

RAMKRISHNA FORGINGS LIMITED

REGD. & CORPORATE OFFICE:

"RAMKRISHNA CHAMBERS"
72 SHAKESPEARE SARANI,
KOLKATA 700017
WESTBENGAL, INDIA

PHONE : (+91 33) 3984 0900 / 0999
FAX : (+91 33) 3984 0998

EMAIL : info@ramkrishnaforgings.com
WEBSITE : www.ramkrishnaforgings.com

CIN NO. : L74210WB1981PLC034281

Date: 25th May, 2018

To,
The Listing Department
National Stock Exchange of India Limited,
"Exchange Plaza" C-1, Block G
Bandra - Kurla Complex, Bandra (E)
Mumbai - 400 051

Dear Sir,

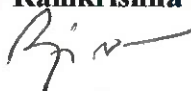
Ref: Symbol: RKFORGE

Sub: - Corporate Presentation for the Quarter ended 31st March, 2018

Please find attached herewith the corporate presentation for the quarter ended 31st March, 2018.

This is for the information of the exchange and the members.

Thanking you,
Yours faithfully,
For Ramkrishna Forgings Limited


Company Secretary
Enclo: As above

WORKS

PLANT- I: PLOT NO. M-6, PHASE VI, GAMBHARIA, JAMSHEDPUR -832108,
JHARKHAND (INDIA); FAX: (+91 657) 2202814
PH: (+91 657) 3984900, 3204242, 3204249
EMAIL: forgings-division@ramkrishnaforgings.com

ISO 9001:2008
ISO 14001:2004
OHSAS 18001:2007
BUREAU VERITAS
Certification



PLANT- III & IV: PLOT NO. M-15, 16 & NS-26, PHASE VII, INDUSTRIAL AREA,
ADITYAPUR, JAMSHEDPUR -832109, JHARKHAND (INDIA) FAX: (+91 657) 3984998
PH: (+91 657) 3984900/999, EMAIL: cnc-division@ramkrishnaforgings.com

ISO 9001:2008
BUREAU VERITAS
Certification



PLANT- II: 7/40, DUFFER STREET, LILUAH, HOWRAH - 711204
WEST BENGAL (INDIA)
PH: (+91 33) 2654 8062/063

PLANT- V: VILL: BALIGUMA, P.O.: KOLABERA, THANA: SARAİKELA, DIST.: SARAİKELA KHARSWAN,
JAMSHEDPUR -833220, JHARKHAND (INDIA) PH: (+91657) 3984900
EMAIL: pressplant5@ramkrishnaforgings.com



RAMKRISHNA FORGINGS LIMITED

Annual & Q4
FY18

May
2018



Stock Code: **BSE: 532527** | **NSE: RKFORGE**
BLOOMBERG: RMKF:IN | **Reuters: RKFO.NS**

© 2018 Ramkrishna Forgings Limited

Performance – Q4



Net Revenue from Operations
(excl. other income)(INR Crs)

440.11
+ 56.63% growth ↑

EBDITA (excl. other income)
(INR Crs)

91.65
+ 96.85 % growth ↑

Operating Margin EBDITA (%)

20.82 %
+ 425 bps growth ↑

PAT (Rs Crs)

34.32
295.43 % growth ↑

Note: % change of YoY basis

Precision Rules Production

RAMKRISHNA FORGINGS LIMITED

Tonnage & Revenue Details



Particulars	Q4FY18	Q3FY18	Q4FY17	% Change
Total Tonnage (in Tons)	35812	33107	25359	41.22
Domestic Tonnage	28297	25749	19359	46.17
Export Tonnage	7515	7358	6000	25.25
Total Net Revenue (INR in Crs)	440.95	399.91	287.27	53.50
Domestic Revenue	318.37	286.60	198.99	59.99
Export Revenue	111.80	108.09	81.05	37.94
Other operating Income	9.94	4.28	0.94	957.45
Other Income	0.84	0.94	6.29	(86.65)

