

Namo eWaste Management Limited

An ISO 14001:2015 & ISO 9001:2015 Certified

Date: November 12, 2025

To,
National Stock Exchange of India Limited
Exchange plaza,
Bandra-Kurla Complex, Bandra (E)
Mumbai – 400051

SYMBOL: NAMOEWASTE

Subject: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended on 30th September, 2025

Dear Sir/Madam,

This is in continuation of the Intimation for Earning Conference Call for Half Yearly-1 F.Y. 2025-26 and Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of NAMO EWASTE MANAGEMENT LIMITED highlighting the performance of the Company for the half year ended on 30th September, 2025.

Kindly take the same on records.

Thanking you,

Yours faithfully,

For NamO Ewaste Management Limited

KUMUD
Digitally signed
by KUMUD
MITTAL
MITTAL
Date: 2025.11.12
11:21:03 +05'30'



Kumud Mittal
Company Secretary & Compliance Officer
Membership No. 21813

Encl: Presentation



Reg. Office : B-91, Private No. A-6, Basement, Main Road Kalkaji, South Delhi, New Delhi-110019, India



Corp. Office : 14/1, Main Mathura Road, Faridabad-121003 (Haryana)



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CIN No.: L74140DL2014PLC263441

GSTIN : 06AAECN6113C1ZZ



Namo eWaste Management Ltd.

**H1 FY25-26
INVESTOR PRESENTATION**





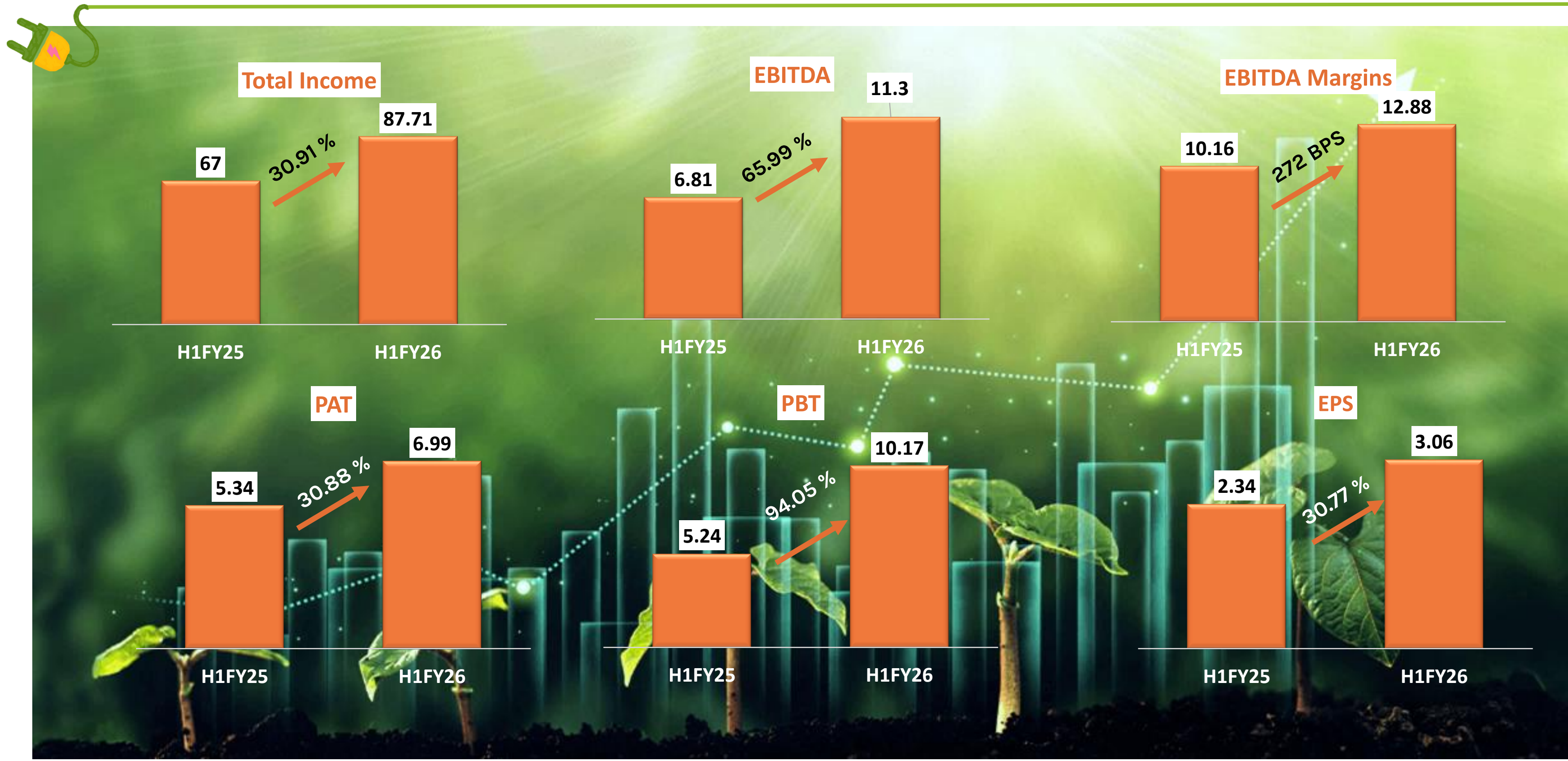
“In H1FY26, NAMO delivered strong performance with **Revenue up 31% y-o-y**, **EBITDA up 66%**, **272 BPS margin** expansion & a **robust 94%** jump in PBT, while turning operationally cashflow positive, reflecting improved efficiency and disciplined cost management. The company commissioned its **12,400 MTPA** Lithium-Ion Battery Recycling & Refurbishing Plant at Nashik in July 2025, funded entirely through IPO proceeds, achieving near full capacity utilization. The upcoming 25,000 MTPA Hyderabad E-Waste Recycling Plant, scheduled for H2 FY26, will take total capacity to **68,000 MTPA**, reinforcing NAMO's position among India's largest formal recyclers.

