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December 20, 2024

SYMBOL: NUCLEUS

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The Listing Department
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Phiroze Jeejeebhoy Towers,
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Mumbai-400001
Fax No. 022-22722061/41/39

SCRIP CODE: 531209

SUB: PRESS RELEASE/MEDIA RELEASE

Dear Sirs.

Please find enclosed the Press Release announcing that Company is strengthening its Senior Leadership in Southeast Asia (SEA) by appointing Mr. Mukul Agrawal as Regional Sales Head for Southeast Asia.

This is for your information and records.

Thanking You

Yours Sincerely FOR NUCLEUS SOFTWARE EXPORTS LIMITED

(POONAM BHASIN)
COMPANY SECRETARY

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PRESS RELEASE

Nucleus Software Strengthens its Senior Leadership in South East Asia (SEA): Announces Mr. Mukul Agrawal as Regional Sales Head – SEA

Singapore, December 20, 2024 – Nucleus Software, India's leading provider of robust digital lending and transaction banking solutions to the global financial services industry, today announced the appointment of Mukul Agrawal as Regional Sales Head for South East Asia (SEA). With over three decades of extensive sales experience across the SEA region, Mukul brings deep expertise in fintech solutions, including core banking and lending.

Mukul's expertise spans driving business growth, crafting innovative solutions for financial institutions, and implementing strategies that enhance operational efficiency and customer experience. As SEA accelerates its digital transformation in financial services, Nucleus Software, with more than 30 years of expertise in banking technology, continues to empower banks and financial institutions with innovative solutions that drive seamless, customer-centric banking experiences to meet the evolving needs of this dynamic market.

"We are delighted to welcome Mukul Agrawal to the Nucleus Software family. With his extensive experience and deep expertise in financial services industry, Mukul will be a key driver in our efforts to strengthen our presence in SEA. His leadership will be crucial in accelerating our growth and ensuring that we continue to lead the way in delivering innovative, customer-centric solutions to the financial services industry," said Vishnu R. Dusad, Managing Director and Co-founder of Nucleus Software.

This strategic appointment aligns with Nucleus Software's ongoing initiative to enhance its global sales organization, ensuring a consistent customer experience while expanding market reach. The company is also intensifying its on-the-ground presence across SEA to better serve its clients. In his new role, Mukul will lead business expansion and manage the product portfolio, applying his strategic vision and customer-focused approach to drive the region's digital transformation in financial services.

"I am thrilled to join Nucleus Software, a pioneer in delivering transformative solutions for the global financial services industry. I look forward to collaborating with the exceptional teams across SEA to accelerate growth, deepen client partnerships, and deliver innovative, future-ready solutions. Together, we will explore new opportunities and drive impactful outcomes for our customers in the



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region. Guided by the core principles of integrity, innovation, and customer-centricity, we are committed to delivering solutions that build

trust and create long-lasting value," said Mukul Agrawal, Regional Sales Head – SEA, Nucleus Software.

Mukul is an accomplished professional with an MBA from the prestigious IIM Ahmedabad and a B.Tech. A lifelong learner, he combines academic excellence with a passion for personal growth. Outside of his professional endeavors, Mukul is an avid sports enthusiast. His hobbies include golfing, swimming, and maintaining a robust fitness regimen. He is also keen on exploring new technologies, reading, and traveling, which help him stay well-rounded and inspired both personally and professionally.

About Nucleus Software

Nucleus Software Exports Ltd. is a publicly traded (Indian Bourses BSE: 531209, NSE: NUCLEUS) software product company that provides lending and transaction banking products to global financial leaders.

Nucleus Software powers the operations of 200+ financial institutions across 50 countries, supporting retail, corporate & SME finance, Islamic finance, automotive finance, captive automotive finance, mobile & internet banking, transaction banking, payments, collections, financial supply chain management, liquidity management and more. The company facilitates over 26 million transactions daily through its globally integrated transaction banking platform. Its lending platform manages over US \$500 billion in loans in India alone and over US \$700 billion globally (excluding India), while enabling more than 500,000 users to log in daily.

Nucleus Software's flagship products, FinnOne Neo® and FinnAxia®, are backed by more than three decades of BFSI domain expertise and an AI-powered platform to realize the digital transformation goals of financial institutions worldwide.

- 1. **FinnOne Neo®**: The next-generation digital lending platform designed to revolutionize the lending process. Built on an advanced technology platform, FinnOne Neo® empowers financial institutions to streamline their lending operations, enhance customer experiences, and drive business growth.
- 2. **FinnAxia®**: An integrated global transaction banking suite, trusted by banks worldwide to optimize their transaction banking processes. FinnAxia® enables financial institutions to manage payments, collections, financial supply chain management, trade finance, liquidity management, and other transaction banking activities on a single platform, improving operational efficiency and client relationships.

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- 3. **PaySe®**: The world's first online and offline digital payment solution, created with the vision to democratize money. This innovative payment solution offers users a seamless and convenient way to conduct digital transactions, both online and offline, facilitating financial inclusion and empowering individuals and businesses.
- 4. **Nucleus Software Services**: A comprehensive suite of services designed to assist banks and financial institutions in their digital transformation journey and maintain optimal technology infrastructure. Through Nucleus Software Services, we offer a holistic approach to digital transformation, enabling organizations to deliver seamless customer experiences, achieve operational and cost efficiencies, and gain actionable insights for strategic decision-making.

For more information, please visit: www.nucleussoftware.com

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