

Western Express Highway **W** www.nesco.in Goregaon (East) Mumbai 400 063

NESCO LIMITED T +91 22 6645 ULZ3 E contact@nesco.in

19 November 2025

**BSE** Limited Department of Corporate Services 25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001

National Stock Exchange of India Limited 5th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400051

**Scrip Code: 505355** 

**Symbol: NESCO** 

Dear Sir/Madam.

Sub: Presentation at the Analyst/Institutional Investor Meet

Dear Sir/ Madam,

This is with reference to our letter dated 17 November 2025, intimating our participation at Kotak Midcap Conference 2025 on Friday 21 November 2025 at Grand Hyatt, Kalina, Mumbai.

Please find enclosed herewith the Investor Presentation ahead of the conference.

Kindly take the same on record.

Thanking you

Yours faithfully,

**For Nesco Limited** 

**Shalini Kamath Company Secretary and Compliance Officer** M No. A14933



### Elevating the Nesco Experience





### The journey of Rise and Reach

The Company launches its public issue, which is quickly oversubscribed.

1958

'Indabrator' our engineering arm is born on the basis of a joint venture signed with Wheelabrator Corporation, USA for the manufacturing of shot-blasting equipment in India.

1964

New Standard Engineering diversifies into realty and the Group welcomes a new sector.

1986















1939

Our founder, Shri. J.V. Patel manifests his vision as the Standard Engineering Company. 1962

New Standard Engineering Company is known to have the largest foundry. 1966

The New Standard Engineering Company builds India's first antenna for space communication, with the Department of Atomic Energy. 1992

The 200,000 sq. ft. Bombay Exhibition Center develops into the largest center for exhibitions in the private sector in India.



### The journey of Rise and Reach

Launched Nesco IT Park, Tower 3 (6.6 lakh sq. ft. chargeable area licensed to marquee MNC clients).

2013

Nesco Events comes to life, delighting patrons with intellectual properties, exhibitions and private events.

2017

Recognition as one of the Top 10 Brands in Real Estate by CEO Insights.

2023















#### 2001

The Company rebrands itself as Nesco Limited in light of further diversification and business verticals.

2016

The beginning of Nesco Foods.

#### 2019

Launched Nesco IT Park, Tower 4 (11.20 lakh sq. ft. chargeable area licensed to reputed MNC clients).

#### 2025

Strategic foray into Way Side Amenities, marking Nesco's entry into high-potential mobility corridors and expanding its presence beyond urban centres into national expressway networks.

### Our Performance at a Glance



|                 | Total Income | EBIDTA | PAT  | Cash Generated from Operations | Fixed Assets |
|-----------------|--------------|--------|------|--------------------------------|--------------|
| Y2022           | 382          | 264    | 189  | 163                            | 928          |
| Y2023           | 609          | 411    | 290  | 296                            | 889          |
| 2024            | 783          | 531    | 362  | 376                            | 919          |
| Y2025           | 845          | 551    | 375  | 348                            | 1669         |
| OY(%)           | 7.9          | 3.8    | 3.4  |                                |              |
| Year<br>AGR (%) | 30.3         | 27.8   | 25.6 |                                |              |
| 12526           | 485          | 299    | 215  |                                | B            |



### Strategically Master Planned for Business







Located on the **Western Express Highway.** 



Western Railway Station

**Goregaon** is less than 02 Km away.

Ram Mandir is less than 01 Km away.



Mumbai Metro Line is just steps outside the campus. (Line No. 7)



Two East/West corridors, namely Jogeshwari-Vikhroli Link Road (Completed) and Goregaon-Mulund Link Road Proposed are within 1 Km of the campus.



Proximity to the domestic and international airports.



