

January 29, 2018

The Manager – Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla-Complex,
Bandra (East), Mumbai - 400 051
NSE Scrip Code: IDFC

The Manager – Listing Department
BSE Limited
1st Floor, P.J. Towers, Dalal Street,
Mumbai - 400 001
BSE Scrip Code: 532659

IDFC Limited – Presentation on Q3-(Quarter ended December 31, 2017)

Dear Sirs,

Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached a copy of the presentation on the financials for the quarter ended December 31, 2017.

This is for your information and records

Thanking you,

Yours faithfully,
For IDFC Limited

A handwritten signature in blue ink, appearing to read 'Sunil Kakar'.

Sunil Kakar
Managing Director & CEO



IDFC LIMITED

Q3FY18 FINANCIALS

DECEMBER 31, 2017



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Key Highlights (IDFC Consol)

Consol Balance Sheet

Dec17 : ₹ 125,629 Cr

Dec 16 : ₹ 121,152 Cr

Securities

Market Share :

MF 16.7% PY 12.9%

DII 11.7% PY 12.0%

FIIIs 17.4% PY 18.7%

Revenue : 85 Cr (PY ₹ 62 Cr)

PAT : 29 Cr (PY ₹ 10 Cr)

Consol Net worth

Dec17 : ₹ 11,321 Cr

Dec16 : ₹ 10,699 Cr

Alternatives

Revenue : ₹ 84 Cr (PY ₹ 102 Cr)

PAT: ₹ 6 Cr (PY ₹ 15 Cr)

AMC

AAUM : ₹ 66,392 Cr (PY ₹ 56,211 Cr)

Revenue: ₹ 239 Cr (PY ₹ 225 Cr)

PAT : ₹ 58 Cr (PY ₹ 71 Cr)

Consol Profit

PBT ₹1485 cr

(PY ₹ 1454 cr)

PAT(after MI and share of associates)

₹588 Cr (PY ₹ 564 Cr)

IFL

Loan Book : ₹ 3,969 Cr

Revenue: ₹ 83 Cr (PY ₹ 67 Cr)

PAT : ₹ 64 Cr (PY ₹ 53 Cr)

IDFC vs. Nifty

15.41%

IDFC

14.79%

Nifty

Entity wise P&L (9M FY18)

Particulars	IDFC	Bank	AMC	Alternatives [#]	IFL	Securities	Others *	Total 9M FY18
Operating Income	185	2509	239	84	83	85	212	3397
Operating Expenses	25	1163	153	69	11	41	13	1475
Pre-Provisioning Operating Profit	160	1346	86	15	72	44	199	1922
Provisions								-32
PBT								1952
Tax, MI & Others								1364
PAT								588

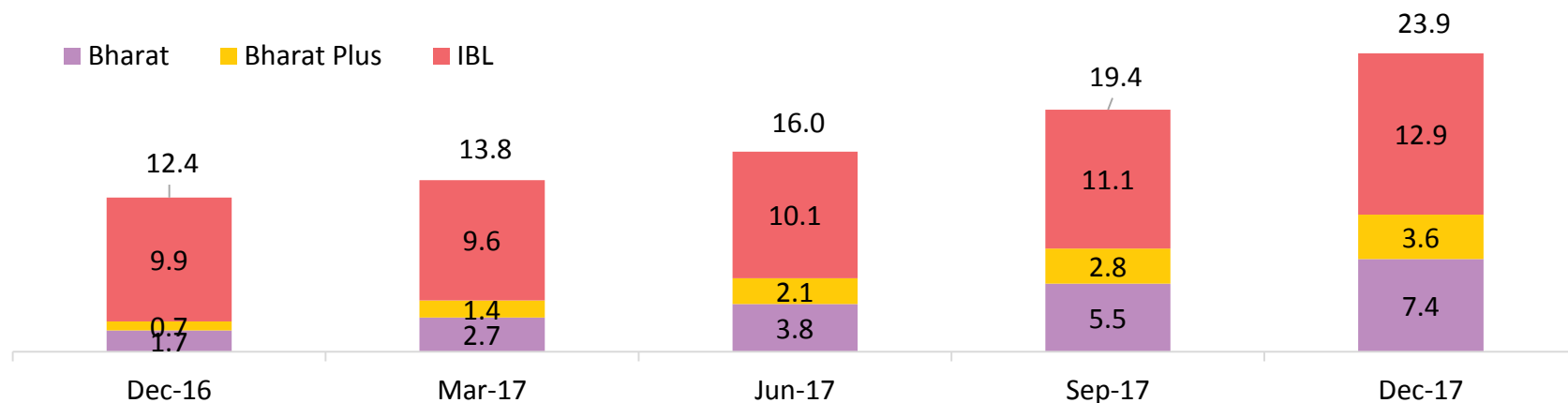
* Others Projects, Securities Singapore, IDFC FHCL etc.

includes IDFC Capital (Singapore)

All figures in ₹ Crore

IDFC Bank - Customers & Network

Customers :



Network	Dec-16	Mar-17	Jun-17	Sep-17	Dec-17
Branches	74	74	86	100	127
BC Branches	335	350	358	383	356*
MATM	4,232	5,661	8,302	10,258	13,070

* To achieve operational efficiency 29 GV branches were closed during the quarter.

IDFC Bank - Assets

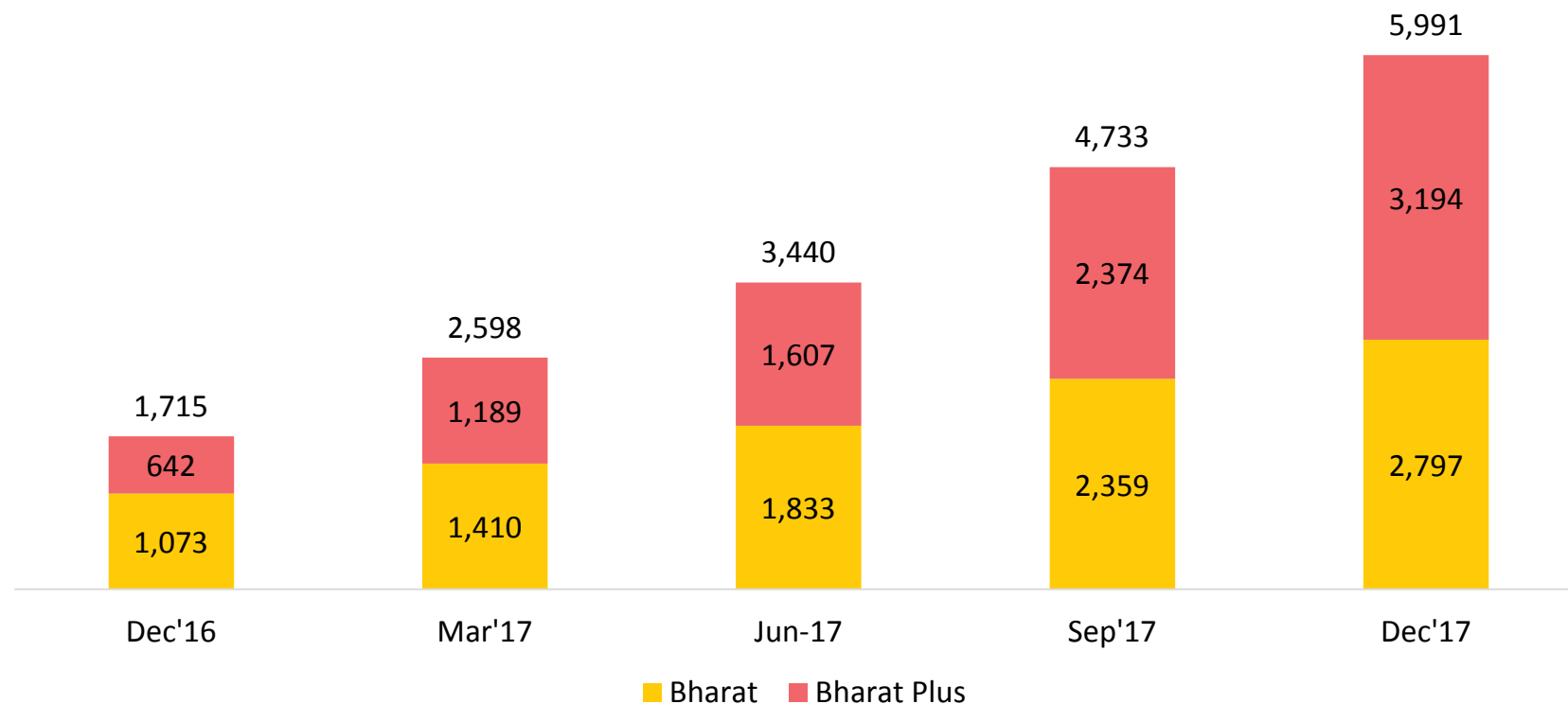
In INR Cr.	Mar'17	Jun-17	Sep'17	Dec'17	% QoQ
WB	49,477	46,461	47,476	46,514	-2%
<i>Corporate Banking</i>	18,949	18,155	18,447	21,376	16%
<i>Infrastructure</i>	30,528	28,306	29,029	25,138	-13%
Retail	2,598	3,440	4,733	5,991	27%
<i>Bharat</i>	1,410	1,833	2,359	2,797	19%
<i>Bharat Plus</i>	1,189	1,607	2,374	3,194	35%
PSL Buyout	10,391	8,861	9,216	7,670	-17%
Stressed Assets	7,782	7,626	7,367	7,313	-1%
Gross Retail & Corporate Assets	70,249	66,388	68,792	67,488	-2%
Provision	3,681	3,713	3,615	3,618	0%
Net Retail & Corporate Assets	66,568	62,675	65,177	63,870	-2%
Cash & Bank Balances	2,202	2,101	2,470	2,055	-17%
Statutory Investments	19,264	17,467	16,740	18,041	8%
Trading Investments	16,942	30,981	29,172	26,628	-9%
Fixed and Other Assets	7,184	6,021	6,393	7,605	19%
Total Assets	112,160	119,245	119,952	118,199	-1%

