



**NIIT Limited**

85 Sector 32 Institutional  
Gurgaon 122 001  
India  
Tel: +91 (124) 4293000  
Fax: +91 (124) 4293333

Registered Office  
B-234 Okhla Ph-I  
New Delhi 110020, India

[www.niit.com](http://www.niit.com)

**October 21, 2011**

**1. The Manager**

**National Stock Exchange of India Ltd**  
Listing Department  
Exchange Plaza  
5<sup>th</sup> Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
**Fax: 022-26598237, 26598238**

**2. The Manager**

**Bombay Stock Exchange Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001  
**Fax: 022-22723121, 22722082**

**Subject: Outcome of the Board Meeting**

Dear Sir,

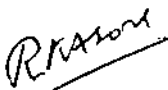
Please note that the Board of Directors of the Company in their meeting held on October 21, 2011 has, inter-alia, approved the Un-audited financial results of the Company for the quarter ended September 30, 2011 subject to Limited Review by the Auditors of the Company.

Pursuant to the provisions of the Clause 41 of the Listing Agreement, a copy of the un-audited financial results for the quarter ended September 30, 2011 in the prescribed format is enclosed for your information and records.

You are requested to take note of the same and inform your members accordingly.

Please acknowledge receipt.

Thanking you,  
Yours faithfully,  
For **NIIT Limited**

  
**Rajesh Arora**  
**Company Secretary**

Encl: a/a

# NIIT

Q2 - FY 12, Consolidated - Financial Highlights

NIIT Cloud Campus  
enrollments cross  
11,000

Managed Training  
Services registers 62%  
volume growth Yoy

NIIT solutions for  
schools surpasses 10  
million students mark

Net revenue up 11%  
Yoy at Rs 363.8 Cr

## NIIT Limited

Regd Office : B-234, Okhla Industrial Area Phase - I, New Delhi-110020  
Ph : 91 (11) 41407000 Fax : 91 (11) 26417344 Website : <http://www.niit.com>  
Email : [investors@niit.com](mailto:investors@niit.com)

Unaudited Financial Results (Standalone) for the Quarter Ended 30th September, 2011

(Rs. Lacs)