Note: % change of YoY basis

Income Statement

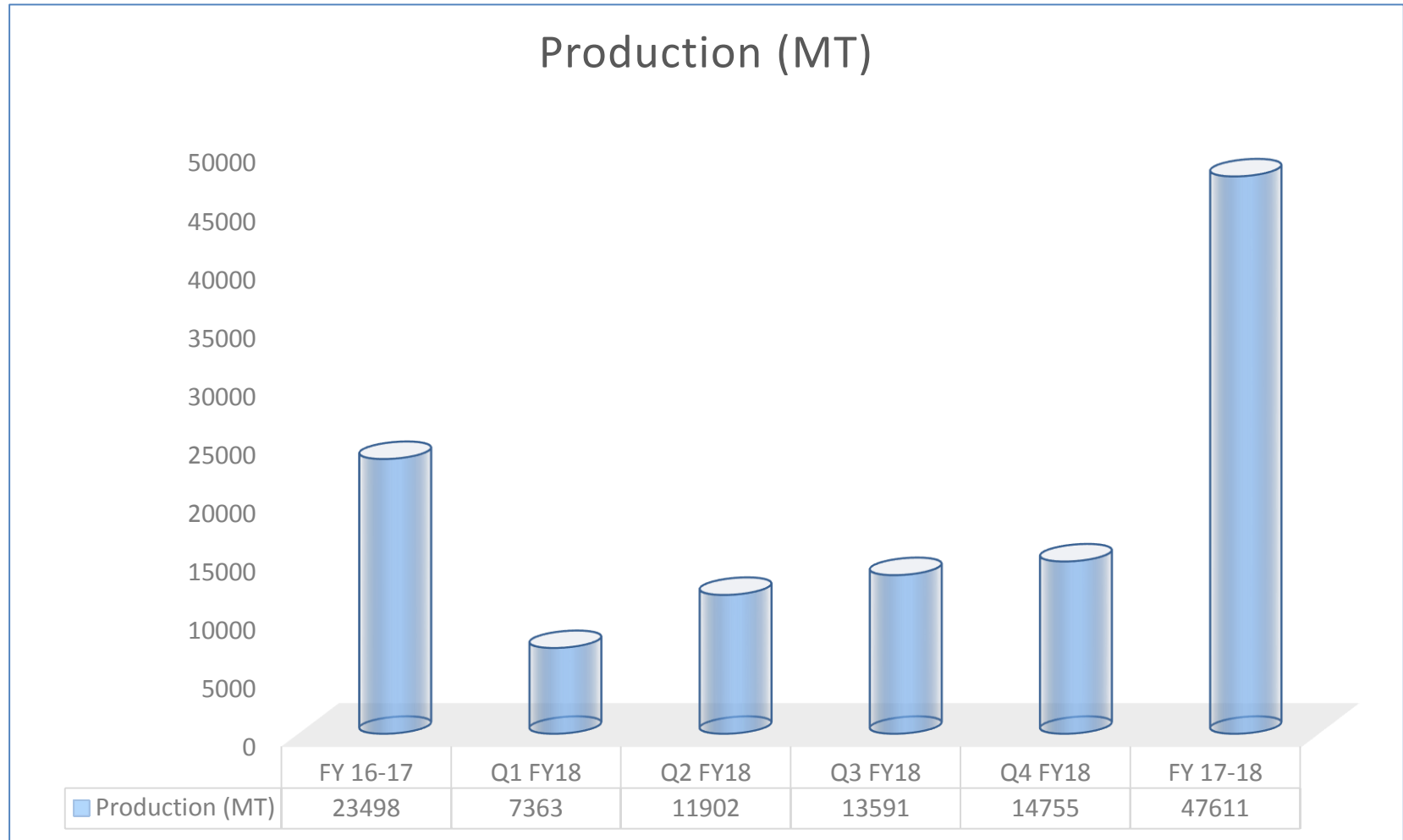


INR, Crs

Q4		Particulars	12M	
FY18	FY17		FY18	FY17
440.11	280.98	Net Revenue from Operations (TOI)	1435.47	880.91
91.65	46.56	EBIDTA (excl. other Income)	284.24	157.82
20.82%	16.57%	EBDITA/TOI	19.80%	17.92%
17.70	18.22	Interest*	69.82	74.98
24.61	19.13	Depreciation	84.40	74.73
50.18	15.50	PBT	134.21	16.27
34.32	8.68	PAT	94.66	10.92

Note: Interest cost includes Rs 2.19 Crs on account of 6e of Ind AS 23 and Rs 2.32 Crs on account of IND AS Adjustment's.

