

Namo eWaste Management Limited

An ISO 14001:2015 & ISO 9001:2015 Certified

Date: November 14, 2024

To, National Stock Exchange of India Limited Exchange plaza, Bandra-Kurla Complex, Bandra (E) Mumbai - 400051

SYMBOL: NAMOEWASTE

Subject: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended on 30th September 2024

Dear Sir/Madam,

This is in continuation of the Intimation for Earning Conference Call for Half Yearly-1 F.Y. 2024-25 and Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of NAMO EWASTE MANAGEMENT LIMITED highlighting the performance of the Company for the half year ended on 30th September, 2024.

Kindly take the same on records.

Thanking you,

Yours faithfully,

For Namo Ewaste Management Limited

Aksha Digitally signed

by Akshay Jain Date: 2024.11.14

v Jain 16:42:37 +05'30'

Akshay Jain

Managing Director DIN: 06763819

Encl: Presentation



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Corp. Office: 14/1, Main Mathura Road, Faridabad-121003 (Haryana)

CIN No.: U74140DL2014PLC263441



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GSTIN: 06AAECN6113C1ZZ



Namo eWaste Management Limited



H1 FY25 INVESTOR PRESENTATION

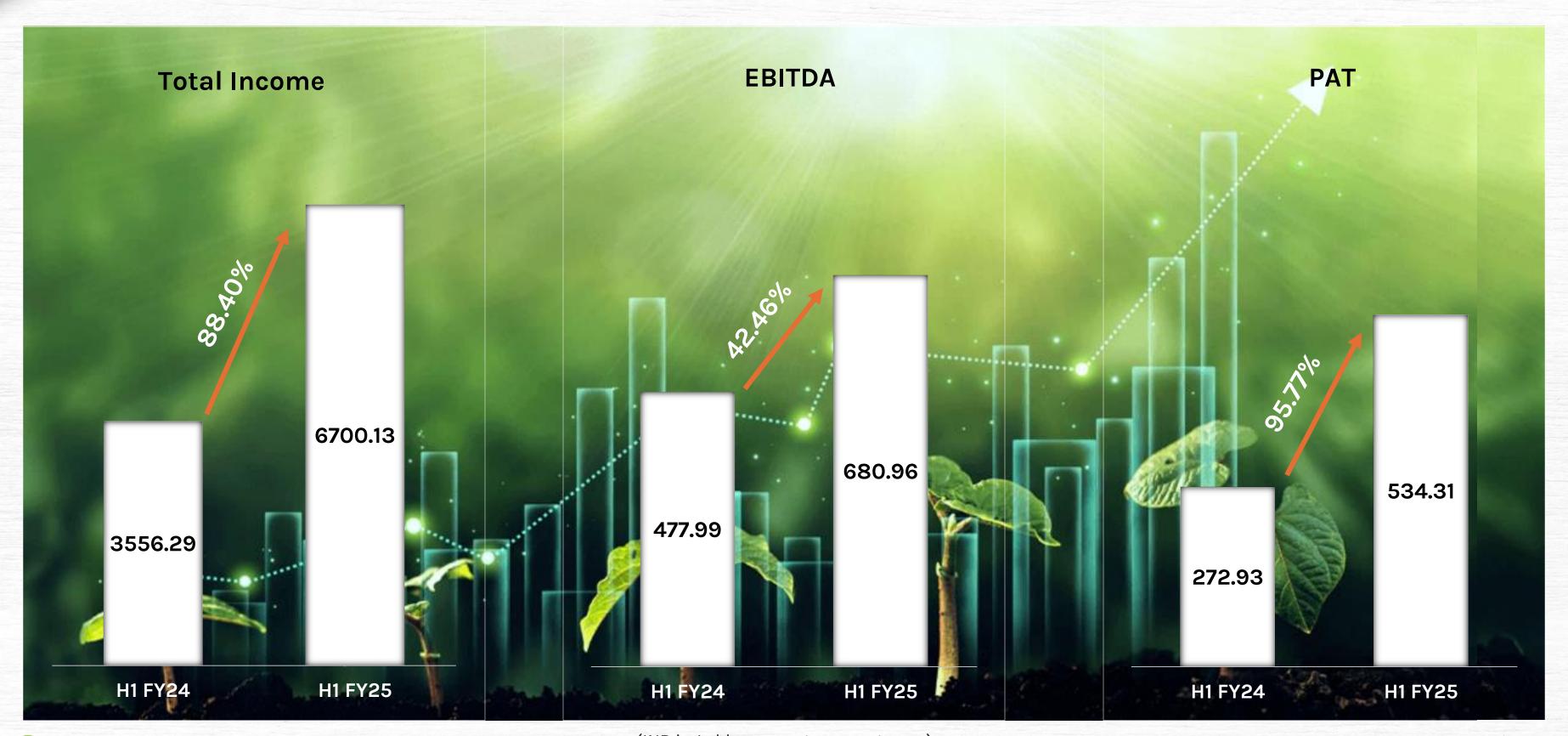


HIGHIGHTS



Revenue Composition









Profit & Loss Statement



(INR in Lakhs)

