



# GRAVITA INDIA LIMITED

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1<sup>st</sup> February 2014

GIL/NSE/2013-14/200

To  
The Listing Department  
The National Stock Exchange of India Ltd.  
Exchange Plaza, C-1, Block-G,  
Bandra-Kurla Complex, Bandra (E)  
Mumbai – 400 051  
Fax No.: 022-26598237/38

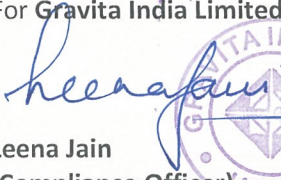
**Subject: Un-Audited Financial Results for the Quarter ended 31<sup>st</sup> December 2013**  
**Ref: Company Code: GRAVITA**

Dear Sir

In Compliance of clause 41 of the listing agreement please find enclosed the Un-Audited Financial Results (Stand-alone and consolidated) of the Company for the quarter ended 31<sup>st</sup> December, 2013 along with Limited Review Report on the said quarterly results from the Statutory Auditors of the Company of even date.

Kindly take the above on records and oblige.

Yours Faithfully  
For Gravita India Limited

  
Leena Jain  
(Compliance Officer)



Encl.: As Above

Works & Regd. Office :  
'SAURABH', Chittora Road, Diggi-Malpura Road  
Tehsil : Phagi, JAIPUR-303 904, Raj. (INDIA)



## INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF GRAVITA INDIA LIMITED

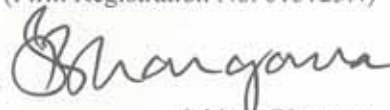
1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **GRAVITA INDIA LIMITED** ("the Company"), its subsidiaries and partnership firms (the Company, its subsidiaries and partnership firms constitute "the Group") and its share of the profit/ (loss) of its associate for the quarter and nine months ended December 31, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 7 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. The Statement includes the results of the following entities:  
Gravita Exim Limited, Gravita Ghana Limited, Gravita Global Pte. Ltd., Gravita Mozambique LDA, Noble Build Estate Private Limited, Gravita Energy Limited, Gravita Infra Private Limited, Gravita Senegal S.A.U., Gravita Netherland BV, Gravita Nicaragua S.A., Gravita Trinidad & Tobago Limited, Navam Lanka Limited, M/s. Gravita Metals, M/s. Gravita Metals Inc., M/s. Gravita Technomech, M/s. Gravita Technomech LLP (dissolved w.e.f. August 8, 2013) and Pearl Landcon Private Limited.
4. We did not review the interim financial statements of subsidiary, Navam Lanka Limited and partnership firm, M/s. Gravita Metals included in the consolidated financial results, whose interim financial statements reflect total net revenue of Rs. 5,348.74 lacs and Rs. 13,116.93 lacs for the quarter and nine months ended December 31, 2013 respectively and net profit after tax of Rs. 516.89 lacs and Rs. 843.93 lacs for the quarter and nine months ended December 31, 2013 respectively, as considered in the consolidated financial results. These interim financial statements have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and partnership firm, is based solely on the reports of the other auditors. The amount of net revenue and net profit after tax is net of inter-company eliminations.



## Deloitte Haskins & Sells

5. The consolidated financial results include the unaudited interim financial statements of subsidiaries viz., Gravita Exim Limited., Gravita Ghana Limited., Gravita Global Pte. Ltd., Gravita Mozambique LDA., Noble Build Estate Private Limited, Gravita Energy Limited, Gravita Infra Private Limited, Gravita Senegal S.A.U., Gravita Netherland BV, Gravita Nicaragua S.A., Gravita Trinidad & Tobago Limited, and partnership firms, M/s. Gravita Metals Inc., M/s. Gravita Technomech, M/s. Gravita Technomech LLP (dissolved w.e.f. August 8, 2013), which have not been reviewed by their auditors, whose interim financial statements reflect total net revenue of Rs.1,759.31 lacs and Rs. 2,847.26 lacs for the quarter and nine months ended December 31, 2013 respectively and net profit after tax of Rs. 404.00 lacs and Rs. 433.97 lacs for the quarter and nine months ended December 31, 2013 respectively, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of profit after tax of Rs. 1.77 lacs and Rs. 1.77 lacs for the quarter and nine months ended December 31, 2013 respectively, as considered in the consolidated financial results, in respect of Associate Company, Pearl Landcon Private Limited, based on their interim financial statements which have not been reviewed by their auditors. The amount of net revenue and net profit after tax is net of inter-company eliminations.
6. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors referred to in paragraph 4 above and except for the effects of the matter described in paragraph 5 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards notified under the Companies Act, 1956 (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs) and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
7. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the quarter and nine months ended December 31, 2013 of the Statement, from the details furnished by the Management.

