



**Report of segment wise Revenue, Results and Capital Employed, under Clause 41 of the Listing Agreement, for the quarter ended on 30<sup>th</sup> June, 2011**

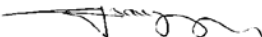
Rs. lakhs

| Particulars                                                               | Three months ended on 30 <sup>th</sup> June, 2011 (un-audited) | Three months ended on 30 <sup>th</sup> June, 2010 (un-audited) | Previous accounting year 2010-11 (audited) |
|---------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|--------------------------------------------|
| <b>1. Segment Revenue (net sales / income, including Sales Tax)</b>       |                                                                |                                                                |                                            |
| a) Bulk Chemicals                                                         | 4518                                                           | 2913                                                           | 12012                                      |
| b) Formulations                                                           | 5620                                                           | 5870                                                           | 23211                                      |
| c) Job Work                                                               | 230                                                            | 203                                                            | 1098                                       |
| d) Unallocated (Others)                                                   | 212                                                            | 354                                                            | 2203                                       |
| <b>Total</b>                                                              | <b>10580</b>                                                   | <b>9340</b>                                                    | <b>38524</b>                               |
| Less : Inter-segment Revenue                                              | 289                                                            | 298                                                            | 1350                                       |
| <b>Net Sales / Income from Operations</b>                                 | <b>10291</b>                                                   | <b>9042</b>                                                    | <b>37174</b>                               |
| <b>2. Segment Results : Profit (+) / Loss (-) before tax and interest</b> |                                                                |                                                                |                                            |
| a) Bulk Chemicals                                                         | 783                                                            | 275                                                            | 1458                                       |
| b) Formulations                                                           | 2212                                                           | 2223                                                           | 11001                                      |
| c) Job Work                                                               | 189                                                            | 165                                                            | 872                                        |
| d) Unallocated (Others)                                                   | -932                                                           | -930                                                           | -5513                                      |
| <b>Total</b>                                                              | <b>2252</b>                                                    | <b>1733</b>                                                    | <b>7818</b>                                |
| Less : Interest                                                           | 530                                                            | 343                                                            | 1420                                       |
| <b>Total Profit before Tax</b>                                            | <b>1722</b>                                                    | <b>1390</b>                                                    | <b>6398</b>                                |
| <b>3. Capital Employed (Segment Assets – Segment Liabilities)</b>         |                                                                |                                                                |                                            |
| a) Bulk Chemicals                                                         | 23141                                                          | 16012                                                          | 15055                                      |
| b) Formulations                                                           | 22320                                                          | 18259                                                          | 23390                                      |
| c) Job Work                                                               | 277                                                            | 310                                                            | 216                                        |
| d) Unallocated (Others)                                                   | -9902                                                          | -3393                                                          | -3971                                      |
| <b>Total</b>                                                              | <b>35836</b>                                                   | <b>31188</b>                                                   | <b>34690</b>                               |

The above report of segment-wise revenue, results and capital employed for the three months ended on 30<sup>th</sup> June, 2011 was considered and taken on record by the Board of Directors at a meeting held at Hyderabad, on Friday, the 12<sup>th</sup> August, 2011.

Dated at Hyderabad, this, the 12<sup>th</sup> August, 2011.

for and on behalf of the Board of Directors,  
NATCO Pharma Limited,

  
V.C. Nannapaneni  
Chairman & Managing Director

NATCO Pharma Limited  
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