Note: Figures for the previous periods have been reclassified for consistency with the current period.

IDFC Bank - Retail Assets up by 26% QoQ

All figures in Rs Cr

Retail Growth



IDFC Bank - Liabilities

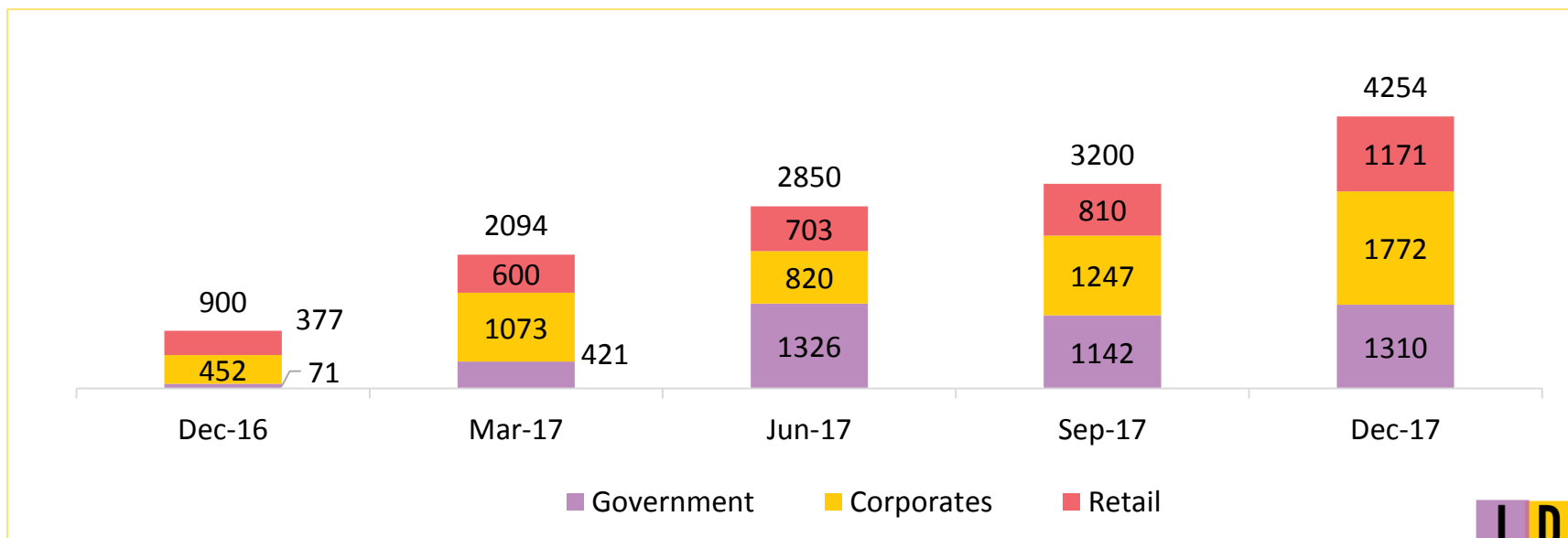
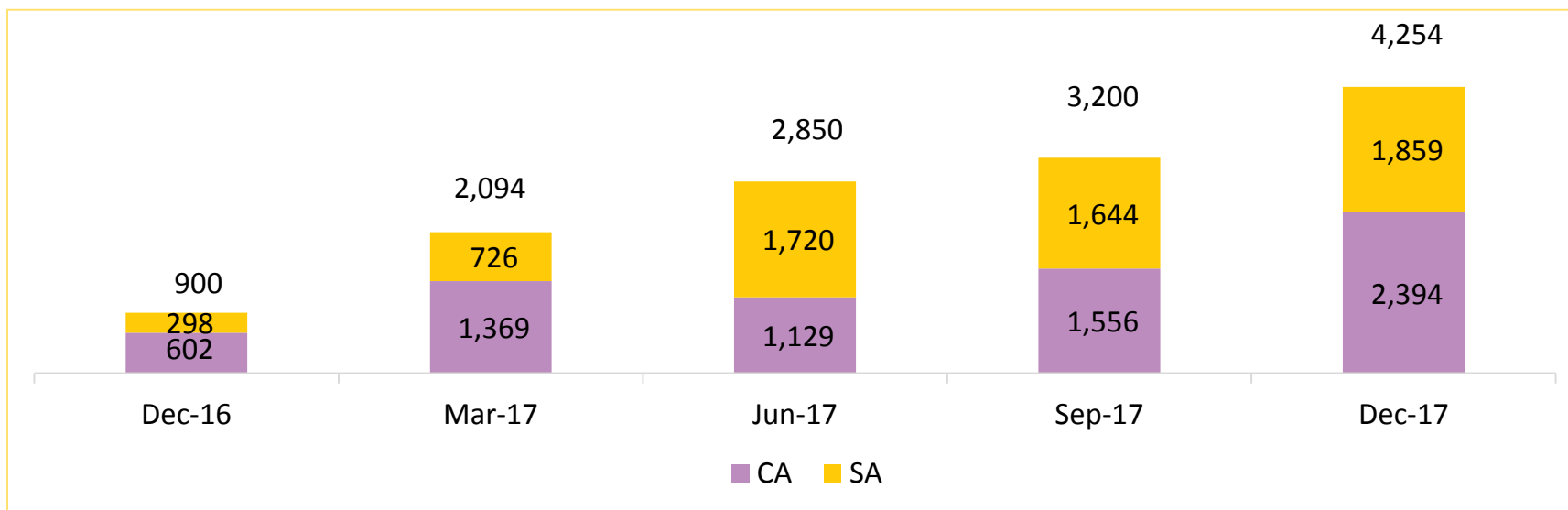
All figures in Rs Cr

Particular	Dec'16	Mar'17	Jun-17	Sep'17	Dec'17	% YoY	% QoQ
Shareholders' Funds	14,486	14,678	15,125	15,056	15,208	5%	1%
Deposits	27,001	40,208	41,959	38,890	42,259	57%	9%
<i>Core Deposits</i>	<i>3104</i>	<i>4907</i>	<i>6,281</i>	<i>7,043</i>	<i>7,991</i>	<i>157%</i>	<i>13%</i>
<i>CASA</i>	<i>900</i>	<i>2,094</i>	<i>2,850</i>	<i>3,200</i>	<i>4,254</i>	<i>373%</i>	<i>33%</i>
<i>Fixed Deposits Retail</i>	<i>2,204</i>	<i>2,812</i>	<i>3,431</i>	<i>3,843</i>	<i>3,737</i>	<i>70%</i>	<i>-3%</i>
<i>Fixed Deposits Corporate</i>	<i>14,107</i>	<i>15,158</i>	<i>21,391</i>	<i>19,662</i>	<i>19,520</i>	<i>38%</i>	<i>-1%</i>
<i>Certificate of Deposits</i>	<i>9,791</i>	<i>20,144</i>	<i>14,288</i>	<i>12,186</i>	<i>14,748</i>	<i>51%</i>	<i>21%</i>
Borrowings	68,445	50,262	56,250	59,944	54,506	-20%	-9%
Other liabilities and provisions	5,643	7,011	5,911	6,062	6,226	10%	3%
Total Liabilities	115,576	112,160	119,245	119,952	118,199	2%	-1%

Note: Figures for the previous periods have been reclassified for consistency with the current period.

