BRIGADE ENTERPRISES LIMITED
29th & 30th Floors, World Trade Center
Brigade Gateway Campus, 26/1, Dr. Rajkumar Road
Malleswaram - Rajajinagar, Bangalore - 560 055, INDIA
Ph: 91-80-4137 9200, 2221 7017-18 Fax : 91-80-2221 0784
enquiry@brigadegroup.com www.brigadegroup.com

BRIGADE GROUP
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Ref: BEL/NSEBSE/IP/05082015

5th August, 2015

Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051
Fax Nos. : 022-26598237/38

Department of Corporate Services - Listing
BSE Limited
P. J. Towers
Dalal Street,
Mumbai - 400 001
Fax Nos.: 022- 22722037/2039

Re.: Scrip Symbol: BRIGADE/Scrip Code: 532929

Dear Sir/Madam,

Sub.: Investor Presentation - Q1 FY 2015-16

We are enclosing herewith the Brigade Group Investor Presentation titled "**Investor Presentation - Q1 FY 2015-16**".

Kindly take the same on your records.

Thanking you,

Yours faithfully,

For Brigade Enterprises Limited

P. Om Prakash
Company Secretary

Encl.: a/a

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Brigade Group

Investor Presentation – Q1 FY 2015-16

(CIN: L85110KA1995PLC019126)

Q1 FY 16 - Key Highlights

Consolidated Q1 FY 2015-16 Revenue was Rs. 3,537 Mn (83% increase over Q1 FY15; 9% decrease over Q4 FY15) and **PAT of Rs. 246 Mn** (286% increase over Q1 FY15; 28% decrease over Q4 FY15)

Standalone Q1 FY 2015-16 Revenue of Rs. 2,975 Mn (77% increase over Q1 FY15; 3% decrease over Q4 FY15) and **PAT of Rs. 221 Mn** (198% increase over Q1 FY15; 26% decrease over Q4 FY15)

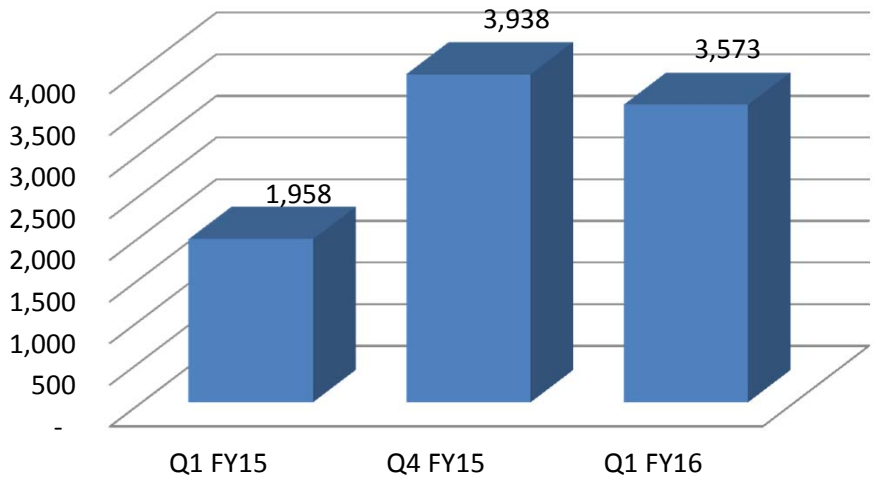
Our projects **Brigade Lakefront Blue** and **Brigade Palmgrove Villas** reached revenue recognition during the quarter

Unrecognized Revenue on Ongoing Real Estate projects (including unsold) stands at **Rs. 52,000 Mn**

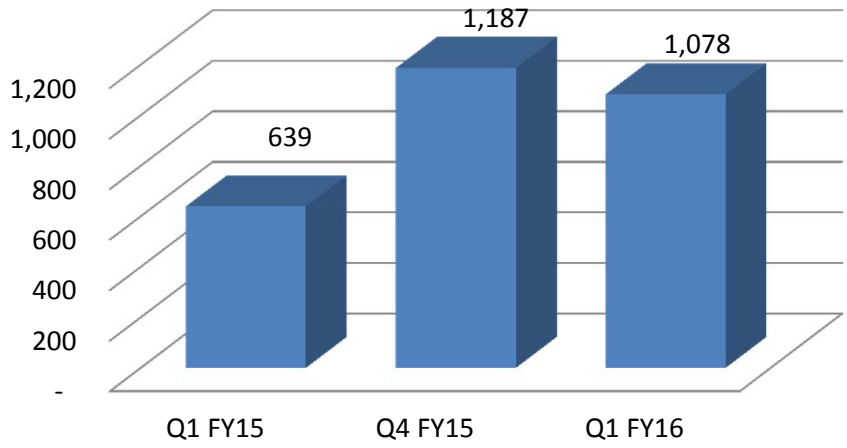
Consolidated Financials - Snapshot

Amounts in Rs. Mn

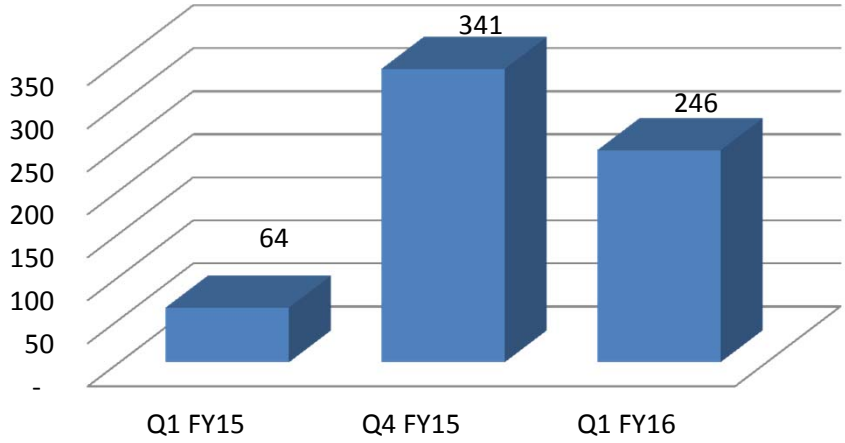
Turnover



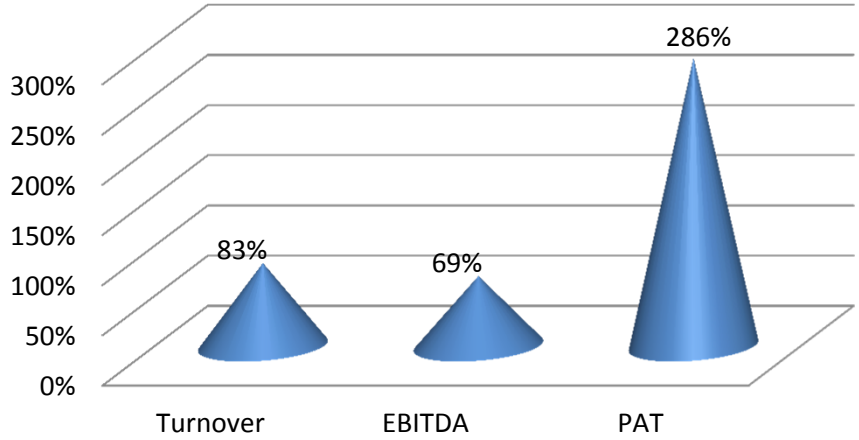
EBITDA



PAT



Y-o-Y Growth %



Consolidated Financials - Snapshot

Amount in Rs. Mn

Particulars	Q1 FY16	Q4 FY15	Q1 FY15	Q1 FY16 on Q4 FY15 (% Increase)	Q1 FY16 on Q1 FY15 (% Increase)
Turnover	**3,573**	**3,938**	**1,958**	***-9%***	***83%***
EBITDA	**1,078**	**1,187**	**639**	***-9%***	***69%***
Interest	443	404	294	*10%*	*51%*
Profit after Int	635	783	346	*-19%*	*84%*
Depreciation	236	217	236	*9%*	*0%*
PBT	**399**	**566**	**110**	***-29%***	***263%***
Tax	154	225	46	*-32%*	*232%*
PAT	**246**	**341**	**64**	***-28%***	***286%***
PAT after MI	**243**	**306**	**66**	***-21%***	***268%***
EBITDA/Sales	*30.2%*	*30.1%*	*32.7%*		
PBT/Sales	*11.2%*	*14.4%*	*5.6%*		
PAT/Sales	*6.9%*	*8.7%*	*3.3%*		

