matrimony.com

November 05, 2020

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No: C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	**Corporate Relationship Department** BSE Ltd., Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Dear Sirs,

Sub: Intimation under Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Scrip Code – BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee and the Board of Directors of the Company at their meeting held on 05th November 2020, have approved the following,

1. The Unaudited consolidated financial results of the Company and its subsidiaries as per Indian Accounting Standards (Ind AS) for the quarter and half year ended September 30, 2020;
2. The Unaudited standalone financial results of the Company as per Ind AS for the quarter and half year ended September 30, 2020;

In this regard, please find enclosed the copy of the Unaudited Standalone and Consolidated financial results for the quarter ended September 30, 2020.

Submitted for your information and records.

Thanking you,

Yours faithfully
For **Matrimony.com Limited**

S.Vijayanand
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram
Chennai – 600028

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

6th Floor – "A" Block
Tidel Park, No. 4,
Rajiv Gandhi Salai
Taramani, Chennai – 600 113, India
Tel: +91 44 6117 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Matrimony.com Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Matrimony.com Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), and its associate for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

   We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:
   a. Matrimony.com Limited (Holding Company)
   b. Sys India Private Limited (Subsidiary Company)
   c. Consim Info USA Inc., USA (Subsidiary Company)
   d. Matrimony DMCC (Subsidiary Company)
   e. Astro Vision Futuretech Private Limited (Associate)

5. Based on our review conducted and procedures performed as stated in Paragraph 3 above and based on the consideration of the review reports of other auditors referred to in Paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
   - three subsidiaries, whose unaudited interim financial results include total assets of Rs. 927.29 lakhs as at September 30, 2020, total revenues of Rs 178.04 lakhs and Rs 347.33 lakhs, total net profit after tax of Rs. 73.58 lakhs and Rs. 141.78 lakhs, total comprehensive income/loss of Rs. 66.54 lakhs and Rs. 135.15 lakhs, for the quarter ended September 30, 2020 and the period ended on that date respectively, and net cash inflows of Rs. 119.86 lakhs for the period from April 1, 2020 to September 30, 2020, as considered in the Statement which have been reviewed by their respective independent auditors.
   - one associate, whose unaudited interim financial results include Group's share of net loss of Rs. 26.53 lakhs and Rs. 49.02 lakhs and Group's share of total comprehensive loss of Rs. 26.53 lakhs and Rs. 49.02 lakhs for the quarter ended September 30, 2020 and for the period from April 1, 2020 to September 30, 2020 respectively, as considered in the Statement whose interim financial results, other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate is based solely on the report of such auditors and procedures performed by us as stated in Paragraph 3 above.

Our conclusion on the Statement in respect of matters stated above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm registration number: 101049W/E300004

Arind.K

per Aravind K
Partner
Membership No.: 221268
UDIN: 20221268AAAAEC4936
Place: Chennai
Date: November 5, 2020

S.R. Batliboi & Associates LLP
Chennai
Chartered Accountants

S.R. BATLIBOI & ASSOCIATES LLP
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Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Matrimony.com Limited

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Matrimony.com Limited (the "Company") for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm registration number: 101049W/E300004

per Aravind K
Partner
Membership No.: 221268
UDIN: 20221268AAAAEB7224
Place: Chennai
Date: November 5, 2020

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: No. 94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2020