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## Land at Nesco Center the Blueprint of Tomorrow

| Area ( Sq mtr)                         | Realty    | Exhibition and Events | Others | Total     |
|--|-----------|-----------------------|--------|-----------|
| Plot Area                              | 1,44,013  | 75,786                | 28,556 | 2,48,354  |
| Potential –<br>FSI Area                | 9,72,085  | 4,09,244              | -      | 13,81,329 |
| Potential –<br>Chargeable Area         | 11,66,502 | 4,09,244              | -      | 15,75,746 |
| Potential –<br>Built up Area           | 17,01,148 | 8,59,413              | -      | 25,60,561 |
| Existing –<br>FSI Consumed             | 1,38,700  | 83,800                | -      | 2,22,500  |
| Existing –<br>Chargeable Area          | 1,65,530  | 71,418                | -      | 2,36,948  |
| Proposed –<br>FSI / Tower 02           | 2,70,000  | -                     | -      | 2,70,000  |
| Proposed –<br>FSI / Future Development | 5,63,385  | 3,25,444              | -      | 8,88,829  |

Note- Area calculations for IT Park are basis incentives and concessions extended by Maharashtra IT/ITeS Policy 2024 incorporated in DCPR 20234. For BEC are as per the policy incorporated in DCPR.



14%

FSI – Existing/ Consumed

28%

FSI – Proposed Tower 2

58% FSI – Future Development



20%

FSI – Existing/ Consumed

**80%** FSI – Future Development







Client Floors (No.)

Unit Leasable (No.)

Units Contracted (No.)

Area Chargeable (Sq. Mtr.)

Area Leased (Sq. Mtr.)

ARR psf/pm (₹)

Clients (No.)

**Client Names** 

| Tower 3 |  |
|---------|--|
| 11      |  |

44

44

62,150

62,150

179

13

MSCI, HSBC, PwC, Here Solutions, TTEC, Ericsson, Investec, HUDL, EisnerAmper, Montran, LucasFilms, BetterWorld

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|-----|-------|----|
|     | OVVCI | т. |

13

39

39

103,380

103,380

173

12

KPMG, BlackRock, Here Solutions, Framestore, ISS Governance, Priceline, PlayGames, WeWorks, IndiaFirst Life, Apollo Financials, Sodexo

† YOY



₹ In Crs

Income from Operations -31 March 2025

Income from Operations – H1 30 Sept 2025

366

198 > 11.5%

15%

over the previous corresponding H1 of FY 2024-25

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nesco®

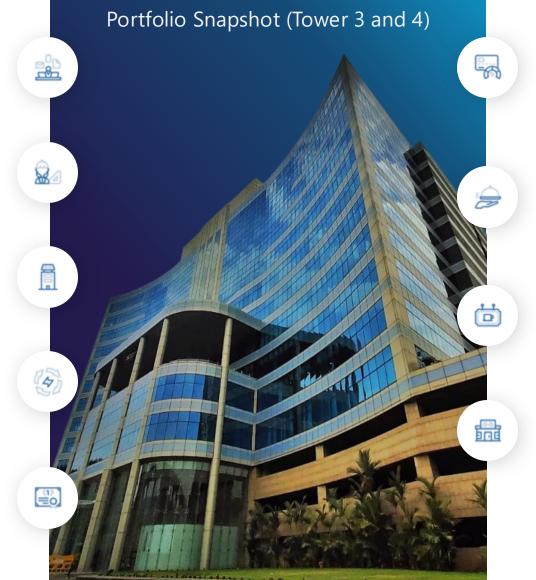
Houses 25k+ employees of clients

100% occupancy rate for both Towers (3 and 4)

LEED IGBC Platinum Certified (Core and Shell) – Green Buildings

100% renewable energy offered/used

ISO 45001:2018 Certified for TFM (OHS) – Safety Certification



Net Promoter Score (NPS) > 80% underscoring strong tenant loyalty and satisfaction

A dedicated Food Court in Tower 4 which houses partnered and owned brands

Coffee shop, gymnasium, futsal, cafeteria space in Tower 3

Salon, coffee shop, restaurants, gymnasium, conference/banquet room in Tower 4





Tower 2





### Intimation of Disapproval (IOD)

received from BMC for Tower 2 in IT park





Tower 2 will span approx.

5.01Mn sq. ft. of total constructed area





IT Park will offer approx.

2.25 Mn sq. ft.

Chargeable area of premium office spaces





Proposed hotel will include:

732 premium rooms and suites 8 172 service apartments





### res

IT Park will feature contemporary workspaces, contemporary design, and modern amenities.