Standalone Financials - Snapshot

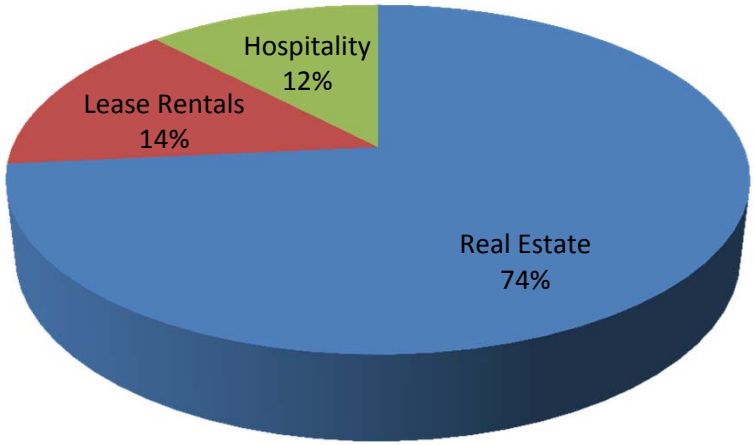
Amount in Rs. Mn

Particulars	Q1 FY16	Q4 FY15	Q1 FY15	Q1 FY16 on Q4 FY15 (% Increase)	Q1 FY16 on Q1 FY15 (% Increase)
Turnover	**2,975**	**3,070**	**1,682**	***-3%***	***77%***
EBITDA	**919**	**986**	**595**	***-7%***	***54%***
Interest	354	323	260	*9%*	*36%*
Profit after Int	566	663	335	*-15%*	*69%*
Depreciation	222	191	221	*16%*	*1%*
PBT	**344**	**472**	**115**	***-27%***	***200%***
Tax	123	175	41	*-30%*	*203%*
PAT	**221**	**297**	**74**	***-26%***	***198%***
EBITDA/Sales	*30.9%*	*32.1%*	*35.4%*		
PBT/Sales	*11.6%*	*15.4%*	*6.8%*		
PAT/Sales	*7.4%*	*9.7%*	*4.4%*		

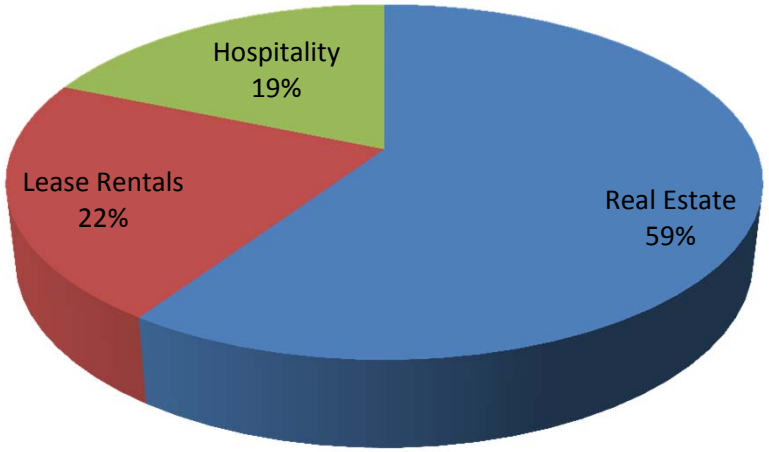
Consolidated Segment Contribution

3 Months ending June 2015

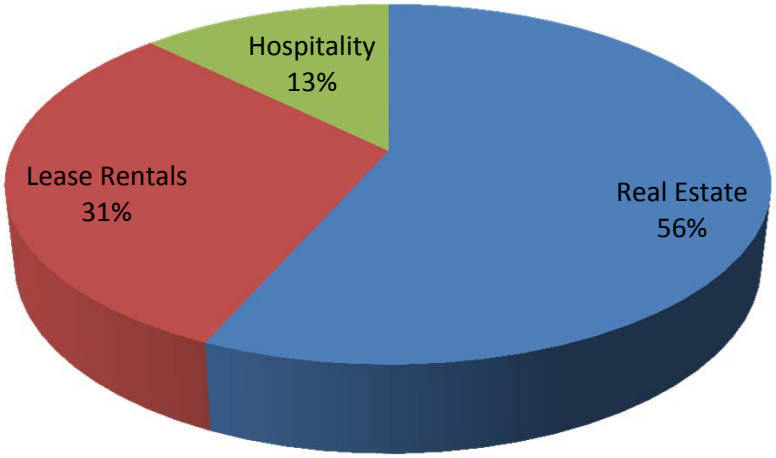
Contribution to Total Revenue



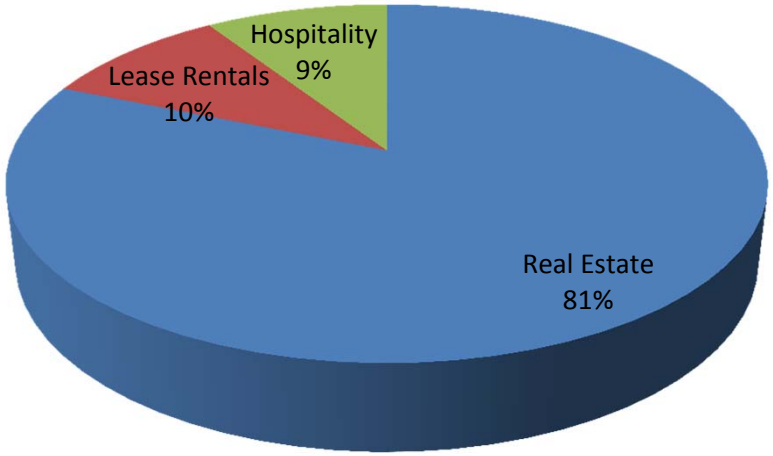
Contribution to Gross Profit



Contribution to EBITDA



Contribution to PBT



Consolidated Segment Profit Analysis

3 Months ending June 2015

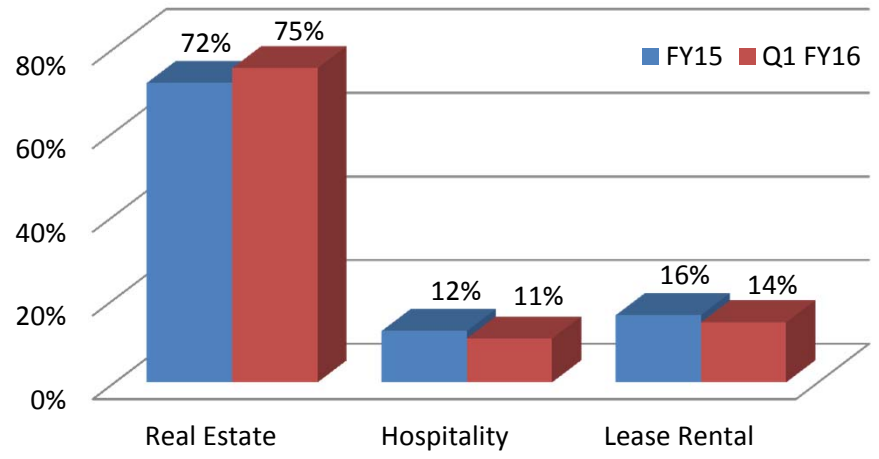
Amount in Rs. Mn

Particulars	Real Estate	Hospitality	Lease rentals	Total
Revenue	**2,655**	**430**	**488**	**3,573**
Expenses	1,511	66	61	1,638
Gross profit	**1,145**	**363**	**426**	**1,934**
Gross profit Margin %	*43%*	*85%*	*87%*	*54%*
Admin Expenses	241	138	76	455
Employee cost	180	88	15	282
EBIDTA	**608**	**137**	**333**	**1,078**
EBIDTA / Revenue %	*23%*	*32%*	*68%*	*30%*
Interest	274	32	137	443
Profit after interest	334	106	196	635
Depreciation	9	69	158	236
PBT	**325**	**37**	**38**	**399**
PBT / Revenue %	*12%*	*9%*	*8%*	*11%*
Income Tax				154
PAT				**246**

