

MSIL: CSL: NSE&BSE: 2017

1<sup>st</sup> December, 2017

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra – Kurla Complex

Bandra (E)

Mumbai – 400 051

General Manager

Department of Corporate Services

Bombay Stock Exchange Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai – 400 001

**Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure – "A", a copy of press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

**For Maruti Suzuki India Limited**



S. Ravi Aiyar

Executive Director (Legal)

& Company Secretary

Encl.: As above

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**MARUTI SUZUKI INDIA LIMITED**

**CIN: L34103DL1981PLC011375**

**Registered & Head Office:**

Maruti Suzuki India Limited,  
1 Nelson Mandela Road, Vasant Kunj,  
New Delhi 110070, India.

Tel: 011-46781000, Fax: 011-46150275/46150276

www.marutisuzuki.com

**Gurgaon Plant:**

Maruti Suzuki India Limited,  
Old Palam Gurgaon Road,  
Gurgaon 122015, Haryana, India.

Tel. 0124-2346721, Fax: 0124-2341304

**Manesar Plant:**

Maruti Suzuki India Limited,  
Plot No.1, Phase 3A, IMT Manesar,  
Gurgaon 122051, Haryana, India.

Tel: 0124-4884000, Fax: 0124-4884199

## Press Release

## Maruti Suzuki sales November 2017

**New Delhi, December 1, 2017:** Maruti Suzuki India Limited sold a total of 154,600 units in November 2017, growing 14.1% over the same period of last fiscal. This includes 145,300 units in the domestic market and 9,300 units of exports. The Company had sold a total of 135,550 units in November 2016.

The sales figures for November 2017 are given below:

| Category : Sub-segment                        | Models                                             | November       |                |              | Till November    |                  |              | April'16 - March'17 |
|-----------------------------------------------|----------------------------------------------------|----------------|----------------|--------------|------------------|------------------|--------------|---------------------|
|                                               |                                                    | 2017           | 2016           | % Change     | 2017-18          | 2016-17          | % Change     |                     |
| A: Mini                                       | Alto, WagonR                                       | 38,204         | 38,886         | -1.8%        | 290,421          | 280,474          | 3.5%         | 413,981             |
| A: Compact                                    | Swift, Ritz, Celerio, Ignis, Baleno, Dzire, Tour S | 65,447         | 49,431         | 32.4%        | 493,173          | 378,037          | 30.5%        | 584,850             |
| A: Super Compact                              | Dzire Tour                                         | --             | 3,017          | --           | --               | 23,312           | --           | 32,612              |
| A: Mid-Size                                   | Ciaz                                               | 4,009          | 5,433          | -26.2%       | 42,251           | 43,403           | -2.7%        | 64,448              |
| <b>Total A: Passenger Cars</b>                |                                                    | <b>107,660</b> | <b>96,767</b>  | <b>11.3%</b> | <b>825,845</b>   | <b>725,226</b>   | <b>13.9%</b> | <b>1,095,891</b>    |
| B: Utility vehicles                           | Gypsy, Ertiga, S-Cross, Vitara Brezza              | 23,072         | 17,215         | 34.0%        | 170,702          | 127,182          | 34.2%        | 195,741             |
| C: Vans                                       | Omni, Eeco                                         | 13,565         | 12,238         | 10.8%        | 105,353          | 102,783          | 2.5%         | 152,009             |
| <b>Total Domestic Passenger Vehicle Sales</b> |                                                    | <b>144,297</b> | <b>126,220</b> | <b>14.3%</b> | <b>1,101,900</b> | <b>955,191</b>   | <b>15.4%</b> | <b>1,443,641</b>    |
| Light Commercial Vehicles                     | Super Carry                                        | 1,003          | 105            | --           | 5,232            | 268              | --           | 900                 |
| <b>Total Domestic Sales</b>                   |                                                    | <b>145,300</b> | <b>126,325</b> | <b>15.0%</b> | <b>1,107,132</b> | <b>955,459</b>   | <b>15.9%</b> | <b>1,444,541</b>    |
| <b>Total Export Sales</b>                     |                                                    | <b>9,300</b>   | <b>9,225</b>   | <b>0.8%</b>  | <b>80,603</b>    | <b>80,797</b>    | <b>-0.2%</b> | <b>124,062</b>      |
| <b>Total Sales (Domestic + Export)</b>        |                                                    | <b>154,600</b> | <b>135,550</b> | <b>14.1%</b> | <b>1,187,735</b> | <b>1,036,256</b> | <b>14.6%</b> | <b>1,568,603</b>    |