NAMO continues to build strong OEM sourcing networks and strengthen its ESG-led circular economy model. The Nashik facility includes an advanced ICP-MS lab ensuring quality black mass recovery and compliance. The company currently recovers Cu, Fe, Al, & Blackmass & is exploring global technology tie-ups for a hydrometallurgical unit to extract Li, Co, Ni, and Mn, aligned with India's Critical Minerals Recycling Mission. Backed by robust capacity expansion, operational excellence & investor confidence, NAMO targets a **45-50% CAGR** over the next three years through ESG-aligned, scalable operations.”



Mr. Akshay Jain
Promoter & Managing Director

Revenue Composition H1FY26 vs. H1FY25





COMPANY OVERVIEW



Namo eWaste – India's Leading E-Waste Recycler



Established in 2014, NamO eWaste Management Limited, specializes in sustainable e-waste and battery waste management.

Key player in circular economy, recycling e-waste/ battery waste to recover metals like copper, aluminum, iron, silver, gold, mercury, lithium, cobalt etc.

Sources material through B2B (Producers, Manufacturers, Bulk Consumers), E-waste aggregators & B2C (collection drive & Awareness campaigns)

State-of-the-art facility enables eco-friendly, cost-effective processing, positioning us as a leading player in India's e-waste management sector.



11

**Years of
Experience**



350

Team Size



275 +

Clients Served



30

**Awards &
Recognition**



105

**Products Recycling
Categories**

Key Metrics



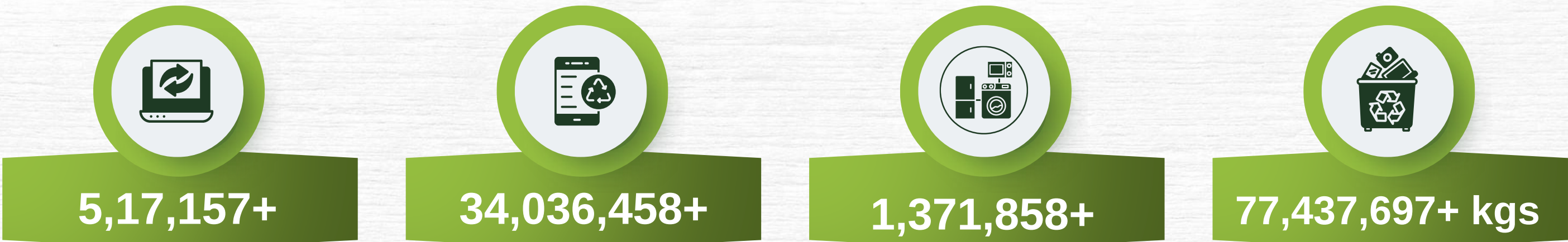
Recycling Plant

Collection center's across India

To Start EPR Recycling In India

Women employees

Recycling Capacity



Laptops Recycled as of March 2025

Mobiles Recycled as of March 2025

Home Appliances Recycled as of March 2025

E Waste Recycled as of March 2025

Leadership Behind the Mission



Mr. Akshay Jain
Promoter and Managing Director
11+ Years Of Experience

- MA in International Business from University of Greenwich, London (2013)
- Core founding team member leading policy & business strategy
- Oversees operations, legal, finance & customer relationships



Mr. Sanjeev Kumar Srivastava
Chief Executive Officer
35+ Years Of Experience

- Holds M.Sc. from University of Lucknow (1985)
- Leads business planning and development initiatives
- Ex-banker, Successful entrepreneur and co-founder of multiple companies



Mr. Parikshit Satish Deshmukh
Whole Time Director
06+ Years Of Experience

- MA in International Business from Teesside University, UK (2016)
- Leads sales, marketing & HR administration
- Specializes in business development & organizational management



Mr. Ujjwal Kumar
Non-Executive Director
09+ Years Of Experience

- B-Tech from Maharshi Dayanand University, Rohtak (2016)
- Leads e-waste procurement operations & general administration

Mr. Rajesh Tripathi
Chief Financial Officer & CA
22+ Years Of Experience

- Diversified experience in finance and accounts across manufacturing, infra, IT companies, etc.

