

Date: April 1, 2025

To,
National Stock Exchange of India Ltd.,
Address: Exchange Plaza, C-1, Block G, Bandra
Kurla Complex, Bandra (E), Mumbai-400051,
Maharashtra, India.
NSE Scrip Symbol: OLAELEC

To,
BSE Limited
Address: Phiroze Jeejeebhoy Towers
Dalal Street Mumbai- 400001,
Maharashtra, India.
BSE Scrip Code: 544225

SUBJECT: INTIMATION OF INVESTOR PRESENTATION.

Dear Sir/ Madam,

Pursuant to the Regulation 30 of the SEBI **(Listing Obligations and Disclosure Requirements)** Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation of Ola Electric Mobility Limited ("**the Company**").

This intimation will also be made available on the website of the Company and can be accessed using the below link: <https://www.olaelectric.com/investor-relations/announcements>.

We request you to take the above on your record.

**Thanking You,
Yours faithfully,
For and on behalf of OLA ELECTRIC MOBILITY LIMITED**

**Pritam Das Mohapatra
Company Secretary & Compliance Officer
M. No.: A24685
Place: Bengaluru**

OLA ELECTRIC



APRIL 2025

OLA FUTUREFACTORY

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Key Highlights

Ola continues to retain market leadership despite increased competitive intensity



Revenue and Growth

1 E2W player

- 344k units registered in FY25 maintaining leadership position with 30% market share



Cost and Margin improvement

Best-in-class Margin Profile

- Auto Gross Margin of 24% projected in Q4 FY25
- Monthly sustainable cost reduction of ₹90 Cr leading to EBITDA breakeven projected in Q1 FY26



Service and Distribution

India's largest EV distribution network

- 4,000+ touchpoints
- Service TAT reduced to 1.1 days vs. 2.5 days in Sep'24

Key Milestones for Q4 FY25



Gen 3 Deliveries commenced



Entered Motorcycle segment



Launched Gig/Gig+ and S1 Z



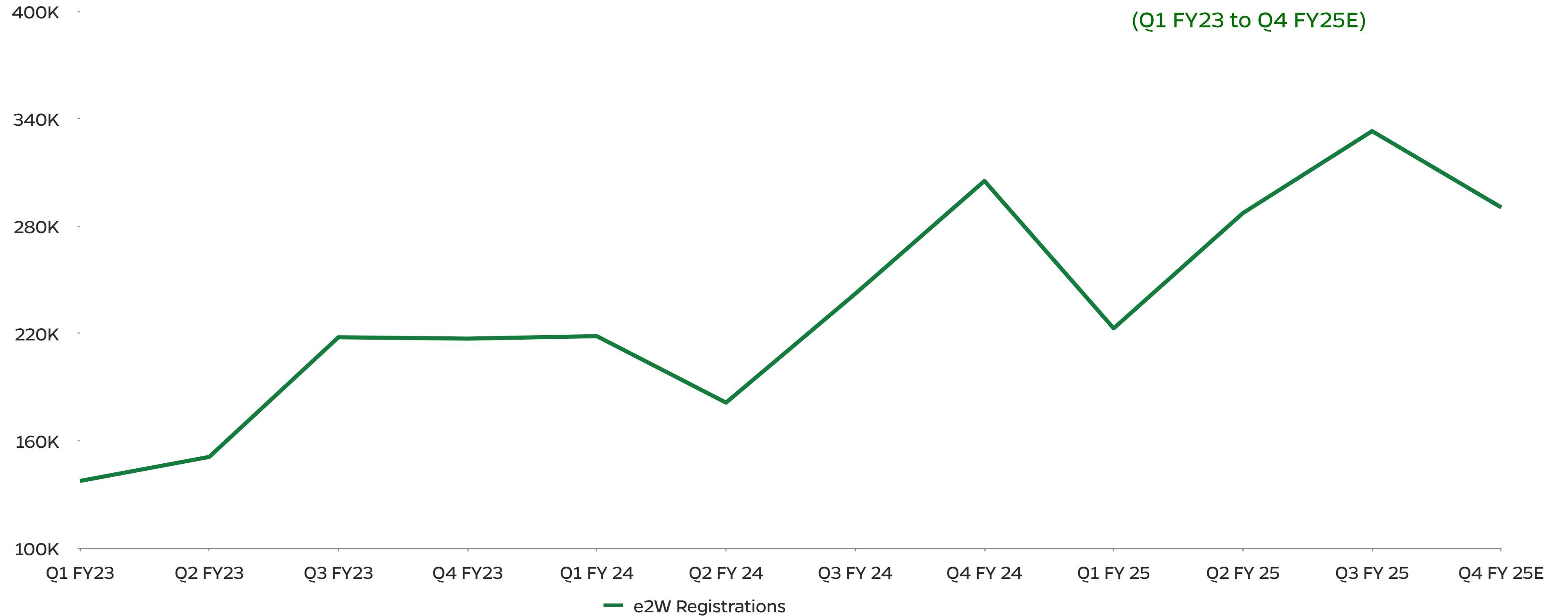
Received FY24 Auto PLI of ₹74 Cr

* Financials are provisional and unaudited and includes internal estimates

Industry EV volume continues to grow

Overall e2W Registrations

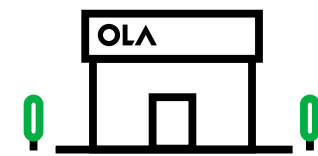
CAGR % **30%**
(Q1 FY23 to Q4 FY25E)



