



F.NSE/QPA/1167
18th June, 2018

Listing Department
National Stock Exchange of India Ltd.
'Exchange Plaza', Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051.

Ref: **Scrip Code- ARIES**

Sub: **Analyst/Investor Meet scheduled on 20th June, 2018**

Dear Sir,

This is to inform the Exchange that the Company has organized an Analyst/Investor Meet on Wednesday, 20th June, 2018 at 4.00 p.m. and will update the Exchange about the discussion taken place after the Meet. We have also circulated the attached NOTE to the Analysts/Investors.

This is for your information.

Thanking You,

Yours faithfully,
For **ARIES AGRO LIMITED**

QAISER P. ANSARI
COMPANY SECRETARY & COMPLIANCE OFFICER

Encl: as above

From the Chairman's Desk

We wish to update you on the Financial results for the year ended 31-Mar-2018 and significant achievements your Company has made from the financial year end to date.

Financial Highlights:

Standalone

The top line grew from Rs.277.19 Crores to Rs.319.89 Crores, percentage increase of 15.40%

While there was a marginal increase in finance cost, other expenses increased by 0.73% amongst others mainly due to increase in fuel cost and freight.

Consolidated

The top line grew from Rs.312.91 Crores to Rs.350.12 Crores, percentage increase of 11.89%

While there was a marginal increase in finance cost, other expenses decreased by 1.45%.

Standalone

EBIDTA increase from Rs.41.39 Crores to Rs.48.71 Crores an increase of Rs.7.32 Crores (17.67%). Consequently the PBT also increased from Rs.18.34 Crores to Rs. 21.77 Crores and the PAT by Rs. 2.31 Crores (19.47%) from Rs. 11.84 Crores for the FY 2017.

Consolidated

EBIDTA increase from Rs.42.01 Crores to Rs.47.86 Crores an increase of Rs.5.85 Crores (13.94%). Consequently the PBT also increased from Rs.11.95 Crores to Rs.16.71 Crores and the PAT by Rs.3.42 Crores (48.48%) from Rs.7.06 Crores for the FY 2017 to 10.48 Crores for FY 2018

The number of days Receivables remained almost stable, changing from 106 days to 108 days. However, inventory days reduced from 151 days to 145 days.

We on an ongoing basis are monitoring and controlling both the receivables and inventory to the optimum levels possible.

REVENUE (GROSS) - (STANDALONE)

Sr. No.	Year	Quarter I (%)	Quarter II (%)	Quarter III (%)	Quarter IV (%)	Total Rs. In Crores
1	2017-18	21	30	32	17	319.89
2	2016-17	23	28	29	21	277.19
3	2015-16	25	23	29	24	234.62
4	2014-15	19	31	29	22	239.13
5	2013-14	17	28	28	27	237.53

PROFIT AFTER TAX (PAT) – (STANDALONE)

Sr. No.	Year	Quarter I (%)	Quarter II (%)	Quarter III (%)	Quarter IV (%)	Total Rs. In Crores
1	2017-18	22	49	47	(18)	14.15
2	2016-17	14	50	47	(10)	11.84
3	2015-16	26	40	80	(46)	6.39
4	2014-15	13	62	40	(14)	11.81
5	2013-14	21	32	54	(8)	11.53

The Company while focusing more on aquaculture have introduced 9 products in May 2018 initially in the state of Andhrapradesh and Telangana and expect a total revenue of around Rs.10/- Crores in FY 2019 and expect to grow significantly in the years to come.

The Company has also entered into Memorandum of Understanding with Wageningen Food & Bio-based Research located at Netherlands, with a common objective for promoting the development of co-operation in the fields of research and education in the agricultural space.
