

**RIKO AUTO INDUSTRIES LIMITED**

CORP. OFF.: 38 K.M. STONE, DELHI - JAIPUR HIGHWAY, GURGAON 122001, HARYANA, INDIA
TEL.: +91 124 2824000, +91 124 4032200 FAX : +91 124 2824200
email : rico@ricoauto.in website : www.ricoauto.com CIN :L34300HR1983PLC023187

RAIL:SEC:2015

October 07, 2015

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
5th Floor, Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (E)
Mumbai - 400 051

Ref : Symbol – RICOAUTO & Series – EQSub : **Corporate Presentation at Investor's Meet**

Dear Sir,

We are enclosing herewith a copy of Corporate Presentation to be made at the meeting with Investors at Mumbai today i.e. 7th October, 2015. The same is also available at the Company's website www.ricoauto.com.

This is for your information and record.

Thanking you,

Yours faithfully,
for **Rico Auto Industries Limited**


B.M. Jhamb
Company Secretary
FCS : 2446

Encl : As above

RICO

A
WORLD CLASS
INTEGRATED SUPPLIER OF
**AUTOMOTIVE
COMPONENTS
&
ASSEMBLIES**





TEAMWORK

THE POWER OF WORKING TOGETHER

COMMITMENT

THE POWER OF RESPONSIBILITY, ACCOUNTABILITY AND OWNERSHIP

THE

ENTREPRENEURSHIP

THE POWER OF PURSUING NEW CHALLENGES WITH SPEED, FLEXIBILITY AND OWNERSHIP

INTEGRITY

THE POWER OF HONESTY AND TRANSPARENCY

EXCELLENCE

THE POWER OF BEING THE BEST



- **Company Profile, Facilities & Locations**
- **Manufacturing & Engineering Capabilities**
- **Product Range**
- **Joint Ventures**
- **Financial Highlights**
- **India Automotive Industry Outlook**



Leading Integrated Supplier of Automotive Components & Assemblies

**Ferrous &
Aluminium**

**Casting &
Machining**

**Dies &
Moulds**

**Design &
Development**



**OEM
Supplier**

**ISO-TS
16949**

**ISO
14001**

**OHSAS
18001**

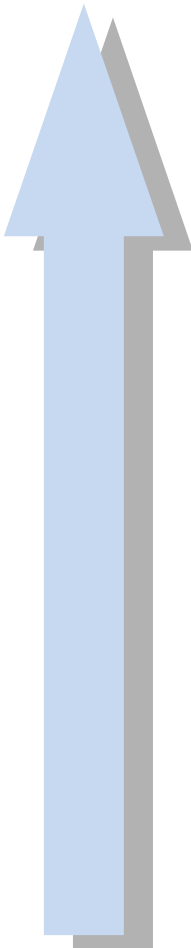
**FORD
Q1**

**CAT-SQEP
Bronze**

RICO Group Combined Turnover \$ 245 Million FY16



The Journey So far



2010-14	Added new facilities/Plants – At Bawal, Bhiwadi, Sanand, Chennai & Haridwar Added Customers – GKN, Toyota, Bentley, VW, Kohler	
2007-09	JV with MAGNA Powertrain (Oil Pump, Water Pump) JV with Continental GmBH (Hydraulic Braking System) JV with Jinfei China (Aluminum Alloy Wheels – 2 Wheelers) Added Customers – JATCO, Mann & Hummel, Magna, Renault, BMW	FORD Q1 CAT SQEP-Bronze
2004-06	R&D Center Started Added Customers – NISSAN, TATA (Small Car Project), Perkins	
2003-04	Enhanced Ferrous and Aluminium Capacity Added Customers – GM, Caterpillar, Honeywell, Detroit Diesel, Volvo	
2000-02	Full Service Engineering Design Development Added Customers – FORD, LandRover, Jaguar	TS 16949 ISO 14001 OHSAS 18001
1999-00	Aluminium Die Casting & Machining (<i>Gurgaon</i>)	QS 9000
1994-96	JV (50:50) FCC RICO (Clutch Assembly) Started Exports – GM, Eaton, Cummins	
1990-92	International Market OEM Supplier – MEC Japan Ferrous Casting & Machining (<i>Gurgaon</i>) Focus – Maruti Suzuki	ISO 9000
1985-86	Technical Collaboration FCC Japan Commercial Production Started (1986) Aluminium Die Casting & Machining (<i>Dharuhera</i>) Focus – Hero Honda & Maruti Suzuki	



