



27<sup>th</sup> July 2026

**BSE Limited**

Listing Operations  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001  
Maharashtra, India  
**BSE Script Code: 532864**

**National Stock Exchange of India Limited**

Listing Department,  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex, Bandra (E),  
Mumbai - 400 051  
Maharashtra, India  
**NSE Script Code: NELCAST**

Dear Sir/Madam,

Sub: **Investor Presentation**

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation. The copy of the disclosure is available on the website of the Company at <http://www.nelcast.com>.

We request you to take this information on record.

Thanking you.

For **Nelcast Limited**

**(S.K. Sivakumar)**  
**Company Secretary**

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CIN : L27109AP1982PLC003518

Regd. Off.: 34, Industrial Estate, Gudur - 524 101 (A.P.) Tel.: 251266 / 251766 Fax: 08624-252066  
Ponneri works: Madhavaram Village, Amur P.O., Ponneri - 601 204 .T.N Tel.: 27974165/27973532, Fax: 27973620  
Pedapariya Works : 259 /261, Pedapariya Village, Ozili Madal, Nellore Dist - 524402. (A.P.)

IATF 16949 : 2016 \* ISO 14001 : 2015 \* ISO 50001 : 2011



ISO 9001 : 2015

\*

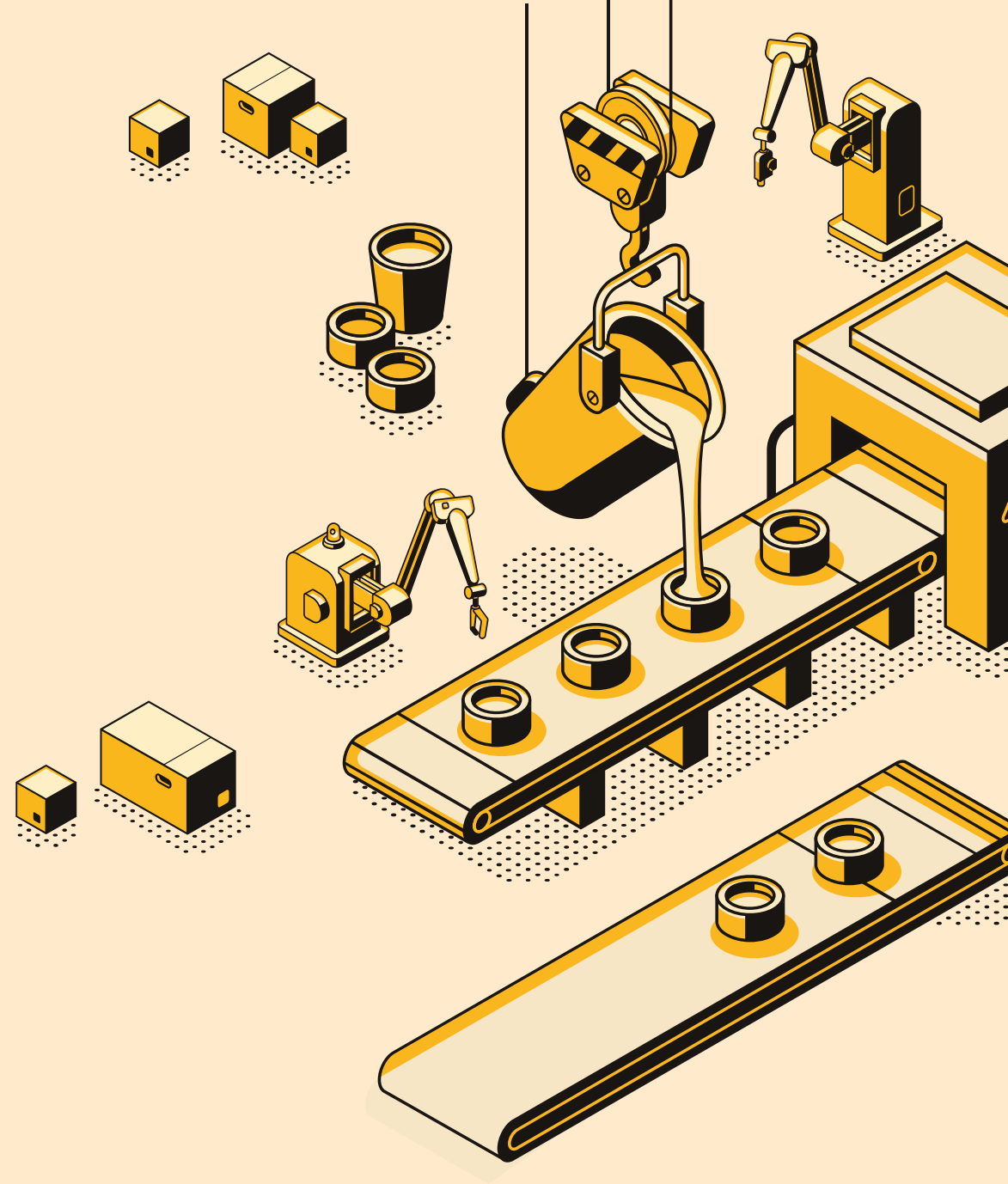
OHSAS 18001 : 2007



# Investor Presentation

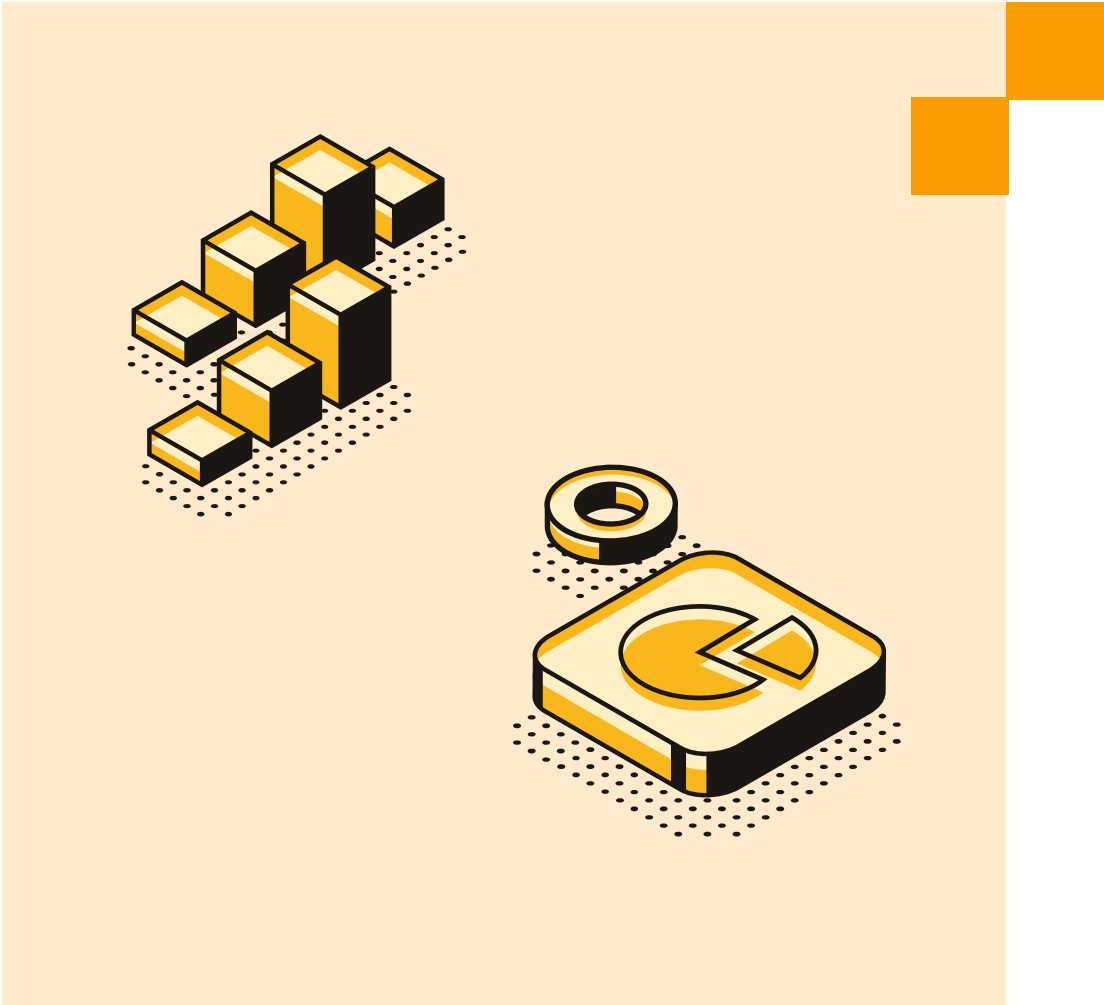
Q1FY27 | July 2026

BSE: 532864 | NSE: NELCAST | ISIN: INE189101024  
[www.nelcast.com](http://www.nelcast.com)



