

RAMKRISHNA FORGINGS LIMITED

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CIN NO. : L74210WB1981PLC034281

Date: 28th October 2017

The Listing Department
Bombay Stock Exchange
PJ Towers
Dalal Street
Mumbai – 400 001

The Listing Department
National Stock Exchange of India Limited
"Exchange Plaza" C-1, Block G
Bandra- Kurla Complex, Bandra (E)
Mumbai- 400051

BSE SCRIP CODE: 532527

NSE SYMBOL: RKFORGE

Dear Sir / Madam,

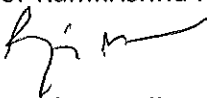
Sub: Investor Presentation for the quarter ended 30th September 2017.

Please find attached the Investor Presentation with reference to the results for the quarter ended 30th September 2017.

This is for the information of the exchange and the members.

Thanking You,

Yours truly,
For Ramkrishna Forgings Limited


Rajesh Mundhra
Company Secretary

Encl. As above

WORKS

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PLANT- V: VILL: BALIGUMA, P.O.: KOLABERA, THANA: SARAİKELA, DIST.: SARAİKELA KHARSWAN,
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EMAIL: pressplant5@ramkrishnaforgings.com



RAMKRISHNA FORGINGS LIMITED

EARNING Q2 FY17

October
2017



Stock Code: **BSE: 532527** | **NSE: RKFORGE**
BLOOMBERG: RMKF:IN | **Reuters: RKFO.NS**

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Revenue from Operations (Excl. Excise) (INR Crs)	EBDITA (INR Crs)
333.26 + 114.05% growth ↑	65.11 + 133.73 % growth ↑
Operating Margin EBDITA (%)	PAT (Rs Crs)
19.54 % + 164 bps growth ↑	23.53 571.10 % growth ↑

Note: % change of YoY basis

Tonnage & Revenue Details



Particulars	Q2FY18	Q1FY18	Q2FY17	% Change
Total Tonnage (in Tons)	29738	23010	15511	91.7
Domestic Tonnage	23112	15345	11203	106.3
Export Tonnage	6626	7665	4308	53.8
Total Revenue (INR in Cr) (Excl. Excise)	334.41	258.73	156.75	113.3
Domestic Revenue	239.77	147.92	101.93	135.2
Export Revenue	89.34	103.42	49.44	80.7
Other operating Income	4.15	6.27	4.32	(3.9)
Other Income	1.15	1.12	1.06	8.5

Note: % change of YoY basis

Income Statement



(Rs in Cr)

Q2		Particulars	H1	
FY18	FY17		FY18	FY17
333.26	155.69	Revenue (net of Excise Duty) (Excl. other Income)	590.87	373.14
65.11	27.86	EBIDTA (Excl. Other Income)	115.90	70.48
19.54%	17.89%	EBDITA/Net TOI	19.61%	18.89%
18.99*	17.68	Interest	37.53*	35.97
19.83	18.62	Depreciation	39.29	36.67
27.44	(7.38)	PBT	41.35	(0.31)
23.53	(4.99)	PAT	32.61	0.29

Finance cost for Q2 & H1 FY 18 includes notional foreign exchange difference of Rs 2.67 Cr as per para 6(e) of Ind AS 23.

