

एनएमडीसी लिमिटेड
(भारत सरकार का उद्यम)
NMDC Limited
(A GOVT. OF INDIA ENTERPRISE)



पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए,
कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 173.

Regd. Office : 'Khanij Bhavan' 10-3-311/A,
Castle Hills, Masab Tank, Hyderabad-500 173.
CIN: L13100AP1968GOI001674

No.18(5)/2008-Sectt.

09.02.2015

National Stock Exchange of India Ltd.
Exchange Plaza,
Plot No. C/1, G Block,
Bandra - Kurla Complex,
Bandra (E),
MUMBAI - 400 051

Sir/Madam,

Sub:- Corporate Investors Presentation on 3rd quarter results of FY 2014-15.

Reference the captioned subject, kindly note that Corporate Investors Presentation on 3rd quarter results of FY 2014-15 has been uploaded on NMDC's website on 09.02.2015, a copy of which is enclosed herewith for kind reference.

This is for your kind information.

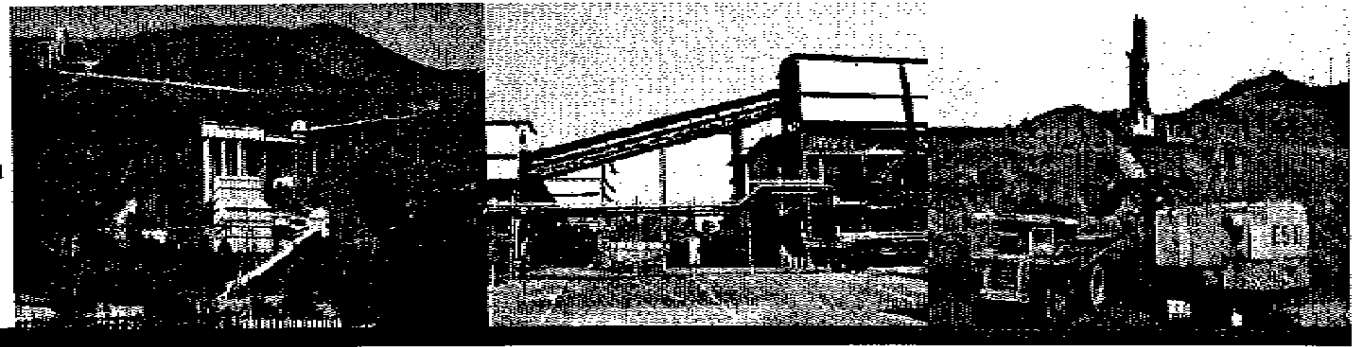
Thanking you,

Yours faithfully,
for NMDC Limited

(Mohammad Imam)
Jt. Company Secretary
09490759648

Encls: As above.

**Q3 Performance
of FY 2014-15**



NMDC Limited

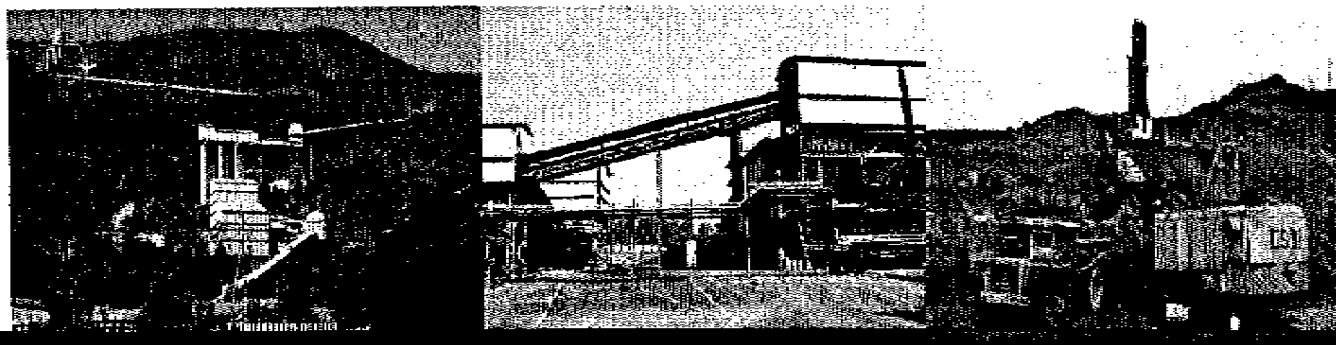
Corporate Investors Presentation on Q3 Performance of FY 2014-15

Disclaimer

Cautionary Statement

The statements contained in the Presentation may be forward looking statements and progressive within the meaning of applicable laws and regulations. Actual results may vary from those expressed or implied, depending upon economic conditions, government policies and other incidental factors that may arise. Readers are cautioned not to place undue reliance on the forward looking statements.

