CIN : L72100HR1999PLC103911

Date: 28.07.2026

To, The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code: **543945**	To, The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra East, Mumbai- 400051 Scrip Code: **NETWEB**

SUBIECT: EARNING PRESENTATION ON THE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2026

Dear Sir/ Madam,

Please find enclosed herewith the Earning Presentation on the unaudited standalone financial results for the quarter ended on June 30, 2026.

Kindly take the same on record.

Thanking You,

Yours faithfully

For **Netweb Technologies India Limited**

Lohit Chhabra
Digitally signed by Lohit Chhabra
Date: 2026.07.28 17:56:11 +05'30'

Lohit Chhabra
Company Secretary & Compliance Officer

Netweb TECHNOLOGIES

NETWEB TECHNOLOGIES INDIA LTD

One of India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)

Earnings Update

July 2026

INNOVATIVE
INTELLIGENT
INDIAN

BSE: 543945 | NSE: NETWEB | Bloomberg: NETWEB:IN

DISCLAIMER

Netweb TECHNOLOGIES

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There are some important factors that could cause material differences to Company’s actual results. These include (i) our ability to successfully implement our strategy (ii) our growth and expansion plans (iii) changes in regulatory norms applicable to the Company (iv) technological changes (v) investment income (vi) cash flow projections etc. The Company, as such, makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. The information contained in this Presentation, unless otherwise specified is only current as of the date of this Presentation. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent development, information or events, or otherwise. Unless otherwise stated in this Presentation, the information contained herein is based on management information and estimates. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this Presentation without obligation to notify any person of such revision or changes.

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MANAGEMENT COMMENTARY

"*Netweb Technologies delivered a record quarter, achieving its highest-ever quarterly Revenue from Operations and Profits.*

Revenue from Operations stood at ₹8,196.86 million in Q1 FY27, a year-on-year growth of 172.13%. Operating EBITDA stood at ₹1,205.15 million, up 168.99% YoY, with a margin of 14.70%, while PAT stood at ₹853.23 million, growing 179.94% YoY with a margin of 10.30%. This performance reflects sustained demand momentum coupled with disciplined execution across our business.

Our AI Systems segment continues to be the key growth driver, contributing ₹5,105.70 million, being 62.29% of Revenue from Operations, growing 484.20% YoY, while HPC and Private Cloud maintained robust traction at ₹1,252.94 million and ₹1,353.46 million respectively, reinforcing the breadth and resilience of our three growth pillars. Our order book stood at ₹25,069.35 million as of 30th June'26, with a L1 of ₹8,480.47 million, providing strong revenue visibility for the coming quarters.

The world, and India in particular, is witnessing an unprecedented AI infrastructure build-out, anchored by the IndiaAI Mission's GPU compute, indigenous sovereign foundation models, and world-scale demand from Neocloud providers and CSPs. Sovereign AI compute is no longer aspirational; it is a strategic national imperative, creating a deep, multi-year demand pipeline for high-end computing systems designed and manufactured within the country. As NSM 2.0 shifts to a "build and design in India" approach and HPC adoption broadens to enterprises, indigenous design and domestic manufacturing are emerging as decisive qualification criteria.

As one of India's leading Indian-origin OEMs in High-end Computing Solutions, with fully integrated design, manufacturing and deployment capabilities, we bring leadership across our HCS portfolio, reinforced by an early-mover position in AI infrastructure that continues to strengthen our growth trajectory and opportunity pipeline. With sustained investments in innovation, a chip-agnostic design philosophy, alignment with the Make in India vision, and a strong order book, we remain confident in our ability to deliver long-term sustainable growth and create enduring value for all our stakeholders."

Sanjay Lodha, CMD

QUARTERLY HIGHLIGHT

Netweb TECHNOLOGIES

₹ in millions

	Revenue from Operations	Operating EBITDA[1]	Profit before Tax (PBT)[2]	Profit after Tax (PAT)[3]
Q1 FY27	8,196.86	1,205.15	1,141.38	853.23
Growth (YoY)	172.13%	168.99%	174.33%	179.94%
Growth (QoQ)	5.94%	24.79%	20.37%	20.87%
Margin		14.70%	13.78%	10.30%

Note: For superscript 1,2,3 - Refer Annexure II

PROFIT & LOSS SUMMARY

₹ in millions

Particulars	Q1 FY27	Q1 FY26	YoY(%)	Q4 FY26	QoQ(%)	FY26
Revenue from Operations	8,196.86	3,012.12	172.13%	7,737.02	5.94%	21,835.63
Operating EBITDA[1]	1,205.15	448.02	168.99%	965.74	24.79%	2,848.42
Operating EBITDA Margin[1] (%)	14.70%	14.87%	*(17 bps)*	12.48%	*222 bps*	13.04%
Other Income	84.72	11.05	666.70%	102.35	(17.23%)	188.42
Finance Cost	115.24	9.78	1078.32%	81.53	41.35%	129.53
Depreciation	33.25	33.23	0.06%	38.34	(13.28%)	142.11
PBT	1,141.38	416.06	174.33%	948.22	20.37%	2,765.20
PAT	853.23	304.79	179.94%	705.93	20.87%	2,058.16
PAT Margin[3] (%)	10.30%	10.08%	*22 bps*	9.00%	*130 bps*	9.35%
Diluted EPS* (₹)	14.98	5.38	178.44%	12.43	20.51%	36.30

*Note: For superscript 1,3 - Refer Annexure II; *Not Annualized*

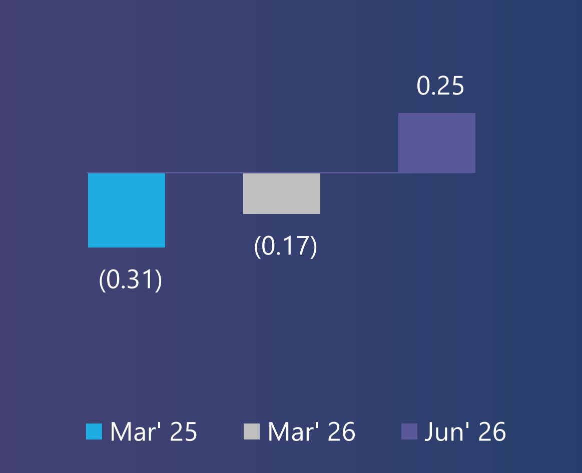
BALANCE SHEET SUMMARY

Netweb TECHNOLOGIES

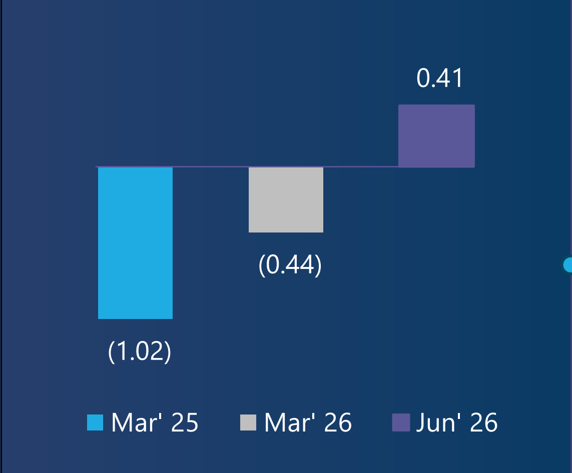
₹ *in millions*

Particulars	Mar'25	Mar'26	Jun'26
Equity Share Capital	113.31	113.88	113.88
Other Equity	5,178.50	7,119.10	7,973.57
Net Worth	**5,291.81**	**7,232.98**	**8,087.45**
Total Borrowings	12.72	2,716.71	2,625.06
Lease Liabilities	66.77	105.52	107.71
Free Cash[4]	1,700.83	4,065.76	733.77
Net Debt[5]	**(1,621.34)**	**(1,243.53)**	**1,999.00**
Net Fixed Assets[6]	561.11	591.75	608.61
Net Current Assets[7]	3,023.72	5,397.49	9,450.79
Ratios			
Gross Fixed Asset Turnover Ratio[8]	22.33	33.04	43.89
Cash Conversion Cycle	73	84	96

