PURAVANKARA®

08.03.2016

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Listing Operations-Corporate Services Dept.
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Dear Sir / Madam,

Sub: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Schedule of Analyst/Institutional Investor Meet.

With reference to the aforesaid regulation, it is hereby informed that the management of the Company represented by Mr. Jackbastian K Nazareth, Chief Development Officer and Mr. Hari Ramakrishnan, Deputy CFO, will be participating in the India Corporate Day (Singapore), an Investor Conference on March 10, 2016 at The Fullerton Hotel, Singapore. A copy of the Investor Presentation which would be used in this Conference is also attached.

This is for your kind information and records.

Thanking You,

Yours faithfully,

For Puravankara Projects Ltd.

Ravi Kumar Reddy

V.Ravi Kumar Reddy
DGM-Finance & Company Secretary

PURAVANKARA



Purva Venezia, Bengaluru

Puravankara Projects Limited

Investor Corporate Presentation
December 2015

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Company Overview

Overview

- Deep domain knowledge of 40 years of the Promoter Mr. Ravi Puravankara, and his team have established Puravankara as a developer of repute;
- Amongst South India's leading real estate developer with an established presence in residential segment comprising of luxury and premium affordable housing projects;
  - Projects in Bengaluru, Chennai, Kochi, Coimbatore, Hyderabad, Mysore, Mangalore, Pune, Mumbai and Colombo.
  - Sales and Marketing offices in Delhi-NCR, Mumbai, United Arab Emirates and Kingdom of Saudi Arabia
- **Established presence in premium affordable housing** through its wholly owned subsidiary, **Provident** Housing Limited;
  - Projects in Bengaluru, Chennai, Mangalore and Coimbatore. Upcoming project in Hyderabad.
  - Focus on delivering quality housing at affordable prices through value engineering
  - **Revenues of INR 363 crores and EBITDA of INR 79 crores for the quarter ended December 31, 2015.**
- Completed 50 residential projects and 4 commercial projects spanning over 27.23 msft (PPL's economic interest –24.35 msft)
- Projects under development totaling 21.29 msft / (PPL's economic interest – 18.68 msft)
- Upcoming projects totaling 24.53msft (PPL's economic interest – 18.66msft)
- Strong in-house execution capability together with established relationships with leading contractors in the country with focus on quality, internal processes and systems;

Premium Affordable housing through Provident Brand

- Established Provident Housing Limited in 2008 to create mid and mass housing projects comprising quality affordable apartments in response to burgeoning demand for mid-income housing
  - Affordability is a combination of
    - Efficient design improving effective utilization of space
    - Lower cost of construction through use of technology and innovative construction techniques
    - Land with well connected public transportation
- Caters to the premium affordable housing segment targeting first time home buyers
- Provided for diverse residential needs across the income spectrum
- **Delivered developable area of 6.75 msft./ 6,630 units.**
- **Ongoing projects with developable area of 7.18 msft / 6,848 units (PHL's economic interest – 6.52 msft/ 6,243 units)**

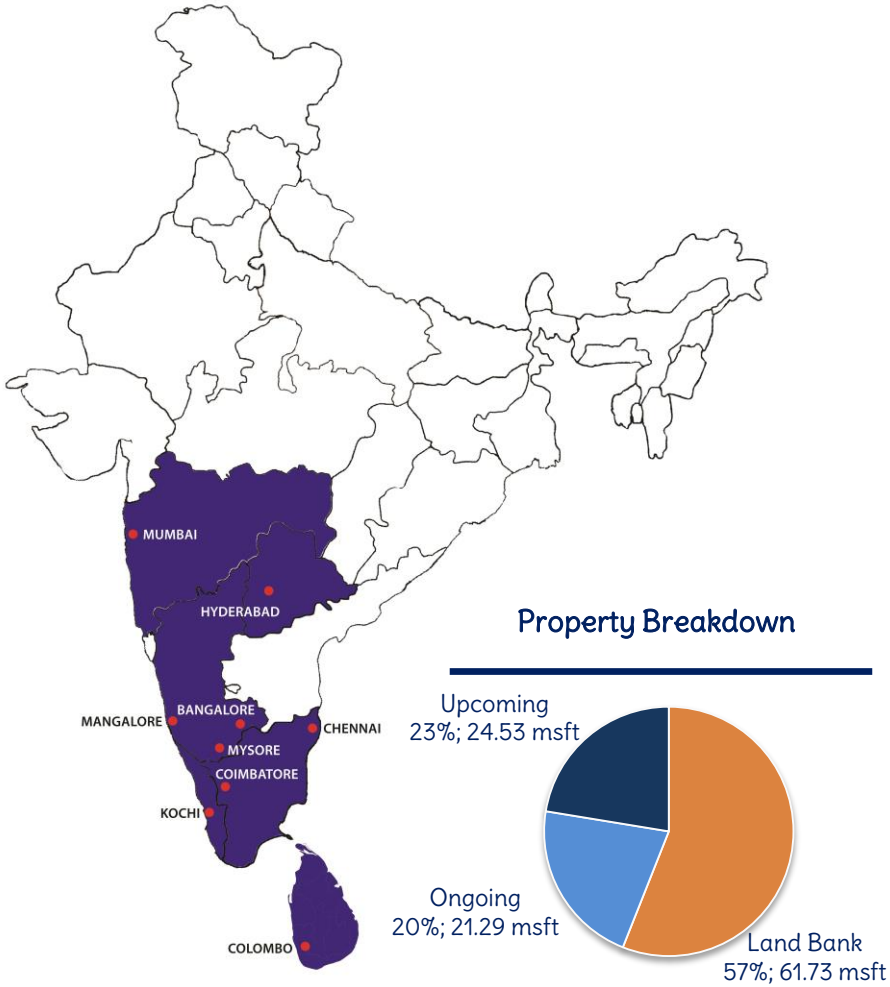
Projects portfolio of Provident

FY 2009-2010	Provident Cosmo City CHENNAI	Pudupakkam / Chennai / (2.2 msft)/ Completed
	Provident Welworth City	Doddaballapur Rd, Bengaluru (3.5 msft) / Completed For Video please click: Provident Welworth City
FY 2011-2012	Provident Harmony	Thannisandra Road / Bengaluru / (0.7 msft)
FY 2012-2013	PROVIDENT Sunworth	Mysore road / Bengaluru / (6.0 msft) For Video please click : Provident Sunworth
	PROVIDENT Skyworth	Derabail, / Mangalore / (0.4 msft) For Video please click : Provident Skyworth
FY 2013- 2014	PROVIDENT GreenPark	Selvapuram, / Coimbatore / (0.6 msft) For Video please click : Provident Greenpark
FY 2014-2015	theTree by PROVIDENT OFF MAGADI MAIN ROAD, BANGALORE Homes cradled by trees	Off Magadi Main Road / Bengaluru / (0.6 msft) For Video please click : The Tree

Please click on the links for the YouTube videos

Land Assets across various established micro-markets

Land portfolio



Property Breakdown

Developable area breakup

in millions sq. ft.

Region	Completed	Ongoing (A)	Upcoming (B)	Land Assets (C)	Total (A)+(B)+(C)
Bengaluru	21.44	12.77	8.18	45.30	**66.25**
Chennai	3.06	4.84	7.05	4.66	**16.55**
Kolkata	0.70	-	-	-	**-**
Kochi	1.89	0.24	7.12	-	**7.36**
Coimbatore	-	2.43	-	0.56	**2.99**
Hyderabad	-	0.59	2.18	3.85	**6.62**
Mangalore	-	0.42	-	-	**0.42**
Mysore	-	-	-	0.93	**0.93**
Colombo	-	-	-	4.23	**4.23**
Mumbai	0.14	-	-	0.20	**0.20**
Pune	-	-	-	2.00	**2.00**
Total	**27.23**	**21.29**	**24.53**	**61.73**	**107.55**
*Puravankara**	*20.48*	*14.11*	*21.28*	*58.19*	*93.58*
Provident	*6.75*	*7.18*	*3.25*	*3.54*	*13.97*
Saleable Area	**24.35**	**18.68**	**18.66**	**49.85**	**87.19**
*Puravankara**	*17.60*	*12.17*	*16.32*	*47.37*	*75.86*
Provident	*6.75*	*6.51*	*2.34*	*2.48*	*11.33*

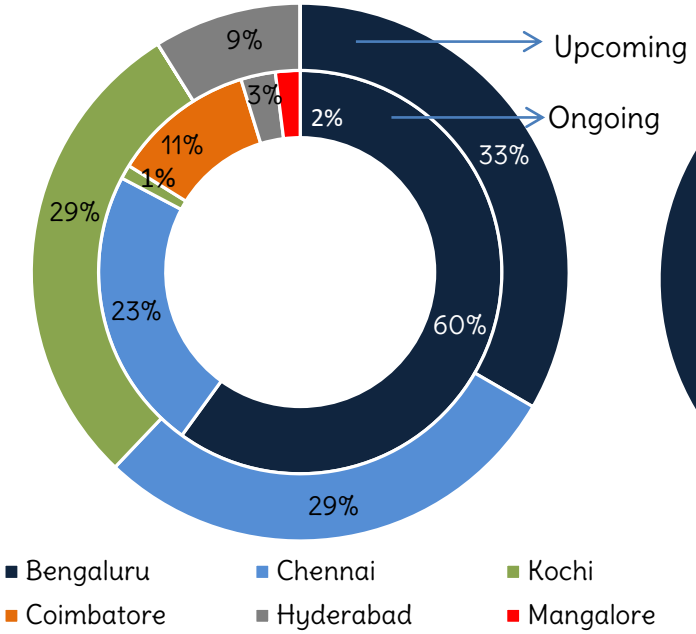
*Note: * Includes JVs and other subsidiaries*

FSI Cost of Land for Upcoming and Land bank is Rs. 109 psft

Out of 60 projects, 28 projects are in Joint Development (A+B+C)

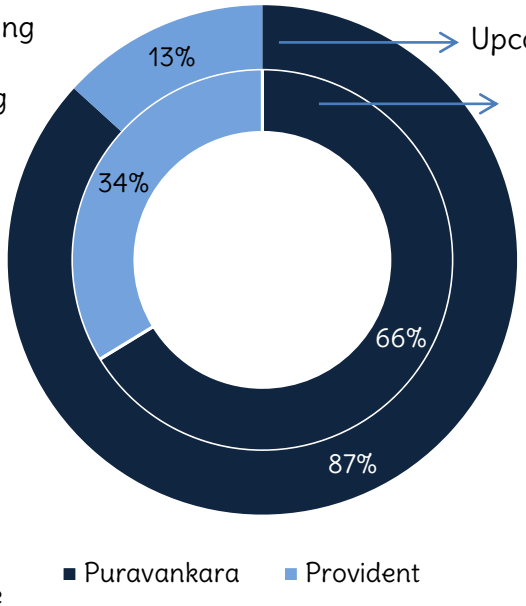
Ongoing and Upcoming Development

By geography



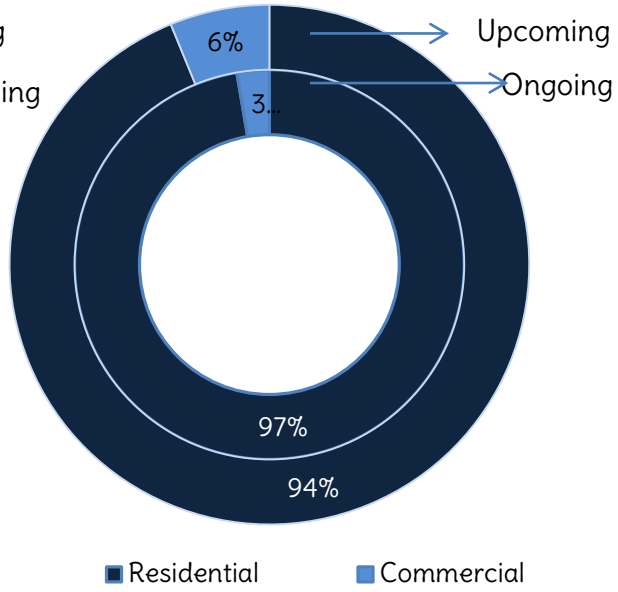
	Ongoing	Upcoming
Bengaluru	12.77	8.18
Chennai	4.84	7.05
Kochi	0.24	7.12
Coimbatore	2.43	-
Hyderabad	0.59	2.18
Mangalore	0.42	-
Total	21.29	24.53