| Particulars                                                                                   | 3 months ended<br>September 30, 2011 | Corresponding<br>3 months ended<br>September 30, 2010 | Year to date figures for<br>current period ended<br>September 30, 2011 | Year to date figures<br>for the corresponding<br>period ended<br>September 30, 2010 | Previous accounting year<br>ended<br>March 31, 2011 |
|-----------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------|
|                                                                                               | Limited Review*                      | Limited Review                                        | Unaudited                                                              | Unaudited                                                                           | Audited                                             |
| (1)                                                                                           | (2)                                  | (3)                                                   | (4)                                                                    | (5)                                                                                 | (6)                                                 |
| 1 a) Net Sales/Income from Operations                                                         | 19,632                               | 17,672                                                | 35,254                                                                 | 31,756                                                                              | 64,801                                              |
| b) Other Operating Income                                                                     | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| 2 Expenditure                                                                                 | (58)                                 | (171)                                                 | (39)                                                                   | (159)                                                                               | (350)                                               |
| a) (Increase)/ Decrease in stock                                                              | 2,951                                | 2,761                                                 | 5,669                                                                  | 5,155                                                                               | 10,422                                              |
| b) Purchase of traded goods                                                                   | 4,853                                | 3,832                                                 | 9,119                                                                  | 7,280                                                                               | 14,267                                              |
| c) Personnel Cost                                                                             | 4,055                                | 3,416                                                 | 8,002                                                                  | 6,350                                                                               | 14,119                                              |
| d) Development, Production & Execution                                                        | 1,685                                | 1,460                                                 | 3,198                                                                  | 2,863                                                                               | 5,770                                               |
| e) Depreciation                                                                               | 5,546                                | 5,185                                                 | 9,778                                                                  | 9,271                                                                               | 16,809                                              |
| f) Other expenditure                                                                          | 19,034                               | 16,483                                                | 36,747                                                                 | 30,760                                                                              | 60,896                                              |
| g) Total                                                                                      | 588                                  | 1,089                                                 | (493)                                                                  | 996                                                                                 | 3,905                                               |
| 3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2)              | 1,407                                | 1,632                                                 | 764                                                                    | 2,045                                                                               | 6,847                                               |
| 4 Other Income                                                                                | 88                                   | 191                                                   | 130                                                                    | 370                                                                                 | 763                                                 |
| - Interest                                                                                    | 741                                  | 252                                                   | 1,127                                                                  | 679                                                                                 | 2,179                                               |
| - Others                                                                                      | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| 5 Profit before Interest & Exceptional Items (3+4)                                            | 1,495                                | 1,823                                                 | 894                                                                    | 2,415                                                                               | 7,610                                               |
| 6 Interest Expense                                                                            | 657                                  | 701                                                   | 1,244                                                                  | 1,315                                                                               | 2,673                                               |
| 7 Profit (+)/Loss (-) after Interest but before Exceptional Items (5-6)                       | 738                                  | 1,122                                                 | (350)                                                                  | 1,100                                                                               | 4,937                                               |
| 8 Exceptional Items                                                                           | -                                    | -                                                     | -                                                                      | -                                                                                   | 1,361                                               |
| 9 Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)                               | 738                                  | 1,122                                                 | (350)                                                                  | 1,100                                                                               | 6,298                                               |
| 10 Tax expense (Credit)                                                                       | 27                                   | 310                                                   | (203)                                                                  | 112                                                                                 | 661                                                 |
| - Current Tax                                                                                 | 94                                   | 105                                                   | 94                                                                     | 112                                                                                 | 1,082                                               |
| - Deferred Tax Charge/ (Credit)                                                               | (67)                                 | 169                                                   | (297)                                                                  | (33)                                                                                | (1,641)                                             |
| - MAT Credit Entitlement                                                                      | -                                    | -                                                     | -                                                                      | -                                                                                   | (361)                                               |
| - Tax Charge/ (Credit) relating to earlier years                                              | -                                    | 32                                                    | -                                                                      | 32                                                                                  | 125                                                 |
| 11 Net Profit from Ordinary Activities after tax (9-10)                                       | 711                                  | 812                                                   | (149)                                                                  | 988                                                                                 | 5,637                                               |
| 12 Extraordinary item                                                                         | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| 13 Net Profit for the period (11-12)                                                          | 711                                  | 812                                                   | (149)                                                                  | 988                                                                                 | 5,637                                               |
| 14 Paid-up equity share capital<br>Face Value                                                 | 3,302<br>Rs. 2/- each                | 3,302<br>Rs. 2/- each                                 | 3,302<br>Rs. 2/- each                                                  | 3,302<br>Rs. 2/- each                                                               | 3,302<br>Rs. 2/- each                               |
| 15 Reserve excluding revaluation reserves as per balance sheet of<br>previous accounting year | -                                    | -                                                     | -                                                                      | -                                                                                   | 38,329                                              |
| 16 Earnings Per Share (EPS) (Rs.) (not annualized)                                            | 0.44                                 | 0.32                                                  | (0.17)                                                                 | 0.37                                                                                | 3.01                                                |
| - Basic                                                                                       | 0.44                                 | 0.32                                                  | (0.17)                                                                 | 0.37                                                                                | 3.01                                                |
| - Diluted                                                                                     | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| 17 Debt Service Coverage Ratio                                                                | -                                    | -                                                     | 2.52                                                                   | 2.06                                                                                | 3.54                                                |
| 18 Interest Service Coverage Ratio                                                            | -                                    | -                                                     | 3.35                                                                   | 3.65                                                                                | 5.02                                                |
| 19 Public shareholding                                                                        | 109,022,689                          | 109,022,689                                           | 109,022,689                                                            | 109,022,689                                                                         | 109,022,689                                         |
| - Number of shares                                                                            | 66.04%                               | 66.04%                                                | 66.04%                                                                 | 66.04%                                                                              | 66.04%                                              |
| - Percentage of shareholding                                                                  | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| 20 Promoters and promoter group Shareholding                                                  | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| a) Pledged/Encumbered                                                                         | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| - Number of shares                                                                            | Nil                                  | Nil                                                   | Nil                                                                    | Nil                                                                                 | Nil                                                 |
| - Percentage of shares (as a % of the total<br>shareholding of promoter and promoter group)   | NA                                   | NA                                                    | NA                                                                     | NA                                                                                  | NA                                                  |
| - Percentage of shares (as a % of the total<br>share capital of the company)                  | NA                                   | NA                                                    | NA                                                                     | NA                                                                                  | NA                                                  |
| b) Non-encumbered                                                                             | -                                    | -                                                     | -                                                                      | -                                                                                   | -                                                   |
| - Number of shares                                                                            | 56,072,908                           | 56,072,908                                            | 56,072,908                                                             | 56,072,908                                                                          | 56,072,908                                          |
| - Percentage of shares (as a % of the total<br>shareholding of promoter and promoter group)   | 100%                                 | 100%                                                  | 100%                                                                   | 100%                                                                                | 100%                                                |
| - Percentage of shares (as a % of the total<br>share capital of the company)                  | 33.96%                               | 33.96%                                                | 33.96%                                                                 | 33.96%                                                                              | 33.96%                                              |