# Q1FY27 Highlights

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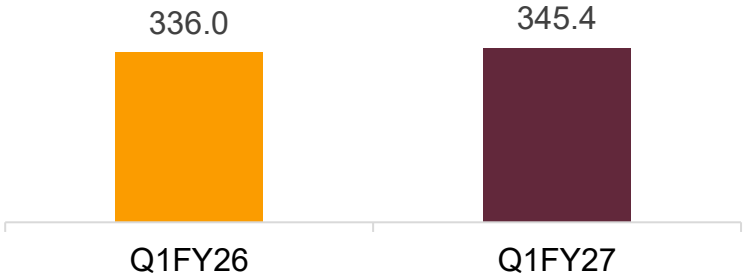


# Key Developments & Outlook

| PARTICULARS                                               | CURRENT (Q1FY27)                                                                                                                                                                                                                                                                                        | OUTLOOK (FY27)                                                                                                                                                                                                                                  |
|-----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Overall Performance</b>                                | Q1 FY27 delivered a steady performance, with revenue growing to ₹345.4 crore supported by healthy demand across key end markets. Profitability was temporarily impacted by elevated raw material costs and labour availability challenges, while the underlying business momentum remained encouraging. | Underlying demand remains healthy across domestic and export markets. New product launches, improving capacity utilisation and cost pass-through initiatives are expected to support stronger operational performance over the coming quarters. |
| <b>Tractors</b>                                           | Tractor demand remained strong during the quarter, supported by healthy rural sentiment and stable customer schedules. Segment contribution increased to 27.1% of revenues from 23.5% in Q1FY26.                                                                                                        | Tractor industry outlook remains positive, supported by rural demand, favourable monsoon conditions and policy support                                                                                                                          |
| <b>Medium &amp; Heavy Commercial Vehicles (M&amp;HCV)</b> | M&HCV demand remained robust despite industry-wide operational challenges, supported by freight movement and infrastructure activity. The segment continued to be the largest revenue contributor.                                                                                                      | CV demand is expected to remain healthy, backed by economic activity, infrastructure spending and fleet replacement demand.                                                                                                                     |
| <b>Exports</b>                                            | Export demand remained encouraging during the quarter, with revenues improving sequentially to ₹113.3 crore. Customer activity continued to strengthen, supported by healthy demand trends across key export markets.                                                                                   | Export recovery is expected to continue, supported by normalization of customer schedules, favourable demand trends and emission-related demand tailwinds.                                                                                      |
| <b>New Product Development</b>                            | Multiple new products are entering production from Q2FY27, with initial contribution beginning in Q2 and a gradual ramp-up expected through the year.                                                                                                                                                   | New product programs are expected to ramp up progressively through Q2 and Q3, with meaningful contribution to volumes and revenues by H2FY27.                                                                                                   |
| <b>EBITDA/kg</b>                                          | EBITDA/kg stood at ₹9.5/kg, impacted by elevated raw material costs and other macro headwinds.                                                                                                                                                                                                          | EBITDA/kg is expected to improve with higher utilisation, product mix enrichment, new product ramp-up and realization of customer price revisions.                                                                                              |

# Story in Charts

TOTAL REVENUE (₹ Cr)



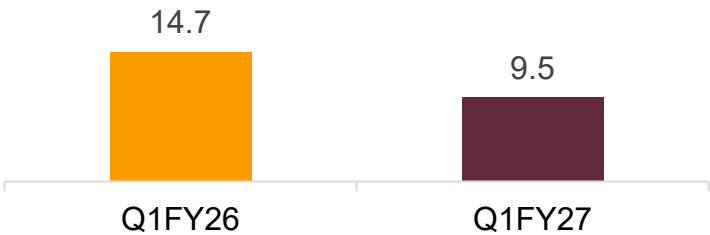
EBITDA (₹ Cr)



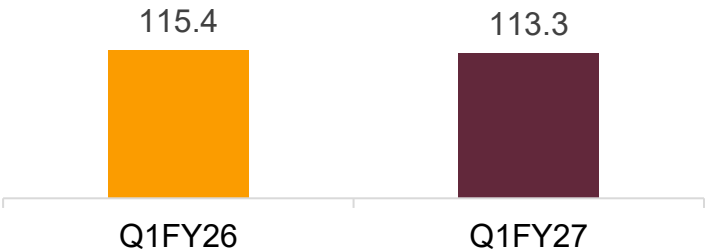
PROFIT AFTER TAX (₹ Cr)



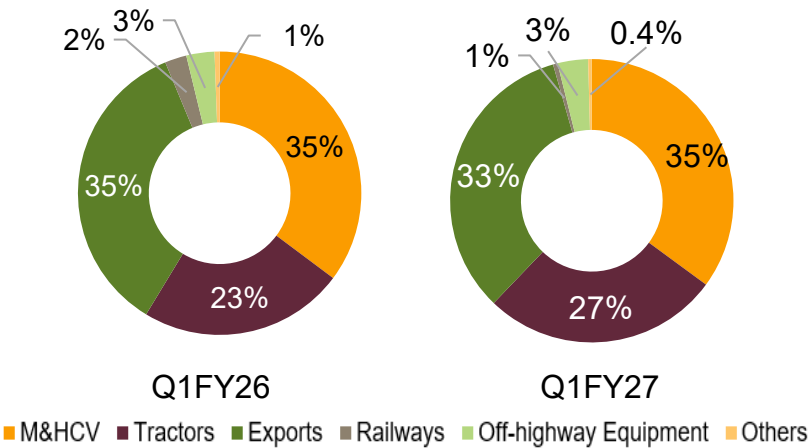
EBITDA/KG (INR)



Exports (INR Cr.)



SECTOR-WISE REVENUE (%)



# Profit & Loss Highlights

| Consolidated (In ₹ Cr) | Q1FY27 | Q1FY26 |
|------------------------|--------|--------|
| Total Revenue          | 345.4  | 336.0  |
| EBITDA                 | 20.1   | 32.4   |
| <i>EBITDA Margin %</i> | 5.8%   | 9.6%   |
| EBITDA / kg            | 9.5    | 14.7   |
| PAT                    | 5.1    | 12.5   |
| <i>PAT Margin %</i>    | 1.5%   | 3.7%   |

## TOTAL REVENUE

**₹345.4** CR

Total Revenue grew 2.8% YoY, supported by healthy demand across key end markets.

## EBITDA/KG

**₹9.5**

In Q1FY27, EBITDA per kg was temporarily impacted by higher input costs arising from macroeconomic and geopolitical headwinds.

