Ref: OEL/BSE-NSE/2026-27/29 July 22, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai 400051

BSE Limited
Phiroze Jeejeebhoy Towers
Fort, Dalal Street
Mumbai – 400001

Symbol: ORIENTELEC

Scrip Code: 541301

Dear Sir/ Madam,

Sub.: Investors' Release – Un-audited Financial Results –June 30, 2026.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed herewith the copy of Investors' Release on the Un-audited Financial Results of the Company for the quarter ended June 30, 2026.

Investors' Release will also be available on the website of the Company, www.orientelectric.com.

You are requested to take the enclosed document on your record.

Thanking you,

For **Orient Electric Limited**

DIKSHA SINGH Digitally signed by DIKSHA SINGH
Date: 2026.07.22 13:33:08 +05'30'

Diksha Singh
Company Secretary

Encl.: as above

CKA Birla Group | orient electric

EARNINGS PRESENTATION

Q1 FY27

July 22nd, 2026

Strategy in Action | Q1 FY27 Key Updates

Emerging businesses continue to scale, strong performance in cooling category

Portfolio & Category Performance

- **Lighting:** B2C grew **High double-digit**; growth momentum in B2B; healthy enquiry pipeline
- **Switchgear & Wires:** Wires grew by **>2X, double-digit** growth in Switchgear
- **Fans:** High **double-digit** growth driven by both MD & DTM states, leading to **market share gain**
- **Appliances:** Growth led by **double-digit** growth in heating products

Innovation & Premiumisation

- **Luminaires: 60%** mix driven by premiumisation and NPDs
- **Premium mix: ~36%** contribution in fans driven by premiumisation focus
- **NPD:** Contributed **~30%** to fans revenue
- **BLDC fans:** Grew ~**36%** driven by new innovative launches

Market Access, Brand & Service

- **E-COM & Exports: Double-digit growth** momentum
- **DTM expansion: ~3,600** new retailers added
- **Brand visibility:** Premium audience focus, strengthening technology credentials via airports, outdoor and digital
- **Samvad [1]:** Continues to enable deeper consumer insights; AI-led capabilities for faster resolution

[1] *Customer Service enhancement initiative*

Operational Discipline

- **Pricing:** Pricing Initiatives undertaken across categories
- **Sanchay:** Disciplined cost actions yielded **~₹10 Cr** savings in Q1 FY27
- **Capitalising** on fans-lighting ecosystem to cross leverage distribution
- **Margin resilience:** Operating leverage supported by cost optimisation initiatives