*Handwritten signature: H. K. Adani*

6) At the beginning of the quarter, there was no working capital and other short term

- 7) Formulae used for calculation of Debt Service Coverage Ratio = Profit after tax but before interest expense and Depreciation / (Interest expense and loan repayments) and interest expense  
 (b) Interest Service Coverage Ratio = Profit after tax but before interest expense and Depreciation / interest expense

8) Statement of Assets and Liabilities

| Particulars                               | As At<br>September 30, 2011 | As At<br>September 30, 2010 |
|-------------------------------------------|-----------------------------|-----------------------------|
|                                           | Limited Review              | Limited Review              |
| Shareholders' Funds                       | 3,302                       | 3,302                       |
| Share Capital                             | 38,052                      | 38,716                      |
| Reserves And Surplus                      | 27,306                      | 28,337                      |
| Loan Funds                                | 68,669                      | 68,365                      |
| <b>TOTAL</b>                              | <b>23,006</b>               | <b>17,985</b>               |
| Fixed Assets                              | 19,628                      | 20,342                      |
| Investments                               | 567                         | 19                          |
| Deferred Tax Assets (Net)                 |                             |                             |
| Current Assets, Loans And Advances        | 1,403                       | 1,172                       |
| a Inventories                             | 26,966                      | 25,052                      |
| b Sundry Debtors                          | 2,616                       | 2,873                       |
| c Cash And Bank Balances                  | 9,471                       | 7,128                       |
| d Other Current Assets                    | 12,651                      | 15,924                      |
| e Loans And Advances                      |                             |                             |
| Less : Current Liabilities And Provisions | 26,702                      | 21,142                      |
| a Current Liabilities                     | 938                         | 978                         |
| b Provisions                              |                             |                             |
| <b>TOTAL</b>                              | <b>68,658</b>               | <b>68,365</b>               |

- 9) The figures of the previous quarter/ year, to the extent feasible, have been regrouped/ reclassified to conform to the current quarter classification  
 10) The above results have been reviewed by the Audit Committee and approved and taken on record by the Board of Directors of the Company at its meeting held on October 21, 2011 and have been subjected to a Limited Review by the Statutory Auditors of the Company

By order of the Board  
 For NWT Limited  
 Vijay K. Thakrani  
 CEO & Whole time Director

Place : New Delhi  
 Date : October 21, 2011

**\* Notes:-**

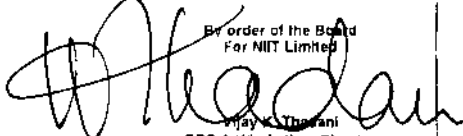
- 1) Subsequent to the quarter end, the Company has sold the investment in its step down subsidiary, Element K Corporation based in Rochester, NY, USA, for consideration of \$110Mn in cash, subject to closing adjustments.
- 2) Other expenses includes advertisement expenses amounting to Rs. 2,088 Lacs for the current quarter (corresponding quarter and previous year Rs. 2,010 Lacs and Rs. 5,420 Lacs respectively).
- 3) During the quarter the Company has made long term investments of Rs. 170 Lacs in its subsidiary NIIT Yuva Jyoti Limited.
- 4) Under the Employee Stock Option Plan 2005 (ESOP 2005), approved by the shareholders, during the current quarter 300,135 options have lapsed and 5,714,964 Options remains unexercised under various grants as at the quarter end.
- 5) The sub businesses are fully aligned to global learning business of the Company and the same are being viewed by the management as a single primary segment, i.e. Learning Business
- 6) At the beginning of the quarter, there was no investor complaint pending for resolution. 15 complaints were received during the current quarter and all were resolved.
- 7) Formulae used for calculation of Debt Service Coverage ratio and Interest Service Coverage Ratio are as follows.  
 (a) Debt Service Coverage Ratio = Profit after tax but before interest expense and Depreciation / loan repayments (excluding working capital and other short term loan repayments) and interest expense  
 (b) Interest Service Coverage Ratio = Profit after tax but before interest expense and Depreciation / interest expense