For **DELOITTE HASKINS & SELLS**  
Chartered Accountants  
(Firm Registration No. 015125N)



Jaideep Bhargava  
Partner  
(Membership No. 090295)

JAIPUR, February 1, 2014



**CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2013**

₹ in lacs

| Part -I                              |                                                                                                 | Quarter ended    |                  |                  | Nine months ended |                  | Year ended       |
|--------------------------------------|-------------------------------------------------------------------------------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|
| S.No.                                | Particulars                                                                                     | 31.12.2013       | 30.09.2013       | 31.12.2012       | 31.12.2013        | 31.12.2012       | 31.03.2013       |
|                                      |                                                                                                 | Unaudited        | Unaudited        | Unaudited        | Unaudited         | Unaudited        | Audited          |
| 1.                                   | <b>Income from operations</b>                                                                   |                  |                  |                  |                   |                  |                  |
|                                      | (a) Net sales /income from operations (net of excise duty)                                      | 13,347.50        | 11,768.27        | 10,971.85        | 34,503.92         | 29,309.78        | 38,775.01        |
|                                      | (b) Other operating income                                                                      | 459.87           | 245.53           | 335.16           | 908.09            | 893.59           | 1,183.20         |
|                                      | <b>Total income from operations (net)</b>                                                       | <b>13,807.37</b> | <b>12,013.80</b> | <b>11,307.01</b> | <b>35,412.01</b>  | <b>30,203.37</b> | <b>39,958.21</b> |
| 2.                                   | <b>Expenses</b>                                                                                 |                  |                  |                  |                   |                  |                  |
|                                      | (a) Cost of materials consumed                                                                  | 12,609.11        | 9,520.04         | 7,681.87         | 28,248.81         | 20,828.98        | 27,434.53        |
|                                      | (b) Purchase of traded goods for resale                                                         | 109.95           | 105.39           | 1,347.96         | 1,547.16          | 4,518.65         | 6,577.55         |
|                                      | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade               | (1,432.59)       | 194.11           | (134.90)         | (915.85)          | (612.94)         | (1,631.56)       |
|                                      | (d) Employee benefits expenses                                                                  | 562.61           | 614.17           | 439.24           | 1,627.99          | 1,280.88         | 1,734.47         |
|                                      | (e) Depreciation and amortisation expenses                                                      | 119.45           | 149.57           | 79.69            | 507.80            | 187.46           | 218.78           |
|                                      | (f) Foreign exchange loss (net)                                                                 | (281.56)         | 229.66           | -                | 224.73            | -                | -                |
|                                      | (g) Other expenses                                                                              | 878.42           | 670.93           | 611.93           | 2,112.40          | 1,668.06         | 2,289.09         |
|                                      | <b>Total expenses</b>                                                                           | <b>12,565.39</b> | <b>11,483.87</b> | <b>10,025.79</b> | <b>33,353.04</b>  | <b>27,871.09</b> | <b>36,622.86</b> |
| 3.                                   | <b>Profit from operations before other income, finance costs and exceptional items (1 - 2)</b>  | <b>1,241.98</b>  | <b>529.93</b>    | <b>1,281.22</b>  | <b>2,058.97</b>   | <b>2,332.28</b>  | <b>3,335.35</b>  |
| 4.                                   | Other income                                                                                    | 29.87            | 36.18            | 45.89            | 128.49            | 192.65           | 268.89           |
| 5.                                   | <b>Profit from ordinary activities before finance costs and exceptional items (3 + 4)</b>       | <b>1,271.85</b>  | <b>566.11</b>    | <b>1,327.11</b>  | <b>2,187.46</b>   | <b>2,524.93</b>  | <b>3,604.24</b>  |
| 6.                                   | <b>Finance costs (refer note 4)</b>                                                             |                  |                  |                  |                   |                  |                  |
|                                      | (a) Interest costs                                                                              | 165.82           | 148.83           | 170.15           | 482.05            | 557.59           | 674.30           |
|                                      | (b) Foreign exchange loss                                                                       | 28.78            | 20.65            | 215.17           | 203.83            | 170.32           | 234.57           |
|                                      | <b>Total finance costs</b>                                                                      | <b>194.60</b>    | <b>169.48</b>    | <b>385.32</b>    | <b>685.88</b>     | <b>727.91</b>    | <b>908.87</b>    |
| 7.                                   | <b>Profit from ordinary activities after finance costs but before exceptional items (5 - 6)</b> | <b>1,077.25</b>  | <b>396.63</b>    | <b>941.79</b>    | <b>1,501.58</b>   | <b>1,797.02</b>  | <b>2,695.37</b>  |
| 8.                                   | Exceptional items (refer note 5)                                                                | -                | -                | 0.09             | -                 | 32.03            | 33.87            |
| 9.                                   | <b>Profit from ordinary activities before tax (7 + 8)</b>                                       | <b>1,077.25</b>  | <b>396.63</b>    | <b>941.88</b>    | <b>1,501.58</b>   | <b>1,829.05</b>  | <b>2,729.24</b>  |
| 10.                                  | <b>Tax expenses</b>                                                                             |                  |                  |                  |                   |                  |                  |
|                                      | (a) Current tax (net off minimum alternate tax credit entitlement)                              | 186.92           | 23.56            | 148.78           | 256.14            | 277.41           | 357.49           |
|                                      | (b) Deferred tax                                                                                | 45.34            | 28.02            | 6.89             | (5.86)            | 11.55            | 32.92            |