Rs. In lakhs

Particulars	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED
	September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	March 31, 2020 (Audited)
1. Income						
Revenue from contracts with customers	9,326.64	8,679.84	9,223.11	18,006.48	18,772.13	37,183.53
Other income	473.16	506.94	464.99	980.10	906.62	1,785.93
Total income	**9,799.80**	**9,186.78**	**9,688.10**	**18,986.58**	**19,678.75**	**38,969.46**
2. Expenses:						
Employee benefits expenses	3,200.50	3,310.41	3,804.68	6,510.91	7,696.05	15,346.38
Advertisement and business promotion expenses	3,395.84	2,688.46	2,590.14	6,084.30	5,225.28	10,802.74
Other expenses	1,080.07	1,136.89	1,426.80	2,216.96	2,786.75	5,585.10
Depreciation and amortisation expenses	638.13	678.68	696.30	1,316.81	1,353.60	2,796.36
Finance cost	114.66	123.76	136.88	238.42	262.36	524.95
Total expenses	**8,429.20**	**7,938.20**	**8,654.80**	**16,367.40**	**17,324.04**	**35,055.53**
3. Profit before tax and share of profit / (loss) from associate (1-2)	**1,370.60**	**1,248.58**	**1,033.30**	**2,619.18**	**2,354.71**	**3,913.93**
4. Share of profit/ (loss) of associate	(26.53)	(22.49)	-	(49.02)	-	(6.28)
5. Profit before tax (3+4)	**1,344.07**	**1,226.09**	**1,033.30**	**2,570.16**	**2,354.71**	**3,907.65**
6. Tax expenses						
Current tax	274.28	336.18	179.28	610.46	483.89	785.99
Tax relating to earlier years	-	-	-	-	-	(43.76)
Deferred tax (net)	43.47	(46.65)	71.69	(3.18)	156.05	211.94
Total tax expenses	**317.75**	**289.53**	**250.97**	**607.28**	**639.94**	**954.17**
7. Net Profit for the period (5-6)	1,026.32	936.56	782.33	1,962.88	1,714.77	2,953.48
8. Other comprehensive income (net of taxes)						
Items that will not be reclassified to profit and loss in subsequent periods	(18.27)	(21.40)	(32.34)	(39.67)	(47.34)	(69.04)
Items that will be reclassified to profit and loss in subsequent periods	(7.04)	0.41	(8.58)	(6.63)	(15.59)	(17.85)
9. Total comprehensive income for the period (7+8)	**1,001.01**	**915.57**	**741.41**	**1,916.58**	**1,651.84**	**2,866.59**
Net Profit for the period attributable to:						
- Owners of the Company	1,026.32	936.56	782.33	1,962.88	1,714.77	2,953.48
- Non-Controlling interest	-	-	-	-	-	-
Other comprehensive income for the period attributable to:						
- Owners of the Company	(25.31)	(20.99)	(40.92)	(46.30)	(62.93)	(86.89)
- Non-Controlling interest	-	-	-	-	-	-
Total comprehensive income for the period attributable to:						
- Owners of the Company	1,001.01	915.57	741.41	1,916.58	1,651.84	2,866.59
- Non-Controlling interest	-	-	-	-	-	-
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,138.51	1,138.51	1,136.72	1,138.51	1,136.72	1,138.31
Earnings Per Share (EPS) of Rs.5 each (Rs.)	Not Annualised					
Basic (Rs.)	4.51	4.11	3.44	8.62	7.54	12.99
Diluted (Rs.)	4.49	4.10	3.42	8.59	7.51	12.95

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
S.R. BATLIBOI & ASSOCIATES
CHENNAI
CHARTERED ACCOUNTANTS

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: No. 94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028

UNAUDITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

Particulars	As at September 30, 2020 (Unaudited)	As at March 31, 2020 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	7,255.23	7,296.71
Right of use assets	5,166.25	5,689.99
Intangible assets	290.26	327.94
Intangible assets under development	-	6.62
Investment in associate	559.00	608.02
Financial assets		
(a) Security deposits	523.98	858.75
(b) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	184.29	181.11
Income tax assets (net)	339.02	375.45
Other non-current assets	264.57	149.08
	14,583.35	**15,494.42**
Current assets		
Financial assets		
(a) Security deposits	752.80	349.53
(b) Cash and cash equivalents	658.16	453.22
(c) Bank balances other than cash and cash equivalents	15,191.29	11,014.03
(d) Investments	9,422.39	12,035.03
(e) Trade receivables	305.28	212.26
(f) Other financial assets	395.91	461.91
Other current assets	569.38	476.68
	27,295.21	25,002.66
TOTAL ASSETS	41,878.56	40,497.08
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,138.51	1,138.31
Other equity	22,834.22	21,685.81
Total Equity	23,972.73	22,824.12
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,603.66	4,632.95
Other non-current liabilities	9.81	14.54
	4,613.47	4,647.49
Current liabilities		
Financial liabilities		
(a) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	4.64	3.95
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	4,102.60	3,102.13
(b) Others payables	64.21	206.89
(c) Lease liabilities	1,079.69	1,486.31
Other current liabilities	7,124.01	7,440.39
Provisions	882.79	755.11
Liabilities for current tax (net)	34.42	30.69
	13,292.36	13,025.47
TOTAL EQUITY AND LIABILITIES	41,878.56	40,497.08

