

**SYMBOL: NPST**  
**ISIN: INE0FFK01017**

**Dated: 05.05.2023**

**To,**  
**The Manager-Listing Department,**  
**The National Stock Exchange of India Limited,**  
**Exchange Plaza, NSE Building,**  
**Bandra Kurla Complex,**  
**Bandra East, Mumbai-400 051**  
**Fax: 022-26598237, 022-26598238**

**Subject: General updates for the half year and financial year ended March 31, 2023 - Factsheet.**

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of factsheet of **Network People Services Technologies Limited** for the half year and financial year ended 31<sup>st</sup> March 2023.

We request you to kindly take the same on record.

Thanking you,

Yours Faithfully,

**For and on behalf of**  
**Network People Services Technologies Limited**

**Ashish Aggarwal**  
**(Joint Managing Director)**  
**(DIN: 06986812)**

OVERVIEW

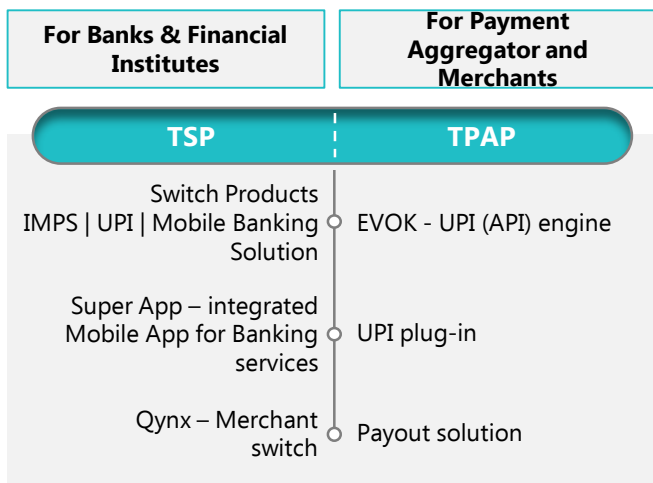
**Network People Services Technologies Limited (NPST).** Based on the information provided, it appears that NPST is a fintech company that specializes in digital payment solutions such as UPI, IMPS, mobile banking, and wallets. The company operates as an NPCI (National Payments Corporation of India) approved merchant payment service provider under the brand name TimePay, digitizing the merchant acquiring space.

NPST offers its services under two verticals - Technology Service Provider (TSP) and Third-Party Payment Application Provider (TPAP).

KEY FACTS

<p>Processing <b>200 Lakh+</b> Daily UPI Transactions as TSP for Banks</p>	<p>Managing <b>4,000 Lakh+</b> Mobile Banking Transaction</p>	<p>Managing <b>20 Lakh+</b> Merchants on Qynx Platform</p>	<p>Launched "Super App Canara ai1" with <b>100 Lakh+</b> User Base</p>	<p>Integrated <b>256+</b> Services on Super App</p>
<p>Processing <b>100 Lakh+</b> monthly Merchants Transactions on Timepay EVOK</p>	<p>Listed on </p>	<p><b>200+</b> Employees</p>	<p><b>Accreditation</b> ISO 9001:2015 (Quality), ISO 27001:2013 (security) CMMI level 3 (Process)</p>	<p><b>FY 23</b> REVENUE – ₹ 41.13 CR EBITDA – ₹ 12.38 CR PAT – ₹ 6.52 CR</p>

BUSINESS VERTICALS



MARQUEE CLIENT

**Fintech Partner To Banks**


**Partner To Merchants & Payment Aggregators/ Payment Gateways**


ROADMAP FY 2023 – 2024

<p><b>SUPER APP</b></p> <ul style="list-style-type: none"> <li>Provide Banking Super app to BFSI segment</li> <li><b>Revenue model:</b> Pay per transaction</li> </ul>	<p><b>Evok</b></p> <ul style="list-style-type: none"> <li>Provide Payment API to PA / PG / Merchants</li> <li><b>Revenue model:</b> Pay per transaction</li> </ul>	<p><b>UPI Switch</b></p> <ul style="list-style-type: none"> <li>Provide payment switch to banks</li> <li><b>Revenue model:</b> Licensed model</li> </ul>	<p><b>Qynx</b></p> <ul style="list-style-type: none"> <li>Provide payment business app to Banks/ Fintech</li> <li><b>Revenue model:</b> Subscription</li> </ul>
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KEY MANAGEMENT