|                                      | (c) Tax relating to prior years /periods written back                                           | (42.40)          | -                | -                | (42.40)           | (9.38)           | (11.02)          |
|                                      | <b>Total tax expenses</b>                                                                       | <b>189.86</b>    | <b>51.58</b>     | <b>155.67</b>    | <b>207.88</b>     | <b>279.58</b>    | <b>379.39</b>    |
| 11.                                  | <b>Net profit from ordinary activities after tax (9 - 10)</b>                                   | <b>887.39</b>    | <b>345.05</b>    | <b>786.21</b>    | <b>1,293.70</b>   | <b>1,549.47</b>  | <b>2,349.85</b>  |
| 12.                                  | Extraordinary items                                                                             | -                | -                | -                | -                 | -                | -                |
| 13.                                  | <b>Net profit after tax (11 - 12)</b>                                                           | <b>887.39</b>    | <b>345.05</b>    | <b>786.21</b>    | <b>1,293.70</b>   | <b>1,549.47</b>  | <b>2,349.85</b>  |
| 14.                                  | Share in profit / (loss) of associates                                                          | 1.77             | -                | 0.03             | 1.77              | (6.01)           | (0.42)           |
| 15.                                  | Less: Minority interest                                                                         | 55.10            | 39.77            | 170.08           | 65.94             | 324.69           | 445.87           |
| 16.                                  | <b>Profit after tax and minority interest (13 + 14 - 15)</b>                                    | <b>834.06</b>    | <b>305.28</b>    | <b>616.16</b>    | <b>1,229.53</b>   | <b>1,218.77</b>  | <b>1,903.56</b>  |
| 17.                                  | Paid up equity share capital, equity shares of ₹ 2 each                                         | 1,363.50         | 1,362.55         | 1,362.55         | 1,362.55          | 1,362.55         | 1,362.55         |
| 18.                                  | Reserves excluding revaluation reserves as per previous balance sheet                           | -                | -                | -                | -                 | -                | 8,576.50         |
| 19i.                                 | Earnings per share (before extraordinary items) (not annualised) in ₹                           |                  |                  |                  |                   |                  |                  |
|                                      | - Basic                                                                                         | 1.22             | 0.45             | 0.90             | 1.80              | 1.79             | 2.79             |
|                                      | - Diluted                                                                                       | 1.22             | 0.45             | 0.90             | 1.80              | 1.78             | 2.79             |
| 19ii.                                | Earnings per share (after extraordinary items) (not annualised) in ₹                            |                  |                  |                  |                   |                  |                  |
|                                      | - Basic                                                                                         | 1.22             | 0.45             | 0.90             | 1.80              | 1.79             | 2.79             |
|                                      | - Diluted                                                                                       | 1.22             | 0.45             | 0.90             | 1.80              | 1.78             | 2.79             |
| <b>Part -II - Select Information</b> |                                                                                                 |                  |                  |                  |                   |                  |                  |
| <b>A</b>                             | <b>PARTICULARS OF SHAREHOLDING</b>                                                              |                  |                  |                  |                   |                  |                  |
| 1.                                   | <b>Public shareholding (in nos)</b>                                                             |                  |                  |                  |                   |                  |                  |
|                                      | -Number of shares                                                                               | 18,119,166       | 18,071,552       | 18,071,552       | 18,119,166        | 18,071,552       | 18,071,552       |
|                                      | -Percentage of shareholding                                                                     | 26.58%           | 26.53%           | 26.53%           | 26.58%            | 26.53%           | 26.53%           |
| 2.                                   | <b>Promoters and promoters group shareholding</b>                                               |                  |                  |                  |                   |                  |                  |
| a)                                   | <b>Pledged /encumbered</b>                                                                      |                  |                  |                  |                   |                  |                  |
|                                      | -Number of shares                                                                               | -                | -                | -                | -                 | -                | -                |
|                                      | -Percentage of shares (as a % of the total shareholding of promoters and promoters group)       | -                | -                | -                | -                 | -                | -                |
|                                      | -Percentage of shares (as a % of the total share capital of the Company)                        | -                | -                | -                | -                 | -                | -                |
| b)                                   | <b>Non-encumbered</b>                                                                           |                  |                  |                  |                   |                  |                  |
|                                      | -Number of Shares                                                                               | 50,056,000       | 50,056,000       | 50,056,000       | 50,056,000        | 50,056,000       | 50,056,000       |
|                                      | -Percentage of shares (as a % of the total shareholding of promoters and promoters group)       | 100.00%          | 100.00%          | 100.00%          | 100.00%           | 100.00%          | 100.00%          |
|                                      | -Percentage of shares (as a % of the total share capital of the Company)                        | 73.42%           | 73.47%           | 73.47%           | 73.42%            | 73.47%           | 73.47%           |

