

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date: 7 January 2025

Security Code: ONEPOINT

Sub: Intimation for signing of non-binding term sheet in relation to acquisition of 100% stake in a BPO company in Latin America.

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are writing to inform you that the Company has signed non-binding Term Sheet to acquire 100% stake in a BPO company based in Latin America subject to successful completion of legal and financial due diligence. Key Highlights of the Proposed Transaction is enclosed as Annexure I for your reference.

Please note that we are in the early stage of this acquisition; we will keep you updated as the process progresses. We request you to take this disclosure on your records.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited



Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Private Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 F. 022 6687 3889 CIN: L74900MH2008PLC182869 website: www.1point1.in E: pritesh.sonawane@1point1.com

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore



ANNEXURE I

ONE POINT ONE SOLUTIONS SIGNS NON-BINDING TERM SHEET TO ACQUIRE A LATAM BASED CONTACT CENTER FOR ACQUISITION VALUED AT \$30 TO \$35 MILLION

Mumbai, India – January 7, 2025 – One Point One Solutions Limited (OPO), a leading provider of Business Process Management (BPM) services, today announced the signing of a **non-binding term sheet** with a *LATAM based Contact center*, a prominent customer engagement solutions provider. This term sheet outlines the intent of both parties to explore a strategic acquisition with an enterprise value ranging between **\$30 million to \$35 million**.

The proposed acquisition aligns with OPO's strategic focus on expanding its global service capabilities, enhancing digital customer engagement solutions, and unlocking synergies through operational integration.

Key Highlights of the Proposed Transaction:

1. Strategic Expansion:

- One Point One Solutions Limited intends to acquire 100% equity in Target company, strengthening its customer engagement and contact center solutions portfolio.
- This acquisition will enhance OPO's footprint in key high-growth regions, including Costa Rica, Panama and Colombia.

2. Enhanced Capabilities:

- Target expertise in AI-driven analytics, omnichannel customer engagement, and multilingual support will significantly broaden OPO's service offerings.
- Access to Target established client base in sectors like telecommunications, financial services, and e-commerce will enable One Point One Solutions Limited to capture new market opportunities.

3. Operational Synergies:

- The integration will provide opportunities for enhanced efficiency, cost savings, and resource optimization across both organizations.
- The deal will also expand OPO's delivery capabilities and service capacity to meet the growing demand for customer support and digital engagement solutions.

4. Workforce Expansion:

- The acquisition will add over 1,400 skilled professionals to OPO's workforce, increasing its global talent pool and strengthening its ability to deliver best-in-class customer service.

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Key Financial Details:

- **Enterprise Value:** The proposed transaction is valued between **\$30 million to \$35 million** (approximately ₹250 crores to ₹290 crores), subject to the completion of due diligence and final agreement.

Leadership Comments: Mr. Akshay Chhabra CEO of One Point One Solutions Limited said: *"We are excited about the opportunity this strategic acquisition presents. Target company have a strong track record in customer engagement and cutting-edge digital solutions will complement our growth strategy. This partnership allows us to accelerate our service expansion, enhance our capabilities, and drive greater value for our clients and shareholders."*

Next Steps: Both parties will move forward with due diligence and the negotiation of a definitive agreement. The transaction is subject to customary regulatory approvals and closing conditions. Full integration is expected to be completed by Q3 2025.

About One Point One Solutions Limited: One Point One Solutions Limited is a premier provider of Business Process Management services, specializing in customer engagement, back-office operations, and digital transformation. With a focus on innovation and operational excellence, OPO partners with clients across industries to deliver scalable, technology-driven solutions that drive superior customer experiences.

About Target Company: Target Company is a leading provider of customer engagement solutions, offering omnichannel communication, AI-driven analytics, and multilingual support. With expertise across multiple industries, including telecommunications, financial services, and e-commerce, company has earned a strong reputation for delivering outstanding service and measurable business results.

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