Ms. Kumud Mittal
CS & Compliance Officer
12+ Years Of Experience

- Diversified experience in Companies act, SEBI, RBI, etc. across manufacturing, NBFC, Pharma.

Mr. Rojina Thapa
Independent Director & CA
04+ Years Of Experience

- Specializes in financial advisory & regulatory compliance
- Core focus on accounting & tax consulting services

Mr. Saurabh Shashwat
Independent Director
07+ Years Of Experience

- Company Secretary since 2016 (ICSI qualified)
- Currently: Proprietor at Saurabh Shaswat and Associates



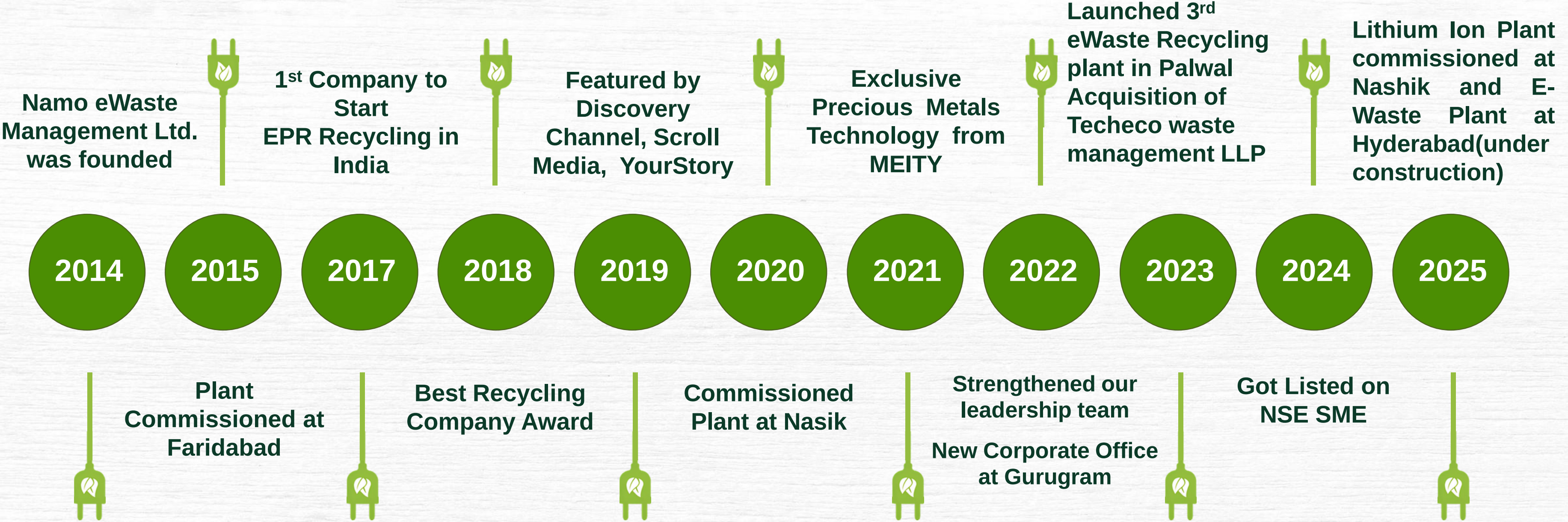
Vision

Dedicated to building a sustainable future by addressing the environmental impact of e-waste and leading positive change through responsible recycling with NAMO eWaste.

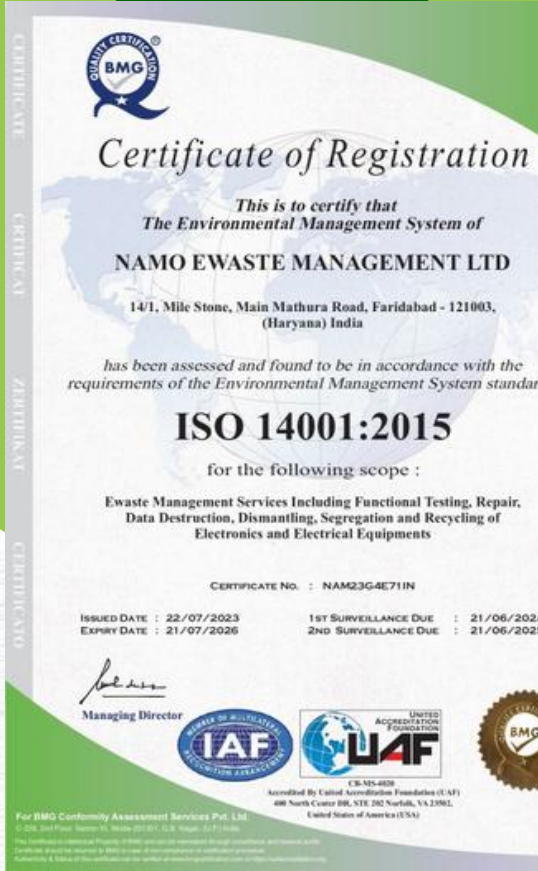
Mission

Committed to reduce, reuse, and recycle by promoting responsible e-waste disposal, raising awareness, and empowering informal recyclers through training in safe, sustainable practices.