For Identification Only



| B | Investors complaints                           | For the quarter ended<br>31.12.2013 |
|---|------------------------------------------------|-------------------------------------|
|   | Pending at the beginning of the quarter        | Nil                                 |
|   | Received during the quarter                    | 3                                   |
|   | Disposed of during the quarter                 | 3                                   |
|   | Remaining unresolved at the end of the quarter | Nil                                 |

**SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2013**

| S. No. | Particulars                                                                              | Quarter ended    |                  |                  | Nine months ended |                  | Year ended       |
|--------|------------------------------------------------------------------------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|
|        |                                                                                          | 31.12.2013       | 30.09.2013       | 31.12.2012       | 31.12.2013        | 31.12.2012       |                  |
|        |                                                                                          | Unaudited        | Unaudited        | Unaudited        | Unaudited         | Unaudited        |                  |
| 1.     | <b>Segment revenue</b>                                                                   |                  |                  |                  |                   |                  |                  |
|        | (a) Lead                                                                                 | 13,804.76        | 11,948.96        | 10,923.16        | 35,098.76         | 28,721.19        | 38,155.62        |
|        | (b) Others                                                                               | 2.61             | 64.84            | 383.85           | 313.25            | 1,482.18         | 1,802.59         |
|        | <b>Total</b>                                                                             | <b>13,807.37</b> | <b>12,013.80</b> | <b>11,307.01</b> | <b>35,412.01</b>  | <b>30,203.37</b> | <b>39,958.21</b> |
|        | Less : Inter segment revenue                                                             | -                | -                | -                | -                 | -                | -                |
|        | <b>Net segment revenue</b>                                                               | <b>13,807.37</b> | <b>12,013.80</b> | <b>11,307.01</b> | <b>35,412.01</b>  | <b>30,203.37</b> | <b>39,958.21</b> |
| 2.     | <b>Segment results (profit / (loss) before finance costs, exceptional items and tax)</b> |                  |                  |                  |                   |                  |                  |
|        | (a) Lead                                                                                 | 1,296.59         | 570.36           | 1,202.82         | 2,197.87          | 2,209.29         | 3,171.96         |
|        | (b) Others                                                                               | (54.61)          | (40.43)          | 78.40            | (138.90)          | 122.99           | 163.39           |
|        | <b>Total</b>                                                                             | <b>1,241.98</b>  | <b>529.93</b>    | <b>1,281.22</b>  | <b>2,058.97</b>   | <b>2,332.28</b>  | <b>3,335.35</b>  |
|        | Less: (a) Finance costs                                                                  | 194.60           | 169.48           | 385.32           | 685.88            | 727.91           | 908.87           |
|        | (b) Exceptional items                                                                    | -                | -                | (0.09)           | -                 | (32.03)          | (33.87)          |
|        | (c) Un-allocable expenses/ (income)                                                      | (29.87)          | (36.18)          | (45.89)          | (128.49)          | (192.65)         | (268.89)         |
|        | <b>Profit before tax</b>                                                                 | <b>1,077.25</b>  | <b>396.63</b>    | <b>941.88</b>    | <b>1,501.58</b>   | <b>1,829.05</b>  | <b>2,729.24</b>  |
| 3.     | <b>Capital employed</b>                                                                  |                  |                  |                  |                   |                  |                  |
|        | (Segment assets (-) Segment liabilities)                                                 |                  |                  |                  |                   |                  |                  |
|        | (a) Lead                                                                                 | 17,553.60        | 18,958.38        | 13,175.12        | 17,553.60         | 13,175.12        | 16,376.90        |
|        | (b) Others                                                                               | 549.55           | 422.28           | 1,002.52         | 549.55            | 1,002.52         | 1,082.07         |
|        | (c) Unallocated                                                                          | (6,420.33)       | (8,004.79)       | (4,475.70)       | (6,420.33)        | (4,475.70)       | (6,716.07)       |
|        | <b>Total</b>                                                                             | <b>11,682.82</b> | <b>11,375.87</b> | <b>9,701.94</b>  | <b>11,682.82</b>  | <b>9,701.94</b>  | <b>10,742.90</b> |