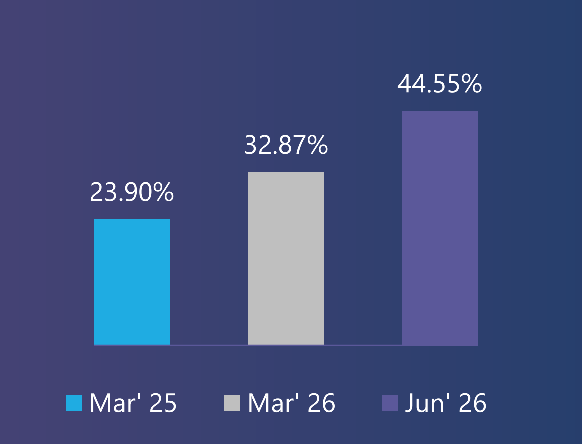
Net Debt[5]/Equity



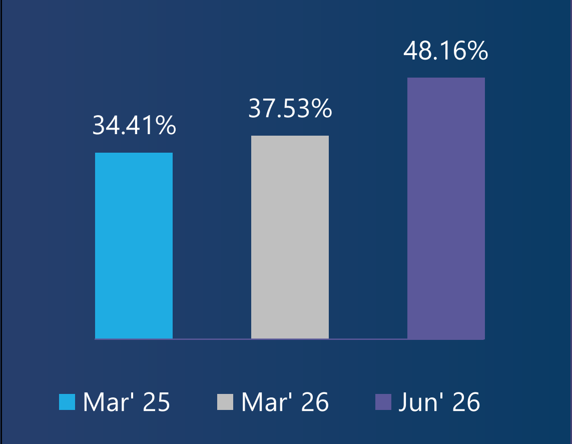
Net Debt[5]/ Op. EBITDA[1]



ROE[9] (%)



ROCE[10] (%)



Note: For superscript 4,5,6,7,8,9,10 - Refer Annexure II

CASH CONVERSION CYCLE

Netweb TECHNOLOGIES

Particulars	Mar'25*	Mar'26	Jun'26
Receivable Days[11] (A)	87	86	78
Inventory Days[12] (B)	53	86	110
Payable Days[13] (C)	67	88	92
Cash Conversion Cycle (A+B - C)	**73**	**84**	**96**

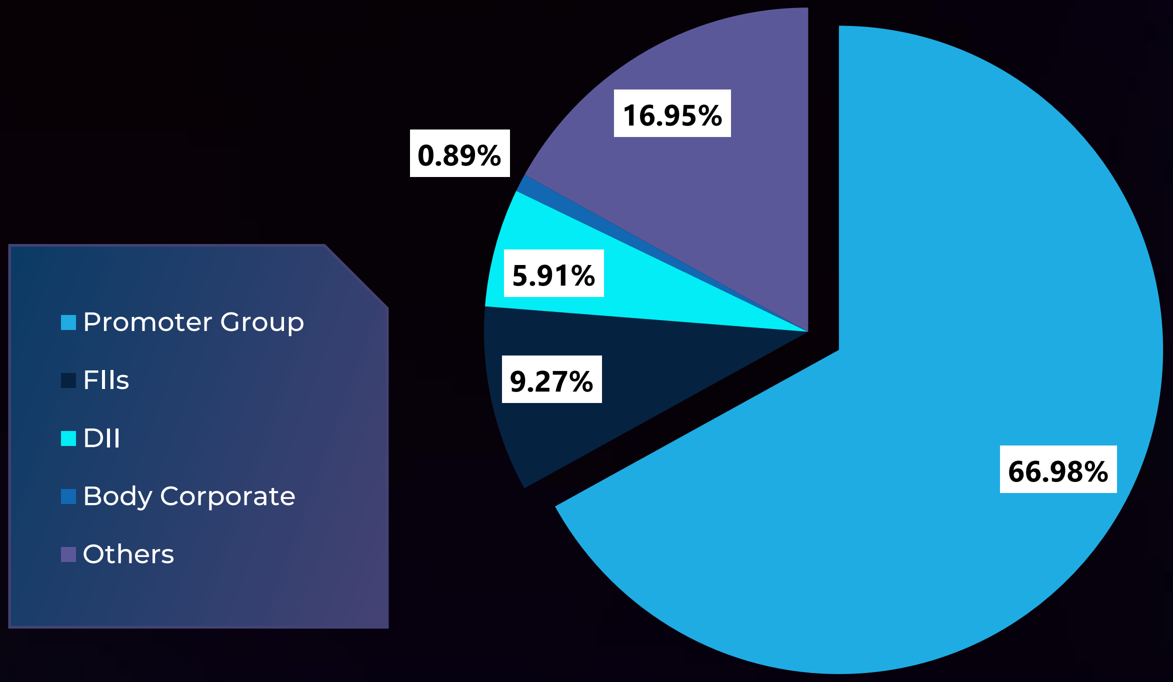
Note: For superscript 11,12,13 - Refer Annexure II

**FY25 numbers have been changed in accordance with change in accounting policy for valuation of Raw Materials, Finished Goods and Work in Progress from First In First Out (FIFO) to moving weighted average cost method. The impact is not material*

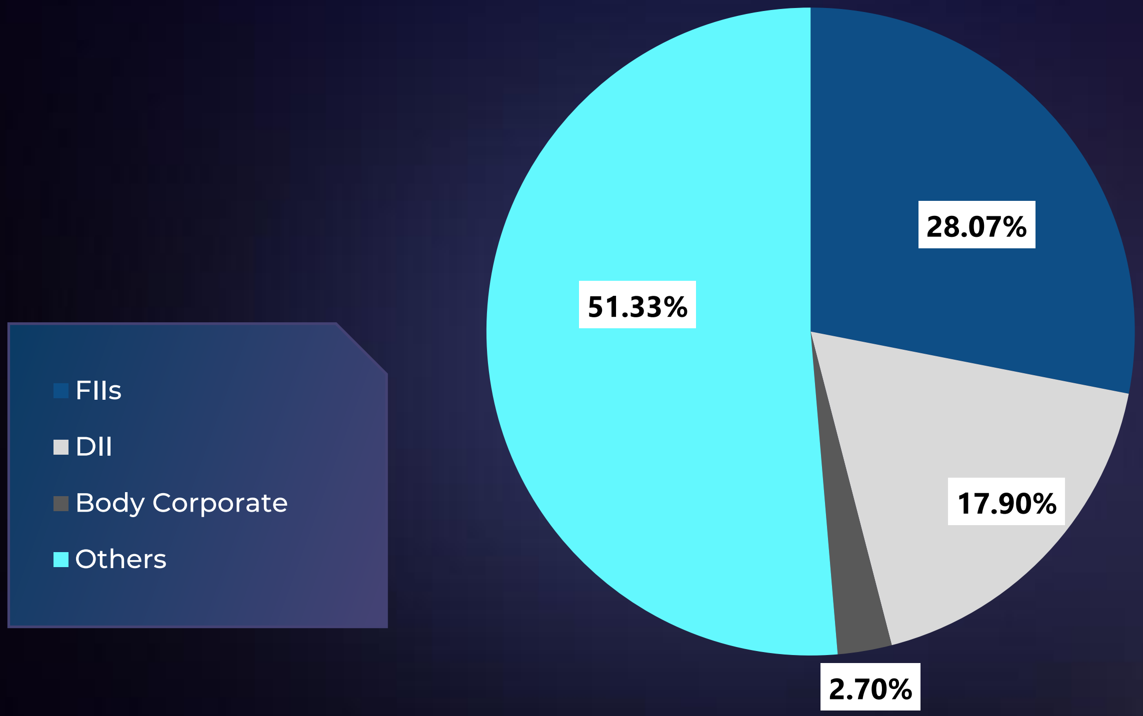
SHAREHOLDING PATTERN (JUNE 2026)

Netweb TECHNOLOGIES

Total Shareholding



Non-Promoter Shareholding



Netweb TECHNOLOGIES

NETWEB TECHNOLOGIES INDIA LTD

One of India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)

Investor Presentation

July 2026

INNOVATIVE
INTELLIGENT
INDIAN

BSE: 543945 | NSE: NETWEB | Bloomberg: NETWEB:IN

INDEX

Netweb TECHNOLOGIES

ABOUT NETWEB TECHNOLOGIES

Netweb TECHNOLOGIES

One of India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)

1. Offers a full stack of product and solution suite with fully integrated capabilities in designing, development, manufacturing and deployment of HCS
2. Collaborates with marquee technology partners such as Nvidia, AMD, Intel, Samsung & Vertiv
3. Develops indigenous technologies for compute, storage and software stack to deploy High-end Computing Solutions (HCS) to meet the rising computational demands of enterprises, academia, PSUs, defense and research organizations
4. One of the select OEMs in the world for designing, engineering & manufacturing latest Gen AI GPU systems & stack under OEM partnership with NVIDIA
5. Aligned with the Government of India's 'Make-in-India' initiative, and recognized as one of the few OEMs in the country to manufacture IT hardware domestically at scale
6. Established in 1999 with manufacturing facilities located in Delhi (NCR) and 22 offices located across India

Q1 FY27 Financial Metrics

Revenue from Operations: ₹8,196.86 Mn	Op EBITDA & Margin[1]: ₹ 1,205.15 Mn; 14.70%
PAT & Margin[3]: ₹ 853.23 Mn; 10.30%	Net Debt[5]/ Op EBITDA[1]: 0.41
ROCE[10]: 48.16%	ROE[9]: 44.55%

As of 30th June'26

125	R&D Team Strength	600+	Supercomputing systems installed	10,000+	Accelerator / GPU based AI systems
373	No. of Engineers				
17	Registered & Applied Patents and Designs	60+	Private cloud & HCI installations	03	Supercomputers listed 17 times in the world's top 500 supercomputers