#### The proposed hotel will offer



Premium short and medium stay accommodation.



World class dining options.



State-of-the-art conference and banquet facilities.



Wellness and recreational amenities.

## A Confluence of Business and Culture





| Hall 1     | 19,143 Sq. Mtr.        |  |  |
|------------|------------------------|--|--|
| Hall 2     | 7,378 Sq. Mtr.         |  |  |
| Hall 3     | 11,799 Sq. Mtr.        |  |  |
| Hall 4     | 10,800 Sq. Mtr.        |  |  |
| Hall 5     | <b>4,664</b> Sq. Mtr.  |  |  |
| Hall 6*    | 15,443 Sq. Mtr.        |  |  |
| Grand A    | 2,191 Sq. Mtr.         |  |  |
| Total Area | <b>71,418</b> Sq. Mtr. |  |  |



Utilization
44 % Days
33 % Sq. Mtrs

Our Clients

Average Realization ₹244 Psm/pd

\*Commissioned during the FY24-25



174cr

Income from Operations - 31 March 2025



101cr

Income from Operations -H1 30 Sept 2025

25%

1 over previous corresponding H1 of FY 2024-25



























## A Confluence of Business and Culture





#### Portfolio Snapshot

High profile national events organized by the Govt. of India and attended by eminent Dignitaries.

24\*7 operations with available task force and back up.

Reliable power infrastructure.

New Hall 6 and Hall 4 is pillar-free.

2 Mn+ footfall at Nesco Center.

1000+ vehicle parking capacity.

100+ exhibitions held during FY 2024-25.

100% Renewable energy offered to guests and visitors.



# Creating Memories That Last a Lifetime





**26**CR

Income from Operations - 31 March 2025

55.7%

1 over the previous year 2023-24



**14**CR

Income from Operations – H1 Sept 2025

**Nesco Events** 

Numbers

07

Revenue in Crs.

(FY 2024-25)

16

Rangilo Re;
Aditya Gadhvi;
Amit Trivedi;
Lucky Ali;
Krazy Kids Karnival;
Gully Fest;
World of Education

Bryan Ada
DGTL;
SunBu
South S
Maceo P
Sound Go
Borzo; PetFe

**Guest Events** 

32

09

Bryan Adams; Skill Box;
DGTL; Zomato;
SunBurn Arena;
South Side Story;
Maceo Plex; ArtBat;
Sound Good Festival;
Borzo; PetFed; KrishnaDas

Partner Events

02

01

Unreal; Falguni Pathak

Total

41

26



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### Creating a Myriad of Gourmet Experiences



Key Highlights of 2024-25

36

New brand partner registrations 193

Corporate clients hosted

New event management agencies partnered 150 +

Weddings hosted

Existing





















55+ **Events** 

14 +Cities

9 States 25+

Venues



FC Brands

















14° 41°

































### Creating a Myriad of Gourmet Experiences

Segment

FY 24-25

H1 FY 25-26

25

59

101

**136%** 1

₹ In Crs.

Exhibition/ **Events** 



Outdoor (Exhibitions, Events, Corporate)



Restaurants and Outlets

**Total** 

29

42

115

**15.9%** ↑

YOY

over previous corresponding H1 of FY 2024-25

#### **Facilities**



#### Banquet

The Grande – 20,000 sq. ft. with outdoor area; can hold 3 events at the same time operational adjacent to Hall 2

#### **Food Court**

Tower 4 operational

Hall 2 operational Hall 6 upcoming

#### **Brands**



#### Restaurants



09 operational 03 upcoming

#### **Outdoor Catering**

Niche offering

#### Gaming Zone

01 operational

#### Central Kitchen

24K+ sq. ft. facility with segregation for veg. and non-veg; in-house team of chefs for all types of cuisines. With capacity of providing 80,000 meals per day.

#### **Gourmet Craft**



Elite catering brand which delivers bespoke culinary experiences across weddings, corporate functions and cultural events.