			(INR IN Lakins)
Particulars	H1 FY25	H1 FY24	Y-o-Y Growth %
Net Sales	6683.36	3555.28	
Other Income	16.77	1.01	
Total Income	6700.13	3556.29	88.40
Total Expenditure	6019.17	3078.30	
EBIDTA	680.96	477.99	42.46
EBIDTA(%)	10.16	13.44	(24.40)
PBT	524.36	377.39	38.94
PAT	534.31	272.93	95.77
PATM(%)	7.97	7.67	3.91
EPS(₹)	2.34	5.99	(60.93)

Balance Sheet



(INR in Lakhs)

Equities & Liabilities H1 FY25 H1 FY24 Equity 2286.75 455.52 Reserves and Surplus 6280.68 2669.20 Net Worth 8567.43 3124.72 Non Current Liabilities Long-Term Borrowings 45.36 419.61 Deferred Tax Liabilities 0.00 20.60 Long Term Provision 15.40 0.00 Total Non Current Liabilities 60.76 440.21 Current Liabilities 503.99 697.42 Short-Term Borrowings 1120.24 335.27 Trade Payables 503.99 697.42 Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84 Total Liabilities 10817.31 5111.77			
Reserves and Surplus 6280.68 2669.20 Net Worth 8567.43 3124.72 Non Current Liabilities	Equities & Liabilities	H1 FY25	H1 FY24
Net Worth 8567.43 3124.72 Non Current Liabilities	Equity	2286.75	455.52
Non Current Liabilities Long-Term Borrowings 45.36 419.61 Deferred Tax Liabilities 0.00 20.60 Long Term Provision 15.40 0.00 Total Non Current Liabilities 60.76 440.21 Current Liabilities Short-Term Borrowings 1120.24 335.27 Trade Payables 503.99 697.42 Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Reserves and Surplus	6280.68	2669.20
Long-Term Borrowings45.36419.61Deferred Tax Liabilities0.0020.60Long Term Provision15.400.00Total Non Current Liabilities60.76440.21Current Liabilities503.99697.42Short-Term Borrowings1120.24335.27Trade Payables503.99697.42Short Term Provisions113.5290.54Other Current Liabilities451.37423.61Total Current Liabilities2189.121546.84	Net Worth	8567.43	3124.72
Deferred Tax Liabilities 0.00 20.60 Long Term Provision 15.40 0.00 Total Non Current Liabilities 60.76 440.21 Current Liabilities Short-Term Borrowings 1120.24 335.27 Trade Payables 503.99 697.42 Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Non Current Liabilities		
Long Term Provision15.400.00Total Non Current Liabilities60.76440.21Current Liabilities503.92335.27Trade Payables503.99697.42Short Term Provisions113.5290.54Other Current Liabilities451.37423.61Total Current Liabilities2189.121546.84	Long-Term Borrowings	45.36	419.61
Total Non Current Liabilities60.76440.21Current Liabilities1120.24335.27Short-Term Borrowings1120.24335.27Trade Payables503.99697.42Short Term Provisions113.5290.54Other Current Liabilities451.37423.61Total Current Liabilities2189.121546.84	Deferred Tax Liabilities	0.00	20.60
Current Liabilities Short-Term Borrowings 1120.24 335.27 Trade Payables 503.99 697.42 Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Long Term Provision	15.40	0.00
Short-Term Borrowings1120.24335.27Trade Payables503.99697.42Short Term Provisions113.5290.54Other Current Liabilities451.37423.61Total Current Liabilities2189.121546.84	Total Non Current Liabilities	60.76	440.21
Trade Payables 503.99 697.42 Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Current Liabilities		
Short Term Provisions 113.52 90.54 Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Short-Term Borrowings	1120.24	335.27
Other Current Liabilities 451.37 423.61 Total Current Liabilities 2189.12 1546.84	Trade Payables	503.99	697.42
Total Current Liabilities 2189.12 1546.84	Short Term Provisions	113.52	90.54
	Other Current Liabilities	451.37	423.61
Total Liabilities 10817.31 5111.77	Total Current Liabilities	2189.12	1546.84
	Total Liabilities	10817.31	5111.77