Our key strategies



**Broadening of
Product portfolio**



**Expansion of Distribution
network & Service infrastructure**



**Technology innovation &
Vertical integration**



Product roadmap



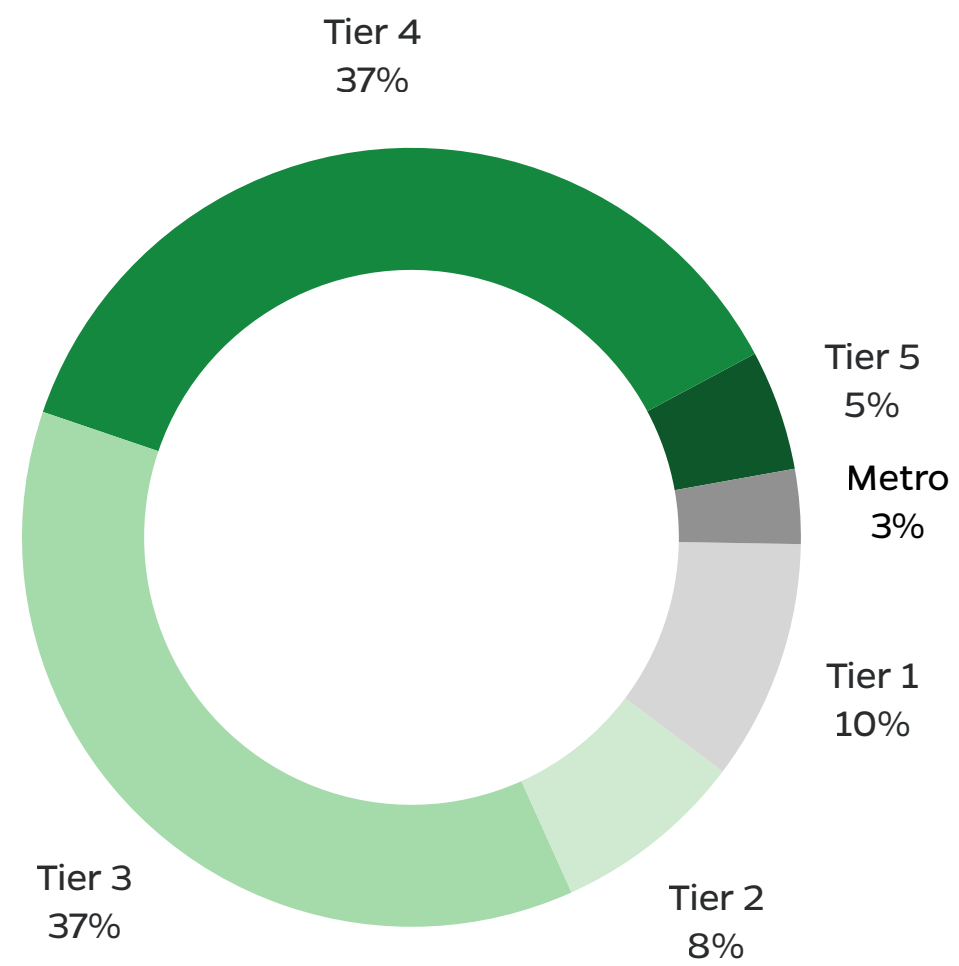
Gen 3 deliveries began in Mar'25 with demand surpassing expectations

	GEN 2		GEN 3			
	Ola S1 X	Ola S1 Pro	Ola S1 X	Ola S1 X+	Ola S1 Pro	Ola S1 Pro+
Vehicle Retail Price	₹ 59,999/ 74,999/ 89,999	₹ 109,999	₹ 67,999/ 85,999/ 99,999	₹ 104,999	₹ 105,999/ 119,999	₹ 142,999/ 169,999
Motor	6kW	11kW	7kW	11kW	11kW	13kW
Range	95/143/190 km	195 km	108/176/242 km	242 km	176/242 km	242/320 km
Top Speed	85/90/90 km/h	120 km/h	101/115/123 km/h	125 km/h	117/125 km/h	128/141 km/h
Battery Capacity	2/3/4 kWh	4 kWh	2/3/4 kWh	4 kWh	3/4 kWh	4/5.3 kWh
Drive Modes	Eco, Normal & Sports	Eco, Normal, Sports, Hyper	Eco, Normal & Sports	Eco, Normal & Sports	Eco, Normal & Sports	Eco, Normal, Sports & Hyper

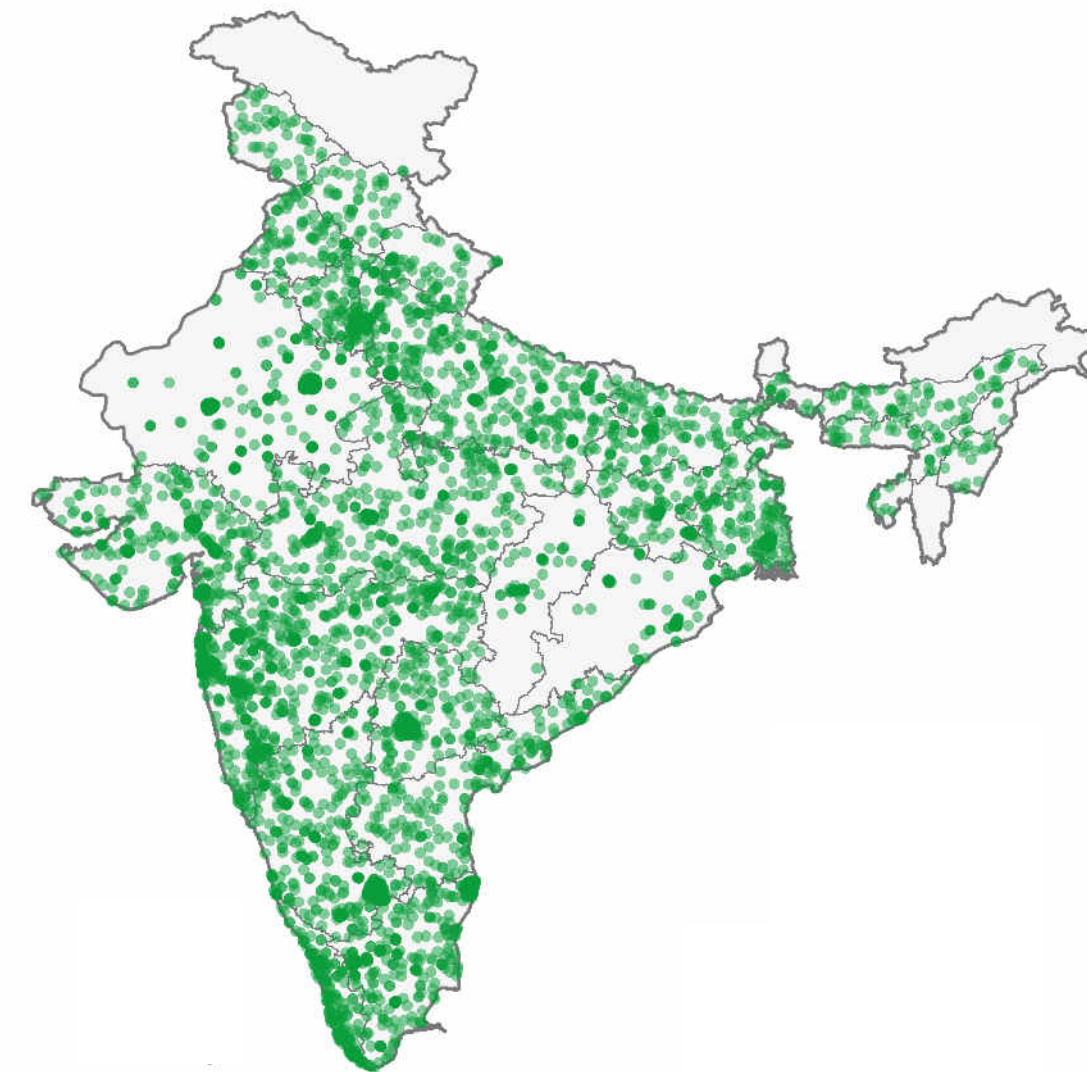
Unlocking a much larger TAM through our entry into the Motorcycle segment