## EXPORTS

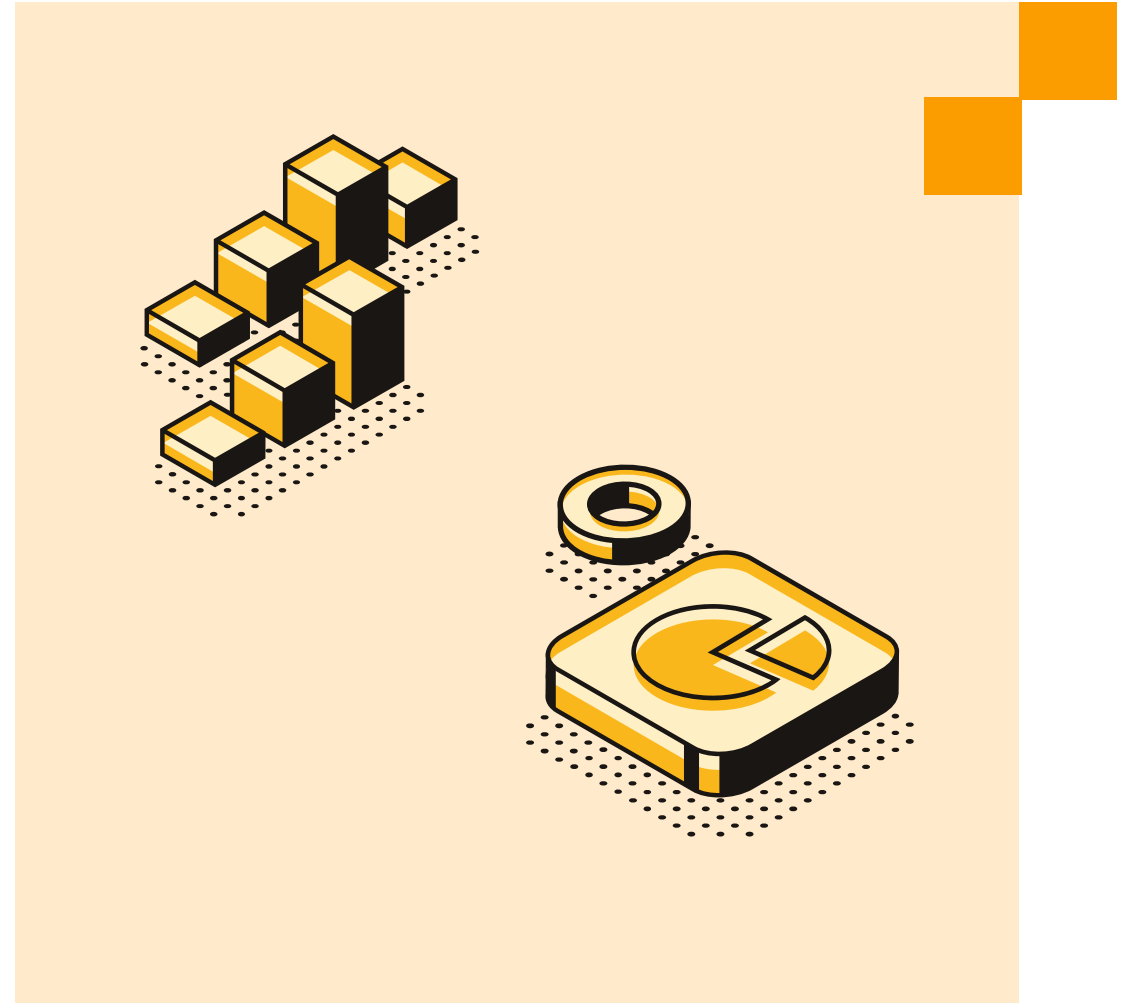
**₹113.3** CR

Exports grew 8.2% sequentially, reflecting healthy demand trends. Export demand is expected to remain encouraging going forward.

