

Date: - 24.10.2026

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. BSE Scrip Code: 543945	To, The National Stock Exchange of India Limited “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400 051 NSE SYMBOL: NETWEB
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Sub: STRATEGY PRESENTATION ON THE QUARTERLY UNAUDITED FINANCIAL RESULTS

Dear Sir/ Madam,

Please find enclosed herewith the strategy Presentation on the unaudited financial results for the quarter and half year ended on September 30, 2026

Kindly take the same on record.

Thanking you,**For Netweb Technologies India Limited**

Lohit
Chhabra

Digitally signed
by Lohit Chhabra
Date: 2026.10.24
17:03:39 +05'30'

Lohit Chhabra
Company Secretary & Compliance Officer

Netweb Technologies India Limited

Plot No. H-1, Block-H, Pocket No. 9, Faridabad Industrial Town, Sector-57, Faridabad, Haryana
121004

Tel. No. : +91-129-2310400

Website : www.netwebindia.com ; E-mail : complianceofficer@netwebindia.com

NETWEB TECHNOLOGIES INDIA LTD

India's leading Indian origin, owned and controlled OEM in
the space of High-end Computing Solutions (HCS)

Investor Presentation

October 2026

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About Netweb Technologies



Our HCS Offerings



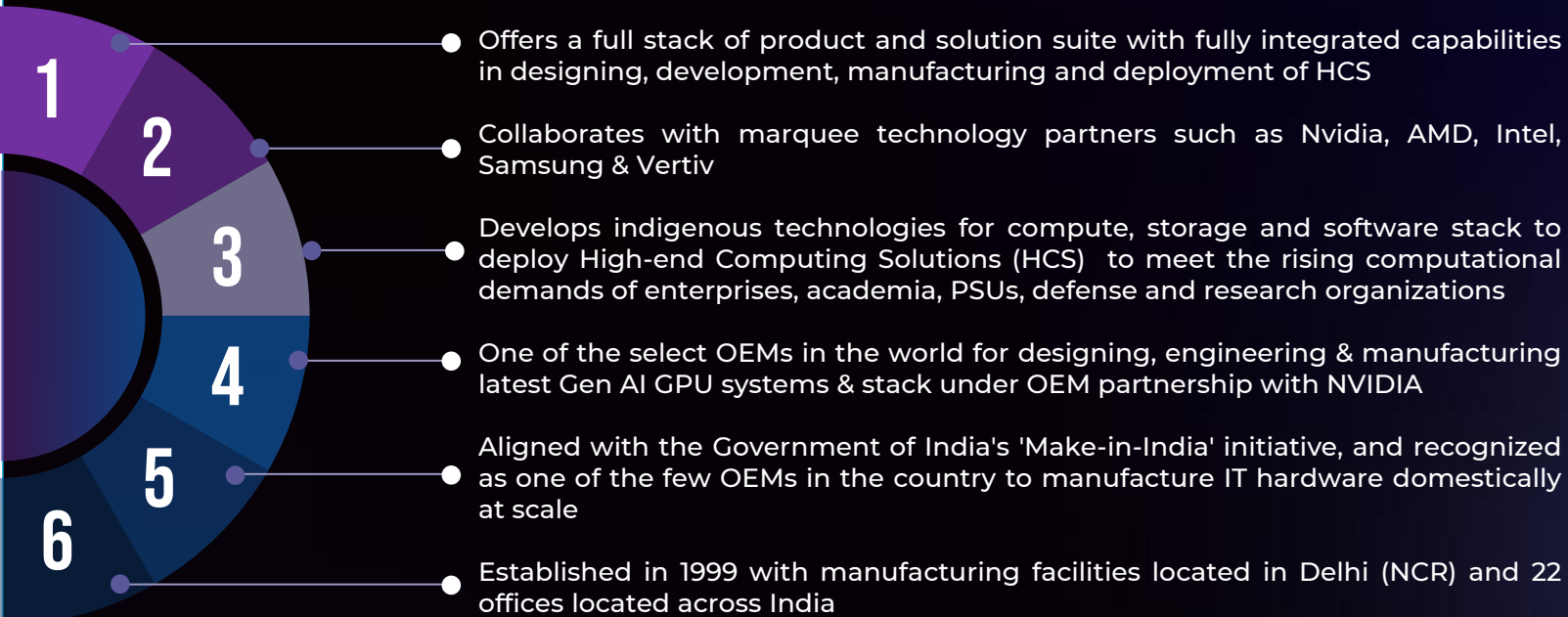
Key Investment Highlights



Annexures

ABOUT NETWEB TECHNOLOGIES

India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)



H1 FY27 Financial Metrics



Revenue from Operations:
₹21,430 Mn



Op EBITDA & Margin¹:
₹ 3,230 Mn; 15.1%



PAT & Margin³:
₹ 2,220 Mn; 10.3%



Net Debt⁵/ Op EBITDA¹: (0.02)



ROCE¹⁰: 38.6%



ROE⁹: 31.4%

As of 30th Sept'26

128
380

R&D Team Strength
No. of Engineers

600+

Supercomputing systems installed

10,000+

Accelerator / GPU based AI systems

18

Registered & Applied Patents and Designs

60+

Private cloud & HCI installations

03

Supercomputers listed 17 times in the world's top 500 supercomputers

KEY MILESTONES

1999 ESTABLISHED

2004

Deployed KABRU at IMSC Chennai, 500th* most powerful supercomputer#

2013

Deployed PARAM YUVA II at CDAC#, Pune, one of World's most powerful supercomputers*

2017

Servers' deployed for a surveillance project across 23 states/204 locations for a PSU

2019

Deployed PARAM AMBAR at ISRO; India's 4th* Fastest Supercomputer#

2021

Qualified for PLI scheme of Govt. of India for IT Hardware

2022

Qualified for PLI (Telecom & Networking), deployed 5G cloud for a global telecom provider; Launched Kubyts - a container platform

2023

Deployed Airawat#, India's largest and fastest supercomputer* and ranked 75th in the world, IPO Launched

2025

Deployed marquee supercomputing system for ISRO at VSSC, Trivandrum

2024

Commissioned India's flagship end-to-end high-end computing manufacturing facility in Faridabad

2023

Manufacturing partnership with Nvidia for Grace CPU Superchip and GH200 Grace Hopper Superchip MGX Server Design

2025

Received order to deploy AI Infrastructure for India's foundational LLM Model, with over 5,000 GPUs

2026

Built India's sovereign cyber-secure compute facility for CERT-IN using 650+ specialised compute units

2026

Received order for India's government-owned on-prem AI cloud facility for National Informatics Centre (NIC), using NVIDIA's latest Blackwell architecture under the IndiaAI Mission

2026

Successfully raised ₹12,000 million through our first capital raise since listing in July 2023



OUR HCS OFFERINGS (1/3)

India's leading HCS provider with fully integrated design, development, manufacturing and deployment capabilities