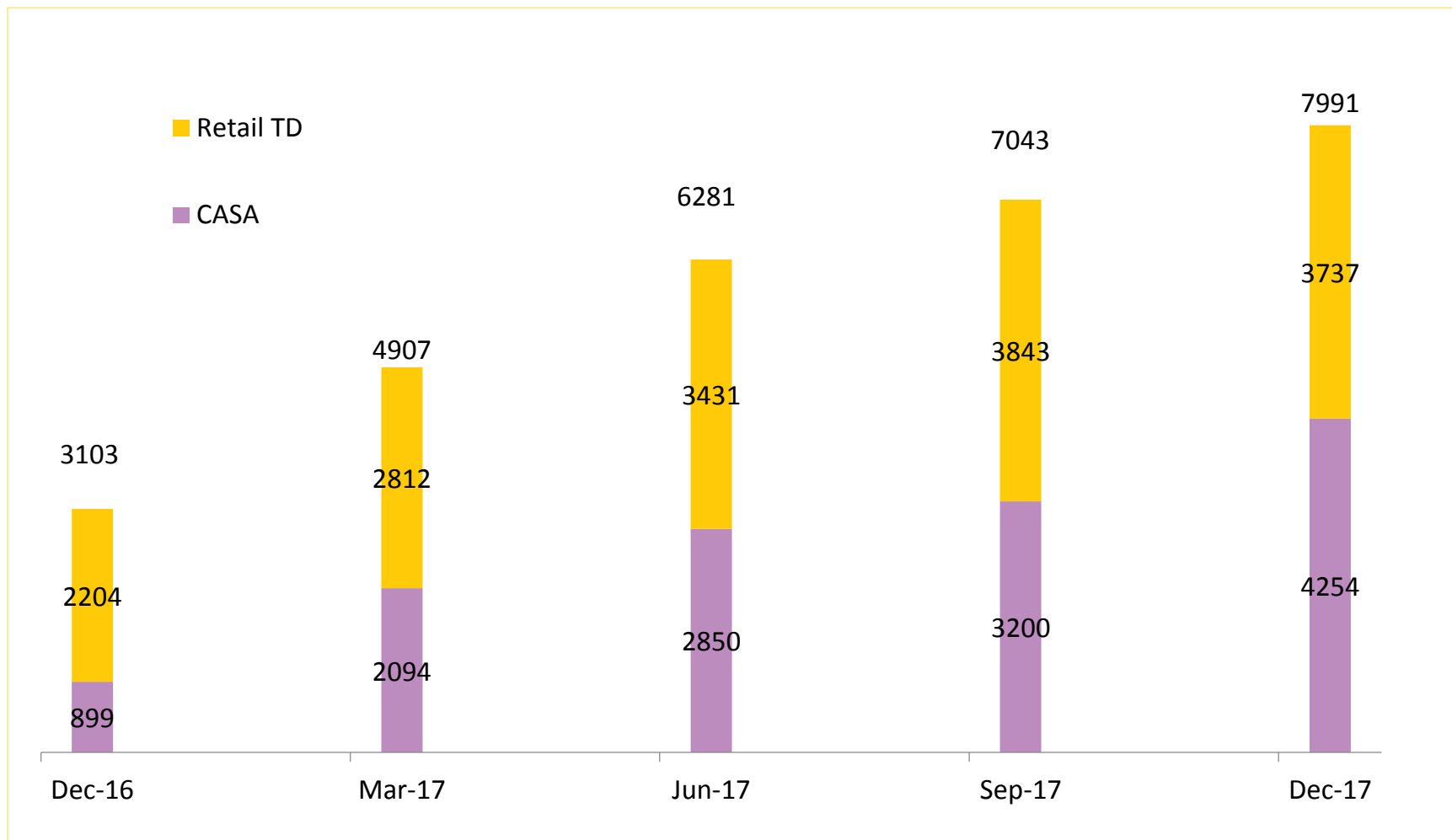
IDFC Bank - CASA increased by Rs. 1054 Cr. to Rs. 4,254 Cr. QoQ (+33%)

All figures in Rs Cr



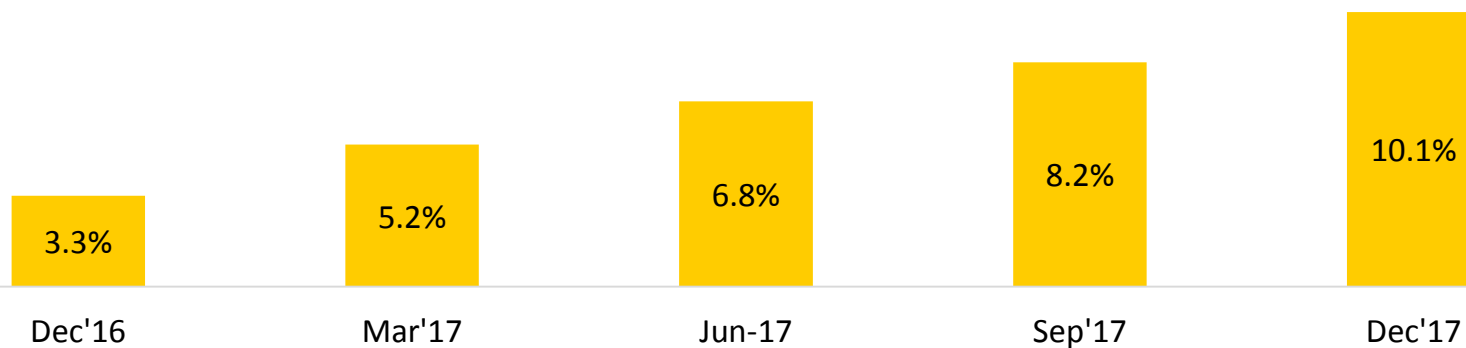
IDFC Bank - 158% increase in core deposits (CASA + Retail TD) YoY & 13.5% QoQ