**Additional Information of the Company on standalone basis is as follows:**

| S.No. | Particulars                                   | Quarter ended |            |            | Nine months ended |            | Year ended |
|-------|-----------------------------------------------|---------------|------------|------------|-------------------|------------|------------|
|       |                                               | 31.12.2013    | 30.09.2013 | 31.12.2012 | 31.12.2013        | 31.12.2012 |            |
|       |                                               | Unaudited     | Unaudited  | Unaudited  | Unaudited         | Unaudited  |            |
| 1.    | Total income from operations (net)            | 8,107.44      | 7,473.32   | 6,979.67   | 22,248.35         | 19,479.91  | 25,642.03  |
|       | Profit before tax and after exceptional items | 556.31        | 140.33     | 606.53     | 673.47            | 1,272.09   | 1,965.27   |
|       | Profit after tax                              | 519.31        | 112.31     | 509.26     | 687.67            | 1,136.94   | 1,797.88   |

**NOTES:**

- The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their respective meetings held on February 1, 2014.
- The unaudited consolidated financial results have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21, 'Consolidated Financial Statements' and AS 23 'Accounting for Investments in Associates in Consolidated Financial Statements', notified under the Companies (Accounting Standards) Rules, 2006 and on the basis of the separate unaudited interim financial statements of the Company, its subsidiaries, partnership firms and associate. The unaudited financial statements of subsidiaries viz., Gravita Exim Limited, Gravita Ghana Limited, Gravita Global Pte. Ltd., Gravita Mozambique LDA, Noble Build Estate Private Limited, Gravita Energy Limited, Gravita Infra Private Limited, Gravita Senegal S.A.U., Gravita Netherlands BV, Gravita Nicaragua SA, Gravita Trinidad & Tobago Limited, and partnership firms viz., M/s. Gravita Metals Inc., M/s. Gravita Technomech, M/s. Gravita Technomech LLP (dissolved w.e.f August 8, 2013), whose net revenue is ₹ 1,759.31 lacs and ₹ 2,847.26 lacs for the quarter and nine months ended December 31, 2013 respectively and net profit after tax is ₹ 404.00 lacs and ₹ 433.97 lacs for the quarter and nine months ended December 31, 2013 respectively, have been consolidated on the basis of unaudited financial statements prepared by the Management of each of these entities. The amount of net revenue and net profit after tax is net of inter-company eliminations.
- The Standalone financial results of the Company for the quarter and nine months ended December 31, 2013, are available on the website of the Company ([www.gravitaindia.com](http://www.gravitaindia.com)).
- Finance costs include exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs.
- Exceptional items represent profit on sale of long-term trade investments in subsidiary companies during the previous year.
- The above results have been subjected to limited review by the Statutory Auditors of the Company. The limited review report for the quarter and nine months ended December 31, 2013 does not have any impact on the above results except for the matter explained in note 2.
- The Board of Directors in their meeting held on February 1, 2014, has declared an interim dividend @ 15% i.e., ₹ 0.30 per equity share of ₹ 2 each aggregating to ₹ 204.53 lacs excluding dividend distribution tax.
- During the quarter ended December 31, 2013, the Company has allotted 47,614 equity shares of ₹ 2.00 each fully paid up on exercise of stock options by the employees in accordance with the 'Gravita Employees Stock Options Plan 2011'.
- The previous periods' /year's figures have been regrouped /recast wherever necessary to conform with the current periods' presentation.