Note: For superscript 1,3,5,9,10 - Refer Annexure II

KEY MILESTONES

1999 ESTABLISHED

2004 Deployed KABRU at IMSC Chennai, 500th* most powerful supercomputer#

2013 Deployed PARAM YUVA II at CDAC#, Pune, one of World's most powerful supercomputers*

2017 Servers' deployed for a surveillance project across 23 states/204 locations for a PSU

2019 Deployed PARAM AMBAR at ISRO; India's 4th* Fastest Supercomputer#

2021 Qualified for PLI scheme of Govt. of India for IT Hardware

2022 Qualified for PLI (Telecom & Networking), deployed 5G cloud for a global telecom provider; Launched Kubyts - a container platform

2023 Deployed Airawat#, India's largest and fastest supercomputer* and ranked 75th in the world, IPO Launched

2023 Manufacturing partnership with Nvidia for Grace CPU Superchip and GH200 Grace Hopper Superchip MGX Server Design

2024 Commissioned India's flagship end-to-end high-end computing manufacturing facility in Faridabad

2025 Deployed marquee supercomputing system for ISRO at VSSC, Trivandrum

2025 Received order to deploy AI Infrastructure for India s foundational LLM Model, with over 5,000 GPUs

2026 Built India's sovereign cyber-secure compute facility for CERT-IN using 650+ specialised compute units^

2026 Received order for India's government-owned on-prem AI cloud facility for National Informatics Centre (NIC), using NVIDIA's latest Blackwell architecture under the IndiaAI Mission

*Note: *Ranked at the time of commissioning; #1Lattice Report; ^processed through our distributor*

OUR HCS OFFERINGS (1/3)

One of India's leading HCS provider with fully integrated design, development, manufacturing and deployment capabilities

High-performance computing (Supercomputing / HPC) systems

- Purpose-built specialized hardware designs and architecture
- Cater to run complex algorithm & applications at scale

Middleware and cluster suite | Automated Cluster Management

Private cloud and hyperconverged infrastructure (HCI)

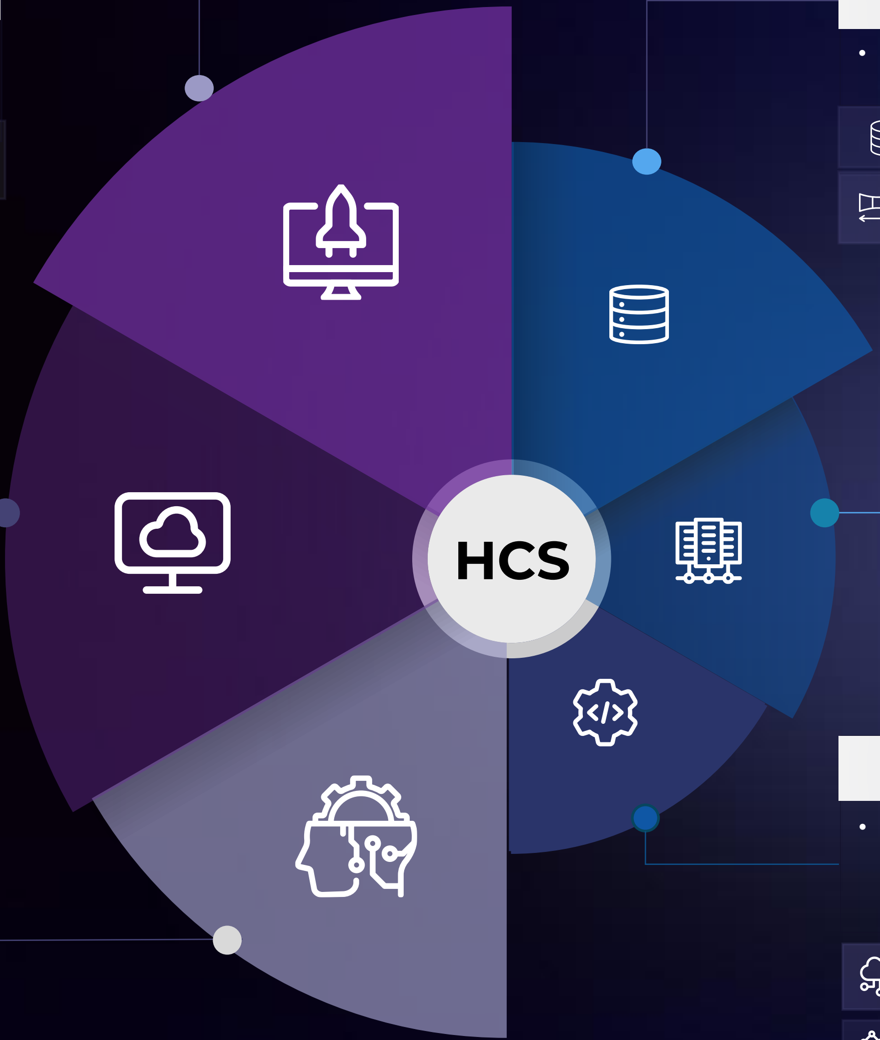
- Private cloud and HCI offers hyper-converged capabilities i.e., combining compute, storage, and network to build

Hybrid & Multi Cloud | HCI | Unified Cloud tools | Cloud Native Storage

AI Systems

- AI Systems - Advance and powerful AI systems based on latest Gen GPU architectures design & manufactured in India under OEM partnership with Nvidia & AMD

Machine Learning & Deep Learning | Generative AI | Confidential GPU Computing | Built-in AI Utilities



Data Centre servers

- Designed to reduce the complexity of managing critical and heavy workloads

High-end built Storage | Cyber secure architecture | Wide accelerator support | Low rack space consumption

High-performance storage (HPS/Enterprise Storage) solutions

- Centralized repository for business-critical information that provides data sharing, data protection across multiple computer systems

Unified Storage | Parallel File System Storage | Scalable to Exabytes | High IOPs Storage

Software and services for HCS offerings

- Cloud Managed Services – These are the partial or complete management and control of a client's cloud platform, including migration, maintenance, and optimization

Cloud solutions | Design & Deployment services | AI, ML & deep learning as a service

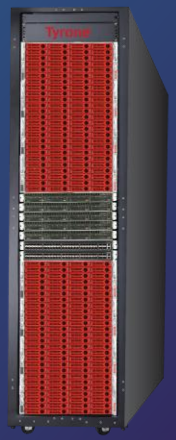
OUR HCS OFFERINGS (2/3)

High-End Computing Solutions (HCS) Offerings

Netweb TECHNOLOGIES

High-Performance Computing (HPC) Systems

TCM A Tyrone Product



Make your HPC Cluster Reliable, Agile, and Responsive

Private cloud and hyperconverged infrastructure (HCI)

Skylus A Tyrone product

Setup a Private Cloud Quickly and Accelerate your Cloud First Strategy

AI Systems

KUBYTS

Skylus.ai

FMOcean

Tyrone Spark

Accelerate your AI Enterprise workloads efficiently with Tyrone AI Systems

High-performance storage (HPS) solutions

Unified Storage

Tyrone VERTA

ParallelStor VELOX

Parallel File System

ParallelStor

High-performance unified data storage platforms meant for object, block, file & PFS architecture