	ROADSTER X			ROADSTER X+	
					
	2.5kWh	3.5kWh	4.5kWh	4.5kWh	9.1kWh
Price	₹ 84,999	₹ 94,999	₹ 104,999	₹ 114,999	₹ 184,999
Motor	7 kW	7 kW	7 kW	11 kW	11 kW
Range	140 km	196 km	252 km	252 km	501 km
Top Speed	105 km/h	118 km/h	118 km/h	125 km/h	125 km/h
Battery Capacity	2.5 kWh	3.5 kWh	4.5 kWh	4.5 kWh	9.1 kWh

India's largest EV distribution network



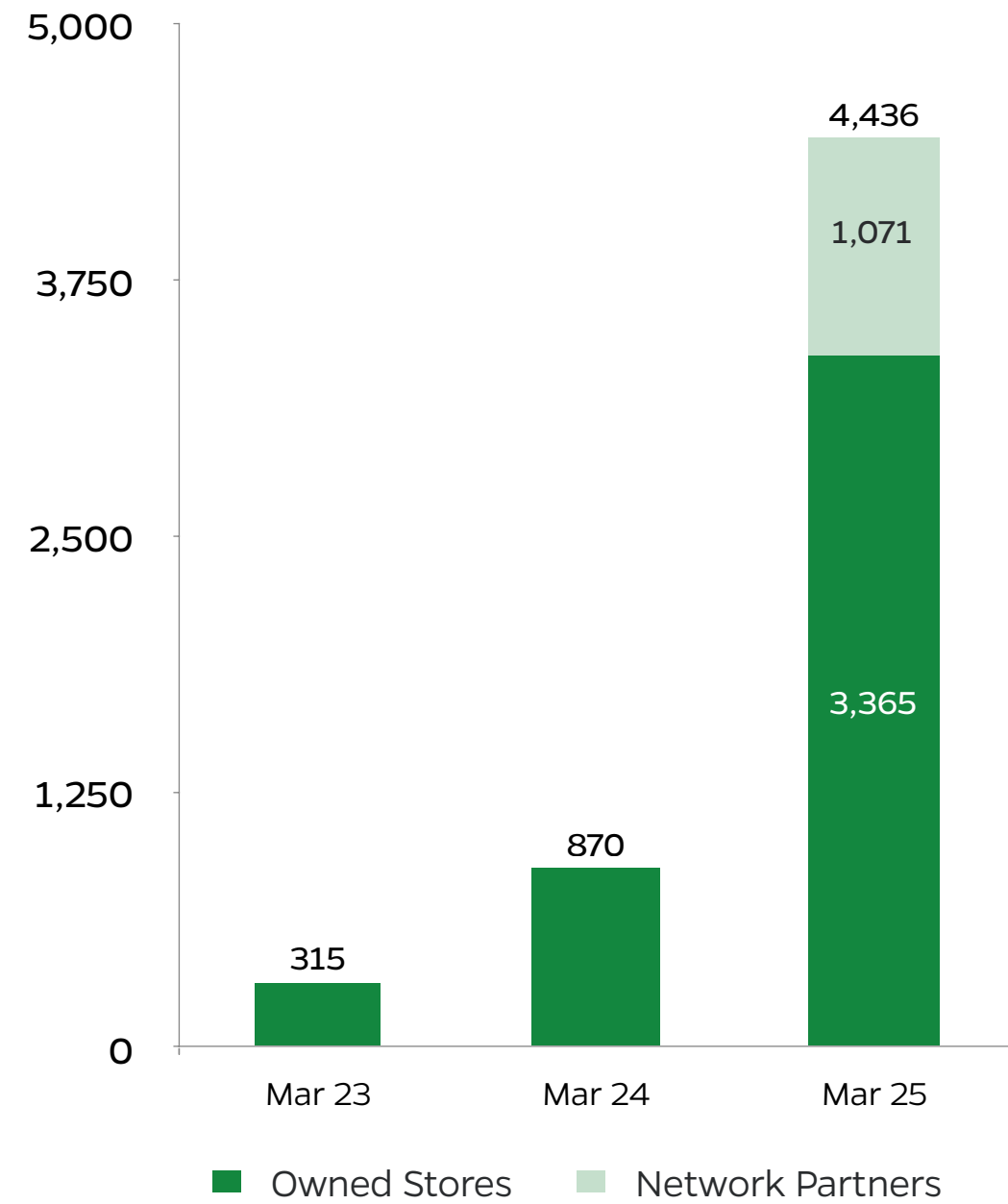
Regional split of New stores



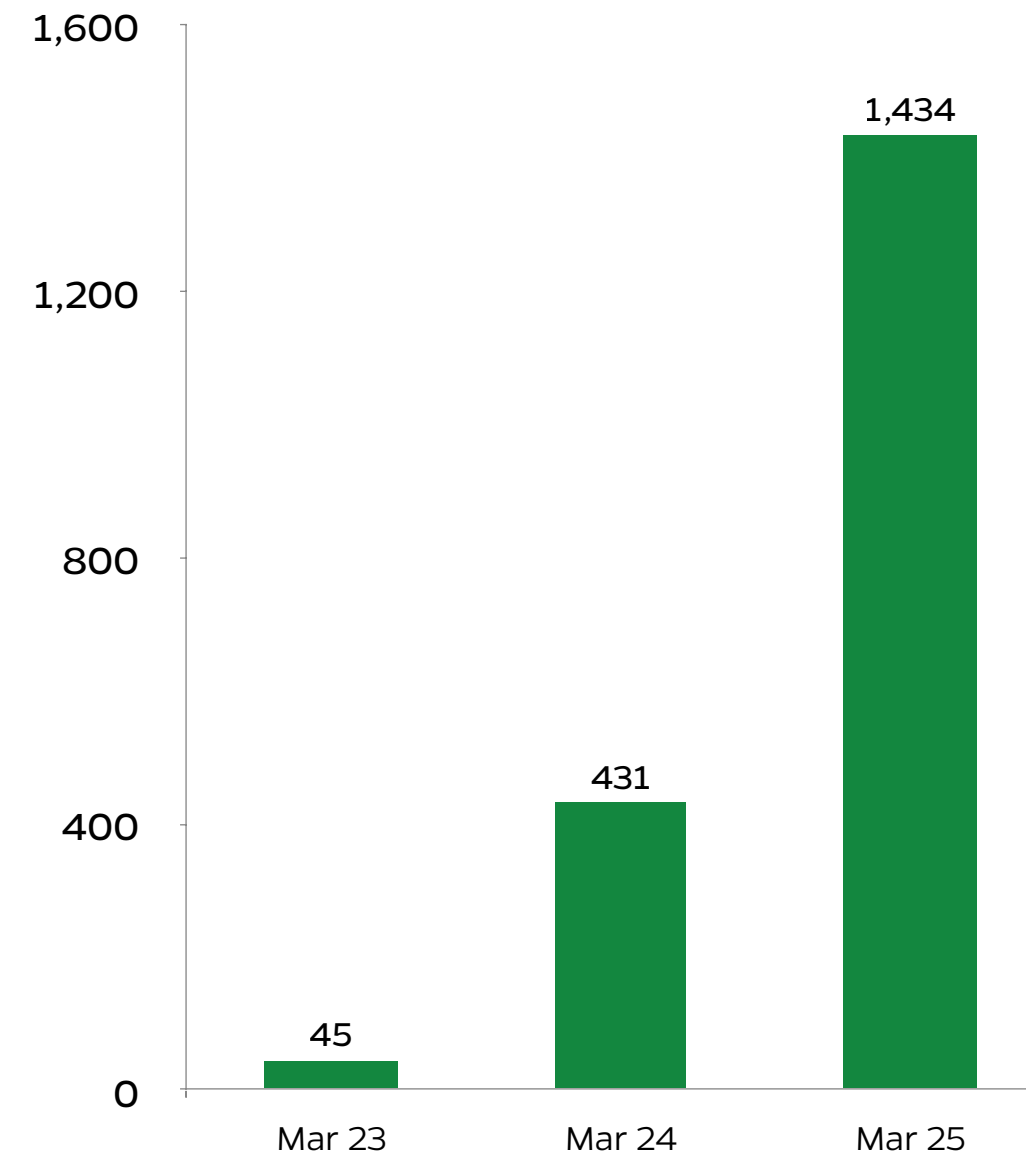
4,000+ touch points

Exponential growth of our Sales & Service network

Sales Network

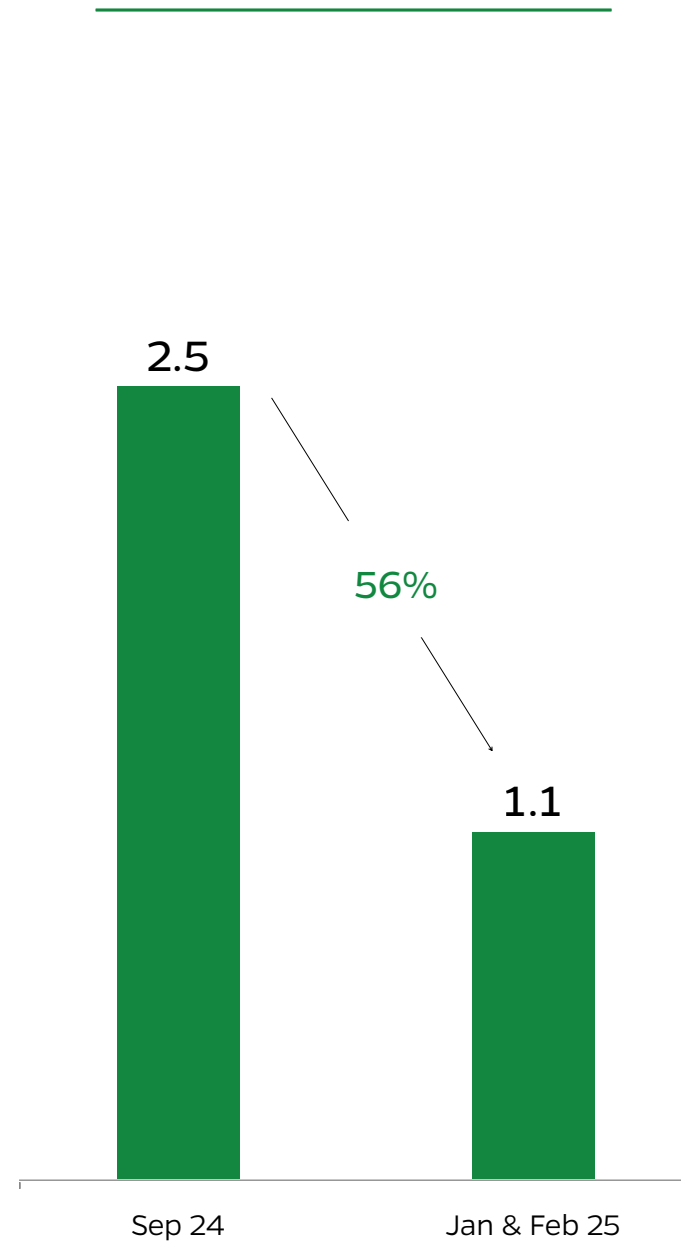


Service Network

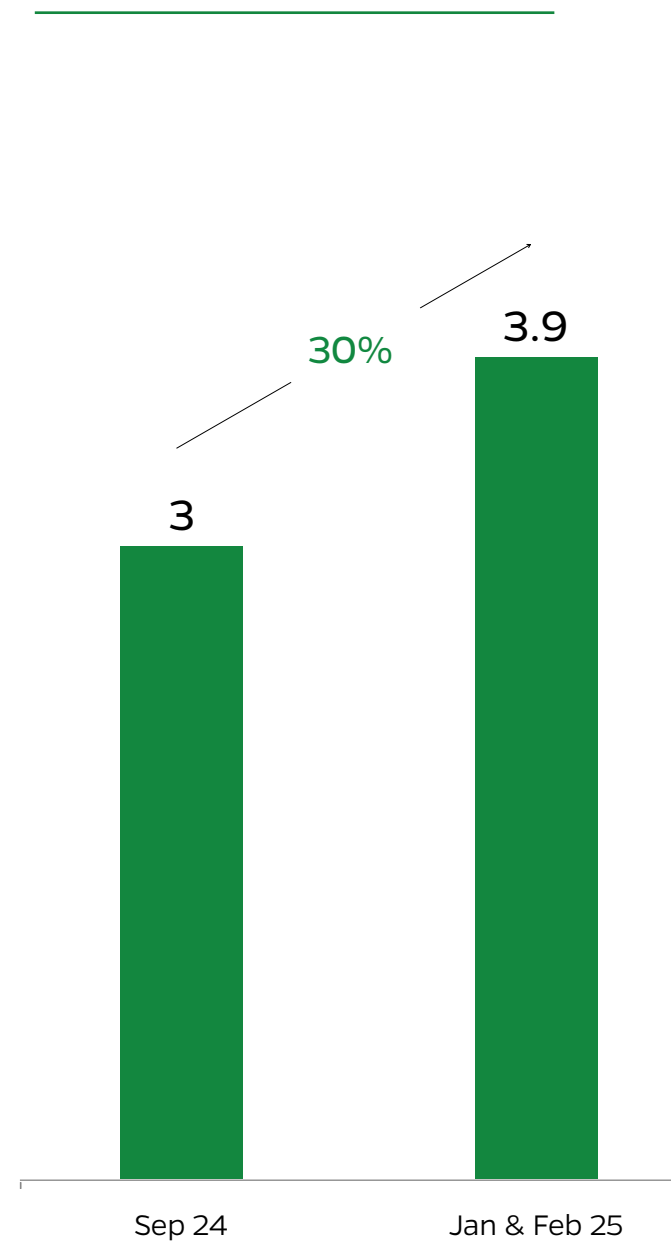


