aurionpro

28th August, 2017

To,
Deptt. of Corporate Services- Listing
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051

Sub: Press Release

Dear Sir/Madam,

Kindly find enclosed herewith a press release relating to announcement of Un-Audited financial results of the Company for the first quarter / three months ended 30th June, 2017.

You are requested to upload the same on your web-site.

Thanking you,

Yours faithfully,

For Aurionpro Solutions Limited

Ninad Kelkar
Company Secretary

Aurionpro Solutions Limited
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T.T.C., Industrial Estate,
Near Rabale Police Station,
Rabale, Navi Mumbai - 400701.
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Aurionpro reports strong growth in EBITDA with sustained business momentum; IP-driven strategy yielding results

Aurionpro Solutions Ltd (NSE: AURIONPRO) (BSE: 532668), a provider of technology solutions for Banking, Digital Innovation and Cybersecurity, today announced its consolidated financial results for the first quarter ended June 30, 2017.

Q1 FY17-18 Financial Highlights

- Total revenue for the period was Rs. 160.41 Crores, up 12.8% YoY
- Consolidated EBITDA (net of Forex and excluding other income) for the period was Rs. 28.12 Crores, up 88% YoY
- Profit After Tax (PAT) was Rs. 13.49 Crores

"We are very happy with our performance across all lines of business. This quarter's results are testimony to the sustained investments we have made, in the last couple of years, towards building a strong portfolio of products and IP. This is clearly visible through the robust growth reported in this quarter's EBITDA, with over 63% revenues coming from IP-led businesses.", said Samir Shah, CEO, Aurionpro, "While our digital innovation and banking businesses have always been IP driven, it is very encouraging to see strong demand for our IAM products and IP. We expect to sustain and continue accelerating market momentum through the rest of the year."

Business Updates & Highlights

- **Isla web malware isolation system**
  - In the wake of recent cyberattacks worldwide in the form of ransomware, phishing, Isla is increasingly seen as an inevitable component of an enterprise' security stack; the product has seen great traction and acceptance across verticals and various geographies globally
  - Cyberinc, the subsidiary focused on cybersecurity, signed a strategic OEM agreement with Hewlett Packard Enterprise (HPE) for manufacturing and supply chain fulfilment of the Isla Appliance. We are launching Go To Market initiatives that will aim to expanding market reach for Isla, in the coming quarters
  - Isla was rolled out to South East Asian markets with new partnerships with key reseller partners and distributors across Indonesia, Thailand and Philippines

- **IAM (Identity & Access Management)**
  - We are seeing an upward momentum in our IAM business. New product partnerships have helped reduce single product vendor dependency
  - As part of strategy to build strong IP, the IAM IP solutions stack was strengthened through the release of CPAS (Cyberinc Policy Automation Suite) with an extended feature set
  - We also had new wins and go lives in the IAM practice with multiple deals for both IAM based IP and implementation engagements.
    - Signed CPAS Licensing deal with a leading Healthcare provider in the USA

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- Started a new IAM deployment project for a client in Indonesia
- Started a SailPoint implementation project at a leading law firm in California
- Started a new Beyond Trust project for a leading North American Retailer

➢ **Banking and Fintech**

- We continue to consolidate our leadership position across Asia
  - The Transaction Banking Platform was chosen by a leading commercial bank in Sri Lanka, making it the second win in Sri Lanka
  - Upgraded existing payments platform for a leading Indian bank - this new technology platform will help them process 30 million transactions per day; we also had multiple new wins and go-lives in India and South Asia

➢ **Others**

- SCMProFit solution was chosen by a US based freight operator as well as a large logistics company in Kenya
- This quarter also saw us strengthening our Government practice with repeat engagements with existing clients and two new strategic wins under Digital India initiative

About Aurionpro

Aurionpro Solutions (NSE: AURIONPRO) (BSE: 532668) Aurionpro is a global technology solutions leader that helps enterprises accelerate their digital innovation, securely and efficiently. It combines core domain expertise, thought leadership in innovation, security and leverages industry leading IP to deliver tangible business results for global corporations. Employing more than 1,200 domain and technology experts across North America, Asia and Europe, Aurionpro caters to a host of clients across BFSI, Telecom and Logistics industry. For more information, visit www.aurionpro.com

For more information, please contact investor@aurionpro.com

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