Manufacturing Locations



BAWAL



GURGAON



DHARUHERA



BHIWADI



MANESAR



HARIDWAR



SANAND



CHENNAI



Rico Chennai Greenfield



SOP – Sept 2015

HPDC

Customer – Renault - Nissan

Projections

FY 16 – 45 K

FY 17 – 150 K

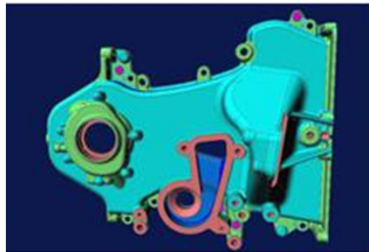
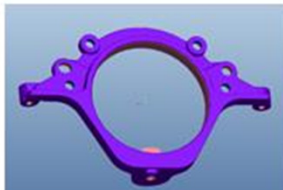
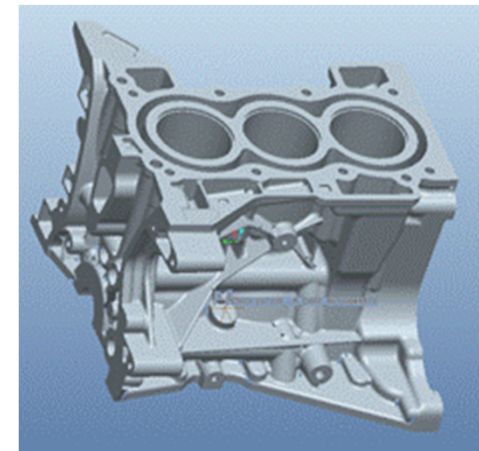
FY 18 – 250 K

