



**MARUTI  
SUZUKI**

MSIL: CSL: NSE: 12

1<sup>st</sup> March 2012

Vice President

National Stock Exchange of India Limited

“Exchange Plaza”, Bandra – Kurla Complex

Bandra (E)

Mumbai – 400 051

**Sub: Press release**

Dear Sir,

Please find enclosed herewith as Annexure – “A” a copy of press release being issued today.

Thanking you,

Yours truly,

*For* **Maruti Suzuki India Limited**

S. Ravi Aiyar

Chief Legal Officer

& Company Secretary

Encl.: As above

**MARUTI SUZUKI INDIA LIMITED**

Registered Office :

Plot No. 1, Nelson Mandela Road

Vasant Kunj, New Delhi 110070, India

Tel: 011-46781000 Fax: 011-46150275-76

Gurgaon Plant :

Palam Gurgaon Road, Gurgaon 122015

Haryana, India

Tel: 0124-2346721-30 Fax: 0124-2341304

Manesar Plant :

Plot No. 1, Sector 3A, IMT

Manesar, Gurgaon 122051 Haryana, India

Tel: 0124-4884000 Fax: 0124-4884199

## Press Release

## Maruti Suzuki Sales in February 2012

**New Delhi, 1<sup>st</sup> March, 2012:** Car market leader Maruti Suzuki India Limited sold a total of 118, 949 units in February, 2012 a growth of 6.5 %. This includes 11,296 units for export, a growth of 11.8%. The company had sold a total of 111,645 units in February 2011.

The sales figures for February 2012 are given below:

| Category :<br>Sub-segment              | Models                     | Feb           |               |              | Till Feb       |                |               | April'10 -<br>March'11 |
|----------------------------------------|----------------------------|---------------|---------------|--------------|----------------|----------------|---------------|------------------------|
|                                        |                            | 2012          | 2011          | %<br>Change  | 2011-12        | 2010-11        | %<br>Change   |                        |
| <b>Passenger Vehicles</b>              |                            |               |               |              |                |                |               |                        |
| Mini                                   | M800, Alto, A-Star, WagonR | 49104         | 53515         | -8.2 %       | 438563         | 514439         | -14.7%        | 573238                 |
| Compact                                | Swift, Estilo, Ritz        | 27899         | 21287         | 31.1%        | 207841         | 239223         | -13.1%        | 261799                 |
| Super Compact                          | DZire                      | 15068         | 9490          | 58.8%        | 93681          | 97677          | -4.1%         | 107955                 |
| Mid-Size                               | SX4                        | 2033          | 3534          | -42.5%       | 16477          | 19685          | -16.3%        | 23317                  |
| Executive                              | Kizashi                    | 14            | 25            | -44.0%       | 410            | 35             | -----         | 138                    |
| <b>TOTAL A: Passenger Vehicles</b>     |                            | <b>94118</b>  | <b>87851</b>  | <b>7.1%</b>  | <b>756972</b>  | <b>871059</b>  | <b>-13.1%</b> | <b>966447</b>          |
| B: Utility vehicles                    | Gypsy, Grand Vitara        | 230           | 156           | 47.4%        | 4995           | 5046           | -1.0%         | 5666                   |
| C: Vans                                | Omni, Eeco                 | 13305         | 13536         | -1.7%        | 131625         | 146210         | -10.0%        | 160626                 |
| <b>TOTAL Domestic Sales</b>            |                            | <b>107653</b> | <b>101543</b> | <b>6.0%</b>  | <b>893592</b>  | <b>1022315</b> | <b>-12.6%</b> | <b>1132739</b>         |
| <b>Total Export Sales</b>              |                            | <b>11296</b>  | <b>10102</b>  | <b>11.8%</b> | <b>114151</b>  | <b>126738</b>  | <b>-9.9%</b>  | <b>138266</b>          |
| <b>Total Sales (Domestic + Export)</b> |                            | <b>118949</b> | <b>111645</b> | <b>6.5%</b>  | <b>1007743</b> | <b>1149053</b> | <b>-12.3%</b> | <b>1271005</b>         |