Service Transformation




Service TAT



Service Champion Productivity

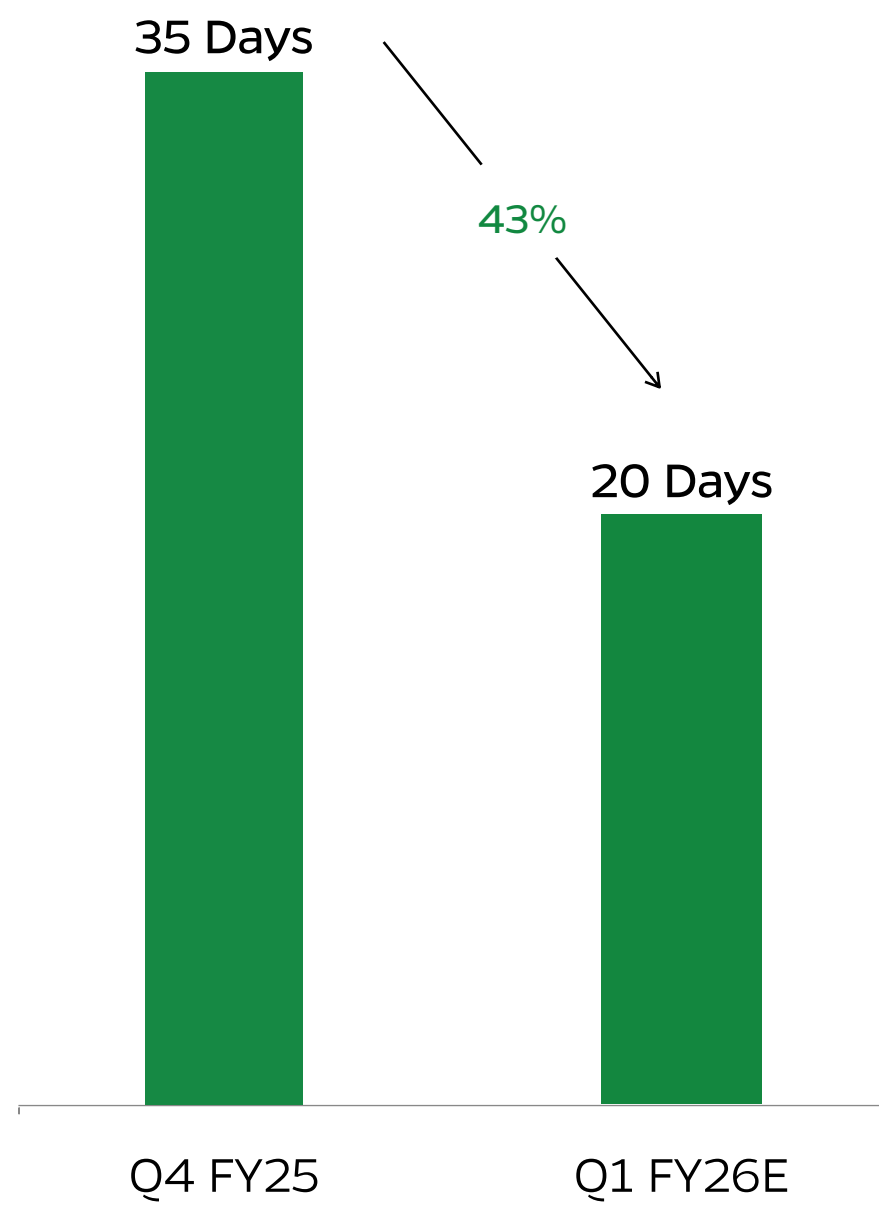


Focused execution on Service

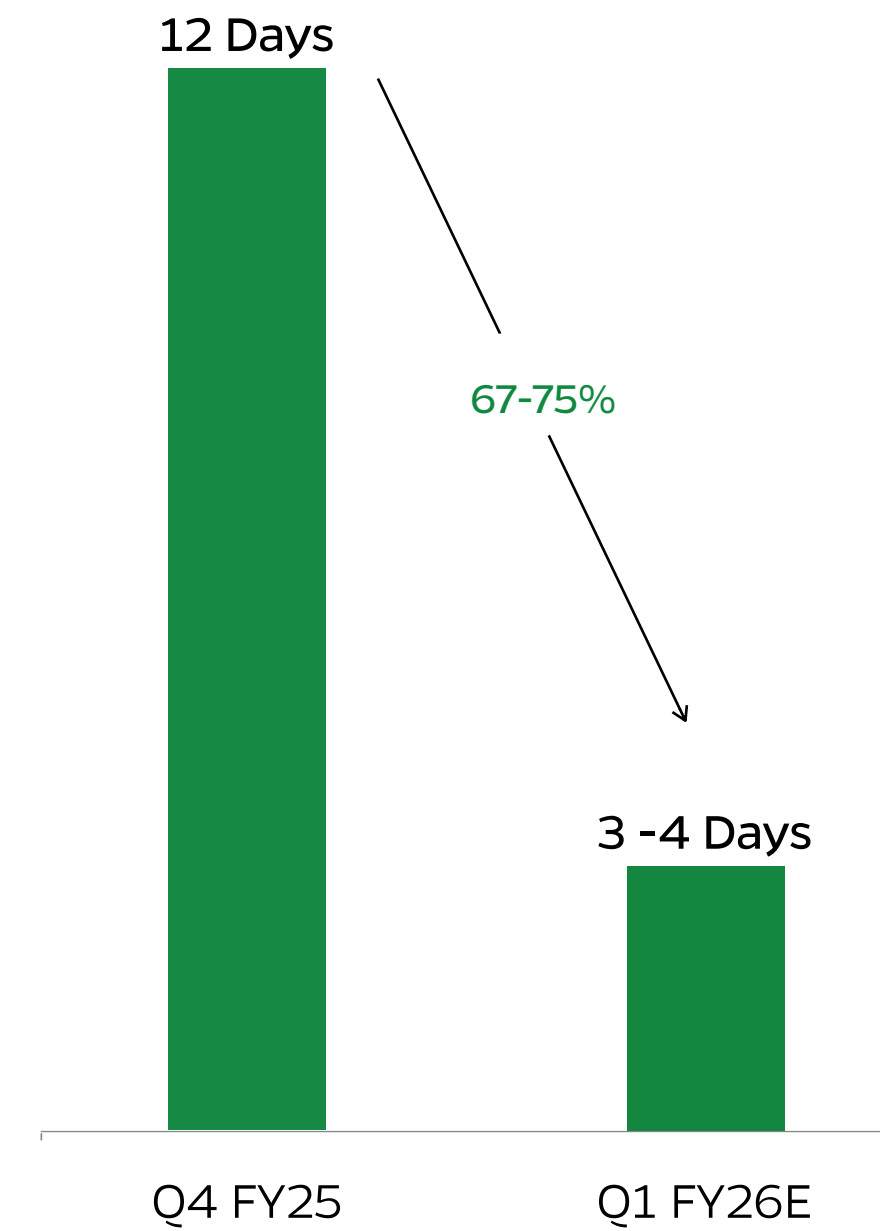
-  Expansion of Number of Service centres
-  Capacity augmentation at Service centres
-  Technology led enablement