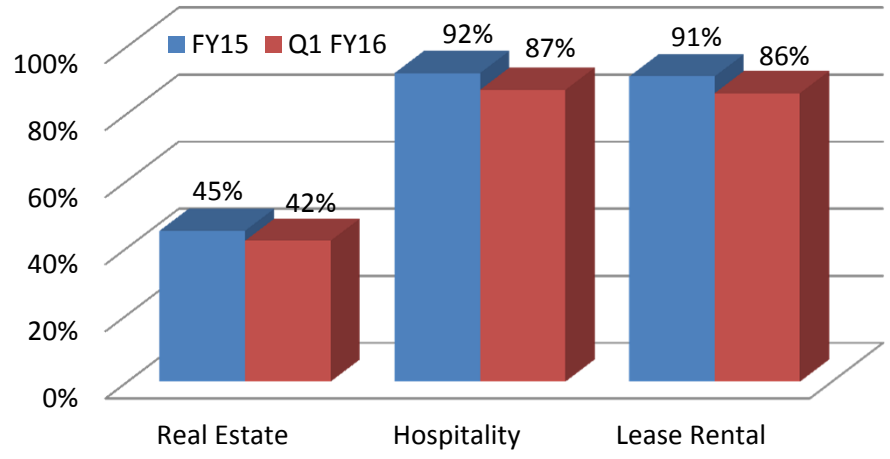
Standalone Segment Trend

3 Months ending June 2015

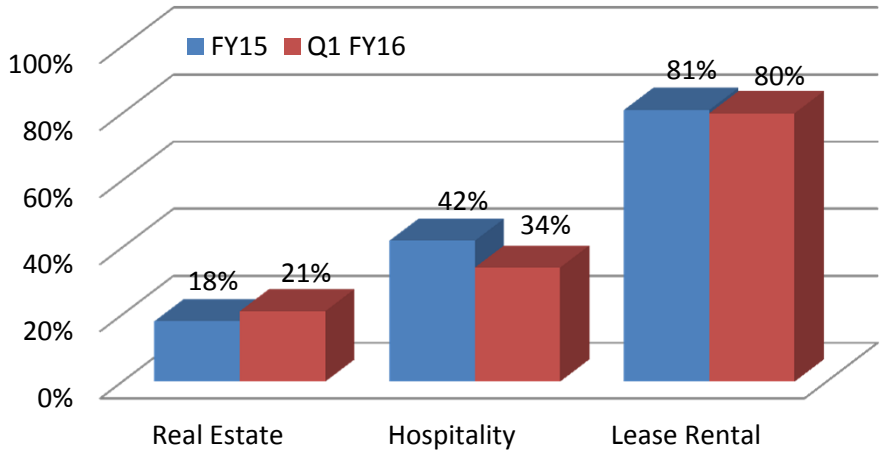
Segment Revenue as % of Total Revenue



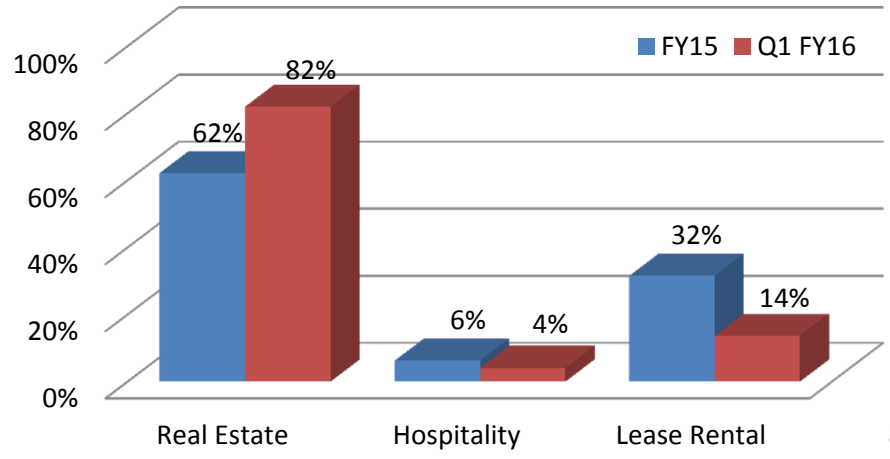
Segment Gross Margin



Segment EBITDA Margin



Segment PBT as % of Total PBT



Standalone Segment Profit Analysis

3 Months ending June 2015

Amount in Rs. Mn

Particulars	Real Estate	Hospitality	Lease Rental	Total
Revenue	2,236	313	427	2,975
Expenses	1,305	40	60	1,405
Gross profit	**931**	**272**	**367**	**1,570**
Gross profit Margin %	42%	87%	86%	53%
Admin Expenses	169	107	15	292
Employee cost	175	59	7	240
EBIDTA	**472**	**106**	**341**	**919**
EBIDTA / Revenue %	21%	34%	80%	31%
Interest	185	32	137	354
Profit after interest	**287**	**74**	**205**	**566**
Depreciation	5	60	157	222
PBT	**282**	**14**	**47**	**344**
PBT / Revenue %	13%	5%	11%	12%
Income Tax				123
PAT				**221**

Consolidated Cash Flows

Direct Method Cash Flows Amount in Rs. Mn

Particulars	FY 2014-15	Q4 FY 2014-15	Q1 FY 2015-16
Operating Activities			
Total Collections	14,756	3,825	4,065
Construction Cost	8,200	2,627	2,389
Employee and Admin Expenses	1,961	554	363
Sales & Marketing Expenses	739	248	187
Statutory Payments	1,108	273	252
Other Expenses & Payments	947	299	202
Net Cash Flow from Operating Activities	**1,802**	**-177**	**672**

Contd….

Consolidated Cash Flows (Contd.)

Amount in Rs. Mn

Particulars	FY 2014-15	Q4 FY 2014-15	Q1 FY 2015-16
Investment Activities			
Investments Matured	475	475	111
Construction Cost (CWIP)	2,438	791	500
Investment in Subsidiaries	510	510	49
Investment in Land/JD/JV/TDR	3,519	1,744	757
Other Investments	411	141	189
Net Cash Flow from Investment Activities	**-6,403**	**-2,711**	**-1,384**
Financing Activities			
Debt Drawdown	7,326	3,698	1,890
Share Issue	1,063	192	0
Dividend Payment	224	0	0
Debt Repayment	2,129	608	863
Interest Payment	1,229	338	419
Net Cash Flow from Financing Activities	**4,806**	**2,944**	**608**
Net Cash Flows for the Period	**205**	**57**	**-104**

Standalone Cash Flows

Direct Method Cash Flows Amount in Rs. Mn

Particulars	FY 2014-15	Q4 FY 2014-15	Q1 FY 2015-16
Operating Activities			
Total Collections	11,154	2,891	2,831
Construction Cost	6,245	2,001	1,648
Employee and Admin Expenses	1,270	359	272
Sales & Marketing Expenses	588	198	129
Statutory Payments	747	184	163
Other Expenses & Payments	879	287	84
Net Cash Flow from Operating Activities	**1,426**	**-137**	**535**

Contd….

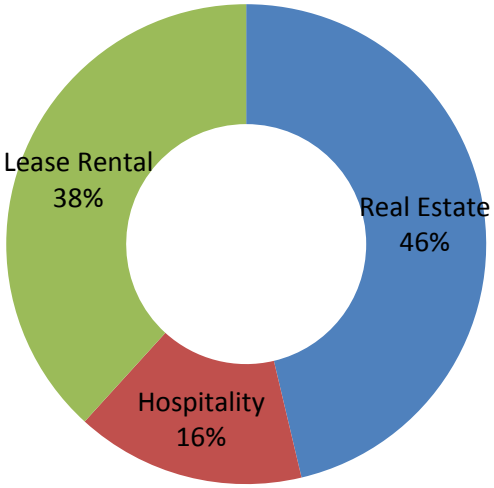
Standalone Cash Flows (Contd.)

Amount in Rs. Mn

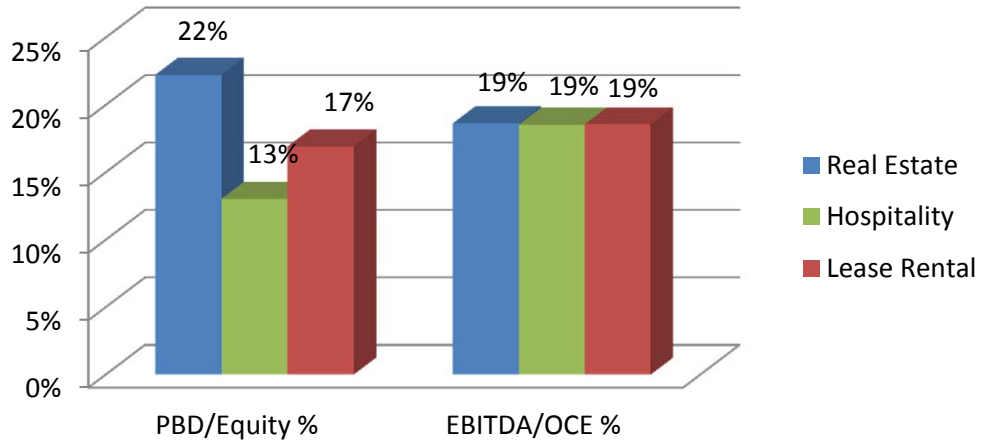
Particulars	FY 2014-15	Q4 FY 2014-15	Q1 FY 2015-16
Investment Activities			
Investments Matured / Inter Company	35	30	0
Construction Cost (CWIP)	2,173	705	500
Investment in Subsidiaries	510	510	49
Investment in Land/JD/JV/TDR	1,277	633	737
Other Investments	211	86	4
Net Cash Flow from Investment Activities	**-4,136**	**-1,904**	**-1,290**
Financing Activities			
Debt Drawdown	6,108	3,083	1,890
Share Issue	25	4	
Dividend Payment	224	0	0
Debt Repayment	2,028	579	788
Interest Payment	1,151	316	372
Net Cash Flow from Financing Activities	**2,729**	**2,192**	**730**
Net Cash Flows for the Period	**19**	**151**	**-25**