Est. Sales

170 Mn INR

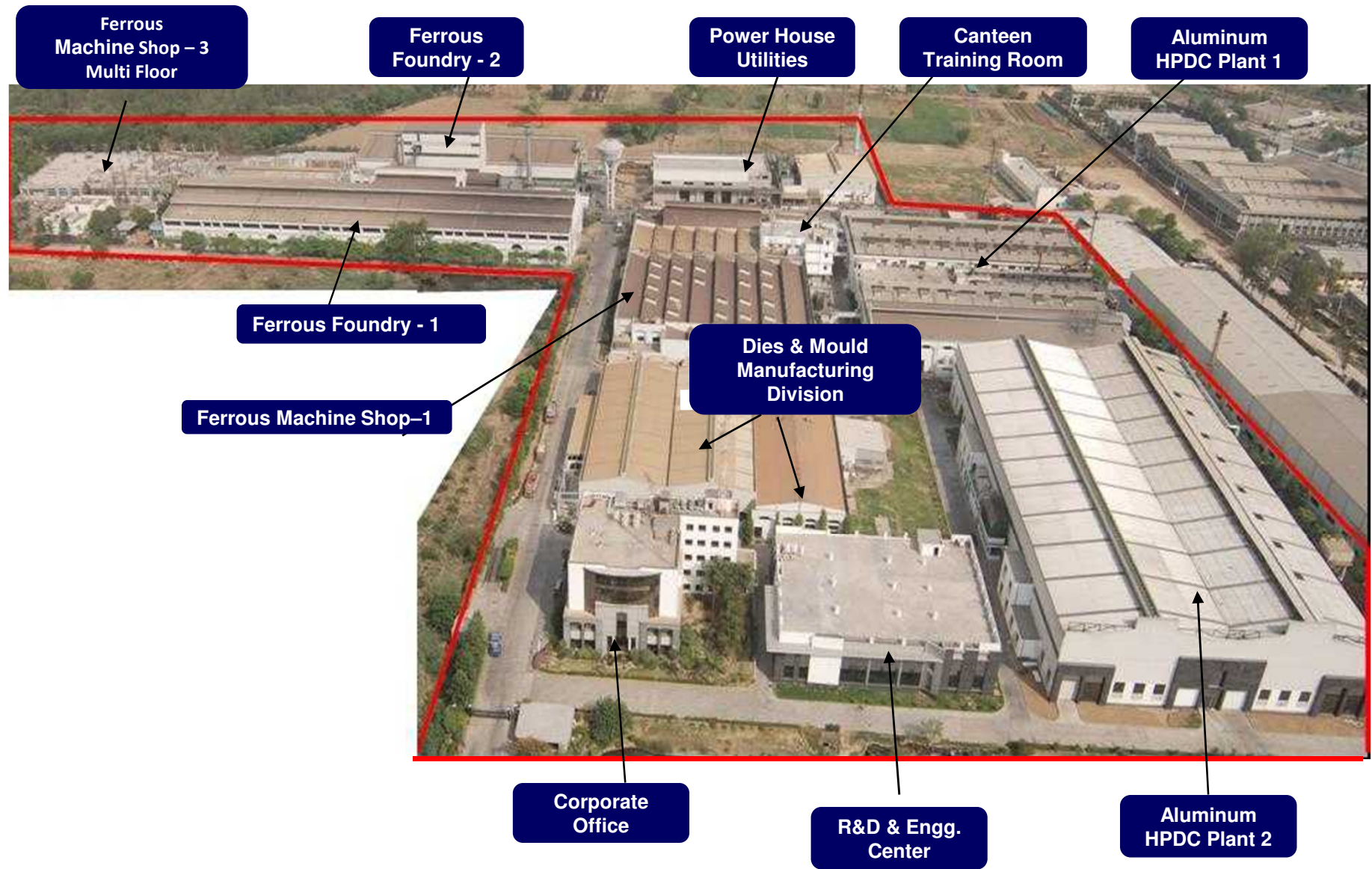
540 Mn INR

900 Mn INR



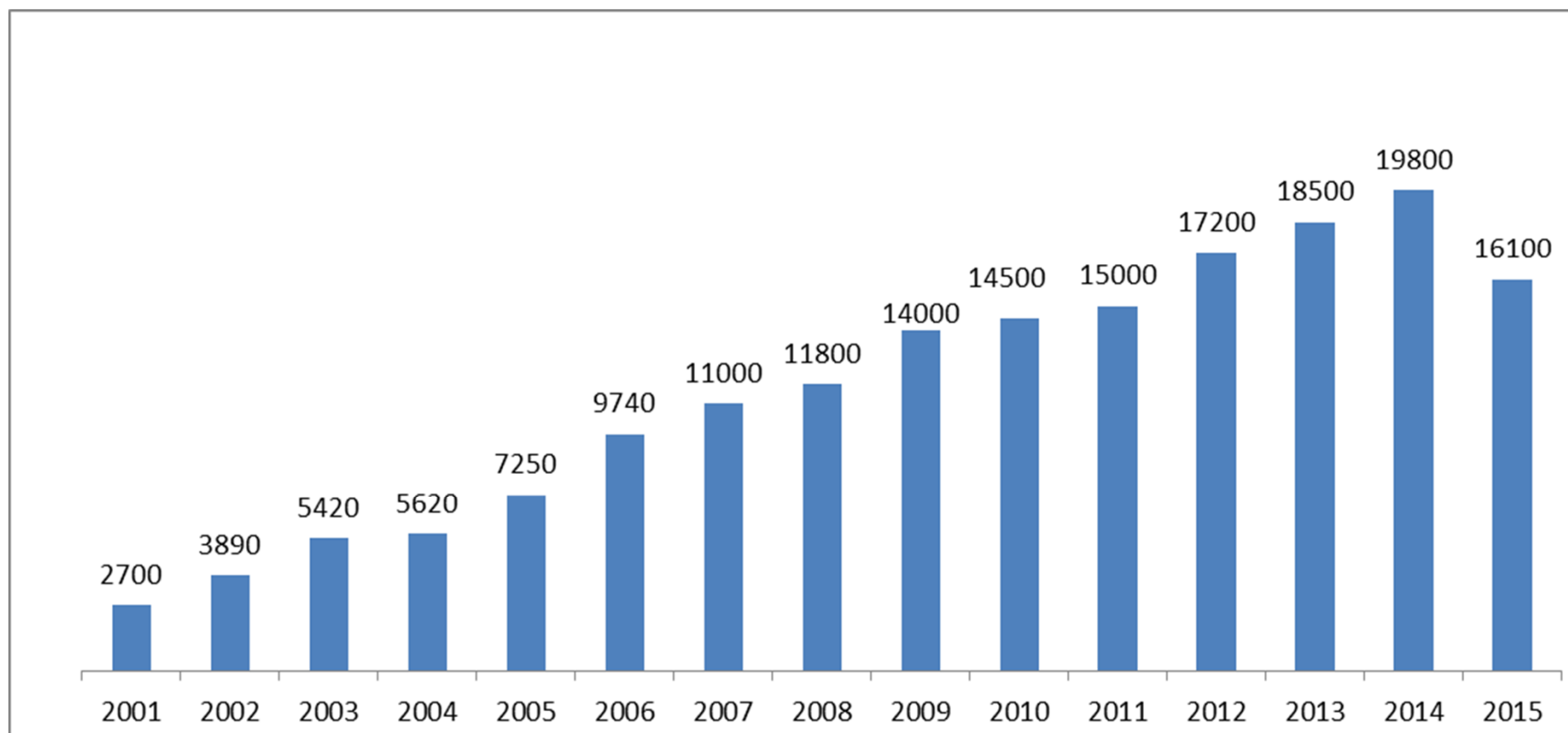


Corporate Office & Gurgaon Plant





Gross Group Turnover (INR Mn)