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
BASKAR & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: No. 94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028

UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Particulars	Half year ended September 30, 2020 (Unaudited)	Half year ended September 30, 2019 (Unaudited)
Cash flow from / (used in) operating activities		
Profit before tax	2,570.16	2,354.71
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	1,316.81	1,353.60
Share of (profit) / loss of associate	49.02	-
Impact of fair value changes of interest free security deposits (net)	(31.42)	(31.63)
(Profit) / Loss on sale / write-off of property, plant and equipment (net)	(8.65)	0.72
Unrealised foreign exchange (gain) / loss	10.16	(7.12)
Gain on preclosure of lease agreement	(126.20)	-
Impairment of financial assets	6.68	42.63
Reversal of impairment loss on assets held for sale on their disposal	(54.41)	-
Share based payment expenses	24.76	41.80
Provision for litigation	4.81	-
Liabilities no longer required written back	(0.53)	-
Interest expense	232.86	258.31
Fair value (gain) / loss on mutual fund investments at FVTPL	(320.09)	(549.23)
Interest income	(412.92)	(259.87)
Operating profit before working capital changes	**3,261.02**	**3,203.92**
Movement in working capital :		
(Increase) / decrease in financial assets	(209.01)	(62.43)
(Increase) / decrease in other assets	(208.18)	(19.64)
Increase / (decrease) in trade payables	1000.36	906.69
Increase / (decrease) other liabilities	(320.58)	(839.48)
Increase / (decrease) in long / short term provisions	69.86	78.03
Cash generated from / (used in) operations	**3,593.47**	**3,267.09**
Income taxes paid (net of refunds)	(556.92)	(643.77)
Net cash flow from / (used in) operating activities (A)	**3,036.55**	**2,623.32**
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets and capital advances	(697.04)	(510.33)
Proceeds from sale of property, plant and equipment	63.05	2.08
Proceeds from sale of mutual funds	5,432.73	5,367.73
Purchase of mutual funds	(2,500.00)	(5,950.00)
Interest received	470.83	408.27
Redemption of bank deposits (with maturity more than three months)	6,756.90	5,553.53
Investment in bank deposits (with maturity more than three months)	(10,934.16)	(6,103.22)
Net cash flow / (used in) investing activities (B)	**(1,407.69)**	**(1,231.94)**
Cash flows from / (used in) financing activities		
Proceeds from issue of share capital (including securities premium)	4.22	6.95
Dividend paid (Including dividend distribution tax)	(796.96)	(411.11)
Receipt / (repayment) of borrowings (net)	-	84.81
Payment of principal portion of lease liabilities	(487.53)	(736.17)
Interest paid	(232.86)	(233.23)
Net cash flow from / (used in) financing activities (C)	**(1,513.13)**	**(1,288.75)**
Net increase / (decrease) in cash and cash equivalents (A+B+C)	**115.73**	**102.63**
Effect of exchange differences on cash & cash equivalents held in foreign currency	0.01	(0.69)
Cash and cash equivalents at the beginning of period	542.42	542.42
Cash and cash equivalents at the end of period	**658.16**	**644.36**

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Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, the Company has decided to disclose only segment results.