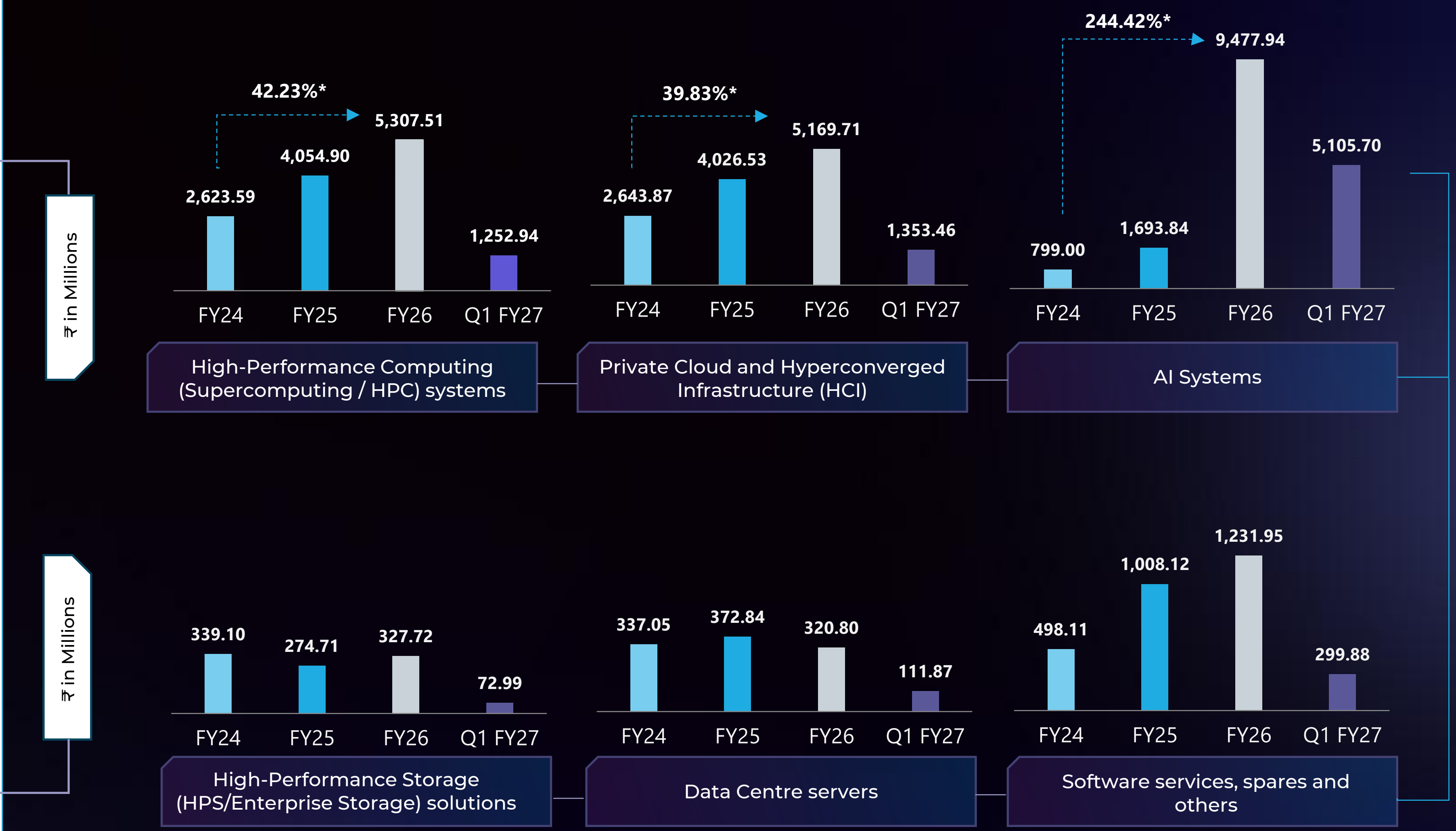
Data Centre servers

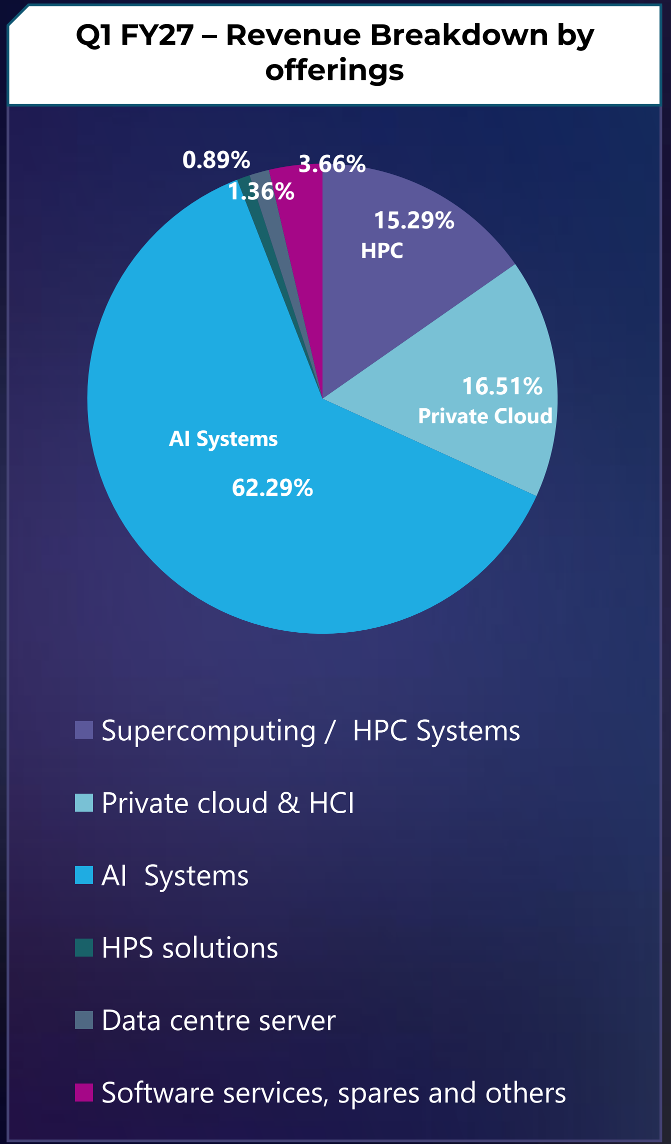
CAMARERO

Enhanced data center capabilities to address the demands of increasingly complex and data-intensive workloads

OUR HCS OFFERINGS: REVENUE BREAK-UP (3/3)

Netweb TECHNOLOGIES





*CAGR FY24-FY26

KEY INVESTMENT HIGHLIGHTS

Netweb TECHNOLOGIES

1. Early-mover advantage in a fast-growing industry
2. End-to-end full stack solutions with in-house designed & manufactured hardware and proprietary software
3. Long standing relationship with a marquee and diverse customer base
4. Experienced Board & Senior Management Team
5. Track record of strong financial performance and consistent growth
6. Sustainable Long-Term Growth Drivers

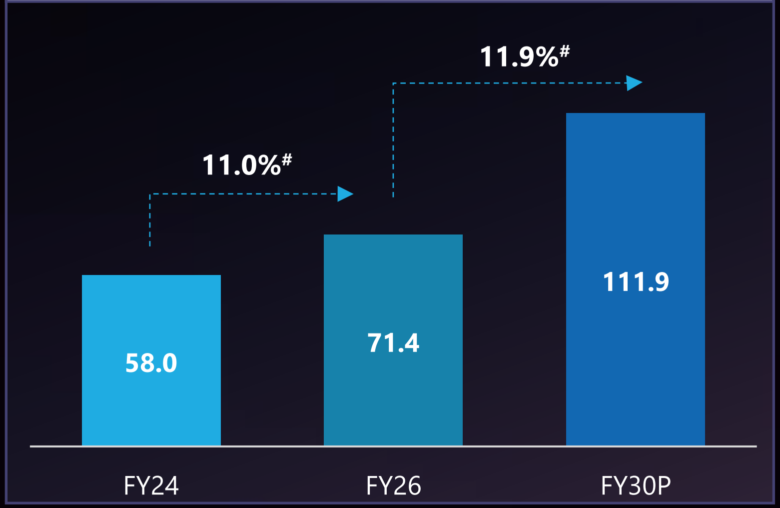
1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (1/3)

Early identification of emerging technology trends has positioned Netweb as an early mover in a rapidly expanding industry

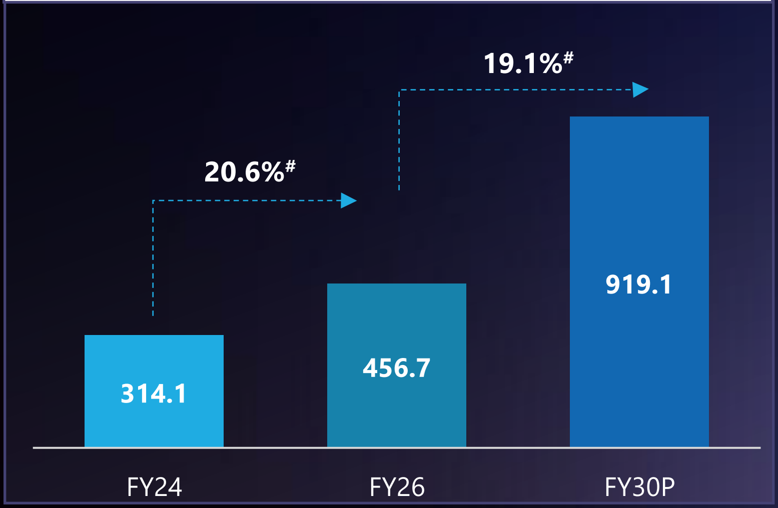
Netweb TECHNOLOGIES

Industry Landscape

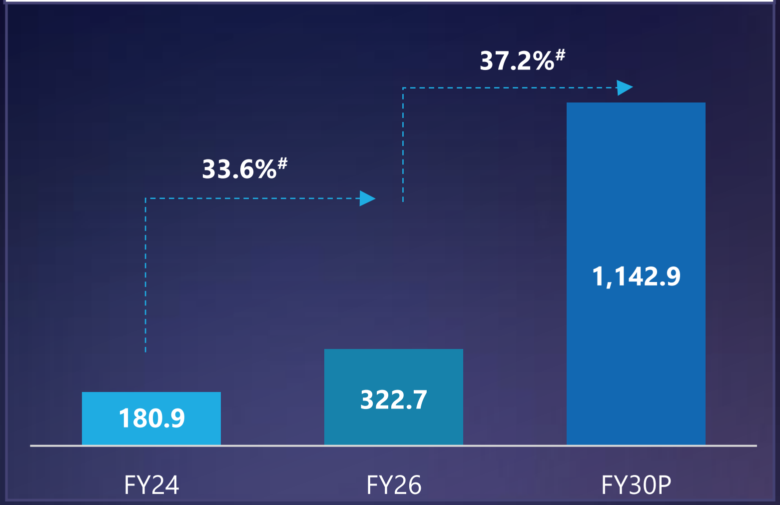
Indian HPC Market (INR Bn)*



Indian Private Cloud & HCI Market (INR Bn)*



India AI Market (INR Bn)*



HPC adoption is broadening from research institutions to enterprises across manufacturing, life sciences, oil & gas, BFSI & government