Our Journey of building a Sustainable World



Building Trust Through Global Certifications and Quality Assurance



Trusted by Industry Leaders





BUSINESS OVERVIEW



Turning E-Waste Into Value – Following Sustainability Mantra





E Waste Recycling

Environmentally responsible dismantling and recovery of valuable materials from non-functional or obsolete electronic products.



Refurbishment

Repairing and restoring functional but outdated electronics for resale, extending product lifecycle and reducing waste.



EPR, Consulting etc.

End-to-end compliance support for producers under E-Waste Management Rules 2022, including audits, return filing, and disposal strategies.



Battery Waste Recycling

Recycling and refurbishing spent batteries to recover Li, Co, Ni, and Mn through black mass production.



Comprehensive E-waste and Compliance Solutions

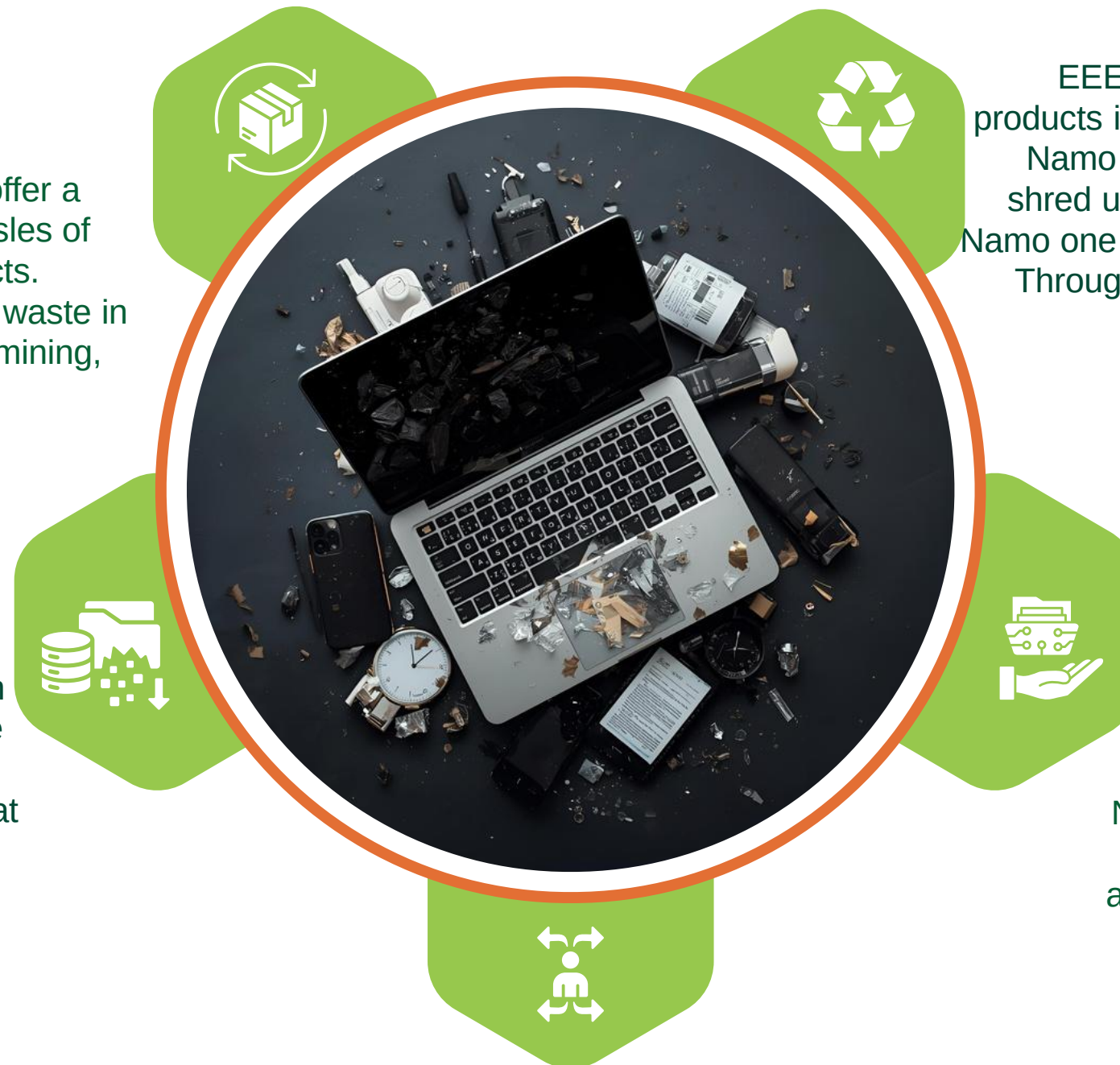


Reverse Logistics

To assist producers in complying with EPR guidelines, We offer a customized reverse logistics service to eliminate all the hassles of handling, transporting, and disposing of e-waste and products. The goal is to make recycling easier for consumers, reduce waste in landfills, and reduce greenhouse gas emissions caused by mining, manufacturing, transportation & incineration.

Data Destruction

Concerns regarding the security of confidential information on devices are a top concerns when it comes to e-waste management. In order to protect your data from being compromised, we provide 2X data destruction services at your door step, including Data Degaussing, Hard Disk Shredding & Software Data Destruction.



Electronic & Electrical eWaste

EEE recycling involves collecting, sorting, and recycling electronic products in order to reuse any salvageable materials in the electronics. Namo has four certified facilities in India, with an annual capacity to shred up to a 1 lakh+ metric tons of electronics per year. This makes Namo one of the the biggest capacity e-waste processor in the industry. Through our specialized process we ensure responsible recycling of EEE waste.

ITAD

IT Asset Disposition (ITAD) is the practice of security and responsibility recycling electronic goods that are no longer needed or effective.

Namo is one of the leading ITAD providers in India. We have the ability to process both data-bearing and non-data bearing assets for your business. You'll have 100% data destruction and ensured environment compliance at the same time maximizing asset recovery value