High-performance computing (Supercomputing / HPC) systems

- Purpose-built specialized hardware designs and architecture
- Cater to run complex algorithm & applications at scale



Middleware and cluster suite



Automated Cluster Management

Private cloud and hyperconverged infrastructure (HCI)

- Private cloud and HCI offers hyper-converged capabilities i.e., combining compute, storage, and network to build



Hybrid & Multi Cloud



HCI



Unified Cloud tools



Cloud Native Storage

AI Systems

- AI Systems - Advance and powerful AI systems based on latest Gen GPU architectures design & manufactured in India under OEM partnership with Nvidia & AMD



Machine Learning & Deep Learning



Generative AI



Confidential GPU Computing



Built-in AI Utilities

Data Centre servers

- Designed to reduce the complexity of managing critical and heavy workloads



High-end built Storage



Cyber secure architecture



Wide accelerator support



Low rack space consumption

High-performance storage (HPS/Enterprise Storage) solutions

- Centralized repository for business-critical information that provides data sharing, data protection across multiple computer systems



Unified Storage



Parallel File System Storage



Scalable to Exabytes



High IOPs Storage

Software and services for HCS offerings

- Cloud Managed Services – These are the partial or complete management and control of a client's cloud platform, including migration, maintenance, and optimization



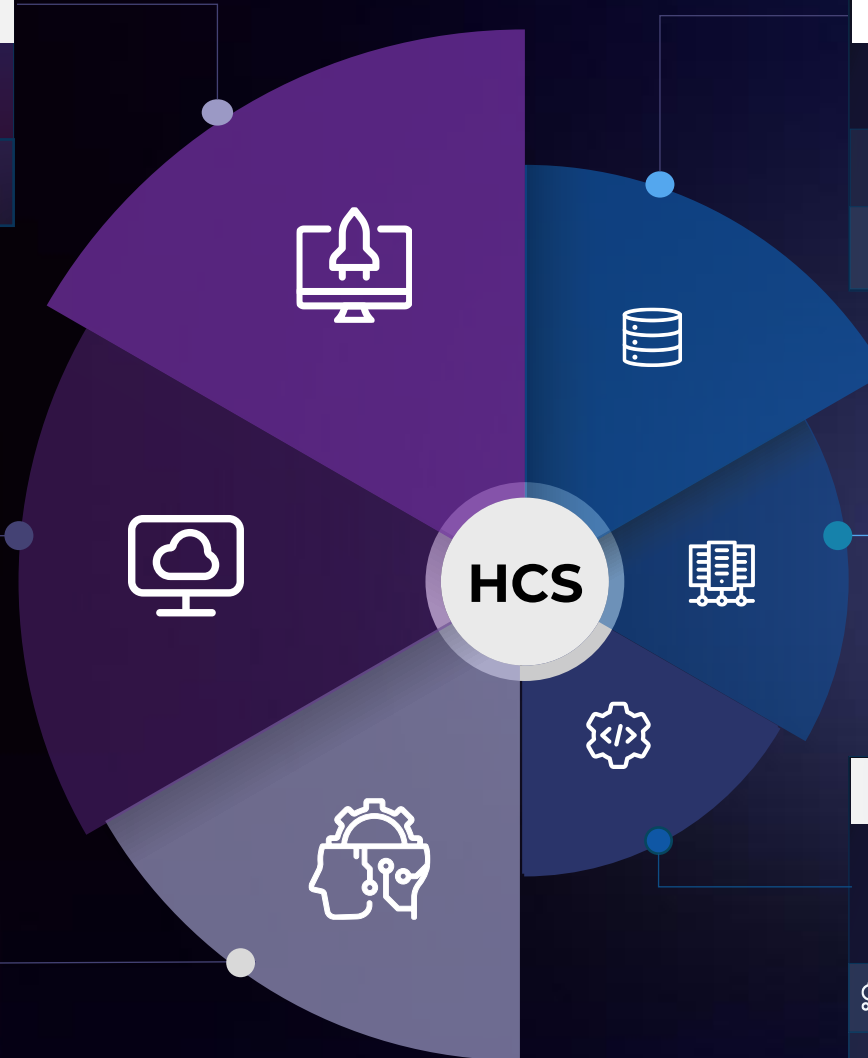
Cloud solutions



Design & Deployment services



AI, ML & deep learning as a service



OUR HCS OFFERINGS (2/3)

High-End Computing Solutions (HCS) Offerings

Netweb
TECHNOLOGIES



High-Performance
Computing (HPC) Systems

 **TCM**



Make your HPC Cluster
Reliable, Agile, and
Responsive



Private cloud and
hyperconverged
infrastructure (HCI)

 **Skylus**



Setup a Private Cloud Quickly
and Accelerate your Cloud First
Strategy



AI Systems

 **KUBYTS**

 **Skylus.ai**

 **FMOcean**



Accelerate your AI Enterprise
workloads efficiently with
Tyrone AI Systems



High-performance
storage (HPS) solutions

Unified Storage

Tyrone VERTA



 **VELOX**



Parallel File System

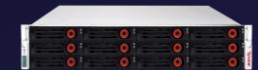
ParallelStor

High-performance unified data
storage platforms meant for
object, block, file & PFS
architecture