All figures in Rs Cr

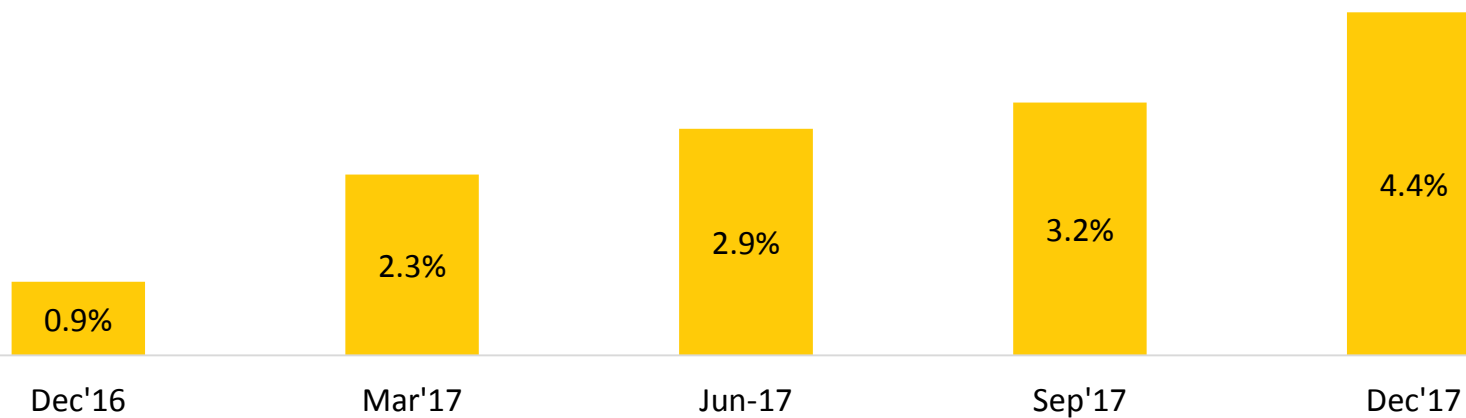


IDFC Bank - Strong CASA trend

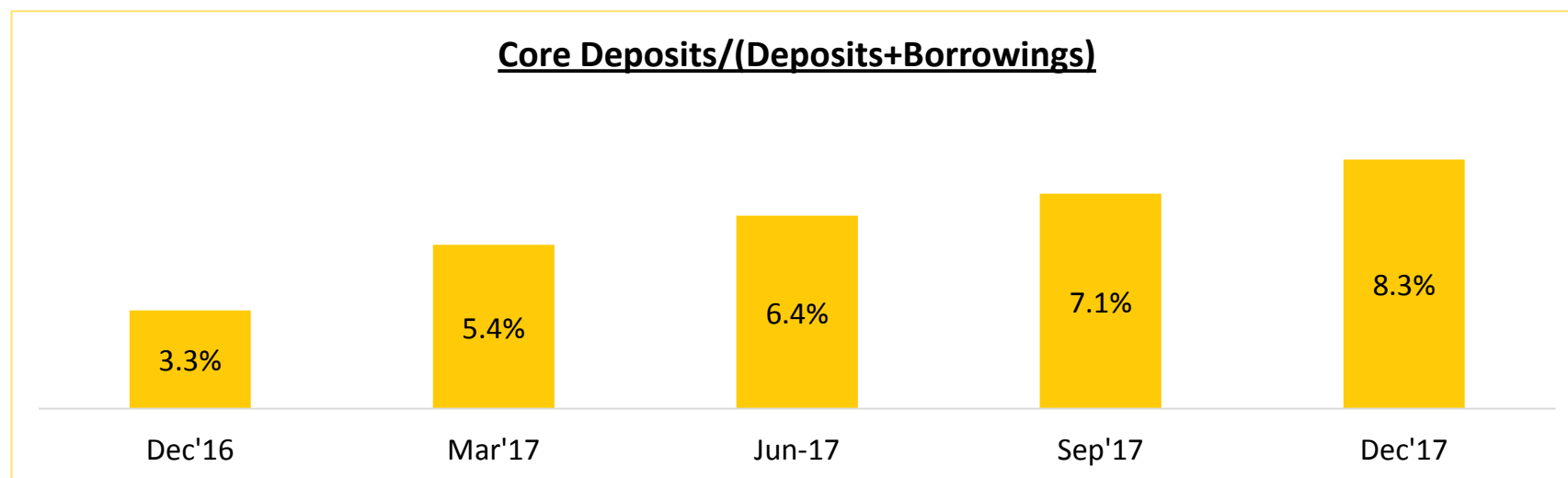
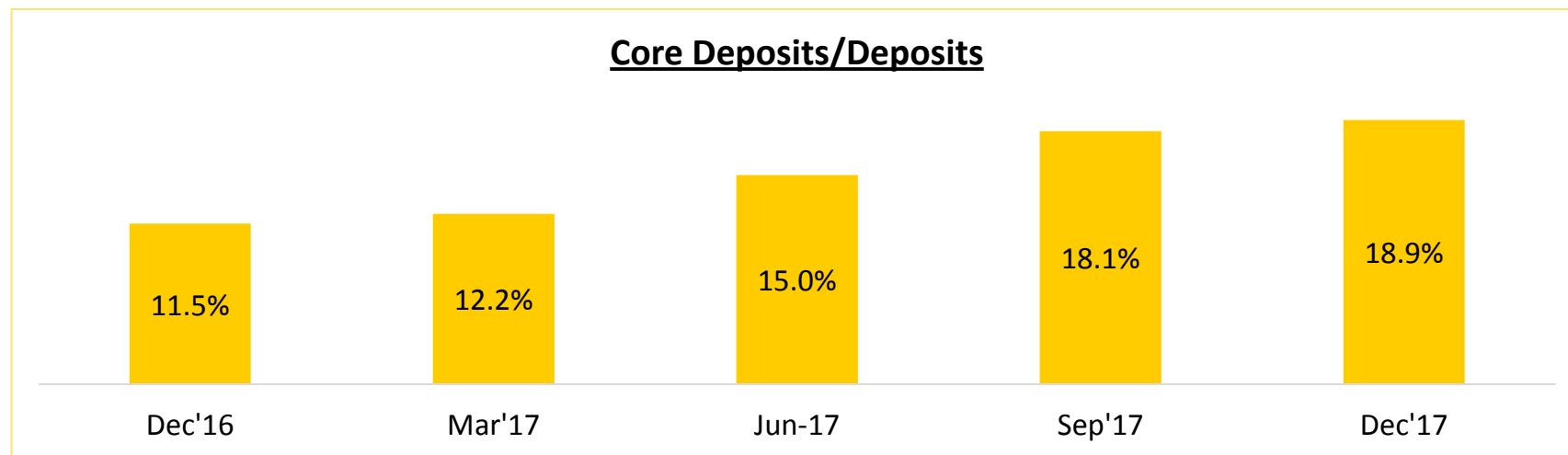
CASA/Deposits



CASA/(Deposits+Borrowings)



IDFC Bank - Strong Core Deposits trend



IDFC Bank - Profit & Loss

In INR Cr.	Dec-16	Mar-17	Jun-17	Sep-17	Dec-17	% Growth (QoQ)	% Growth (YoY)
Operating Income	833.6	580.3	1,037.5	734.6	615.3	(16%)	(26%)
Net Interest Income	535.4	515.6	437.5	479.8	511.1	7%	(5%)
Non Interest Income	298.2	64.7	600.0	254.8	104.1	(59%)	(65%)
Fee and Commission	108.5	69.7	142.7	106.5	138.0	30%	27%
Trading Gains (Debt & Equity) ¹	191.9	(3.8)	456.9	147.0	(33.0)	(122%)	(117%)
Other Income	(2.2)	(1.2)	0.4	1.3	(0.9)	(166%)	(61%)
Operating Expenses	379.0	298.0	389.4	362.3	411.1	13%	8%
HR	202.8	100.1	169.4	162.6	176.1	8%	(13%)
Non HR	176.2	197.9	220.0	199.7	235.0	18%	33%
Pre-Prov Op Profit (Ppop)	454.7	282.3	648.1	372.3	204.2	(45%)	(55%)
Credit provision	209.6	26.8	(14.0)	27.1	(1.9)	(107%)	(101%)
Profit Before Tax	245.1	255.5	662.1	345.2	206.1	(40%)	(16%)
Tax	53.0	79.5	224.5	111.5	60.0	(46%)	13%
Profit After Tax	192.1	176.0	437.6	233.7	146.1	(37%)	(24%)

1. Including MTM provision

IDFC Bank - Yields and Cost of funds

	Yields		
	Q1 FY 18	Q2 FY 18	Q3 FY 18
WB	9.68%	9.86%	9.55%
<i>Corporate Banking</i>	9.20%	9.45%	8.96%
<i>Infrastructure</i>	9.97%	10.13%	9.96%
Retail	13.35%	12.87%	12.47%
PSL Buyout	6.70%	6.95%	6.91%
Stressed Assets	2.38%	3.29%	3.48%
TOTAL	8.58%	8.92%	8.77%

Cost of Funds	Q1FY18	Q2FY18	Q3FY18
Average Cost of Funds	7.38%	7.35%	7.23%
<i>Of which</i>			
<i>Cost of Core Deposits</i>	5.56%	5.63%	5.63%
<i>Fixed Rate Bonds</i>	8.89%	8.89%	8.90%

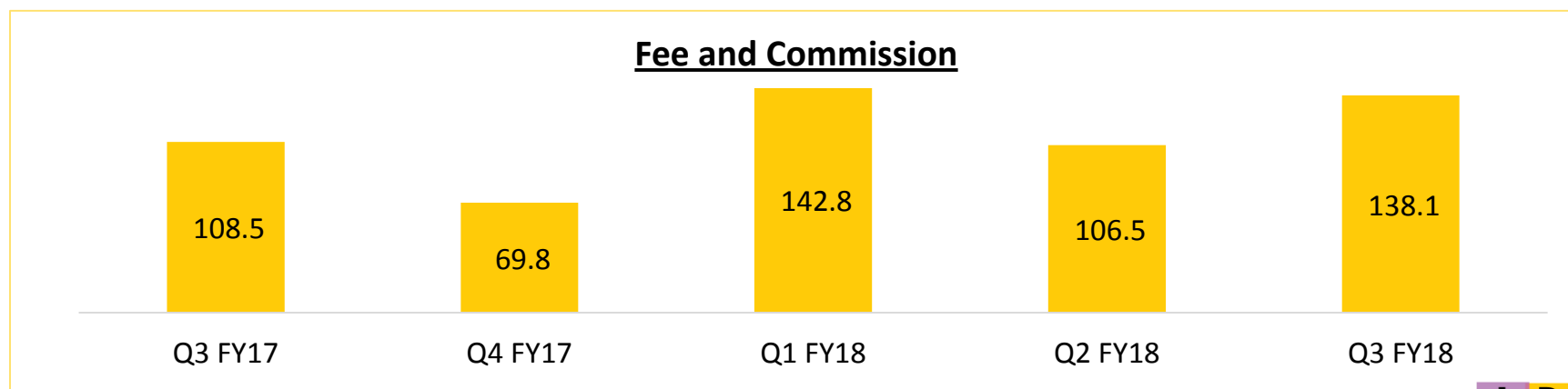
Note: Figures for the previous periods have been reclassified for consistency with the current period.