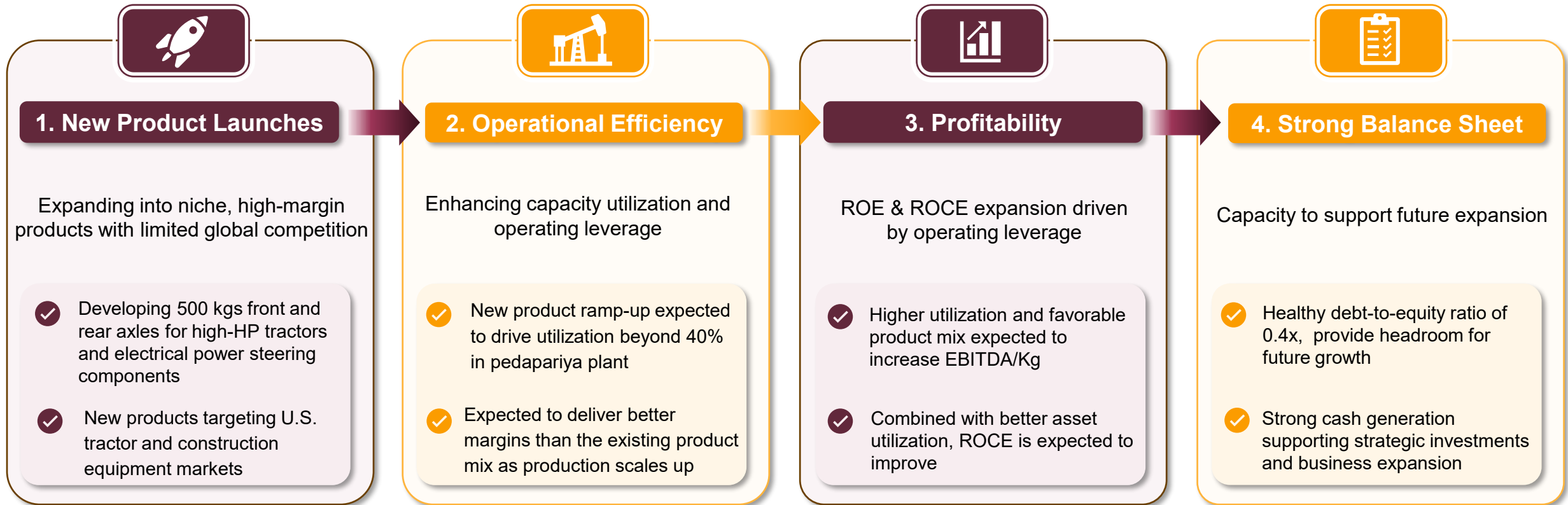
# Way Forward

Deliver on our Strategy

07



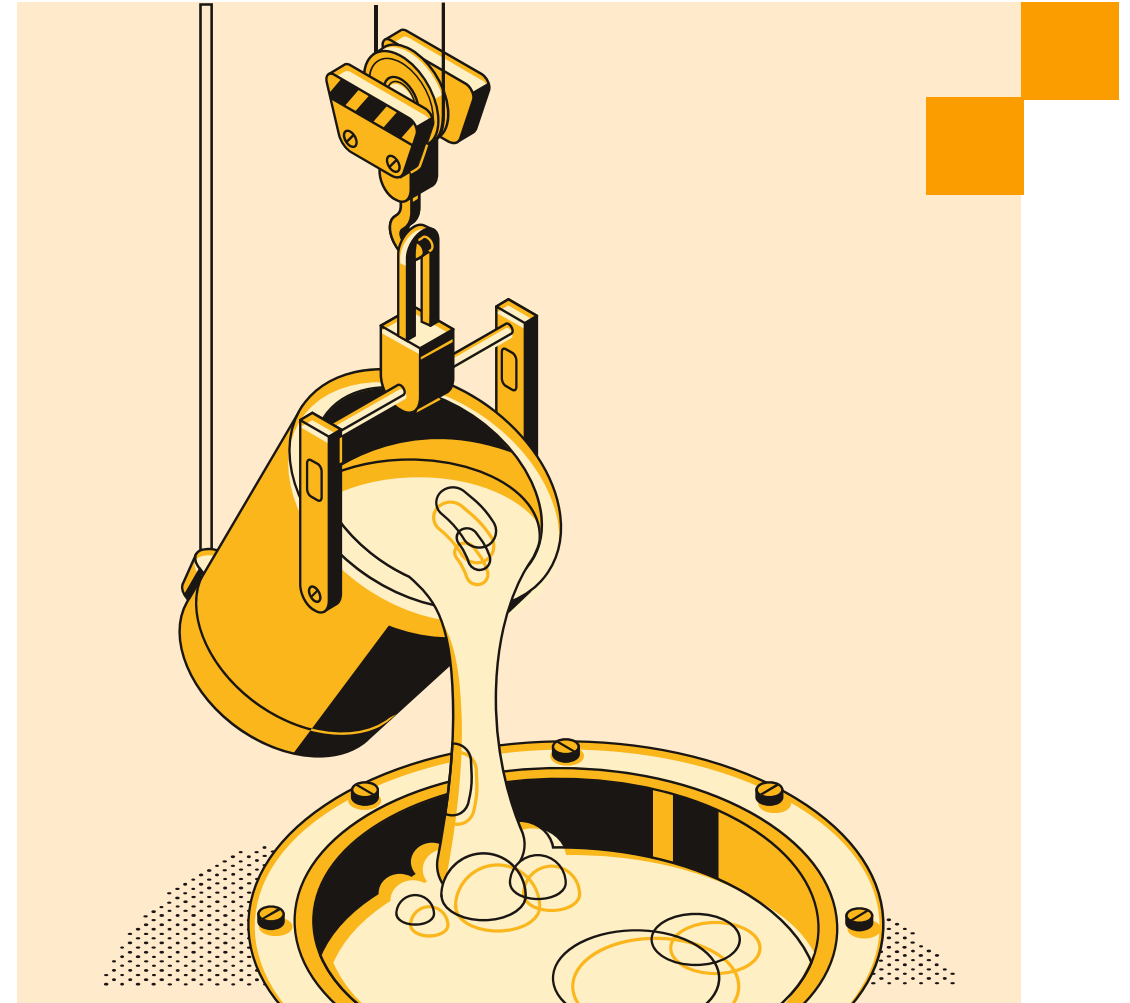
# Growth Strategy



**Driving Growth through High-value, Differentiated Products, Operational Excellence and Financial Discipline**

# Company Overview

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# Company at a glance



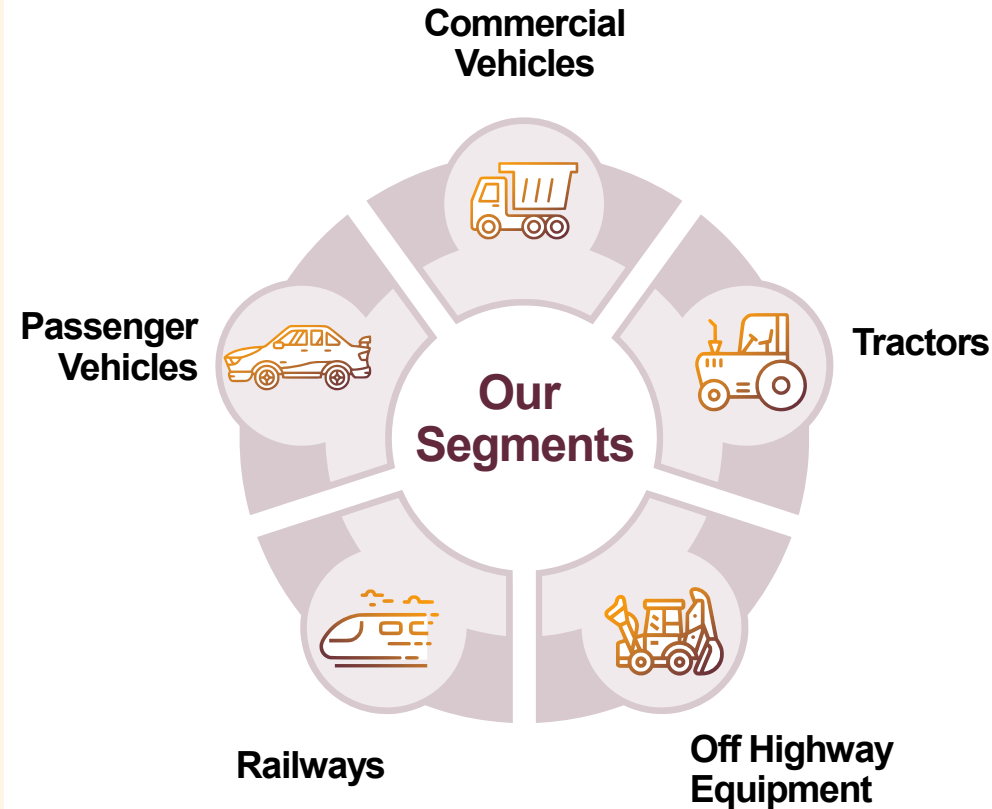
Nelcast Limited is a leading producer of Ductile & Grey Iron Castings in India with an installed capacity of 160,000 Metric Tons/Year.



The Company caters to a marquee clientele of Original Equipment Manufacturers (OEMs) and Tier-1 customers in Commercial Vehicle, Tractor, Off-Highway Equipment, Railway & Passenger Vehicle segments.



Besides a strong position in the domestic market, Nelcast has a rapidly growing presence spread across North America, Europe and Southeast Asia.



## Where do we stand today?



# Key Products



## Commercial Vehicles



Forward  
Differential Carrier



Rear Differential Carrier



Bogie Suspension Bracket



## Tractors



Transmission Housing



Rear Axle Housing



4WD Axle Housing



## Off Highway Equipment



Trumpet Axle Housing



Monolithic Axle Housing



Forklift Steer Axle



## Railways



Brake Disc Friction Ring



Metro Rail Baseplates



## Passenger Vehicles



Differential Carrier



Differential Case

# Our Well-Equipped Plants



**Gudur**

## INSTALLED CAPACITY

**60,000 Metric Tons per Year**

## MOULDING LINES

- Line 1: DISA Flex 70 with Double Squeeze
  - 800 X 700 X 300 + 300 mm (2013)
- Line 2: DISA Flex 90 with Double Blow
  - 1230 X 1000 X 450+400 mm (2016)
- Line 3: DISA Flex 90 with Double Squeeze
  - 1230 X 1000 X 450+400 mm (2022)
- Inductotherm Flexpour Pouring Machine with synchronized pouring. Equipped with automated Metal Stream Inoculation
- Automatic Core Setting devices
- Automatic In-cycle Tool Change System



**Ponneri**

## INSTALLED CAPACITY

**40,000 Metric Tons per Year**

## MOULDING LINES

- Line 1: KW DFM with AirPressplus2000
  - 1200 X 900 X 400 + 400 mm (2001)
- ABP PressPour System delivers the metal at constant temperature with induction heating. Equipped with automated Metal Stream Inoculation System
- Automatic Core Setting Device
- Automatic In-cycle Tool Change System



**Pedapariya**

## INSTALLED CAPACITY

**60,000 Metric Tons per Year**

## MOULDING LINES

- Line 1: Sinto FCMX with Aeration Squeeze
  - 700 X 600 X 250 + 250 mm (2018)
- Line 2: KW MasterECO with TwinPress 4.0
  - 2100 X 1200 X 475 + 425 mm (2020)
- Loramendi SLC3-220 Core Cell with robotic core pickup & painting integrated with Conveyors, Automated Storage/Retrieval System (ASRS) and Autonomous Guided Vehicles (AGV) for core handling
- Fujiwa-Denki & Inductotherm Flexpour Pouring machines with synchronized pouring. Equipped with automated Metal Stream Inoculation System.
- Automatic Core Setting Device
- Automatic In-cycle Tool Change System

# Our Journey



Nelcast Private Limited was established by P. Radhakrishna Reddy with a modest capacity of 1000 Metric tons/year