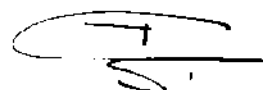
**8) Statement of Assets and Liabilities**

| Particulars                                      | (Rs. Lacs)                  |                             |
|--------------------------------------------------|-----------------------------|-----------------------------|
|                                                  | As At<br>September 30, 2011 | As At<br>September 30, 2010 |
|                                                  | Limited Review              | Limited Review              |
| <b>Shareholders' Funds</b>                       |                             |                             |
| Share Capital                                    | 3,302                       | 3,302                       |
| Reserves And Surplus                             | 38,017                      | 36,716                      |
| <b>Loan Funds</b>                                | 27,306                      | 28,337                      |
| <b>TOTAL</b>                                     | <b>68,659</b>               | <b>68,355</b>               |
| <b>Fixed Assets</b>                              | 23,006                      | 17,985                      |
| <b>Investments</b>                               | 19,628                      | 20,342                      |
| <b>Deferred Tax Assets (Net)</b>                 | 567                         | 19                          |
| <b>Current Assets, Loans And Advances</b>        |                             |                             |
| a Inventories                                    | 1,403                       | 1,172                       |
| b Sundry Debtors                                 | 26,968                      | 25,032                      |
| c Cash And Bank Balances                         | 2,616                       | 2,673                       |
| d Other Current Assets                           | 9,471                       | 7,128                       |
| e Loans And Advances                             | 12,651                      | 15,924                      |
| <b>Less : Current Liabilities And Provisions</b> |                             |                             |
| a Current Liabilities                            | 26,702                      | 21,142                      |
| b Provisions                                     | 939                         | 978                         |
| <b>TOTAL</b>                                     | <b>68,659</b>               | <b>68,355</b>               |

- 9) The figures of the previous quarter/ year, to the extent feasible, have been regrouped/ reclassified to conform to the current quarter classification.
- 10) The above results have been reviewed by the Audit Committee and approved and taken on record by the Board of Directors of the Company at its meeting held on October 21, 2011 and have been subjected to a Limited Review by the Statutory Auditors of the Company.

Place : New Delhi  
Date : October 21, 2011

By order of the Board  
For NIIT Limited  
  
Vijay K. Thapar  
CEO & Whole time Director



# NIIT

**NIIT Limited**

85, Sector 32 Institutional  
Gurgaon - 122 001  
India  
Tel: +91 (124) 4293000  
Fax: +91 (124) 4293333

Registered Office  
B 234, Cichla Ph-1  
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**October 21, 2011**

**1. The Manager**

**National Stock Exchange of India Ltd**  
Listing Department  
Exchange Plaza  
5<sup>th</sup> Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
**Fax: 022-26598237, 26598238**

**2. The Manager**

**Bombay Stock Exchange Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001  
**Fax: 022-22723121, 22722082**

**Subject: Press Release for financial results of the Company for the quarter ended September 30, 2011.**

Dear Sir,

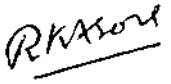
Please find enclosed a copy of the press release for the financial results of the Company for the quarter ended September 30, 2011.

This is for your information and records.

Kindly acknowledge receipt.

Thanking you.

Yours faithfully,  
For **NIIT Limited**

  
**Rajesh Arora**  
**Company Secretary**

Encl: a/a

## NIIT Limited announces Q2 (July-Sept '11) consolidated results FY 2011-12

### Growth platforms gain momentum

- Revolutionary NIIT Cloud Campus enrolments cross 11,000
- Managed Training Services registers 62% volume growth YoY
- NIIT solutions for schools surpasses 10 million students mark
- NIIT partners with NSDC for vocational skills to train 7 million youth in 10 years
- Net revenue up 11% YoY at ₹ 383.8 Cr
- PAT up 6% YoY at ₹ 30.2 Cr

**New Delhi, October 21, 2011:** For the quarter ending September 30, 2011, NIIT Limited, leading Global Talent Development Corporation and Asia's largest IT trainer, recorded global system-wide revenue of ₹ 623.5 Cr, an increase of 9% YoY with net revenue of ₹ 383.8 Cr, up 11% YoY. The Company recorded PAT of ₹ 30.2 Cr up 6% YoY.