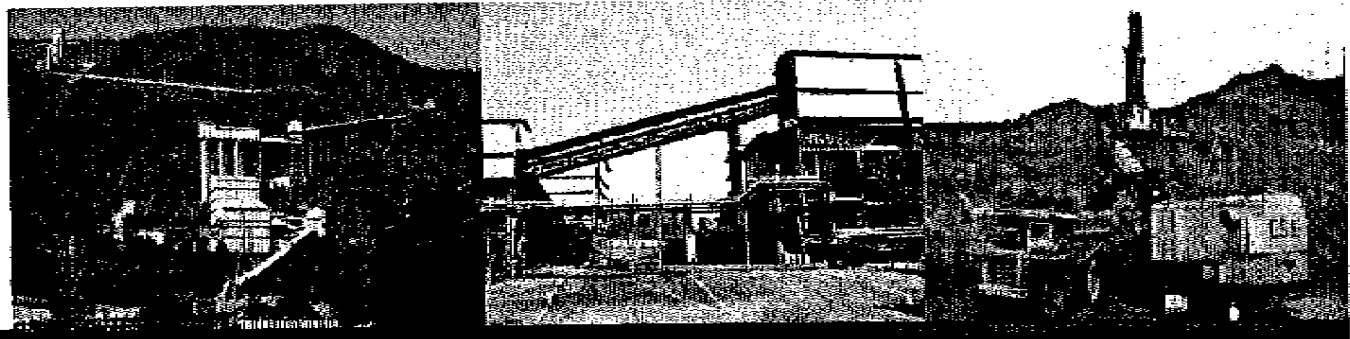
**Q3 Performance
of FY 2014-15**



Performance Highlights of Q3 (14-15) Vs Q3 (13-14) – Physical & Financial Parameters

- **Production** increased to **81.09 LT** from **73.02 LT (11%)**
- **Sales** decreased to **69.67 LT** from **73.44 LT (-5%)**
- **Sales Turnover** increased to **Rs 2,946 crs** from **Rs 2,823 crs (4%)**
- **Avg. Sale Price** increased to **Rs 4,170/-** from **Rs 3,795/- per ton.(10%)**
- **PBT** increased to **Rs 2,420 crs** from **Rs 2,374 crs.(2%)**
- **PAT** increased to **Rs 1,593 crs** from **Rs 1,567 crs.(2%)**
- **2nd Interim Dividend** for the financial year 2014-15 @ **Rs 4.25 per share**
- **Record date for 2nd Interim Dividend – 20.02.2015**

**Q3 Performance
of FY 2014-15**

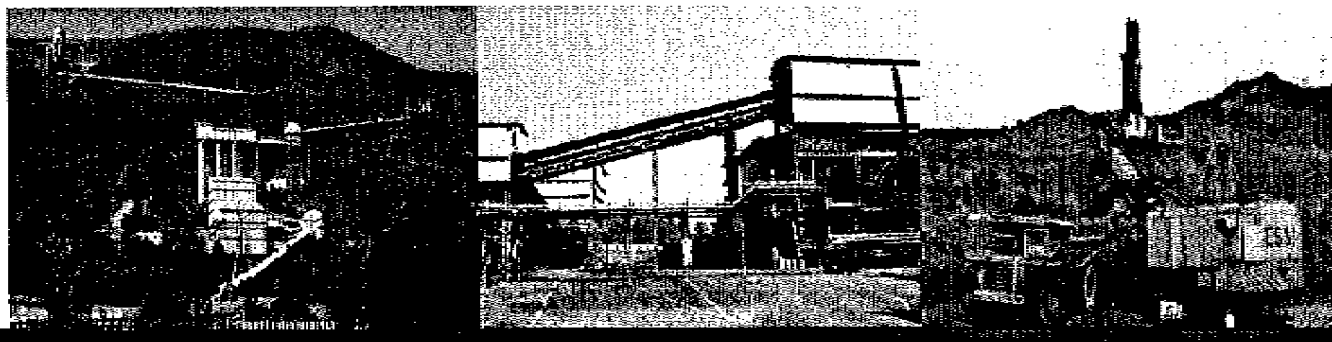


Performance Highlights of Q3 Vs Q2 (FY 14-15)

Physical & Financial Parameters

- **Production** increased to **81.09 LT** from **64.46 LT** (26%)
- **Sales** decreased to **69.67 LT** from **72.69 LT** (-4%)
- **Sales Turnover** decreased to **Rs 2,946 crs** from **Rs 3,105 crs.**(-5%)
- **Avg. Sale Price** decreased to **Rs 4,170/-** from **Rs 4,209/-** per ton.(-1%)
- **PBT** increased to **Rs 2,420 crs** from **Rs 2,380 crs** (2%)
- **PAT** also increased to **Rs 1,593 crs** from **Rs 1,567 crs.** (2%).