1980-85



Start of Production at the Gudur (AP) Plant



Commencement of exports to the US

1990-95



Entry into Tractor segment



Commencement of exports to Europe

2000-05



Commissioning of first High Pressure Automatic Moulding Line at Ponneri Plant



Awarded the ISO 14001 (Environment) & ISO 18001 Accreditation

2005-10



Successful IPO and listing on BSE & NSE



Commencement of exports to Thailand

2010-15



Entry into Off-Highway Equipment segment



Start of Production at the Pedapariya (AP) plant with fourth High Pressure Moulding Line

2015-20



Awarded ISO 50001 Certification for Energy Management System



Crossed the ₹400 Crores mark in exports in FY24

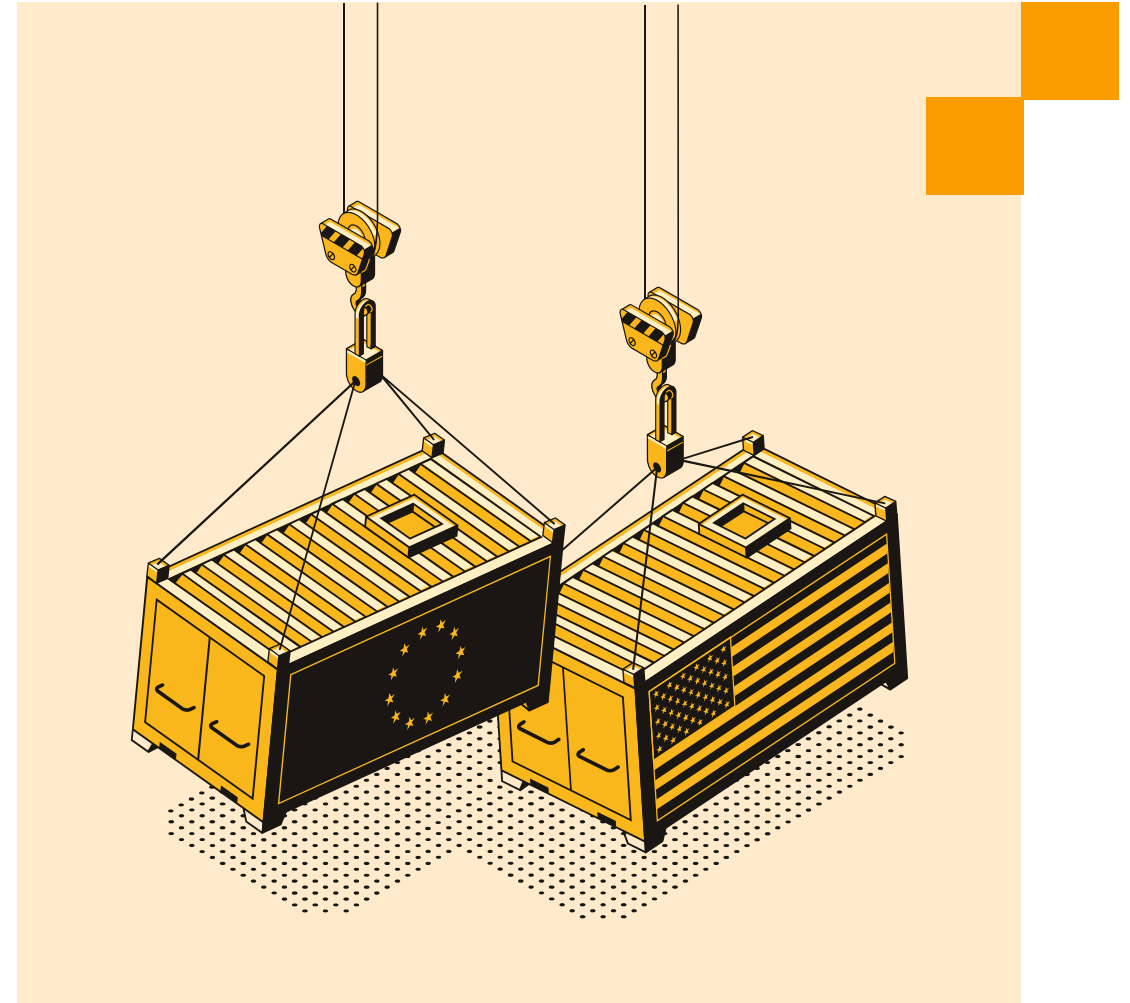
2020-Present



Modernisation of Unit-1 in Gudur with sixth High Pressure Moulding Line  
For the first time in history of Nelcast, developed single casting product of ~500 kg

# Why Nelcast?

|                                                     |    |
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| Strong Business Foundation                          | 17 |
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| Focused on a Sustainable Future                     | 21 |



# Our Strengths



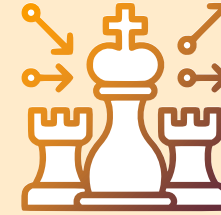
1

**Diversified Customer  
base with strong  
relationships**



2

**Strategic  
Location**



3

**Strategic Business  
Foundation**



4

**Strong Export  
Growth Potential**



5

**Large Market  
Opportunity**



6

**Led by an  
Experienced Board**

# ① Diversified Customer Base with Strong Relationships

- Customers in Commercial Vehicle, Tractor, Off-Highway Equipment, Railways and Passenger Vehicles
- Has a distinguished customer base of more than 40 customers that includes OEMs and Tier 1 companies
- A one-stop shop for its customers for Grey Iron, Ductile Iron and Austempered Ductile Iron ranging from 0.5 Kg to 500 Kg
- Awards received over the past few years serve as a validation of our efforts as we focus on delivering value to our customers
- Strong customer positioning, with ~80% of export products and 50–60% of domestic products being single-sourced

## Top OEM Customers



DAIMLER



## Top Tier-1 Customers



Partner of 1<sup>st</sup> Choice

To TAFE, Tata Motors, DANA, Ashok Leyland, Automotive Axles, Meritor and many others