Deployment of Funds - Consolidated

Capital Employed



Profitability Ratios



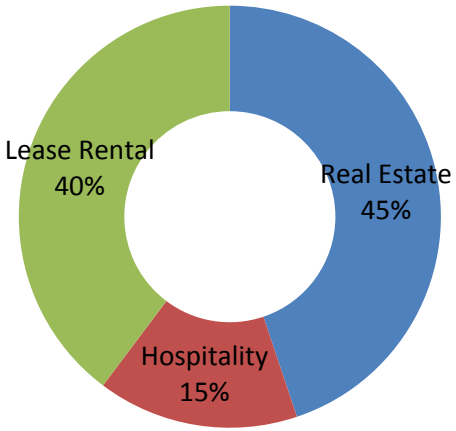
Figures as on June 2015; Amounts are in Rs. Mn

Segment	Equity	Debt	Capital Employed	D/E Ratio	PBD / Equity %	Operating Capital Employed (OCE)	EBITDA / OCE %
Real Estate	6,007	7,039	13,046	1.17	22%	13,046	19%
Hospitality	3,253	1,106	4,359	0.34	13%	2,955	19%
Lease Rental	4,632	6,144	10,776	1.33	17%	7,172	19%
Less: Cash Balance		1,476					
Total	**13,892**	**12,813**	**28,181**	**0.92**	**18%**	**23,172**	**19%**

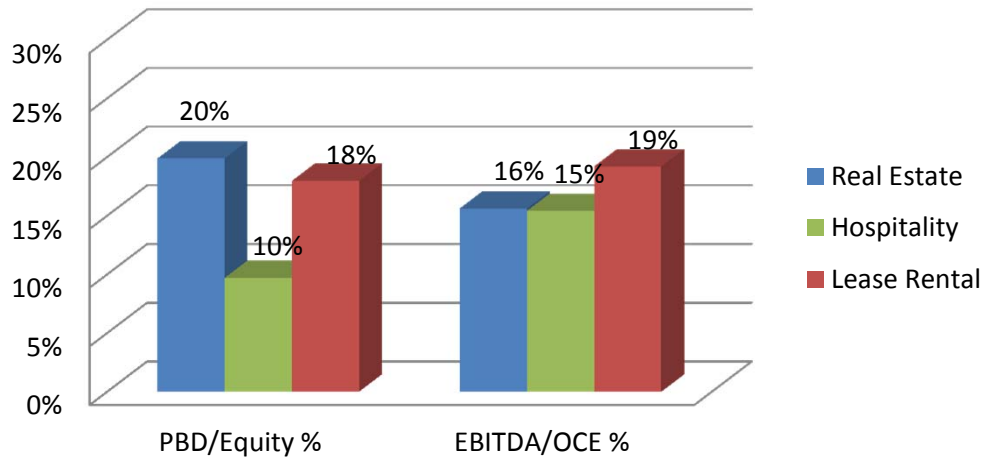
Ratios are annualised; PBD = Profit Before Depreciation & Tax (After Interest)

Deployment of Funds - Standalone

Capital Employed



Profitability Ratios

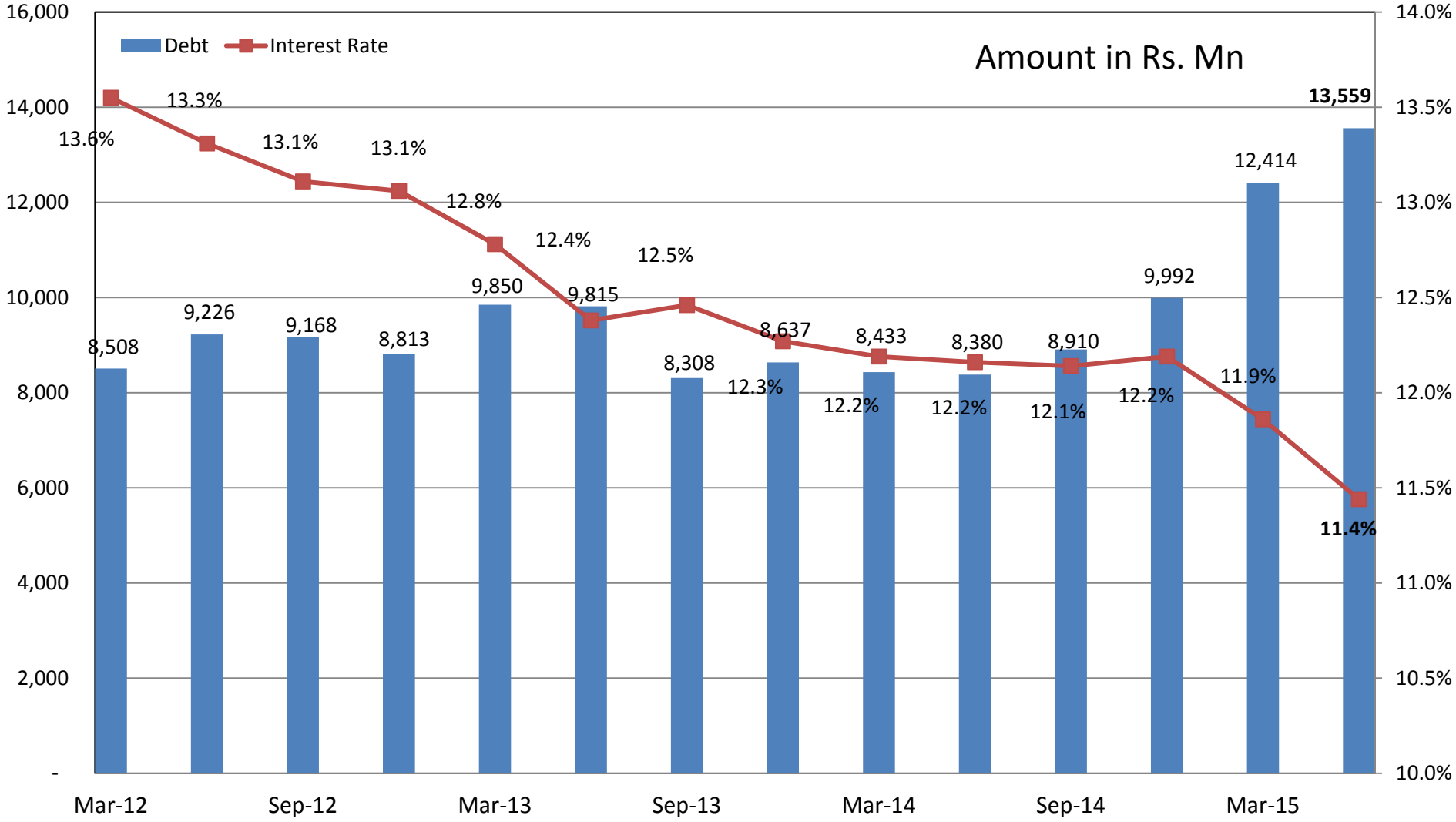


Figures as on June 2015; Amounts are in Rs. Mn

Segment	Equity	Debt	Capital Employed	D/E Ratio	PBD / Equity %	Operating Capital Employed (OCE)	EBITDA / OCE %
Real Estate	5,774	6,309	12,083	1.09	20%	12,083	16%
Hospitality	3,050	1,106	4,156	0.36	10%	2,752	15%
Lease Rental	4,564	6,144	10,708	1.35	18%	7,103	19%
Less: Cash Balance		**786**					
Total	**13,388**	**12,773**	**26,947**	**0.95**	**17%**	**21,938**	**17%**