Network Transformation

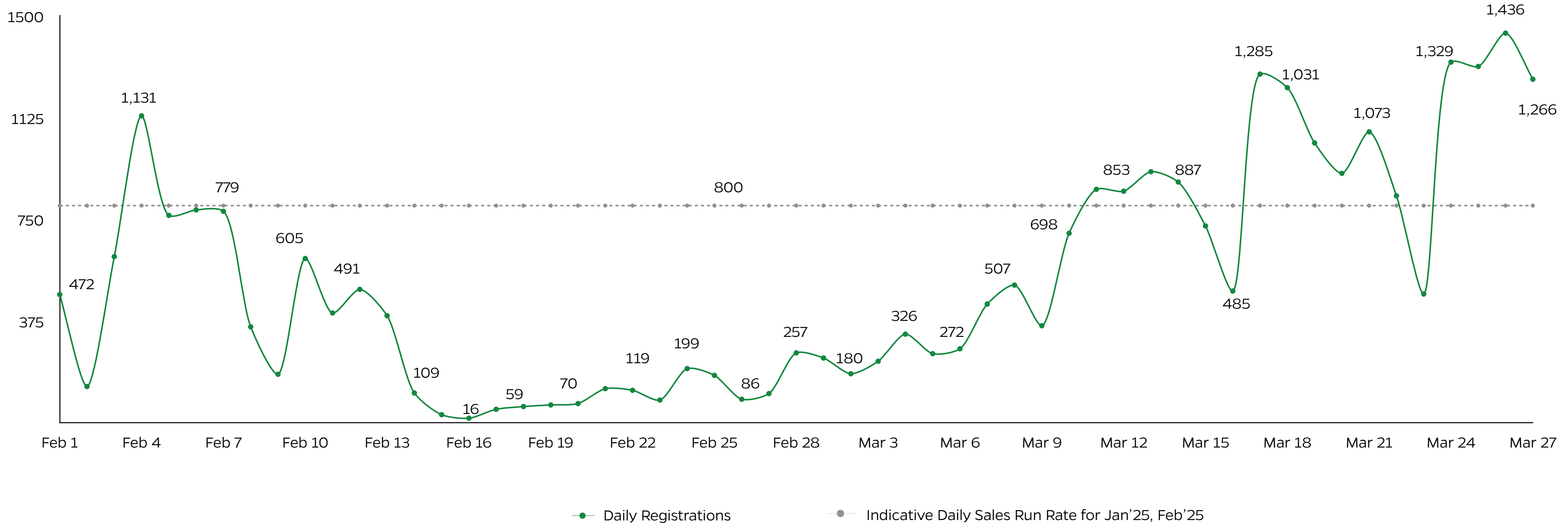
Average Vehicle Inventory



Delivery Time

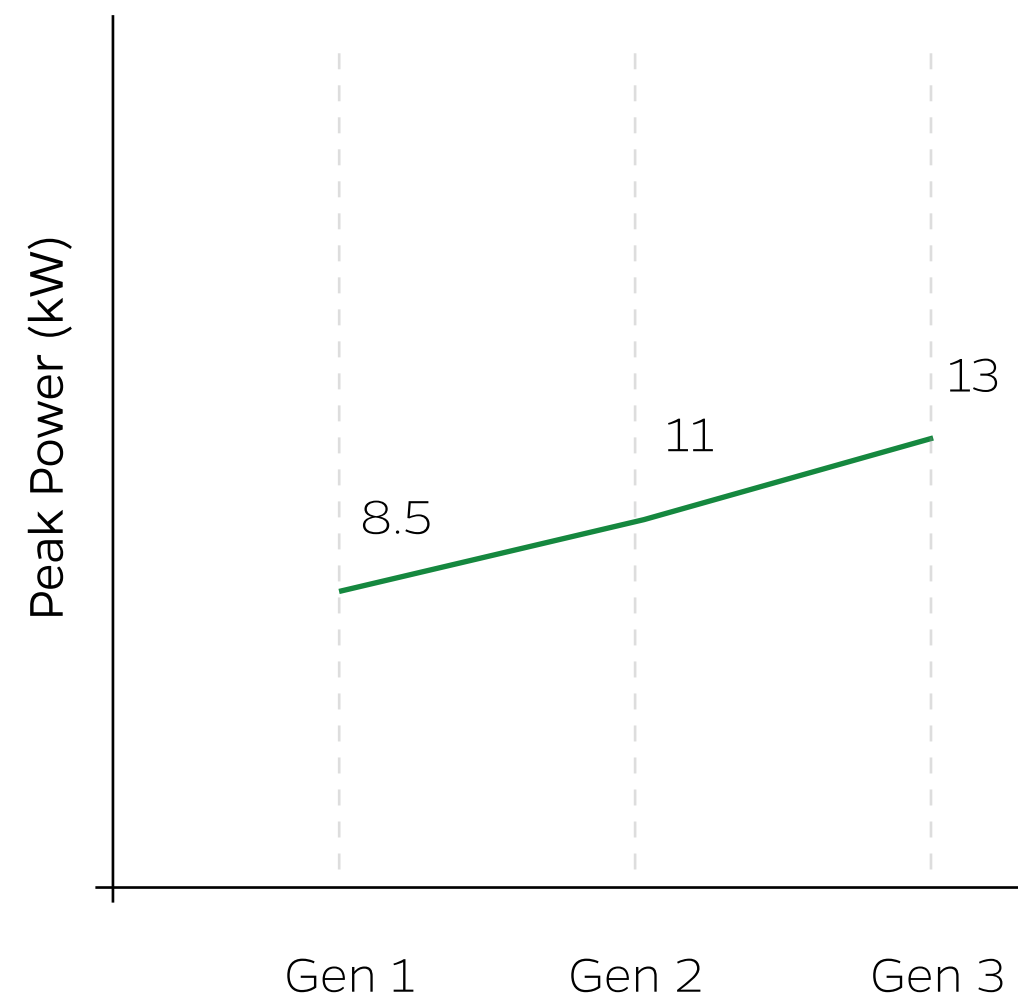


Registration process transformation: Steadily improving Ops

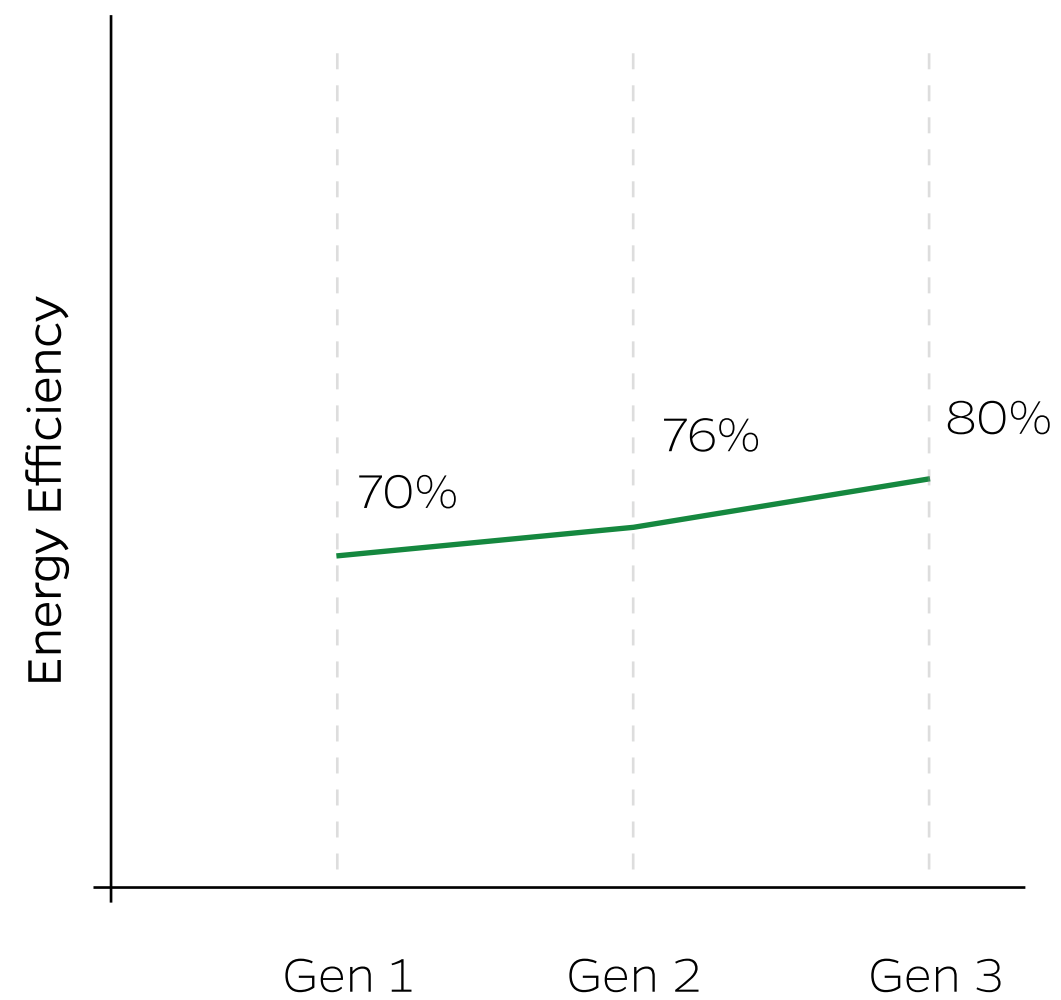


Gen 3 delivers next level of performance, efficiency, safety, and reliability alongside improved margins