<b>Mr. Deepak Chand Thakur</b> CMD	<b>Mr. Ashish Aggarwal</b> Jt MD	<b>Mr. Rajiv Beri</b> CTO	<b>Mr. Inder Kumar Naugai</b> CFO
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## QUARTERLY FINANCIAL HIGHLIGHTS (In ₹ Cr.)

Particulars	H2 FY23	H2 FY22	YoY Change
Total Income	31.71	11.59	↑ 173.60%
EBITDA	10.06	2.35	↑ 328.09%
EBITDA Margin	31.73%	20.28%	↑ 1,145 BPS

Particulars	H2 FY23	H2 FY22	YoY Change
Net Profit	5.65	0.86	↑ 556.98%
Net Profit Margin	17.82%	7.42%	↑ 1,040 BPS
EPS (₹)	8.74	1.34	↑ 1,020.00%

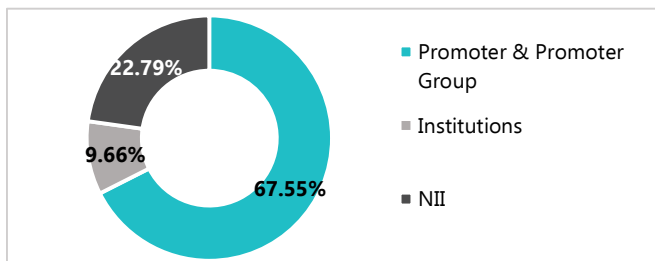
## KEY PROFIT & LOSS ITEMS (In ₹ Cr.)

Particulars	FY23	FY22
Revenues	40.79	19.16
Other Income	0.34	0.32
<b>Total Income</b>	<b>41.13</b>	<b>19.49</b>
Raw Material Costs	12.5	7.42
Employee Costs	12.72	6.56
Other Expenses	3.53	1.68
Total Expenditure	28.75	15.66
<b>EBITDA</b>	<b>12.38</b>	<b>3.80</b>
<b>EBITDA Margin</b>	<b>30.10</b>	<b>19.50</b>
Finance Costs	0.01	0.05
Depreciation	3.63	1.78
PBT	<b>8.73</b>	<b>1.98</b>
Tax	2.21	0.50
<b>Reported Net Profit</b>	<b>6.52</b>	<b>1.49</b>
<b>Reported Net Profit Margin</b>	<b>15.85</b>	<b>7.64</b>

## KEY BALANCE SHEET ITEMS (In ₹ Cr.)

Particulars	FY23	FY22
Equity	6.46	6.46
Reserves	22.11	15.59
<b>Net Worth</b>	<b>28.57</b>	<b>22.05</b>
Total Non Current Liabilities	1.36	0.99
Total Current Liabilities	9.07	7.26
<b>Total Liabilities</b>	<b>39.00</b>	<b>30.30</b>
Fixed Assets	13.06	10.62
Total Non Current Assets	14.15	11.79
Total Current Assets	24.85	18.52
<b>Total Assets</b>	<b>39.00</b>	<b>30.30</b>
<b>Key Ratios</b>		
ROE (%)	22.82	10.37
ROCE (%)	30.44	13.92
Quick Ratio (Times)	3.07	2.17
Adjusted EPS (₹)	10.09	2.31
Adjusted Book Value (₹)	44.21	34.13

## SHAREHOLDING PATTERN (as on 31-03-2023)



## STOCK DATA (as on 03-05-2023) (In ₹ Cr.)

Share Price (₹)	620.50
Market Capitalization (₹ Cr)	400.97
No. of Shares Outstanding	64,62,000
Face Value (₹)	10.00
52 week High-Low (₹)	627.80 – 70.00

## SHARE PERFORMANCE (From 10-08-2021)