## A Pioneer of Dreams that Will Engineer Tomorrow





#### **Facilities**

#### Total Area

1.4 lakh sq. ft. of manufacturing space across Vishnoli and Karamsad, Gujarat

#### Sales Hub Office

Mumbai, Delhi Kolkata, Chennai

#### Clients

**Government** - Railways, Defense, Space Research

**Private** - Motors, Foundry, Ancillary

#### Plant 1

Karamsad – Foundry (0.5T + 2.0T) Castings; Abrasives

#### Certifications

ISO 9001:2015 (Quality Management) ISO 14001:2015 (EMS) ISO 45001:2018 (OHS)

#### Plant 2

Vishnoli - Equipment

| Segment     | Equipment | Spares | Abrasives and Others | <b>Total (</b> ₹ In Cr <b>)</b> |
|-------------|-----------|--------|----------------------|---------------------------------|
| FY 24-25    | 28        | 12     | 10                   | 50                              |
| H1 FY 25-26 | 07        | 07     | 04                   | 18                              |





## Wayside Amenities Elevating Journeys Across Highways

#### Awarded WSA Projects are

#### Hyderabad-Visakhapatnam Expressway

(Khammam-Devarapalli Section) comprising 4 sites (possession taken).

#### Bengaluru-Chennai Expressway

Corridor (Phase II) comprising 3 sites (LOA for 2 sites surrendered back).

Raipur-Visakhapatnam Expressway Comprising 4 sites (possession taken).





Foray into developing operating and managing Wayside Amenities across Express Highways.



Awarded 3 tenders comprising of 11 sites across express highways by National Highways Logistics Management Limited.



Wayside Amenities offer a holistic ecosystem of fuel and non-fuel services.



Includes fuel stations, food courts, quick-service restaurants, parking bays, convenience retails and vehicle repair services.



Possession of 8 sites already taken and project development initiated.



₹ 400 Crs.



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### Green by Design

#### 100% Renewable Energy

All operations at Nesco IT Park operate/offer on green power.

Transitioning to Renewable Energy beyond IT Park

From April 2025, actively switching to green power for exhibitions, events, head office, kitchens, and other facilities.

Nesco Center – Green Building & Safety Certifications

### LEED Platinum

- Core and Shell - O & M Tower 3 and 4

### **ISO** 45001:2018

Health and Safety (IT Park facility management)

#### Eat Right Campus

FSSAI certification for Nesco Complex Food Court

#### **Indrabator Certifications**



Quality Management

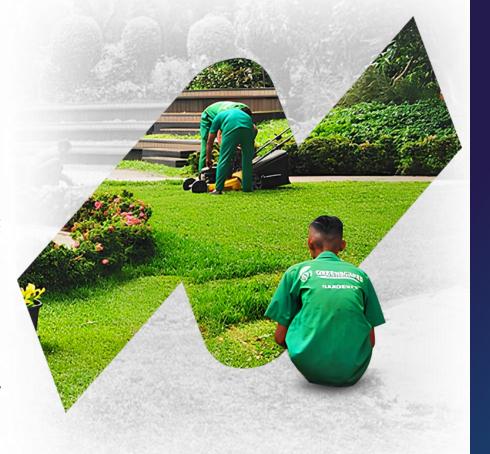


Environmental Management



Occupational Health & Safety

# Nesco ESG Highlights (FY 2024-25)





#### ESG Governance Framework

ESG risks overseen by Board-level Risk Committee ESG integrated with risk management

#### Water and Waste Efficiency Practices

4 Sewage Treatment Plants (STPs) operational 240 kg/day waste composting capacity 70% water savings via water tap aerators

#### Zero Incidents

Zero fatalities LTIFR = 0 100% safety training coverage

#### Great Place to Work® Certified

Recognized for inclusive and safe workplace culture (Dec 2024 – Dec 2025)

#### Social Responsibility

₹6.62 Cr CSR spend, directed to education and healthcare

#### Smart and Sustainable Infra

IoT lighting, energy-efficient HVAC, solar systems and motion-sensor lighting

#### ESG Roadmap 2030

In progress – focused on sustainability, inclusivity and transparency

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