



www.niit.com

The Manager
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001

The Manager
National Stock Exchange of India Limited
 Exchange Plaza, Bandra Kurla Complex,
 Bandra (E), Mumbai - 400 051

Scrip Code: BSE – 500304; NSE – NIITLTD

Please find enclosed a copy of the press release for Unaudited Financial Results of the Company for the quarter ended September 30, 2026.

This is for your information and records.

Thanking you,
Yours sincerely,
For **NIIT Limited**

ARPITA BISARIA
MALHOTRA

Arpita B Malhotra
Company Secretary &
Compliance Officer

Encls : a/a

Digitally signed by ARPITA BISARIA MALHOTRA
DN: C=IN, CN=ARPITA BISARIA MALHOTRA, O=PERSONAL,
ST=Haryana, postalCode=122018, serialNumber=
5c2bc69c450245d0198e257744f35ac92223db9fe275a46003
03b77502, telephoneNumber=
775c34b6c8a2550c903a03c4883a517f8bb60d4c60bacc8789b
621e4a980, id=2318
Reason: I am the author of this document
Location:
Date: 2025.10.27 16:22:41+0530
Cont. PDF_Editor_Vision_V2024.3.7

NIIT Limited announces Q2 FY'27 (July-September 2026) results

- Revenue at Rs 982 mn, up 3% QoQ
- BFSI & Industry Performance Solutions grow 16% QoQ and 11% YoY
- AI offerings continue to see strong adoption, contributing 12.4% of revenue vs 9% last quarter
- EBITDA at Rs 27 million, up 100% YoY

	Consolidated Financials for Q2 FY'27				
(In Rs. Mn)	Quarter ended September 30, 2026	Quarter ended June 30, 2026	QoQ change	Quarter ended September 30, 2025	YoY change
Revenue	982	957	3%	1,049	(6%)
EBITDA	27	(14)	+41	13	100%

New Delhi, October 27, 2026: NIIT Limited (Ticker Symbol: NIITLTD), a leading skills and talent development corporation, reported its financial results for the second quarter of fiscal year 2027, ended September 30, 2026.

In Q2, the company recorded revenue of Rs 982 million, up 3% QoQ. The contribution of AI offerings to overall revenue grew to 12.4%, compared with 9% last quarter. NIIT's AI-enabled BFSI & Industry Performance Solutions grew 16% QoQ and 11% YoY and contributed Rs 321 million, while Technology programs contributed Rs 661 million.

During the quarter, NIIT partnered with two of the largest banks to establish dedicated Wealth and Sales Academies, aimed at upskilling wealth relationship managers and sales associates. The initiatives focus on strengthening role-specific capabilities and enhancing frontline effectiveness using AI Coaches.

The company reported EBITDA of Rs 27 million in Q2, up 100% YoY. This reflects focused cost optimisation and simplification initiatives, even as the company continued to invest in sales capacity and new AI offerings.

During the quarter, NIIT Limited appointed **Anish Sarkar** as Chief Executive Officer, effective October 14, 2026. Anish brings more than two decades of experience in business building, transformation and M&A-led growth across consulting and operational leadership roles.

Anish Sarkar, Chief Executive Officer, NIIT Limited, said, "As I step into this role, our focus is on building upon NIIT's strong learning heritage while capturing the enormous demand for AI-led talent transformation across industries in India. We will continue to deepen our customer partnerships, strengthen our enterprise and consumer offerings, and deliver the advanced learning solutions that individuals and organisations need to master the future of work."

Vijay K Thadani, Vice Chairman & Managing Director, NIIT Limited, said, "AI is driving a significant push for talent transformation across our clients. Our investments in expanding our AI offerings, strengthening our go-to-market capabilities and broadening our industry partnerships are helping us address evolving customer needs."