Private cloud & HCI demand is broadening from regulated sectors to mainstream enterprise IT, driven by data sovereignty, platform migration and hybrid cloud adoption

AI systems demand is moving from one-off training projects to continuous, inference-driven enterprise workloads

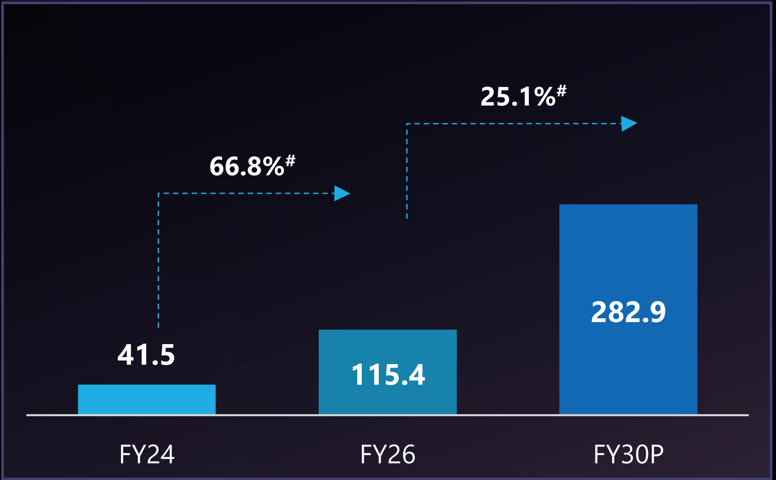
*1Lattice Report; #CAGR

1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (2/3)

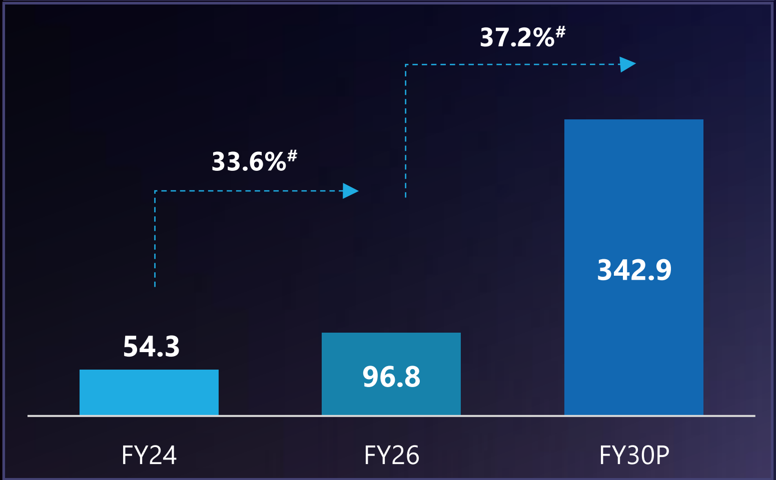
Netweb TECHNOLOGIES

Early identification of the shift towards accelerated computing has positioned Netweb as an early mover in AI Systems

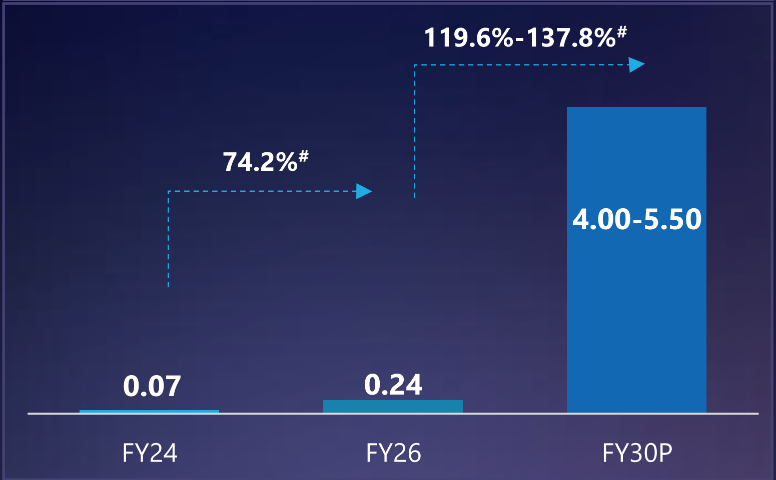
India AI Infrastructure Market (INR Bn)*



Indian AI Software Market (INR Bn)*



Indian AI Data Centre Capacity (GW)*



Structural demand positioning AI as the next major technology investment cycle

AI Tailwinds

Investment-led AI tailwinds

- India is witnessing an unprecedented build-out of AI infrastructure, anchored by the Government of India's IndiaAI Mission
- AI cloud players including Neocloud, have committed billions to AI infrastructure

Demand-led AI tailwinds

- Evolution from predictive AI to autonomous agents is expanding enterprise compute requirements
- Enterprise AI moving from pilots to production, driving demand for integrated AI factories

**1Lattice Report; #CAGR*

1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (3/3)

Regulatory Measures & Sovereign AI Initiatives Accelerating India's Compute Infrastructure Development

Netweb TECHNOLOGIES

Key policy initiatives strengthening India's sovereign compute ecosystem

IndiaAI Mission

- ✓ ~INR 103bn allocation over FY25-29 expanding domestic compute AI infrastructure, foundational models, datasets, AI applications

Make in India

- ✓ Sovereign compute push under Make in India driving demand for domestically built AI& compute infrastructure

NSM 2.0

- ✓ Targets pre-exascale and exascale systems by CY28 built on indigenous servers and software, making domestic design and manufacturing key procurement criteria

Data Center Demand

- ✓ State policies offering land, subsidised power and stamp-duty incentives are expected to broaden the market into Tier-II cities and state-promoted data centre parks

India's digital infrastructure and sovereign AI initiatives are accelerating demand for domestic compute infrastructure

- Investment-led infrastructure expansion
- 5G-led increase in compute-heavy workloads
- Sovereign AI and domestic compute push
- Rising digital adoption and data generation
- Workflow-led government digitalization
- Data center policy support strengthening tech infra

2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (1/3)

Full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating HPC solutions

- Pre-compiled application stack
- End user utilities
- Proprietary middleware solutions

End-to-End Designing & Production of AI servers

- **In-house expert design team**
- **Advance Technology Integration**
- **Quality control measures**
- **Very Low Failure Rate**
- **Scalable production capacity**
- **26 Years of Domain Expertise**

Providing End-to-End Solutions with Fully Integrated Design, Manufacturing, Development and Deployment capabilities, and compliant with Make in India policy

Design

Design proprietary hardware, middleware stack and related software solutions

Manufacture

Manufacturing facility capable of producing x86 architecture & RISC based systems for high-end computing

Deployment

Deploy supercomputing infra covering all layers of compute, storage, interconnect, middleware and algorithms

2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (2/3)

Netweb TECHNOLOGIES

The company's R&D Facilities have enabled the development of integrated HCS solutions combining hardware and software capabilities

Tyrone®

HPC / Supercomputing Systems

TCM – A Tyrone Product: Simplified Cluster Deployment and Unified Management

Private Cloud and HCI

Skylus – A Tyrone product: Private Cloud Solution, HCI Appliance and Private Cloud utility

HPS Solutions

Tyrone VERTA: Unified, Flexible, High-Performing Storage Solution (an upgraded version of Tyrone Opslag FS2)

ParallelStor: High-Performance Storage Solution for HPC, AI and Container workloads

VELOX: High throughput , high IOPs Multi Tier GDS (GPU Direct Storage) Storage Unifying data across flash, disk, tape, and cloud into a single global namespace

AI Systems

KUBYTS: Container Optimized Utility for AI (Machine learning and Deep learning) Workloads

Skylus.ai: Composable GPU aggregation-disaggregation suite designed to optimize GPU resource management for AI including GenAI workloads

FMOcean: Manages AI and machine learning workloads by Data Pipeline Management , ETL/ELT Integrations, integrated FM Ops & MLOps engine

Data Centre Servers

CAMARERO: Dual/ Multi processor server, AI Systems and Enterprise Workstation models

2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (3/3)