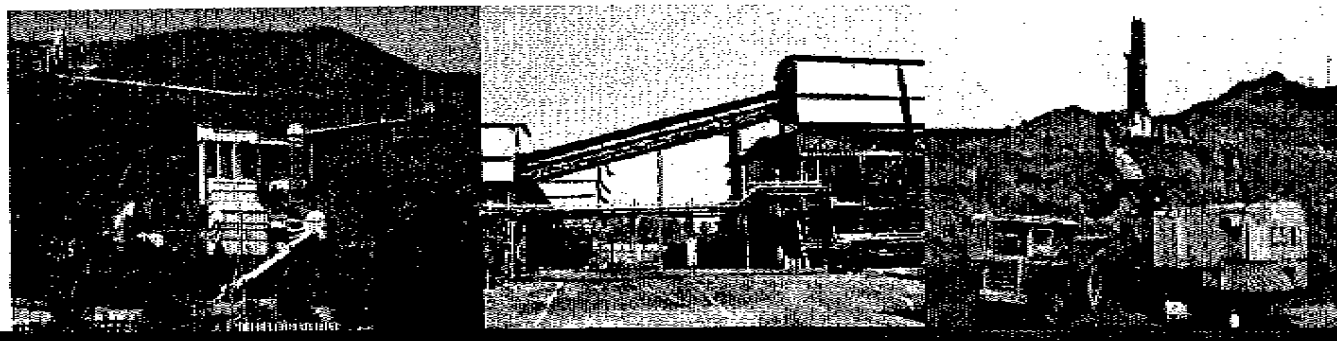
**Q3 Performance
of FY 2014-15**



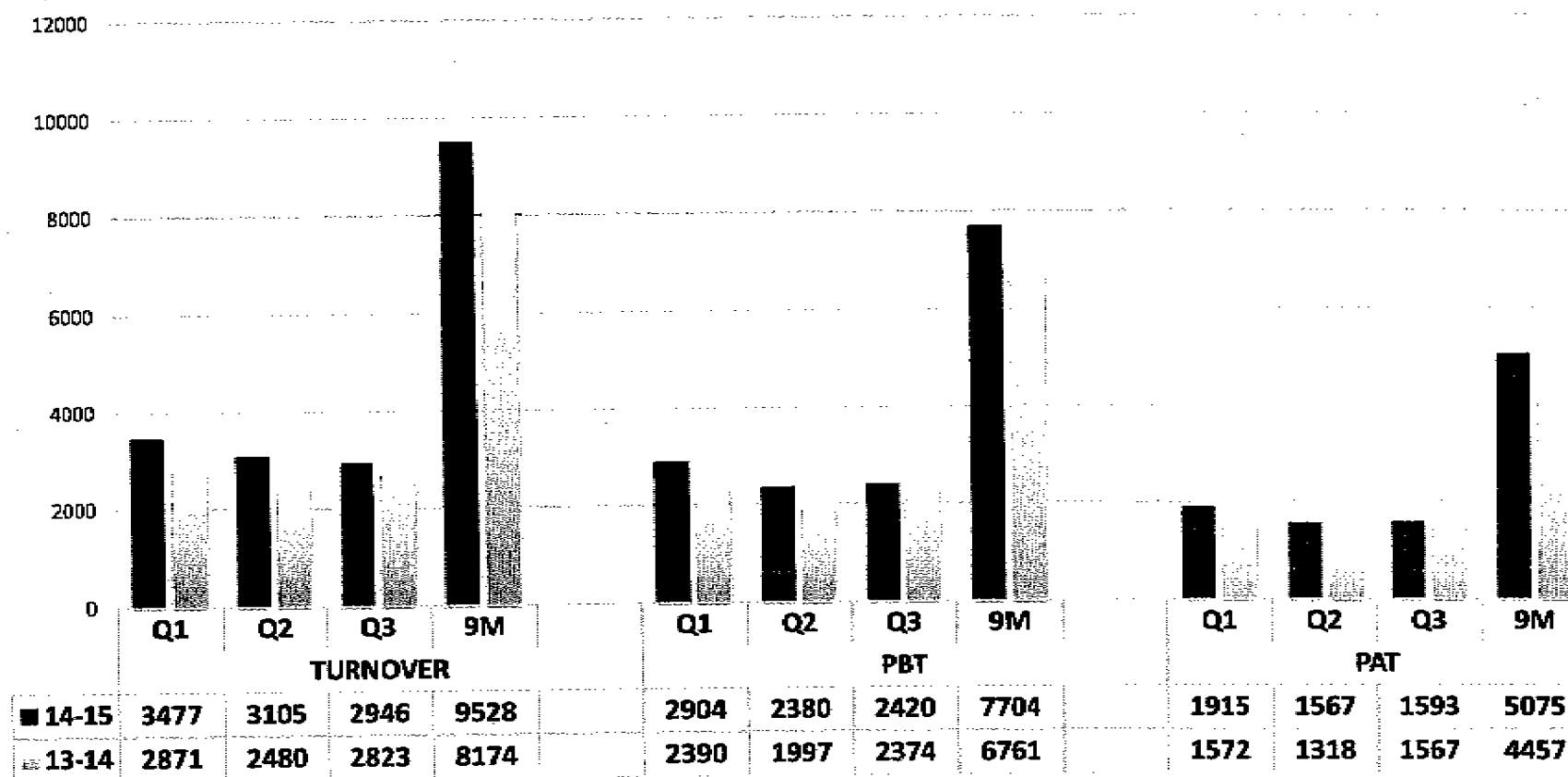
Performance Highlights of 9M (FY 14-15) Vs (M (FY 13-14) **Physical & Financial Parameters**

- **Production** increased to **224.98 LT** from **201.63 LT** (12%)
- **Sales** increased to **228.26 LT** from **211.00 LT** (8%)
- **Sales Turnover** increased to **Rs 9,528 crs** from **Rs 8,174 crs** (17%)
- **Avg. Sale Price** increased to **Rs 4,120/-** from **Rs 3,823/-** per ton (8%).
- **PBT** increased to **Rs 7,704 crs** from **Rs 6,761 crs** (14%)
- **PAT** increased to **Rs 5,075 crs** from **Rs 4,458 crs** (14%)
- Cumulative Interim Dividends for the financial year 2014-15 stands at Rs.7.25 per share.