		(<u></u>
Assets	H1 FY25	H1 FY24
Non Current Assets		
Fixed Assets	2127.51	2165.64
Deferred Tax Assets	104.26	0.00
Other Non Current Assets	395.03	488.61
Total Non Current Assets	2626.80	2654.25
Current Assets		
Cash & Bank Balance	3184.73	144.68
Inventories	3135.55	1465.61
Trade receivables	1479.97	677.10
Short-Term Loans and Advances	0.00	0.00
Other Current Assets	390.25	170.12
Total Current Assets	8190.50	2457.51
Total Assets	10817.30	5111.76





Innovating for a Greener Future @Namo eWaste



Established in 2014, **Namo eWaste Management Limited,** specializes in sustainable e-waste management.

Operating as a key player to ensure circular economy, we recycle electric and electronic waste to recover valuable metals like copper, aluminum, Iron silver, Gold, Mercury etc.

We source material through B2B (Producers, Manufacturers, Bulk Consumers), waste aggregators & B2C (collection drive & Awareness campaigns)

The state-of-the-art facility ensures environmentally responsible processing while maintaining cost-effectiveness, making us a leading player in India's e-waste management sector.

10+

Years of Experience

250+

Clients Served

100 +

Product Recycling Categories

300+

Team Size

25+

Awards and Recognition

FY24

PAT - INR **682.90** lakhs EBITDA – INR **1117.77** lakhs Revenue from operation – INR **10,093.18** lakhs





Key Facts & Essential Figures





03

Recycling Plant



26+

Collection center's across India



1st

To Start EPR Recycling In India



90% +

Women employees



70%

Access to India's e-waste



ISO & r2

Certified



30,500+ MTPA

Recycling Capacity



MEITY

Exclusive recovery technology



4,85,000+

Laptops Recycled as per 2024



33,636,400+

Mobiles Recycled as per 2024



1,241,444+

Home Appliances Recycled as per 2024



70,932,314+ kgs

E-waste Recycled as per 2024



Director's Profile & Key Managerial Personnel





Mr. Akshay Jain
Promoter and Managing Director
10+ Years Of Experience

- MA in International Business from University of Greenwich, London (2013)
- Core founding team member leading policy & business strategy
- Oversees operations, legal, finance & customer relationships



Mr. Sanjeev Kumar Srivastava Chief Executive Officer 35+ Years Of Experience

- Holds M.Sc. from University of Lucknow (1985)
- Leads business planning and development initiatives
- Ex-banker, Successful entrepreneur, and co-founder of multiple companies



Mr. Parikshit Satish Deshmukh
Whole Time Director
05+ Years Of Experience

- MA in International Business from Teesside University, UK (2016)
- Leads sales, marketing & HR administration
- Specializes in business development & organizational management

Mr. Sandeep Agarwal
Chief Financial Officer & CA
27+ Years Of Experience

- Oversees overall financial operations and accounting functions
- Expertise in financial leadership and management

Ms. Sarita
CS & Compliance Officer
8+ Years Of Experience

- Core responsibilities include managing corporate governance and secretarial compliance
- Expertise in overall regulatory and compliance functions

Mr. Ujjwal Kumar Non-Executive Director 08+ Years Of Experience

- B.Tech from Maharshi Dayanand University, Rohtak (2016)
- Leads e-waste procurement operations & general administration

Mr. Rojina Thapa
Independent Director & CA
04+ Years Of Experience

- Specializes in financial advisory
 & regulatory compliance
- Core focus on accounting & tax consulting services

Mr. Saurabh Shashwat Independent Director 07+ Years Of Experience

- Company Secretary since 2016 (ICSI qualified)
- Currently: Proprietor at Saurabh Shaswat and Associates











Journey Of Building A Sustainable World







Geographical Presence







Leveraging Strengths



End-to-End E-Waste Management Infrastructure

- Dedicated storage & dismantling unit enabling streamlined operations
- Comprehensive service portfolio including collection, transportation & data destruction
- Recovery capabilities for precious & semi-precious metals (Cu, Al, Fe)

Robust Market Presence

- Pan-India operations across 20 states/UTs
- Strategic partnerships with tech giants & fintech leaders



Proven Quality Excellence

- Multi-certified quality management systems
- Standardized production protocols ensuring consistent output