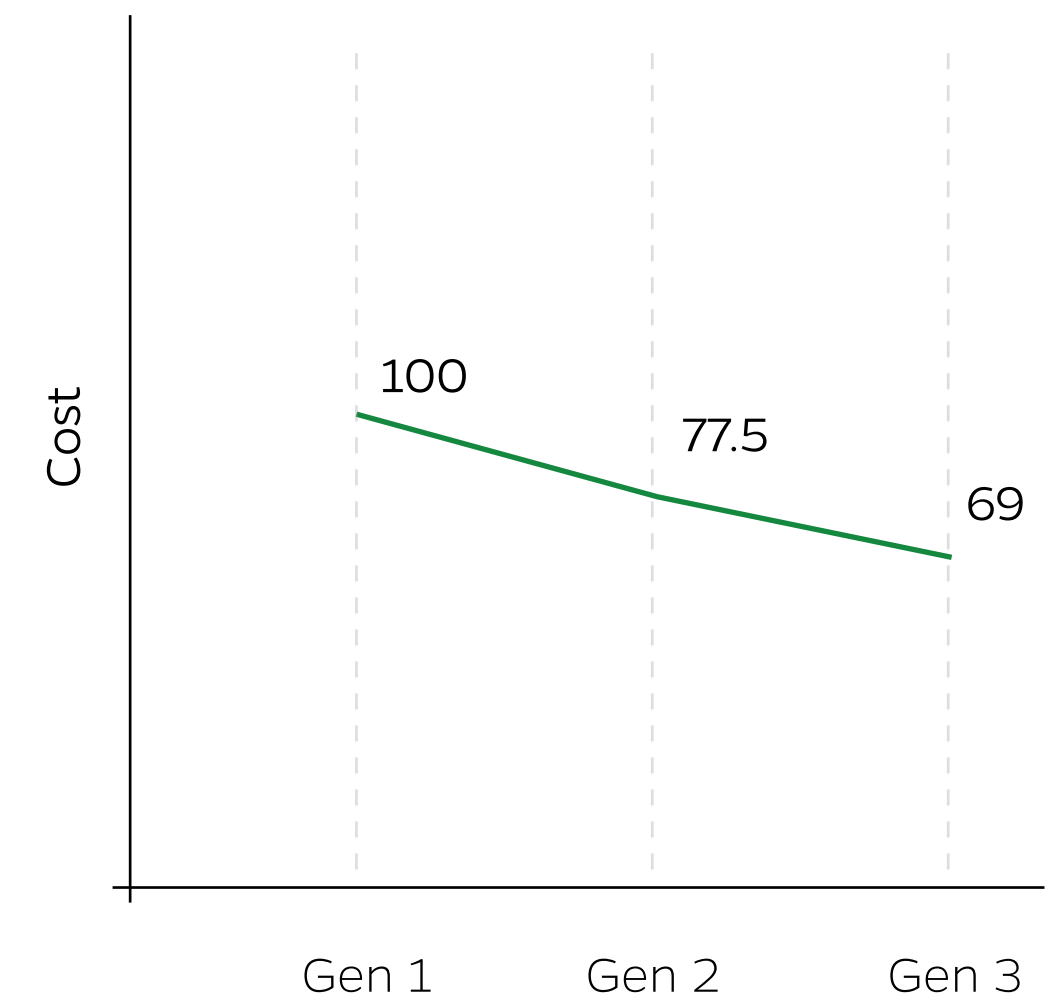
53% increase in Peak Power



10% increase in Energy Efficiency

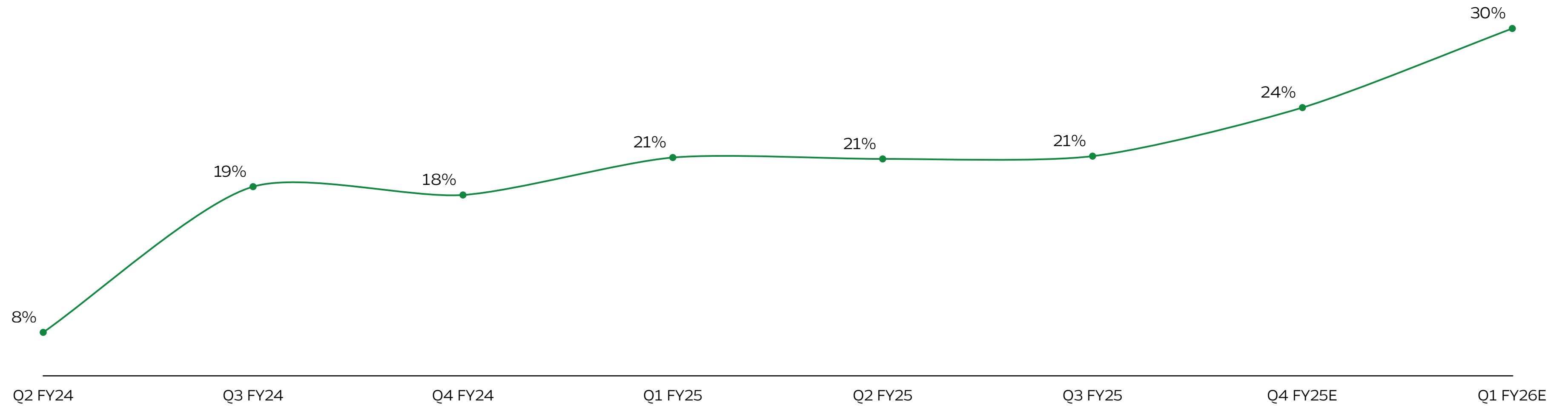


31% reduction in cost



Industry leading Gross Margin profile

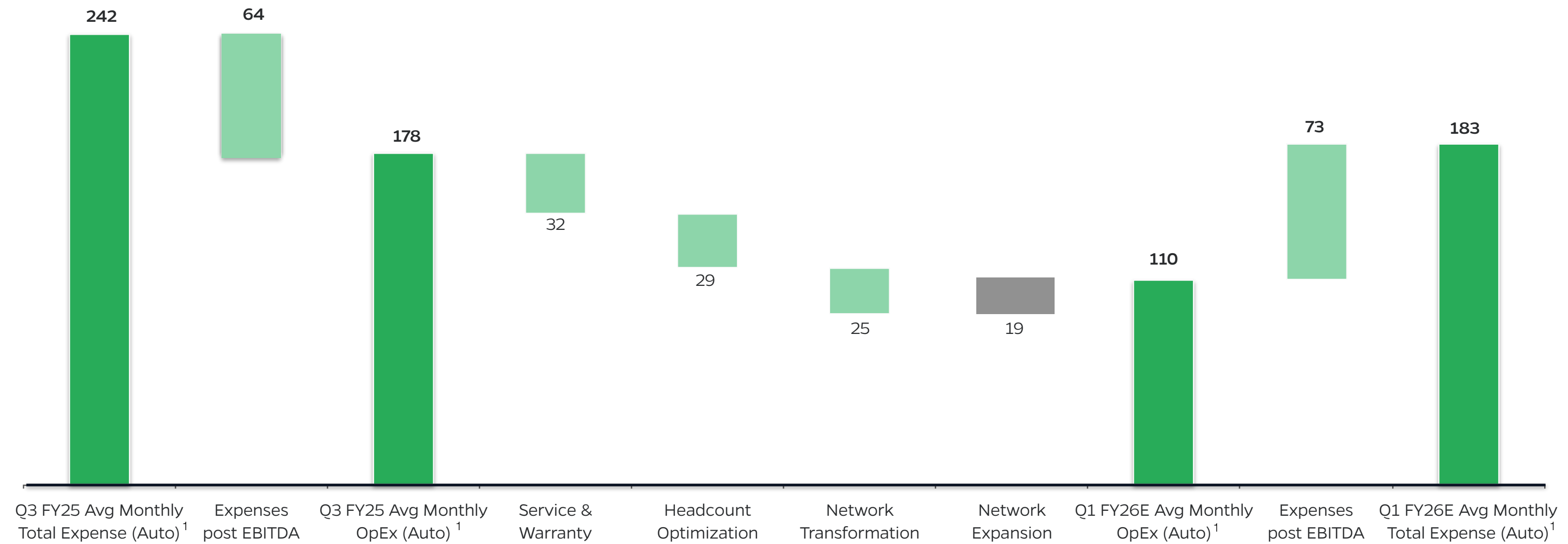
Auto Gross Margin
(%)



* Provisional, unaudited and includes internal estimates

Path to Profitability - Structural efficiency across Operating Expenses

Expenses Walk
(INR Cr)



¹ Provisional and Unaudited; includes management estimates