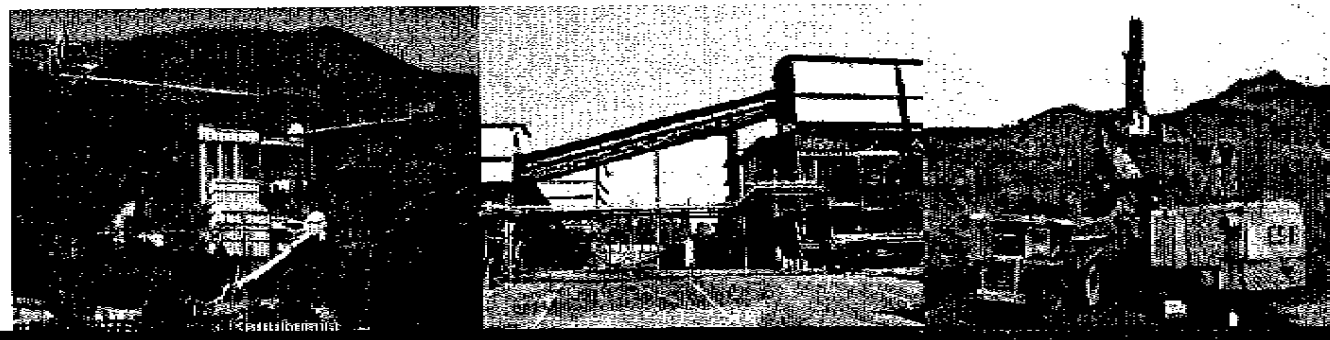
Q3 Performance of FY 2014-15



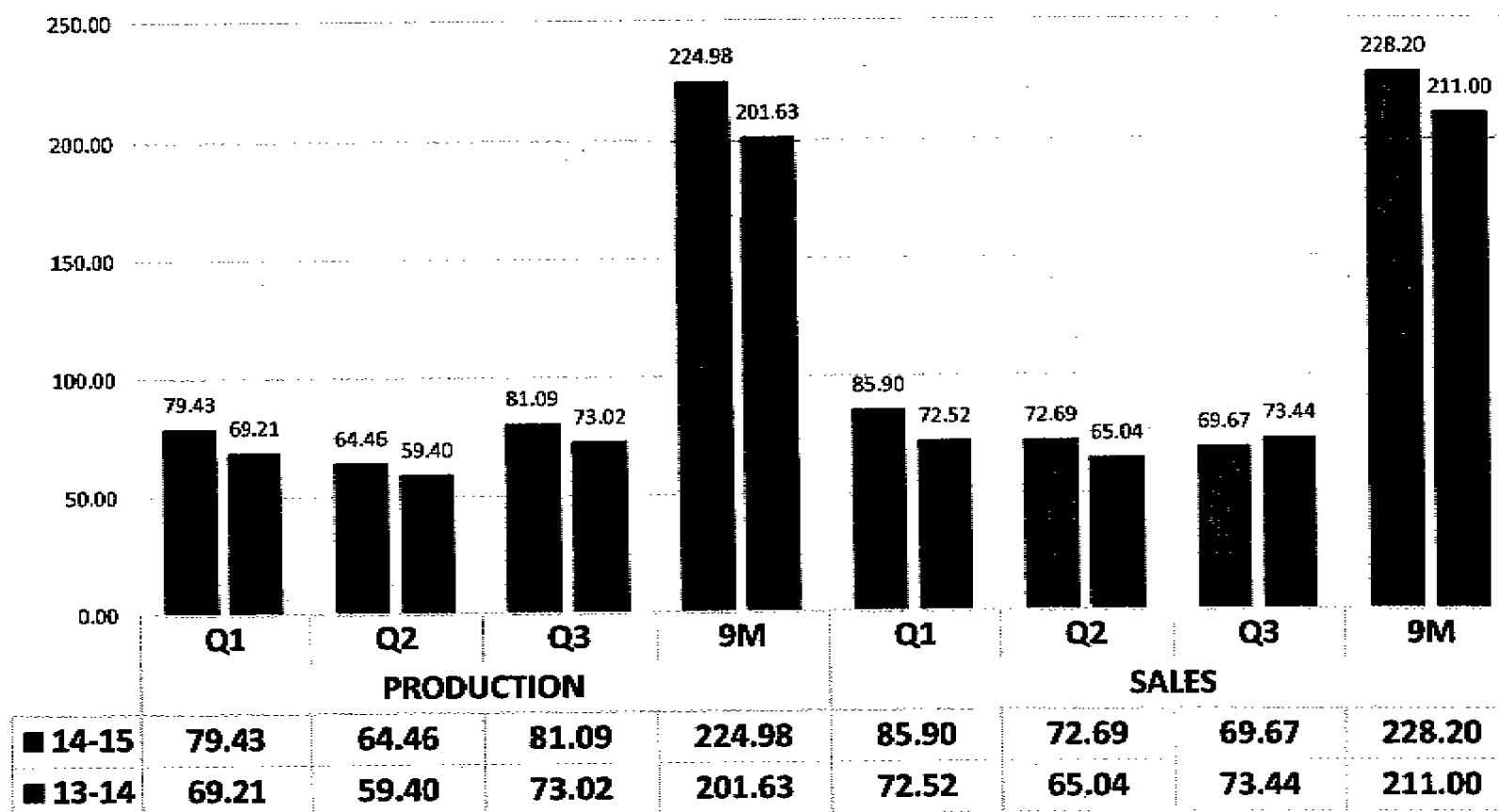
QUARTERLY FINANCIAL PERFORMANCE (Rs.in Cr)