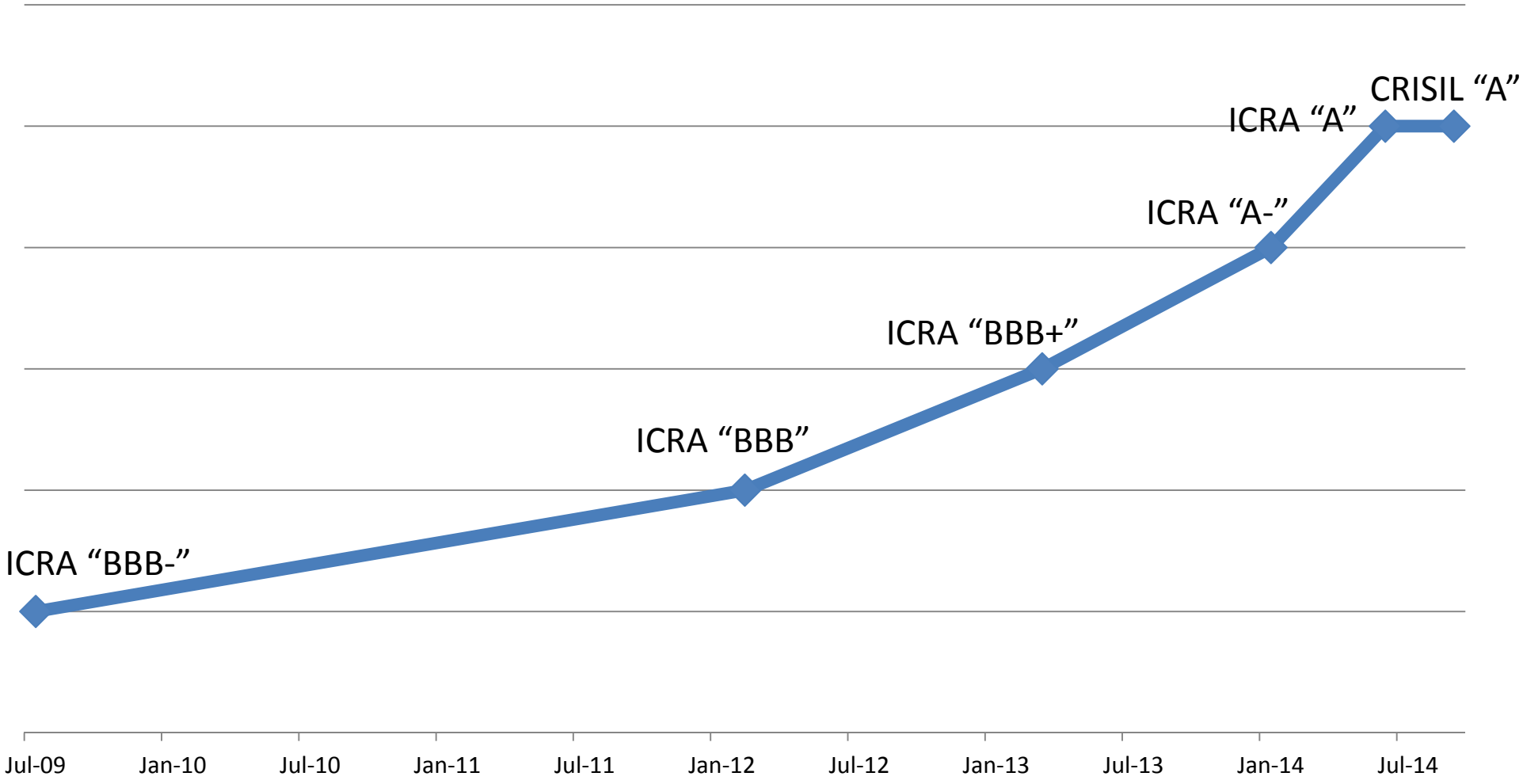
Ratios are annualised; PBD = Profit Before Depreciation & Tax (After Interest)

Debt & Cost Movement



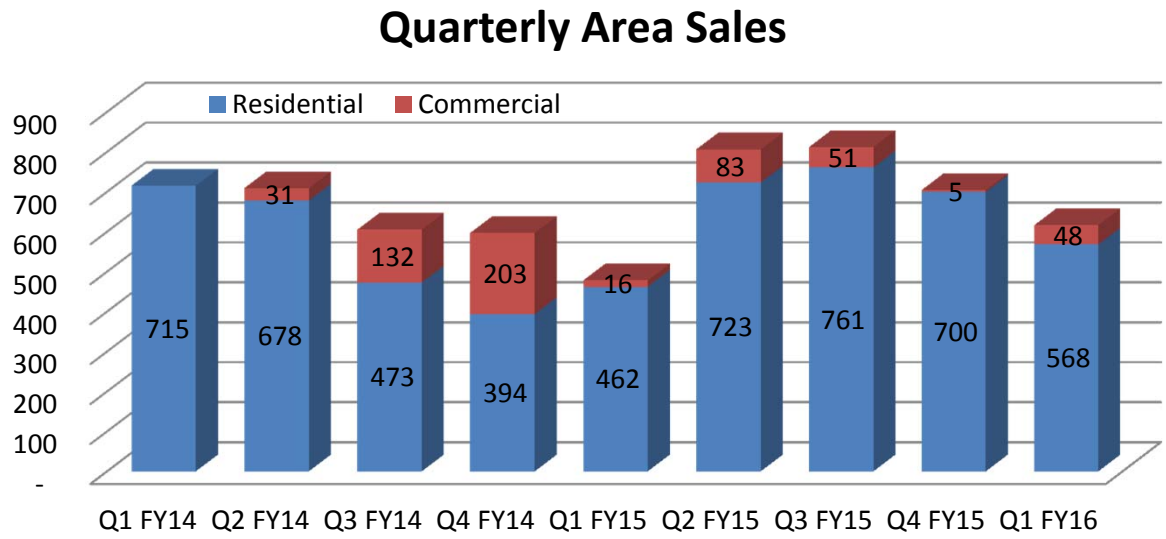
Conservative leverage & consistent improvement in cost of debt

Credit Rating



Consistent improvement in Credit Rating

Sales Volume Analysis



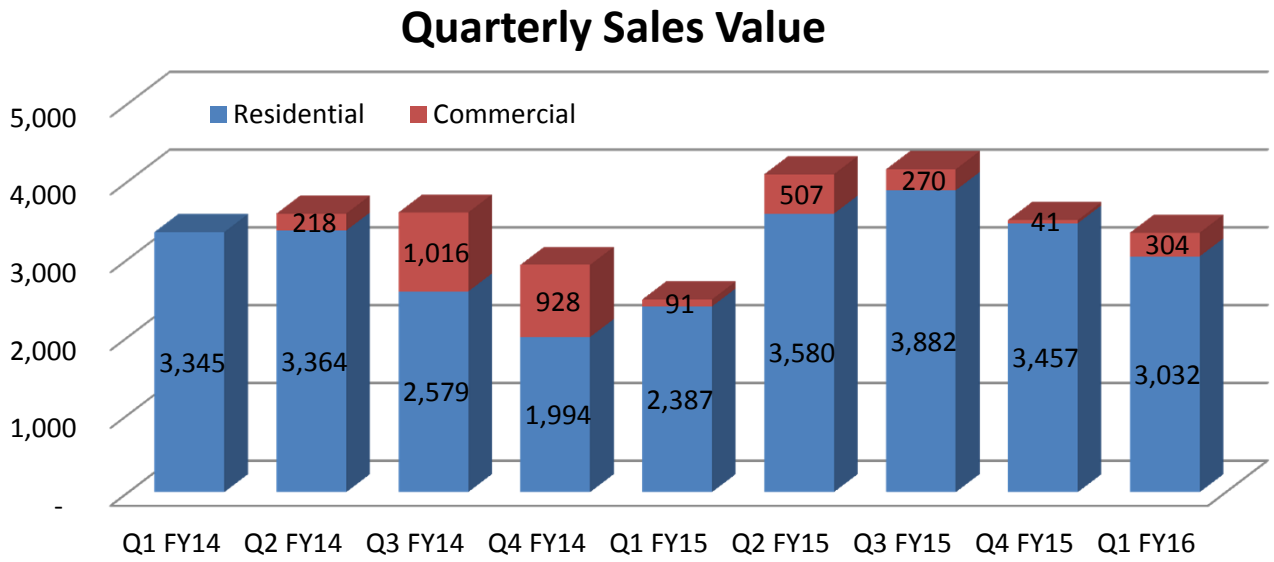
All figures are in sft '000

	FY 2013-14					FY 2014-15					FY 2015-16
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year	Q1
Residential	715	678	473	394	**2,260**	462	723	761	700	**2,646**	**568**
Commercial	0	31	132	203	**366**	16	83	51	5	**155**	**48**
Total	**715**	**709**	**605**	**597**	**2,626**	**478**	**806**	**812**	**704**	**2,801**	**616**

Note: All Sales exclude Land Owner unit sales; Q1 FY16 sales of Land Owner share was 27,660 sft

Sale volume in Q1 FY 2015-16 was 29% higher than previous year

Sales Value Analysis



All Amounts in Rs. Mn except Average Rate/SFT which is in Rs.