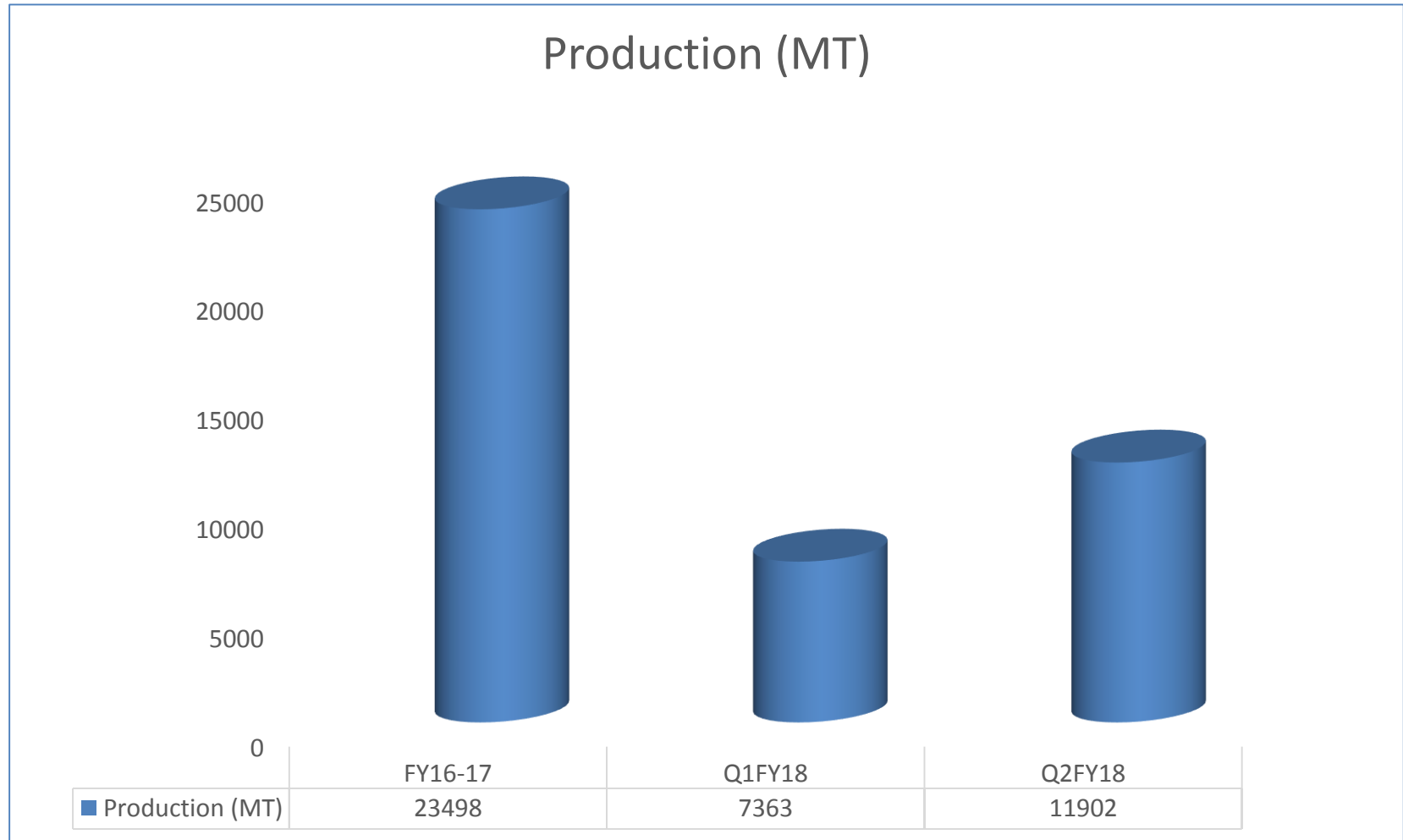
**Why we
did well
in Q2?**

- Controlled processing charges, finance & employee cost.

**We could
have done
Better in Q2?**

- Volatility in alloy Steel pricing creating issues of pass through. Pass through getting delayed because of frequent price increase.

Performance of Press Plant



Capacity-80000T

Precision Rules Production

RAMKRISHNA FORGINGS LIMITED

ENCOURAGING – Economic and Internal Factors



Continued upswing in the demand of Class 8 Trucks in North American Market



Continuous enrichment of the product mix with leading OEM customers



Gain in market share driven by Upsurge in demand in the Domestic CV industry. We have and will continue to do well in Domestic CV Industry.



Increased infrastructure thrust by the Government of India.



Received sample approvals for 133 new items as on 30-Sep-17, out of which 77 items are for leading OEM's in India and 56 items towards export



Initiated development for 66 items as on 30-Sep-17, out of which 36 items are for leading OEM's in India and 30 items are towards export.

We are happy to serve you





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