Feel Safe

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August 8, 2013

The Manager
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Fax No. 26598237 / 26598238

Stock Code - ZICOM

Ref: ISIN INE 871B01014

Dear Sir/Madam,

Sub: Press Release

With reference to our earlier letter of even date submitting the Unaudited Financial Results for the quarter ended June 30, 2013, we are sending herewith the press release, which would appear shortly in the newsprint, for your information and record.

Kindly take on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **Zicom Electronic Security Systems Limited**

K Trivedi

Kunjan Trivedi
Company Secretary

Encl: as above

ZICOM QUARTER – I:
INCOME GROWS 48.90% AND NET PROFIT GROWS 73.46%

Mumbai, August 8, 2013: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security brand, announced its Unaudited Financial Results for the first quarter ended June 30, 2013.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

The highlights of Consolidated Unaudited Financial Results for the first quarter ended June 30, 2013 are:

- Total Consolidated Income for the quarter ended June 30, 2013 at ₹ 171.78 crores, shows a growth of over 48.90% as compared to ₹ 115.37 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at ₹ 21.64 crores as against ₹ 13.34 crores, an increase of 62.21% over comparative quarter in the previous year. EBIDTA margin has been at 12.60% against 11.56% in corresponding previous quarter.
- Net Profit After Tax and Minority Interest at ₹ 7.50 crores as against ₹ 4.32 crores of the corresponding previous quarter shows a quantum jump of 73.46%, which is because of increased entitlement of the Company's economic interest in its subsidiary Unisafe Fire Protection Specialists LLC, Dubai, from 80% to 95% as a result of buy-back of economic interest of the local partner during the quarter; besides improved profit margins.
- The Company's Earning Per Share (EPS) has increased to ₹ 4.42 as against ₹ 3.41 in that of corresponding previous quarter, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, "*The consolidated performance of the Company has been very encouraging which is reflected by the growth of 48.90% in Income and jump in Net Profit After Tax and Minority Interest of 73.46%.*

Riding on the back of economic recovery in the Gulf Region, particularly in U.A.E., Unisafe Dubai and Phoenix Qatar have reported remarkable performance. The Gulf fire safety business has contributed 58.41% to the topline of the Company.

The Indian business, which is not much affected by slowdown in economy, has shown encouraging results. Zicom on standalone has shown an increase of 28.53% and 23.50% in the topline and bottomline respectively. However, there is concern on depreciation of rupee.

Besides, performance of Zicom SaaS has also been encouraging with its recently launched unique eSaaS Service Scheme getting good acceptance across customer base."

ZICOM ELECTRONIC SECURITY SYSTEMS LTD.

ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 400 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

For further information, please contact:
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ZICOM ELECTRONIC SECURITY SYSTEMS LTD.