By entity



	Ongoing	Upcoming
Puravankara	14.11	21.28
Provident	7.18	3.25
Total	21.29	24.53

By segment

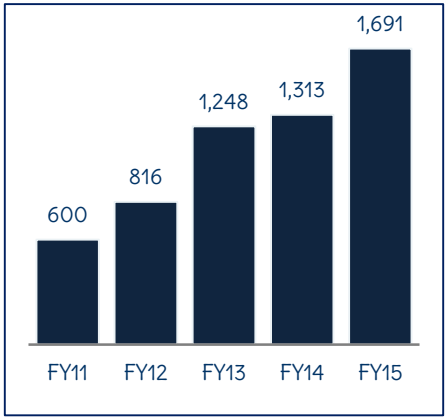


	Ongoing	Upcoming
Residential	20.70	23.01
Commercial	0.59	1.52
Total	21.29	24.53

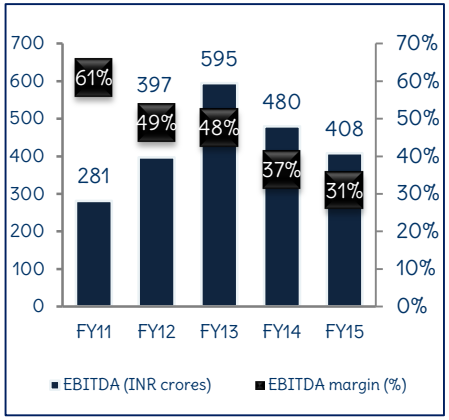
Note: : Based on Developable Area in msft

Summary of Financial Performance

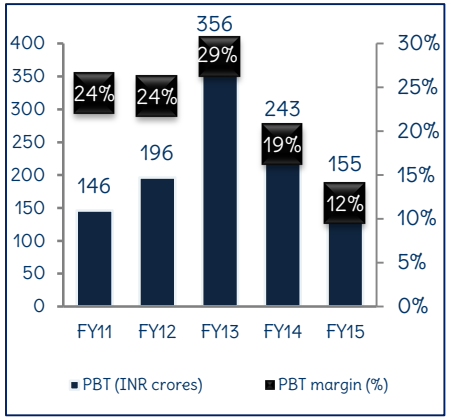
Revenues (INR crores)



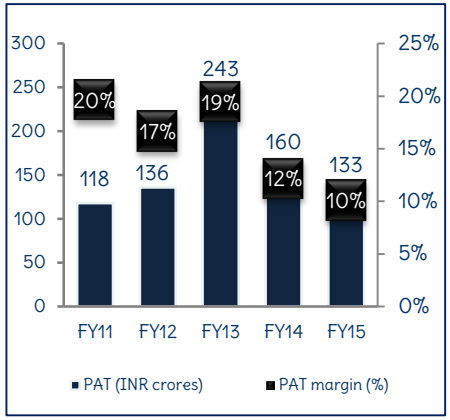
EBITDA (INR Crores)



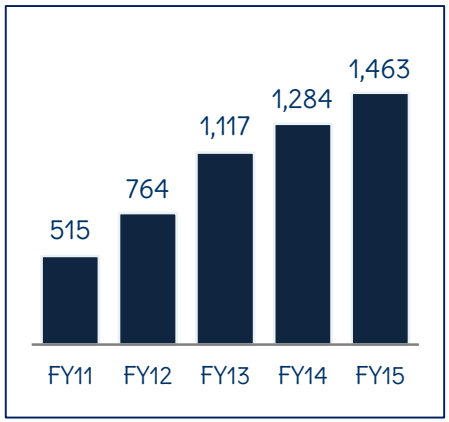
Profit Before Tax (INR Crores)



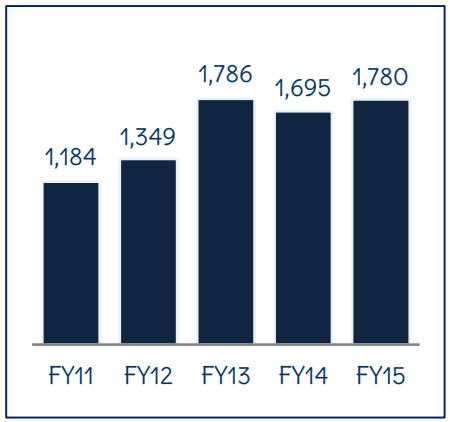
Profit After Tax (INR Crores)



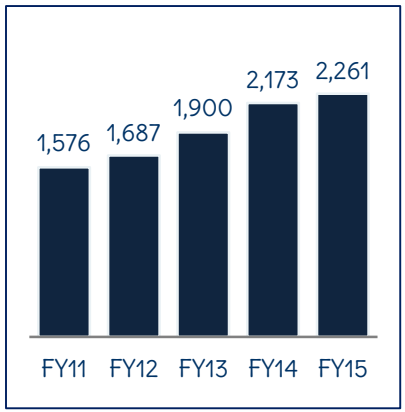
Cash Collections (INR crores)



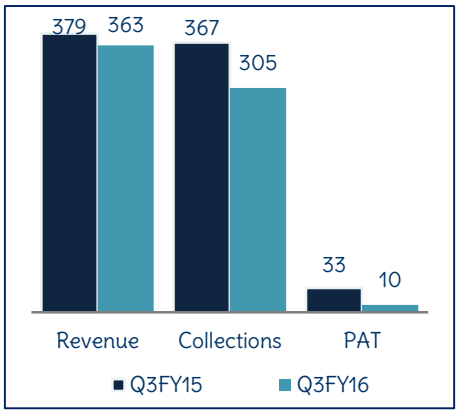
Gross Debt (INR crores) *



Net Worth (INR crores)



Q3 FY16 (INR crores)



Note:
Income, profit and ratios have been disclosed including prior period income, if any.
** Debt excludes OCDs and finance lease.*

Area Information

Area Under Development – Snapshot

in millions sq. ft.

(numbers in millions sq. ft.)	FY12	FY13	FY14	FY15	9MFY16
Opening Area	**21.12**	**23.74**	**28.04**	**28.43**	**24.01**
Add: Launches/Revisions during the period [1]	5.80	7.28	4.26	1.12	0.11
Less: Completed during the period [2]	(3.18)	(2.98)	(3.87)	(3.31)	(2.83)
Less : Exit from Keppel Magus- Kolkata Project				(2.23)	
Closing Area	**23.74**	**28.04**	**28.43**	**24.01**	**21.29**

Notes:
1. Launch area of entire project
2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission

PURAVANKARA

Current Project Status – 31 December 2015

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched	Sold Cumulative			Inventory		
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%
COMPLETED														
Puravankara														
1	Venezia	Yelahanka, Bengaluru	2.09	1,332	100%	2.09	1,332	2.09	1,310	2.06	99%	22	0.03	1%
2	Highlands	Mallasandra, Bengaluru	1.34	849	100%	1.34	849	1.34	780	1.22	91%	69	0.12	9%
3	High Crest	Mallasandra, Bengaluru	0.41	249	100%	0.41	249	0.41	157	0.25	60%	92	0.16	40%
4	Oceana	Marine Drive, Kochi	0.27	96	100%	0.27	96	0.27	62	0.18	66%	34	0.09	34%
5	Swanlake	OMR, Chennai	1.17	729	100%	1.17	729	1.17	561	0.87	75%	168	0.30	25%
6	Atria Platina	Sanjay Nagar, Bengaluru	0.14	70	62%	0.09	42	0.09	36	0.07	81%	6	0.02	19%
7	Skywood	Sarjapur Road, Bengaluru	1.24	730	100%	1.24	730	1.24	704	1.19	96%	26	0.05	4%
8	Grandbay	Marine Drive, Kochi	0.51	265	100%	0.51	265	0.51	223	0.43	84%	42	0.08	16%
9	Eternity	Kakkanad, Kochi	0.96	600	100%	0.96	600	0.96	448	0.72	75%	152	0.24	25%
10	Midtown Residences	K.R. Puram, Bengaluru	0.45	306	75%	0.34	230	0.34	222	0.33	96%	8	0.01	4%
COMMERCIAL														
11	Gainz	Hosur Road, Bengaluru	0.27	-	73%	0.19		0.19		0.11	59%	-	0.08	41%
12	Primus	OMR, Chennai	0.18	-	60%	0.10		0.10		0.04	37%	-	0.06	63%
Provident														
13	Cosmo City I	Pudupakkam, Chennai	1.88	1,830	100%	1.88	1,830	1.88	1,812	1.86	99%	18	0.02	1%
14	Welworth City	Doddaballapur Rd, Bengaluru	3.46	3,360	100%	3.46	3,360	3.46	3,117	3.20	93%	243	0.26	7%
15	Sunworth I	Mysore Road, Bengaluru	1.41	1,440	100%	1.41	1,440	1.41	1,201	1.18	83%	239	0.23	17%
	Total Completed - (A)		**15.78**	**11,856**		**15.46**	**11,752**	**15.46**	**10,633**	**13.70**	**89%**	**1,119**	**1.76**	**11%**
NEARING COMPLETION														
Provident														
16	Cosmo City - II	Pudupakkam, Chennai	0.36	344	100%	0.36	344	0.36	29	0.03	8%	315	0.33	92%
	Total Nearing Completion - (B)		**0.36**	**344**	**100%**	**0.36**	**344**	**0.36**	**29**	**0.03**	**8%**	**315**	**0.33**	**92%**

Notes:

1. *The Company also holds inventory of 0.08 msft under "Properties Held for sale" as on the reporting date.*
2. *Balance collection due from completed projects on units sold till date Rs.202 crores.*

Current Project Status – 31 December 2015 – (contd.)

