

RAMKRISHNA FORGINGS LIMITED

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CIN NO. : L74210WB1981PLC034281

Date: 29th January 2018

The Listing Department Bombay Stock Exchange PJ Towers Dalal Street Mumbai – 400 001 BSE SCRIP CODE: 532527	The Listing Department National Stock Exchange of India Limited "Exchange Plaza" C-1, Block G Bandra Kurla Complex, Bandra (E) Mumbai- 400051 NSE SYMBOL: RKFORGE
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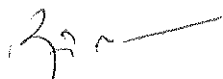
Dear Sir / Madam,

Sub: Corporate Presentation for the Quarter ended 31st December, 2017

Please find enclosed herewith the corporate presentation for the quarter ended 31st December 2017.

Kindly acknowledge receipt of the same and oblige.

Thanking You,
Yours truly,
For Ramkrishna Forgings Limited


Rajesh Mundhra
Company Secretary

Encl: As above

WORKS

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RAMKRISHNA FORGINGS LIMITED

EARNING Q3 FY17

January
2018



Stock Code: **BSE: 532527** | **NSE: RKFORGE**
BLOOMBERG: RMKF:IN | **Reuters: RKFO.NS**

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Net Revenue from Operations (INR Crs)	EBDITA (excl. other income) (INR Crs)
400.07 + 88.61% growth ↑	77.12 + 90.05 % growth ↑
Operating Margin EBDITA (%)	PAT (Rs Crs)
19.28 % + 15 bps growth ↑	27.73 1318.05 % growth ↑

Note: % change of YoY basis

Tonnage & Revenue Details



Particulars	Q3FY18	Q2FY18	Q3FY17	% Change
Total Tonnage (in Tons)	33107	29738	20360	62.61
Domestic Tonnage	25749	23112	15760	63.38
Export Tonnage	7358	6626	4600	59.96
Total Net Revenue (INR in Cr)	400.73	334.41	212.34	88.72
Domestic Revenue	286.61	239.77	144.27	98.66
Export Revenue	108.09	89.34	56.70	90.63
Other operating Income	5.38	4.15	11.16	(51.79)
Other Income	0.65	1.15	0.21	209.52

Note: % change of YoY basis

Income Statement



(Rs in Cr)

Q3		Particulars	9M	
FY18	FY17		FY18	FY17
400.07	212.12	Net Revenue from Operations (TOI)	990.94	585.26
77.12	40.58	EBIDTA (excl. other Income)	193.02	111.06
19.28%	19.13%	EBDITA/TOI	19.48%	18.98%
14.59	20.79	Interest	52.12	56.76
20.50	18.93	Depreciation	59.79	55.60
42.69	1.08	PBT	84.03	0.77
27.73	1.96	PAT	60.34	2.24

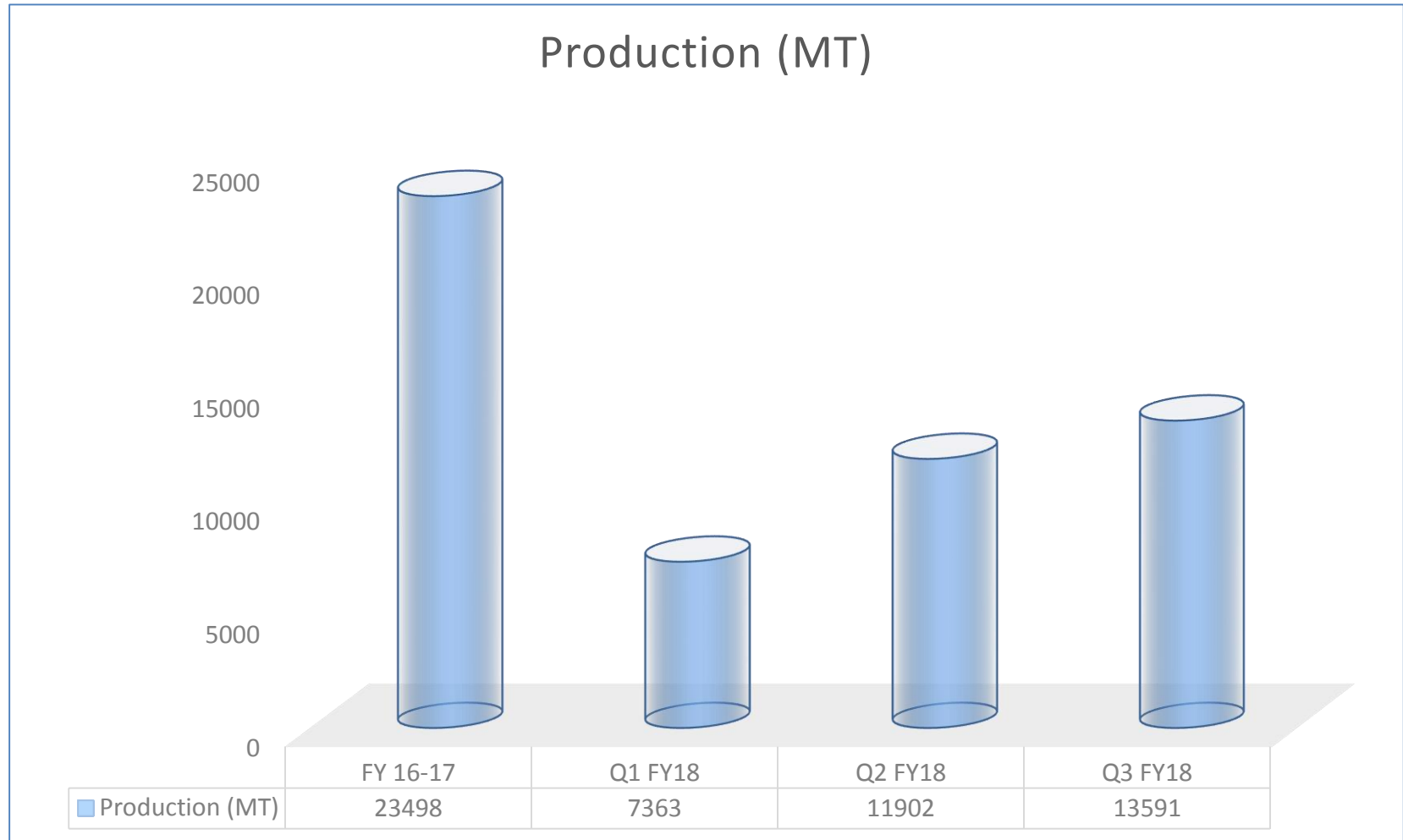
**Why we
did well
in Q3?**

- Controlled processing charges, finance & employee cost.

**We could
have done
Better in Q3?**

- Increase in alloy Steel @ 4000 per MT from December 01, 2017. Pass through with our customers getting delayed.

Performance of Press Plant



Capacity-80000T

Precision Rules Production

RAMKRISHNA FORGINGS LIMITED

ENCOURAGING – Economic and Internal Factors



Demand forecast of Class 8 Trucks in North American Market moving into CY19 is predicted to be extremely Good.



Continuous enrichment of the product mix with leading OEM customers.



Foray in Oil & Gas sector. Expect considerable growth in FY19.



Demand in domestic market extremely robust, expect further improvement in Q4.



Received sample approvals for 139 new items as on 31- Dec-17, out of which 83 items are for leading OEM's in India and 56 items towards export.

We are happy to serve you





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