IDFC Bank - Fees grew 30% QoQ

In INR Cr.	Q3 FY17	Q4 FY17	Q1 FY18	Q2 FY18	Q3 FY18	QoQ %	YoY %
Non Interest Income	298.2	64.7	600.0	254.8	104.2	-59%	-65%
Fee and Commission	108.5	69.8	142.8	106.5	138.1	30%	27%
<i>Loan Related Fees</i>	50.6	15.6	48.9	32.7	32.2	-2%	-36%
<i>Trade & Cash Management Fees</i>	18.9	21.5	26.4	31.3	33.0	5%	75%
<i>IB, DCM & Syndication fees</i>	25.1	12.4	50.9	18.1	42.7	136%	70%
<i>Client Fx Margins</i>	12.1	13.6	10.8	15.9	18.2	14%	50%
<i>Others</i>	1.8	6.6	5.7	8.5	12.0	41%	567%
Trading Gains (Debt & Equity) ¹	191.9	(3.8)	456.8	147.0	(33.0)	-122%	-117%
Other Income	(2.2)	(1.2)	0.4	1.3	(0.9)	-169%	-59%

1. Including MTM provision

All figures in Rs Cr

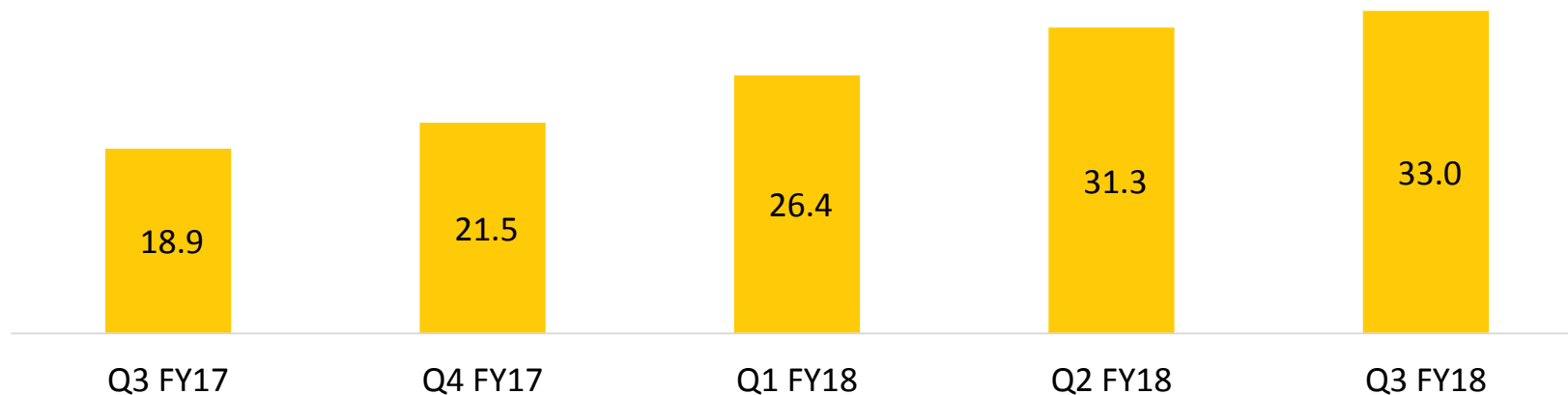


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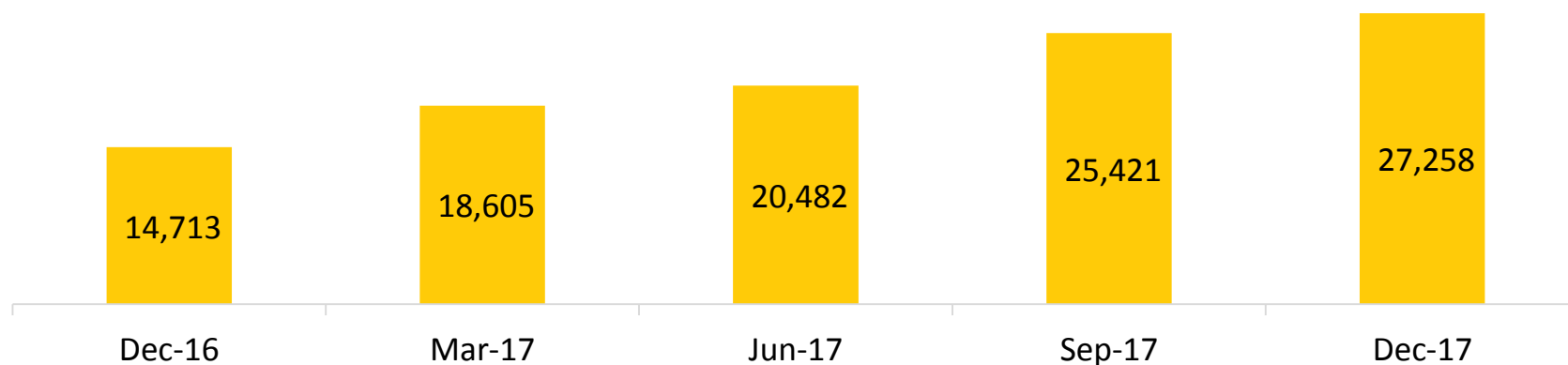
IDFC Bank - Trade Non Funded O/s grew by 85% YoY

All figures in Rs Cr

Trade & Cash Management Fees



Trade Non Funded O/S



Note: Figures for the previous periods have been reclassified for consistency with the current period

IDFC Bank - Stressed Assets

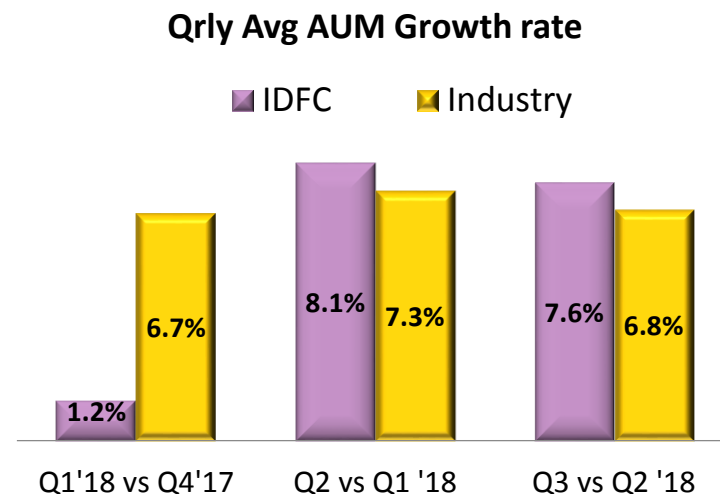
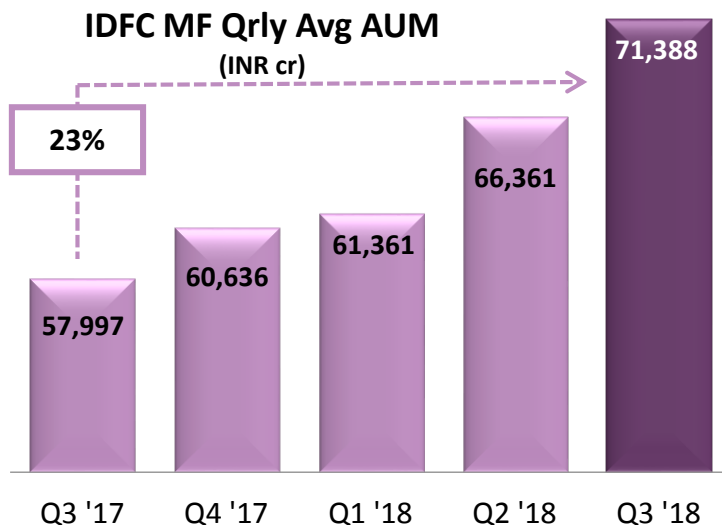
In INR Cr.	Mar'17	Jun-17	Sep'17	Dec'17
Stressed Assets	7,782	7,626	7,367	7,313
<i>NPL</i>	<i>1,542</i>	<i>2,004</i>	<i>2,002</i>	<i>2,777</i>
<i>Other Stressed Assets</i>	<i>4,120</i>	<i>3,559</i>	<i>3,342</i>	<i>2,540</i>
<i>of Which Restructured Assets</i>	<i>1,095</i>	<i>657</i>	<i>692</i>	<i>703</i>
<i>SRs (net of 50% write off)</i>	<i>2,120</i>	<i>2,062</i>	<i>2,023</i>	<i>1,997</i>
Provisions	3,788	3,783	3,684	3,724
<i>NPL</i>	<i>966</i>	<i>1,200</i>	<i>1,197</i>	<i>1,570</i>
<i>Other Stressed Assets</i>	<i>2,491</i>	<i>2,251</i>	<i>2,156</i>	<i>1,822</i>
<i>SRs</i>	<i>332</i>	<i>332</i>	<i>332</i>	<i>332</i>
PCR				
<i>NPL</i>	<i>62.6%</i>	<i>59.9%</i>	<i>59.8%</i>	<i>56.6%</i>
<i>Other Stressed Assets</i>	<i>60.5%</i>	<i>63.2%</i>	<i>64.5%</i>	<i>71.7%</i>
<i>SRs (incl. 50% write off)</i>	<i>56.5%</i>	<i>57.3%</i>	<i>57.8%</i>	<i>58.2%</i>
GNPL	3.0%	4.1%	3.9%	5.6%
NNPL	1.1%	1.7%	1.6%	2.5%
Restructured Assets (% of Gross Advances)	2.1%	1.4%	1.4%	1.4%