Netweb TECHNOLOGIES

One of India's leading HCS solution providers

1. Built some of the world's fastest supercomputing systems
2. Built Sovereign AI, Private Cloud & Centre of Excellence for Govt. of India and enterprises
3. Built high-performance data storage platforms

Technical Expertise

Continuous R&D — 125 R&D Professionals*

- System security – cyber secure firmware
- Application suite for Private Cloud & AI
- IP led innovation in System Manufacturing

Technical Skillset — 17 Design & Patents*#

- Kernel-Level Design
- Hardware Product Designs
- Dense Architectures
- Mixed-Workload Capabilities
- Fine-Tuned PCB Layouts
- Repository of HPC-AI Codes

Industry Entry Barriers

Rapidity of technological advancement necessitates:

- Hardware & Middleware Innovation
- Application Optimization
- Track Record of Customer Service
- Fine Tuning of Architectures

Modification of designs and changes in implementation requires:

- Deep Expertise in system design & architecture
- Expertise in Hardware & middleware
- Exposure to large problem sets
- Technical skill set & expertise

As of 30th June 2026; #Includes Registered and Applied for

3. LONG STANDING RELATIONSHIP WITH A MARQUEE & DIVERSE CUSTOMER BASE (1/2)

Netweb TECHNOLOGIES

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base

Government & Defense

Educational Institutes

New Age Financial Services

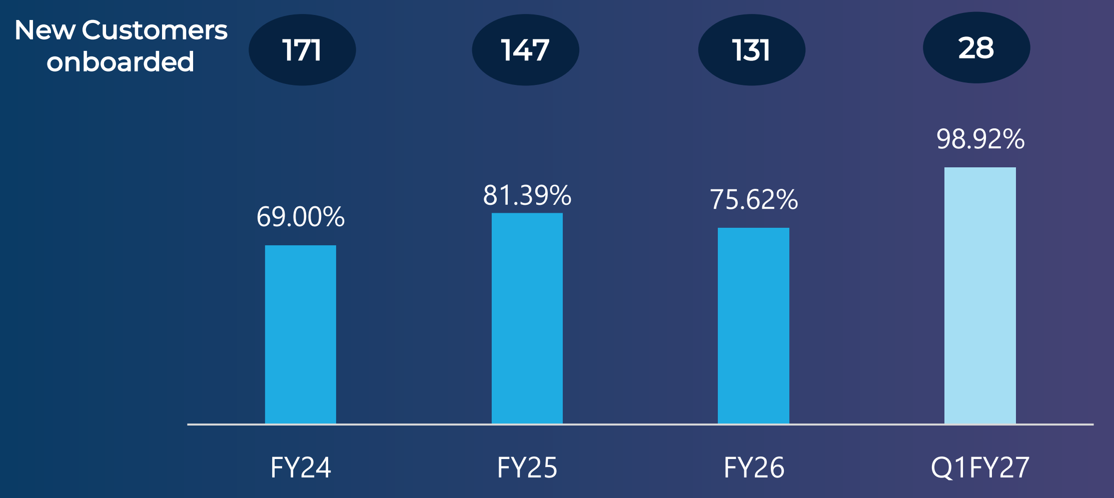
Large Enterprises*

*Note: *Large enterprises includes IT & ITES, media & entertainment, telecom, cloud services etc.*

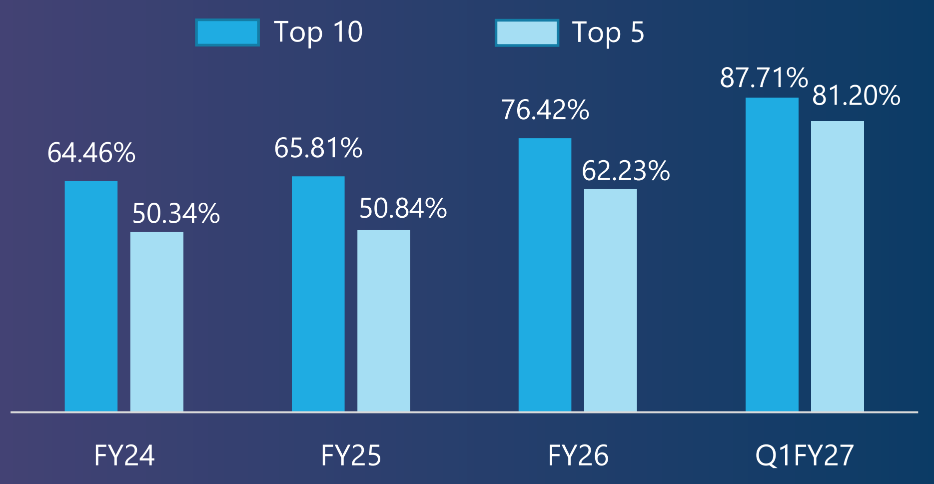
3. LONG STANDING RELATIONSHIP WITH A MARQUEE & DIVERSE CUSTOMER BASE (2/2)

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base

Revenue from Repeat Customers*



Customer Concentration*



139 Repeat Customers (Q1 FY27) associated for over **6 years** using FY16 as base

26 Customers featured in the top 10 customer pool across FY24, FY25, FY26, and Q1 FY27, reflecting limited customer concentration

8.90% Customer Accretion CAGR#

7.68 Years Average tenure of Top 10 customers (Q1FY27) using FY16 as base

477 New customers onboarded from FY24 to Q1FY27

** % of revenue from operations excludes other operating revenue; #Compounded annual growth in the number of customers from FY2020 to Q1FY27*

4. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (1/2)

Netweb TECHNOLOGIES

Board of Directors

Sanjay Lodha
Chairman and Managing Director
- Founded Netweb Technologies in 1996
- BA (hons) in economics & PG diploma in business management
- Vice President of MAIT

Navin Lodha
Whole Time Director
- Leads West Zone of company's sales and Marketing Dept
- 25+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Vivek Lodha
Whole Time Director
- Leads East Zone of company's sales and Marketing Dept
- 18+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Niraj Lodha
Whole Time Director
- Leads South Zone of company's sales and Marketing Dept
- 18+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce

Mrutyunjay Mahapatra
Independent Director
- Has served as Deputy MD at SBI & MD and CEO of Syndicate Bank
- 40+ years of experience in Banking and Finance Sector
- Holds Bachelor's and Master's Degree in Physics

Prof. Jasjeet Singh Bagla
Independent Director
- Presently associated with IISER, Mohali
- 25+ years of experience in Research and Academia
- Holds Bachelor's and Master's Degree in Science, PhD in Physics

Romi Jatta
Independent Director
- Presently, Chief Procurement Officer at Usha India Ltd
- 23+ years of experience
- Holds a Bachelor's degree in Electronics Engineering

Vikas Modi
Independent Director
- Partner in Doogar and Associates, a CA firm Since 2006
- Holds a Bachelor's Degree in commerce , CA with membership from ICAI

4. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (2/2)

Senior Management

Hemant Agarwal

Chief Operating Officer

- 23+ years of experience with the company
- Holds a bachelors' degree in commerce from the University of Calcutta

Hirdey Vikram

Chief Sales and Marketing Officer

- 15+ years of Experience with the company
- Previously associated with HCL Infosystems Limited
- Holds a B.Tech (Information Technology)

Mukesh Golla

Chief Research and Development Officer

- 22+ years of Experience with the company
- Holds a B.Tech (Computer Science and Engineering)

Swastik Chakraborty

VP - Technology

- 12+ years of Experience in the tech industry
- Holds a Master of Science (M.Sc.) degree in Electronic Science from Calcutta University

Mukul Kedia

Chief Strategy Officer

- 15+ years of experience in Corporate strategy, finance and capital markets
- Holds a certificate of membership from the Institute of Chartered Accountants of India

Ankit Kumar Singhal

Chief Financial Officer

- 14+ years of experience in Accountancy and Finance
- Holds a bachelors degree in commerce and is a chartered accountant