## Awards



2023

IIF – CHENNAI  
Best Exporter of the  
Year



2023

AUTOMOTIVE AXLES  
Excellence in New Facility  
Creation in Castings



2023

TATA MOTORS  
Award for Cost  
Competitiveness



2022

AUTOMOTIVE AXLES  
Excellence in New  
Product Development



2022

TATA MOTORS  
Extraordinary Support

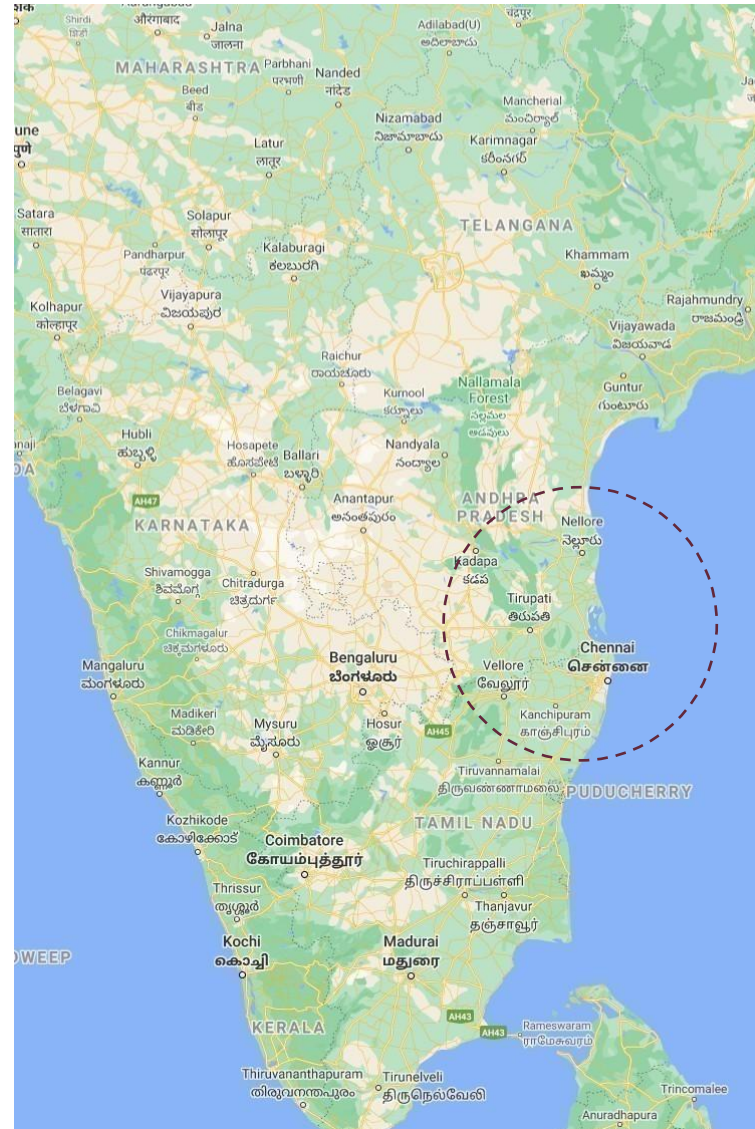


2021

AUTOMOTIVE AXLES  
Platinum Award for Best  
Quality

## ② Strategic Location

- Plants are in close proximity (37-140 KM) to Chennai, a major manufacturing hub for automotive companies forms both a key customer base for Nelcast and a reliable source of steel scrap, a crucial raw material
- All 3 plants are within 15-110KM of India's largest source of Silica Sand near Gudur
- Chennai's International airport with direct flights to Europe, Middle-East & Southeast/East Asia makes it convenient for customers to visit and see the world class facilities firsthand
- Close proximity to Krishnapatnam & Chennai seaports gives easy access to Nelcast to reach its customers around the world

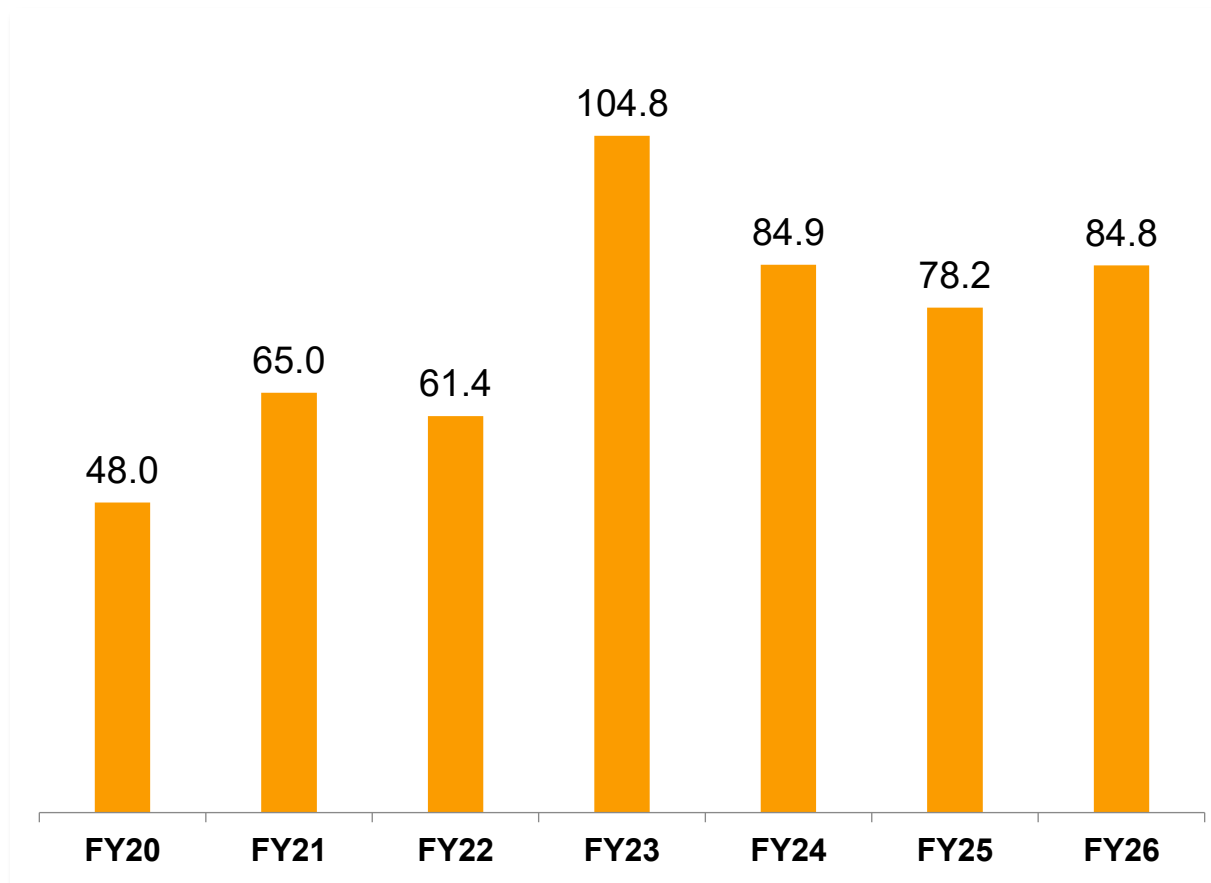


\*Distance from Chennai

### 3 Strong Business Foundation

- Received an investment grade rating for short term (A1) and long term (A) fund from ICRA on the back of adequate liquidity, strong relationship with major OEMs and a diversified clientele
- Installed Capacity has been created for 160,000 Metric Tons per Year. Can be further enhanced by 50,000 MT within the existing plants with minimal investment

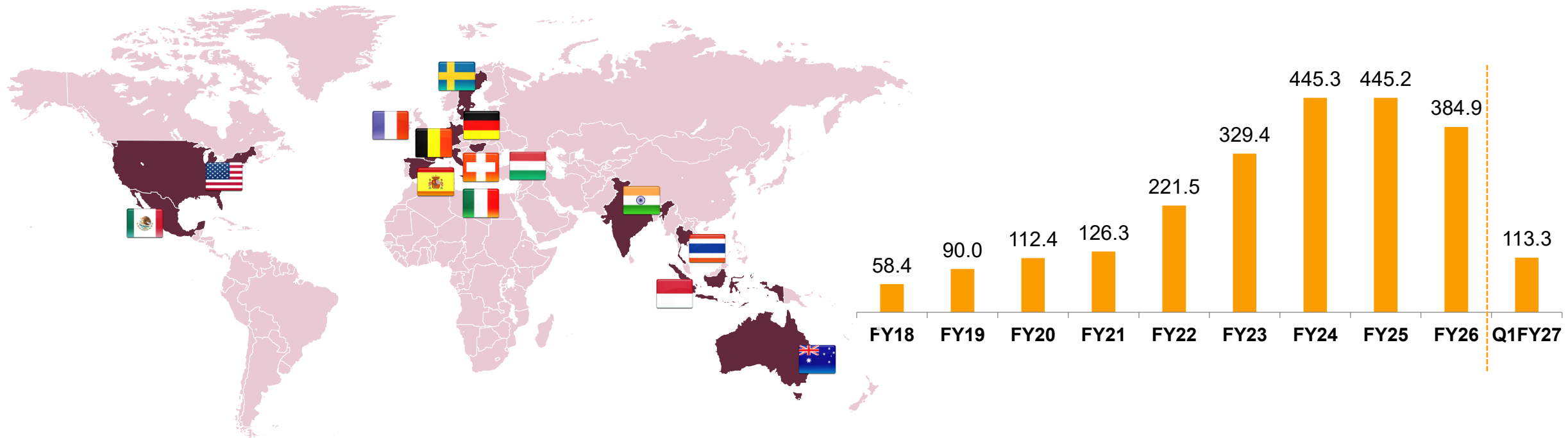
Cash & Cash equivalents (in ₹ Cr)