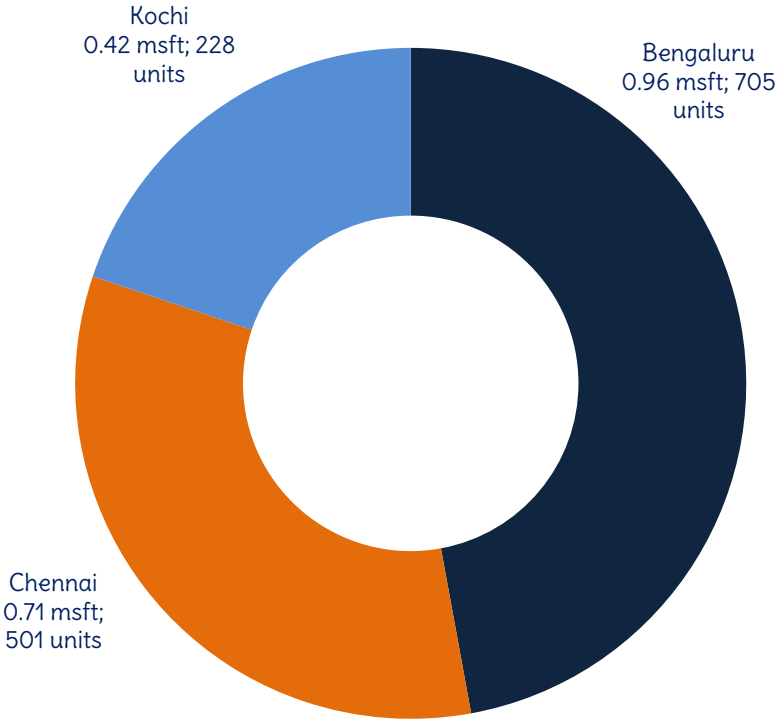
S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		Area Launched	On Area Launched					
									Sold Cumulative			Inventory		
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%
UNDER CONSTRUCTION														
Puravankara														
1	Seasons	CV Raman Nagar, Bengaluru	1.08	660	60%	0.65	396	0.65	260	0.41	63%	136	0.24	37%
2	Sunflower	Magadi Road, Bengaluru	0.44	326	70%	0.31	228	0.31	126	0.18	57%	102	0.13	43%
3	Palm Beach	Hennur Road, Bengaluru	1.93	1,171	70%	1.36	825	1.36	515	0.74	54%	310	0.62	46%
4	Westend	Hosur Road, Bengaluru	1.12	735	78%	0.88	576	0.88	418	0.61	70%	158	0.27	30%
5	Sound of Water	Kammanahalli, Bengaluru	0.55	207	58%	0.32	120	0.32	30	0.09	29%	90	0.23	71%
6	Windermere I	Medavakkam, Chennai	1.63	1,036	100%	1.63	1,036	1.63	895	1.36	84%	141	0.27	16%
7	Windermere - II	Medavakkam, Chennai	0.94	728	100%	0.94	728	0.94	393	0.58	62%	335	0.36	38%
8	Windermere - III	Medavakkam, Chennai	0.28	84	100%	0.28	84	0.28	19	0.02	7%	65	0.26	93%
9	Bluemont	Trichy Road, Coimbatore	0.81	486	100%	0.81	486	0.81	408	0.68	84%	78	0.13	16%
10	Amaiti	Trichy Road, Coimbatore	0.57	342	100%	0.57	630	0.57	150	0.24	43%	480	0.33	57%
11	Whitehall	Sarjapur Road, Bengaluru	0.40	192	100%	0.40	192	0.40	116	0.24	60%	76	0.16	40%
12	Skydale	Sarjapur Road, Bengaluru	0.49	314	100%	0.49	314	0.49	162	0.25	50%	152	0.24	50%
Provident														
13	Harmony	Thannisandra Road, Bengaluru	0.65	548	68%	0.44	370	0.44	354	0.42	95%	16	0.02	5%
14	Skyworth	Derebail, Mangalore	0.42	324	73%	0.30	237	0.30	70	0.09	28%	167	0.21	72%
15	Green Park	Selvapuram, Coimbatore	0.58	560	70%	0.41	392	0.41	138	0.12	30%	254	0.29	70%
16	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	176	0.18	44%	212	0.22	56%
17	Sunworth II	Mysore Road, Bengaluru	1.33	1,344	100%	1.33	1,344	1.33	668	0.64	48%	676	0.69	52%
	Total Under Construction (C)		**13.78**	**9,617**		**11.52**	**8,346**	**11.52**	**4,898**	**6.86**	**60%**	**3,448**	**4.66**	**40%**

Current Project Status – 31 December 2015 – (contd.)

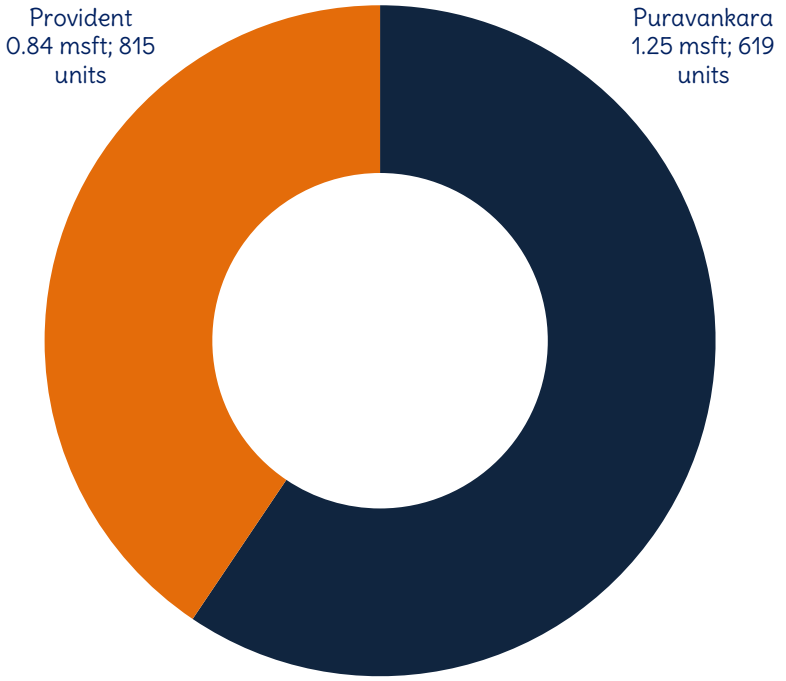
S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched	Sold Cumulative			Inventory		
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%
PHASES TO BE LAUNCHED														
Puravankara														
1	Evoq	Guindy, Chennai	0.36	181	100%	0.36	181	-	-	-	0%	181	-	0%
2	Coronation Square	Kotnur, Bengaluru	0.14	20	71%	0.10	14	-	-	-	0%	14	-	0%
3	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	0.47	288	-	-	-	0%	288	-	0%
4	Highlands III	Mallasandra, Bengaluru	0.79	491	100%	0.79	491	-	-	-	0%	491	-	0%
5	Windermere IV	Medavakkam, Chennai	1.28	840	100%	1.28	840	-	-	-	0%	840	-	0%
6	Moonreach II	Airport-Seaport Rd, Kochi	0.24	121	100%	0.24	121	-	-	-	0%	121	-	0%
Provident														
7	Sunworth	Mysore Road, Bengaluru	3.28	3,168	100%	3.28	3,168	-	-	-	0%	3,168	-	0%
	Total - Phases to be launched (D)		**6.57**	**5,109**		**6.52**	**5,103**	**-**	**-**	**-**	**0%**	**5,103**	**-**	**0%**
COMMERCIAL														
Puravankara														
1	Summit	Kondapur, Hyderabad	0.59	-	50%	0.29	-	0.29	-	0.16	54%	-	0.13	46%
	Total Commercial - (E)		**0.59**	**-**		**0.29**	**-**	**0.29**	**-**	**0.16**	**54%**	**-**	**0.13**	**46%**
	Total Ongoing - (B) + (C) + (D)+ (E)		**21.30**	**15,070**		**18.69**	**13,793**	**12.17**	**4,927**	**7.05**	**58%**	**8,866**	**5.12**	**42%**

Geographic break up of Inventory Status- Q3 FY16

Ready to move in Inventory – By Region



Ready to move in Inventory - By Entity



1. *Notes: Charts based on area in msft*
2. *Ready to move in includes- projects nearing completion*

Immediate Launches - Schedule

S. No	Location	City	Development Model	Development Type	Developable Area *Msft*	*PPL Share in JD*	Saleable Area *Msft*	Expected Launch Date
		Puravankara						
1	Mallasandra	Bengaluru	Joint Development	Residential	1.94	87.50%	1.69	Q2FY17
2	Lalbagh	Bengaluru	Joint Development	Residential	0.23	55%	0.12	Q2FY17
3	Bellandur	Bengaluru	Own	Residential	0.55	100%	0.55	Q3FY17
4	Marine Drive	Kochi	Joint Venture	Residential	2.91	50%	1.46	Q4FY17
5	Keshavnagar	Pune	Joint Venture	Residential	2.00	32%	0.64	Q4FY16
6	Evoq	Chennai	Own	Residential	0.36	100%	0.36	Q2FY17
	Puravankara -Total				**7.99**		**4.82**	
		Provident						
7	Shivarampally	Hyderabad	Joint Development	Residential	2.18	73%	1.59	Q4FY16
8	Thirumazhsai	Chennai	Joint Venture	Residential	3.81	25%	0.95	Q2FY17
9	Hosur Road	Bengaluru	Joint Development	Residential	3.54	70%	2.48	Q3FY17
	Provident - Total				**9.53**		**5.02**	
	Grand- Total				**17.52**		**9.84**	

Notes:

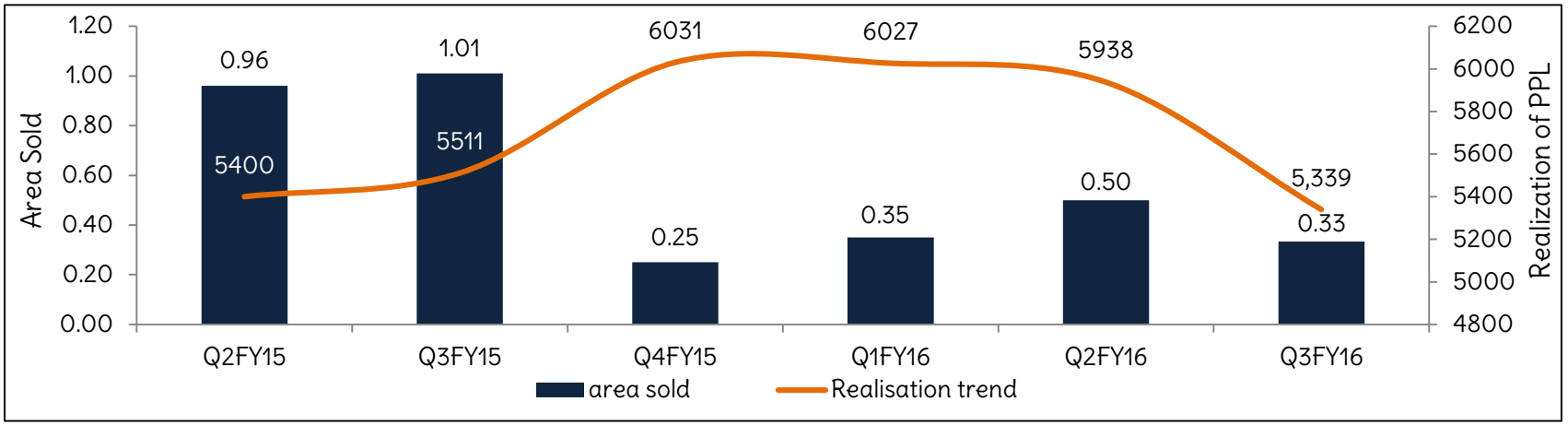
1. *Developable and Saleable Areas are tentative and is subject to approval from authorities*
2. *Expected Launch dates are subject to change*
3. *Launch dates are in relation to financial year April - March*
4. *The area mentioned above form part of upcoming / land bank / ongoing*
5. *All the projects are at different stages of approval*
6. *Shivarampally – Hyderabad launched in Feb-2016 – Provident Kenworth*