The results were taken on record at the meeting of the Board of Directors of NIIT Limited here today.

| NIIT Limited : Q2 (July- September, 2011) Consolidated Financials at a glance (in ₹ Cr) |                                     |                                     |               |
|-----------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|---------------|
|                                                                                         | Quarter ended<br>September 30, 2010 | Quarter ended<br>September 30, 2011 | Growth<br>YoY |
| Net Revenue                                                                             | 345.8                               | 383.8                               | 11%           |
| EBITDA                                                                                  | 53.2                                | 56.0                                | 5%            |
| EBITDA%                                                                                 | 15%                                 | 15%                                 |               |
| Profit After Tax                                                                        | 28.5                                | 30.2                                | 6%            |

According to Mr Rajendra S Pawar, Chairman, NIIT Limited, *"The NIIT Cloud Campus roll-out is transforming learning for a record 11,000 newly enrolled students."*

NIIT continued with its aggressive drive to roll out Cloud Campus across India, by recording 11,000 enrolments for this initiative, since its launch in Q1. One of the most important initiatives of NIIT in recent times, the new-age GNIIT- "India's first Cloud Campus", is based on cutting-edge cloud computing technology. Students enjoy higher mobility as they can access educational services using a Netbook or a Mobile device that connects them to NIIT's Cloud Campus™ network through data cards. This introduces a revolutionary educational paradigm called collaborative learning which fundamentally changes the traditional classroom based, student-teacher relationship.

With a thrust on vocational skills training, NIIT entered into one of the largest public-private partnerships with National Skill Development Corporation (NSDC) to enhance skills and employability of youth across India. Through this partnership it is estimated that around 7 million

youth will be trained by 2022, in multi-skilling mode. NIIT will setup over 1500 state-of-the-art NIIT Yuva Jyoti Centres, across 1000 cities in India.

Speaking on the significant partnership with NSDC, Mr. Vijay Thadani, CEO, NIIT Limited said, ***"NIIT-NSDC partnership for vocational skills aims to train 7 million youth in 10 years."***

**Individual Learning Solutions** recorded net revenue of ₹ 180.2 Cr, up 12% YoY. This was supported by 11% increase in short term modular enrolments, with India (IT) Placements growing at 15% YoY on the back of continued acceptance of NIIT graduates.

During the quarter, NIIT reaffirmed its leadership position in the IT training space by being ranked as the Dataquest Top IT Training Company 2011, for the 19th consecutive year.

Institute of Finance, Banking and Insurance (IFBI) launched – "BankVantage"- comprehensive career programs in banking, designed and endorsed by the industry. These programs-- Post Graduate Diploma in Banking, Diploma in Banking and Certificate in Banking, will develop first day-first hour ready professionals for the Banking sector.

**School Learning Solutions (SLS)** recorded net revenue of ₹ 40.5 Cr, up 12% YoY and added 133 schools during the quarter. NIIT crossed a significant milestone this quarter with SLS surpassing the 10 million students mark.

NIIT NGuru- solutions for schools got empanelled by CBSE's Continuous and Comprehensive Evaluation (CCE) training program for teachers.

Referring to the wide impact of NIIT NGuru in shaping young minds, Mr P Rajendran, COO said, ***"NIIT has now created another record of imparting ICT education to 10 million school children in India"***.

**Corporate Learning Solutions (CLS)** recorded net revenue of ₹ 163 Cr, up 10% YoY. Order intake for CLS was at USD 27.9 mn for the quarter. The closing order book stood at USD 77.8 mn, with 62% executable in the next 12 months.

During the quarter the Company strengthened the execution of 6 newly acquired Managed Training Services (MTS) deals, signed in the previous year, worth USD 110 Mn in potential revenue over the next 5 years. MTS itself registered a volume growth of 62% YoY.

