

NSE & BSE / 2017-18 / 141

March 27, 2018

The Manager,
Corporate Services,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai 400 051

The Manager,
Corporate Services,
BSE Limited
14th Floor, P J Towers, Dalal Street,
Mumbai 400 001

Ref: Symbol: PERSISTENT

Ref: Scrip Code: 533179

Dear Sir / Madam,

Sub.: Business Update for Q4 FY18

The Company is expecting a decline in IP revenues during Q4 FY18 (current quarter). This will impact revenue and EBIDTA margin for the quarter. IP revenues have seasonality and tend to fluctuate on a sequential quarter-on-quarter basis. While we continue to see good overall growth for our IP revenue portfolio, relative quarter-on-quarter decline follows a strong Q3 FY18 (last quarter of calendar year 2017). We expect the sequential drop in IP revenues to be about US\$ 8M for this quarter.

Company's focus on data, digital and IoT is aligned with customers as they implement their transformation roadmap as evidenced by a strong pipeline of business opportunities. Overall, the business outlook for the upcoming year (FY 2018-19) remains strong with revenue growth expected to exceed NASSCOM guidance for the industry.

Disclaimer: Forward-looking and Cautionary Statements: For risks and uncertainties relating to forward-looking statements, please visit www.persistent.com/FLCS

Please acknowledge the receipt.

Thanking you,

Yours faithfully,
For **Persistent Systems Limited**


Amit Atre
Company Secretary

