

February 05, 2020

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No: C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	Corporate Relationship Department BSE Ltd., Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001
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Dear Sirs,

Sub: Intimation under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Scrip Code – BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee and the Board of Directors of the Company at their meeting held on 05th February 2020, have approved the following,

1. The Un-audited consolidated financial results of the Company as per Indian Accounting Standards (Ind AS) for the Quarter and nine months ended December 31, 2019;
2. The Un-audited standalone financial results of the Company as per Ind AS for the Quarter and nine months ended December 31, 2019;

In this regard, Please find enclosed the copy of the Un-audited Standalone and Consolidated financial results for the Quarter and nine months ended December 31, 2019 along with the limited review report provided by the Statutory Auditors.

Submitted for your information and records.

Thanking you,

Yours faithfully

For **Matrimony.com Limited**



S.Vijayanand

Company Secretary & Compliance Officer

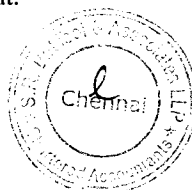
ACS: 18951

No.94, TVH Beliciaa Towers, Tower II, 10th Floor, MRC Nagar, Chennai – 600028

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors
Matrimony.com Limited**

- 1) We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Matrimony.com Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2) This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3) (a) We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

(b) We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.
- 4) The Statement includes the results of the following entities:
 - a. Matrimony.com Limited (Holding Company)
 - b. Sys India Private Limited (Subsidiary Company)
 - c. Consim Info USA Inc., USA (Subsidiary Company)
 - d. Matrimony DMCC (Subsidiary Company)
- 5) Based on our review conducted and procedures performed as stated in Paragraph 3 above and based on the consideration of the review reports of other auditors referred to in Paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

- 6) The accompanying Statement includes unaudited interim financial results and other unaudited financial information of three subsidiaries and whose interim financial results reflect Group's share of total revenues of Rs. 174.84 lakhs and Rs. 480.68 lakhs, Group's share of total net profit after tax of Rs. 71.46 lakhs and Rs. 195.58 lakhs, Group's share of total comprehensive income of Rs. 74.40 lakhs and Rs. 203.10 lakhs, for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively as considered in the Statement, which have been reviewed by their respective independent auditors. The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of the other auditors and procedures performed by us as stated in Paragraph 3 (b) above. Our conclusion on the Statement is not modified in respect of the above matter.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

A. Ravind K
per **A Ravind K**

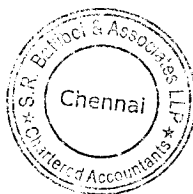
Partner

Membership No.: 221268

UDIN: 20221268AAAAAH6300

Place: Chennai

Date: February 5, 2020



Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors
Matrimony.com Limited**

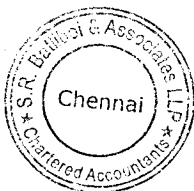
1. We have reviewed the accompanying statement of Unaudited Standalone financial results of Matrimony.com Limited (the "Company") for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

Aravind K
per Aravind K
Partner
Membership No.: 221268
UDIN: 20221268AAAAAG5625
Place: Chennai
Date: February 5, 2020

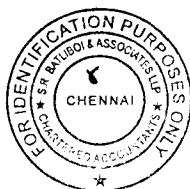


MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Belicia Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019
Rs. In lakhs

Particulars	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited)	December 31, 2019 (Unaudited)	December 31, 2018 (Unaudited)	March 31, 2019 (Audited)
1. Income						
Revenue from contracts with customers	9,001.34	9,223.11	8,525.21	27,773.47	26,232.00	34,842.75
Other income	419.65	464.99	435.01	1,326.27	1,122.45	1,558.68
Total income	9,420.99	9,688.10	8,960.22	29,099.74	27,354.45	36,401.43
2. Expenses:						
Employee benefits expenses	3,858.04	3,804.68	3,586.71	11,554.09	10,538.06	14,148.06
Advertisement and business promotion expenses	2,715.76	2,590.14	2,219.81	7,941.04	5,691.54	8,103.83
Other expenses	1,350.08	1,426.80	1,255.69	4,136.83	3,811.36	5,163.03
Depreciation and amortisation expenses	720.21	696.30	702.41	2,073.80	1,999.02	2,651.01
Finance cost	137.21	136.88	132.57	399.57	359.39	485.87
Total expenses	8,781.30	8,654.80	7,897.19	26,105.33	22,399.37	30,551.80
3. Profit before tax (1-2)	639.69	1,033.30	1,063.03	2,994.41	4,955.68	5,849.63
4. Tax expenses						
Current tax	95.66	179.28	408.79	579.55	1,533.67	1,568.71
Adjustment of Current tax relating to earlier years	(39.75)	-	-	(39.75)	-	6.81
Deferred tax (net)	22.98	71.69	(17.20)	179.03	(113.47)	29.05
Total tax expenses	78.89	250.97	391.59	718.83	1,420.20	1,604.57
5. Net Profit for the period (3-4)	560.80	782.33	671.44	2,275.58	3,534.88	4,245.06
6. Other comprehensive income (net of taxes)						
Items that will not be reclassified to profit and loss in subsequent periods	(14.52)	(32.34)	(9.66)	(61.86)	(37.44)	(62.18)
Items that will be reclassified to profit and loss in subsequent periods	(6.67)	(8.58)	74.44	(22.26)	(5.79)	20.96
7. Total comprehensive income for the period (5+6)	539.61	741.41	736.22	2,191.46	3,491.65	4,203.84
Net Profit for the period attributable to:						
- Owners of the Company	560.80	782.33	671.44	2,275.58	3,534.88	4,245.06
- Non-Controlling interest	-	-	-	-	-	-
Other comprehensive income for the period attributable to:						
- Owners of the Company	(21.19)	(40.92)	64.78	(84.12)	(43.23)	(41.22)
- Non-Controlling interest	-	-	-	-	-	-
Total comprehensive income for the period attributable to:						
- Owners of the Company	539.61	741.41	736.22	2,191.46	3,491.65	4,203.84
- Non-Controlling interest	-	-	-	-	-	-
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,136.72	1,136.72	1,136.46	1,136.72	1,136.46	1,136.47
Earnings Per Share (EPS) of Rs.5 each (Rs.)	Not Annualised					
Basic (Rs.)	2.47	3.44	2.95	10.01	15.55	18.68
Diluted (Rs.)	2.46	3.42	2.94	9.96	15.48	18.59