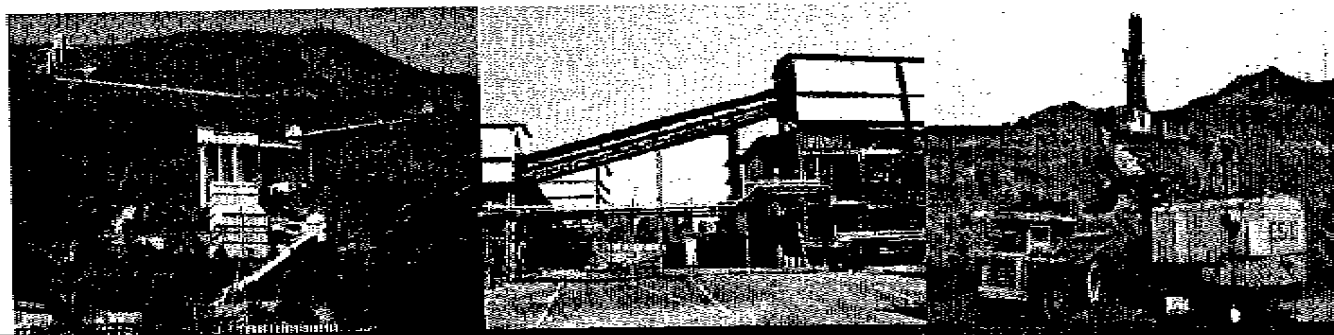
Q3 Performance of FY 2014-15



PRODUCTION/SALES –IRON ORE (In LT)



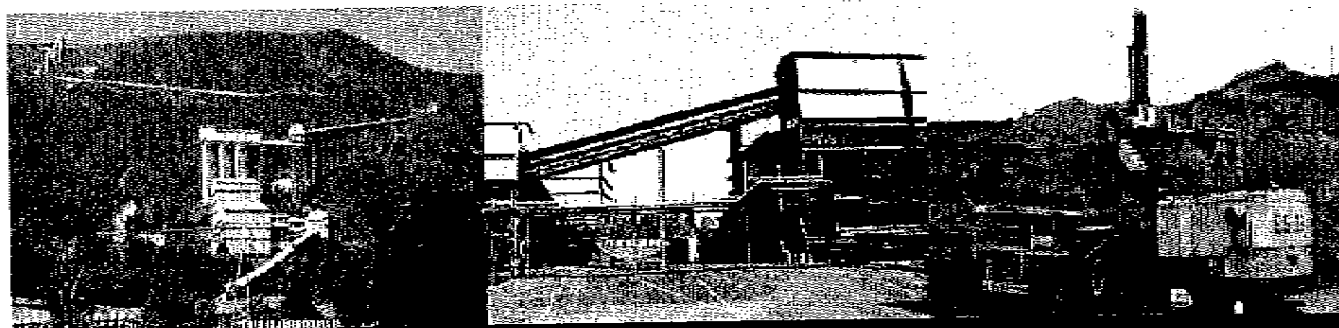
**Q3 Performance
of FY 2014-15**



PHYSICAL PERFORMANCE – Product-wise

Particulars	2014-15				2013-14		Inc. / (Dec)	
							Over CPLY	
							(5 over 7)	
	Q1	Q2	Q3	Upto the Qtr	Q3	Upto the Qtr	In Qty.	In %
1	2	3	4	5	6	7	8	9
I. PRODUCTION:								
(a) Iron Ore (lmt) :	79.43	64.46	81.09	224.98	73.02	201.63	23.35	11.58
(b) Diamonds (carats)	9,554	9,562	7,121	26,237	7,987	26,306	(69)	(0.26)
(c) Sponge Iron (t)	6,855	7,450	7,516	21,821	9,221	22,671	(850)	(3.75)
II. SALES:								
(a) Iron Ore (lmt)- Exports	6.68	6.83	3.69	17.20	4.33	16.37	0.83	5.07
Domestic	79.22	65.86	65.98	211.06	69.11	194.63	16.43	8.44
Total Iron ore	85.90	72.69	69.67	228.26	73.44	211.00	17.26	8.18
(b) Diamonds (carats)	7,953	7,972	10,782	26,707	9,562	30,722	(4,015)	(13.07)
(c) Sponge Iron (t)	6,350	8,717	6,139	21,206	7,302	20,943	263	1.26