Reporting of Segment wise Consolidated Revenue and Results for the quarter and half year ended September 30, 2020 — **Rs. In lakhs**

Particulars	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED
	September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	March 31, 2020 (Audited)
Segment Revenue						
Matchmaking services	9,268.14	8,612.56	8,860.75	17,880.70	17,966.84	36,044.35
Marriage services	58.50	67.28	362.36	125.78	805.29	1,139.18
Total Revenue	**9,326.64**	**8,679.84**	**9,223.11**	**18,006.48**	**18,772.13**	**37,183.53**
Segment Results						
Matchmaking services	1,479.73	1,382.56	1,340.87	2,862.29	3,016.18	5,281.13
Marriage services	(251.95)	(340.40)	(476.86)	(592.35)	(945.88)	(1,797.83)
Total Segment Results	**1,227.78**	**1,042.16**	**864.01**	**2,269.94**	**2,070.30**	**3,483.30**
Less: Interest expenses	(4.15)	(2.12)	(6.98)	(6.27)	(13.30)	(21.23)
Less: Other un-allocable expenditure	(326.17)	(298.40)	(288.71)	(624.57)	(608.90)	(1,346.16)
Add: Other un-allocable income	446.61	484.45	464.98	931.06	906.61	1,791.74
Profit before tax	**1,344.07**	**1,226.09**	**1,033.30**	**2,570.16**	**2,354.71**	**3,907.65**

Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

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Matrimony.com Limited
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CIN:L63090TN2001PLC047432
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STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2020

Rs. In Lakhs

Particulars	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED
	September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	March 31, 2020 (Audited)
1. Income						
Revenue from contracts with customers	9,201.40	8,557.36	9,112.24	17,758.76	18,550.74	36,711.69
Other income	579.75	511.13	469.18	1,090.88	916.14	1,972.00
Total income	**9,781.15**	**9,068.49**	**9,581.42**	**18,849.64**	**19,466.88**	**38,683.69**
2. Expenses:						
Employee benefits expenses	3,163.18	3,270.77	3,772.43	6,433.95	7,637.37	15,213.51
Advertisement and business promotion expenses	3,400.53	2,693.46	2,594.95	6,093.99	5,229.04	10,821.92
Other expenses	1,065.85	1,123.44	1,404.60	2,189.29	2,753.47	5,507.90
Depreciation and amortisation expenses	637.30	677.80	695.28	1,315.10	1,351.45	2,792.47
Finance cost	114.31	123.44	136.62	237.75	261.74	523.55
Total expenses	**8,381.17**	**7,888.91**	**8,603.88**	**16,270.08**	**17,233.07**	**34,859.35**
3. Profit before tax (1-2)	**1,399.98**	**1,179.58**	**977.54**	**2,579.56**	**2,233.81**	**3,824.34**
4. Tax expenses						
Current tax	274.06	335.98	178.82	610.04	487.08	784.39
Tax relating to earlier years	-	-		-	-	(39.75)
Deferred tax (net)	43.47	(46.65)	71.69	(3.18)	156.05	211.94
Total tax expenses	**317.53**	**289.33**	**250.51**	**606.86**	**643.13**	**956.58**
5. Net Profit for the period (3-4)	**1,082.45**	**890.25**	**727.03**	**1,972.70**	**1,590.68**	**2,867.76**
6. Other comprehensive income (net of taxes)						
Items that will not be reclassified to profit and loss in subsequent periods	(18.27)	(21.40)	(32.34)	(39.67)	(47.34)	(68.91)
Items that will be reclassified to profit and loss in subsequent periods	-	-	(14.33)	-	(20.19)	(35.27)
7. Total comprehensive income for the period (5+6)	**1,064.18**	**868.85**	**680.36**	**1,933.03**	**1,523.15**	**2,763.58**
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,138.51	1,138.51	1,136.72	1,138.51	1,136.72	1,138.31
Earnings Per Share (EPS) of Rs.5 each (Rs.)	Not Annualised					
Basic	4.75	3.91	3.20	8.66	7.00	12.61
Diluted	4.74	3.90	3.18	8.64	6.96	12.57

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
S.R. BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

Matrimony.Com Limited
Chennai
600028

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: No. 94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028

