Mahindra FINANCE

Mahindra & Mahindra Financial Services Ltd.
Mahindra Towers, 4th Floor,
Dr. G. M. Bhosale Marg, Worli,
Mumbai 400 018 India

Tel: +91 22 66526000
Fax: +91 22 24984170
+91 22 24984171

22nd October, 2019

The General Manager-Department of
Corporate Services,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

Scrip Code : 532720

The Manager-Listing Department,
National Stock Exchange of India Limited,
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051.

Scrip Code : M&MFIN

Dear Sirs,

Sub: Letter of Debenture Trustee pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

In continuation of our letter dated 22nd October, 2019 enclosed please find the letter of the Debenture Trustee, Messrs. Axis Trustee Services Limited, pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please take the same on record.

Thanking you,

Yours Faithfully,
Mahindra & Mahindra Financial Services Limited

Arnavaz M. Pardiwalla
Company Secretary & Compliance Officer

Mahindra & Mahindra Financial Services Limited ★ Mumbai

Encl.: a/a

AXIS TRUSTEE

ATSL/CO/19-20/ 5084
October 22, 2019

To,
Mahindra & Mahindra Financial Services Limited
Mahindra Towers, 4th Floor,
Dr. G. M. Bhosale Marg,
Worli, Mumbai 400 018.

Kind Attn.: Mr. Swapnil Dahasahasra

Dear Sir,

Sub: Letter of Debenture Trustee pursuant to Regulation 52 (5) of the SEBI (Listing Obligations and Disclosure Requirements) 2015

We write in our capacity as the Debenture Trustee for the Non-Convertible Debentures (NCDs) issued by **Mahindra and Mahindra Financial Services Limited** ("Company") and listed on the BSE Limited ("**Listed Debt Securities**").

Pursuant to Regulation 52(4) read with Regulation 52 (5) of the SEBI (Listing Obligations and Disclosure Requirements) 2015, the Company is required to submit its half yearly/annual financial results to the Stock Exchange, with a letter of the Debenture Trustee (Axis Trustee Services Limited) that the Debenture Trustee has noted the contents furnished by the Company in terms of Regulation 52(4).

In pursuance thereof we hereby confirm that we have received the said aforesaid information vide your letter dated 22nd October, 2019 (enclosed herewith) for the year ending 30th September, 2019 along with the relevant/necessary supporting and we have noted the contents in respect of the Listed Debt Securities issued by the Company.

Thanking You,

Yours Faithfully
For **Axis Trustee Services Limited**

Makarand Kulkarni
Deputy General Manager

AXIS TRUSTEE SERVICES LTD. MUMBAI

Mahindra FINANCE

Mahindra & Mahindra Financial Services Ltd.
Mahindra Towers, 4th Floor,
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22nd October, 2019

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BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

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The Manager-Listing Department,
National Stock Exchange of India Limited,
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051.

Scrip Code : M&MFIN

Dear Sirs,

Sub: Regulation 33 and 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Unaudited Financial Results of the Company for the second quarter and half year ended 30th September, 2019

Pursuant to the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ["Listing Regulations"], we wish to inform you that the Board of Directors at its Meeting held today i.e 22nd October, 2019 has *inter alia,* approved the Unaudited Standalone and Consolidated Financial Results of the Company for the second quarter and half year ended 30th September, 2019.

Accordingly we are enclosing:

i. The Unaudited Standalone Financial Results of the Company for the second quarter and half year ended 30th September, 2019.

ii. The Unaudited Consolidated Financial Results of the Company for the second quarter and half year ended 30th September, 2019.

iii. Limited Review Reports of the Statutory Auditors on the Standalone and Consolidated Financial Results of the Company for the second quarter and half year ended 30th September, 2019, issued by the Statutory Auditors, Messrs. B S R & Co. LLP as required under Regulation 33 of the Listing Regulations.

iv. A copy of the Press Release.

v. Disclosures in accordance with Regulation 52(4) of the Listing Regulations.

Mahindra & Mahindra Financial Services Limited Mumbai

The Results have been uploaded on the Stock Exchange websites at www.bseindia.com and www.nseindia.com and are also being simultaneously posted on the website of the Company at https://www.mahindrafinance.com .