Dynamic Leadership

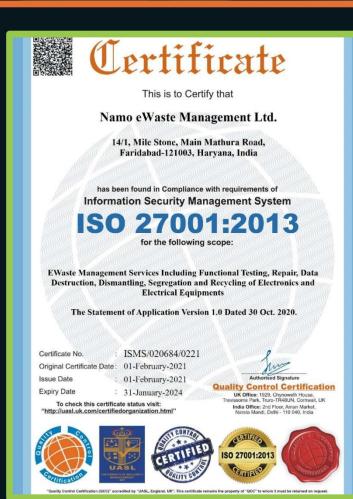
- Professional management ensuring operational excellence
- Track record of strategic growth initiatives



Building Trust Through Certified Quality & Sustainability





























Comprehensive E-Waste & Compliance Solutions



Reverse Logistics

To assist producers in complying with EPR guidelines, We offer a customized reverse logistics service to eliminate all the hassles of handling, transporting, and disposing of e-waste and products.

The goal is to make recycling easier for consumers, reduce waste in landfills, and reduce greenhouse gas emissions caused by mining, manufacturing, transportation & incineration.

Data Destruction

Concers regarding the security of confidential information on devices are a top concerns when it comes to e-waste management. In order to protect your data from being compromised, we provide 2X data destruction services at your door step, including Data Degaussing, Hard Disk Shredding & Software Data Destruction.



Electronic & Electrical eWaste

EEE recycling involves collecting, sorting, and recycling electronic products in order to reuse any salvageable materials in the electronics.

Namo has four certified facilities in India, with an annual capacity to shred up to a 1 lakh+ metric tons of electronics per year. This makes Namo one of the the biggest capacity e-waste processor in the industry. Through our specialized process we ensure responsible recycling of EEE waste.

ITAD

IT Asset Disposition (ITAD) is the practice of security and responsibility recycling electronic goods that are no longer needed or effective.

Namo is one of the leading ITAD providers in India. We have the ability to process both data-bearing and non-data bearing assets for your business. You'll have 100% data destruction and ensured environment compliance at the same time maximizing asset recovery value

EPR Services

Manufacturers, producers & importers are usually held responsible for the handling and disposal of certain e-waste products after their life has ended under e-waste guidelines 2022. This service enables producers to meet their EPR requirements and also helps them in undertaking the complete procedure of Logistics Management – from collection, transportation, through responsible disposal.





Revenue Streams







E-waste Recycling













Consulting – Extended Producer Responsibility, etc.







E-Waste Recycling



- Collection and dismantling of obsolete/damaged electronics
- Recovery of valuable materials (copper, aluminum, iron, plastic, zinc, brass)

Data Security

- Data destruction through degaussing
- Hard disk shredding
- Software-based data wiping

IT Asset Disposition

- Secure handling of IT equipment
- Safe disposal of hazardous materials

Expansion Highlights:

- In April 2023, the company acquired Techeco Waste Management LLP.
- Strategic move to expand business operations, particularly in e-waste recycling. (lithium battery recycling)

FY24 Y-O-Y Growth 36.24%

Environmental Benefits

Toxic Material Management Resource Conservation Carbon Footprint Reduction

Market Opportunities

Emerging Technologies Regional Growth Areas Value Chain Integration





Refurbishment





A process of restoring used or damaged electronic devices to a functional and satisfactory condition through testing, repairing, and cleaning.

Core Operations

- In-house team handling
- Component replacement
- Software updates
- Quality testing
- Professional cleaning

Market Approach

Products are sold at competitive prices through multiple channels, targeting cost-conscious consumers while maintaining quality standards.

Growth in Refurbishment Volume

FY24: 27,184 products



Y-O-Y Growth

FY24 Y-O-Y Growth 137.87%

Environmental Benefits

Reduces electronic waste
Conserves natural resources and energy
Decreases demand for raw materials

Market Opportunities

Potential for partnerships with OEMs
Capitalizes on trend towards
refurbished/used products
Builds brand reputation as sustainable,
socially conscious



Extended Producer Responsibility





EPR compliance assistance according to E-waste Management Rules 2022

EPR programs involve

- Collection
- Recycling
- Disposal of products at the end of their useful life.