UNAUDITED STANDALONE STATEMENT OF ASSETS AND LIABILITIES — Rs. In Lakhs

Particulars	As at September 30, 2020 (Unaudited)	As at March 31, 2020 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	7,244.35	7,283.89
Right of use assets	5,166.25	5,689.99
Intangible assets	290.26	327.94
Intangible assets under development	-	6.62
Investment in subsidiaries and associate	626.05	626.05
Financial assets		
(a) Security deposits	517.74	852.35
(b) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	184.28	181.10
Income tax assets (net)	299.37	344.86
Other non-current assets	264.57	149.08
	14,593.62	15,462.63
Current assets		
Financial assets		
(a) Security deposits	403.98	199.60
(b) Cash and cash equivalents	284.92	198.33
(c) Bank balances other than cash and cash equivalents	15,191.29	11,014.03
(d) Investments	9,422.39	12,035.03
(e) Trade receivables	589.17	216.79
(f) Other financial assets	392.70	458.70
Other current assets	608.67	473.99
	26,893.12	24,596.47
TOTAL ASSETS	41,486.74	40,059.10
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,138.51	1,138.31
Other equity	22,593.46	21,428.63
Total equity	23,731.97	22,566.94
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,603.66	4,632.95
Other non-current liabilities	9.81	14.54
	4,613.47	4,647.49
Current liabilities		
Financial liabilities		
(a) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	4.64	3.95
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	4,073.46	3,033.28
(b) Other payables	64.21	206.89
(c) Lease liabilities	1,079.69	1,486.31
Other current liabilities	7,011.78	7,324.06
Provisions	871.41	744.69
Liabilities for current tax (net)	36.11	45.49
	13,141.30	12,844.67
TOTAL EQUITY AND LIABILITIES	41,486.74	40,059.10

See accompanying notes to the financial results

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UNAUDITED STANDALONE STATEMENT OF CASH FLOWS Rs. In Lakhs

Particulars	Half year ended September 30, 2020 (Unaudited)	Half year ended September 30, 2019 (Unaudited)
Cash flow from / (used in) operating activities		
Profit before tax	2,579.56	2,233.81
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	1,315.10	1,351.45
Dividend received from subsidiary	(102.55)	-
Impact of fair value changes of interest free security deposits (net)	(31.42)	(31.63)
(Profit) / Loss on sale / write-off of property, plant and equipment (net)	(8.65)	0.72
Unrealised foreign exchange (gain) / loss	16.79	(11.70)
Gain on preclosure of lease agreement	(126.20)	-
Impairment of financial assets	6.68	42.63
Reversal of impairment loss on assets held for sale on their disposal	(54.41)	-
Share based payment expenses	24.76	41.80
Provision for litigation	4.81	-
Liabilities no longer required written back	(0.53)	-
Interest expense	232.86	258.31
Fair value (gain) / loss on mutual fund investments at fair value through profit / loss	(320.09)	(549.23)
Interest income	(412.89)	(261.01)
Operating profit / (loss) before working capital changes	3,123.82	3,075.15
Movement in working capital :		
(Increase) / decrease in financial assets	(251.58)	(17.35)
(Increase) / decrease in other assets	(208.47)	(28.07)
Increase / (decrease) in trade payables	1,040.00	889.44
Increase / (decrease) other liabilities	(316.48)	(828.30)
Increase / (decrease) in long / short term provisions	68.91	76.52
Cash generated from / (used in) operations	3,456.20	3,167.39
Income taxes paid (net of refunds)	(560.59)	(624.98)
Net cash flow from / (used in) operating activities (A)	2,895.61	2,542.41
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets	(697.27)	(496.23)
Proceeds from sale of property, plant and equipment	72.54	2.08
Dividend received from subsidiary	102.55	-
Repayment of loan given to subsidiary	-	56.90
Proceeds from sale of mutual funds	5,432.73	5,367.73
Purchase of mutual funds	(2,500.00)	(5,950.00)
Interest received	470.81	408.26
Redemption of bank deposits (with maturity more than three months)	6,756.90	5,553.53
Investment in bank deposits (with maturity more than three months)	(10,934.16)	(6,103.22)
Net cash flow / (used in) investing activities (B)	(1,295.90)	(1,160.95)
Cash flows from / (used in) financing activities		
Proceeds from issue of share capital (including securities premium)	4.22	6.95
Dividend paid (Including dividend distribution tax)	(796.96)	(411.11)
Receipt / (repayment) of borrowings (net)	-	84.81
Payment of principal portion of lease liabilities	(487.53)	(736.17)
Interest paid	(232.86)	(233.23)
Net cash flow from / (used in) financing activities (C)	(1,513.13)	(1,288.75)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	86.58	92.71
Effect of exchange differences on cash & cash equivalents held in foreign currency	0.01	(0.69)
Cash and cash equivalents at the beginning of period	198.33	315.49
Cash and cash equivalents at the end of period	284.92	407.51