Sales

Sales – Q3 FY16, 31 December 2015

Based on Bookings

	Quarter Ended											
	Area Sold			Units Sold			Sale Value			Sale Realization		
	Dec-15	Dec-14	%	Dec-15	Dec-14	%	Dec-15	Dec-14	%	Dec-15*	Dec-14	%
	msft	*msft*		*Nos.*	*Nos.*		*Rs. Crores*	*Rs. Crores*		*Rs.psft*	*Rs.psft*	
Puravankara	0.19	0.75	*-74%*	112	564	*-80%*	102	411	*-75%*	5,339	5,511	*-3%*
Completed & Nearing Completion	*0.09*	*0.15*	*-41%*	*50*	*82*	*-39%*	*42*	*76*	*-45%*	*4,853*	*5,198*	*-7%*
Ongoing Projects	*0.10*	*0.60*	*-83%*	*62*	*482*	*-87%*	*59*	*334*	*-82%*	*5,747*	*5,588*	*3%*
Provident	0.14	0.26	*-46%*	138	262	*-47%*	44	97	*-54%*	3,101	3,693	*-16%*
Completed & Nearing Completion	*0.09*	*0.10*	*-4%*	*88*	*90*	*-2%*	*25*	*32*	*-20%*	*2,690*	*3,212*	*-16%*
Ongoing Projects	*0.05*	*0.16*	*-70%*	*50*	*172*	*-71%*	*19*	*65*	*-71%*	*3,898*	*3,983*	*-2%*
Grand Total	**0.33**	**1.01**	*-67%*	**250**	**826**	*-70%*	**146**	**508**	*-71%*			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	*-0.01*	*-0.05*		*-3*	*-35*		*-3*	*-28*				
Group Economic Interest	**0.33**	**0.96**		**247**	**791**		**143**	**479**				



Notes:
**Area sold, units sold and sales values are net of cancellations.*
Of the total sales:- 0.31msft (220 units) with sales value of Rs 142 Crs agreements pending executions as on 31-Dec-2015.

Sales – Nine Months ended FY16

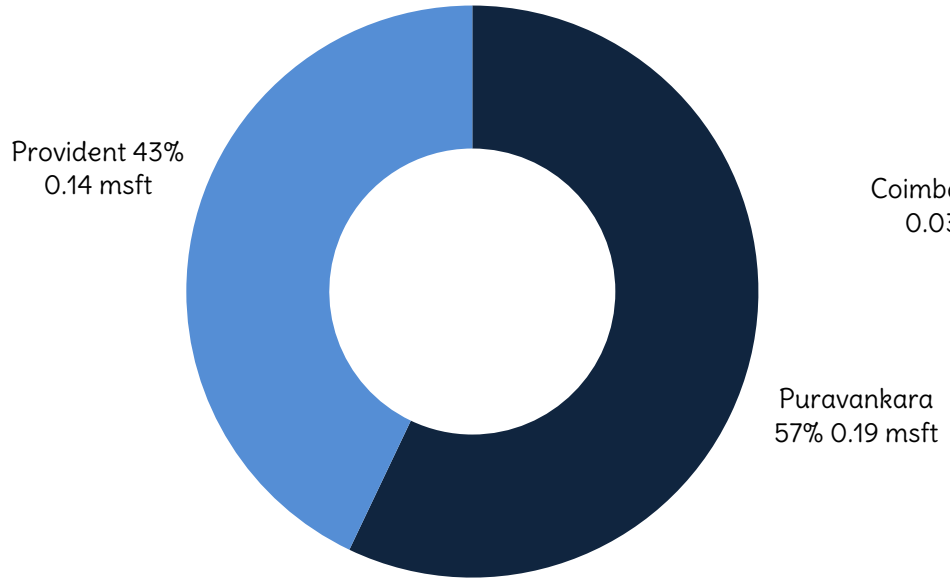
Based on Bookings

	Area Sold			Units Sold			Sale Value			9 months ended Sale Realization		
	Dec-15	Dec-14	%	Dec-15	Dec-14	%	Dec-15	Dec-14	%	Dec-15*	Dec-14	%
	msft	*msft*		*Nos.*	*Nos.*		*Rs. Crores*	*Rs. Crores*		*Rs.psft*	*Rs.psft*	
Puravankara	0.53	1.98	*-74%*	399	1,373	*-71%*	309	1,077	*-71%*	5,908	5,445	*8%*
Completed & Nearing Completion	*0.11*	*0.43*	*-74%*	*65*	*246*	*-74%*	*64*	*209*	*-69%*	*5,717*	*4,902*	*17%*
Ongoing Projects	*0.42*	*1.55*	*-74%*	*334*	*1,127*	*-70%*	*245*	*868*	*-72%*	*5,960*	*5,594*	*7%*
Provident	0.44	0.72	*-38%*	428	712	*-40%*	137	266	*-49%*	3,089	3,706	*-17%*
Completed & Nearing Completion	*0.31*	*0.23*	*34%*	*289*	*212*	*36%*	*82*	*74*	*11%*	*2,654*	*3,223*	*-18%*
Ongoing Projects	*0.13*	*0.49*	*-73%*	*139*	*500*	*-72%*	*55*	*192*	*-71%*	*4,104*	*3,935*	*4%*
Grand Total	**0.97**	**2.70**	*-64%*	**827**	**2,085**	*-60%*	**446**	**1,343**	*-67%*			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	*-0.02*	*-0.13*		*-8*	*-89*		*-8*	*-71*				
Group Economic Interest	**0.95**	**2.57**		**819**	**1,996**		**438**	**1,272**				

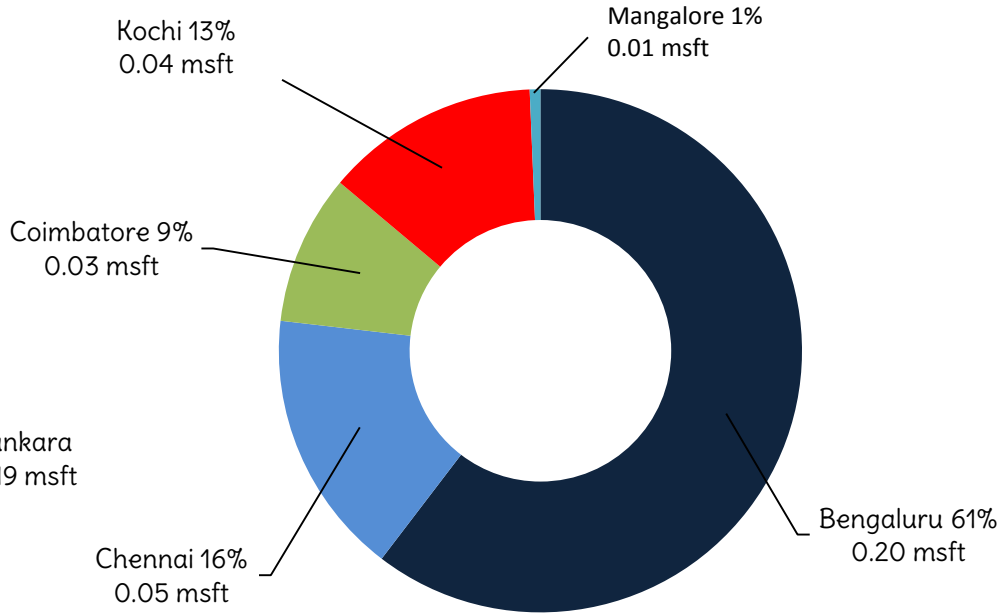
Notes:
**Area sold, units sold and sales values are net of cancellations.*

Sales Breakup

Q3 FY16 By Entity



Q3 FY16 By Geography



Cash Flows

Cash Flow – Summary

Rs. crores

		Puravankara	Provident	Total
Balance collections from sold units [1]	(A)	939	288	1,228
Inventory [2]	**(B)**	**4,625**	**2,187**	**6,811**
Residential		*4,444*	*2,187*	*6,631*
Launched		2,935	859	3,794
Not Launched		1,509	1,328	2,837
Commercial		*180*	-	*180*
Balance cost to go [3]	**(C)**	**1,825**	**1,146**	**2,971**
Residential		*1,738*	*1,146*	*2,884*
Launched		1,254	444	1,697
Not Launched		484	703	1,187
Commercial		*87*	-	*87*
Contingencies [4]	(D)			520
Surplus (A) + (B) – (C) – (D) [5]		**3,739**	**1,329**	**4,548**
Residential		*3,646*	*1,329*	*4,455*
Launched		2,621	703	2,804
Not Launched		1,025	626	1,650
Commercial		*93*	-	*93*

Note:

1. *Includes debtors and unbilled amount of Rs. 577crores*
2. *Value of inventory has been arrived based on current selling rates*
3. *Balance cost to go is based on estimates and subject to review on periodic basis*
4. *Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties*
5. *Above numbers in point 1, 2, 3 & 4 pertains to only current ongoing / completed projects and does not include projects under upcoming and land bank*

Cash Flow Statement

Rs. crores

		FY 2015	Q1 FY16	Q2 FY16	Q3 FY16	9M FY16
	Receipts					
	Collection from Sale of Flats	1,462.95	328.13	343.12	305.10	976.35
	Advance recd for sale of land	161.56	-	140.00	-	140.00
	Equity Redemption and Dividend from Associates	38.74	-	54.40	-	54.40
A	**Total Receipts**	**1,663.25**	**328.13**	**537.52**	**305.10**	**1,170.74**
	Expenses					
	Construction Cost incurred	(901.43)	(257.79)	(293.03)	(198.50)	(749.32)
	Employee Cost	(117.15)	(31.43)	(28.37)	(24.77)	(84.57)
	Admin, Selling & Marketing Expenses	(231.86)	(61.14)	(53.48)	(47.59)	(162.21)
	Income Tax Paid	(59.75)	(7.64)	(11.48)	(8.15)	(27.27)
B	**Total Expenses**	**(1,310.19)**	**(358.00)**	**(386.36)**	**(279.01)**	**(1,023.37)**
C=A-B	**Project Surplus**	**353.06**	**(29.87)**	**151.16**	**26.09**	**147.37**
	Less					
	Interest Cost	(233.84)	(57.67)	(64.20)	(60.46)	(182.33)
	Land Payments including advances & deposits*	(72.53)	(51.52)	(44.58)	(15.68)	(111.79)
	Add					
	Interest Income	7.19	2.19	1.59	1.73	5.51
D	**Operating Surplus**	**53.88**	**(136.88)**	**43.96**	**(48.32)**	**(141.24)**

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format

Cash Flow Statement (Contd)