Services include

- Compliance auditing
- Reporting
- Return filing
- Awareness programs for safe E-waste disposal



Environmental Benefits

Reduces waste going to landfills
Promotes recycling and resource recovery
Supports circular economy principles

Market Opportunities

Emerging Technologies Regional Growth Areas Value Chain Integration



Centers of Excellence: State-of-the-Art Manufacturing Facilities





56,500+ MTPATotal Capacity By Q2 FY26



26,000+ MTPA
New Capacity Addition

30,500 MTPA

Total Recycling Capacity

3,35,145.11 sq.ft.

Total Area of Units

5,200 MTPA 75,627.23 sq. ft.

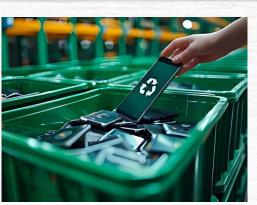
Manufacturing facility at Faridabad, Haryana





16,000 MTPA 1,72,330.21 sq. ft.

Storage & Dismantling Unit at Palwal, Haryana





9,300 MTPA 87,187.67 sq. ft.

Manufacturing facility at Nashik, Maharashtra







Leading the Green Revolution: Proposed Plant in Nashik



The lithium-ion battery recycling plant will complement the company's e-waste business, offering a growing opportunity in the face of rising battery waste.

2.5 acres
Land Area allotted

Proposed 11,050 MT Recycling Capacity

Q1 FY26
Expected to be Operational

Current status:

CTE received from MPCB: 21/02/2024

Location:

Tal Dindori, Nashik-422004









Expanding Green Footprint: Proposed Plant in Hyderabad



Hyderabad ranked 2nd in India for IT exports, valued at US\$ 32 billion in FY23

Telangana contributes 31% of India's software exports, ranking it as a significant IT hub.



Location: TSIIC Park Electronic Manufacturing Cluster, Maheshwaram, Telangana

Industrial Park Size: 310 acres

2 acres
Land Area allotted

Proposed 15,000 MT Recycling Capacity

Q2 FY26Expected to be Operational

Strategic Benefits:

- Access to the Southern IT market and reduced logistical costs for procurement
- Leverage the Electronics Manufacturing Ecosystem
- Optimize Logistics and Transportation
- Explore Circular Economy Opportunities
- Implement an Integrated Waste Management Approach





INDUSTRY OVERVIEW



E-Waste Generation & Recycling in India





3rd

India ranks globally in e-waste generation



3.2 million tons

Generates e-waste annually



5 million tons

Expected to reach by 2030



32.9% only

Undergoes proper recycling



78%

E-waste goes uncollected or is mismanaged



70%

Computer equipment accounts for e-waste

US\$ 57 billion

Global economic impact of precious metals lost through unrecycled e-waste

US\$ 3,428.75 million

Valuable Metal e-waste revenue opportunity by 2032

US\$ 3,286.92 million

Consumer electronics e-waste revenue opportunity by 2032







Source: thebrainyinsights, globenewswire

Regulatory Changes Impacting The E-Waste Industry





CPCB circular (CP-22/31/2024-WM-III-HO-CPCB-HO) dated: 9th September, 2024

Notice to be adhered by Producers, Manufacturers, Importers, Recyclers and Refurbishers

Introduction of a price floor for EPR credit exchange based on the different EEE item categories

	Categories of electrical and electronic equipment	EEE Items Category	EC in terms of EEE item category	Lowest Price for Exchange of EPR Certificate (Item Code Wise) = 0.3xEC (Rs. per Kg)
(i)	Information technology and telecommunication equipment:	ITEW	112	34
(ii)	Consumer Electrical and Electronics and Photovoltaic Panels	CEEW	74	22
(iii)	Large and Small Electrical and Electronic Equipment	LSEEW	76	23
(iv)	Electrical and Electronic Tools (With the exception of large- Scale Stationary Industrial Tools)	EETW	82	25
(v)	Toys, Leisure and Sports Equipment	TLSEW	34	10
(vi)	Medical Devices (With the Exception of All Implanted and Infected Products)	MDW	135	41
(vii)	Laboratory Instruments	LIW	136	41