Data Centre
servers

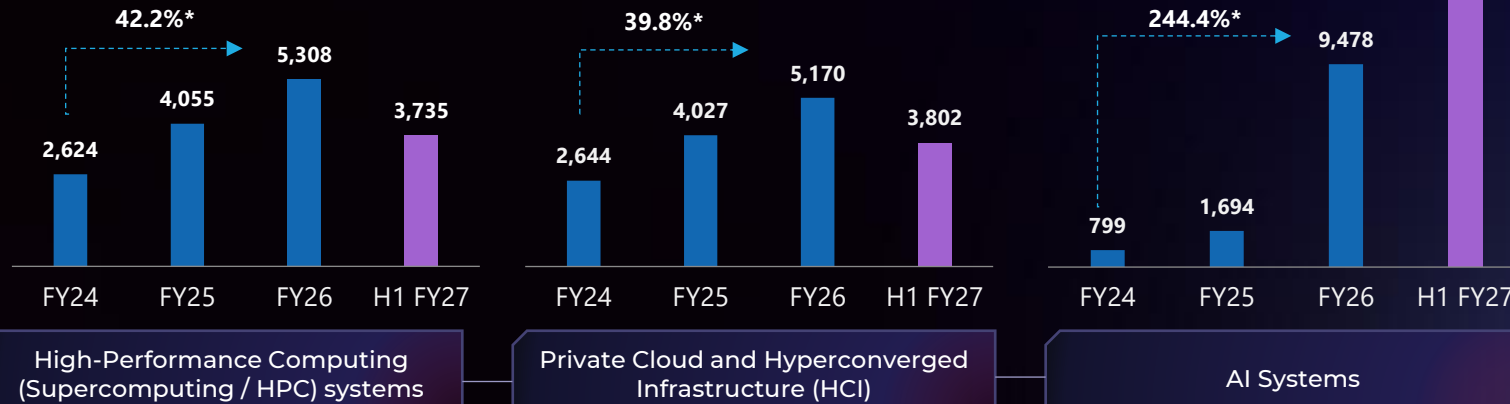
CAMARERO



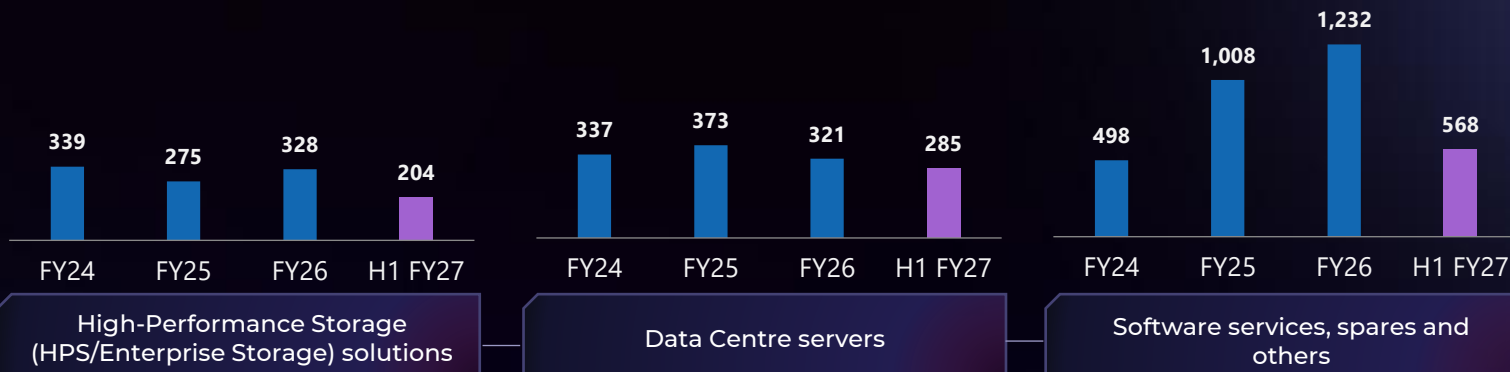
Enhanced data center capabilities
to address the demands of
increasingly complex and data-
intensive workloads

OUR HCS OFFERINGS: REVENUE BREAK-UP (3/3)

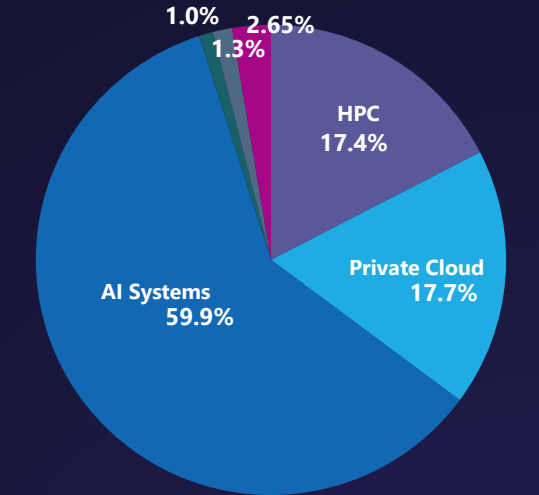
₹ in Millions



₹ in Millions



H1 FY27 – Revenue Breakdown by offerings



- Supercomputing / HPC Systems
- Private cloud & HCI
- AI Systems
- HPS solutions
- Data centre server
- Software services, spares and others

Note: *CAGR FY24-FY26

KEY INVESTMENT HIGHLIGHTS

1



Early-mover advantage in a fast-growing industry

2



End-to-end full stack solutions with in-house designed & manufactured hardware and proprietary software

3



Long standing relationship with a marquee and diverse customer base

4



Experienced Board & Senior Management Team

5



Track record of strong financial performance and consistent growth

6



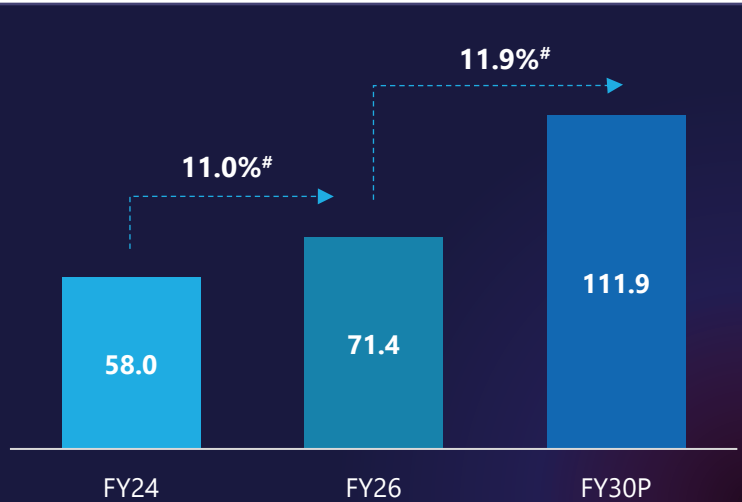
Sustainable Long-Term Growth Drivers

1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (1/3)

Early identification of emerging technology trends has positioned Netweb as an early mover in a rapidly expanding industry

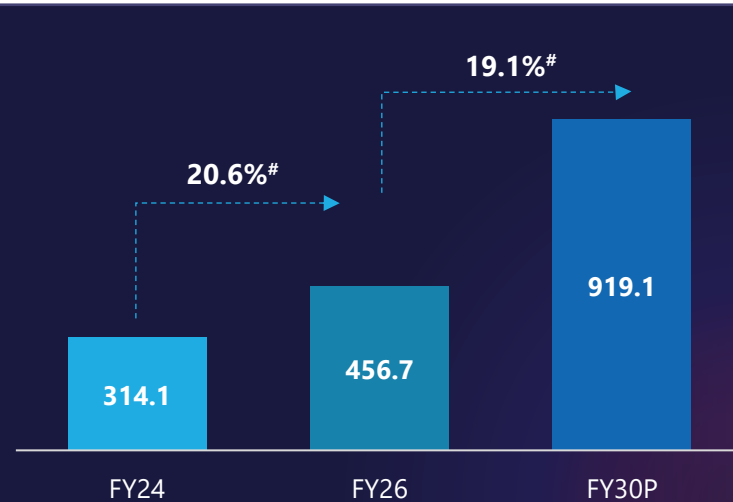
Industry Landscape

Indian HPC Market (INR Bn)*



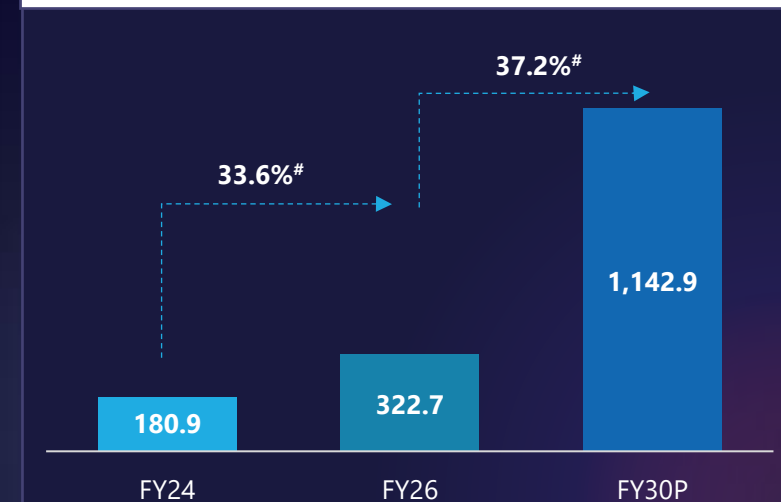
HPC adoption is broadening from research institutions to enterprises across manufacturing, life sciences, oil & gas, BFSI & government