Ola Gigafactory: Developing in-house cell manufacturing capabilities

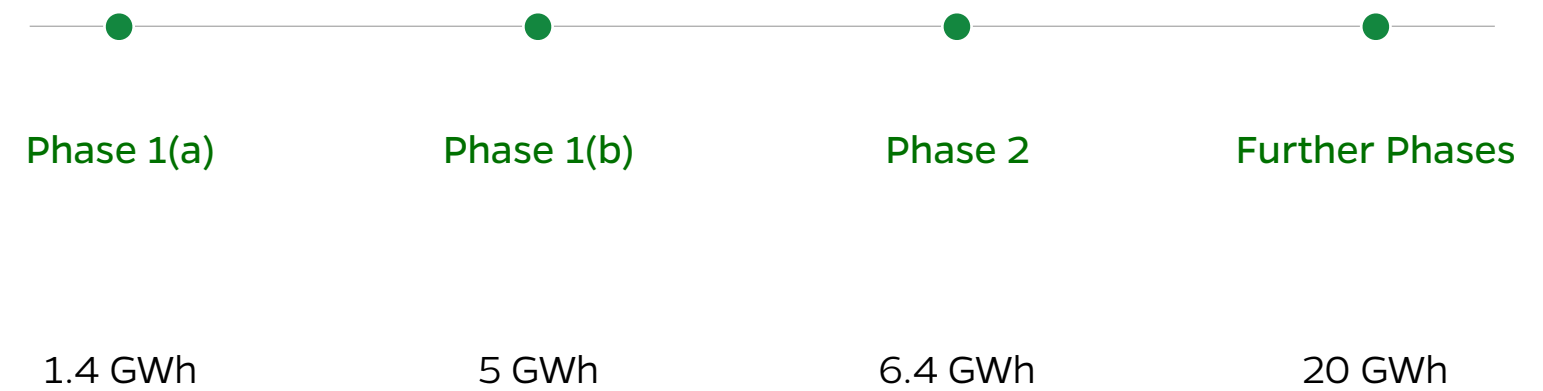
Built for fungibility across Cell chemistries



Gigafactory Update

- Cell trial production reached a milestone with >51k cells manufactured
- Module level testing for the integration of 4680 cells in our vehicles commenced in Q3 FY'25

Commutative Capacity



Thank You

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