Current Global Customer Base

Two Wheelers



Four Wheelers

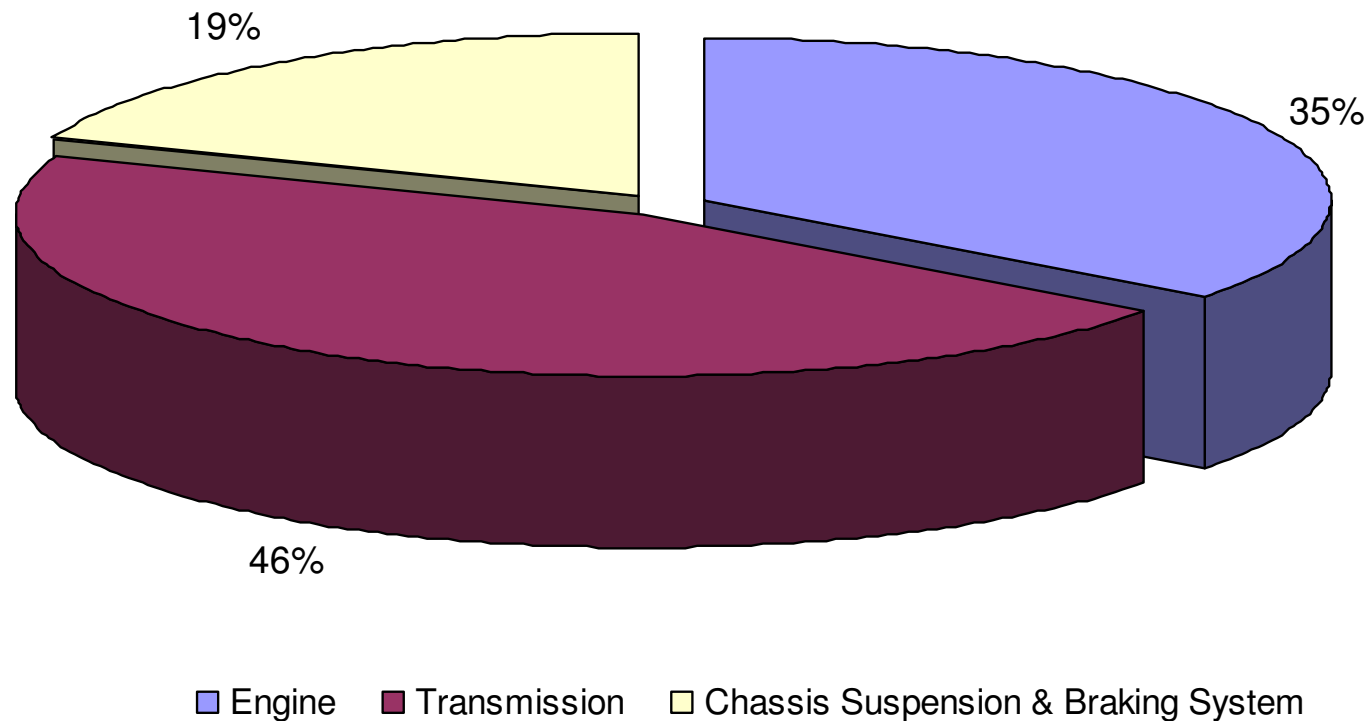


System Suppliers





Group Revenue -Product Segment Wise





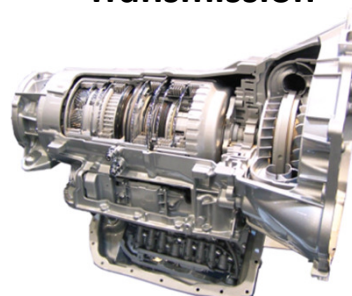
Product Range

Engine



- Oil Pump Assembly
- Fuel System Parts
- Lube Oil Filter head
- Exhaust Manifolds
- Turbine Housings
- Center Housings
- Crank Cases & Covers
- Cylinder Head Cover
- Oil Pan
- Intake Manifold Cover
- Engine Front Cover
- Valve Cover
- Balance Shaft Assembly
- Gear Housing
- Main Bearing Caps
- Water & Air Connections
- Timing Cases
- Cylinder Block (Aluminum)
- EGR Housing