See accompanying notes to the financial results

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MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliccia Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Until March 31, 2019, the Company was providing disclosures relating to segment assets and liabilities in addition to segment results voluntarily. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, effective April 1, 2019, the Company has decided to disclose only segment results.

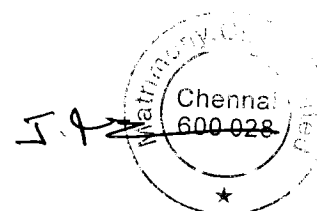
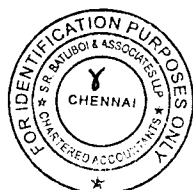
Reporting of Segment wise Revenue and Results for the quarter and nine months ended December 31, 2019

Rs. In lakhs

Particulars	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited)	December 31, 2019 (Unaudited)	December 31, 2018 (Unaudited)	March 31, 2019 (Audited)
Segment Revenue						
Matchmaking services	8,782.32	8,860.75	8,258.68	26,749.16	25,362.32	33,577.77
Marriage services	219.02	362.36	266.53	1,024.31	869.68	1,264.98
Total Revenue	9,001.34	9,223.11	8,525.21	27,773.47	26,232.00	34,842.75
Segment Results						
Matchmaking services	1,051.77	1,340.87	1,544.11	4,067.95	6,261.91	7,567.79
Marriage services	(485.19)	(476.86)	(415.62)	(1,431.07)	(1,121.29)	(1,509.95)
Total Segment Results	566.58	864.01	1,128.49	2,636.88	5,140.62	6,057.84
Less: Interest expenses	(7.93)	(6.98)	(1.93)	(21.23)	(4.77)	(9.48)
Less: Other un-allocable expenditure	(338.61)	(288.71)	(498.54)	(947.50)	(1,303.23)	(1,757.41)
Add: Other un-allocable income	419.65	464.98	435.01	1,326.26	1,122.46	1,558.68
Profit before tax	639.69	1,033.30	1,063.03	2,994.41	4,955.08	5,849.63

Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

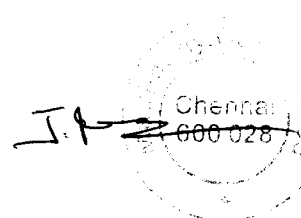
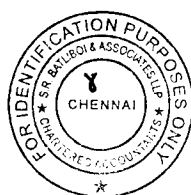


MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Belicia Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028
STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019
Rs. In Lakhs

