ZICOM

*Feel Safe*

August 12, 2016

The Secretary / Corporate Relationship Dept.
**The Bombay Stock Exchange Limited.**
P.J. Towers,
Dalal Street, Fort,
Mumbai 400001.

**Stock Code:** 531404

The Manager
Listing Department,
**National Stock Exchange of India Ltd.**
'Exchange Plaza', C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai 400051.

**Stock Code:** ZICOM

**Ref: ISIN INE 871B01014**

Dear Sir / Madam,

**Sub: Press Release**

With reference to our earlier letter of even date submitting the Unaudited Financial Results for the quarter ended June 30, 2016, we are sending herewith the press release, which would appear shortly in the newsprint, for your information and record.

Kindly take on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **Zicom Electronic Security Systems Limited**

K Trivedi

**Kunjan Trivedi**
*Company Secretary*

Encl: as above

**Zicom Electronic Security Systems Limited**
**Reg. Office:** 501, Silver Metropolis, Western Express Highway, Goregaon East, Mumbai 400 063.
**Tel:** +91 22 4290 4290; **Fax:** +91 22 4290 4291; **Website:** www.zicom.com; **CIN:** L32109MH1994PLC083391

## ZICOM'S FIRST QUARTER PERFORMANCE

***Mumbai, August 12, 2016:*** Zicom Electronic Security Systems Limited (BSE Code: 531404; NSE Code: ZICOM), India's leading electronic security company, announced its Unaudited Financial Results for the first quarter ended June 30, 2016.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

On Consolidated basis the Company has earned Total Income of Rs. 177.34 crores for the quarter ended June 30, 2016, as against Rs. 257.39 crores in the corresponding previous quarter resulting in decrease of Total Income by 31%. This has resulted in drop in EBDITA to Rs. 15.47 crores and Net Loss After Tax and Minority Interest of Rs. 16.70 crores.

**Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said,** "*The consolidated performance of the Company continuous to be under shadow of Middle East slowdown in economy. The performance of Middle East subsidiaries have wiped out profits of India business as India business reported EBDITA of Rs. 16.93 crores.*

*The standalone performance of Zicom SaaS is growing steadily. The recent announcement by the Maharashtra Government to enforce deployment of CCTV Systems in commercial and residential establishments will contribute to the growth of this business substantially.*

*As I mentioned previously, due to reduction in custom duty on CCTV products, which is major component of Security Industry, we expect equations in the market will undergo change and companies with strong brand, with local manufacturing / assembling support will take lead. We are all focused on this growing India market and hopeful of stabilizing Middle East operations soon. Also, with the introduction of GST, organized sector players will expand their market share in India as against unorganized players.*"

Zicom Electronic Security Systems Ltd.

# Zicom Electronic Security Systems Limited

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**ABOUT ZICOM GROUP:**

**Zicom Electronic Security Systems Ltd.** is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 1100 cities.

**Zicom SaaS Pvt. Ltd.**, wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

**Unisafe Fire Protection Specialists LLC, Dubai**, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

**Phoenix International WLL, Qatar**, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

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**For further information, please contact:**
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