**Limited review:**

The Limited review, as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors. The Limited review report for the quarter and nine months ended December 31, 2013 does not have any impact on the above results and notes except in respect of matter explained in note 2 above.

**For Identification Only**

Date : February 1, 2014  
Place : Jaipur

**For and on behalf of the Board of Directors  
For Gravita India Limited**

**Rajat Agrawal**  
(Managing Director)

**INDEPENDENT AUDITORS' REVIEW REPORT  
TO THE BOARD OF DIRECTORS OF  
GRAVITA INDIA LIMITED**

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **GRAVITA INDIA LIMITED** ("the Company") for the quarter and nine months ended December 31, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards notified under the Companies Act, 1956 (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs) and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the quarter and nine months ended December 31, 2013 of the Statement, from the details furnished by the Management.

For **DELOITTE HASKINS & SELLS**

Chartered Accountants  
(Firm Registration No. 015125N)



Jaideep Bhargava  
Partner

(Membership No. 090295)

JAIPUR, February 1, 2014



**STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2013**
**Part -I**

₹ in lacs

| S.No. | Particulars                                                                                     | Quarter ended   |                 |                 | Nine months ended |                  | Year ended       |
|-------|-------------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-------------------|------------------|------------------|
|       |                                                                                                 | 31.12.2013      | 30.09.2013      | 31.12.2012      | 31.12.2013        | 31.12.2012       | 31.03.2013       |
|       |                                                                                                 | Unaudited       | Unaudited       | Unaudited       | Unaudited         | Unaudited        | Audited          |
| 1.    | <b>Income from operations</b>                                                                   |                 |                 |                 |                   |                  |                  |
|       | (a) Net sales /income from operations (net of excise duty)                                      | 7,672.07        | 7,382.69        | 6,751.33        | 21,520.77         | 18,867.85        | 24,682.85        |
|       | (b) Other operating income                                                                      |                 |                 |                 |                   |                  |                  |
|       | -Share of profit from partnership firms                                                         | 371.53          | 55.20           | 220.27          | 626.15            | 569.95           | 894.49           |
|       | -Others                                                                                         | 63.84           | 35.43           | 8.07            | 101.43            | 42.11            | 64.69            |
|       | <b>Total income from operations (net)</b>                                                       | <b>8,107.44</b> | <b>7,473.32</b> | <b>6,979.67</b> | <b>22,248.35</b>  | <b>19,479.91</b> | <b>25,642.03</b> |
| 2.    | <b>Expenses</b>                                                                                 |                 |                 |                 |                   |                  |                  |
|       | (a) Cost of materials consumed                                                                  | 5,378.88        | 5,526.41        | 2,560.71        | 13,505.02         | 7,137.35         | 10,094.46        |
|       | (b) Purchase of traded goods for resale                                                         | 2,264.08        | 827.59          | 3,703.90        | 5,908.57          | 11,240.25        | 14,103.33        |
|       | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade               | (915.75)        | 0.48            | (171.40)        | (653.73)          | (870.08)         | (1,375.63)       |
|       | (d) Employee benefits expenses                                                                  | 337.16          | 362.73          | 173.85          | 953.13            | 514.96           | 713.74           |
|       | (e) Depreciation and amortisation expenses                                                      | 23.52           | 39.70           | 19.78           | 105.91            | 57.56            | 69.35            |
|       | (f) Foreign exchange loss (net)                                                                 | (55.13)         | 173.50          | -               | 433.17            | -                | -                |
|       | (g) Other expenses                                                                              | 439.11          | 290.46          | 179.46          | 989.48            | 476.89           | 681.83           |
|       | <b>Total expenses</b>                                                                           | <b>7,471.87</b> | <b>7,220.87</b> | <b>6,466.30</b> | <b>21,241.55</b>  | <b>18,556.93</b> | <b>24,287.08</b> |
| 3.    | <b>Profit from operations before other income, finance costs and exceptional items (1 - 2)</b>  | <b>635.57</b>   | <b>252.45</b>   | <b>513.37</b>   | <b>1,006.80</b>   | <b>922.98</b>    | <b>1,354.95</b>  |
