ clients.

<https://www.1point1.com/>



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**Contact details:**

One Point One Solutions Ltd.	Investor & Media	
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**Disclaimer:** This press release contains “forward- looking statements” that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” “should” or “will.” Forward-looking statements by their nature address matters that are to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial Industry, from future integration of businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different from those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.



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