Minimum rates set by the CPCB

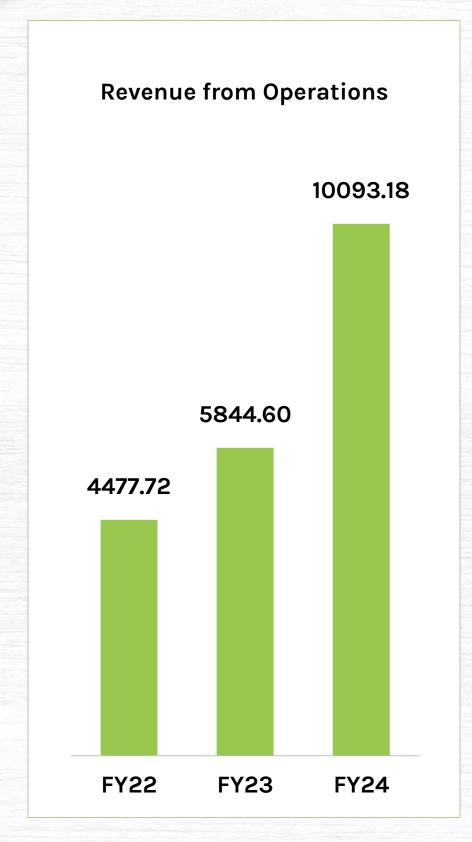


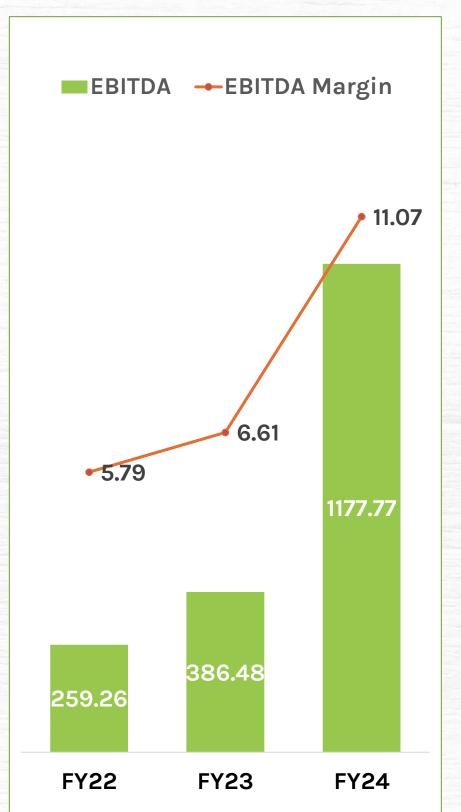


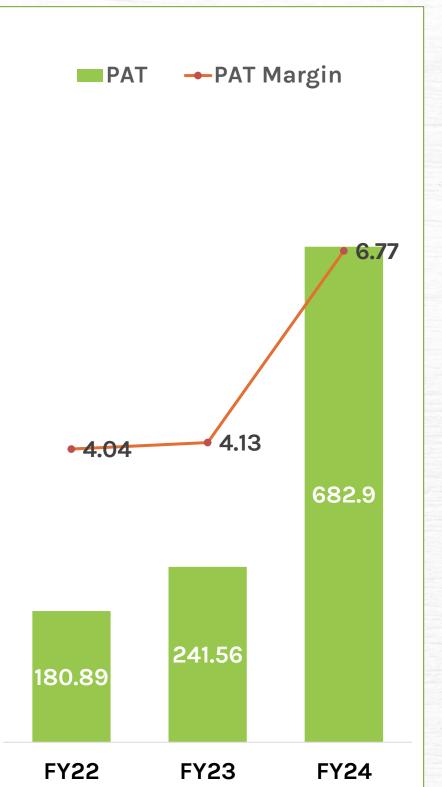


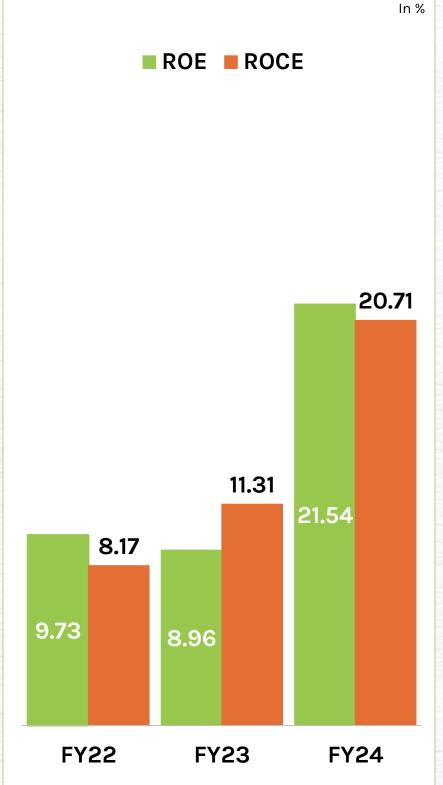
Key Financial Metrics



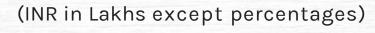












Restated Statement Of Profit And Loss



(IND in Lakha)