## 4 Strong Export Growth Potential

- India is being viewed as a key cog in the global automotive supply chain and sourcing machined castings from India is now becoming an attractive option for global customers.
- Nelcast is among only a few companies in the industry capable of meeting the requirements of top global OEMs & Tier 1s.
- Currently, Nelcast exports machined castings to reputable corporates in North America, Europe and Southeast Asia.
- In FY26, exports were impacted by slowdown in the U.S. economy, amid geo-political headwinds

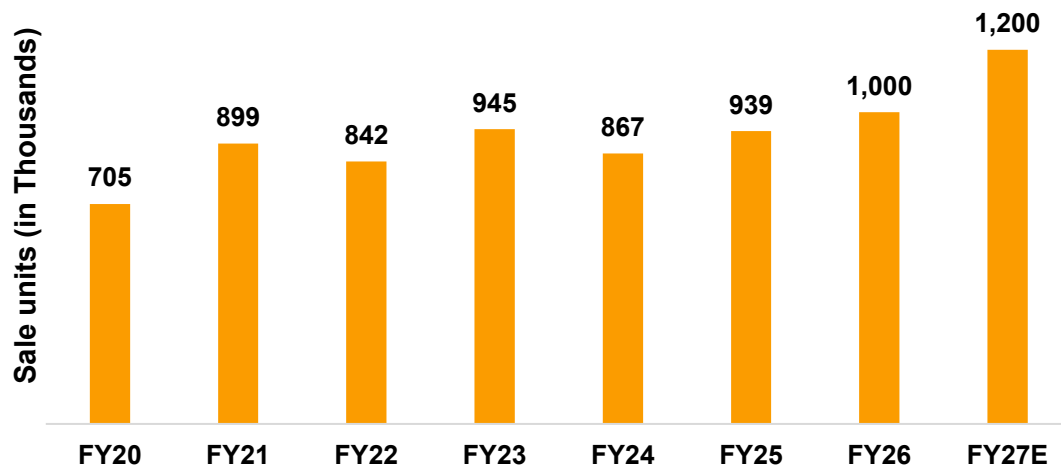
Revenue from Exports (in ₹ Cr.)



# 5 Large Market Opportunity

## Indian Tractor Industry

Tractor Industry sales grew by 23.5% YoY in FY26; India's tractor industry recorded highest-ever annual sales in FY26, with total wholesale dispatches reaching 11.6 lakh units



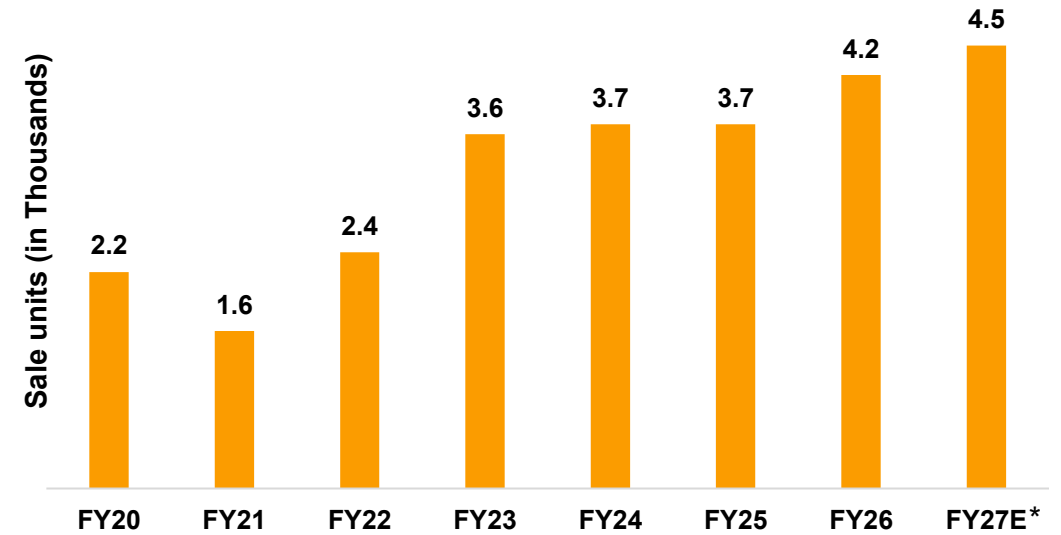
Source: Tractors and Mechanization Association

- Tractor industry witnessed strong demand after GST rate cut from 12% to 5%
- The growth was mainly driven by an above-normal monsoon, which improved farm production and strengthened rural demand
- Additionally, Trem V norms resulted in pre-buying of tractors during FY26
- According to Crisil ratings, tractor sales are projected at ~12 lakh units in FY27

Source: SIAM, Yes Securities Research Report

## Indian M&HCV Industry

The Indian medium and heavy commercial vehicle (M&HCV) industry volume is entering a period of modest growth; 5-7% in FY27.



Source: SIAM, CMIE

- Medium and heavy duty truck sales stood at about 4.22 lakh units in FY26
- M&HCV exports recorded a healthy growth of 12.9% YoY, reaching 48,200 units in FY26
- Higher freight rates, better affordability from GST rationalisation, and an ageing truck fleet of around 10 years, are expected to drive replacement demand in FY27-28

\* Calculated as per industry expectation of 5-7% growth

# 6 Led by an Experienced Board



**Vinod K Dasari**  
Chairman

- MBA from Kellogg and a Master's in Engineering Management from McCormick, Northwestern University,
- Over 35 years in diverse roles including MD of Timken India, joint MD at Cummins India, and CEO/MD of Ashok Leyland and Royal Enfield, where he propelled the brand to success.



**D. Sesha Reddy**  
Director

- Chairman of Dodla Diary and Nelcast
- Possesses wide industrial entrepreneurial experience
- Has been on the Board of Nelcast since its inception



**P. Deepak**  
Managing Director

- MBA from Kellogg School of Management
- MS in Engineering Management
- Industrial experience at M/s. Federal-Mogul Corp., USA, M/s. Nelcast USA Inc. and M/s. Deere & Company



**P. Divya**  
Director

- MS in Network Information Systems, BE degree with Honours in Computer Engineering
- Managed various projects globally, ultimately specializing in Change Management & Governance at Deutsche Bank



**R. Sridharan**  
Director

- Graduate from Madras University
- Served as the Managing Director & Group Executive of SBI, and MD of Clearing Corporation of India Limited and its wholly owned subsidiary Clearcorp Dealing Systems India Limited



**A. Balasubramanian**  
Director

- Bachelors degree in Science and a Chartered Accountant
- About 35 years of experience in the areas of Banking, Finance and Management
- Worked in Punjab National Bank for about 30 years at various capacities and retired as Chief General Manager



**Maheswari Mohan**  
Director

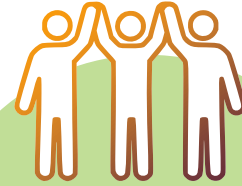
- Post Graduate in M.A (Psychology) and LL.M (IPR & Cyber Laws). Certified by Indian Institute of Arbitration & Mediators, Cochin
- About 29 years of experience in the field of law, practicing in High Courts representing Corporate/MNC's/General public

# Focused on a Sustainable Future

- **Renewable energy:**  
**About 65% of the power requirement is met through renewable sources**
- Plantation of trees
- Core sand reclamation
- Building with bricks made out of waste black sand
- Environmental Investments