	FY 2013-14					FY 2014-15					FY 2015-16
	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year	Q1
Residential	3,345	3,364	2,579	1,994	11,282	2,387	3,580	3,882	3,457	13,306	3,032
Commercial	-	218	1,016	928	2,162	91	507	270	41	910	304
Total	**3,345**	**3,582**	**3,595**	**2,922**	**13,444**	**2,478**	**4,087**	**4,152**	**3,498**	**14,216**	**3,336**
Avg Rate/SFT	***4,678***	***5,050***	***5,946***	***4,892***	***5,119***	***5,187***	***5,071***	***5,111***	***4,967***	***5,076***	***5,415***
% Inc in Ave Rate	6%	8%	18%	-18%	**22%**	**6%**	-2%	1%	-3%	**-1%**	**9%**

Note: All Sales exclude Land Owner unit sales; Q1 FY16 sales of Land Owner share was Rs. 132 Mn

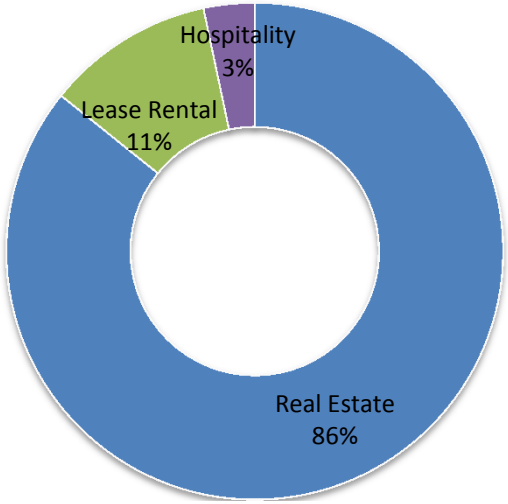
Sale value in Q1 FY 2015-16 was 35% higher than previous year

Ongoing Projects - Summary

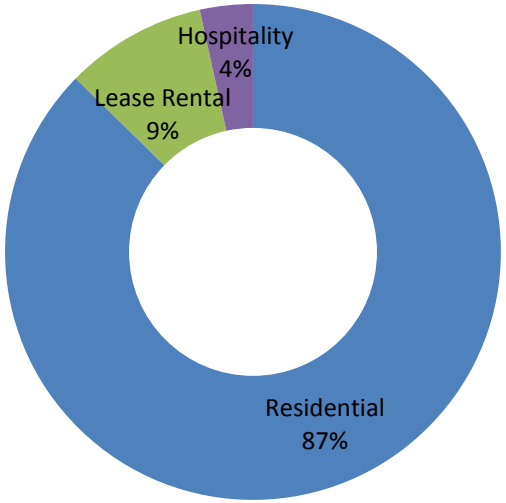
Area in '000 SFT

Projects	Project Area	LO/JV share	Co Share
Real Estate projects	11,630	2,504	9,126
Brigade Orchards *	2,433	1,216	1,216
Brigade Cosmopolis *	1,206	591	615
Total Real Estate	**15,269**	**4,312**	**10,957**
Brigade Nalapad Centre	524	262	262
Brigade Orion East	267	118	150
Brigade Vantage, Mysore	131	66	66
Brigade Vantage Chennai	133	66	66
Brigade Bhuwalka Icon	376	188	188
Brigade Broadway	125	88	38
Brigade Info Park, Kochi	388	-	388
Total Lease Rental	**1,943**	**787**	**1,157**
Holiday Inn-Chennai*	229	114	114
Brigade Orchards Signature Club*	89	45	45
Mercure, Mysore	105	-	105
Holiday Inn Express	169	-	169
Total Hospitality	**591**	**159**	**433**
Grand Total	**17,803**	**5,257**	**12,547**

Total Project Area



Company Share Project Area



* Through SPV

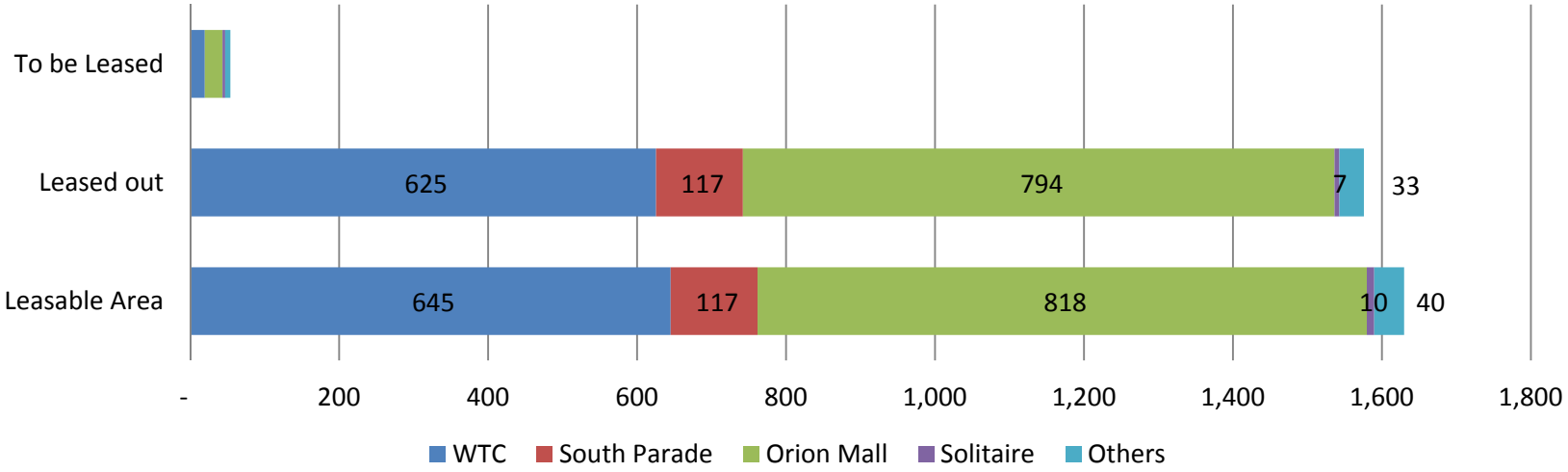
Synopsis of Ongoing Projects – June 2015

Particulars	Ongoing BEL Projects	Ongoing SPV Projects	Stock Sales	Total
	In Mn. Sft			
Total super built-up area of launched project on sale basis	11.63	3.64	0.09	15.36
Less: LO Share	2.50	0	0	2.50
Co share of saleable area	9.13	3.64	0.09	12.86
Sold till date	4.84	2.19	0	7.03
To be sold	4.28	1.45	0.09	5.82
	Rs. In Mn			
Estimated Sale value	46,893	18,863	807	66,564
Value of Sold units	23,532	10,818	0	34,350
Value of unsold units	23,362	8,045	807	32,214
Collection till date on sold units	14,286	4,643	0	18,929
Balance collection for the projects (including unsold units)-A	32,607	14,220	807	47,635

Synopsis of Ongoing Projects – Contd.

Particulars	Ongoing BEL Projects	Ongoing SPV Projects	Stock Sales	Total
	Rs. In Mn			
Revenue Recognised till date	10,926	3,561	0	14,488
Revenue to be Recognised (incl unsold units)	35,967	15,301	807	52,076
Estimated cost for the projects (incl Land/NRD)	33,258	13,788	416	47,462
Cost incurred till date	14,521	6,842	416	21,780
Balance cost to be incurred to finish the project-B	18,736	6,946	0	25,682
Estimated Profit for the projects	**13,636**	**5,075**	**391**	**19,102**
Profit recognised till date	2,978	716	0	3,694
Profit to be recognised (incl unsold units)	**10,658**	**4,359**	**391**	**15,408**
Present Borrowings-C	6,309	1,448	0	7,756
Operating Cash Flows-D=(A-B-C)	**7,562**	**5,827**	**807**	**14,196**
Period of realization	3 Years	3 Years	6 Months	

Lease Position – June 15



Area in '000 SFt

Project	Leasable Area	Leased out	To be Leased
WTC Bangalore	645	625	20
Brigade South Parade	117	117	0
Orion Mall at Brigade Gateway	818	794	24
Brigade Solitaire	10	7	3
Others	40	33	7
Total	**1,630**	**1,576**	**54**

In addition to the World Trade Center in Bangalore, Brigade Group also holds the exclusive License for World Trade Centers at Kochi, Hyderabad, Chennai & Thiruvananthapuram

Hospitality Business

	GRAND MERCURE			SHERATON		
Details	**Q1 FY 15-16**	**Q1 FY 14-15**	**FY 14-15**	**Q1 FY 15-16**	**Q1 FY 14-15**	**FY 14-15**
No of Keys	126	126	126	230	230	230
Occupancy	76%	80%	78%	79%	69%	72%
ARR (Rs.)	6,796	6,740	6,757	7,453	7,114	7,811
GOP	48.5%	48.5%	48.5%	40.5%	39.9%	41.0%