Indian Private Cloud & HCI Market (INR Bn)*



Private cloud & HCI demand is broadening from regulated sectors to mainstream enterprise IT, driven by data sovereignty, platform migration and hybrid cloud adoption

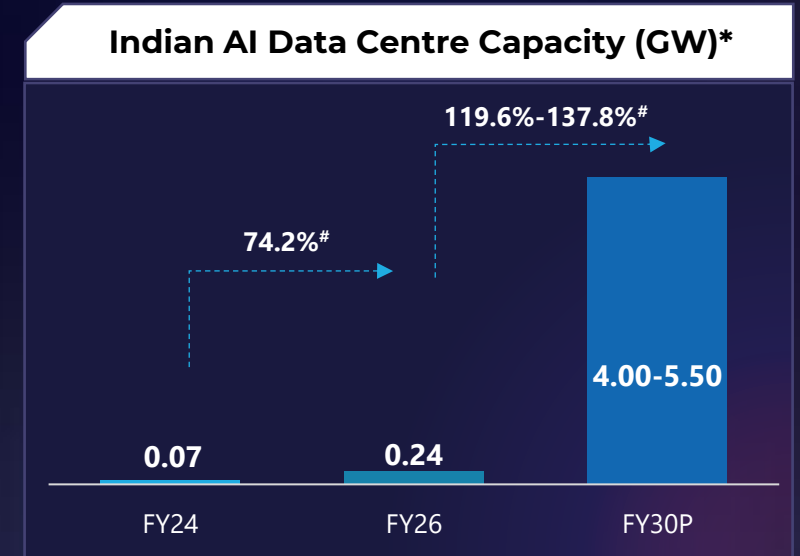
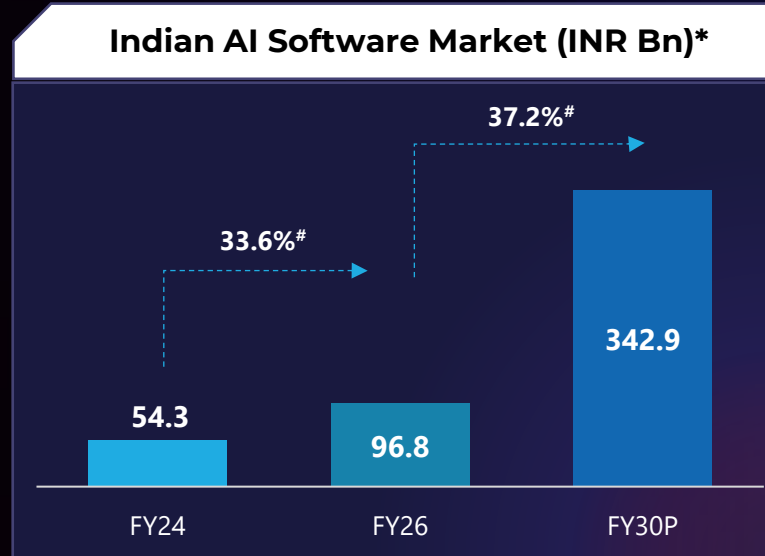
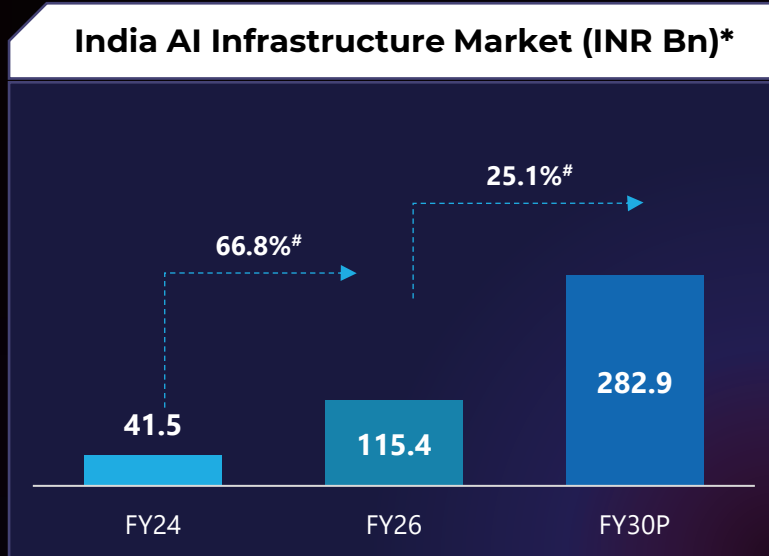
India AI Market (INR Bn)*



AI systems demand is moving from one-off training projects to continuous, inference-driven enterprise workloads

1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (2/3)

Early identification of the shift towards accelerated computing has positioned Netweb as an early mover in AI Systems



Structural demand positioning AI as the next major technology investment cycle

AI Tailwinds



Investment-led AI tailwinds

- India is witnessing an unprecedented build-out of AI infrastructure, anchored by the Government of India's IndiaAI Mission
- AI cloud players including Neocloud, have committed billions to AI infrastructure



Demand-led AI tailwinds

- Evolution from predictive AI to autonomous agents is expanding enterprise compute requirements
- Enterprise AI moving from pilots to production, driving demand for integrated AI factories

1. EARLY-MOVER ADVANTAGE IN A FAST-GROWING INDUSTRY (3/3)

Regulatory Measures & Sovereign AI Initiatives Accelerating India's Compute Infrastructure Development

Key policy initiatives strengthening India's sovereign compute ecosystem

IndiaAI Mission

- ✓ ~INR 103bn allocation over FY25-29 expanding domestic compute AI infrastructure, foundational models, datasets, AI applications

Make in India

- ✓ Sovereign compute push under Make in India driving demand for domestically built AI& compute infrastructure

NSM 2.0

- ✓ Targets pre-exascale and exascale systems by CY28 built on indigenous servers and software, making domestic design and manufacturing key procurement criteria