The Meeting of the Board of Directors commenced at 2.00 p.m. and concluded at 5.15 p.m.

Kindly take the same on record.

Thanking you,

Yours Faithfully,
For Mahindra & Mahindra Financial Services Limited

Amavaz

Arnavaz M. Pardiwalla
Company Secretary & Compliance Officer

Mahindra & Mahindra Financial Services Limited ★ Mumbai

Encl: a/a

Mahindra & Mahindra Financial Services Limited
CIN : L65921MH1991PLC059642

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001. Tel. No. +91 22 22895500 Fax: +91 22 22875485
Corporate Office: Mahindra Towers, 4th Floor, Dr. G.M. Bhosale Marg, Worli, Mumbai 400 018. Tel. No. +91 22 66526000 Fax: +91 22 24984170 / 71
Website : www.mahindrafinance.com ; Email : investorhelpline_mmfsl@mahindra.com

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2019

Rs. in Lakhs

	Particulars	Quarter ended			Half year ended		Year ended
		30 September 2019	30 June 2019	30 September 2018	30 September 2019	30 September 2018	31 March 2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Revenue from operations						
	i) Interest income	280,710.02	272,876.24	241,297.09	553,586.26	462,205.44	996,952.90
	ii) Dividend income	1,726.56	958.77	46.17	2,685.33	46.17	1,524.27
	iii) Rental income	171.94	115.55	6.53	287.49	8.75	71.45
	iv) Fees and commission Income	2,694.29	1,810.47	3,133.89	4,504.76	5,303.55	11,638.82
	v) Net gain on fair value changes	446.77	59.48	21.41	506.25	55.84	761.75
	vi) Sale of services	5,647.73	6,367.22	6,284.14	12,014.95	12,441.77	26,220.90
I	**Total Revenue from operations**	**291,397.31**	**282,187.73**	**250,789.23**	**573,585.04**	**480,061.52**	**1,037,170.09**
II	Other income	2,251.35	1,654.74	1,375.56	3,906.09	2,299.09	5,915.38
III	**Total income (I+II)**	**293,648.66**	**283,842.47**	**252,164.79**	**577,491.13**	**482,360.61**	**1,043,085.47**
	Expenses						
	i) Finance costs	134,590.95	126,259.77	105,312.10	260,850.72	200,987.11	443,227.98
	ii) Fees and commission expense	2,677.38	3,555.19	3,645.83	6,232.57	6,204.64	12,966.10
	iii) Impairment on financial instruments	39,995.48	67,691.31	24,219.91	107,686.79	58,760.96	71,710.83
	iv) Employee benefits expenses	41,416.44	47,253.26	33,799.96	88,669.70	68,278.21	147,794.76
	v) Depreciation, amortization and impairment	4,320.16	4,143.78	1,848.96	8,463.94	3,466.96	7,553.32
	vi) Others expenses	21,103.29	20,272.36	20,028.03	41,375.65	33,853.15	80,447.20
IV	**Total expenses**	**244,103.70**	**269,175.67**	**188,854.79**	**513,279.37**	**371,551.03**	**763,702.19**
V	**Profit before exceptional items and tax (III-IV)**	**49,544.96**	**14,666.80**	**63,310.00**	**64,211.76**	**110,809.58**	**279,383.28**
VI	Share of profit of associate	1,148.13	1,328.01	1,307.94	2,476.14	2,650.38	4,692.88
