

To,
The Manager
National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C-1, G Block
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Date: 4th July 2023

Security Code: ONEPOINT

Sub: Business update.

Ref.: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith business update in respect of expansion of global footprint with wholly-owned U. S. Subsidiary and appointment of sales team for your information and records.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited

PRITESH
SANJAY
SONAWANE
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PRITESH SANJAY
SONAWANE
Date: 2023.07.04
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Pritesh Sonawane
Company Secretary & Compliance Officer
Place: Mumbai

Encl.: As above

ONE POINT ONE SOLUTIONS LIMITED

Corporate Office: C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 F. 022 6687 3889 CIN: L74900MH2008PLC182869 website: www.1point1.in

Reg. Office: T-762, 6th Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.
Mumbai. Gurgaon. Indore. Bangalore



ONE POINT ONE SOLUTIONS EXPANDS ITS GLOBAL FOOTPRINT WITH WHOLLY OWNED U.S. SUBSIDIARY AND APPOINTMENT OF SALES TEAM

John F. Kennedy & Matthew Rupe joined the senior management in the USA:

Mumbai, July 04, 2023: One Point One Solutions Ltd., a prominent leader in Business Process Management (BPM) services, is proud to announce the establishment of its wholly owned U. S. subsidiary "**ONE POINT ONE USA INC.**" The subsidiary will be headquartered in Delaware, strategically positioned to capture opportunities and establish a strong presence in the American market. This move marks a significant milestone in our global expansion efforts, and reinforcing our commitment to serving clients in the United States.

As a progressive BPM company, we recognize the immense potential and vibrant market opportunities in the United States. This expansion allows us to better understand and cater to the unique needs of American clients, while enhancing our ability to deliver exceptional and unparalleled customer experiences.

As a part of its Go to Market strategy, One Point One USA Inc team has appointed Mr. John F Kennedy – Vice President Sales and Mr. Matthew Rupe - Director Sales two accomplished sales leaders to spearhead the growth strategy in the United States.

Mr. John. F. Kennedy possesses an impressive track record of over 20 years, specializes in executing complex multi-geographical BPO and contact centre transformation initiatives. His extensive international experience spans deals closed in diverse countries such as the United States, United Kingdom, Philippines, Brazil, India, Mexico, and Canada. Prior to this, he held an esteemed role with Hinduja Global Solutions as Vice President - Business Development.

Mathew Rupe brings an extensive sales background of over 20 years, having successfully negotiated deals with renowned industry-leading organizations. Notably, he held the position of Director of Sales at Datamark Inc., located in El Paso, Texas, where he showcased exceptional communication and leadership skills. His ability to foster high-performing teams that consistently deliver outstanding results has been the hallmark of his career.

These sales leads will work in close collaboration with our global team, leveraging our robust ecosystem, innovative Solutions and deep industry knowledge to deliver exceptional value to our U.S. clients

Akshay Chhabra, Managing Director, One Point One Solutions said, "We are confident that our new subsidiary, coupled with the expertise and leadership of our sales leads, will enable us to serve our U.S. clients with unmatched dedication, innovation, and customer-centricity"

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The establishment of One Point One USA Inc and the appointment of this eminent sales leaders signify our commitment to long-term growth and customer success in the United States. We look forward to forging strong partnerships, creating new opportunities in times to come.

We are in an advanced stage to close with a couple of clients and are expecting to sign them in the near future. The pace at which we are expanding in the USA would further pick the speed with these two veterans onboard. This also reiterates that the dedicated team always delivers better results for us in the USA.”

About the Company: One Point One Solutions Limited is a leading player in Business Process Management (BPM). The company was incorporated in the year 2006. The company offers technology, accounting, skill-development and analytical solutions that help businesses build better capabilities and enable them to achieve seamless growth. The company serves a broad spectrum of industries like Telecom & Broadcasting, Retail and E-commerce, Consumer Durables & FMCG, Banking and Finance, Travel & Hospitality and Insurance. The company has 5 service centres located across Navi Mumbai, Gurgaon, Chennai, Bangalore and Indore with 5,500+ seats on per shift basis. The company offers services like customer care, lead generation, content management, voice analytics, accounts payable and receivable, SME Management, predictive analytics, Chat bots, IVR, voice analytics and E-mail management. Akshay Chhabra is the founder of One Point One Solutions Ltd., he focuses on technology-driven innovation to build efficiencies and surge ahead in the BPM space.

The company got listed in the year 2017. The company boasts of 40+ leading clientele spread across sectors. Some of the leading clientele are SBI Cards, SBI Life, Godrej Appliance, ICICI Bank, Kotak Bank, DMI Finance, Chola MS to name a few.

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