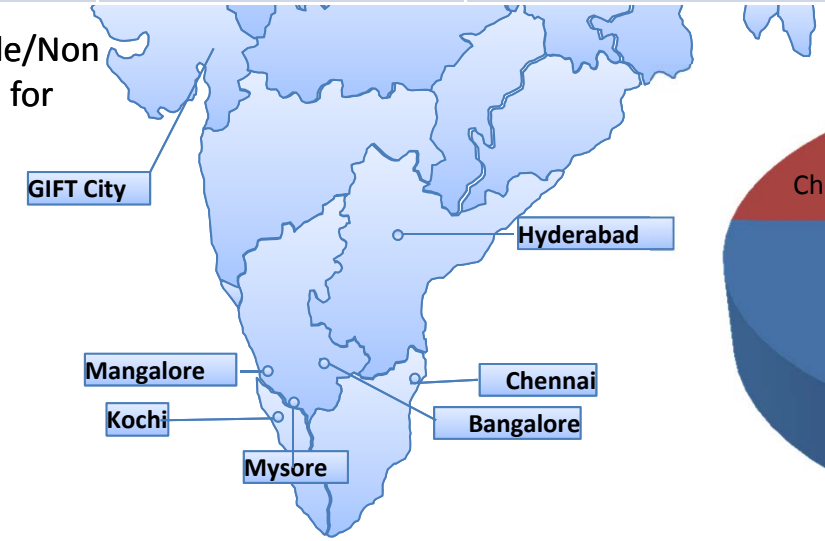
Land Bank - Group

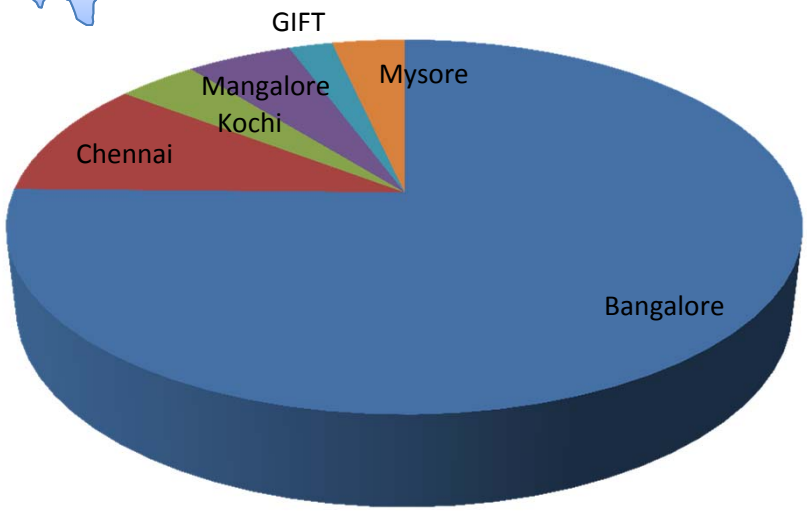
As on June 2015

Amount in Rs. Mn

Location	Land Area (in acres)	Total Cost*	Paid	Payable
Bangalore	427	11,481	7,153	4,328
Chennai	57	775	430	345
Kochi	22	281	281	-
Mangalore	29	54	46	7
GIFT, Gujarat	12	1,200	299	901
Mysore	20	94	83	11
Total	**566**	**13,885**	**8,293**	**5,592**

* Includes Refundable/Non Refundable Deposits for Joint Developments

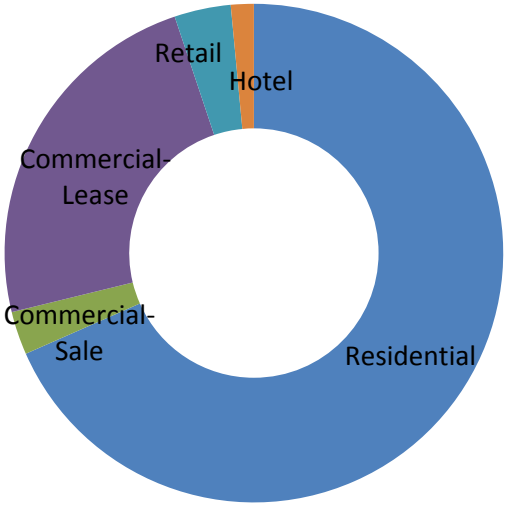




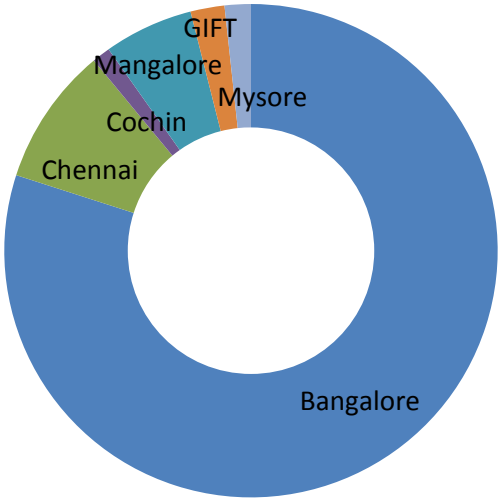
Land Bank – Developable Area

As on June 2015

Project Area - Product



Project Area - Location



Product	No of Projects	Proj Area SFT in Mn	BEL Share SFT in Mn
Residential	40	33.7	25.2
Commercial-Sale	4	1.4	0.8
Commercial-Lease	12	11.7	9.3
Retail	4	1.8	1.4
Hotel	5	0.7	0.7
Total	**65**	**49.3**	**37.3**

Location	No of Projects	Proj Area SFT in Mn	BEL Share SFT in Mn
Bangalore	48	39.4	29.8
Chennai	3	4.5	2.5
Cochin	3	0.6	0.6
Mangalore	3	2.9	2.8
GIFT	4	1.1	1.1
Mysore	4	0.8	0.6
Total	**65**	**49.3**	**37.3**

Projects to be Launched – FY 2015-16

Project		City	Land Area	Project Area	BEL Share	Launch Plan
			Acres	Mn sft	Mn sft	
Brigade Omega – II (7 Gardens)	Residential	Bangalore	8.4	0.87	0.55	Q2
Brigade Palmgrove-apartments	Residential	Mysore	2.5	0.14	0.10	Q2
B. Oak Tree Place (Atmosphere)	Residential	Bangalore	18.6	0.34	0.24	Q2
B. Meadows Plumeria	Residential	Bangalore	17.5	0.90	0.90	Q2
B. Orchards - Assisted Living	Residential	Bangalore	0.7	0.05	0.02	Q3
B. Metropolis Chennai Ph-1	Residential	Chennai	11.9	0.77	0.46	Q3
B. Orchards - Juniper	Residential	Bangalore	5.1	0.70	0.35	Q3
B. Panorama II	Residential	Bangalore	5.2	0.65	0.48	Q3
B. GIFT, Gujarat	Residential	Gujarat	3.7	0.34	0.34	Q3
B. Pinnacle II	Residential	Mangalore	4.0	0.42	0.29	Q3
Brigade Topaz	Residential	Mysore	1.2	0.09	0.06	Q3
B. Cosmopolis Phase III	Residential	Bangalore	2.2	0.33	0.17	Q3
Brigade Northridge II	Residential	Bangalore	1.4	0.16	0.10	Q4
Residential Total			**82.2**	**5.75**	**4.07**	

Total 5.75 Mn sft (BEL Share 4.07 Mn sft) of Residential projects to be launched in FY 2015-16

Projects to be Launched – FY 2015-16

Project		City	Land Area	Project Area	BEL Share	Launch Plan
			Acres	Mn sft	Mn sft	
B. Meadows Commercial	Commercial-Sale	Bangalore	1.3	0.07	0.07	Q2
B. Orchards Comml & Retail	Commercial-Sale	Bangalore	2.8	0.24	0.12	Q3
Commercial Sale Total			**4.1**	**0.30**	**0.20**	
Brigade Opus	Commercial-Lease	Bangalore	2.3	0.32	0.32	Q2
WTC Kochi - Phase-2	Commercial-Lease	Cochin	2.5	0.39	0.39	Q2
GIFT, Gujarat	Commercial-Lease	Gujarat	2.9	0.26	0.26	Q3
Orion OMR	Retail	Bangalore	3.5	0.35	0.25	Q3
Total Commercial & Retail			**11.1**	**1.30**	**1.20**	
Four Points by Sheraton	Hotel	Cochin	0.9	0.10	0.10	Q2
GIFT, Gujarat	Hotel	Gujarat	1.1	0.10	0.10	Q3
Holiday Inn Express, Metagalli	Hotel	Mysore	1.4	0.13	0.13	Q4
Hospitality Total			**3.4**	**0.30**	**0.30**	
Grand Total			**100.8**	**7.70**	**5.79**	

Overall 7.70 Mn sft (BEL Share 5.79 Mn sft) of projects to be launched in FY 2015-16

Awards & Recognition – Q1 FY 16

- **Brigade Group** has been **Ranked No 1 in the Real Estate Industry** and **No. 28 across all industries in India** as India's **Great Companies to Work for 2015** by **Great Place to Work Institute and The Economic Times**.

- **Brigade Caladium** received the '**Best Ultra Luxury Project of the year- North Bangalore** at the **SiliconIndia Bangalore Real Estate Awards 2015**.

- **Brigade Group** won the '**Hotel Owner of the Year**' award at The '**Hospitality Leaders' Industry Choice Awards' 2015**

- **Mr. Jaishankar, CMD-Brigade Group** received the **Significant Achievement Award** at the Vocational Service Awards Night organised by **Rotary Club, Chikmagalur**.

- **Mr. Vineet Verma** was felicitated by the **Bangalore Chamber of Industry & Commerce** at their 38th AGM for his contribution during 2014-15 as **Chairman of the Tourism, Media & Leisure Committee**.