| 4.    | Other income                                                                                    | 56.97           | 65.75           | 88.73           | 222.90            | 549.46           | 702.41           |
| 5.    | <b>Profit from ordinary activities before finance costs and exceptional items (3 + 4)</b>       | <b>692.54</b>   | <b>318.20</b>   | <b>602.10</b>   | <b>1,229.70</b>   | <b>1,472.44</b>  | <b>2,057.36</b>  |
| 6.    | <b>Finance costs (refer note 4)</b>                                                             |                 |                 |                 |                   |                  |                  |
|       | (a) Interest costs                                                                              | 126.93          | 119.38          | 138.57          | 363.11            | 318.25           | 405.81           |
|       | (b) Foreign exchange loss                                                                       | 9.30            | 58.49           | 87.33           | 193.12            | 138.57           | 184.58           |
|       | <b>Total finance costs</b>                                                                      | <b>136.23</b>   | <b>177.87</b>   | <b>225.90</b>   | <b>556.23</b>     | <b>456.82</b>    | <b>590.39</b>    |
| 7.    | <b>Profit from ordinary activities after finance costs but before exceptional items (5 - 6)</b> | <b>556.31</b>   | <b>140.33</b>   | <b>376.20</b>   | <b>673.47</b>     | <b>1,015.62</b>  | <b>1,466.97</b>  |
| 8.    | Exceptional items (refer note 5)                                                                | -               | -               | 230.33          | -                 | 256.47           | 498.30           |
| 9.    | <b>Profit from ordinary activities before tax (7 + 8)</b>                                       | <b>556.31</b>   | <b>140.33</b>   | <b>606.53</b>   | <b>673.47</b>     | <b>1,272.09</b>  | <b>1,965.27</b>  |
| 10.   | <b>Tax expenses</b>                                                                             |                 |                 |                 |                   |                  |                  |
|       | (a) Current tax (net off minimum alternate tax credit entitlement)                              | 30.82           | -               | 90.62           | 30.82             | 133.32           | 145.32           |
|       | (b) Deferred tax                                                                                | 48.53           | 28.02           | 6.65            | (2.67)            | 11.24            | 31.48            |
|       | (c) Tax relating to prior years /periods written back                                           | (42.35)         | -               | -               | (42.35)           | (9.41)           | (9.41)           |
|       | <b>Total tax expenses</b>                                                                       | <b>37.00</b>    | <b>28.02</b>    | <b>97.27</b>    | <b>(14.20)</b>    | <b>135.15</b>    | <b>167.39</b>    |
| 11.   | <b>Net profit from ordinary activities after tax (9 - 10)</b>                                   | <b>519.31</b>   | <b>112.31</b>   | <b>509.26</b>   | <b>687.67</b>     | <b>1,136.94</b>  | <b>1,797.88</b>  |
| 12.   | Extraordinary items                                                                             | -               | -               | -               | -                 | -                | -                |
| 13.   | <b>Net profit after tax (11 - 12)</b>                                                           | <b>519.31</b>   | <b>112.31</b>   | <b>509.26</b>   | <b>687.67</b>     | <b>1,136.94</b>  | <b>1,797.88</b>  |
| 14.   | Paid up equity share capital, equity shares of ₹ 2 each                                         | 1,363.50        | 1,362.55        | 1,362.55        | 1,363.50          | 1,362.55         | 1,362.55         |
| 15.   | Reserves excluding revaluation reserves as per previous balance sheet                           |                 |                 |                 |                   |                  | 6,357.57         |
| 16i.  | Earnings per share (before extraordinary items) (not annualised) in ₹                           |                 |                 |                 |                   |                  |                  |
|       | - Basic                                                                                         | 0.76            | 0.17            | 0.75            | 1.01              | 1.67             | 2.64             |
|       | - Diluted                                                                                       | 0.76            | 0.17            | 0.75            | 1.01              | 1.66             | 2.63             |
| 16ii. | Earnings per share (after extraordinary items) (not annualised) in ₹                            |                 |                 |                 |                   |                  |                  |
|       | - Basic                                                                                         | 0.76            | 0.17            | 0.75            | 1.01              | 1.67             | 2.64             |
|       | - Diluted                                                                                       | 0.76            | 0.17            | 0.75            | 1.01              | 1.66             | 2.63             |