Rs. crores

		FY 2015	Q1 FY 16	Q2 FY16	Q3 FY16	9M FY16
	Investment Activity					
	Purchase of Fixed Assets	(34.55)	(2.79)	(8.37)	(1.67)	(12.83)
	Investment in Subsidiaries/Associates	-	-	0.10	0.34	0.44
	Investment in Mutual Funds	-	-	-	-	-
	Net investment in bank deposits and margin monies	(7.09)	0.05	(2.10)	1.96	(0.09)
E	**Total from Investing Activity**	**(41.64)**	**(2.74)**	**(10.37)**	**0.63**	**(12.48)**
	Financing Activity					
	Loan (Drawal/Repayments)	84.53	61.08	3.63	96.63	161.34
	Share capital (including premium)	-	-	-	-	-
	Debentures (Drawal/Repayments)*	-	-	-	-	-
	Loan to Associates/Subsidiaries-Inflow/(Repayment)	2.74	0.05	-	-	0.05
	Advance to Sobha Aviation	(53.26)	-	(5.41)	-	(5.41)
	Dividend including DDT	-	-	(64.34)	-	(64.34)
F	**Total from Financing Activity**	**34.01**	**61.13**	**(66.13)**	**96.63**	**91.64**
G=D+E+F	**Net Operating Surplus**	**46.25**	**(78.49)**	**(32.53)**	**48.94**	**(62.08)**
	Opening Cash and Bank Balances	165.50	211.76	133.27	100.74	211.76
	Closing Cash and Bank Balances	**211.76**	**133.27**	**100.74**	**149.68**	**149.68**

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format
** Excludes land payment of Rs. 96 Cr for Thirumazhisai, Chennai Land received as OCDs.*

Income Statement Analysis

Income Statement – Summary

Rs. Crores

Recognised in Q3 FY16 (from projects)		Puravankara	Provident	Purva Star	Others	Total
Revenue Recognised [1]	(A)	230	101	20	5	356
Land Cost Recognized	(B)	11	9	1	-	21
Construction Costs Recognised [2]	(C)	170	75	14	(5)	254
Surplus (A) – (B) – (C)		49	17	5	10	**81**

Unrecognised as at 31/12/2015		Puravankara	Provident		Total
Revenue from sold units	(A)	483	172		655
Inventory Value	(B)	4,625	2,187		6,812
Land Cost	(C)	566	159		725
Construction Costs [3]	(D)	3,177	1,450		4,627
Surplus (A) + (B) – (C) - (D)		1,365	750		**2,115**

Note:

1. *Revenue recognised represents revenue from sale of properties*
2. *Construction costs have been arrived based on estimates and is subject to revision*
3. *Others represents income from other subsidiaries net of inter-company transactions*
4. *Unrecognised revenues / land and construction costs / inventory value pertains to only current ongoing / completed projects and does not include projects under upcoming and land bank*

Result Highlights

Rs. crores

Q3FY16	Puravankara	Provident	Starworth	Other Subsidiaries and Eliminations	Consolidated
Total Revenues	237	102	45	-21	363
YoY growth (%)	*-17%*	*38%*	*5%*		*-4%*
Profit Before Tax	11	3	-1	3	16
YoY growth (%)	*120%*	*0%*	*NA*		*60%*
margins (%)	*5%*	*3%*	*-2%*		*4%*
Profit After Tax	6	2	0	2	10
YoY growth (%)	*-82%*	*0%*	*NA*		*-71%*
margins (%)	*3%*	*2%*	*-1%*		*3%*

9MFY16	Puravankara	Provident	Starworth	Other Subsidiaries and Eliminations	Consolidated
Total Revenues	832	333	158	-84	1,239
YoY growth (%)	*-9%*	*27%*	*1%*		*-3%*
Profit Before Tax	87	25	-6	-19	87
YoY growth (%)	*30%*	*67%*	*NA*		*-32%*
margins (%)	*10%*	*8%*	*-4%*		*7%*
Profit After Tax	71	18	-4	-29	56
YoY growth (%)	*-8%*	*80%*	*NA*		*-50%*
margins (%)	*9%*	*5%*	*-3%*		*5%*

Note:
1. *Eliminations represents inter-company transactions*

PURAVANKARA

Consolidated Statement of Profit and Loss for the quarter ended 31 December 2015

Rs. crores

	Q3FY16	Q3FY15	Q2FY16	FY15
Income				
Revenue from operations				
Revenue from projects	358	375	423	1,664
Other operating revenues	5	4	2	14
Other income	1	1	1	13
Total	**363**	**379**	**426**	**1,691**
Expenses				
Material and contract cost	210	224	284	889
Land cost	23	24	104	169
Decrease/(increase) in inventory of properties under development and properties held for sale	(22)	(26)	(140)	(115)
Employee benefits expense	25	31	28	117
Finance expense, net	59	56	63	224
Depreciation and amortization	4	4	4	15
Other expenses	48	55	53	232
Total	**347**	**368**	**396**	**1,531**
Profit before tax and share of profit/(loss) in associates, net	**17**	**10**	**30**	**160**
Share of profit/(loss) in associates, net	(0)	0	(0)	(5)
Profit before tax	**16**	**10**	**30**	**155**
Tax expense				
Current tax	6	2	12	54
Excess/short tax of earlier years	0	(27)	-	(27)
Deferred tax	0	(0)	(2)	(4)
Profit after tax and before prior period items	**10**	**35**	**20**	**132**
Prior period income (net of tax expense)	(1)	(2)	3	1
Minority Interest	-	-	-	-
Net profit for the quarter	**10**	**33**	**23**	**133**
Earnings per share (Nominal value Rs 5 per share)				
Basic (Rs)	0.40	1.38	0.99	5.60
Diluted (Rs)	0.40	1.38	0.99	5.60

Consolidated Statement of Profit and Loss for the 9M FY16

Rs. crores

	9M FY16	9M FY15	FY15
Income			
Revenue from operations			
Revenue from projects	1,227	1,258	1,664
Other operating revenues	10	11	14
Other income	2	13	13
Total	**1,239**	**1,281**	**1,691**
Expenses			
Material and contract cost	753	651	889
Land cost	347	169	169
Decrease/(increase) in inventory of properties under development and properties held for sale	(383)	(113)	(115)
Employee benefits expense	85	87	117
Finance expense, net	177	169	224
Depreciation and amortization	12	11	15
Other expenses	164	173	232
Total	**1,153**	**1,148**	**1,531**
Profit before tax and share of profit/(loss) in associates, net	**86**	**133**	**160**
Share of profit/(loss) in associates, net	0	(5)	(5)
Profit before tax	**86**	**129**	**155**
Tax expense			
Current tax	35	43	54
Excess/short tax of earlier years	0	(27)	(27)
Deferred tax	(3)	(2)	(4)
Profit after tax and before prior period items	**54**	**114**	**132**
Prior period income (net of tax expense)	2	(2)	1
Minority Interest	-	-	
Net profit for the quarter	**56**	**112**	**133**
Earnings per share (Nominal value Rs 5 per share)			
Basic (Rs)	2.37	4.74	5.60
Diluted (Rs)	2.37	4.74	5.60

Key Financial Indicators

Valuation Matrix (X)	9MFY16	FY 2015	FY 2014	FY 2013
Price/Earnings	19.88	11.09	9.95	7.97
Price /BV	0.64	0.65	0.74	1.02
EV/Sales	1.98	1.79	2.39	2.80
ROE %	3%	6%	7%	13%
ROCE %	8%	10%	12%	16%

Solvency Ratios (X)	9MFY16	FY 2015	FY 2014	FY 2013
Debt/Equity	0.84	0.79	0.78	0.94
Net Debt/Equity	0.77	0.69	0.70	0.82
Net Debt/EBITDA	4.82	3.82	3.17	2.61
Debt/Capital Employed	0.45	0.45	0.44	0.48
Cap Employed /Net worth	1.88	1.79	1.78	1.94
Interest Coverage Ratio	1.48	1.75	2.11	2.57

Working Capital Ratio (X)	9MFY16	FY 2015	FY 2014	FY 2013
Current Ratio	2.18	2.55	4.16	7.10
Working Capital to Sales	1.37	1.64	2.02	1.94

Margin / Ratios (%)	9MFY16	FY 2015	FY 2014	FY 2013
EBITDA Margin	22%	24%	37%	48%
PBT Margin	7%	9%	19%	29%
PAT Margin	5%	8%	12%	19%
Effective Tax Rate	36%	15%	35%	32%
Dividend Payout Ratio	NA	33%	33%	13%

Income Statement (INR crs)	9MFY16	FY 2015	FY 2014	FY 2013
Total Income	1239	1691	1,313	1,248
EBITDA from Operations	277	408	480	595
Profit before Tax	86	155	244	356
Profit after Tax	56	133	160	243

Growth Ratio (%)	9MFY16	FY 2015	FY 2014	FY 2013
Revenues	-3%	29%	5%	53%
EBITDA	-9%	-15%	-19%	50%
Net Profit	-50%	-17%	-34%	79%

Per Share (Rs.)	9MFY16	FY 2015	FY 2014	FY 2013
EPS (Diluted)	2.4	5.6	6.86	11.41
Book Value	97.68	95.32	91.65	89.03
Cash EPS	4.58	6.22	7.11	11.74

Balance Sheet (INR crs)	9MFY16	FY 2015	FY 2014	FY 2013
Share Capital	119	119	119	107
Reserves and Surplus	2,198	2,142	2,055	1,793
Gross Debt	1,941	1,780	1,695	1,786
Fixed Assets	122	124	92	87
Cash and Cash Equivalents	158	223	174	233
Net Current Assets	2,271	2,806	2,330	1,554
Shares Outstanding (Cr)	23.72	23.72	23.72	21.34
Headcount	1,033	1,259	1,135	1,016

Note:
Income, profit and ratios have been disclosed including prior period income, if any
Dividend Payout ratio is including Dividend Distribution Tax
Debt/Equity above do not include OCDs.

Balance Sheet and Statement of Capital Employed

PURAVANKARA

Balance Sheet as of 31 December 2015

Rs. crores

Equity and Liabilities	December 2015	March 2015
Shareholders' Funds		
Share capital	119	119
Reserves and surplus	2,198	2,142
	2,317	**2,261**
Non-Current Liabilities		
Long-term borrowings	1,203	1,065
Other long-term liabilities	3	2
Long-term provisions	10	11
	1,217	**1,078**
Current Liabilities		
Short-term borrowings	656	432
Trade payables	335	310
Other current liabilities	918	1,036
Short-term provisions	11	46
	1,920	**1,824**
Total	**5,454**	**5,163**

Assets	December 2015	March 2015
Non-Current Assets		
Fixed assets	122	124
Non-current investments	51	69
Properties held for development	684	757
Deferred tax assets (net)	10	5
Long-term loans and advances	379	293
Other non-current assets	17	12
	1,263	**1,261**
Current Assets		
Current investments	0	0
Properties under development	2,667	2,308
Properties held for sale	526	509
Trade receivables	322	438
Cash and bank balances	158	223
Short-term loans and advances	251	271
Other current assets	266	153
	4,190	**3,902**
Total	**5,454**	**5,163**

Statement of Capital Employed

PURAVANKARA

Rs. crores

	31-Dec-15			31-Mar-15		
Sources of Funds						
Equity	119			119		
Reserves and Surplus	2,198	2,317	*53%*	2,142	2,261	*56%*
Optionally Convertible Debentures		96	*2%*			*0%*
Total Debt		1,941	*45%*		1,780	*44%*
Total		**4,354**	***100%***		**4,040**	***100%***
Application of Funds						
Land						
Investments	51			69		
Properties held for development	684			757		
Advances for land contracts	70			82		
Land Deposits	222			185		
		1,028	*24%*		1,094	*27%*
Projects						
Properties under development - Ongoing Projects	2,594			2,241		
Properties under development - Nearing completion Projects	73			67		
Properties held for sale	526			509		
Fixed, Intangible Assets and Capital work in progress	127			124		
Trade Receivables and other current assets	948			910		
Less: Other Current liabilities and Long Term provisions	(1,100)			(1,129)		
		3,168	*73%*		2,723	*67%*
Cash and cash equivalents		158	*3%*		223	*6%*
Total		**4,354**	***100%***		**4,040**	***100%***

