RELIANCE CAPITAL

Reliance Capital Limited
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Santacruz (East), Mumbai - 400 055.

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April 18, 2018

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai 400 001
BSE Scrip Code: 500111

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra Kurla Complex,
Bandra (East), Mumbai 400 051
NSE Scrip Symbol: RELCAPITAL

Dear Sir(s),

Sub.: MEDIA RELEASE

We enclose herewith the media release which is self-explanatory.

Kindly inform your members accordingly.

Thanking you.

Yours faithfully,
For **Reliance Capital Limited**

Atul Tandon
Company Secretary & Compliance Officer

Encl.: As Above.

RELIANCE SECURITIES

MEDIA RELEASE

Q4 FY18 PROFIT BEFORE TAX AT RS. 16 CRORE (US$ 2 MILLION) - UP 134%

Q4 FY18 TOTAL INCOME AT RS. 101 CRORE (US$ 16 MILLION) - UP 8%

AVERAGE DAILY STOCK EXCHANGE TURNOVER STOOD AT RS. 5,335 CRORE (US$ 821 MILLION) - A YOY INCREASE OF 44%

AVERAGE DAILY TURNOVER IN CASH - EQUITY SEGMENT ROSE TO RS. 308 CRORE (US$ 47 MILLION) - UP 28%

AVERAGE DAILY TURNOVER IN COMMODITIES SEGMENT WAS AT RS. 302 CRORE (US$ 46 MILLION) - UP 23%

Mumbai, April 18, 2018: Reliance Securities, the Broking & Distribution arm of Reliance Capital, announced its financial results for the year and quarter ended March 31, 2018. The performance highlights are:

- For the quarter ended March 31, 2018, the **total income** was **Rs. 101 crore** (US$ 16 million) **- a YoY increase of 8%**.
- For the year ended March 31, 2018, the **total income** was **Rs. 350 crore** (US$ 54 million) **- a YoY increase of 13%**.
- For the quarter ended March 31, 2018, the **Profit before Tax** rose to **Rs. 16 crore** (US$ 2 million) **- a YoY increase of 134%**.
- For the year ended March 31, 2018, the **Profit before Tax** rose to **Rs. 49 crore** (US$ 8 million) **- a YoY increase of 19%**.
- In equity broking, the **average daily stock exchange turnover** grew to **Rs. 5,335 crore** (US$ 821 million) - a YoY increase of 44%. The **average daily turnover in cash - equity segment rose by 28%** to **Rs. 308 crore** (US$ 47 million).
- As on March 31, 2018, there were over **8.5 lakh broking accounts - a YoY increase 7%**.
- As on March 31, 2018, the **commodity broking accounts rose by 27% to approx. 1,02,000**, while **average daily commodities turnover** increased by **23%** to **Rs. 302 crore** (US$ 46 million)
- **Wealth Management** continued its robust growth and ended with **Assets under Management (AUM) of Rs. 6,060 Crore** (US$ 932 million) **- a YoY increase of 47%**.

“We've been consistently growing quarter on quarter, both in terms of topline and profitability. Our growth is driven by strong client activation framework, and consistent increase in the cash segment volumes, backed by strong customer analytics and digital servicing initiatives across customer segments”, said **Mr. B. Gopkumar, ED & CEO, Reliance Securities**.

Taking digital transformation to a new level, Reliance Securities is the first in the industry to integrate a fully digital single platform model for broking and distribution. **97% of new accounts were opened digitally enabling clients to trade on the same day.**

The business has an extensive geographical footprint of **99 branches and approx. 1,300 customer touch points across India**.

About Reliance Securities:
www.rsec.co.in

Reliance Securities, the broking & distribution arm of Reliance Capital, is one of the India's leading retail broking houses, providing customers with access to equities, derivatives, currency, IPOs, wealth management solutions, insurance products, mutual funds, bonds, and corporate FDs amongst others. The large array of financial offerings helps customers fulfilling their investment objectives on one platform.

Reliance Securities offers secure online trading platform & investment activities in a cost effective and convenient manner. To enable wider participation, it also provides the convenience of trading offline through variety of means including Call and Trade, Branch Dealing Desks and network of affiliates.

Focus on timely & error-free execution represents its core strength. Our best in class research offerings, high degree of compliance with stock exchange regulations, ethical business standards, & strong risk management capabilities; Reliance Securities positions itself amongst strong & innovative brands in the financial services space.

Reliance Securities has over 9 lakh customers; having strong affiliate network with 1,300 customer touch points across India.

/ RelianceSecuritiesLimited **@/RSecurities**

About Reliance Capital
www.reliancecapital.co.in

Reliance Capital Limited, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of MSCI Global Small Cap Index.

Reliance Capital has interests in asset management and mutual funds, life, health and general insurance, commercial and home finance, stock broking, wealth management services, distribution of financial products, asset reconstruction, proprietary investments and other activities in financial services.

/RelianceCapital @RelianceCapital

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