Transmission



- Clutch Assembly
- Differential Case
- Gear Shift Forks
- Intermediate Plate
- Pressure Plate
- Rear Case
- Transmission Case
- Front Transmission Housing

Chassis & Braking System



- Wheel Hub Assembly
- Brake Panel Assembly
- Brake Disc
- Brake Drums
- Caliper & Anchor
- TMC Tandem Master Cylinder



Aluminium



Over 100 HPDC Machines (135 – 2500 Tns Locking Force). Largest HPDC Capacity in India including GDC & LPDC. Total Capacity 55000 Ton, Utilization ~ 65%



Ferrous



4 Molding Lines - 2 DISA & 2 Horizontal (SINTO & DISA)

Material: Gray (FC), Ductile (FCD), SiMo, SiMo Chrome

Casting Capacity 50000 Ton, Utilization ~ 65%



Machining & Assemblies



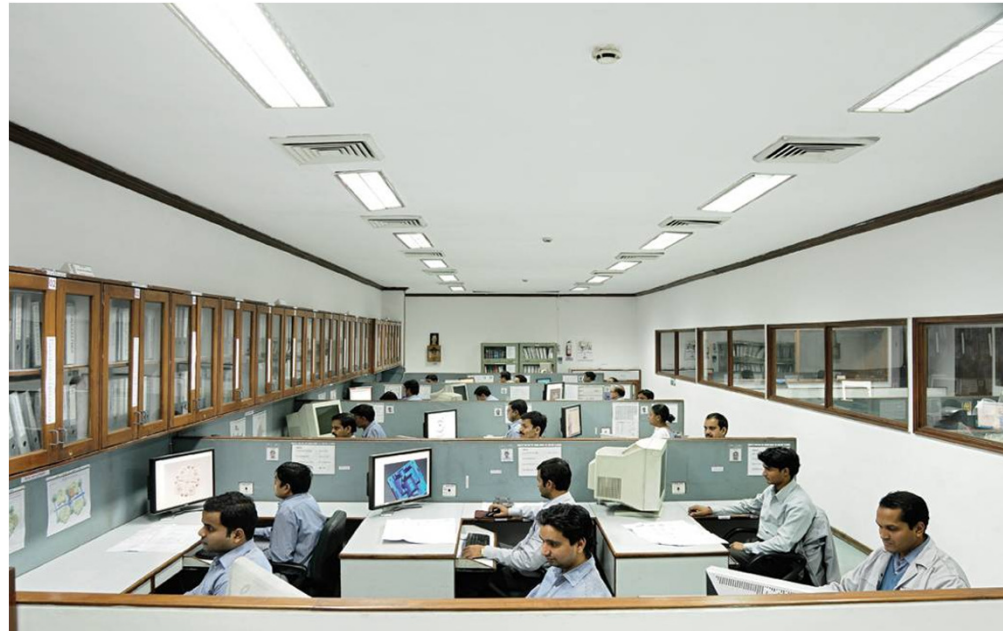
**Over 1,500 Machines (CNCs & SPMs) +
One of the Largest Machining Facility in India
Over 50% of Our Product Range is with Assemblies**

Capacities aligned to customer volumes



Engineering: CAD, CAM & CAE

**Competitive Advantage: Manufacturing Experience Combined with Engineering CAD
CAM CAE Center**



Capabilities (Over 60 Seats)

CAD & CAM

Unigraphics, Pro E, Catia, C3P, Ideas, Vericut

CAE Computer Aided Engineering

Magmasoft, FEA, CFD, Ansys, FCX, GT Suite, MSC Fatigue

Advantages

Concurrent engineering with customers.

Shorter development time.

Inhouse designing, Modifications & product design optimization.



Tools & Die Manufacturing

In-House Dies & Pattern Design & Manufacturing

Manufacture over 250 Dies & Patterns and 800 Die Inserts Annually



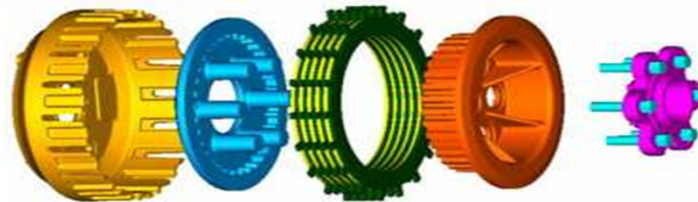
Recent Projects completed

Design & development of Dies for Engine Blocks, Bed Plates, Cylinder head, TM Case
Designing & Manufacturing of Dies for 2500 ton die casting machines.
Designing & Manufacturing of LPDC & GDC dies.