**Part -II - Select Information**

|          |                                                                                           |            |            |            |            |            |            |
|----------|-------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|
| <b>A</b> | <b>PARTICULARS OF SHAREHOLDING</b>                                                        |            |            |            |            |            |            |
| 1.       | <b>Public shareholding (in nos)</b>                                                       |            |            |            |            |            |            |
|          | -Number of shares                                                                         | 18,119,166 | 18,071,552 | 18,071,552 | 18,119,166 | 18,071,552 | 18,071,552 |
|          | -Percentage of shareholding                                                               | 26.58%     | 26.53%     | 26.53%     | 26.58%     | 26.53%     | 26.53%     |
| 2.       | <b>Promoters and promoters group shareholding</b>                                         |            |            |            |            |            |            |
| (a)      | <b>Pledged/ encumbered</b>                                                                |            |            |            |            |            |            |
|          | -Number of shares                                                                         | -          | -          | -          | -          | -          | -          |
|          | -Percentage of shares (as a % of the total shareholding of promoters and promoters group) | -          | -          | -          | -          | -          | -          |
|          | -Percentage of shares (as a % of the total share capital of the Company)                  | -          | -          | -          | -          | -          | -          |
| (b)      | <b>Non-encumbered</b>                                                                     |            |            |            |            |            |            |
|          | -Number of shares                                                                         | 50,056,000 | 50,056,000 | 50,056,000 | 50,056,000 | 50,056,000 | 50,056,000 |
|          | -Percentage of shares (as a % of the total shareholding of promoter and promoters group)  | 100.00%    | 100.00%    | 100.00%    | 100.00%    | 100.00%    | 100.00%    |
|          | -Percentage of shares (as a % of the total share capital of the Company)                  | 73.42%     | 73.47%     | 73.47%     | 73.42%     | 73.47%     | 73.47%     |

|          |                                                |                                |  |  |  |                                            |  |
|----------|------------------------------------------------|--------------------------------|--|--|--|--------------------------------------------|--|
| <b>B</b> | <b>Investors complaints</b>                    | <b>For Identification Only</b> |  |  |  | <b>For the quarter ended on 31.12.2013</b> |  |
|          | Pending at the beginning of the quarter        |                                |  |  |  | Nil                                        |  |
|          | Received during the quarter                    |                                |  |  |  | 3                                          |  |
|          | Disposed of during the quarter                 |                                |  |  |  | 3                                          |  |
|          | Remaining unresolved at the end of the quarter |                                |  |  |  | Nil                                        |  |



**NOTES:**

1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on February 1, 2014.
2. During the quarter ended December 31, 2013, the Company has allotted 47,614 equity shares of ₹ 2.00 each fully paid up on exercise of stock options by the employees in accordance with the 'Gravita Employees Stock Options Plan 2011'.
3. As the Company's business activities fall within a single primary business segment viz. "Recycling of Lead and Lead Products", the disclosure requirements of Accounting Standard - 17 "Segment Reporting" notified under the Companies (Accounting Standards) Rules, 2006 are not applicable.
4. Finance costs include exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs.
5. Exceptional items represent profit on sale of long-term trade investments in subsidiary companies during the previous year.
6. The Board of Directors in their meeting held on February 1, 2014, has declared an interim dividend @ 15% i.e., ₹ 0.30 per equity share of ₹ 2.00 each aggregating to ₹ 204.53 lacs excluding dividend distribution tax.
7. The previous periods'/year's figures have been regrouped/recast wherever necessary to conform with the current periods' presentation.

**Limited review:**

The Limited review, as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors. The Limited review report for the quarter and nine months ended December 31, 2013 does not have any impact on the above results and notes.

Date : February 1, 2014

Place : Jaipur

For and on behalf of the Board of Directors  
For Gravita India Limited  
Rajat Agrawal  
(Managing Director)

For Identification Only

