

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date 5th July 2024

SECURITY CODE: ONEPOINT

Sub: Business update in respect of securing a new client-win with a leading non-banking financial company (NBFC) in India, dedicated to providing innovative and customer-centric financial solutions.

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith business update in respect of securing a new client-win with a leading non-banking financial company (NBFC) in India, dedicated to providing innovative and customer-centric financial solutions.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited



Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai
Membership No. A34943

ONE POINT ONE SOLUTIONS LIMITED

(Formerly known as One Point One Solutions Pvt. Limited)

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 F. 022 6687 3889 CIN: L74900MH2008PLC182869 website: www.ipoint1.in

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore



BUSINESS UPDATE IN RESPECT OF SECURING A NEW CLIENT-WIN WITH A LEADING NON-BANKING FINANCIAL COMPANY (NBFC) IN INDIA, DEDICATED TO PROVIDING INNOVATIVE AND CUSTOMER-CENTRIC FINANCIAL SOLUTIONS.

One Point One Solutions Limited, a leading provider in technology-enabled business process management (BPM) services, announces that it has entered into a contract with a diversified financial services firm, focusing on product innovation and cutting-edge technology to meet the constantly evolving customer needs as the core of its business proposition.

The company provides a financial services platform that leverages technology and data-science to make lending quick and easy. It uses technology and data-science to make lending quick, simple and hassle-free and offers a broad portfolio of products that cuts across affordable home loans, personal loans, education loans and SME business loans.

SCOPE OF BUSINESS:

In response to the growing demand for its innovative products and services, the NBFC has partnered with One Point One Solutions to provide comprehensive customer care solutions focusing on high service quality and efficient processing. As per the terms of the agreement, One Point One Solutions will commence offering a range of services like lead generation, expert guidance, efficient process handling, and product promotions. The partnership aims to streamline the NBFC's client support operations and focus on delivering top-notch innovative products to clients.

This collaboration is poised for substantial growth, with plans to expand to up to 300 seats in the forthcoming months. Additionally, the NBFC intends to further enhance its services by incorporating collection processes into the scope of One Point One Solutions' offerings. One Point One Solutions is eager to embark on this partnership, anticipating new milestones in business process management and customer care excellence.

ABOUT ONE POINT ONE SOLUTIONS LTD.:

One Point One Solutions is a full-stack player in BPO, KPO, IT Services, Technology & Transformation and Analytics. The company was incorporated in the year 2006 and offers comprehensive solutions in technology, accounting, skill development and analysis. In 2024, the company acquired a major stake in ITCube Solutions Pvt Ltd., which is an IT + BPM/KPO services company headquartered in Pune and Cincinnati, Ohio. ITCube Solutions with over two decades of experience, serves clients across sectors and has a robust presence in the USA, England, Netherlands, Germany, Kuwait, Oman, UAE, Qatar, India, Singapore, and Australia.

The company serves a broad spectrum of industries including Telecom & Broadcasting, Retail and E-commerce, Consumer Durables & FMCG, Banking and Finance, Travel & Hospitality, Insurance & Healthcare and has 6 service centers located across Navi Mumbai, Gurgaon, Chennai, Bangalore, Indore and Pune with 5,600+ seats on per shift basis, allowing to cater to a significant volume of clients. The company offers services like Originations, Customer services, Sales, Collections, Tech Helpdesk, Backoffice, Accounting, Litigation, Recruitment, Design, Development, Intelligence and a lot more. Akshay Chhabra, the founder of 1Point1 Solutions Ltd., focuses on technology-driven innovation to build efficiencies and position the company as a leader in the BPM space.

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BUSINESS PROCESS PARTNERS

The company has also forayed into global markets with its wholly owned subsidiary company "ONE POINT ONE USA INC" in the Delaware, United States of America. Since the listing in 2017, the brand has built a robust portfolio with 50+ clientele including prominent players from across the verticals.

Thanking you,
Yours faithfully,

For **One Point One Solutions Limited**



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