Data Center Demand

- ✓ State policies offering land, subsidised power and stamp-duty incentives are expected to broaden the market into Tier-II cities and state-promoted data centre parks

India's digital infrastructure and sovereign AI initiatives are accelerating demand for domestic compute infrastructure



Investment-led
infrastructure expansion



5G-led increase in compute-
heavy workloads



Sovereign AI and domestic
compute push



Rising digital adoption and
data generation



Workflow-led government
digitalization



Data center policy support
strengthening tech infra

2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (1/3)

Full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating HPC solutions



Pre-compiled application stack

End user utilities

Proprietary middleware solutions

End-to-End Designing & Production of AI servers



In-house expert design team



Advance Technology Integration



Quality control measures



Very Low Failure Rate



Scalable production capacity



26 Years of Domain Expertise

Providing End-to-End Solutions with Fully Integrated Design, Manufacturing, Development and Deployment capabilities, and compliant with Make in India policy

Design

Design proprietary hardware, middleware stack and related software solutions

Manufacture

Manufacturing facility capable of producing x86 architecture & RISC based systems for high-end computing

Deployment

Deploy supercomputing infra covering all layers of compute, storage, interconnect, middleware and algorithms

2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (2/3)

The company's R&D Facilities have enabled the development of integrated HCS solutions combining hardware and software capabilities

HPC / Supercomputing Systems



Simplified Cluster
Deployment and Unified
Management



Private Cloud and HCI



Private Cloud Solution, HCI
Appliance and Private Cloud utility



HPS Solutions

Tyrone VERTA

Unified, Flexible, High-Performing Storage Solution (an
upgraded version of Tyrone Opslag FS2)

ParallelStor

High-Performance Storage Solution for HPC, AI and Container workloads



High throughput , high IOPs Multi Tier GDS (GPU Direct Storage) Storage
Unifying data across flash, disk, tape, and cloud into a single global namespace

Tyrone[®]

AI Systems

KUBYTS

Container Optimized Utility for AI (Machine
learning and Deep learning) Workloads



Skylus.ai

Composable GPU aggregation-disaggregation suite designed
to optimize GPU resource management for AI including
GenAI workloads



FMOcean

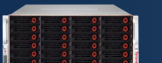
Manages AI and machine learning workloads by Data
Pipeline Management , ETL/ELT Integrations, integrated
FM Ops & MLOps engine



Data Centre Servers

CAMARERO

Dual/ Multi processor server, AI
Systems and Enterprise
Workstation models



2. END-TO-END FULL STACK SOLUTIONS WITH IN-HOUSE DESIGNED & MANUFACTURED HARDWARE AND PROPRIETARY SOFTWARE (3/3)

India's leading HCS solution providers

1

Built some of the world's fastest supercomputing systems

2

Built Sovereign AI, Private Cloud & Centre of Excellence for Govt. of India and enterprises

3

Built high-performance data storage platforms

Technical Expertise

Continuous R&D

128 R&D Professionals*



System security – cyber secure firmware



Application suite for Private Cloud & AI



IP led innovation in System Manufacturing

Technical Skillset

18 Design & Patents**



Kernel-Level Design



Dense Architectures



Fine-Tuned PCB Layouts



Hardware Product Designs



Mixed-Workload Capabilities



Repository of HPC-AI Codes

Industry Entry Barriers



Rapidity of technological advancement necessitates:

- Hardware & Middleware Innovation
- Application Optimization
- Track Record of Customer Service
- Fine Tuning of Architectures



Modification of designs and changes in implementation requires:

- Deep Expertise in system design & architecture
- Expertise in Hardware & middleware
- Exposure to large problem sets
- Technical skill set & expertise

Netweb
TECHNOLOGIES

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base

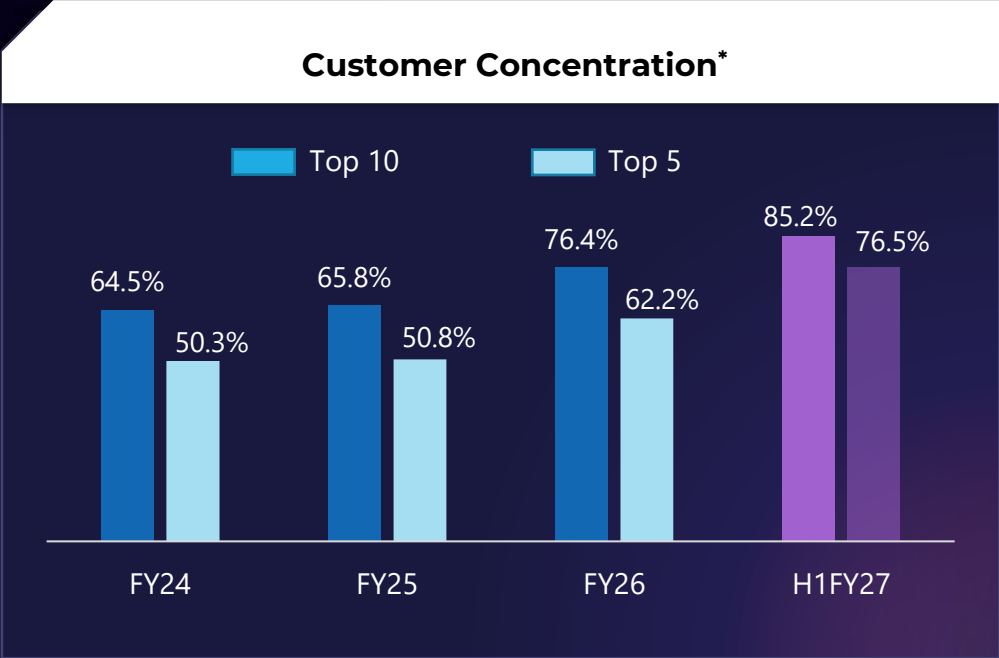
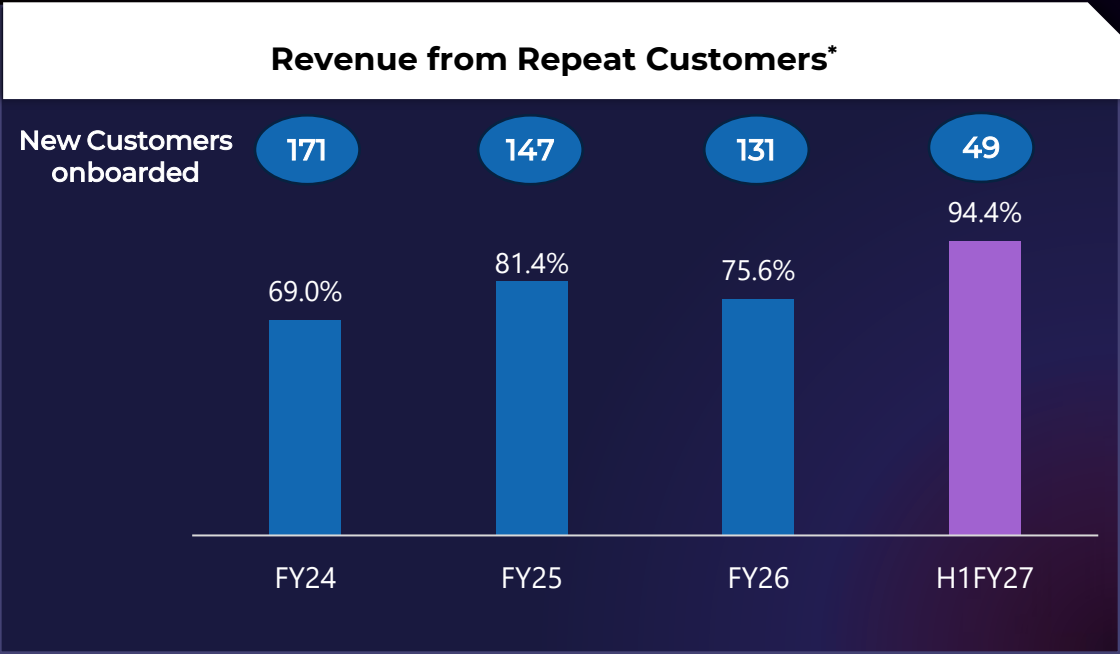