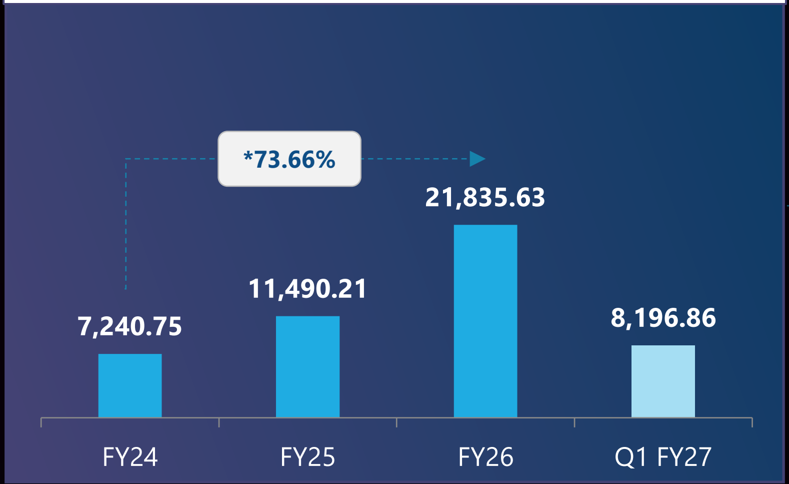
Lohit Chhabra

Company Secretary and Compliance Officer

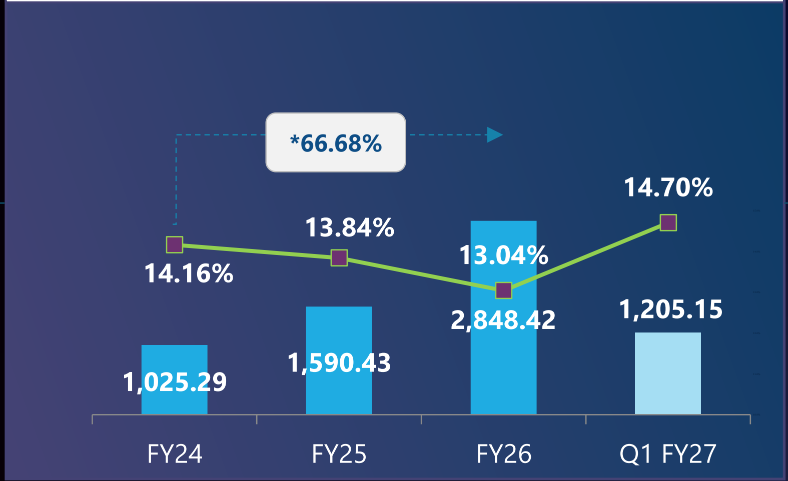
- 11+ years of experience in secretarial compliance
- Holds a Bachelors degree in commerce and also holds a certificate of membership from the Institute of Company Secretaries of India

5. TRACK RECORD OF STRONG FINANCIAL PERFORMANCE AND CONSISTENT GROWTH

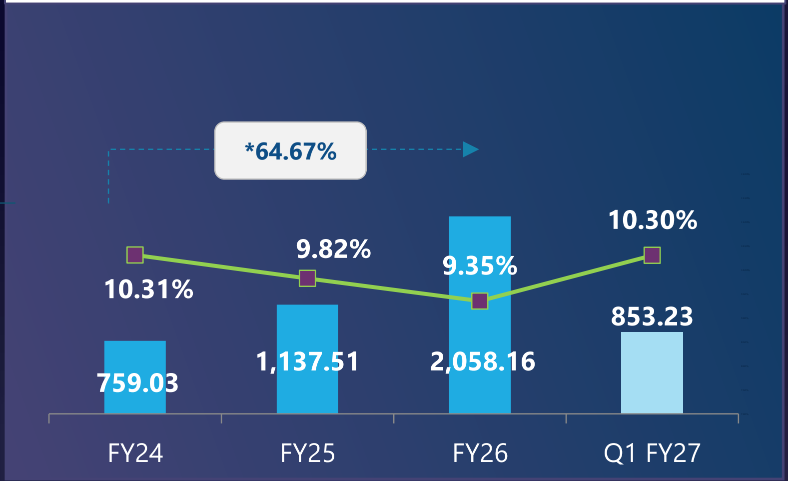
Revenue from Operations (INR Mn)



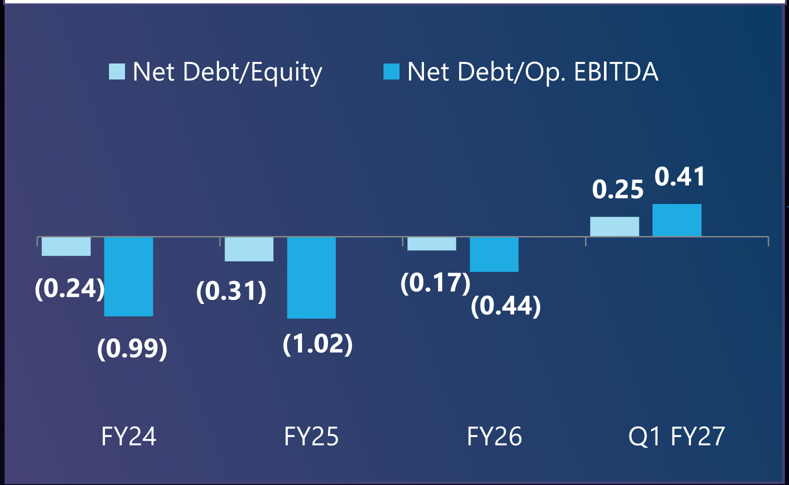
Op. EBITDA[1] (INR Mn & % Margin)



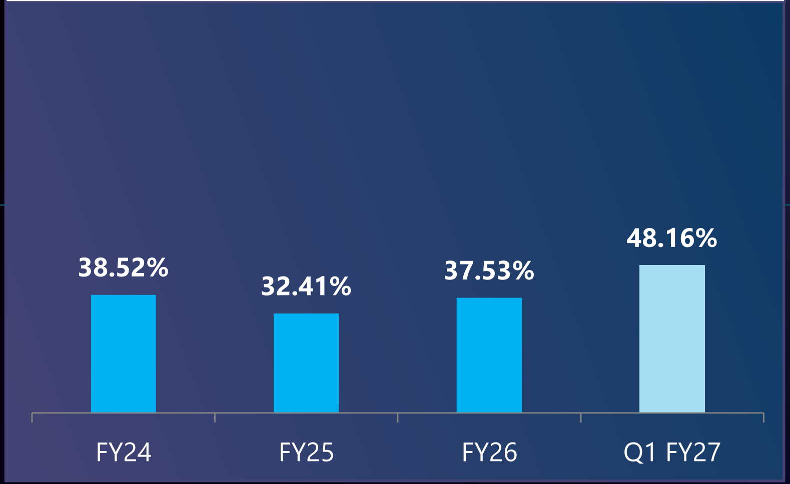
PAT[3] (INR Mn & % Margin)



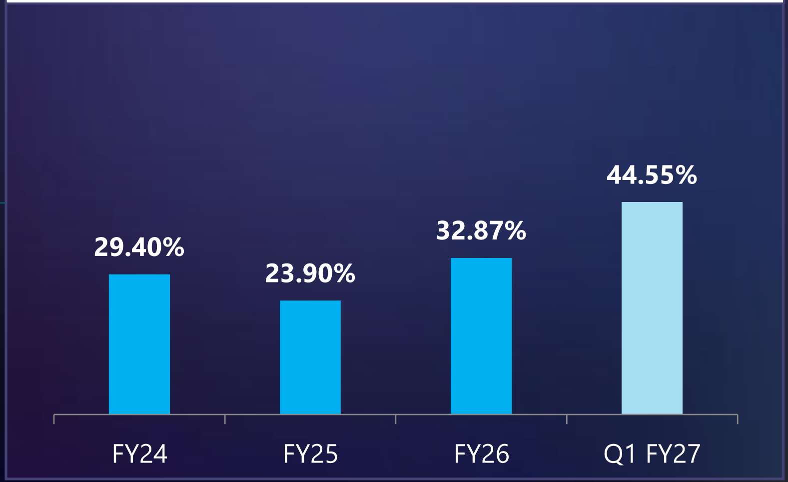
Net Debt Ratios[1,5]



ROCE[10]



ROE[9]