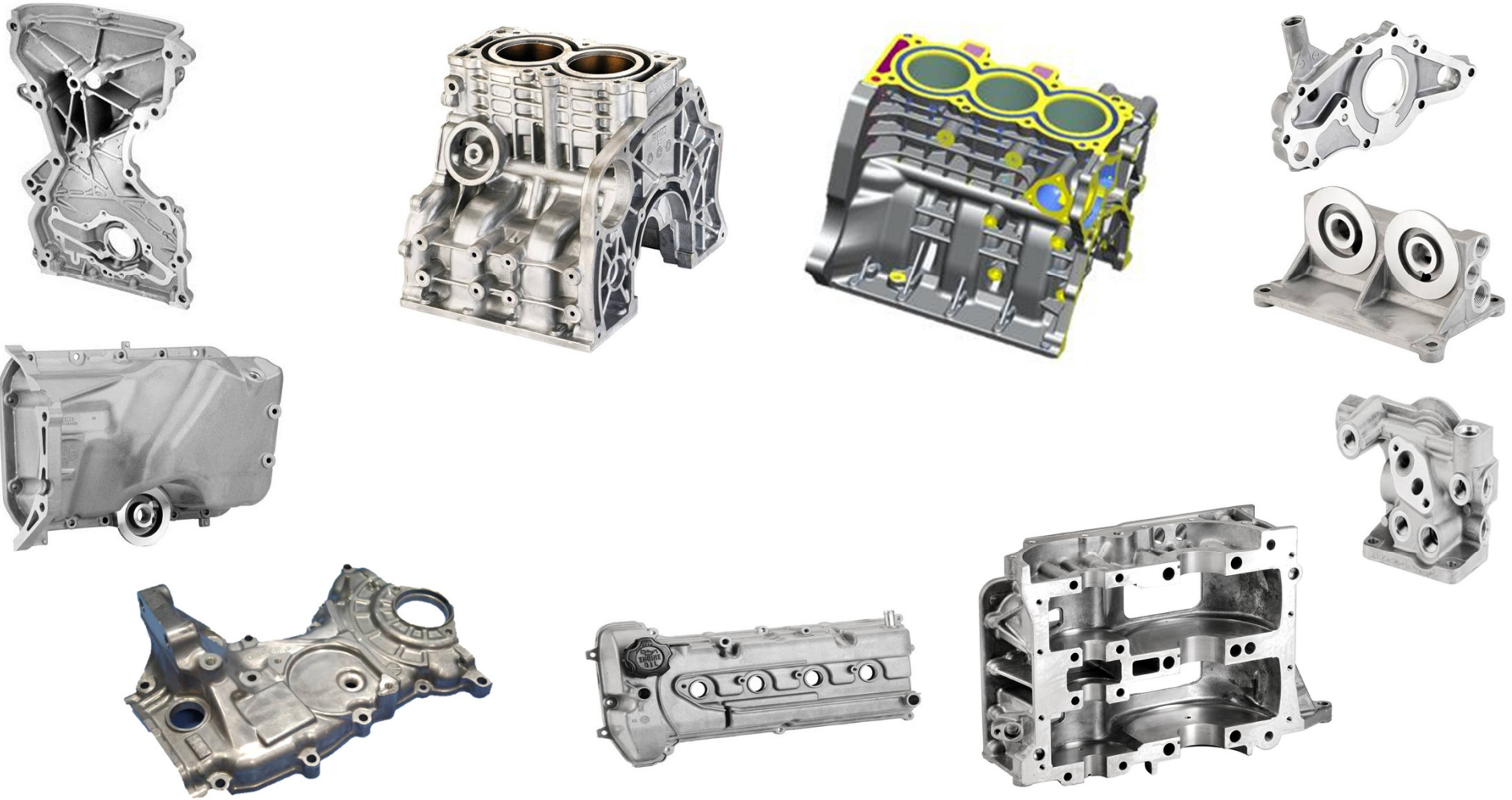
Aluminium Products Two Wheelers

Clutch Assembly, Crank Cases & Covers

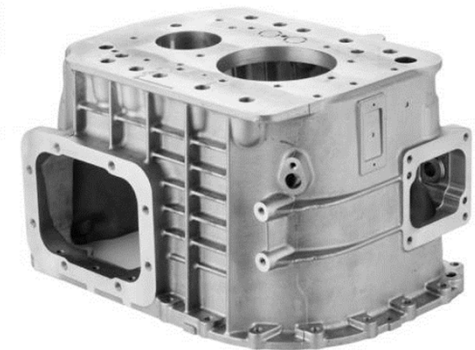


RIKO Aluminium Products – Passenger Vehicles

**Cylinder Blocks, Oil Pans, Cylinder Head & Chain Covers, Bedplate,
Oil & Water Pump Assemblies**



Transmission Housings, Cover Valves, Side Covers, Timing Cases





Ferrous Products – Passenger Vehicles

Differential Cases, Turbocharger Parts, Bearing Caps, Exhaust Manifolds, Retainer Bearings, Brake Drums, Rotors & Balance Shafts