Particulars	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited)	December 31, 2019 (Unaudited)	December 31, 2018 (Unaudited)	March 31, 2019 (Audited)
1. Income						
Revenue from contracts with customers	8,874.03	9,112.24	8,473.64	27,424.77	25,411.41	33,977.19
Other income	422.46	469.18	440.01	1,338.60	1,133.99	1,570.73
Total income	9,296.49	9,581.42	8,913.65	28,763.37	26,545.40	35,547.92
2. Expenses:						
Employee benefits expenses	3,820.63	3,772.43	3,572.89	11,458.00	10,516.70	14,093.58
Advertisement and business promotion expenses	2,726.19	2,594.95	2,223.65	7,955.23	5,707.31	8,122.39
Other expenses	1,325.64	1,404.60	1,245.03	4,079.12	3,806.11	5,142.59
Depreciation and amortisation expenses	719.27	695.28	702.34	2,070.72	1,998.84	2,648.39
Finance cost	136.90	136.62	131.41	398.64	358.14	484.32
Total expenses	8,728.63	8,603.88	7,875.32	25,961.71	22,387.10	30,491.27
3. Profit before tax (1-2)	567.86	977.54	1,038.33	2,801.66	4,158.30	5,056.65
4. Tax expenses						
Current tax	95.31	178.82	416.15	582.38	1,465.16	1,497.47
Adjustment of Current tax relating to earlier years	(39.75)	-	-	(39.75)	-	6.81
Deferred tax (net)	22.98	71.69	(17.20)	179.03	(113.48)	29.05
Total tax expenses	78.54	250.51	398.95	721.66	1,351.68	1,533.33
5. Net Profit for the period (3-4)	489.32	727.03	639.38	2,080.00	2,806.62	3,523.32
6. Other comprehensive income (net of taxes)						
Items that will not be reclassified to profit and loss in subsequent periods	(14.51)	(32.34)	(9.67)	(61.86)	(37.45)	(62.18)
Items that will be reclassified to profit and loss in subsequent periods	(9.59)	(14.33)	81.57	(29.78)	7.39	35.27
7. Total comprehensive income for the period (5+6)	465.22	680.36	711.28	1,988.36	2,776.56	3,496.41
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,136.72	1,136.72	1,136.46	1,136.72	1,136.46	1,136.47
Earnings Per Share (EPS) of Rs.5 each (Rs.)						
	Not Annualised					
Basic	2.15	3.20	2.81	9.15	12.35	15.50
Diluted	2.14	3.18	2.80	9.11	12.29	15.43

See accompanying notes to the financial results

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MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Belicia Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

Segment Results for Standalone Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Until March 31, 2019, the Company was providing disclosures relating to segment assets and liabilities in addition to segment results voluntarily. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, effective April 1, 2019, the Company has decided to disclose only segment results.

Reporting of Segment wise Revenue and Results for the quarter and nine months ended December 31, 2019

Rs. In Lakhs

Particulars	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited)	December 31, 2019 (Unaudited)	December 31, 2018 (Unaudited)	March 31, 2019 (Audited)
Segment Revenue						
Matchmaking services	8,655.01	8,749.88	8,207.11	26,400.46	24,541.74	32,712.21
Marriage services	219.02	362.36	266.53	1,024.31	869.67	1,264.98
Total Revenue	8,874.03	9,112.24	8,473.64	27,424.77	25,411.41	33,977.19
Segment Results						
Matchmaking services	973.05	1,264.02	1,504.18	3,840.55	5,436.41	6,743.26
Marriage services	(485.19)	(476.86)	(415.63)	(1,436.66)	(1,121.28)	(1,509.92)
Total Segment Results	487.86	787.16	1,088.55	2,403.89	4,315.13	5,233.34
Less: Interest expenses	(7.62)	(6.72)	(0.77)	(20.31)	(3.53)	(7.92)
Less: Other un-allocable expenditure	(334.84)	(272.08)	(489.48)	(920.51)	(1,287.31)	(1,759.50)
Add: Other un-allocable income	422.46	469.18	440.03	1,338.59	1,134.01	1,570.73
Profit before tax	567.86	977.54	1,038.33	2,801.66	4,158.30	5,056.65

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

NOTES :

a) The above unaudited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on February 5, 2020. The Statutory Auditors have conducted a Limited review of the financial results for the quarter and nine months ended December 31, 2019 in terms of Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended).

b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') includes the results of the following entities:

Company	Relationship under Ind AS
Sys India Private Limited	Subsidiary
Consim Info USA Inc.	Subsidiary
Matrimony DMCC	Subsidiary

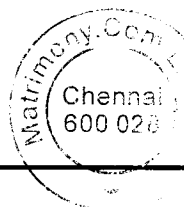
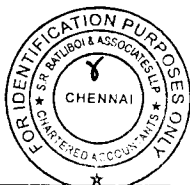
c) Effective April 1, 2019, the Company has adopted Ind AS 116 "Leases" and applied to all lease contracts existing on April 1, 2018 (transition date) using the Full retrospective method and has taken the cumulative adjustment to retained earnings, on the transition date. Consequently, the Company recorded the lease liability at the present value of the lease payments discounted at the incremental borrowing rate for varying periods and the right of use asset at its amortised value as if the standard had been applied since the commencement date of the lease. Comparatives for the year ended March 31, 2019 and Quarter ended December 31, 2018 and Nine months ended December 31, 2018 have been retrospectively adjusted to reflect the adoption of Ind AS 116.

d) During the quarter, no stock options were granted to employees or exercised by eligible employees. The total outstanding stock options as at December 31, 2019 is 2,17,028.

e) The Company had elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019. Accordingly, the Deferred Tax Asset (net) as at March 31, 2019 and the tax expense for the period ended September 30, 2019 were re-measured. The full impact of this change was recognized in the Statement of Profit and Loss for quarter ended September 30, 2019.

f) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods presentation.

g) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.



For Matrimony.Com Limited

[Signature]
Murugavel Janakiraman
 Chairman & Managing Director

Place : Chennai

Date : February 5, 2020