



NATCO Pharma Limited

Regd Office : NATCO House, Road # 2, Banjara Hills, Hyderabad 500 033

JUNE 21, 2012

Rajeev takes over as Vice Chairman & Chief Executive Officer

NATCO Pharma Limited, Hyderabad, is pleased to announce the elevation of Mr. Rajeev Nannapaneni to the position of Vice Chairman & Chief Executive Officer.

Rajeev, who joined the Board in 2005, was till now the Chief Operating Officer.

Thirty five year old Rajeev has many accomplishments to his credit. Rajeev completed B.A. Honors (Double Major in Economics and History) from Tufts University, Boston, U.S.A., and after a short stint with Merrill Lynch, USA, as a Financial Analyst, joined the company in 2000. Rajeev has been instrumental in helping the company evolve business strategies that ultimately resulted in NATCO becoming one of the fastest growing companies in the Indian Pharma space. Taking forward the company's mission of making available life saving medicines at an affordable cost, Rajeev ensured that the Company got on to the Oncology bandwagon in 2003, far ahead of competition and also achieved the enviable record of making the company far ahead of others in terms of revenues from this segment amongst the Indian companies. A champion of the "cheaper generic drugs", Rajeev was instrumental in NATCO obtaining the first ever compulsory license in India for the generic version of Bayer's Nexavar – a drug used in the treatment of kidney and liver cancers.

Particular mention must be made of NATCO's ability to take on global pharmaceutical giants – often challenging their R & D capabilities and ensuring that generic drugs are available at a fraction of the innovator's price. This strategy has paid off and today NATCO has several para IV and first-to-file opportunities ready and the company is in a position to encash multi-Billion marketing opportunities.

Rajeev would be incharge of all day-to-day operations of the Company and would oversee all functional areas.

Forwarded for favor of
publication