EPR Services

Manufacturers, producers & importers are usually held responsible for the handling and disposal of certain e-waste products after their life has ended under e-waste guidelines 2022. This service enables producers to meet their EPR requirements and also helps them in undertaking the complete procedure of Logistics Management – from collection, transportation, through responsible disposal.

Strategically Located Recycling Hubs



42900+

Current Capacity (In
MTPA)



26+

Collection Centers



4

Current Recycling
Plants



1

Upcoming Recycling
Plants



Recycling Plant



Collection Centres



Li-ion Battery Recycling Plant



42900 MTPA

3,57,145+ SQ. FT.

25000 MTPA

72,900+ MTPA

Total Recycling Capacity

Total Area of Units

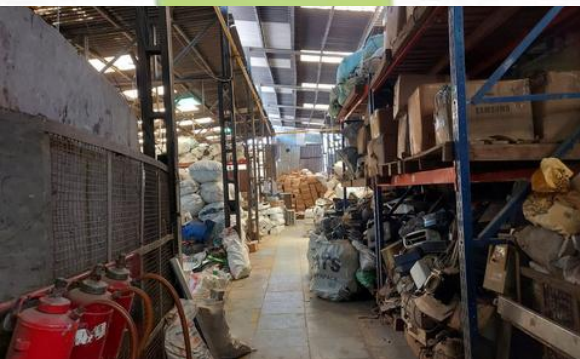
New Capacity Addition

Total Capacity By Q4 FY26



Palwal, Haryana (Ewaste)

- Installed Capacity: 16,000 MTPA
- Built-Up Area: 1,72,330 sq. ft.
- Function: Centralized storage and dismantling hub for high-volume e-waste intake and segregation



Faridabad, Haryana (Ewaste)

- Installed Capacity: 5,200 MTPA
- Built-Up Area: 75,627 sq. ft.
- Function: Primary manufacturing unit for e-waste recycling and material recovery



Nashik, Maharashtra (Ewaste)

- Installed Capacity: 9,300 MTPA
- Built-Up Area: 87,187 sq. ft.
- Function: Key e-waste recycling unit focused on material recovery and regional processing for Western India



Nashik, Maharashtra (Battery Waste)

- Installed Capacity: 12,400 MTPA
- Built-Up Area: 22000 sq. ft.
- Function: Manufacturing unit for battery waste refurbishing and recycling - critical metal recovery

Expansions in High Growth Zones – Upcoming eWaste Plant in Hyderabad



Hyderabad ranked **2nd** in India for IT exports, valued at **US\$ 32 billion** in FY23
Telangana contributes **31% of India's software exports**, ranking it as a significant IT hub.



2.5 acres

Land Area allotted

Q4 FY26

Expected to be
Operational

25,000 MT

Proposed Recycling Capacity

Key Opportunities

- 60,000+ tonnes e-waste/year from Hyderabad's IT sector – steady urban feedstock
- Located in TSIIC EMC zone – near electronics manufacturers and tech parks
- Proximity to 1,500+ IT/ITES companies – efficient reverse logistics (Amazon, TCS, Infosys)
- Backed by Telangana E-Waste Policy 2020 – first state with recycler incentives
- Southern India generates 22% of India's e-waste – underserved by formal recyclers.