Large Enterprises*

Note: *Large enterprises includes IT & ITES, media & entertainment, telecom, cloud services etc.

3. LONG STANDING RELATIONSHIP WITH A MARQUEE & DIVERSE CUSTOMER BASE (2/2)

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base



188

Repeat Customers (H1 FY27) associated for over 6 years using FY16 as base

25

Customers featured in the top 10 customer pool across FY24, FY25, FY26, and H1 FY27, reflecting limited customer concentration

8.7%

Customer Accretion CAGR#

6.0
Years

Average tenure of Top 10 customers (H1FY27) using FY16 as base

498

New customers onboarded from FY24 to H1FY27

* % of revenue from operations excludes other operating revenue; #Compounded annual growth in the number of customers from FY2020 to H1FY27

4. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (1/2)

Board of Directors



Sanjay Lodha

Chairman and Managing Director

- Founded Netweb Technologies in 1996
- BA (hons) in economics & PG diploma in business management
- Vice President of MAIT



Navin Lodha

Whole Time Director

- Leads West Zone of company's sales and Marketing Dept
- 25+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Vivek Lodha

Whole Time Director

- Leads East Zone of company's sales and Marketing Dept
- 18+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Niraj Lodha

Whole Time Director

- Leads South Zone of company's sales and Marketing Dept
- 18+ years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Mrutyunjay Mahapatra

Independent Director

- Has served as Deputy MD at SBI & MD and CEO of Syndicate Bank
- 40+ years of experience in Banking and Finance Sector
- Holds Bachelor's and Master's Degree in Physics



Prof. Jasjeet Singh Bagla

Independent Director

- Presently associated with IISER, Mohali
- 25+ years of experience in Research and Academia
- Holds Bachelor's and Master's Degree in Science, PhD in Physics



Romi Jatta

Independent Director

- Presently, Chief Procurement Officer at Usha India Ltd
- 23+ years of experience
- Holds a Bachelor's degree in Electronics Engineering



Vikas Modi

Independent Director

- Partner in Doogar and Associates, a CA firm Since 2006
- Holds a Bachelor's Degree in commerce, CA with membership from ICAI

4. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (2/2)

Senior Management



Hemant Agarwal
Chief Operating Officer

- 23+ years of experience with the company
- Holds a bachelors' degree in commerce from the University of Calcutta



Hirdey Vikram
Chief Sales and Marketing Officer

- 15+ years of Experience with the company
- Previously associated with HCL Infosystems Limited
- Holds a B.Tech (Information Technology)



Mukesh Golla
Chief Research and Development Officer

- 22+ years of Experience with the company
- Holds a B.Tech (Computer Science and Engineering)



Swastik Chakraborty
VP - Technology

- 12+ years of Experience in the tech industry
- Holds a Master of Science (M.Sc.) degree in Electronic Science from Calcutta University



Mukul Kedia
Chief Strategy Officer

- 15+ years of experience in Corporate strategy, finance and capital markets
- Holds a certificate of membership from the Institute of Chartered Accountants of India



Ankit Kumar Singhal
Chief Financial Officer

- 14+ years of experience in Accountancy and Finance
- Holds a bachelors degree in commerce and is a chartered accountant

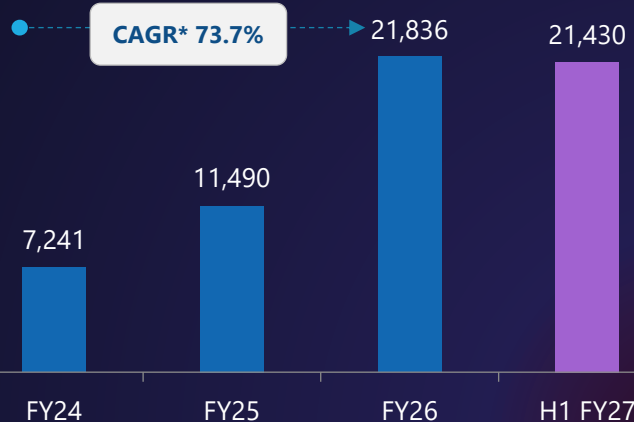


Lohit Chhabra
Company Secretary and Compliance Officer

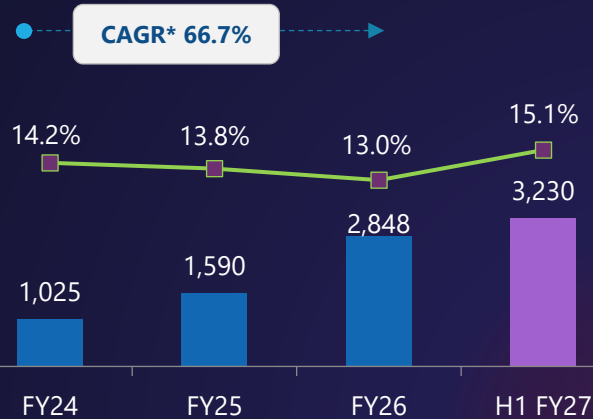
- 11+ years of experience in secretarial compliance
- Holds a Bachelors degree in commerce and also holds a certificate of membership from the Institute of Company Secretaries of India