BRIGADE

Annexure I

Project Details

Ongoing BEL Projects - Sales

←======Area in SFT=====→ Amount in Rs. Mn

Project	Co's share	Sold	Unsold	Sales till date	Future Sales
Brigade Meadows 1	6,49,000	5,85,540	63,460	2,039	244
Brigade Meadows 2 (Wisteria)	4,41,020	2,68,800	1,72,220	1,102	715
Brigade Lakefront	14,22,946	7,54,770	6,68,176	4,639	4,276
Brigade Exotica-1 & 2	14,41,730	5,43,500	8,98,230	2,637	5,098
Brigade At No.7	1,02,975	21,120	81,855	238	778
Brigade Golden Triangle-1 & 2	6,79,310	6,31,410	47,900	2,824	233
Brigade Omega-A, B & C	5,77,200	3,65,510	2,11,690	1,768	1,151
Brigade Palmgrove Villas	1,63,930	55,370	1,08,560	277	619
Brigade Pinnacle I	4,39,019	1,91,910	2,47,109	788	988
Brigade Altamount	2,11,690	1,91,710	19,980	865	90
Brigade Caladium	1,46,100	62,530	83,570	489	752
Brigade IRV Centre	2,20,606	93,540	1,27,066	507	762
Brigade Serenity	91,821	56,620	35,201	187	116
Brigade Symphony	5,27,420	1,56,150	3,71,270	600	1,448
Brigade Magnum	2,89,880	1,70,330	1,19,550	1,287	1,040
Brigade Northridge – Phase I	3,86,698	3,00,900	85,798	1,581	463
Brigade Mountview	4,26,160	49,400	3,76,760	246	1,827
Brigade Panorama	5,18,024	2,85,405	2,32,619	1,153	1,000
Brigade GT Signature Tower	3,90,000	57,920	3,32,080	306	1,760
Total	**91,25,529**	**48,42,435**	**42,83,094**	**23,532**	**23,362**
Land Owner Share	**25,04,012**				
Total project size	**1,16,29,541**				

Ongoing SPV Projects - Sales

←======Area in SFT=====→ Amount in Rs. Mn

Project	Saleable Area	Sold	Unsold	Sales till date	Future Sales
Brigade Cosmopolis Phase I	8,36,430	6,30,570	2,05,860	4,243	1,441
Brigade Cosmopolis Phase II	3,70,000	1,52,300	2,17,700	1,057	1,589
Brigade Orchards – Villas	4,78,975	1,74,305	3,04,670	1,072	1,980
Brigade Orchards – Aspen	2,88,480	2,87,470	1,010	839	3
Brigade Orchards – Banyan	2,98,080	2,81,460	16,620	859	53
Brigade Orchards – Cedar	5,38,964	2,37,270	3,01,694	998	1,297
Brigade Orchards – Deodar	6,26,508	3,25,770	3,00,738	1,319	1,263
Brigade Orchards – Parkside	2,01,835	1,02,380	99,455	432	418
Total SPVs	**36,39,272**	**21,91,525**	**14,47,747**	**10,818**	**8,045**

Ongoing BEL Projects - Revenue

Amount in Rs. Mn

Project	Estimated Sales Value	Collected	To be collected	Revenue recognized	Rev to be recognized
Brigade Meadows 1	2,283	1,635	648	1,491	793
Brigade Meadows 2 (Wisteria)	1,817	298	1,518	430	1,387
Brigade Lakefront	8,915	2,306	6,610	2,016	6,900
Brigade Exotica-1 & 2	7,735	1,968	5,766	1,914	5,821
Brigade At No.7	1,016	194	822	-	1,016
Brigade Golden Triangle-1 & 2	3,057	2,085	973	1,289	1,769
Brigade Omega-A, B & C	2,919	1,266	1,652	912	2,006
Brigade Palmgrove Villas	896	176	720	109	786
Brigade Pinnacle I	1,776	608	1,168	379	1,397
Brigade Altamount	955	746	208	501	454
Brigade Caladium	1,241	347	895	261	980
Brigade IRV Centre	1,269	367	902	265	1,004
Brigade Serenity	303	61	242	45	258
Brigade Symphony	2,048	393	1,655	276	1,772
Brigade Magnum	2,327	1,173	1,154	1,039	1,288
Brigade Northridge – Phase I	2,045	313	1,732	-	2,045
Brigade Mountview	2,073	46	2,028	-	2,073
Brigade Panorama	2,153	203	1,950	-	2,153
Brigade GT Signature Tower	2,066	101	1,965	-	2,066
Total	**46,893**	**14,286**	**32,607**	**10,926**	**35,967**

Ongoing SPV Projects - Revenue

Amount in Rs. Mn

Project	Estimated Sales Value	Collected	To be collected	Revenue recognized	Rev to be recognized
Brigade Cosmopolis Phase I	5,684	2,237	3,447	2,002	3,682
Brigade Cosmopolis Phase II	2,646	247	2,398	-	2,646
Brigade Orchards – Villas	3,052	453	2,599	406	2,646
Brigade Orchards – Aspen	842	691	151	685	158
Brigade Orchards – Banyan	912	515	398	469	444
Brigade Orchards – Cedar	2,295	180	2,115	-	2,295
Brigade Orchards – Deodar	2,582	233	2,348	-	2,582
Brigade Orchards – Parkside	850	86	764	-	850
Total – SPVs	**18,863**	**4,643**	**14,220**	**3,561**	**15,301**

Ongoing BEL Projects - Profitability

Amount in Rs. Mn

Project	Est Total Cost	Cost incurred	Cost to be incurred	Est Profit	Profit recognized	Profit to be recognized
Brigade Meadows 1	1,529	1,216	314	754	475	279
Brigade Meadows 2 (Wisteria)	1,116	485	631	701	164	536
Brigade Lakefront	5,730	2,124	3,606	3,185	693	2,492
Brigade Exotica-1 & 2	5,176	3,086	2,090	2,559	494	2,065
Brigade At No.7	845	386	460	171	-	171
Brigade Golden Triangle-1 & 2	2,352	1,085	1,267	705	273	432
Brigade Omega-A, B & C	2,355	1,192	1,163	564	118	446
Brigade Palmgrove Villas	692	360	332	204	17	187
Brigade Pinnacle I	1,553	792	761	223	52	171
Brigade Altamount	809	473	336	146	77	69
Brigade Caladium	850	519	331	391	67	324
Brigade IRV Centre	1,026	593	433	243	37	206
Brigade Serenity	240	130	109	63	9	54
Brigade Symphony	1,405	344	1,061	642	81	562
Brigade Magnum	1,304	1,052	251	1,023	420	603
Brigade Northridge – Phase I	1,506	50	1,456	538	-	538
Brigade Mountview	1,174	202	972	899	-	899
Brigade Panorama	2,071	145	1,926	82	-	82
Brigade GT Signature Tower	1,523	287	1,237	543	-	543
Total	**33,258**	**14,521**	**18,736**	**13,636**	**2,978**	**10,658**

Ongoing SPV Projects - Profitability

Amount in Rs. Mn

Project	Est Total Cost	Cost incurred	Cost to be incurred	Est Profit	Profit recognized	Profit to be recognized
Brigade Cosmopolis Phase I	3,533	2,003	1,530	2,151	737	1,414
Brigade Cosmopolis Phase II	1,792	728	1,064	854	-	854
Brigade Orchards – Villas	2,422	1,631	791	630	73	557
Brigade Orchards – Aspen	936	777	159	-94	-94	0
Brigade Orchards – Banyan	910	563	347	2	-0	3
Brigade Orchards – Cedar	1,719	468	1,251	576	-	576
Brigade Orchards – Deodar	1,838	461	1,376	744	-	744
Brigade Orchards – Parkside	639	211	428	211	-	211
Total – SPVs	**13,788**	**6,842**	**6,946**	**5,075**	**716**	**4,359**

Capex Commitment

Amount in Rs. Mn

Projects	Estimated cost	Incurred	Balance	Loan Tied up
Brigade Nalapad Centre	1,377	622	755	-
Brigade Orion East	1,118	981	137	500
Brigade Vantage, Mysore	240	87	153	-
Brigade Vantage Chennai	476	265	210	-
Brigade Bhuwalka Icon	1,117	486	631	-
Brigade Broadway	388	193	195	-
WTC, Kochi	1,227	834	394	740
Total Commercial	**5,942**	**3,467**	**2,475**	**1,240**
Holiday Inn-Chennai*	1,120	708	412	-
Brigade Orchards Signature Club*	458	264	194	-
Grand Mercure, Mysore	1,030	385	645	500
Holiday Inn Express, Bangalore	1,000	162	838	-
Total Hospitality	**3,608**	**1,519**	**2,089**	**500**
Grand Total	**9,550**	**4,986**	**4,564**	**1,740**

* Through SPV

THANK YOU

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