VII	**Profit before tax (V+VI)**	**50,693.09**	**15,994.81**	**64,617.94**	**66,687.90**	**113,459.96**	**284,076.16**
VIII	**Tax expense :**						
	i) Current tax	6,083.09	4,597.41	26,763.05	10,680.50	40,072.64	71,136.53
	ii) Deferred tax	18,249.86	551.17	(5,643.56)	18,801.03	(2,338.61)	26,211.44
		24,332.95	**5,148.58**	**21,119.49**	**29,481.53**	**37,734.03**	**97,347.97**
IX	**Profit for the period (VII-VIII)**	**26,360.14**	**10,846.23**	**43,498.45**	**37,206.37**	**75,725.93**	**186,728.19**
X	**Other Comprehensive Income (OCI)**						
	A) (i) Items that will not be reclassified to profit or loss						
	- Remeasurement loss on defined benefit plans	(69.17)	(1,980.28)	(488.50)	(2,049.45)	(963.03)	(1,481.98)
	- Net gain/(loss) on equity instruments through OCI	-	(47.95)	454.65	(47.95)	454.65	454.65
	(ii) Income tax relating to the above items	(362.47)	651.59	(6.50)	289.12	166.17	353.97
	Subtotal (A)	(431.64)	(1,376.64)	(40.35)	(1,808.28)	(342.21)	(673.36)
	B) (i) Items that will be reclassified to profit or loss						
	- Exchange differences in translating the financial statements of foreign operations	978.65	(206.74)	2,244.84	771.91	4,123.28	2,398.78
	- Net gain on debt instruments through OCI	-	-	-	-	-	788.52
	(ii) Income tax relating to the above items	-	-	-	-	-	(275.54)
	Subtotal (B)	978.65	(206.74)	2,244.84	771.91	4,123.28	2,911.76
	Other Comprehensive Income (A + B)	**547.01**	**(1,583.38)**	**2,204.49**	**(1,036.37)**	**3,781.07**	**2,238.40**
XI	**Total Comprehensive Income for the period (IX+X)**	**26,907.15**	**9,262.85**	**45,702.94**	**36,170.00**	**79,507.00**	**188,966.59**
	Profit for the period attributable to:						
	Owners of the Company	26,145.09	10,723.05	42,590.67	36,868.14	74,182.15	182,729.83
	Non-controlling interests	215.05	123.18	907.78	338.23	1,543.78	3,998.36
		26,360.14	**10,846.23**	**43,498.45**	**37,206.37**	**75,725.93**	**186,728.19**
	Other Comprehensive Income for the period attributable to:						
	Owners of the Company	558.93	(1,552.93)	2,224.16	(994.00)	3,797.31	2,252.51
	Non-controlling interests	(11.92)	(30.45)	(19.67)	(42.37)	(16.24)	(14.11)
		547.01	**(1,583.38)**	**2,204.49**	**(1,036.37)**	**3,781.07**	**2,238.40**
	Total Comprehensive Income for the period attributable to:						
	Owners of the Company	26,704.03	9,170.12	44,814.83	35,874.15	77,979.46	184,982.34
	Non-controlling interests	203.12	92.73	888.11	295.85	1,527.54	3,984.25
		26,907.15	**9,262.85**	**45,702.94**	**36,170.00**	**79,507.00**	**188,966.59**
XII	**Earnings per equity share (face value of Rs.2/- each) #**						
	Basic (Rupees)	4.25	1.74	6.93	6.00	12.07	29.73
	Diluted (Rupees)	4.24	1.74	6.92	5.98	12.05	29.67