**Q3 Performance
of FY 2014-15**

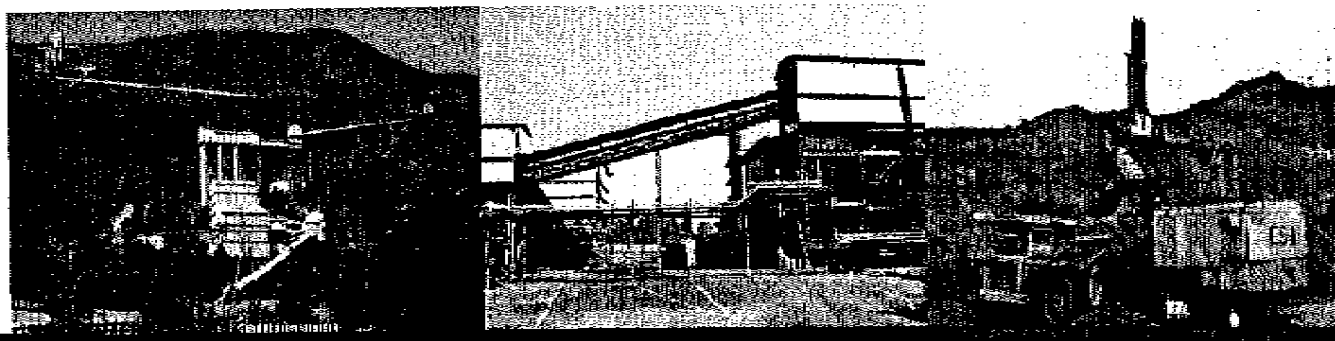


UNIT WISE PHYSICAL PERFORMANCE

Qty in LMT

	2014-15				2013-14		Inc/(Dec)	(%)
							of	Inc/(Dec)
							(5) over (7)	of
	Q1	Q2	Q3	Upto the Qtr	Q3	Upto the Qtr		(5) over (7)
1	2	3	4	5	6	7	8	9
PRODUCTION								
Chhattisgarh	56.73	43.75	53.77	154.25	50.61	134.85	19.40	14.38%
Karnataka	22.70	20.71	27.32	70.73	22.41	66.78	3.95	6%
TOTAL	79.43	64.46	81.09	224.98	73.02	201.63	23.35	12%
SALES:								
Chhattisgarh	61.10	51.65	46.09	158.84	49.20	142.56	16.28	11.41%
Karnataka	24.80	21.04	23.58	69.42	24.24	68.44	0.98	1%
TOTAL	85.90	72.69	69.67	228.26	73.44	211.00	17.26	8%

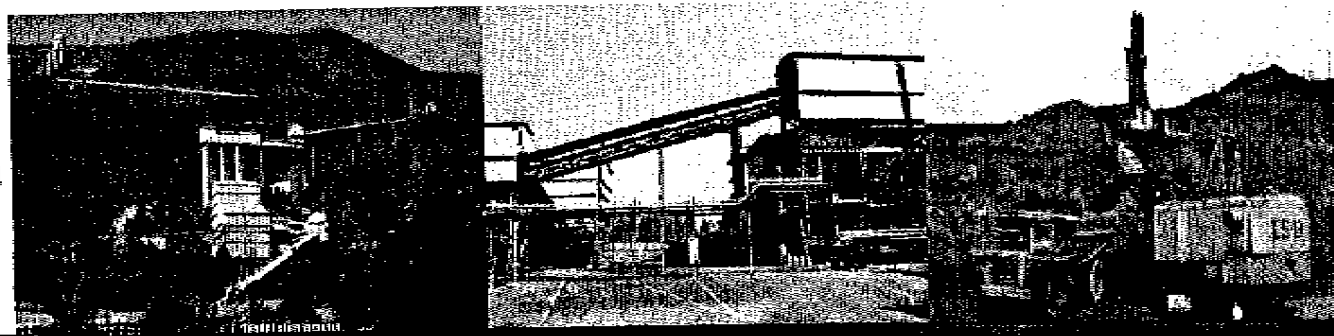
**Q3 Performance
of FY 2014-15**



ANALYSIS OF DESPATCHES OF IRON ORE Qty in LMT

Despatches	2014-15 - 9M			2013-14 - 9M			Variance	
	Bailadila	Donimalai	Total	Bailadila	Donimalai	Total	Qty.	%
1	2	3	4	5	6	7	8	9
To Domestic:								
Road	5.35	30.95	36.30	4.33	28.43	32.76	3.54	11%
Rail	106.54	38.47	145.01	118.20	40.06	158.26	(13.25)	(8)%
Conveyor	30.13	-	30.13	4.20	-	4.20	25.93	617%
Total Domestic (A)	142.02	69.42	211.44	126.73	68.49	195.22	16.22	8%
For Export:								
Rail	17.70	-	17.70	17.32	-	17.32	0.38	2%
Total Export (B)	17.70	-	17.70	17.32	-	17.32	0.38	2%
Total Despatches	159.72	45.84	229.44	144.05	68.49	212.54	16.90	8%
Rake/Day	11	4	15	12	4		16	