Key Highlights | Q1 FY27

Strong Topline growth with sustained EBITDA expansion

Revenue

₹950 crore

up 23.5% YoY

EBITDA

7.0% margin

EBITDA grew by 44.5% YoY to ₹67 crore

PAT

₹31 Cr

up 79.7% YoY

Gross Margin

29.8%

Working Capital Cycle

25 days

Net Cash

₹ 133 Cr

Financial Snapshot | Q1 FY27

One Orient : Accelerating Multi-Engine growth portfolio

SALES

₹950 Cr

+23.5% YoY | +0.2% QoQ

ECD

₹669 Cr

+22.7% YoY | +1.1% QoQ

LIGHTING & SWITCHGEAR

₹281 Cr

+25.4% YoY | -2.1% QoQ

GROSS PROFIT

₹283 Cr

+13.0% YoY | -3.6% QoQ

29.8% margin

-277 bps YoY | -116 bps QoQ

EBITDA

₹67 Cr

+44.5% YoY | -13.9% QoQ

7.0% margin

+102 bps YoY | -115 bps QoQ

PBT

₹42 Cr

+79.4% YoY | -21.9% QoQ

4.5% margin

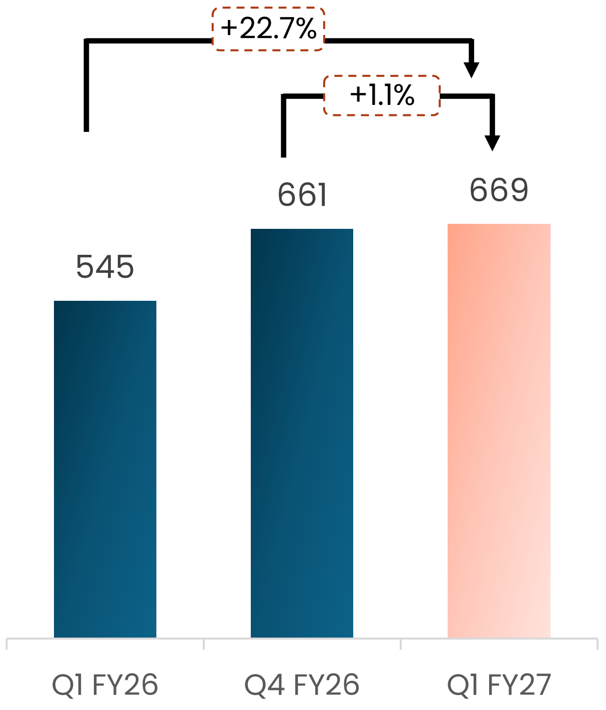
+139 bps YoY | -127 bps QoQ

Electrical Consumer Durables

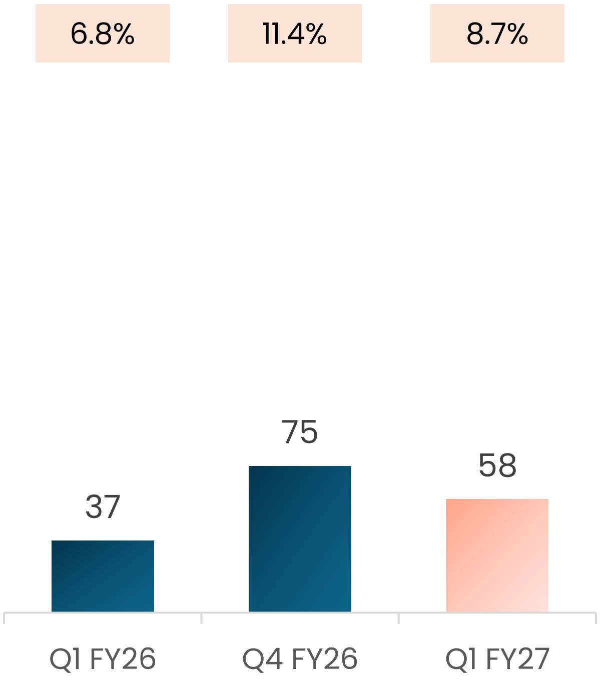
Q1 FY27 Segment Highlights | ECD

Sustainable market share gains driven by growth across channels

Revenue (₹ Cr)



EBIT (₹ Cr) & EBIT Margins



Key Highlights

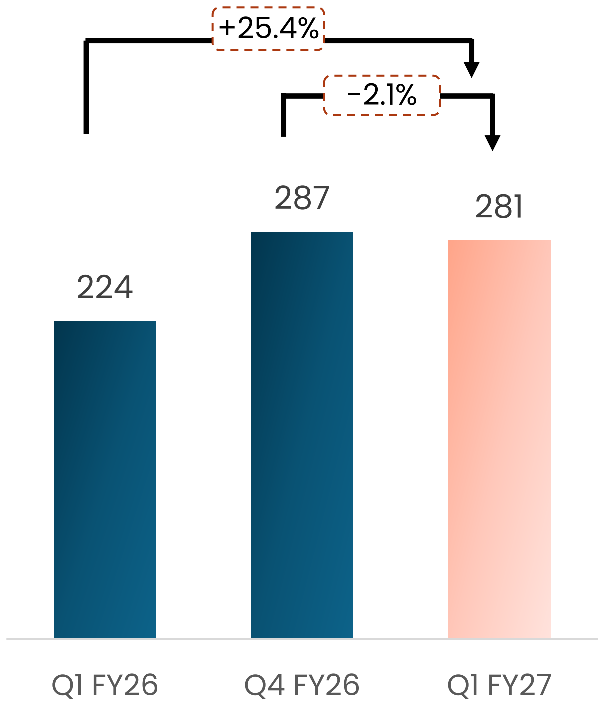
- **Fans outperformed** the industry, driving **market share gains**
- **Both DTM & MD** markets delivered **double-digit growth**
- **BLDC fans grew ~36% YoY**, continuing strong momentum
- **Premium products** contribute **~36%** of domestic ceiling fan mix
- **Calibrated price** increases taken in Q1 FY27
- **Appliances growth** led by Water Heaters
- **E-COM grew high double-digit**, accelerating digital presence and wider consumer reach
- **Exports witnessed high double-digit** growth, expanding global presence