**Protecting the Environment**



**Giving back to the Community**

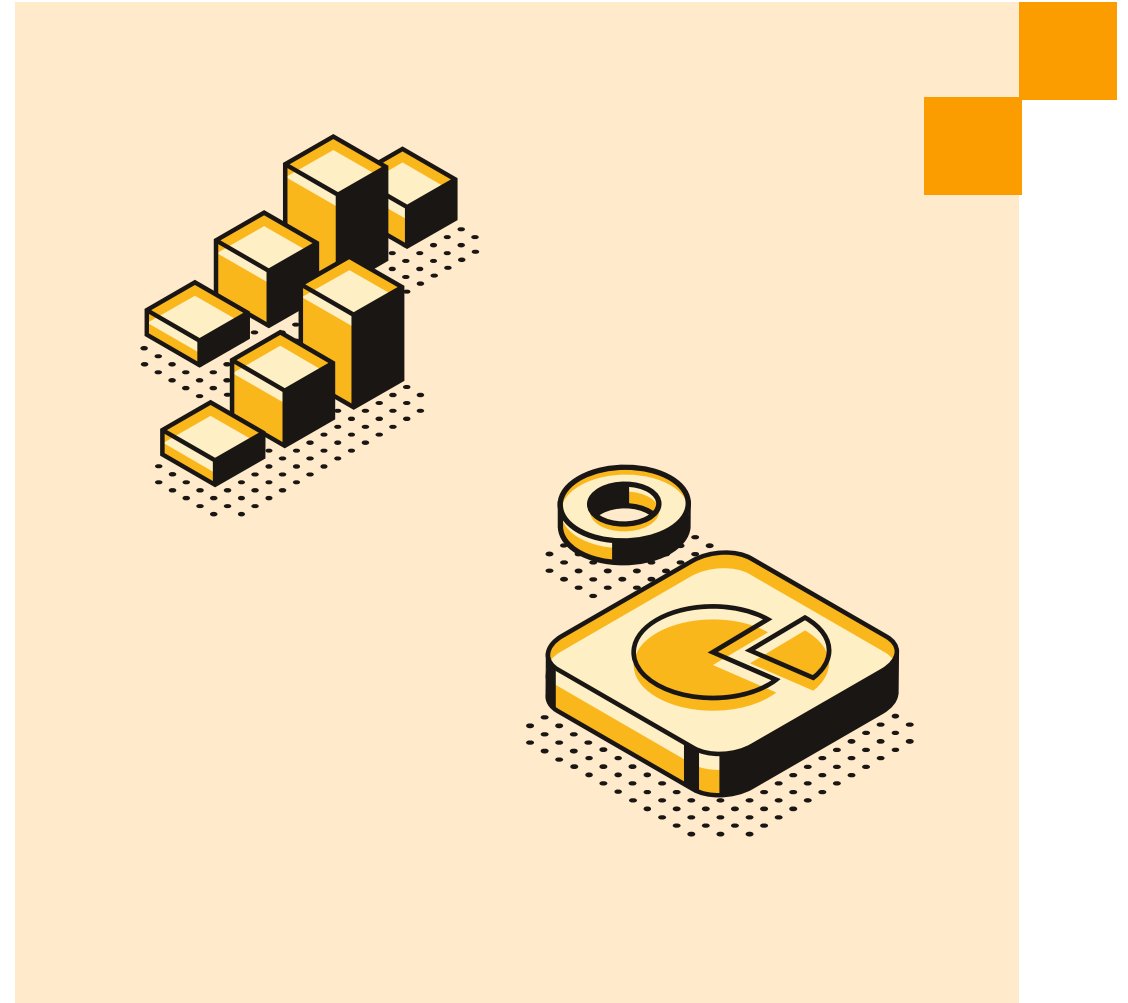
- Blood donation camps
- Providing medical support to hospitals
- Supporting schools
- Clinic & health camps
- 15–20% lower power cost than grid rates



# Annual Financials

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# Profit & Loss Highlights

| Consolidated (in INR Cr.)            | FY21         | FY22         | FY23           | FY24           | FY25           | FY26           |
|--------------------------------------|--------------|--------------|----------------|----------------|----------------|----------------|
| Revenue from Operations              | 615.0        | 927.3        | 1,264.0        | 1,266.9        | 1,251.7        | 1,328.4        |
| <b>Total Income</b>                  | <b>619.9</b> | <b>936.7</b> | <b>1,280.1</b> | <b>1,281.2</b> | <b>1,268.8</b> | <b>1,342.4</b> |
| Total Expenses                       | 607.6        | 917.7        | 1,184.6        | 1,174.7        | 1,163.2        | 1,217.9        |
| <b>EBITDA</b>                        | <b>51.3</b>  | <b>67.5</b>  | <b>95.5</b>    | <b>106.5</b>   | <b>105.6</b>   | <b>124.5</b>   |
| D&A                                  | 21.7         | 22.6         | 24.0           | 24.1           | 24.8           | 27.0           |
| <b>EBIT</b>                          | <b>29.5</b>  | <b>44.9</b>  | <b>71.5</b>    | <b>82.4</b>    | <b>80.8</b>    | <b>97.5</b>    |
| Finance cost                         | 17.2         | 25.8         | 31.2           | 31.6           | 35.3           | 32.5           |
| <b>PBT (after exceptional items)</b> | <b>12.3</b>  | <b>19.1</b>  | <b>40.3</b>    | <b>68.6</b>    | <b>49.3</b>    | <b>64.9</b>    |
| Total Tax Expense                    | 3.3          | 4.8          | 10.6           | 14.2           | 12.0           | 16.5           |
| <b>PAT</b>                           | <b>9.0</b>   | <b>14.2</b>  | <b>29.7</b>    | <b>54.4</b>    | <b>37.3</b>    | <b>48.4</b>    |

# Balance Sheet Highlights

| Consolidated (in INR Cr.)            | Mar'21       | Mar'22       | Mar'23         | Mar'24         | Mar'25         | Mar'26         |
|--------------------------------------|--------------|--------------|----------------|----------------|----------------|----------------|
| <b>Total non-current assets</b>      | <b>474.3</b> | <b>484.0</b> | <b>488.1</b>   | <b>524.6</b>   | <b>539.8</b>   | <b>530.7</b>   |
| Inventories                          | 118.4        | 158.7        | 158.2          | 189.7          | 180.2          | 190.9          |
| Trade receivables                    | 164.2        | 240.4        | 255.9          | 300.9          | 339.9          | 356.1          |
| Cash & cash equivalents              | 65.0         | 61.4         | 104.8          | 84.9           | 78.2           | 84.8           |
| <b>Total current assets</b>          | <b>365.5</b> | <b>479.1</b> | <b>540.4</b>   | <b>607.0</b>   | <b>624.6</b>   | <b>668.0</b>   |
| <b>Total assets</b>                  | <b>839.7</b> | <b>963.0</b> | <b>1,028.5</b> | <b>1,131.6</b> | <b>1,164.4</b> | <b>1,198.7</b> |
| <b>Equity</b>                        | <b>432.8</b> | <b>444.4</b> | <b>471.1</b>   | <b>521.9</b>   | <b>555.6</b>   | <b>599.4</b>   |
| Long-term Borrowings                 | 107.5        | 137.4        | 100.7          | 98.0           | 68.6           | 36.9           |
| <b>Total non-current liabilities</b> | <b>144.5</b> | <b>178.4</b> | <b>144.7</b>   | <b>144.0</b>   | <b>117.2</b>   | <b>88.0</b>    |
| Short-term Borrowings                | 107.2        | 142.1        | 203.0          | 231.0          | 225.8          | 220.3          |
| Trade Payables                       | 128.0        | 180.6        | 182.7          | 217.1          | 248.4          | 266.1          |
| <b>Total current liabilities</b>     | <b>262.4</b> | <b>340.3</b> | <b>412.6</b>   | <b>465.8</b>   | <b>491.5</b>   | <b>511.4</b>   |
| <b>Total equity and liabilities</b>  | <b>839.7</b> | <b>963.0</b> | <b>1,028.5</b> | <b>1,131.6</b> | <b>1,164.4</b> | <b>1,198.7</b> |



# Thank You

For further details please contact:

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