ZICOM

Feel Safe

February 8, 2016

The Secretary / Corporate Relationship Dept.
The Bombay Stock Exchange Limited.
P.J. Towers,
Dalal Street, Fort,
Mumbai 400001.

Fax No. 22723121 / 22721278

Stock Code: 531404

The Manager
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai 400051.

Fax No. 26598237 / 26598238

Stock Code: ZICOM

Ref: ISIN INE 871B01014

Dear Sir / Madam,

Sub: Press Release

With reference to our earlier letter of even date submitting the Unaudited Financial Results for the quarter and nine months ended December 31, 2015, we are sending herewith the press release, which would appear shortly in the newsprint, for your information and record.

Kindly take on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **Zicom Electronic** Security **Systems** Limited

Kunjan Trivedi
Company Secretary

Encl: as above

ZICOM QUARTER III:
INCOME GROWS 10%

Mumbai, February 8, 2016: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security company, announced its Unaudited Financial Results for the second quarter and nine months ended December 31, 2015.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

The highlights of Consolidated Unaudited Financial Results for the second quarter and nine months ended December 31, 2015 are:

Quarter ended December 31, 2015:

- Total Income for the quarter ended December 31, 2015 at Rs. 284 crores, as compared to Rs. 295 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 33 crores as against Rs. 36 crores, in the comparative quarter in the previous year. EBIDTA margin has been steady at 12% as in corresponding previous quarter.
- Net Profit After Tax and Minority Interest at Rs. 5 crores as against Rs. 10 crores of the corresponding previous quarter.
- Earnings Per Share (EPS) is at Rs. 2.77 as against Rs. 6.06 in that of corresponding previous quarter, which is calculated on enhanced paid-up share capital.

Nine months ended December 31, 2015:

- Total Consolidated Income for the nine months ended December 31, 2015 at Rs. 858 crores, shows a growth of 10% as compared to Rs. 777 crores in the corresponding previous nine months.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 111 crores as against Rs. 99 crores, an increase of 11% over comparative previous nine months. EBIDTA margin has been steady at 13% as in corresponding previous nine months.
- Net Profit After Tax and Minority Interest remained steady at Rs. 32 crores as in the corresponding previous nine months.
- The Company's Earnings Per Share (EPS) is at Rs. 15.81 as against Rs. 18.30 in that of corresponding previous nine months, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, "*The consolidated performance of the Company for the nine months ended December 2015 reflects growth of 10% in Income and 4% in Net Profit Before Tax; which is encouraging considering the dampening global scenario particularly in Middle East countries where we operate.*

ZICOM ELECTRONIC SECURITY SYSTEMS LIMITED

On standalone basis, the performance of Zicom has shown growth of 15% in topline and 17% in bottomline. The increase in the Dollar price has marginally affected the performance of Distribution business .However, Zicom SaaS continued its excellent performance with topline showing growth of 46% and bottomline showing quantum jump of 310% for the period ended nine months.

As regards Middle East business of fire protection, although there are no major cancellations of Projects in hand, the business environment is slowing down mainly due to stiff fall in crude oil prices. In order to guard against slowdown in Project business, we have changed our strategy to focus more on service and maintenance business. ***I am happy to note that Unisafe Dubai has been awarded prestigious contract for maintenance of fire fighting and FM-200 Systems of Burj Khalifa Tower, tallest building in the world, for a period of 3 years.***

I am sure our changed strategy will help us to stabilize revenue and improve margin in coming years."

ABOUT ZICOM GROUP:

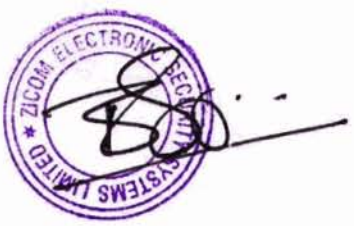
Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 1100 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

For further information, please contact:
Ms. Cynthia Gokhale: cynthia.gokhale@zicom.com



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