



PENNAR INDUSTRIES LIMITED

Date: 27th June, 2017

Place : Hyderabad

Mr. Sailee Pawaskar
Assistant Manager Listing Compliance
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai 400051

Dear Sir,

Sub: Submission of Clarification - reg.
Ref: Your e-Mail dated 22nd June, 2017

With reference to the subject cited above and in reciprocation to your aforesaid e-Mail, we hereby submit a detailed clarification in this regard.

1. Name of the entity(ies) with whom agreement/ JV is signed : M/s. Pennar Engineered Building Systems Limited
2. Area of agreement/JV ; Hyderabad
3. Domestic/international; International Market
4. Share exchange ratio / JV ratio; 50:50
5. Scope of business operation of agreement / JV : To Supply products & services of Pennar Industries Ltd (PIL) & Pennar Engineered Building Systems Ltd (PEBS Pennar) in United states of America
6. Details of consideration paid / received in agreement / JV; NIL
7. Significant terms and conditions of agreement / JV in brief; This is a 50:50 Joint Venture between PIL & PEBS Pennar.
8. Whether the acquisition would fall within related party transactions and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length"; PEBS Pennar is the Subsidiary of PIL and they have entered this JV at arm's length basis.
9. Size of the entity(ies); PEBS Gross sales for FY 17 is Rs 570.3 Crs & PIL's Gross Sales for FY 17 is Rs 1718.2 Crs
10. Rationale and benefit expected. The companies expect to increase their markets by supplying products & services in United States of America. This will help the companies to increase their export revenue & margins.

Kindly take the same on your record.

Thanking you

Yours faithfully,

for Pennar Industries Limited

Mirza Mohammed Ali Baig
Company Secretary & Compliance Officer



ACS No. 29058

Manufacturers of Cold Roll Formed Sections, Cold Rolled Steel Strips, Metal Crash Barriers, Industrial Components, ERW and Precision Tubes, Solar Mounting Structures & Hydraulic Cylinders

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