In a recent development, NIIT divested its stake in its step-down subsidiary, Element K Corporation and entered into strategic long-term services and licensing agreements with SkillSoft Corporation to expand its MTS business as a key platform for growth. NIIT has already added six clients in the MTS business over the last one year. The cash flow from the sale will allow NIIT to focus on businesses that offer high growth potential, namely - Cloud Campus, Vocational Skills Training (NIIT Yuva Jyoti), School Learning Solutions (NIIT NGuru) & MTS.

#### **Other highlights:**

- NIIT was voted India's second most trusted Education brand by Brand Equity-Nielsen Survey 2011
- NIIT collaborated with IBM for Career Education Projects to provide IT industry skilled professionals with experiential learning

- NIIT Bhavishya Jyoti Scholarship (BJS) - 2011 aimed at empowering financially challenged meritorious students with exciting careers in the IT Industry was conducted across India
- NIIT organized India's first Cloud Scholarship test across seven metros in India
- Showcased Enterprise Learning Solutions at the CLO (Chief Learning Officers) Summit India
- NIIT Foundation launched Career Development Centres in Delhi, Mumbai and Orissà to provide job-oriented training to under-served youth of the society
- NIIT Foundation adjudged 'Best Private Sector Skills Provider' at UK India Skills Forum (UKISF) Awards 2011
- NIIT was adjudged the 'Best Result Oriented ICT School' in Ghana for the second consecutive year
- NIIT Vietnam received ICT Gold Medal Award 2011 for the 6th Consecutive Year from the Ho Chi Minh Computer Association

## **About NIIT**

NIIT Limited, a leading Global Talent Development Corporation and Asia's premier IT trainer, offers learning and knowledge solutions across 40 countries. Leading IT journal Dataquest has conferred upon NIIT the 'Top IT Training Company' award successively for the past 19 years, since the inception of this category.

NIIT's Individual Learning Business offerings include industry-endorsed programs for students seeking careers in IT – GNIIT and Edgeineers, and Global Net Plus for IT professionals. The company has introduced "India's first cloud campus", through its new-age GNIIT program. This offers students a higher mobility as they can access courseware using Netbooks and data cards that connect seamlessly to NIIT's Cloud Campus network.

NIIT's Corporate Learning Solutions offers Managed Training Services including integrated learning solutions (strategic consulting, learning design, content development, delivery, technology, assessment and learning management) to Fortune 500 companies, Universities, Technology companies, Training corporations and Publishing houses.

NIIT Yuva Jyoti, a joint venture between NIIT and NSDC, offers vocational skills training programs to enhance employability of youth across India.

NIIT Imperia - Centre for Advanced Learning, offers Executive Learning Programs in association with leading Business schools in India, KPMG, Google India and Internet and Mobile Association of India (IAMAI), using the synchronous learning platform.

NIIT Institute of Finance Banking & Insurance (IFBI), formed by NIIT with equity participation from ICICI Bank, offers programs for individuals and corporates in Banking, Financial Services and Insurance.

NIIT Institute of Process Excellence Limited, a NIIT-GENPACT venture, addresses the increasing demand for skilled workers in the business and technology services industry by providing training programs in relevant areas.

NIIT has provided computer-based learning to over 15,000 government and private schools. The futuristic NIIT NGuru range of learning solutions for schools comprises Interactive Classrooms, Math Lab, IT Wizard programs and Quick School (Education Resource Planning software).

NIIT has been ranked among the 'Top 25 Best Employers in India- 2011' by Aon Hewitt and 'Top 25 India's Best Companies to Work for' by Great Places to Work Institute. The company has also been voted the second most trusted education brand in India by Brand Equity- Nielsen Survey 2011.

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**For media queries, please contact:**

Prateek Chatterjee

Associate Vice President & Head Corporate Communications, NIIT Limited

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Sumana Bhattacharya, Candour Communications

Ph: (Cell) + 9810597176 ; Email: [Sumana@candour.co.in](mailto:Sumana@candour.co.in)

**Investors may contact:**

Kapil Saurabh, NIIT Limited, Ph (Cell) +91 9899117793, (Dir) +91 124 4293324

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Visit us at: [www.niit.com](http://www.niit.com) ; Follow us on: [www.twitter.com/niitltd](https://twitter.com/niitltd)