Note: Figures for the previous periods have been reclassified for consistency with the current period

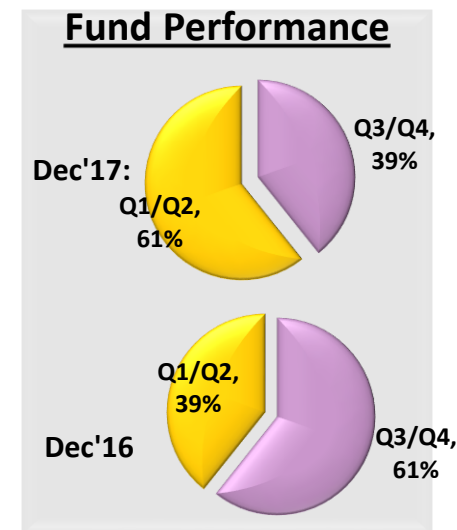
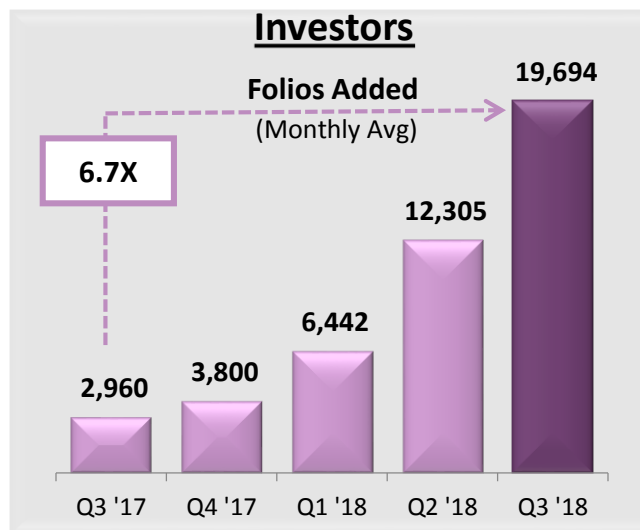
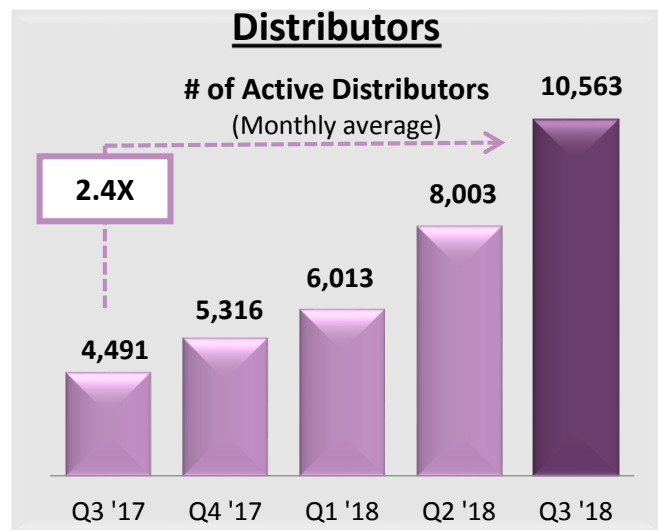
IDFC AMC - Executive Summary

- Improved fund performance, expansion of retail distribution and development of core capabilities is helping us retailise, improve equity proportion in our growing AUM and diversify
- Overall AUM grew faster than the industry over the last 2 quarters:
 - Crossed INR 70,000 cr in average AUM in Q3'18
 - 7th fastest Aum growth in Q3 in the top 15 funds: 5th fastest in Equity and 6th fastest In Fixed Income
- Some key milestones achieved YTD'18:
 - ✓ Improving Performance: 61% of Funds are now in Quartile 1 or 2 in respective peer group (39% in Q3'FY17)
 - ✓ Record equity gross sales, a 3.4X jump over Q3'17
 - ✓ 2.3X increase in active IFAs and 6.7X number of new investor folios over Q3'17
 - ✓ AUM of Classic and Sterling Equity funds crossed INR 2,000 cr, we now have 10 funds with AUM> INR 2,000 cr
 - ✓ Launched quant based PMS, powered by Artificial Intelligence (AI) and Big Data analysis in Jul '17
 - ✓ We received the AIF license from SEBI, and are launching our first Cat 3 AIF in Jan'18
 - ✓ We leveraged Marketing & PR initiatives to help build visibility and presence across a wider market segment
- YTD Financials are on track: Average AUM for Dec '17 was ahead of budget by 8.3% largely due to better equity AUM; Revenue at INR 239 cr was in line with budget, while PBT at INR 98 cr was ahead of budget by 6.3%
- Upfront expenses into sales and marketing efforts has been the largest contributor to cost increase over FY17. Revenue benefits will accrue over the longer asset holding period
- Margin compression due to aggressive pricing, regulatory change in product categorisation, and a growing 'high yield' credit position to improve portfolio yield in fixed income are industry-wide challenges we continue to navigate

IDFC AMC - Focused execution of our strategy has helped AUM acceleration

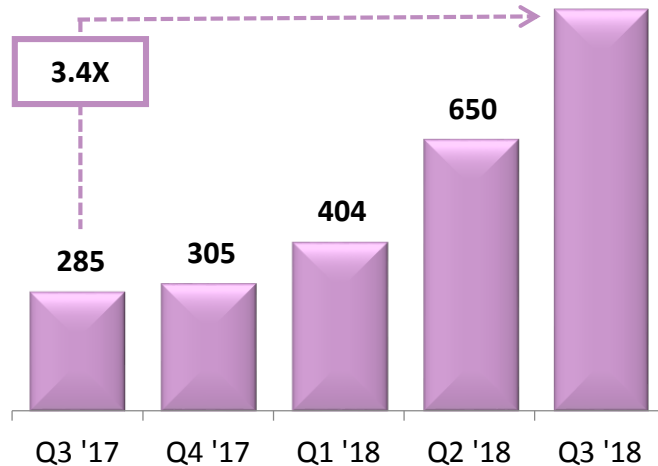


Key Drivers accelerating AUM

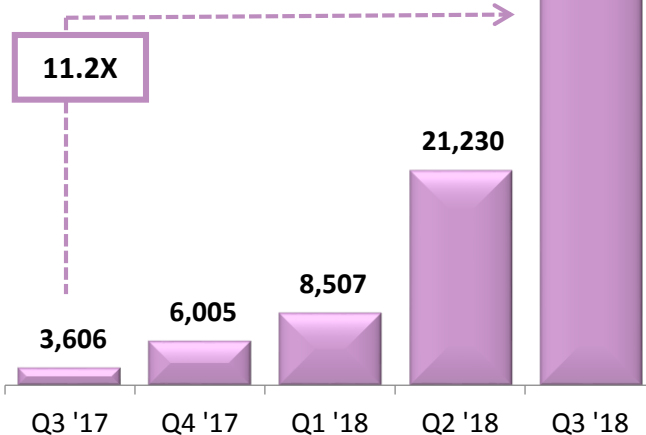


IDFC AMC - Equity: Improving performance across products combined with sales efforts have built strong sales momentum and diversification

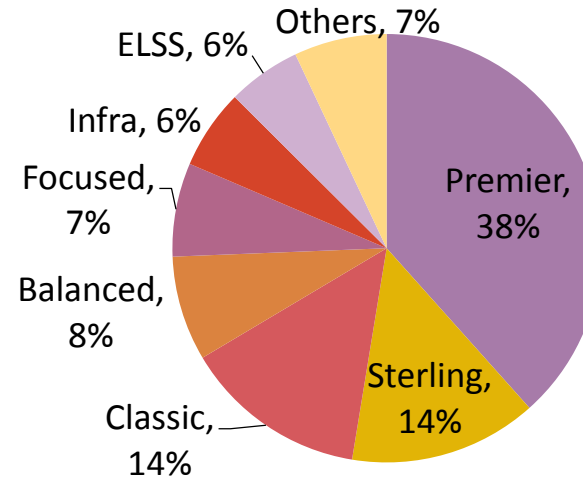
Equity Gross Sales
(Mthly Avg in INR Cr)