Ferrous – Commercial Vehicles & Brake Applications

Clutch Parts, Rear Cases & Anchor – Caliper Housings





Magna - Rico JV



**Oil Pump
Water Pump
(Automotive Engines)
(India & Europe)**

50% : 50%



Year	FY 14	FY 15	FY 16
Oil & Water Pump Assemblies (Nos)	678000	1041000	1215000
Turnover Mn INR	464	623	710



Rico Jinfei JV



**Aluminum Alloy Wheels
Two Wheelers**

92.5% : 7.5%



Year	FY 14	FY 15	FY 16
Alloy Wheels	610000	900000	1020000
Turnover Mn INR	562	850	925



Rico Auto Financial Highlights (Consolidated)

INR Cr

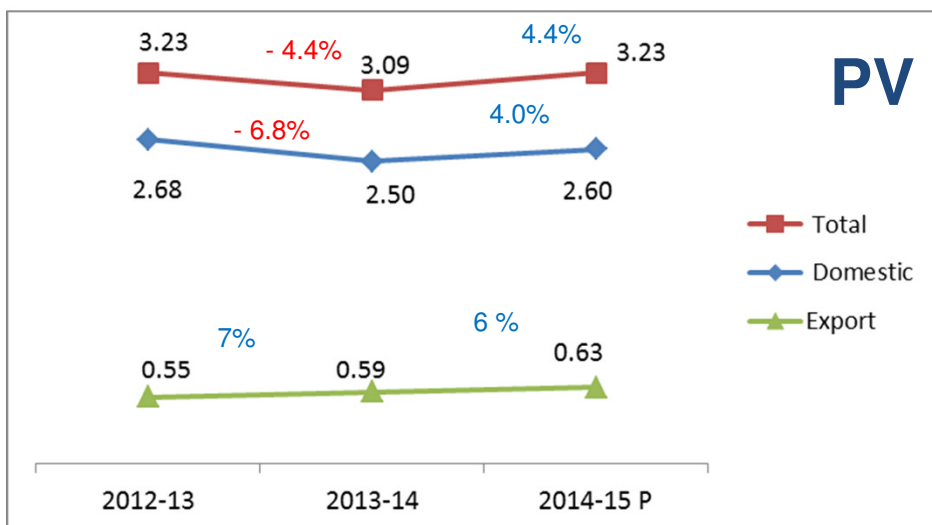
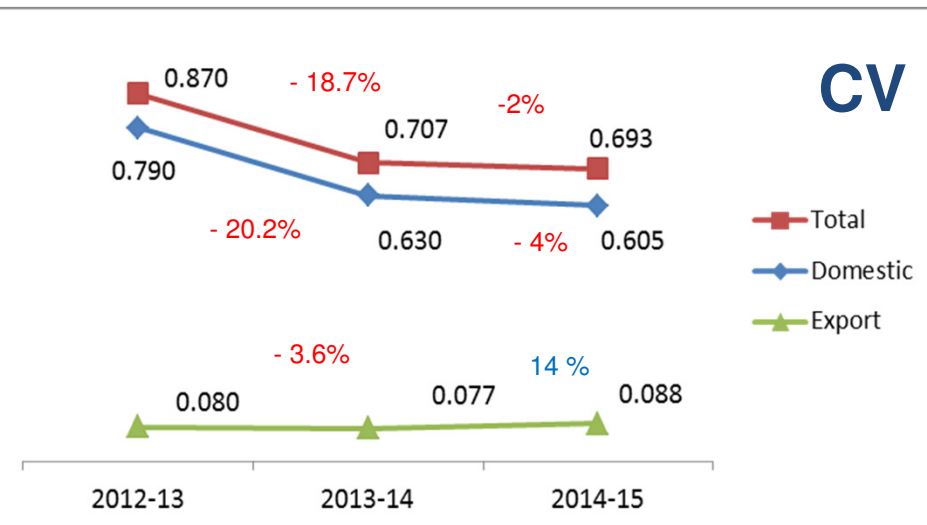
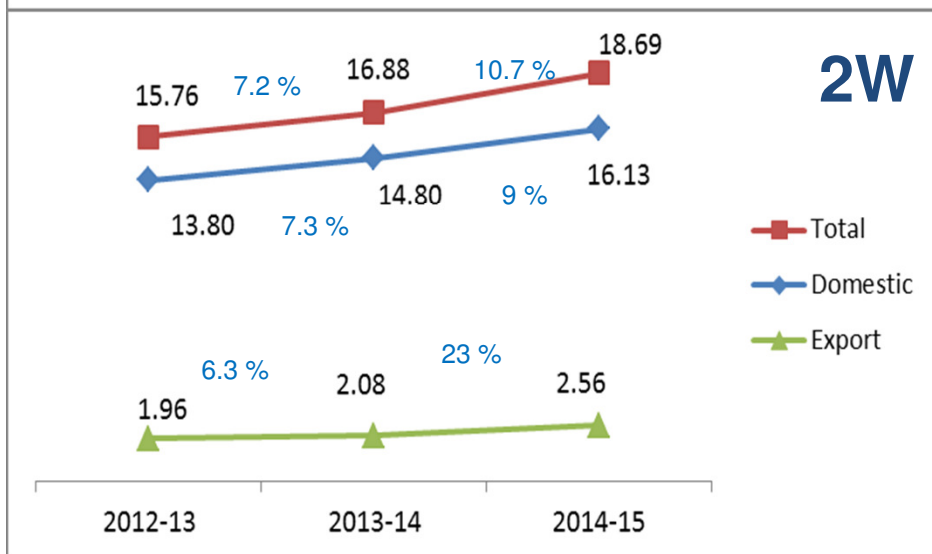
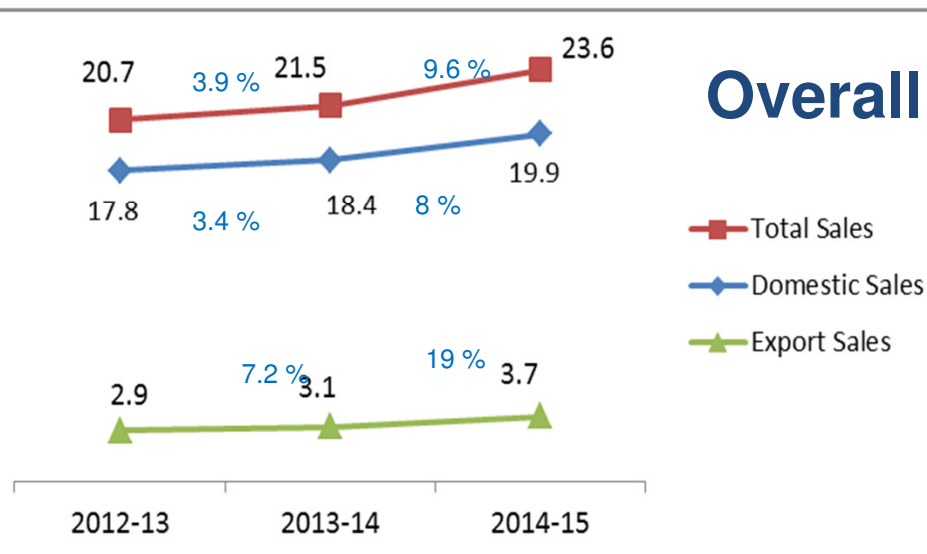
	FY 15	FY 16
PARTICULARS	AUDITED ACTUALS	GUIDANCE ESTIMATE
* Net Sales	1,299.5	985.3
Other Income	79.3	26.4
Total Income	1,378.7	1,011.7
* PBIDT	129.4	103.3
PBIDT%AGE	9.4%	10.2%
Interest	52.8	19.8
Depreciation	84.6	49.2
PBT (Before Exceptional Items)	-7.9	34.4
# Exceptional One Time Gain	194.5	-
PBT (After Exceptional Items)	186.6	34.4

* Includes Sale/Profit from JV FCC RICO till Dec 14

Gain on Disinvestment from sale of shares in JV FCC RICO.



India Automotive Industry Scenario



SIAM projection for 2015-16 PV 5-6%, 2W 8-10%, CV – 10-12%



Key Product Focus – Going Forward

Ferrous

Differential cases
Bearing Caps
Exhaust manifolds
Turbine Housings

Aluminum

Covers & Housings
Cylinder Block
Oil Pans
Front Covers
Transmission Housings

Focus on value added Critical Components & Assemblies



Our Vision

“To be preferred supplier to OEMs across the globe”

Overall Strategies

Strategic Alliances & Joint Ventures

Expand Manufacturing Presence

Move from Components to Systems

Continuous Focus on Quality & Cost

World Class Human Resources & Plants