5. TRACK RECORD OF FINANCIAL PERFORMANCE AND CONSISTENT GROWTH

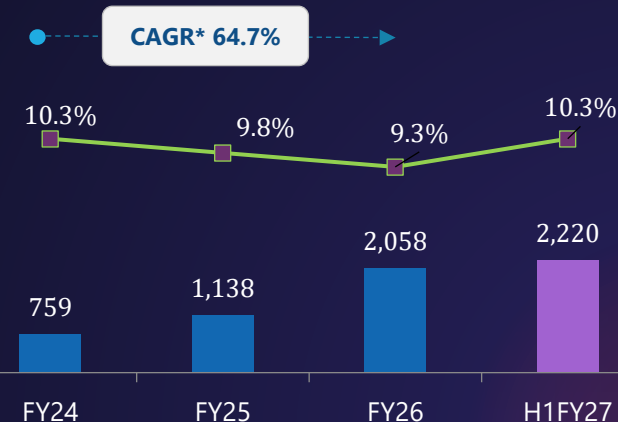
Operating Income (INR Mns)



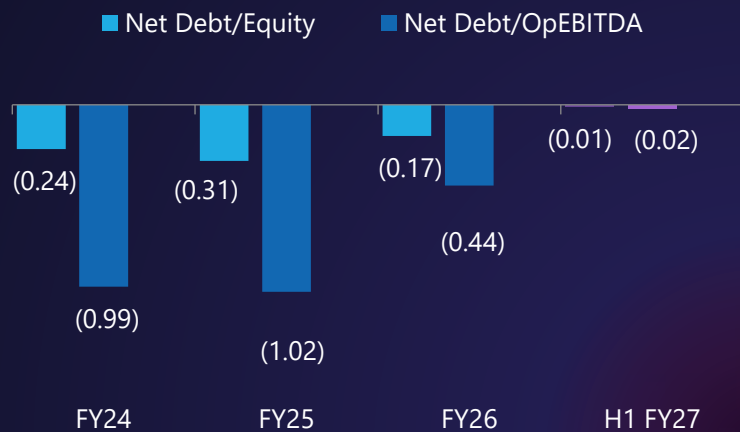
Op EBITDA⁴ (INR Mns & % Margin)



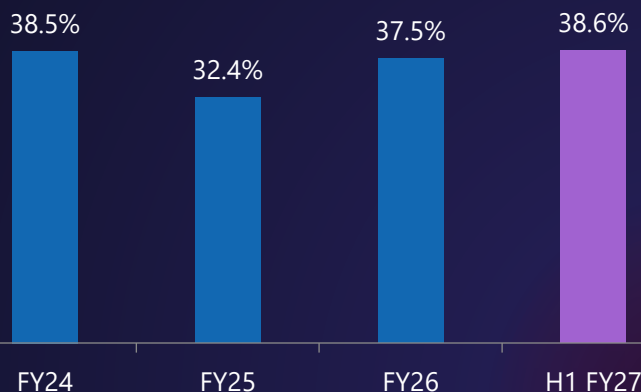
PAT (INR Mns & % Margin)



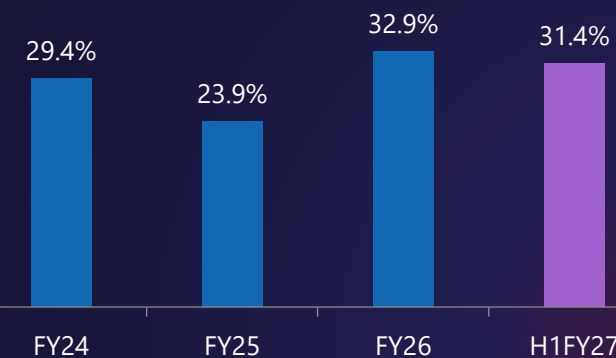
Net Debt Ratios^{3,4}



ROCE¹



ROE²



Note: *CAGR FY22-FY26; 1. Return on Capital Employed is calculated as EBIT for the respective years divided by average of the current and previous years' Capital Employed; 2. Return on Equity is calculated as PAT for the respective years divided by average of the current and previous years' Total Equity; 3. Net Debt is calculated as Non-current & current 'Borrowings' plus Non-current & current 'Lease Liabilities' less Free Cash; 4. Operating EBITDA is calculated as Profit before Tax (PBT) plus 'Depreciation and amortization expenses' and 'Finance cost' less 'Other income'

6. SUSTAINABLE LONG-TERM GROWTH DRIVERS (1/2)



Deepening Core Business Verticals



HPC

Industry Tailwind

Unprecedented HPC adoption across industries, national missions, growing simulation and scientific workloads, and AI-supercomputing convergence

Our Strategy

Align design, domestic manufacturing, application porting and middleware with NSM 2.0's shift from "buy" to "build & design in India"

Invest in low-footprint designs, advanced interconnects, porting expertise and direct liquid cooling for exascale, where solution efficiency decides evaluations

Expand beyond government and research to enterprises and emerging sectors



Private Cloud & HCI

Industry Tailwind

Data localization, compliance mandates, virtualization-to-cloud migration, hybrid-over-public shift and AI-ready DC expansion driving sovereign private cloud demand

Our Strategy

Supply indigenous private cloud and HCI to colocation operators, cloud providers and enterprises

Meet localization and sovereignty demand with Tyrone Skylus - our fully indigenous alternative to public cloud

Offer a single integrated stack that eliminates multiple software licenses for cloud builds and displaces legacy virtualization

Push into Tier-II and DC parks with edge and compact HCI, backed by 22 offices



AI Systems

Industry Tailwind

Unprecedented global and Indian AI build-out, anchored locally by IndiaAI Mission GPU compute, sovereign foundation models and dataset platforms, and world-scale Neocloud/ CSP demand

Our Strategy

Innovate across every layer - dense AI compute with differentiated design, advanced power and liquid cooling, GPU orchestration, AI workspace management and cloud stack

Maintain a chip-agnostic design philosophy

Pre-curated sovereign AI appliances and ready recipes, e.g. AI data lake & fabric, cyber appliances- built on indigenous systems with proprietary software, for enterprise and central/ state sovereign AI programmes



Future Opportunities



Physical AI

Industry Tailwind

Physical AI is emerging as the next frontier of AI adoption, driving demand for real-time compute, storage and edge infrastructure

Our Strategy

Invest in R&D across the physical AI stack- hardware, agentic and interface layers

Position our AI systems, digital twins and in-house software as the training and simulation backbone for India's physical AI developers

Prioritise defense, national security and strategic manufacturing, where indigenous design and secure supply chains decide



Quantum Computing

Industry Tailwind

India's National Quantum Mission and hybrid quantum-classical computing driving demand for accelerated computing infrastructure

Our Strategy

Commenced R&D of quantum simulators and emulators- classical HPC platforms that let institutions, academia and enterprises develop and validate quantum algorithms on simulated qubits before committing to scarce, costly physical hardware

Engage with the institutions, thematic hubs and start-ups constituting the National Quantum Mission ecosystem as a technology partner/provider

6. SUSTAINABLE LONG-TERM GROWTH DRIVERS (2/2)

Our Execution Funnel



Pipeline

represents the total value of active business opportunities under pursuit and serves as an indicator of Netweb's demand visibility