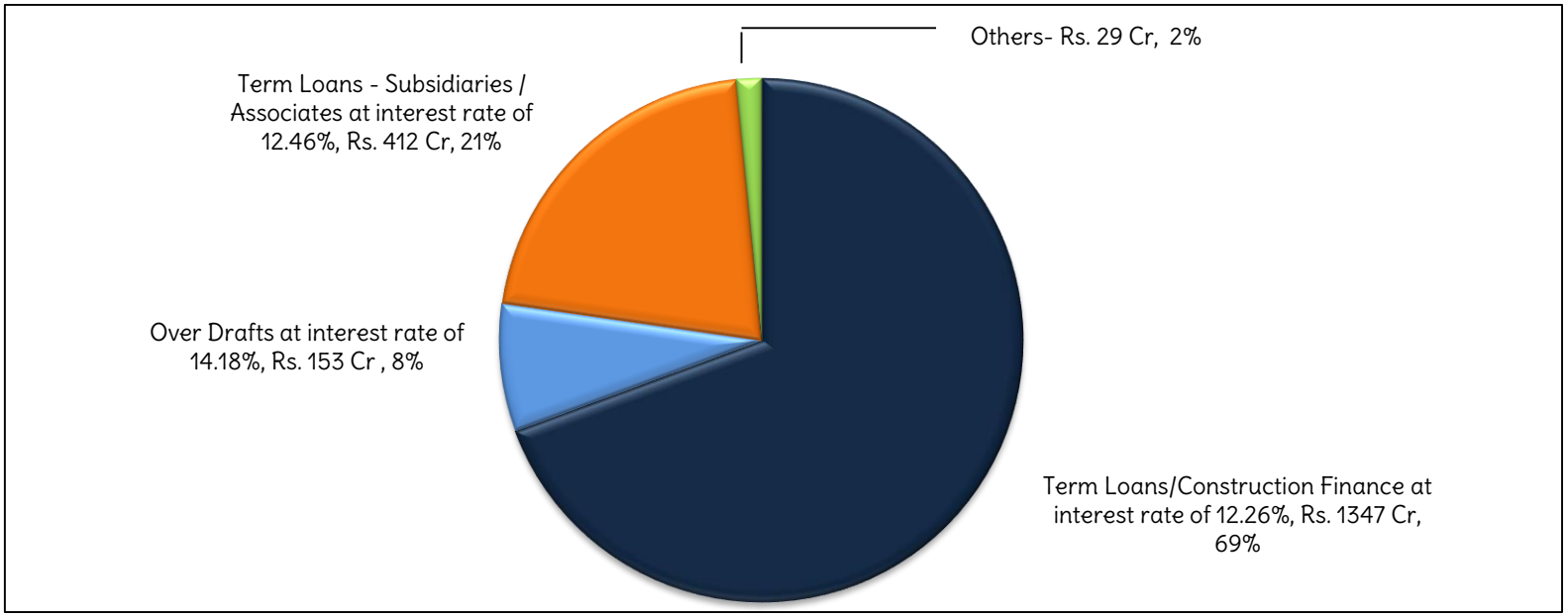
Note:

1. *Presentation has been derived based on audited financial statement*
2. *Figures have been regrouped / re-arranged in the application of funds under land and projects*
3. *OCDs above represent the Chennai land equity transaction.*

Debt

Debt Structure – December 2015

PURAVANKARA

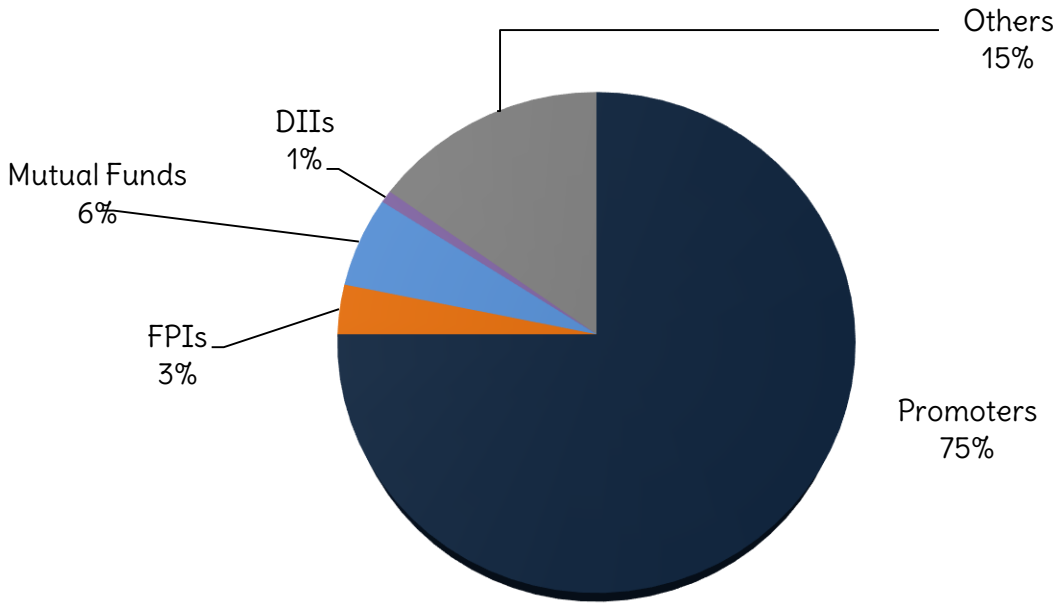


in Rs. Cr	*Q3 FY16*	*Q2 FY16*	*FY 2015*	*FY 2014*	*FY 2013*
Opening Balance	1,844	1,841			
Additions during the period	143	101			
Repayments during the period	46	98			
Closing Balance	***1,941***	***1,844***	***1,780***	***1,696***	***1,786***
Less: Cash and Cash Equivalents	158	101	223	174	233
Net debt	***1,783***	***1,743***	***1,557***	***1,522***	***1,553***
Cost of Debt	12.28%	12.39%	12.62%	13.40%	14.85%
Net Worth	2,317	2,307	2,261	2,174	1,900
Net Debt / Equity Ratio	**0.77**	**0.76**	**0.69**	**0.70**	**0.82**

Debt is rated as BBB (Outlook Positive) by ICRA
The above debt does not include Rs. 13.93 cr – Finance lease..
Gross Debt includes Rs 259 crores funded by Promoter.
Debt /NW do not include OCDs worth Rs. 96 crs received for Chennai Land transaction

Shareholding Pattern

Shareholding Pattern – as on 31 December 2015



Key Shareholders

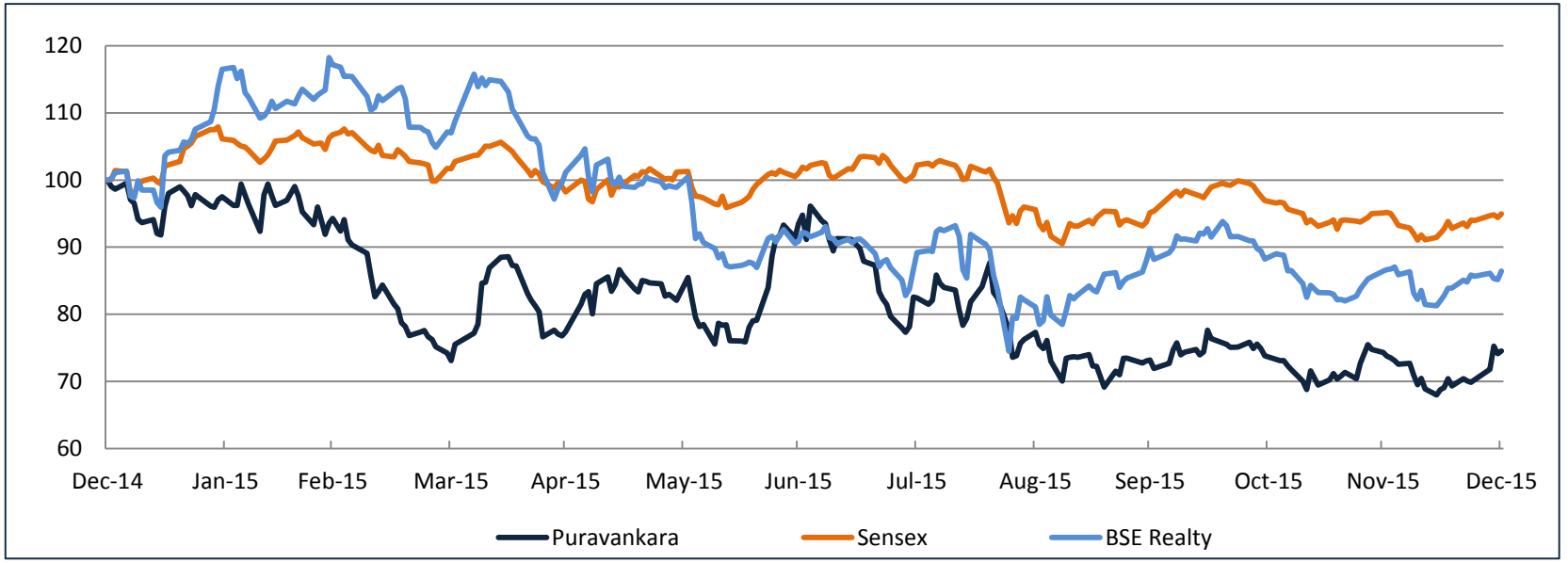
Notes

1. *Promoter Shares are unencumbered*
2. *FIIs are included in "Others"*

Mutual Funds	FIIs	Insurance and Bodies Corporate
Reliance AMC	GHI	Life Insurance Corporation
Axis Mutual Fund	HSBC	General Insurance Corporation
	College Retirement Equities Fund	Reliance Life Insurance
	Atyant Capital	

Stock Movement

Relative to BSE Realty Index and Sensex during December 31, 2014 to December 31, 2015



As on 31st December 2015	31-Dec-15	30-Sep-15	30-Jun-15	31-Mar-15	31-Dec-14
Price on BSE	63	62	79	62	85
% Change QoQ	2%	-22%	28%	-27%	-17%
Number of shares (in Cr)	23.7	23.7	23.7	23.7	23.7
Market Capitalisation (Rs. Cr)	1,498	1,471	1,879	1,471	2,012
52-week high	89.8				
52-week low	57.4				

Source: BSE as on December 31, 2015
Graph rebased to 100.

