

NIRMA LTD						
Regd Office : Nirma House, Ashram Road, Ahmedabad - 380 009						
UNAUDITED FINANCIAL RESULTS (STANDALONE) FOR THE QUARTER ENDED 31ST DECEMBER, 2010						
Sr. No	Particulars	Quarter ended (Unaudited)		Cumulative up to (Unaudited)		Rs. in Lacs
		31.12.2010	31.12.2009	31.12.2010	31.12.2009	Previous year ended (Audited) 31.03.2010
1	(a) Net Sales/Income from Operations	80,211	75,799	240,574	234,486	311,795
	(b) Other Operating Income	4	-	13	-	-
2	Expenditure					
	(a) (Increase)/decrease in stock in trade and work in progress	2,125	125	1,019	(2,124)	(680)
	(b) Consumption of raw materials	31,747	29,187	100,605	94,088	125,402
	(c) Purchase of traded goods	2,396	903	3,347	3,157	3,687
	(d) Employee cost	3,609	3,027	9,737	8,533	11,345
	(e) Depreciation	6,963	6,869	20,949	20,033	28,756
	(f) Other expenditure	30,379	28,156	91,327	83,475	113,499
	i) Power & fuel	12,538	9,970	36,818	28,418	39,483
	ii) Others	17,841	18,186	54,509	55,057	74,016
	(g) Total	77,219	68,267	226,984	207,162	282,009
3	Profit from operations before other income, interest and exceptional items (1-2)	2,996	7,532	13,603	27,324	29,786
4	Other Income	250	328	617	1,435	1,917
5	Profit before interest and exceptional items (3+4)	3,246	7,860	14,220	28,759	31,703
6	Interest	798	840	2,371	2,470	3,172
7	Profit after interest but before exceptional items (5-6)	2,448	7,020	11,849	26,289	28,531
8	Exceptional item : (Refer Note No.7)	553	(66)	826	(803)	(15)
9	Profit (+)/Loss(-) from Ordinary Activities before tax (7+8)	3,001	6,954	12,675	25,486	28,516
10	Tax expenses	300	89	2,897	4,291	4,722
11	Net Profit(+)/ Loss(-) from ordinary activities after tax (9-10)	2,701	6,865	9,778	21,195	23,794
12	Extraordinary item (Net of tax expenses rupees)	-	-	-	-	-
13	Net Profit(+)/ Loss(-) for the period (11-12)	2,701	6,865	9,778	21,195	23,794
14	Paid up equity share capital (Face value of Rs.5 each)	7,957	7,957	7,957	7,957	7,957
15	Reserve excluding revaluation reserves as per balance sheet of previous accounting year					259,141
16	Earnings per share (EPS)					
	(a) Basic and diluted EPS before extraordinary item for the period, for the year to date and for the previous year (not to be annualised)	1.70	4.31	6.14	13.32	14.95
	(b) Basic and diluted EPS after extraordinary item for the period, for the year to date and for the previous year (not to be annualised)	1.70	4.31	6.14	13.32	14.95
17	Public shareholding					
	Number of shares	36326362	36326362	36326362	36326362	36326362
	Percentage of shareholding	22.83%	22.83%	22.83%	22.83%	22.83%
18	Promoters shareholding and promoter group shareholding					
	(a) Pledged/Encumbered					
	Number of shares	Nil	Nil	Nil	Nil	Nil
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N.A.	N.A.	N.A.	N.A.	N.A.
	Percentage of shares (as a % of the total share capital of the company)	N.A.	N.A.	N.A.	N.A.	N.A.
	(b) Non-encumbered					
	Number of shares	122815920	122815920	122815920	122815920	122815920
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
	Percentage of shares (as a % of the total share capital of the company)	77.17%	77.17%	77.17%	77.17%	77.17%



Unaudited Segment wise Revenue, Results and Capital Employed					
Sr. No	Particulars	Quarter ended (Unaudited)		Cumulative up to (Unaudited)	
		31.12.2010	31.12.2009	31.12.2010	31.12.2009
1	Segment Revenue (Net sales/Income from each segment)				
a	Soaps & Surfactants	66,057	64,041	193,688	196,277
b	Pharmaceuticals	8,574	4,131	24,779	16,117
c	Others	5,580	7,627	22,107	22,092
	G. Total	80,211	75,799	240,574	234,486
	Less : Inter segment revenue	-	-	-	-
	Net Sales / Income from Operations	80,211	75,799	240,574	234,486
2	Segment Results (Profit before Tax and Interest)				
a	Soaps & Surfactants	4,793	12,802	19,848	38,789
b	Pharmaceuticals	(1,335)	(2,475)	(2,994)	(5,870)
c	Others	1,033	848	2,858	2,823
	G. Total	4,491	11,175	19,712	35,742
	Less : 1) Interest	798	840	2,371	2,470
	2) Other unallocable expenditure net of unallocable income.	692	3,381	4,666	7,786
	Total Profit Before Tax	3,001	6,954	12,675	25,486
3	Capital Employed (Segment Assets - Segment Liabilities)				
a	Soaps & Surfactants	215,925	214,701	215,925	214,701
b	Pharmaceuticals	51,426	47,750	51,426	47,750
c	Others	30,657	24,606	30,657	24,606
d	Unallocable	(12,683)	(5,757)	(12,683)	(5,757)
	Total Capital Employed in Segments	285,325	281,300	285,325	281,300
Notes to Segment Information for the quarter ended 31st December 2010					
1 As per Accounting Standard 17 on Segment Reporting (AS 17), the Company has reported "Segment Information", as described below :					
a) The Soaps and Surfactants includes detergents, toilet soap and its ingredients.					
b) The Pharma business.					
d) Others includes Single super phosphate, Vaccume salt, Iodised salt and Castor oil etc.					
Page-3					