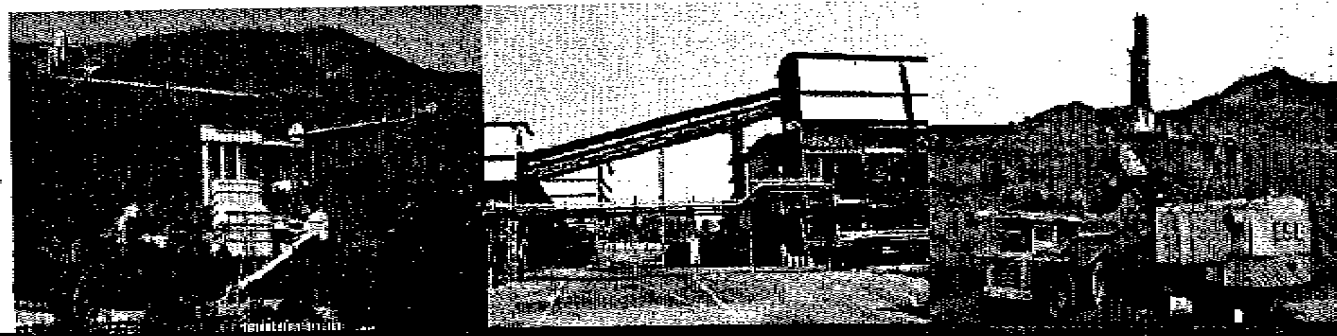
**Q3 Performance
of FY 2014-15**



PRODUCT WISE DETAILS

PRODUCTION (LWMT)	2013-14					2014-15		
	Q 1	Q 2	Q 3	Q 4	2013-14	Q 1	Q 2	Q 3
Lump	25.38	20.37	26.49	36.67	108.91	27.26	21.88	29.45
Fines	43.83	39.04	46.52	61.95	191.34	52.17	42.58	51.64
Total:	69.21	59.41	73.01	98.62	300.25	79.43	64.46	81.09
Lump : Fines Ratio	37:63	34:66	36:74	37:63	36:64	34:66	34:66	36:64

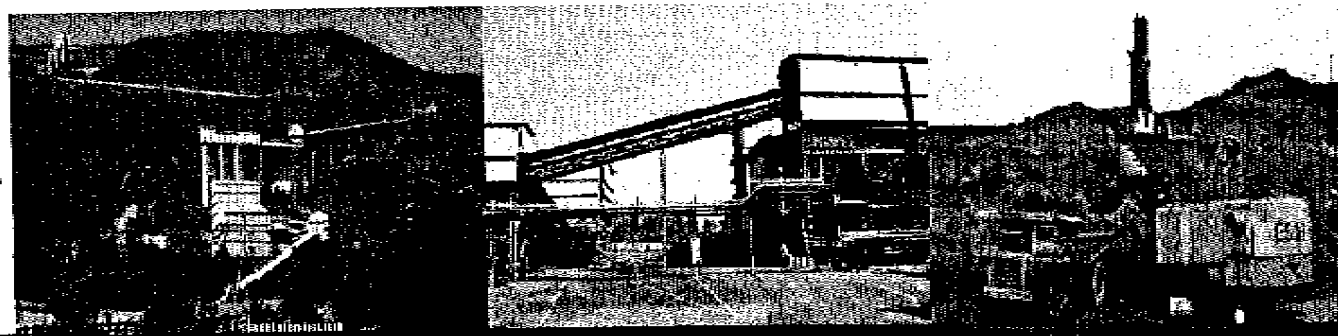
**Q3 Performance
of FY 2014-15**



CAPITAL EXPENDITURE 2014-15 – 9 Months (Rs. in Crores)

Projects/Schemes	BE 2014-15	RE 2014-15	TARGET Upto Dec'14	Actuals Upto Dec'14
Bailadila 11B	15.00	15.00	10.00	11.44
Kumarswamy	80.00	80.00	50.00	59.87
3MTPA Steel Plant – CG	2,280.00	2,280.00	1,508.00	1,633.26
Pellet Plant- Doni.	60.00	60.00	45.00	37.58
Other Schemes	133.00	88.15	46.06	21.60
AMR (Incl. Township)	200.00	123.90	132.00	53.56
R&D	45.50	22.25	28.75	12.61
Feasibilities Studies	46.50	85.00	24.29	1.06
Business Development	310.00	675.00	200.00	280.47
Doubling of KK Line	235.00	75.00	100.00	75.00
Other Ventures	90.00	50.70	74.50	38.35
Total	3,495.00	3,555.00	2,218.60	2,224.80
% of Achievement			100%	