	(INR in Lakhs)			
Particular	Consolidated	Standalone		
	March 31, 2024	March 31,2023	March 31, 2022	
Revenue From Operation	10,093.18	5,844.60	4,477.72	
Other Income	14.44	11.47	31.28	
Total Income	10,107.62	5,856.07	4,509.00	
Expenditure				
Cost of Material Consumed	7,671.33	4,224.41	4,480.46	
Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	45.59	656.33	-743.27	
Employee Benefit Expenses	319.71	194.22	146.54	
Finance Cost	117.07	34.41	17.62	
Depreciation and Amortisation Expenses	117.06	44.80	34.06	
Other Expenses	922.93	379.07	331.73	
Total Expenditure	9,193.69	5,533.24	4,267.15	
Profit/(Loss) Before Exceptional & extraordinary items & Tax	913.93	322.83	241.85	
Exceptional item				
Profit/(Loss) Before Tax	913.93	322.83	241.85	
Tax Expense for Current Year	216.65	78.75	56.78	
Deferred Tax	14.37	2.52	4.19	
Net Current Tax Expenses	231.03	81.27	60.96	
Profit/(Loss) for the Year	682.91	241.56	180.89	
Profit/(loss) attributable to minority interest	-			
Profit/(Loss) for the Year	682.90	241.56	180.89	
Earnings Per Equity Share (FPES)				
Basic EPS (in INR)	4.33	1.62	1.24	
Par value of equity shares (in INR)	10.00	10.00	10.00	





Restated Statement Of Assets And Liabilities



(INR in Lakhs)

			(INR IN Lakh	
	Consolidated	Standalone		
Equity And Liabilities	March 31, 2024	March 31,2023	March 31, 2022	
Shareholders' Funds				
Share Capital	1,684.35	455.52	455.52	
Reserves & Surplus	1,841.82	2,109.24	1,871.69	
Money received against share warrants		250.00	250.00	
	3,526.17	2,814.76	2,577.21	
Minority Interest				
Non-Current Liabilities				
Long Term Borrowings	316.96	303.47	552.61	
Deferred Tax Liabilities (Net)	21.95	7.58	5.05	
Long Term Provisions	7.41	4.50	3.42	
	346.32	315.54	561.09	
Current Liabilities				
Short Term Borrowings	1,136.29	41.26	45.49	
Trade Payables	822.15	521.18	667.69	
total outstanding dues of micro enterprises and small enterprises; and	378.54	38.55		
"total outstanding dues of creditors other than micro enterprises and small enterprises."	443.61	482.63	667.69	
Other Current Liabilities	201.40	121.79	253.95	
Short Term Provisions	242.41	97.74	68.90	
	2,402.25	781.97	1,036.04	
Total	6,274.74	3,912.26	4,174.34	





Restated Statement Of Assets And Liabilities



(INR in Lakhs)

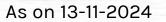
	(INR IN Lakns,		
ASSETS	Consolidated	Standalone	
ASSLIS	March 31, 2024	March 31,2023	March 31, 2022
Non-Current Assets			
Property, Plant & Equipment and Intangible Assets			
i) Tangible Assets			
(i) Gross Block	2,471.62	925.85	899.37
(ii) Depreciation	317.34	168.79	123.99
(iii) Net Block	2,154.28	757.06	775.38
ii) Intangible Assets			
(i) Gross Block		-	
(ii) Depreciation			_
(iii) Net Block			
iii) Capital Work in Progress		1,242.09	1,071.60
	2,154.28	1,999.15	1,846.98
Non-Current Investment			
Deferred Tax Assets (Net)			
Long Term Loans and Advances	121.99	370.86	355.88
Other Non-Current Assets			
	121.99	370.86	355.88
Current Assets			
Current Investments			
Inventories	1,852.41	820.34	1,185.28
Trade Receivables	1,460.22	481.69	296.97
Cash and Cash equivalents	72.08	17.19	26.48
Short-Term Loans and Advances	86.68	103.69	310.41
Other Current Assets	527.09	119.33	152.34
	3,998.47	1,542.25	1,971.48
Total	6,274.74	3,912.26	4,174.34