L1

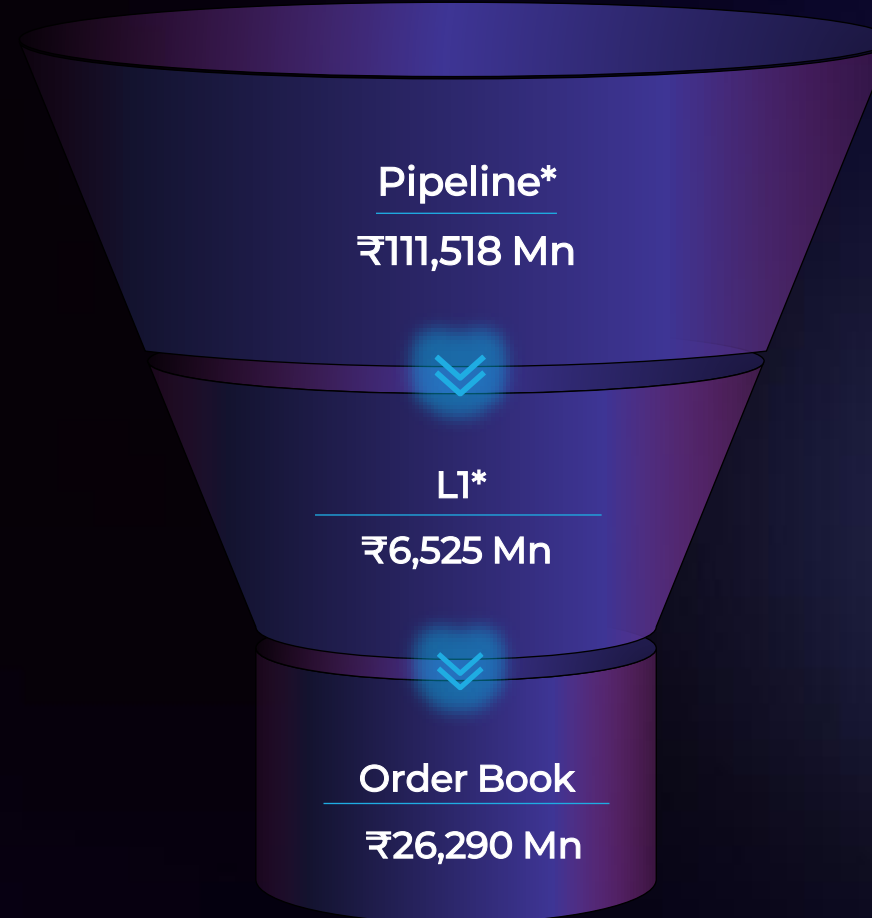
Tenders and bids where Netweb has been declared L1 (lowest qualified bidder) or selected as the preferred vendor, but where the formal purchase order or contract is yet to be issued or accepted



Order Book

Confirmed purchase orders received from customers that are pending execution/ billing as on the reporting date

Strong Business Visibility



Strong business pipeline backed by broad market presence



Leading HCS solution providers, reinforced by an early-mover position in AI infrastructure



Proven execution track record and conversion capability



Deep relationships with marquee customers across sectors

With a well-defined sales funnel and a robust pipeline, we are well positioned to deliver medium to long-term sustainable growth

Thank You



Chief Financial Officer

Ankit Kumar Singhal

Email: ankit.singhal@netwebindia.com



Investor Relations Advisor

Mudit Nahata

Email: ir@uirtus.in



netwebindia.com



company/netweb-technologies



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Annexure I: Manufacturing Facility

MANUFACTURING FACILITY

Netweb[®]
TECHNOLOGIES



Annexure II: Financial Notes

1. *Operating EBITDA is calculated as Profit before Tax (PBT) plus 'Depreciation and amortization expenses' and 'Finance cost' less 'Other income'; Operating EBITDA Margin is calculated as Operating EBITDA divided by 'Revenue from operations'*
2. *Profit before Tax (PBT) margin is a percentage of 'Profit before tax' divided by 'Total Income'*
3. *Profit after Tax (PAT) margin is a percentage of 'Profit for the period/year' divided by 'Total Income'*
4. *Free Cash is calculated as 'Cash and cash equivalents' and non-lien cash from 'Bank balances other than cash and cash equivalents'*
5. *Net Debt is calculated as Non-current & current 'Borrowings' plus Non-current & current 'Lease Liabilities' less Free Cash*
6. *Net Fixed Assets is calculated as sum of 'Property, plant and equipment', 'Capital work-in-progress', 'Right-of-use assets', 'Other intangible assets' & 'Intangible assets under development'*
7. *Net Current Assets is calculated as 'Current assets' less 'Current liabilities' plus current 'Borrowings' plus current 'Lease liabilities' less Free Cash*
8. *Gross Fixed Asset Turnover Ratio for the full years are calculated as 'Revenue from operations' divided by average of the current and previous years' Gross Fixed Assets and for September'26 it is calculated as annualized 'Revenue from operations' for the quarter divided by average of September'26 & March'26 Gross Fixed Assets; Gross Fixed Assets is sum of Gross Carrying Amount of 'Property, plant and equipment', and 'Other intangible assets'*
9. *Return on Equity for full years are calculated as PAT for the respective years divided by average of the current and previous years' 'Total Equity' and for September'26 it is calculated as annualized PAT for September'26 divided by average of September'26 & March'26 'Total Equity'*
10. *Return on Capital Employed for full years are calculated as EBIT for the respective years divided by average of the current and previous years' Capital Employed and for September'26 it is calculated as annualized EBIT for September'26 divided by average of September'26 & March'26 Capital Employed; EBIT is calculated as PBT plus 'Finance cost'; Capital Employed is calculated as sum of 'Total equity', Non-current & current 'Borrowings', and Non-current & current 'Lease Liabilities'*
11. *Receivable Days for the full years are calculated as average of the current and previous years' 'Trade receivables' divided by 'Revenue from operations' for the respective years as multiplied by 365 days and for September'26 it is calculated as average of September'26 & March'26 'Trade receivables' divided by 'Revenue from operations' for September'26 quarter as multiplied by 183 days*
12. *Inventory Days for the full years are calculated as average of the current and previous years' 'Inventory' divided by 'Revenue from operations' for the respective years as multiplied by 365 days and for September'26 it is calculated as average of September'26 & March'26 'Inventory' divided by 'Revenue from operations' for September'26 quarter as multiplied by 183 days*
13. *Payable Days for the full years are calculated as average of the current and previous years' 'Trade Payables' divided by 'Revenue from operations' for the respective year as multiplied by 365 days and for September'26 it is calculated as average of September'26 & March'26 'Trade Payables' divided by 'Revenue from operations' for September'26 quarter as multiplied by 183 days*
14. *Annualized Q2 FY27 ratios in the presentation has been calculated by multiplying the relevant H1 FY27 Operating EBITDA, EBIT, PAT or Revenue from Operations by 2 for the computation of Net Debt/Operating EBITDA, ROCE, ROE and Gross Fixed Asset Turnover respectively*