*Note: For superscript 1,3,5,9,10 - Refer Annexure II; *CAGR FY24-FY26*

6. SUSTAINABLE LONG-TERM GROWTH DRIVERS (1/2)

Netweb TECHNOLOGIES

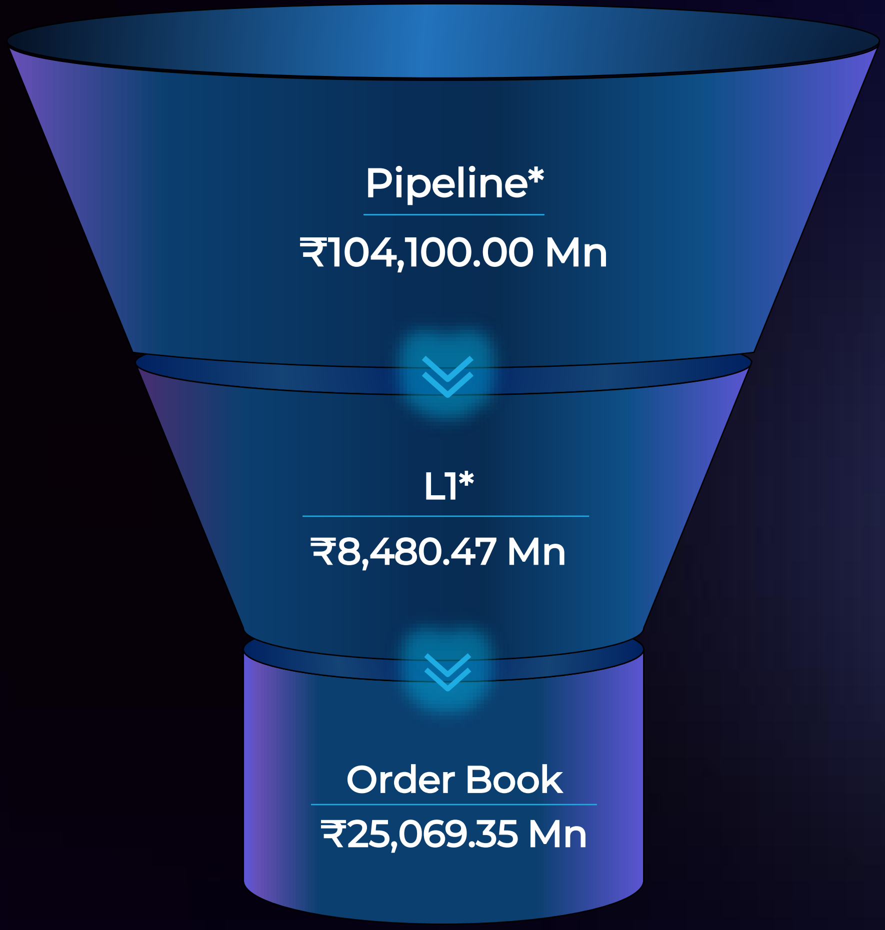
Our Execution Funnel

Pipeline
represents the total value of active business opportunities under pursuit and serves as an indicator of Netweb's demand visibility

L1
Tenders and bids where Netweb has been declared L1 (lowest qualified bidder) or selected as the preferred vendor, but where the formal purchase order or contract is yet to be issued or accepted

Order Book
Confirmed purchase orders received from customers that are pending execution/ billing as on the reporting date

Strong Business Visibility



- Strong business pipeline backed by broad market presence
- One of the leading HCS solution providers, reinforced by an early-mover position in AI infrastructure
- Proven execution track record and conversion capability
- Deep relationships with marquee customers across sectors

With a well-defined sales funnel and a robust pipeline, we are well positioned to deliver medium to long-term sustainable growth

#Pipeline excludes L1, L1 excludes Order Book, all figures are as of 30th June'26

6. SUSTAINABLE LONG-TERM GROWTH DRIVERS (2/2)

Netweb TECHNOLOGIES

Deepening Core Business Verticals

HPC

Industry Tailwind

Unprecedented HPC adoption across industries, national missions, growing simulation and scientific workloads, and AI–supercomputing convergence

Our Strategy

Align design, domestic manufacturing, application porting and middleware with NSM 2.0's shift from "buy" to "build & design in India“

Invest in low-footprint designs, advanced interconnects, porting expertise and direct liquid cooling for exascale, where solution efficiency decides evaluations

Expand beyond government and research to enterprises and emerging sectors

Private Cloud & HCI

Industry Tailwind

Data localization, compliance mandates, virtualization-to-cloud migration, hybrid-over-public shift and AI-ready DC expansion driving sovereign private cloud demand

Our Strategy

Supply indigenous private cloud and HCI to colocation operators, cloud providers and enterprises

Meet localization and sovereignty demand with Tyrone Skylus - our fully indigenous alternative to public cloud

Offer a single integrated stack that eliminates multiple software licenses for cloud builds and displaces legacy virtualization

Push into Tier-II and DC parks with edge and compact HCI, backed by 22 offices

AI Systems

Industry Tailwind

Unprecedented global and Indian AI build-out, anchored locally by IndiaAI Mission GPU compute, sovereign foundation models and dataset platforms, and world-scale Neocloud/ CSP demand

Our Strategy

Innovate across every layer - dense AI compute with differentiated design, advanced power and liquid cooling, GPU orchestration, AI workspace management and cloud stack

Maintain a chip-agnostic design philosophy

Pre-curated sovereign AI appliances and ready recipes, e.g. AI data lake & fabric, cyber appliances- built on indigenous systems with proprietary software, for enterprise and central/ state sovereign AI programmes

Future Opportunities

Physical AI

Industry Tailwind

Physical AI is emerging as the next frontier of AI adoption, driving demand for real-time compute, storage and edge infrastructure

Our Strategy

Invest in R&D across the physical AI stack- hardware, agentic and interface layers

Position our AI systems, digital twins and in-house software as the training and simulation backbone for India's physical AI developers

Prioritise defense, national security and strategic manufacturing, where indigenous design and secure supply chains decide

Quantum Computing

Industry Tailwind

India's National Quantum Mission and hybrid quantum-classical computing driving demand for accelerated computing infrastructure

Our Strategy

Commenced R&D of quantum simulators and emulators- classical HPC platforms that let institutions, academia and enterprises develop and validate quantum algorithms on simulated qubits before committing to scarce, costly physical hardware

Engage with the institutions, thematic hubs and start-ups constituting the National Quantum Mission ecosystem as a technology partner/provider

Thank You

Chief Financial Officer

Ankit Kumar Singhal
Email: ankit.singhal@netwebindia.com

Investor Relations Advisor

Sanjeev Sancheti
Email: ir@uirtus.in

Annexure I: Manufacturing Facility

MANUFACTURING FACILITY

Netweb® TECHNOLOGIES

Annexure II: Financial Notes

RATIOS

Netweb TECHNOLOGIES

June 2026	Annualized	Non-Annualized
Net Debt[5]/ Op EBITDA[1]	0.41	1.66
ROE[9]	44.55%	11.14%
ROCE[10]	48.16%	12.04%
Gross Fixed Asset Turnover[8]	43.89	10.97

Note: For superscript 1,5,8,9,10 - Refer Annexure II

NOTES

1. *Operating EBITDA is calculated as Profit before Tax (PBT) plus 'Depreciation and amortization expenses' and 'Finance cost' less 'Other income'; Operating EBITDA Margin is calculated as Operating EBITDA divided by 'Revenue from operations'*
2. *Profit before Tax (PBT) margin is a percentage of 'Profit before tax' divided by 'Total Income'*
3. *Profit after Tax (PAT) margin is a percentage of 'Profit for the period/year' divided by 'Total Income'*
4. *Free Cash is calculated as 'Cash and cash equivalents' and non-lien cash from 'Bank balances other than cash and cash equivalents'*
5. *Net Debt is calculated as Non-current & current 'Borrowings' plus Non-current & current 'Lease Liabilities' less Free Cash*
6. *Net Fixed Assets is calculated as sum of 'Property, plant and equipment', 'Capital work-in-progress', 'Right-of-use assets', 'Other intangible assets' & 'Intangible assets under development'*
7. *Net Current Assets is calculated as 'Current assets' less 'Current liabilities' plus current 'Borrowings' plus current 'Lease liabilities' less Free Cash*
8. *Gross Fixed Asset Turnover Ratio for the full years are calculated as 'Revenue from operations' divided by average of the current and previous years' Gross Fixed Assets and for June'26 it is calculated as annualized 'Revenue from operations' for the quarter divided by average of June'26 & March'26 Gross Fixed Assets; Gross Fixed Assets is sum of Gross Carrying Amount of 'Property, plant and equipment', and 'Other intangible assets'*
9. *Return on Equity for full years are calculated as PAT for the respective years divided by average of the current and previous years' 'Total Equity' and for June'26 it is calculated as annualized PAT for June'26 divided by average of June'26 & March'26 'Total Equity'*
10. *Return on Capital Employed for full years are calculated as EBIT for the respective years divided by average of the current and previous years' Capital Employed and for June'26 it is calculated as annualized EBIT for June'26 divided by average of June'26 & March'26 Capital Employed; EBIT is calculated as PBT plus 'Finance cost' ; Capital Employed is calculated as sum of 'Total equity', Non-current & current 'Borrowings', and Non-current & current 'Lease Liabilities'*
11. *Receivable Days for the full years are calculated as average of the current and previous years' 'Trade receivables' divided by 'Revenue from operations' for the respective years as multiplied by 365 days and for June'26 it is calculated as average of June'26 & March'26 'Trade receivables' divided by 'Revenue from operations' for June'26 quarter as multiplied by 91 days*
12. *Inventory Days for the full years are calculated as average of the current and previous years' 'Inventory' divided by 'Revenue from operations' for the respective years as multiplied by 365 days and for June'26 it is calculated as average of June'26 & March'26 'Inventory' divided by 'Revenue from operations' for June'26 quarter as multiplied by 91 days*
13. *Payable Days for the full years are calculated as average of the current and previous years' 'Trade Payables' divided by 'Revenue from operations' for the respective year as multiplied by 365 days and for June'26 it is calculated as average of June'26 & March'26 'Trade Payables' divided by 'Revenue from operations' for June'26 quarter as multiplied by 91 days*
14. *Annualized Q1 FY27 ratios in the presentation has been calculated by multiplying the relevant Q1 FY27 Operating EBITDA, EBIT, PAT or Revenue from Operations by 4 for the computation of Net Debt/Operating EBITDA, ROCE, ROE and Gross Fixed Asset Turnover respectively*