aurionpro

06th August, 2018

To,
Deptt. of Corporate Services- Listing
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051

Sub: Press Release

Dear Sir/Madam,

Kindly find enclosed herewith a press release relating to announcement of Audited financial results of the Company for the Year ended 31st March, 2018 (Post Demerger) and for the quarter ended on 30th June 2018.

You are requested to upload the same on your web-site.

Thanking you,

Yours faithfully,

For Aurionpro Solutions Limited

Ninad Kelkar
Company Secretary

Aurionpro Solutions Limited
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Investor Release **For Immediate Release**

Performance Highlights of Q1 FY19

Revenue up by **27%** EBIDTA up by **36%** PAT up by **91%**

- ✓ PAT of Rs. **12.7** Crs with a PAT Margin of **10.5%**
- ✓ EBITDA of Rs. **24.1** Crs with an EBITDA Margin of **20%**
- ✓ Revenue growth of 27% to Rs. **120.1 Crs**

Mumbai, August 6, 2018: Aurionpro Solutions Ltd., a provider of technology solutions for Banking, Digital Innovation and Cybersecurity, announced its Unaudited Financial Results for the quarter ended June 30th, 2018. The Financial Results are as per Ind-AS.

Performance highlights for Q1FY19

Consolidated Revenue for Q1 FY19 stood at Rs. 120.18 Crs as compared to Rs. 94.85 Crs for Q1 FY18, representing a growth of 26.7%% YoY. Growth is driven by projects going live for Banking & Fintech business along with Government & PSU business picking up traction.

EBITDA for Q1 FY19 stood at Rs. 24.1 Crs as compared to Rs. 17.7 Crs in Q1 FY18. The EBITDA Margin stood at 20% for Q1 FY19 up by 130 bps driven by controlled cost measures.

PAT for Q1 FY19 stood at Rs. 12.65 Crs as compared to Rs. 6.64 Crs in Q1FY18. The PAT Margin stood at 10.5% for Q1 FY19 up by 350 bps Y-o-Y.

Commenting on the results and performance, **Mr. Paresh Zaveri, Chairman** of Aurionpro Solutions Limited said:

*"We are pleased to inform you all that the year has started with a positive note. Your Company has delivered strong performance with revenue growth of **26%**, EBIDTA growth of **36%** and Net Profit growth of **91%** for Q1FY19. We are confident that we will continue to improve the profitability with higher growth as the year progresses.*

We have further received a Nod from the NCLT board for demerger of our entities which will help us focus on core businesses in each entity and lead us to the growth path. Concentrated business with efficient management will be the key growth drivers for both resultant entities.

Increase in business of Digital Innovation & Government Services has led to growth in revenue. Now that we have enough presence in Government Services business, we are confident of executing it in the most efficient way and hoping for more business to tick in which will help us grow our top line with accelerated margins. Shift towards IP Portfolio (Cybersecurity, Digital Innovation & Banking and Fintech) has led to margin expansion, going ahead we expect the accelerated growth from better monitization of the portfolio in existing and new markets.

Demerger Update

National Company Law Tribunal (NCLT) Bench approved the Scheme of Arrangement between M/s. Aurionpro Solutions Ltd (ASL) and M/s. Trejhara Solutions Ltd (TSL) and their respective Shareholders, vide their Order dated 27th July 2018. In the lieu of consideration, Trejhara Solutions Ltd. will issue 1 equity share for every 2 shares held in Aurionpro Solutions Ltd.

The scheme of arrangement was sanctioned with an appointed date of 31st March 2017. Hence the Board approved the restated financials for FY18 post demerger.

Summary of Pre and Post Demerger of Profit & Loss Account FY18 (Rs. In Crs)

Particulars	Pre-Demerger Aurionpro Solutions Limited	Post Demerger	
		ASL	TSL
Revenue*	492.48	418.54	87.50
EBITDA	94.55	79.86	15.21
Profit after Tax	42.34	37.89	6.89

*Post Demerger figures will not tally with Pre-Demerger entity due to effect of Intercompany transaction for FY18.

Summary of Profit & Loss Account Q1 FY19 (Rs. In Crs)

The summary of First Quarter performance of both the entities is as under.

Particulars	Post Demerger	
	ASL	TSL
Revenue*	120.18	17.06
EBITDA	24.10	3.41
Profit after Tax	12.65	2.37

Business Updates

- **Government & PSU Business – New Wins**
  - Aurionpro Solutions Ltd. has won "Supply and installation of Mobile application development platform with perpetual licenses and Operation & Maintenance support for three years" from **RajCOMP Info Services Ltd (RISL - Rajasthan)**

- **Banking & Fintech – New Wins**
  - iCashpro + a digital transaction bank suite for a **fastest growing bank in Srilanka**
  - iCashpro + a cutting-edge cash management platform for one of the **leading & largest Islamic Bank in Sudan**
  - Transaction Banking Suite for **AU Small Finance in India**
  - Credit Master Loan Origination Platform for **United Overseas Bank (UOB) – Indonesia**
  - "SmartLender Commercial with SmartLender Collateral & Limit Management (CLIMS)", for one of the **leading large state-owned Bank in Vietnam**
  - Credit Risk Management Platform (SMLC with CLIMS) for **SacomBank, Vietnam**
  - SmartLender Retail for one of the **leading state-owned Bank in Vietnam**

About Aurionpro Solutions Ltd:

Aurionpro Solutions Limited (NSE: AURIONPRO) (BSE: 532668) Aurionpro is a global technology solutions leader that helps enterprises accelerate their digital innovation, securely and efficiently. It combines core domain expertise, thought leadership in innovation, security and leverages industry leading IP to deliver tangible business results for global corporations. Employing more than 1,300 domain and technology experts across North America, Asia and Europe, Aurionpro caters to a host of clients across BFSI, Telecom and Logistics industry. For more information, visit www.aurionpro.com

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information please contact:

Company	Investor Relations Advisors
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