Lighting & Switchgear

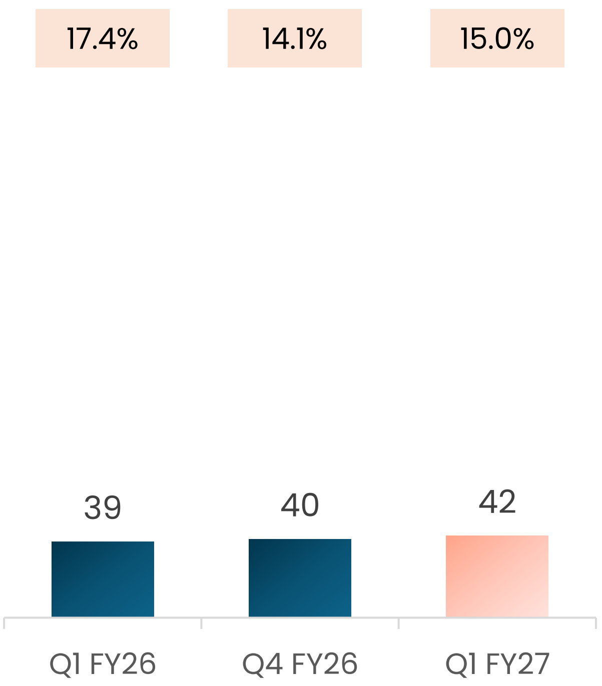
Q1 FY27 Segment Highlights | Lighting & Switchgear

Emerging categories continue to fuel growth momentum

Revenue (₹ Cr)



EBIT (₹ Cr) & EBIT Margins

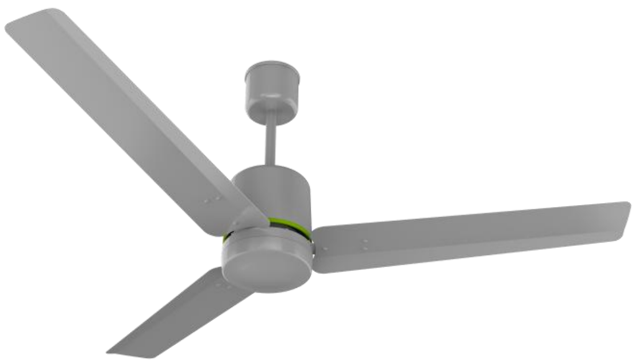


Key Business Drivers

- **Consumer Lighting delivered double-digit growth,** driven by new product launches and distribution expansion
- **Premium mix at 60% (up 440 bps)**, reflecting sustained premiumisation momentum
- **Emerging categories continued acceleration** : **Wires** more than **doubled**, while **Switchgear & Switches** sustained **double-digit growth**
- Enhanced electrician engagement strengthened channel connect, driving **cross-selling** across **fans-lighting distribution** networks

New Product Launches

Industry First Innovations



India's First Oxygen Enriching Fan

Restores up to 90% oxygen levels in 8 hours

*India's Most Silent Fan**

Less than 50dB

Built-in Battery Backup Fan

Up to 10 hours battery backup**

*Based on independent laboratory testing of 1200mm fans

**when operated at speed 1

Superior Design Credentials | Awards

Design leadership

3x reddot

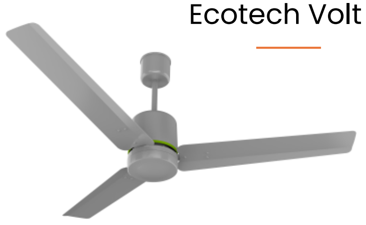
Global design awards

Award - Product Category		
Ecotech Volt	Aerosilent	Ecotech Slim
		

New Product Launches

ECD - FANS

Ecotech Volt

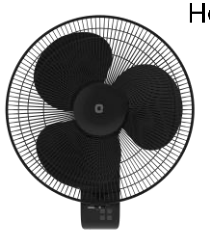


Aerosilent

Ballerina

Cedar

Harrier BLDC Wall



Apache Stand

Hill Air Neo

Airflow Neo

SWITCHGEAR AND WIRES

NIXA Distribution Board

Diamond Series 45 Meter Flame Retardant (FR)

New Product Launches | Lighting

Lighting Portfolio

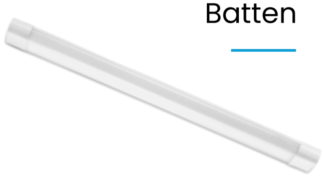
Orismart COB

K – Lite Mini

Aluminum Slim Eco Driver

Smart Panel 10W

Vivid Light



Grace Radiant Batten

Smart Bulb 9W

LED Recess Panel

Adjustable Mirror Light

Marketing Initiatives

Key Marketing Initiatives

Fans Season Visibility

- Launched India's first innovations -Aero O2, Aerosilent
- Targeted premium audiences with high impact placements across airports, OOH,OTT and digital
- Presence on news channels for state elections in WB, TN and Kerala to drive regional salience