[Source](#)

Industrial Park Size:

310 Acres

Location

TSIIC Park Electronic Manufacturing
Cluster, Maheshwaram, Telangana



Largest E-waste Recycler

Total installed recycling capacity of 35,500+ MTPA, expanding to 72,740+ MTPA by Q3 FY26



Pan-India Presence

26+ collection centers and 3 operational plants across key states; upcoming facilities in Hyderabad and Nashik



Technology Leadership

Exclusive precious metal recovery tech from MEITY; ISO & R2 certified for quality and environmental standards



Pioneer in EPR Recycling

1st company to start EPR compliance services in India; trusted by major OEMs and producers



Upcoming Growth Catalysts

Lithium-ion battery recycling unit (12,240 MT) at Nashik and 25,000 MT e-waste unit in Hyderabad set to go live in FY26



Diversified Service Portfolio

E-waste recycling, ITAD, reverse logistics, data destruction, refurbishment, EPR and consulting



Strong Client Base

Partnerships with tech giants and fintech leaders across India



High Throughput

Recycled over 70 million kg of e-waste, 4.8 lakh+ laptops, and 3.3 crore+ mobile devices as of 2024



Data Security Expertise

2X secure data destruction with on-site/off-site wiping, degaussing, shredding and green certifications



Women at the Core

- >70% of Namo's workforce are women — trained and upskilled from local communities near factory units.
- Regular health camps and support initiatives promote well-being and community resilience.

ESG in Action

- Environmental: 70+ million kgs of e-waste responsibly recycled (as of 2024).
- Social: Inclusive employment, local community upliftment.
- Governance: ISO & R2 certified, MEITY-endorsed tech, full regulatory compliance.



Value Creation through Inclusion

- Strong social license to operate.
- Higher retention, loyalty, and productivity among women workers.
- Enhanced brand equity and ESG-aligned investor interest post-listing.





Minting money from scrap

This Faridabad-based e-waste management startup has seen splendid growth in the past two years.

VINAY DWIVEDI

When people come to know about my business, their reaction usually is: *Kabadiwala*," says Akshay Jain, Founder, Namu E-waste Management, an e-waste recycling startup. Mocking though hasn't discouraged this 28 year old. "Snide reactions have simply motivated me to change the image of the traditional *Kabadiwala* to that of a recycler with professional degrees and an organized setup," he says.

Jain was doing his MBA from Greenwich University in the UK where he first saw how organized waste management worked. "Waste was properly segregated, identified and disposed of according to specified norms across the UK. I was inspired by the robust recycling mechanism in place and wanted to do something similar in India," he says. After graduating, Jain returned to India and, in January 2014, founded Namu E-waste Management. "I focused on e-waste because of a near total lack of awareness about it and also because it is the fastest growing solid waste stream here," he says. It took almost an year to get the logistics in place and the company started operations in August 2015.

Waste collection centres and channel partners. "We have been able to reach 70% of the large corporates to collect their e-waste. Some of the prominent clients are Haryana, Voltas, Tata Motors. The company also has a resident welfare association which has emerged as the world's second largest mobile market, is also the fifth largest e-waste collection centres and channel partners and has been awarded the Best Green Startup of the year 2015-16.



Top leadership titans of the year 2025

Spotlight Wire / Feb 3, 2025, 18:48 IST



The Top Leader honours the national leaders. These sectors such as have played a growth story. T insight, and un progress and ir

Waste without haste: Namu E-waste processes upto 20 tonnes of e-waste daily

Hema Vaishnavi
14th Aug 2017

Namu E-waste has been able to reach 70 percent of the country's e-waste through its waste collection centres and channel partners and has been awarded the Best Green Startup of the year 2015-16.

Eco India, Episode 11: A start-up in Delhi is leading the way in tackling India's e-waste problem

Every week, Eco India brings you stories of innovations from across India and Europe, and the people who make them possible.



minting money from your scrap

NCR-based Namu E-waste now has a presence in 12 states and Union Territories through its e-waste collection centres and channel partners.

By Vinay Dwivedi, ET Bureau | Updated: May 08, 2017, 06:19 PM IST

When people come to know about my business, their reaction usually is: *Kabadiwala*," says Akshay Jain, Founder, Namu E-waste Management, an e-waste recycling startup. Mocking though hasn't discouraged this 28 year old. "Snide reactions have simply motivated me to change the image of the traditional *Kabadiwala* to that of a recycler with professional degrees and an organized setup," he says.