Dedicated and experienced management team – committed to best practices of corporate governance

Executive team



Ravi Puravankara
Chairman
- Over 40 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris



Ashish Puravankara
Managing Director
- Bachelor's degree in Business Administration from Virginia Tech
- Master's degree in Business Administration from Willamette University in Salem, Oregon
- Head of Operations and Business in Bangalore



Nani R. Choksey
Joint Managing Director
- Experience of over 40 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function



Jackbastian Kaitan Nazareth
Chief Development Officer
- Bachelor's degree in Civil Engineering and an MBA from the Goa Institute of Management
- Over 20 years of experience in Real Estate

Non-Executive team

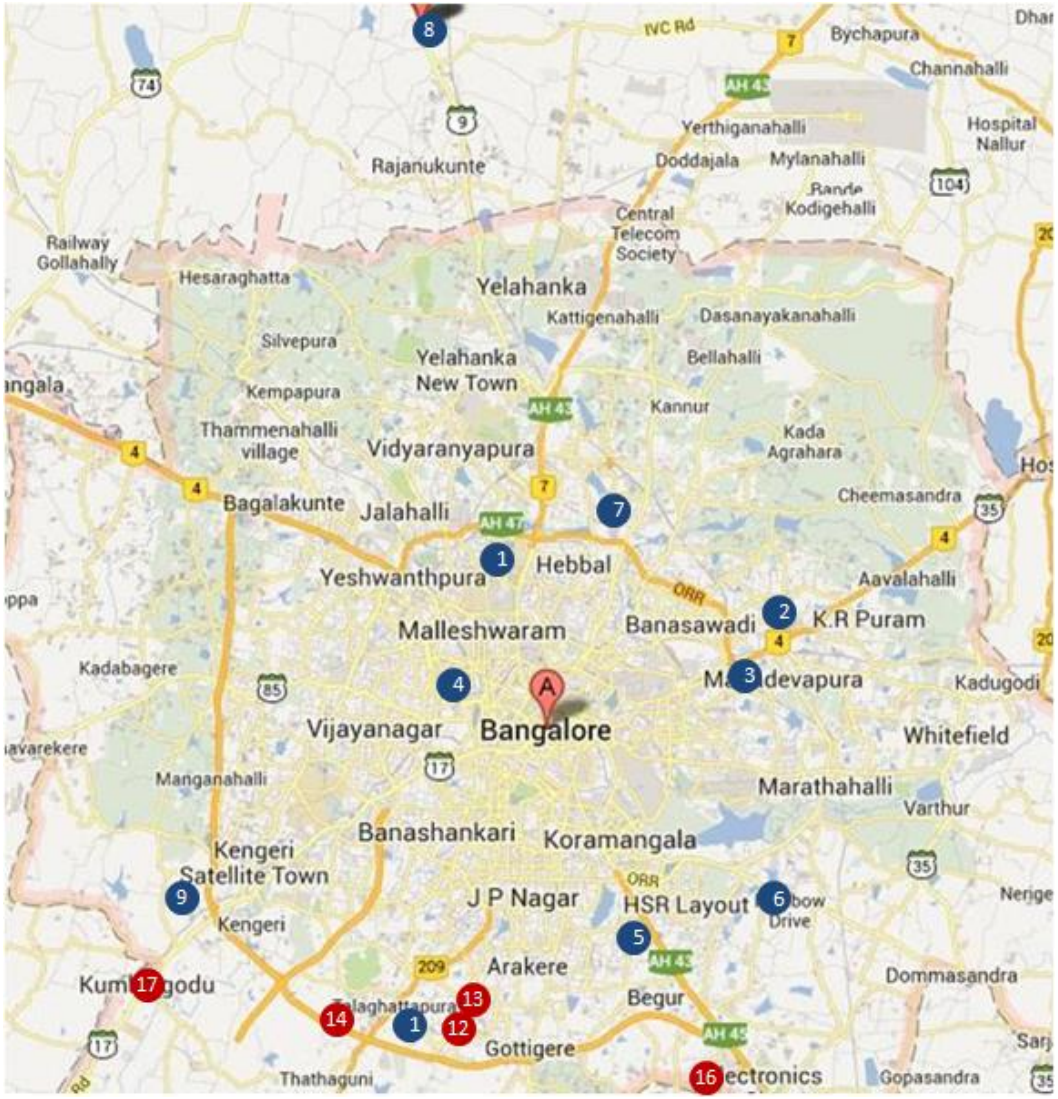


R.V.S. Rao
Independent Director
- Bachelor's degree in Commerce and Law
- Over 37 years of experience in banking and finance



Pradeep Guha
Independent Director
- Management Diploma from Asian Institute of Management, Manila
- Over 33 years of experience in marketing and advertising

Bengaluru location map

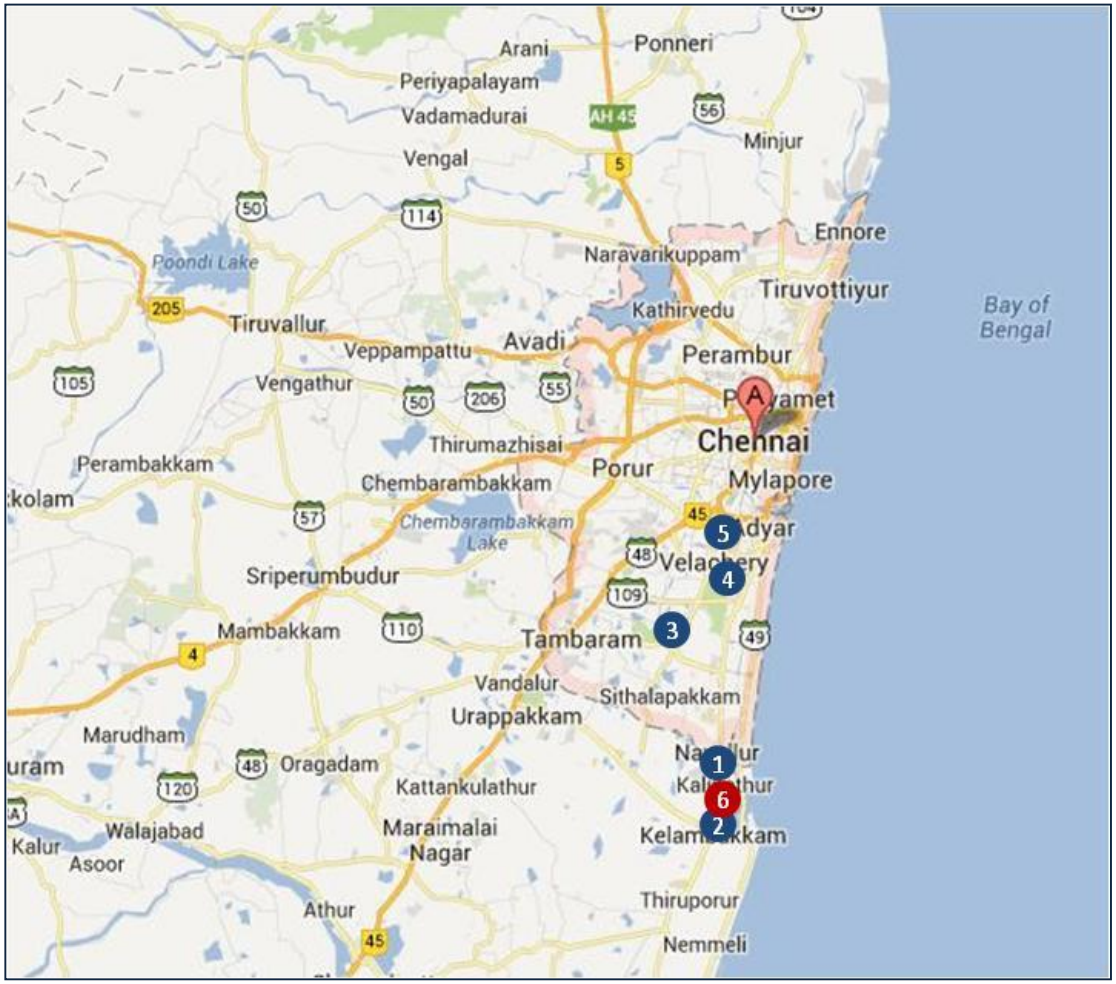


Sl. No.	Project Name
1	Highlands/High Crest, Mallasandra
2	Mid-Town, KR Puram
3	Seasons, CV Raman Nagar
4	Sunflower, Magadi Road
5	Skywood, Sarjapur Road
6	Whitehall, Sarjapur Road
7	Harmony, Thannisandra Road
8	Welworth City, Doddaballapur Road
9	Sunworth, Mysore Road
10	Gainz, Hosur Road
11	Skydale, Haralur
12	Mallasandra II
13	Kanakapura
14	UM Kaval
15	Coronation Square, JP Nagar
16	Kanchnayanakahalli
17	Mylasandra
18	Palm Beach, Hennur Road
19	Westend, Hosur Road
20	The Tree by Provident

- Current Projects
- Immediate Launches

Note: Map not to scale

Chennai location map



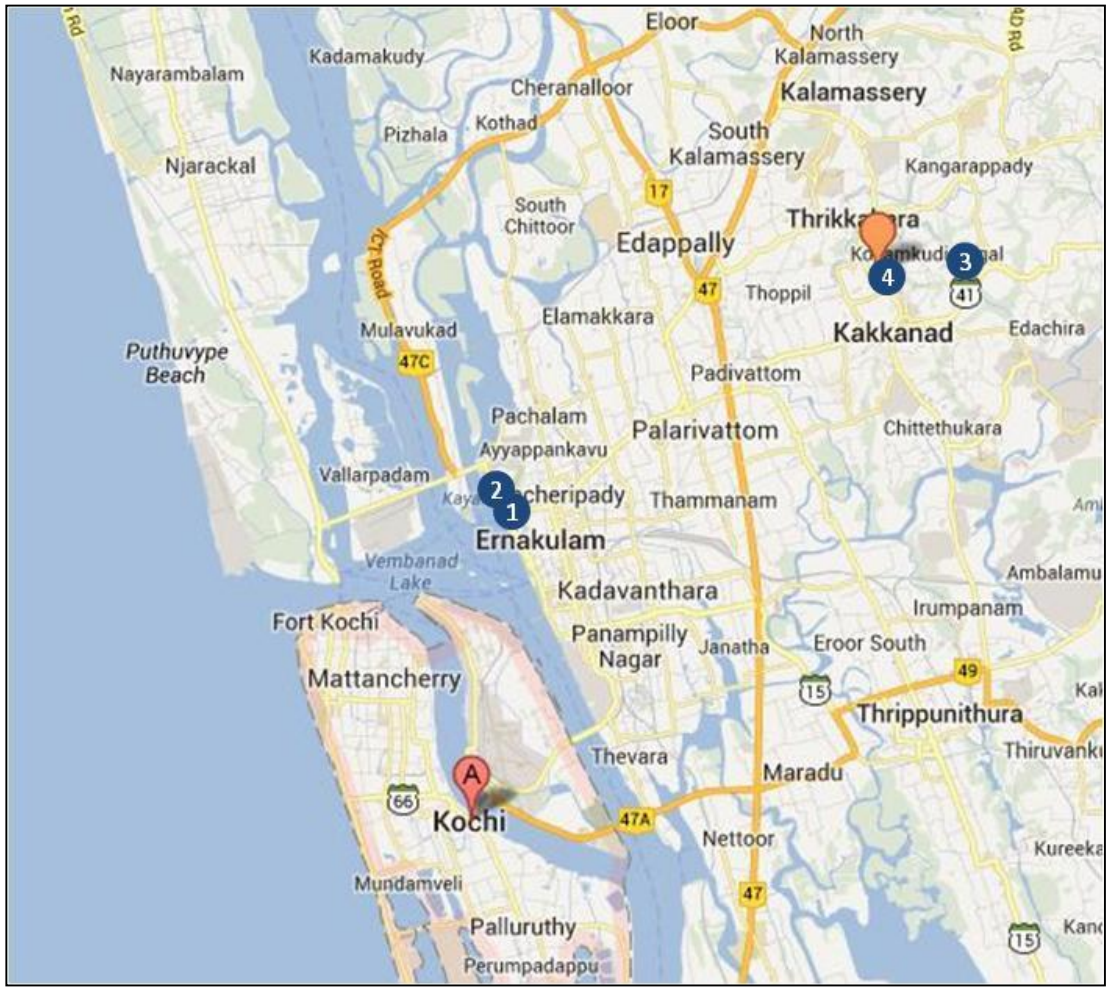
Sl. No.	Project Name
1	Cosmo City, Pudupakkam
2	Swan Lake, OMR
3	Windermere, Medavakkam
4	Primus, OMR
5	Moneto, Guindy
6	Pudupakkam