Building Awareness for Wires

- Digital Campaign with MS Dhoni promoting flexibility of Orient Wires
- Focused influencer engagement strategy with Electrician community

Financial Summary

Profit & Loss Statement

Particulars (in ₹ Crore)	Q1 FY27	Q1 FY26	YoY%	Q4 FY26	QoQ%
Revenue from Operations	**949.8**	**769.1**	***23.5%***	**948.3**	***0.2%***
COGS	666.7	518.5	*28.6%*	654.6	*1.8%*
Gross Profit	**283.1**	**250.6**	***13.0%***	**293.7**	***-3.6%***
Gross Margin %	**29.8%**	**32.6%**	***-277 bps***	**31.0%**	***-116 bps***
Employee Expenses	84.5	76.3	*10.7%*	78.9	*7.1%*
Other Expenses	132.0	128.2	*3.0%*	137.4	*-3.9%*
EBITDA	**66.6**	**46.1**	***44.5%***	**77.4**	***-13.9%***
EBITDA Margin %	**7.0%**	**6.0%**	***102 bps***	**8.2%**	***-115 bps***
Depreciation	18.8	19.5	*-3.3%*	19.6	*-4.2%*
Financial Cost	5.7	5.5	*5.3%*	5.3	*7.7%*
Other Income	4.4	2.5	*75.8%*	3.5	*25.6%*
PBT before Exceptional Items	**46.4**	**23.7**	***96.2%***	**55.9**	***-17.0%***
Exceptional Items*	4.0	0.0	-	1.5	*0.0%*
PBT	**42.5**	**23.7**	***79.4%***	**54.4**	***-21.9%***
Tax	11.0	6.1	*78.7%*	14.1	*-22.3%*
Profit After Tax (PAT)	**31.5**	**17.5**	***79.7%***	**40.3**	***-21.8%***
PAT Margin %	**3.3%**	**2.3%**	***104 bps***	**4.2%**	***-93 bps***
Earning Per Share in ₹	1.48	0.82	*79.7%*	1.89	*-21.8%*

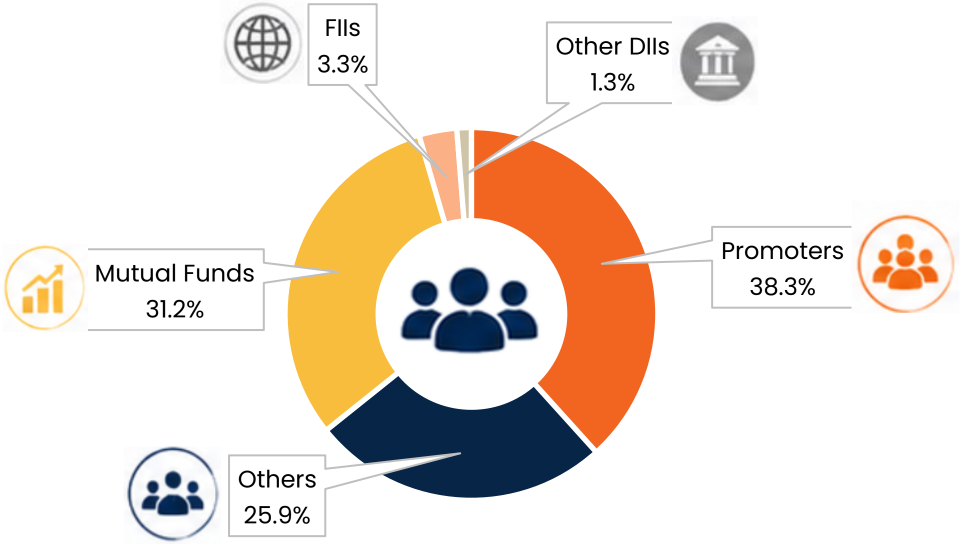
**Loss on account of consolidation of manufacturing facilities at Noida (U.P) arising from write-down of capital assets to their Net Realizable Value (NRV)*

Shareholder Information

Stock Data

Bloomberg Ticker	ORIENTEL IN
BSE Ticker	541301
NSE Ticker	ORIENTELEC
Market Capitalization (₹ Crore) – June 30, 2026	3,744
No. of Shares Outstanding (In Crores)	21.34

Shareholding Pattern (June 30, 2026)



Thank You

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