Namo eWaste Expands to South India with Cutting-Edge Facility in Telangana

ANI | Updated: Jan 10, 2025 13:15 IST

Awareness Leads by NAMO





FINANCIAL OVERVIEW



H1 FY26 Profit & Loss Statement



Particulars (In Crs)	H1 FY25	H1 FY26	Y-o-Y Growth %
Net Sales	66.83	87.31	
Other Income	0.17	0.40	
Total Income	67.00	87.71	30.91
Total Expenditure	60.20	76.41	
EBIDTA	6.81	11.30	65.99
EBIDTA(%)	10.16	12.88	272 BPS
PBT	5.24	10.17	94.05
PAT	5.34	6.99	30.88
PATM(%)	7.97	7.97	
EPS(₹)	2.34	3.06	30.77

Historical Financial Statement



Particulars (In Crs)	FY24	FY25	Y-o-Y (%)
Net Sales	100.93	149.83	
Other Income	0.14	1.35	
Total Income	101.06	151.18	49.57
Total Expenditure	89.60	136.42	
EBIDTA	11.48	14.77	28.63
EBIDTA(%)	11.36	9.77	(159 BPS)
PBT	9.14	11.78	
PAT	6.79	8.46	24.66
PATM(%)	6.71	5.60	(111 BPS)
EPS(₹)	4.24	3.70	

Statement Of Profit And Loss – H1FY26



(INR in Lakhs)

Sr. No	Particulars	For the half year ended September 30, 2025	For the half year ended March 31, 2025	For the half year ended September 30, 2024	For the year ended March 31, 2025
		Unaudited	Unaudited	Unaudited	Audited
1	Income				
	a) Revenue from operation	8,731.75	8,299.85	6,683.36	14,983.20
	b) Other income	39.69	118.47	16.77	135.25
	Total income	8,771.44	8,418.32	6,700.13	15,118.45
2	Expenses				
	a) Purchase of stock in trade	7,155.45	6,838.37	6,412.87	13,251.23
	b) (Increase)/decrease in the inventories of work in progress & finished goods	(553.17)	(209.18)	(1,283.14)	(1,492.32)
	c) Employee benefit expense	356.31	239.83	207.92	447.76
	d) Finance cost	50.86	73.81	88.00	161.81
	e) Depreciation and amortisation expense	61.69	68.18	68.44	136.62
	f) Other expenses	682.77	753.12	681.89	1,435.01
	Total expenses	7,753.91	7,764.13	6,175.98	13,940.11
3	Profit /(loss) before exceptional item & tax (1-2)	1,017.53	654.19	524.15	1,178.34
4	Exceptional Items	-	-	-	-
5	Profit /(loss) before tax (3-4)	1,017.53	654.19	524.15	1,178.34
6	Tax expense	318.08	342.35	(9.95)	332.40
7	Net Profit /(Loss) after tax(5-6)	699.45	311.84	534.10	845.94

Historical Balance Sheet



(INR in Crs

Equities & Liabilities	FY24	FY25
Equity	16.84	22.86
Reserves and Surplus	18.46	65.92
Net Worth	35.30	88.79
<u>Non Current Liabilities</u>		
Long-Term Borrowings	3.16	1.77
Deferred Tax Liabilities	0.17	0.33
Long Term Provision	0.07	0.11
Total Non Current Liabilities	3.43	2.24
<u>Current Liabilities</u>		
Short-Term Borrowings	11.36	1.04
Trade Payables	8.22	3.60
Short Term Provisions	2.20	2.85
Other Current Liabilities	2.22	1.97
Total Current Liabilities	24.01	9.47
Total Liabilities	62.74	100.51

Assets	FY24	FY25
<u>Non Current Assets</u>		
Fixed Assets	21.54	222
Deferred Tax Assets	-	-
Other Non Current Assets	1.21	0.72
Total Non Current Assets	22.76	34.40
<u>Current Assets</u>		
Cash & Bank Balance	1.98	12.23
Inventories	18.52	33.44
Trade receivables	14.60	12.54
Short-Term Loans and Advances	1.83	1.06
Other Current Assets	3.03	6.82
Total Current Assets	39.98	66.11
Total Assets	62.74	100.51

Statement Of Assets And Liabilities – H1FY26



(INR in Crs)

Sr. No	Particulars	As at Sept 30, 2025	As at March 31, 2025
		Unaudited	Audited
1	Shareholders' funds		
	(a) Share Capital	2,286.75	2,286.75
	(b) Reserve and Surplus	7,291.83	6,592.34
	(c) Money received against share warrants	-	-0.02
	(d) Minority Interest	(0.04)	-
	Total Equity	9,578.54	8,879.07
2	Share Application money pending allotment		
3	Liabilities		
	Non-current liabilities		
	(a) Long Term Borrowings	154.65	177.53
	(b) Deffered Tax Liabilities (Net)	114.55	33.97
	(c) Other Long-Term Liabilites	1.30	1.30
	(d) Long-Term Provisions	17.25	11.93
	Total Non Current Liabilities	287.75	224.73
4	Current liabilities		
	(a) Short-Term borrowings	381.59	104.00
	(b) Trade Payables	-	-
	(i) total outstanding dues of micro enterprises and small enterprises	161.38	59.71
	(ii) total outstanding dues of Creditors other than micro enterprises and small enterprises	327.04	300.38
	(c) Other current liabilities	570.99	197.98
	(d) Short-Term Provisions	249.60	285.67
	Total Current Liabilities	1,690.60	947.73
	Total Equity and Liabilities	11,556.89	10,051.53