● Current Projects

● Immediate Launches

Note: Map not to scale

Kochi location map

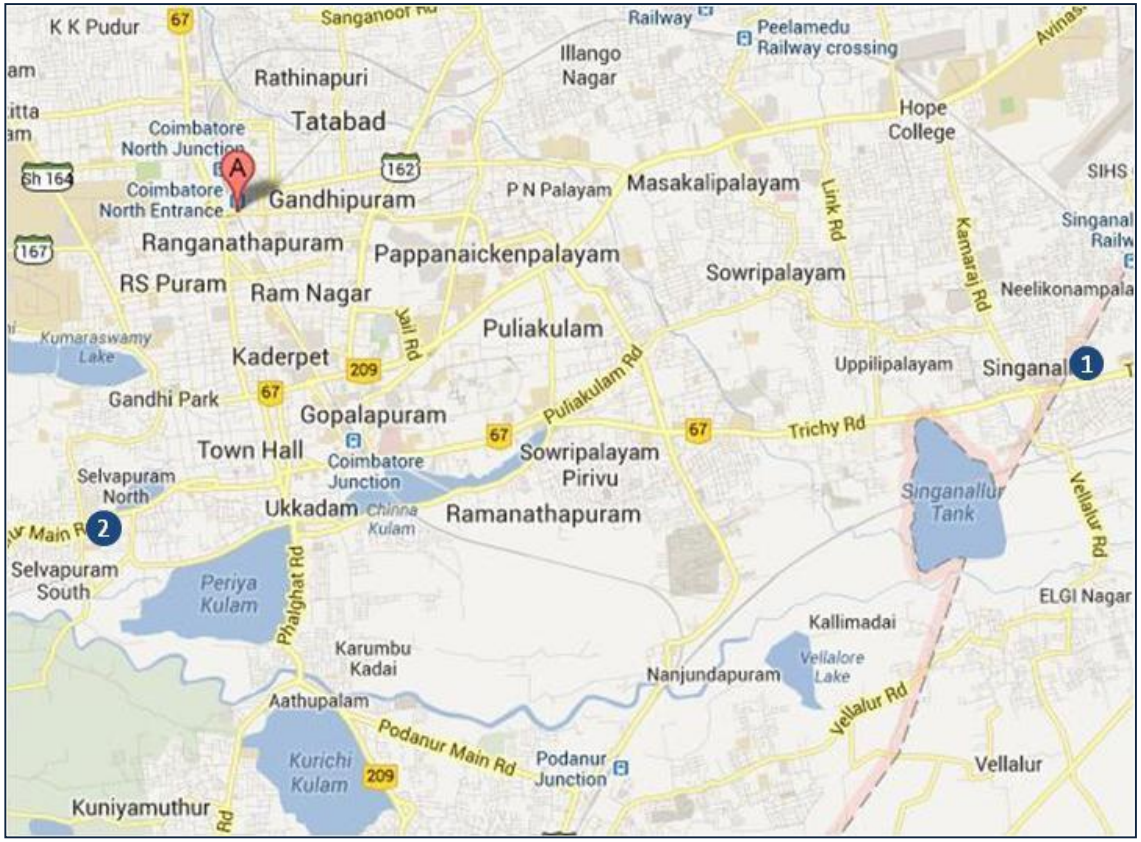


Sl. No.	Project Name
1	Oceana, Marine Drive
2	Grandbay, Marine Drive
3	Eternity, Kakkanad
4	Moonreach, Airport-Seaport Road

● Current Projects

Note: Map not to scale

Coimbatore location map

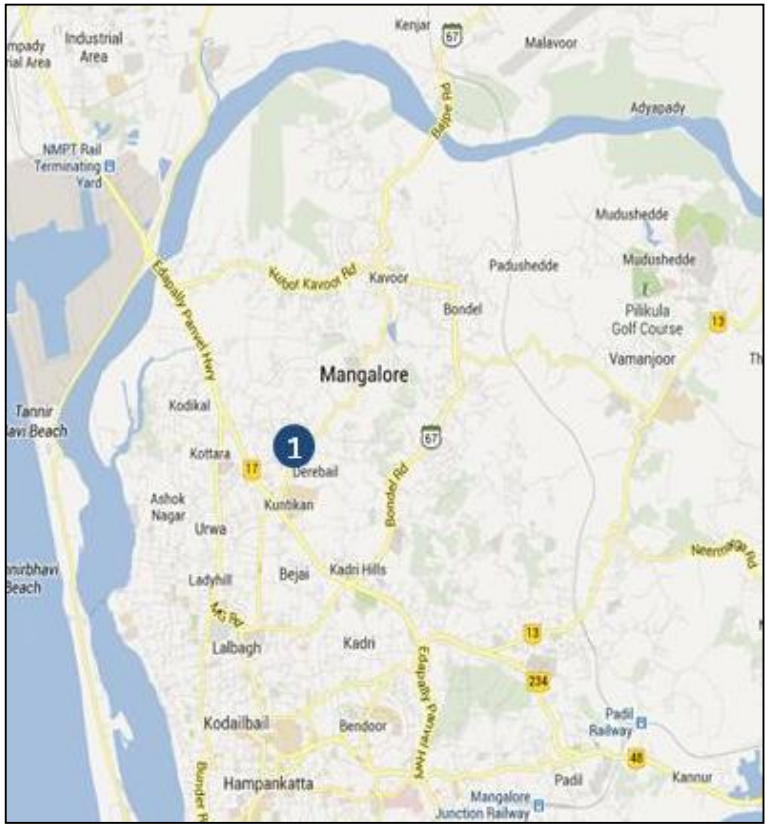


Sl. No.	Project Name
1	Bluemont/Amaiti, Trichy Road
2	GreenPark, Selvapuram

● Current Projects

Note: Map not to scale

Mangalore location map



Sl. No.	Project Name
1	Skyworth, Derebail

Note: Map not to scale

Hyderabad location map



Sl. No.	Project Name
1	Summit, Kondapur

● Current Projects

Project Pictures







Project Pictures





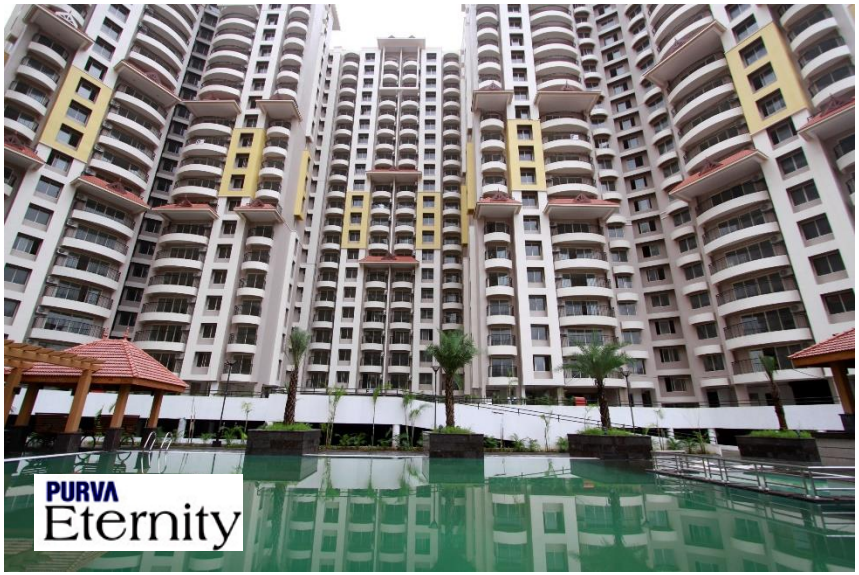


Project Pictures









Project Pictures







Awards and achievements

Awards for Puravankara projects

Purva Grand Bay - *ESTRADE REAL ESTATE AWARDS 2015 - Best Project in a Non- Metro – 2015*
Indian Concrete Institute(ICI), Kochi and UltraTech Cement Limited Best Residential Building - 2015

Purva Evoq - *7th REALTY PLUS EXCELLENCE AWARDS for Residential Property of the Year – 2015*

Purva Venezia - *Received Themed Project of the Year at the 6th Realty Plus Excellence Award, 2014*
Awarded Residential Project of the Year at the Construction Week Awards, 2014
Awarded the "Best Ornamental Garden - 2014" by Govt. of Karnataka, Horticulture department 2014
CMO Asia Awards Residential Property of the Year, 2013

Awards for Provident projects

Sunworth - *7th REALTY PLUS EXCELLENCE AWARDS for Affordable Housing Project of the Year - Provident Sunworth, 2015.*

Welworth City - *Indian Concrete Institute Awards - Best Concrete Structure Appreciation Award -2015.*
Popular Choice – Affordable Housing of the Year, 2013 at Real Estate Awards for Retail Excellence.

Management awards

Ravi Puravankara –
'BRAND ACHIEVERS AWARD - Lifetime achievement Award for Excellence 2015
Scroll of Honour' award at the Realty Plus Conclave & Excellence Awards 2014 (South) for Ravi Puravankara
Lifetime Achiever's Award for Outstanding Contribution to Real Estate at Realty Excellence Awards, 2012 and CMO Asia Awards for Retail Excellence 2013

Ashish Puravankara –
BRAND ACHIEVERS AWARD -Entrepreneur of the year of the Year (Real Estate) 2015
CONSTRUCTION WEEK INDIA 2015 - Real Estate Person of the Year 2015
Young Achievers Award , 6th Realty Plus Awards, 2014.

Jackbastian Nazareth -
Pathfinders Award for the Most Enterprising CXO - JACKBASTIAN KAITAN NAZARETH at the 6th Realty Plus Awards, 2014.
Most Enterprising CXO, 2013 at Real Estate Awards for Retail Excellence

Corporate awards

Puravankara Projects – Global Real Estate Brand Awards for Marketer of the Year - 2015

Puravankara Projects – *ASIAN CSR LEADERSHIP AWARD 2015 - Best Financial & Corporate Reporting - 2015*

Puravankara Projects – *Fastest Growing Developer of the Year. - 2015*

Provident Housing Limited - NDTV Property Awards for Innovation Leader in Budget Housing 2014

Marketer of the Year – Puravankara Projects Limited, *CMO Asia Awards for Retail Excellence 2013*

Developer of the Year – Residential, *CMO Asia Awards for Retail Excellence 2013*

Disclaimer

This presentation contains certain forward-looking statements. These statements involve risks and uncertainties, and actual results may differ. Risks and uncertainties include without limitation the effect of competitive and economic factors, and the Company's reaction to those factors, on continued competitive pressures in the marketplace; the ability of the Company to deliver to the marketplace and stimulate customer demand for its projects; and availability of key executives and employees; war, terrorism, and other circumstances that could disrupt supply, delivery, or demand for projects. The Company may, from time to time, make additional written and oral forward looking statements, including its reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company. The Company reserves the right to modify, alter or revise the structure / content of this presentation at its sole discretion without any obligation to any person.

THANK YOU

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