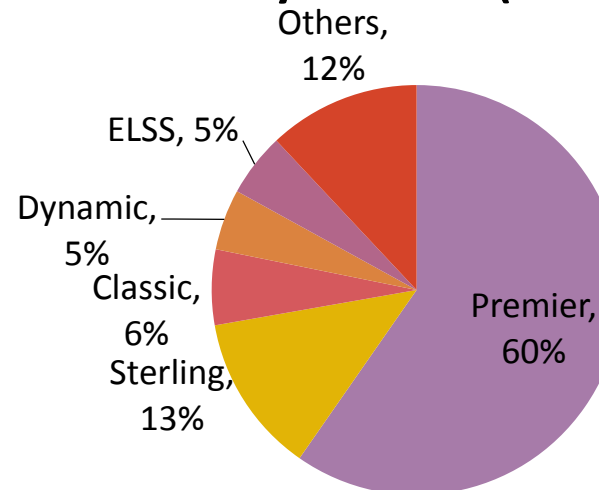
of Equity Purchase Txn
(Mthly Avg)



AUM by Product (Dec '17)

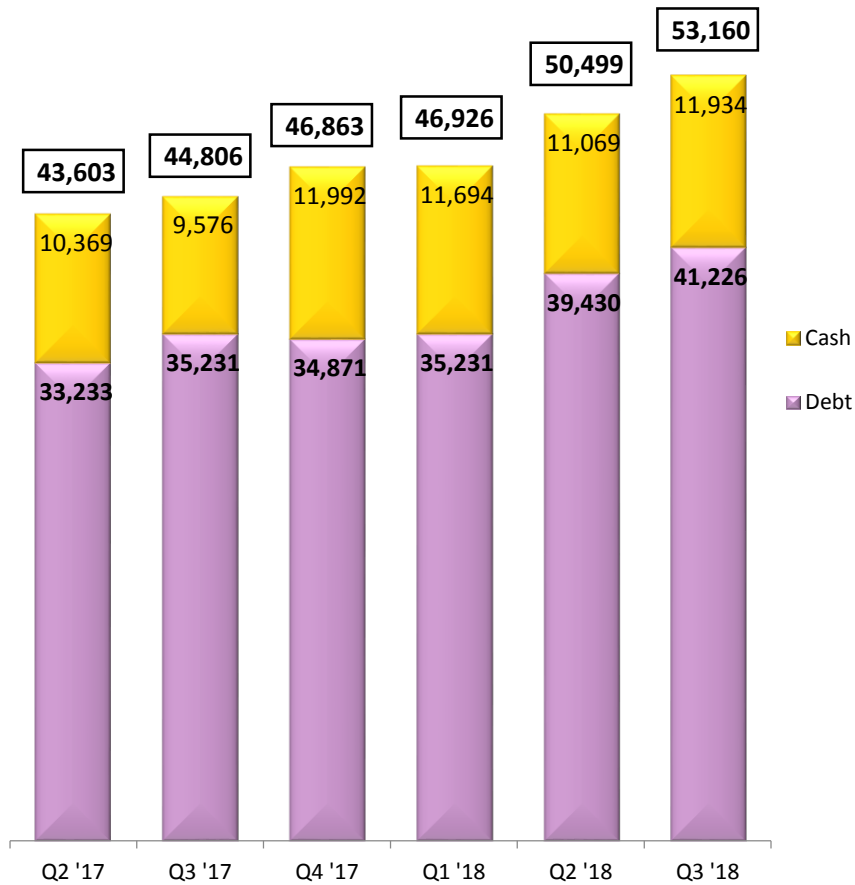


AUM by Product (Dec '16)

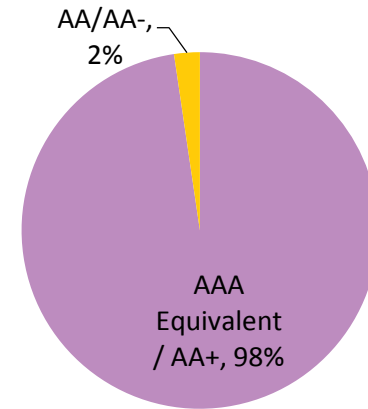


IDFC AMC - Fixed Income: Steady growth while focusing on high quality assets in our fund portfolios

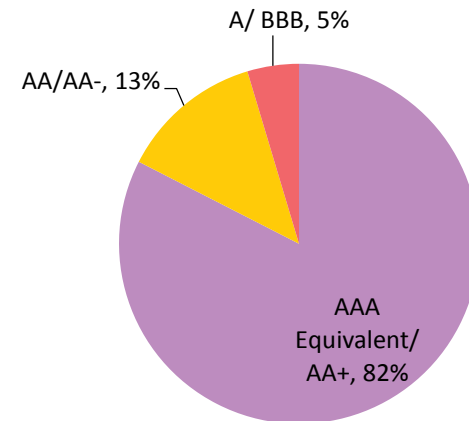
IDFC MF Fixed Income QAAUM (INR Cr)



Credit Rating Distribution - IDFC



Credit Rating Distribution - Industry



IDFC AMC - Our product performance and marketing initiatives contributing to increased visibility

Product performance being recognised



MF News > IDFC MF, Aditya Birla Sun Life MF top CRISIL performance index

IDFC MF, Aditya Birla Sun Life MF top CRISIL performance index

While equity schemes of Aditya Birla Sun Life MF top CRISIL performance index in the September quarter. Overall, IDFC MF top CRISIL performance index in the September quarter.

ETW FUNDS

Equity: Tax Planning
Tata India Tax Savings Fund
IDFC Tax Advantage Fund
Aditya Birla Sun Life Tax Relief 96
DSP BlackRock Tax Saver Fund
IAT Tax Arvanta Fund*



Tactical Marketing being implemented

ET Markets

A resolution that works for 3 years

The **IDFC Tax Advantage (ELSS) Fund** doesn't just save tax this year, but helps grow your money for the next 3 years.



*Save tax under section 80C of Income Tax Act. This fund has a 3 year lock in period.
This product is suitable for investors who are seeking:
• To create wealth over a long period of time
• Investment predominantly in Equity and Equity related securities.
**Investors should consult their financial advisers if in doubt about whether the product is suitable for them.
MUTUAL FUND INVESTMENTS ARE SUBJECT TO MARKET RISKS, READ ALL SCHEME RELATED DOCUMENTS CAREFULLY.

Billboards

INVESTING IN AN SIP IS SO EASY, IT COULD BE YOUR NEW YEAR RESOLUTION.

RELAX LIKE SANTA DOES FOR THE REST OF THE YEAR. INVEST TODAY.

Investor initiatives accelerated visibility

IDIOT SAVANT OR JUST II
IDFC Asset Management creates yet another near half hour branded content film with no brand. What does it hope to achieve?



IDFC MF takes online transaction experience level with 'Ask Bugs'
ANI | Mumbai (Maharashtra) [India]
ET Online | Updated: Dec 19, 2017, 05:28 PM IST

IDFC MF launches chat interface for investor queries



IDFC AMC introduces 'insta-redemption' facility in IDFC Cash Fund
By Prabhat Mahesh, THE ECONOMIC TIMES | Updated: Sep 08, 2017, 02:34 PM IST



Key management interviews / media interactions

Now, IDFC MF to Cap Inflow into Top Fund
'Higher market volatility ahead'
On a steady comeback trail

म्यूचुअल फंड का विकास 25% की दर से होगा: कपूर
25% की दर से होगा: कपूर

Going by the RBI's comments, we should assume the rate cycle is over

Expect Earnings Revival To Come From Cyclical Sectors

On a steady comeback trail

Higher market volatility ahead

On a steady comeback trail



IDFC AMC - Total QAAUM: We were the 7th fastest growing AMC among the Top 15

						INR Cr
Fund House	Q2 2018	Mkt Sh	Q3 2018	Mkt Sh	% Growth	Rank by % Gr
ICICI Prudential	279,066	13.3%	293,338	13.1%	5.1%	13
HDFC	269,781	12.9%	288,201	12.9%	6.8%	9
Aditya Birla Sun Life	224,650	10.7%	241,107	10.8%	7.3%	8
Reliance	225,864	10.8%	238,414	10.7%	5.6%	11
SBI	188,030	9.0%	205,392	9.2%	9.2%	4
UTI	150,669	7.2%	153,364	6.9%	1.8%	14
Kotak Mahindra	110,630	5.3%	119,800	5.4%	8.3%	6
Franklin Templeton	94,747	4.5%	99,804	4.5%	5.3%	12
DSP Blackrock	77,819	3.7%	86,146	3.9%	10.7%	2
Axis	69,088	3.3%	73,372	3.3%	6.2%	10
IDFC	66,361	3.2%	71,388	3.2%	7.6%	7
L&T	52,749	2.5%	60,314	2.7%	14.3%	1
Tata	44,897	2.1%	48,907	2.2%	8.9%	5
Sundaram	33,150	1.6%	36,267	1.6%	9.4%	3
DHFL Pramerica	25,191	1.2%	23,493	1.1%	-6.7%	15
Top 15	1,912,692		2,039,305		6.6%	