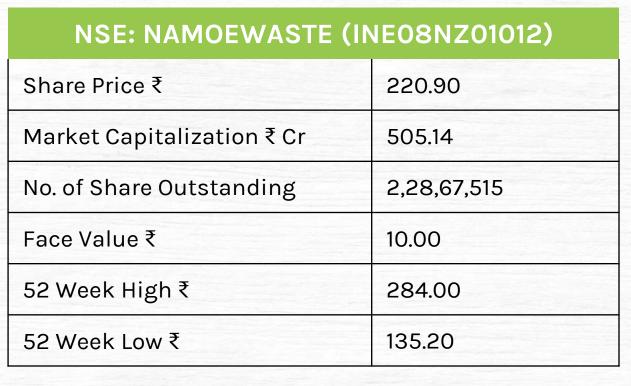




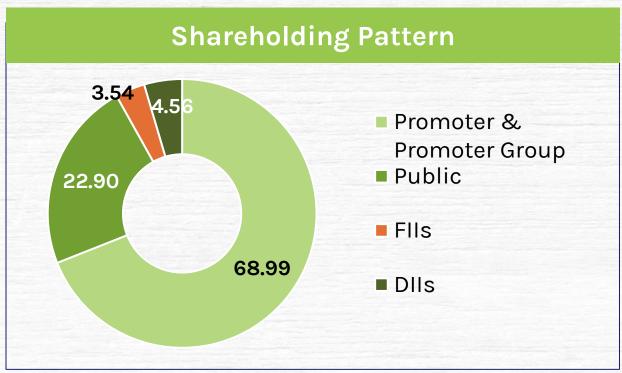
Stock Data



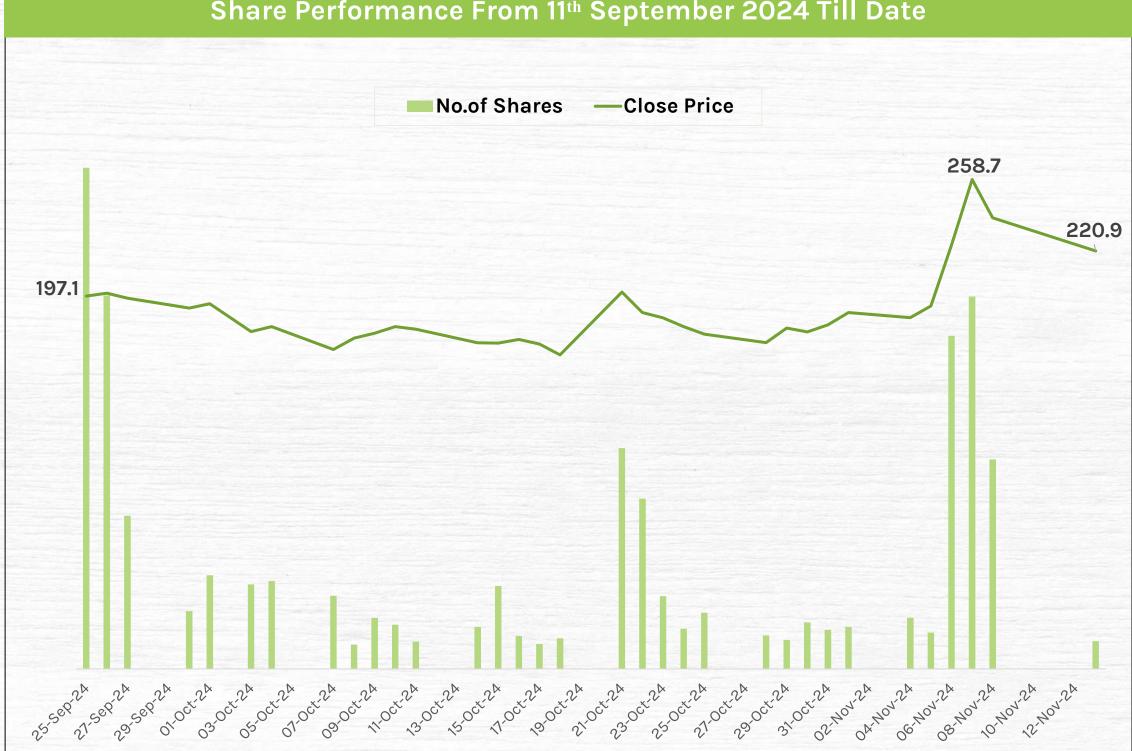




As on 30-09-2024



Share Performance From 11th September 2024 Till Date



Source: NSE



Safe Harbor

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The Company assumes no obligation to update any forward-looking information contained herein. Additionally, any forward-looking statements or projections made by third parties included in this Presentation are not endorsed by the Company, and the Company bears no responsibility for such statements or projections.





THANK YOU



Namo eWaste Management Limited

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