Other Highlights

- NIIT Ltd. appointed **Bimaljeet Singh Bhasin** as Chief Growth Officer to drive the company's growth strategy, strengthen its market presence and identify new business opportunities. Bimaljeet brings over 25 years of leadership experience in building and scaling businesses across technology, education and talent development. In his new role, he will focus on accelerating growth across NIIT's businesses, strengthening strategic partnerships and supporting the company's acquisition-led growth strategy.
- The company expanded its consumer learning portfolio with the launch of **five new AI Professional Programs**. These programs cover AI engineering, AI-powered full-stack development, machine learning, data analytics, and digital marketing. They combine mentor-led sessions, hands-on projects and real-world case studies to build practical skills for emerging AI-led careers.
- NIIT partnered with S.P. Jain Institute of Management & Research (SPJIMR) to launch a Professional Certificate in FinTech Operations. The program equips students and early-career professionals with role-ready skills in digital banking, payments, KYC/AML, credit operations and compliance, preparing them for opportunities in India's digital finance ecosystem.
- NIIT expanded its engagements across consumer technology and automotive through sales capability development initiatives for a leading global smartphone brand and leading four-wheeler and two-wheeler manufacturers. The smartphone engagement is designed to reach 11,000 users through premium sales content, Train-the-Trainer programs and digital sales training. The automotive engagements focus on strengthening dealership sales effectiveness, product knowledge and customer engagement, including an initiative covering over 1,500 salespeople across a leading four-wheeler OEM's western India dealership network.
- NIIT continued to broaden its enterprise learning engagements across industries, including building materials, apparel and premium fashion retail. The initiatives span product knowledge content development for a leading tiles and building solutions brand, localisation of visual merchandising content into six languages for a leading apparel and innerwear brand, and negotiation skills development for a global luxury fashion brand.
- NIIT expanded its presence in the electric and new-energy automotive ecosystem through engagements with two industry players to deliver learning solutions and AI-powered digital sales enablement Coaches. The initiatives focus on strengthening workforce capabilities, product and sales readiness, and technology-led customer engagement.
- Workshops on Generative AI for leaders and functional teams gained momentum across BFSI organisations during the quarter, reflecting growing interest in building AI awareness and practical capabilities across the sector.
- NIIT strengthened its position as a thought leader in enterprise architecture and agentic AI through flagship engagements during the quarter. The fourth edition of the World Digital Architect Conclave, held on July 3, 2026, in Bangalore, brought together senior enterprise architects and technology leaders from leading organisations.

About NIIT Limited:

NIIT Ltd. is a leading skills and talent development corporation, set up in 1981 to help the nascent IT industry overcome its human resource challenges. A pioneer in the IT and business skilling domain, NIIT continues to lead the training and curriculum development in newer technologies such as AI, ML, Data Science, etc. Over the years, the company has expanded its capabilities to offer a comprehensive range of technical and soft skills development programs for individuals and enterprises across industries. Today, NIIT is focused on becoming **India's preferred skilling partner for outcome-oriented AI, digital, technical and soft skills programs.**

NIIT Ltd. operates through its key businesses: **NIIT Digital**, which offers industry-relevant learning programs for students and working professionals; **Enterprise Tech Learning Solutions**, which addresses the technology skilling, upskilling and reskilling needs of enterprises; and **BFSI & Industry Performance Solutions**, which provides specialised learning and talent development solutions for the banking, financial services, insurance and other industry sectors.

NIIT's capabilities are further strengthened by **iamneo**, an AI-powered, SaaS-based learning and assessment platform serving universities and enterprises. iamneo offers solutions for hands-on technology skilling, coding assessments, personalised learning, campus employability, recruitment and talent development. Its technology-led approach helps educational institutions and organisations develop, assess and deploy job-ready talent at scale.

For more information about NIIT, visit: www.niit.ai

<u>For media queries, please contact</u>	<u>Investors may contact:</u>
Abhishek Puri Division Lead, Corporate and Marketing Communications, NIIT Limited Ph: (Cell) +91 9953300852 Email: abhishek.puri@niit.com Anamika Bhaumik Consultant, Archetype Ph: (Cell) +91 8076194507 Email: anamika.bhaumik@archetype.co	Kapil Saurabh Head of Mergers and Acquisitions and IR, NIIT Limited Ph: (Cell) +91 9899117793 (Dir) +91 124 4293324 Email: kapil.saurabh@niit.com Visit us at: www.niit.com Follow us on: www.twitter.com/niitltd