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Segment Results for Standalone Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, the Company has decided to disclose only segment results.

Reporting of Segment wise Standalone Revenue and Results for the quarter and half year ended September 30, 2020 **Rs. In lakhs**

Particulars	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED
	September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	March 31, 2020 (Audited)
Segment Revenue						
Matchmaking services	9,142.89	8,490.08	8,749.88	17,632.97	17,745.45	35,572.51
Marriage services	58.51	67.28	362.36	125.79	805.29	1,139.18
Total Revenue	**9,201.40**	**8,557.36**	**9,112.24**	**17,758.76**	**18,550.74**	**36,711.69**
Segment Results						
Matchmaking services	1,396.59	1,303.73	1,264.02	2,700.32	2,867.51	4,976.43
Marriage services	(251.95)	(340.40)	(476.86)	(592.35)	(951.46)	(1,797.83)
Total Segment Results	**1,144.64**	**963.33**	**787.16**	**2,107.97**	**1,916.05**	**3,178.60**
Less: Interest expenses	(3.81)	(1.80)	(6.72)	(5.61)	(12.68)	(20.31)
Less: Other un-allocable expenditure	(320.60)	(293.07)	(272.08)	(613.67)	(585.70)	(1,312.22)
Add: Other un-allocable income	579.75	511.12	469.18	1,090.87	916.14	1,978.27
Profit before tax	**1,399.98**	**1,179.58**	**977.54**	**2,579.56**	**2,233.81**	**3,824.34**

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

NOTES :

a) The above unaudited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on November 05, 2020. The Statutory Auditors has conducted a limited review of these results in terms of Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended).

b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') and its associate includes the results of the following entities:

Company	Relationship under Ind AS
Sys India Private Limited	Subsidiary
Consim Info USA Inc	Subsidiary
Matrimony DMCC	Subsidiary
Astro Vision Futureteeh Private Limited	Associate

c) The Company has considered the possible effects that may result from COVID-19 in the preparation of these financial results, including the impact of this pandemic on its business operations, assessed the Company's liquidity position for the next one year and evaluated the recoverability and carrying value of its assets including Property, plant and equipment, Right of Use assets and Investments as at September 30, 2020. Based on its review, consideration of internal and external information up to the date of approval of these financial results and current indicators of future economic conditions relevant to the Company's operations, management has concluded that there are no adjustments required to the Company's financial results. However, the estimated impact of COVID 19 might vary from the date of approval of these financial results and the Company will continue to monitor any material changes to future economic conditions.

d) The Ministry of Corporate Affairs notified amendment to Ind AS 116, "Leases", that provides an optional practical expedient for lessees from assessing whether a rent concession related to COVID-19 is a lease modification. The Company has elected to account for rent concessions related to COVID-19 the same way as if they were not lease modifications. Accordingly, the Company had recognized Rs. 240.14 lakhs as reversal of lease liability with a corresponding adjustment to the right-of-use asset during the quarter ended June 30, 2020.

e) During the quarter, no stock options were granted to or exercised by eligible employees. The total outstanding stock options as at September 30, 2020 are 2,24,061.

f) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods' presentation.

g) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.

For Matrimony.Com Limited

Place : Chennai
Date : November 05, 2020

Murugavel Janakiraman
Chairman & Managing Director

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