IDFC AMC - Equity Fund: Continued improvement in fund performance 4 fund received upgrade from external valuers; 11 of 16 funds in Q1/Q2*

Fund	Risk Adjusted Return			Quartile performance based on annualised returns															
	Morningstar	Value Research	CRISIL	5 Years				3 Years				1 Year				6 Months			
				Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Classic Equity	**	***	CPR 2				✓	✓					✓					✓	
Dynamic Equity	--	**	--							✓				✓		✓			
Equity Fund	***	***					✓			✓		✓				✓			
Focused Equity	****	***	CPR 2			✓		✓				✓				✓			
Infrastructure	****	****	CPR 2		✓			✓				✓				✓			
Nifty Fund	***	**	--	✓					✓				✓				✓		
Premier Equity	***	**	CPR 4			✓				✓			✓					✓	
Sterling Equity	**	***	CPR 2				✓			✓		✓				✓			
Tax Advantage	*****	****	CPR 1	✓				✓				✓				✓			
Arbitrage	--	***	--		✓					✓				✓					✓
Arbitrage Plus	--	*	--				✓				✓				✓				✓
Asset Allocation FOF- Moderate	--	**	--	✓				✓				✓				✓			
Asset Allocation FOF- Aggressive	--	***	--			✓			✓				✓				✓		
Asset Allocation FOF- Conservative	****	****	--		✓				✓				✓				✓		
Balanced Fund	--	--	--											✓				✓	
Monthly Income Plan	****	***	CPR 3			✓			✓					✓				✓	

Scale	Worst				Best
Morningstar	*	**	***	****	*****
Valueresearch	*	**	***	****	*****
CRISIL	CPR 5	CPR 4	CPR 3	CPR 2	CPR 1

Notes:

- * Quartile 1/ Quartile 2 based on internal ranking of returns in 1 year
- Dynamic Equity, Equity Fund & Focused Equity Funds have been repositioned in Q1 FY18
- IDFC Arbitrage Plus has been closed for fresh subscription



IDFC AMC - Fixed Income Performance: Near term volatility has challenged us, though we are well positioned to capture attractive yield and quality in the current market

Active Duration Products	Risk Adjusted Return			Quartile performance based on absolute returns															
	Morningstar	Value Research	CRISIL	5 Years				3 Years				2 Year				1 Year			
Fund				Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Dynamic Bond	****	***	CPR 2	✓					✓				✓				✓		
Super Saver Inc - Invt Plan	*****	***	CPR 2		✓					✓			✓				✓		
G Sec - Invt Plan	****	***	CPR 3		✓					✓			✓				✓		
G Sec - PF Plan	*****	****	CPR 2	✓					✓				✓			✓			
Positional Products																			
Fund	Morningstar	Value Research	CRISIL	2 Years				1 Year				6 Months				3 Months			
				Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
All Seasons Bond	****	***	--			✓			✓						✓				✓
Super Save Inc - Medium Term	*****	**	CPR 1			✓					✓				✓				✓
Super Save Inc - Short Term	****	**	CPR 2			✓			✓				✓				✓		
Corporate Bond	--	**	CPR 2					✓				✓						✓	
Money Manager - Invt Plan*	****	***	CPR 1																✓
Banking & PSU^	****	**	--									✓					✓		
G Sec - Short Term	****	***	--			✓			✓					✓				✓	
Credit Opportunities	--	--	--												✓				✓
Transactional Products																			
Fund	Morningstar	Value Research	CRISIL	1 Year				6 Months				3 Months				1 Month			
				Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Cash	--	**	CPR 3			✓				✓				✓			✓		
Money Manager - Treasury	****	**	CPR 3				✓				✓				✓				✓
Ultra Short Term	****	***	CPR 3	✓				✓						✓				✓	

Scale	Worst				Best
Morningstar	*	**	***	****	*****
Valueresearch	*	**	***	****	*****
CRISIL	CPR 5	CPR 4	CPR 3	CPR 2	CPR 1

Notes:

- *MMF Invt Plan had undergone a change in Strategy in Q1 FY18
- ^Banking & PSU Debt Fund has been repositioned in Q1 FY18



IDFC Infrastructure Finance Ltd - Business Highlights

- Rs 2,140 crores of gross sanctions and Rs 1,530 crores of gross disbursements during 9M FY 2018
 - Rs. 707 crs disbursed in Q3 FY18.
- Loan book grew to Rs 3,969 cr as of Q3 FY18 from Rs 2,683 cr in FY17
 - Prepayments of Rs 145 cr & repayments of Rs. 99 cr
- Fee income - Rs 5.4 cr in 9 months ending December 31, 2017
- PBT/ PAT: Rs 64.03 crs
- Well diversified portfolio across 46 assets in multiple sectors
 - renewables, roads, IT SEZs, healthcare, transmission, education, telecom etc.
- Healthy asset quality with zero overdues
- Net Incremental funds raised during 9 months ending December 31, 2017 way of bonds/CPs - Rs 1,248 cr
- 232 Investors in bonds as of December 31, 2017

IDFC Alternatives - Fund Snapshot

Particular	Private Equity				Infra		Office Fund *	RE		Total
	Fund I *	Fun II *	Fund III	Fund IV	IIF1	IIF2		REYF	SCORE	
Fund Size ₹	844	1,858	2,903	576	3,837	5,500	688	749	761	17,716
Number of Investments	12	17	12	2	17	14	2	8	5	89
Number of Exit Events (Full & Partial)	12	17	7	-	10	-	2	7	1	56

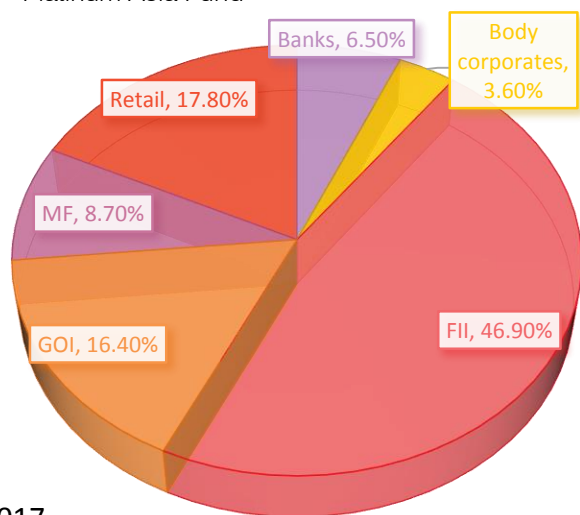
* Completely Exited

IDFC Securities - Business Highlights

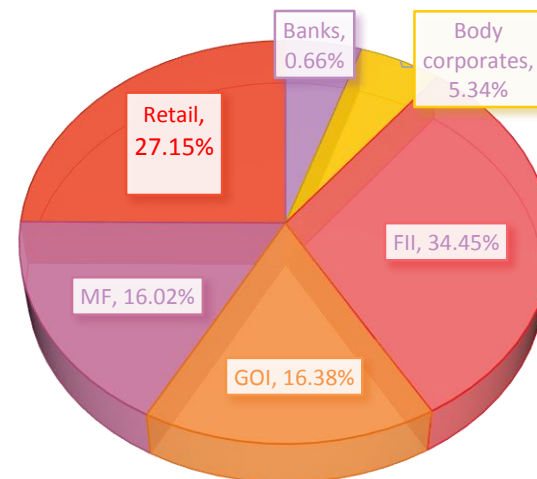
- Increase in market share & Revenues in MF segment
- Healthy deal pipeline – Investment banking
- Aiming to increase Brokerage revenue

Shareholding

% of Top 10 shareholders				
Sr No	Name	Category	31-Mar-17	31-Dec-17
1	Government of India	GOI	16.38%	16.38%
2	Sipadan Investments (Mauritius) Ltd.	FPI	9.47%	9.47%
3	Theleme Master Fund Limited	FPI	0%	4.98%
4	Ashwin Dhawan	PUB	2.62%	2.62%
5	East Bridge Capital Master Fund Limited	FPI	2.43%	2.49%
6	Orbis Sicav Emerging Markets Equity Fund	FPI	0.93%	1.93%
7	ICICI Prudential Dynamic Plan	MF	1.06%	1.92%
8	Aditya Birla Sun Life Trustee Private Limited	MF	0.56%	1.78%
9	Akash Bhansali	PUB	0%	1.78%
10	Platinum Asia Fund	FII	1.38%	1.20%



Mar 2017



Dec 2017



THANK YOU