Statement Of Assets And Liabilities – H1FY26



(INR in Lakhs)

Sr. No	Particulars	As at Sept 30,2025	As at March 31, 2025
		Unaudited	Unaudited
1	Non-current assets		
	(a) Property, Plant and Equipment and Intangible Assets		
	(i) Property, Plant and Equipment	3,441.59	2,465.58
	(ii) Intangible assets	-	-
	(iii) Capital Work in progress	478.15	901.61
	(iv) Intangible Assets under Development	-	-
	(b) Non-current investments	-	-
	(c) Deferred tax assets (Net)	-	-
	(d) Long term loans and advances	-	-
	(e) Other Non Current assets	125.07	72.84
	Total Non Current Assets	4,044.81	3,440.02
2	Current assets		
	(a) Currents Investments		
	(b) Inventories	3,897.90	3,344.73
	(c) Trade receivables	1,782.73	1,254.28
	(d) Cash and Cash Equivalents	150.45	1,223.47
	(e) Short-term loans and advances	983.24	206.46
	(f) Other Current Assets	697.76	582.55
	Total Current Assets	7,512.08	6,611.49
	Total Assets	11,556.89	10,051.53

Cash Flow Statement



In ₹ Cr

Particulars	FY24	FY25	H1 FY26
Cashflow from Operations	3.07	(19.57)	3.14
Cashflow from Investments	(2.55)	(13.59)	(6.14)
Cashflow from Financing	1.40	43.41	(8.00)
Net Cash flow	1.93	10.25	(10.73)
Opening Cash & Cash Equivalent	0.06	1.99	0.06
Closing Cash & Cash Equivalent	1.99	12.23	1.50



Share Performance From 11th Nov,2024 Till Date



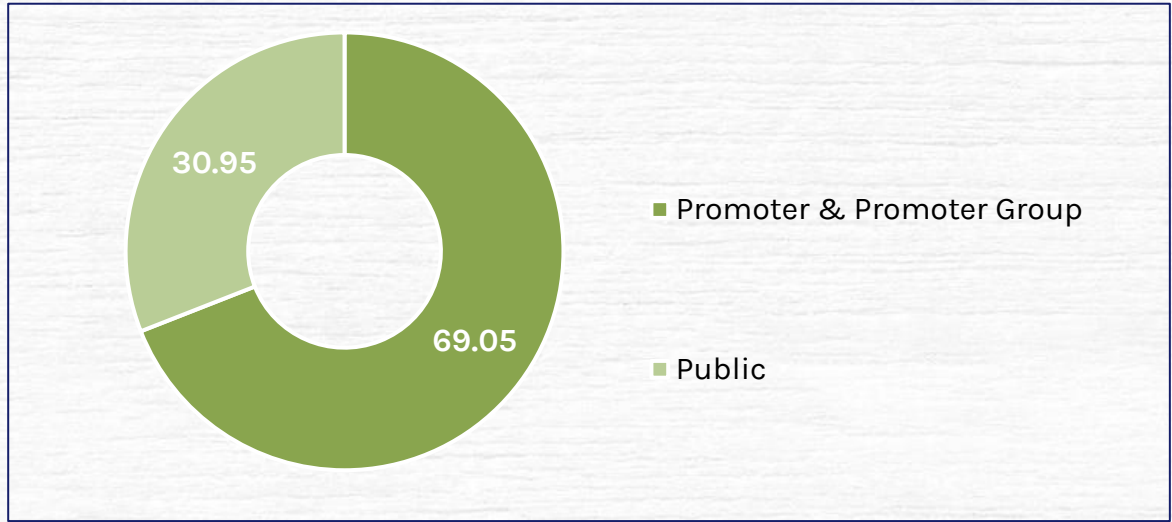
As on 11-11-2025

BSE:

Share Price ₹	192.00
Market Capitalization ₹ Crs	439.06
No. of Share Outstanding	2,28,67,515
Face Value ₹	10.00
52 Week High ₹	243.00
52 Week Low ₹	127.00

As on 30-09-2025

Shareholding Pattern





THANK YOU



Namo eWaste Management Limited

Registered Office: B-91, A-6, LGF,
Kalkaji, South Delhi, New Delhi
110019, Delhi, India.

Corporate Office: GF, Tower A, Golf View
Corporate Tower, Sector 42, Golf
Course Road, Gurgaon.

Phone: 1800-123-5124

Email: info@namowaste.com

Website: www.namoewaste.com



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