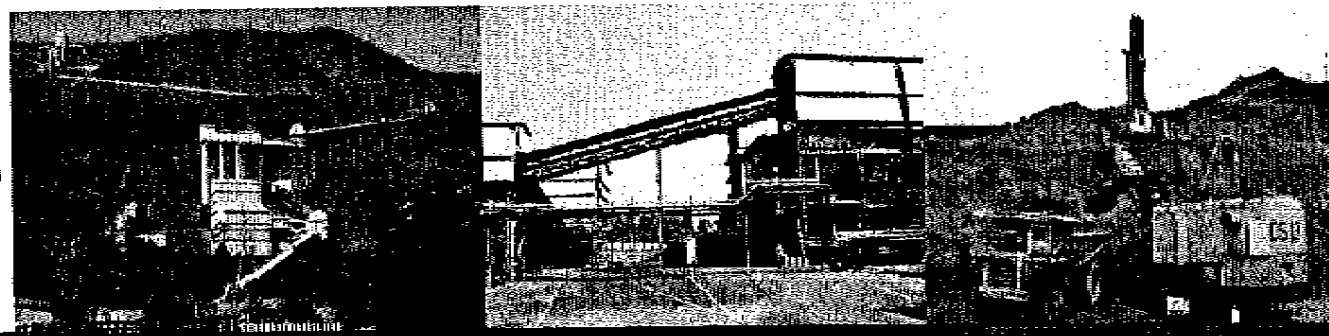
**Q3 Performance
of FY 2014-15**



**AVERAGE REALIZATION OF IRON ORE
FOR LAST 2 FINANCIAL YEARS & CURRENT FINANCIAL YEAR 2014-15 (Upto Q3)
(Rs/Ton) {inclusive of Royalty}**

PRODUCT	2012-13	2013-14	2014-15		
			Q1	Q2	Q3
LUMP	5955	4942	5001	5102	5162
FINES	3139	3311	3463	3731	3588
TOTAL IRON ORE	4019	3901	4004	4209	4170

**Q3 Performance
of FY 2014-15**

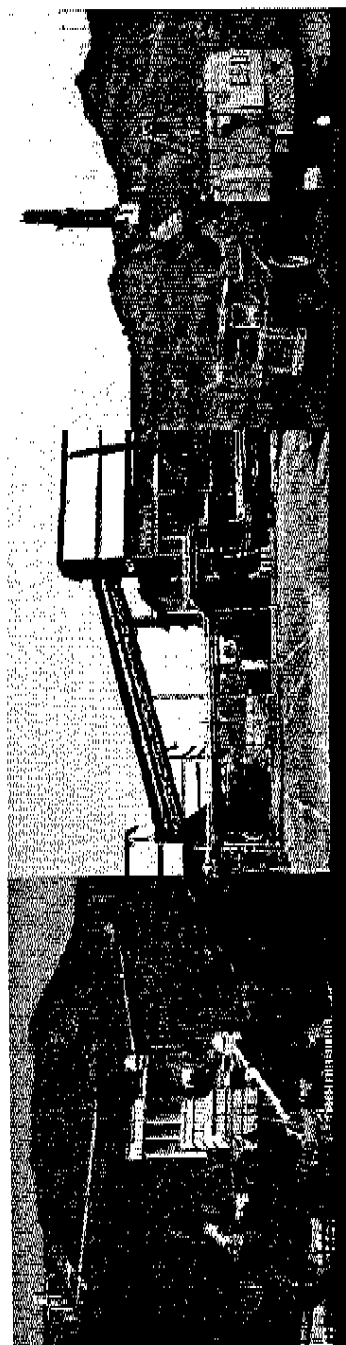


**Details of Top 25 Shareholders
(As on 06.02.2015)**

Sl. No.	Name of the Shareholder	No. of Shares	%
1	PRESIDENT OF INDIA	3171946300	80
2	LIFE INSURANCE CORPORATION OF INDIA	324760614	8.19
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	53303338	1.34
4	THE MASTER TRUST BANK OF JAPAN, LTD. AS TRUSTEE OF EASTSPRING II	28954870	0.73
5	MATTHEWS INDIA FUND	15617888	0.39
6	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD	14252551	0.36
7	INVESTEC GLOBAL STRATEGY FUND A/C ASIAN EQUITY FUND	12125113	0.31
8	ROBECO CAPITAL GROWTH FUNDS A/C ROBECO CAPITAL GROWTH FUND	11699324	0.3
9	STATE BANK OF INDIA	11421580	0.29
10	CANARA BANK-MUMBAI	10772388	0.27
11	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	9905776	0.25
12	THE NEW INDIA ASSURANCE COMPANY LIMITED	8316508	0.21
13	GMO EMERGING MARKETS FUND	8033359	0.2
14	WISDOMTREE TRUST A/C WISDOMTREE INDIA INVESTMENT PORTFOLIO	7762269	0.2
15	HSBC GLOBAL INVESTMENT FUNDS A/C HSBC GIF MAURITIUS LIMITED	7101571	0.18
16	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.17
17	NATIONAL INSURANCE COMPANY LTD	6560721	0.17
18	EASTSPRING INVESTMENTS INDIA EQUITY OPEN LIMITED	6115208	0.15
19	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED	5540405	0.14
20	GOVERNMENT PENSION FUND GLOBAL	5502491	0.14
21	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	5366373	0.14
22	SPDR S AND P EMERGING MARKETS DIVIDEND ETF	5210338	0.13
23	GENERAL INSURANCE CORPORATION OF INDIA	5000000	0.13
24	EDGBASTON ASIAN EQUITY TRUST	4804207	0.12
25	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD	4744130	0.12
	TOTAL :	3751383355	94.63



**Q3 Performance
of FY 2014-15**



THANK YOU