Performance of Press Plant



Capacity-80000T

Precision Rules Production

RAMKRISHNA FORGINGS LIMITED

ENCOURAGING – Economic and Internal Factors



Demand of Class 8 Trucks in North American Market is expected to increase by 25% and to remain buoyant for CY2018 on account of improved industry fundamentals and increased freight demand.



M&HCV demand expected to show double digit growth for FY19 on account of restriction on overloading of trucks , Infrastructure development and increase in mining activities.



Robust demand in Oil & Gas industry in North America on account of increase shale gas industry.



Increase in focus in Oil & Gas Industry for FY19.



Strong focus on new product development and increase of content per vehicle.

We are happy to serve you

Thank You!

A close-up photograph of a right hand holding a silver ballpoint pen, writing the words 'Thank You!' in a cursive script on a white surface. The pen is positioned at the end of the word 'You', and the exclamation mark is just being completed. The hand is steady, and the lighting is bright, highlighting the texture of the skin and the metallic sheen of the pen.



DISCLAIMER

This presentation has been prepared by Ramkrishna Forgings Limited (the "Company") solely for your information and may not be distributed, reproduced, or redistributed or passed on directly or indirectly to any other person, whether within or outside your organization or firm, or published in whole or in part, for any purpose by recipients directly or indirectly to any other person. By accessing this presentation, you agree to be bound by the following restrictions and to maintain absolute confidentiality regarding the information disclosed in these materials. The Company may alter, modify or otherwise change in any manner the contents of this presentation, without obligation to notify any persons of such change or changes. This presentation and its contents are confidential and may not be copied, published, reproduced or disseminated in any manner.

This presentation may contain certain forward looking statements based on the currently held beliefs and assumptions of the management of the Company which are expressed in good faith and in their opinion, reasonable. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. Many factors could cause the actual results, performances, or achievements of the Company to be materially different from any future results, performances, or achievements. Significant factors that could make a difference to the Company's operations include, but are not reasonable to, domestic and international economic conditions, changes in government regulations, tax regime and other statutes. The Company does not undertake to revise any forward-looking statement that may be made from time to time by or on behalf of the Company.

This presentation contains certain supplemental measures of performance and liquidity that are not required by or presented in accordance with Indian GAAP, and should not be considered an alternative to profit, operating revenue or any other performance measures derived in accordance with Indian GAAP or an alternative to cash flow from operations as a measure of liquidity of the Company.

In no event shall the Company be responsible to any person or entity for any loss or damage, whether direct, indirect, incidental, consequential or otherwise, arising out of access or use or dissemination of information contained in this presentation, including, but not limited to, loss of profits. No representation, warranty, guarantee or undertaking (express or implied) is made as to, and no reliance should be placed on, the accuracy, completeness or correctness of any information, including any estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein and, accordingly, none of the Company, its advisors and representative and any of its or their affiliates, officers, directors, employees or agents, and anyone acting on behalf of such persons accepts any responsibility or liability whatsoever, in negligence or otherwise, arising directly or indirectly from this presentation or its contents or otherwise arising in connection therewith.

You must make your own assessment of the relevance, accuracy and adequacy of the information contained in this presentation and must make such independent analysis as you may consider necessary or appropriate for such purpose. Any opinions expressed in this presentation are subject to change without notice and past performance is not indicative of future results. By attending this presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.

This presentation and its contents are not and should not be construed as a prospectus or an offer document, including as defined under the Companies Act, 2013, to the extent notified and in force) or an offer document under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended. This presentation is not for publication or distribution or release in any country where such distribution may lead to a breach of any law or regulatory requirement. The information contained herein does not constitute or form part of an offer, or solicitation of an offer to purchase or subscribe, for securities for sale. The distribution of this presentation in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. None of the Company's securities may be offered or sold in the United States without registration under the U.S. Securities Act of 1933, as amended, except pursuant to an exemption from registration there from.

By accessing this presentation, you accept that this disclaimer and any claims arising out of the use of the information from this presentation shall be governed by the laws of India and only the courts in Delhi, and no other courts, shall have jurisdiction over the same.