 # Earnings per share for the interim period is not annualised.

B S R & Co. LLP
5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India.
Chartered Accountants

Mahindra & Mahindra Financial Services Limited
Mumbai

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2019

Rs. in Lakhs

	Particulars	Quarter ended			Half year ended		Year ended
		30 September 2019	30 June 2019	30 September 2018	30 September 2019	30 September 2018	31 March 2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Revenue from operations						
	i) Interest income	244,073.85	236,646.01	208,639.16	480,719.86	399,801.44	861,455.78
	ii) Dividend income	1,506.03	908.09	46.17	2,414.12	46.17	1,388.00
	iii) Rental income	171.94	115.55	6.53	287.49	8.75	71.45
	iv) Fees and commission Income	2,455.42	1,705.89	2,271.34	4,161.31	3,943.73	8,691.76
	v) Net gain on fair value changes	429.46	25.22	8.27	454.68	25.91	683.87
I	**Total Revenue from operations**	248,636.70	239,400.76	210,971.47	488,037.46	403,826.00	872,290.86
II	Other income	5,448.32	1,849.67	3,573.56	7,297.99	4,686.37	8,690.31
III	**Total income (I+II)**	254,085.02	241,250.43	214,545.03	495,335.45	408,512.37	880,981.17
	Expenses						
	i) Finance costs	120,219.82	112,820.54	93,097.90	233,040.36	177,973.69	394,456.16
	ii) Fees and commission expense	1,101.63	998.94	822.92	2,100.57	1,062.22	3,047.83
	iii) Impairment on financial instruments	36,062.89	61,961.90	23,111.54	98,024.79	52,495.16	63,520.83
	iv) Employee benefits expenses	29,402.67	35,208.96	24,098.20	64,611.63	50,442.65	109,011.91
	v) Depreciation, amortization and impairment	3,591.24	3,432.98	1,448.17	7,024.22	2,774.90	6,022.52
	vi) Others expenses	17,868.31	16,356.78	16,386.45	34,225.09	26,963.73	66,677.73
IV	**Total expenses**	208,246.56	230,780.10	158,965.18	439,026.66	311,712.35	642,736.98
V	**Profit before tax (III-IV)**	45,838.46	10,470.33	55,579.85	56,308.79	96,800.02	238,244.19
VI	**Tax expense :**						
	i) Current tax	5,851.00	3,194.00	22,449.21	9,045.00	34,742.08	57,686.12
	ii) Deferred tax	14,810.23	433.10	(5,008.64)	15,243.33	(2,986.43)	24,851.72
		20,661.23	3,627.10	17,440.57	24,288.33	31,755.65	82,537.84
VII	**Profit for the period (V-VI)**	25,177.23	6,843.23	38,139.28	32,020.46	65,044.37	155,706.35
VIII	**Other Comprehensive Income (OCI)**						
	A) (i) Items that will not be reclassified to profit or loss						
	- Remeasurement gain/(loss) on defined benefit plans	57.38	(1,794.13)	(316.66)	(1,736.75)	(804.72)	(1,324.60)
	- Net gain/(loss) on equity instruments through OCI	-	(47.95)	454.65	(47.95)	454.65	454.65
	(ii) Income tax relating to the above items	(387.21)	643.70	(48.22)	256.49	122.33	304.00
	Subtotal (A)	(329.83)	(1,198.38)	89.77	(1,528.21)	(227.74)	(565.95)
	B) (i) Items that will be reclassified to profit or loss						
	- Net gain on debt instruments through OCI	-	-	-	-	-	788.52
	(ii) Income tax relating to the above items	-	-	-	-	-	(275.54)
	Subtotal (B)	-	-	-	-	-	512.98
	Other Comprehensive Income (A + B)	(329.83)	(1,198.38)	89.77	(1,528.21)	(227.74)	(52.97)
IX	**Total Comprehensive Income for the period (VII+VIII)**	24,847.40	5,644.85	38,229.05	30,492.25	64,816.63	155,653.38
X	**Earnings per equity share (face value of Rs.2/- each) #**						
	Basic (Rupees)	4.09	1.11	6.21	5.21	10.58	25.33
	Diluted (Rupees)	4.08	1.11	6.20	5.19	10.57	25.28

 # Earnings per share for the interim period is not annualised.

BSR & Co. LLP
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Chartered Accountants

Mahindra & Mahindra Financial Services Limited
Mumbai

BALANCE SHEET

Rs. in Lakhs

	Particulars	CONSOLIDATED		STANDALONE	
		As at 30 September 2019	As at 31 March 2019	As at 30 September 2019	As at 31 March 2019
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
	ASSETS				
1)	**Financial Assets**				
a)	Cash and cash equivalents	44,468.19	53,722.32	41,475.15	50,167.74
b)	Bank balance other than (a) above	72,131.47	45,681.43	72,131.47	45,681.43
c)	Derivative financial instruments	1,164.39	1,006.39	1,164.39	1,006.39
d)	Receivables				
	- Trade receivables	6,242.67	5,360.31	799.59	519.19
e)	Loans	7,180,540.95	6,893,899.97	6,379,253.12	6,124,962.80
f)	Investments	363,488.59	332,735.30	407,564.92	379,170.37
g)	Other financial assets	31,748.83	21,207.08	27,202.41	16,895.13
		7,699,785.09	7,353,612.80	6,929,591.05	6,618,403.05
2)	**Non-financial Assets**				
a)	Current tax assets (Net)	59,208.00	31,212.81	54,106.92	30,210.00
b)	Deferred tax Assets (Net)	26,457.84	44,969.75	22,185.69	37,172.53
c)	Property, plant and equipment (refer note no. 6)	41,370.96	16,818.54	31,673.13	13,250.02
d)	Intangible assets under development	123.00	79.41	-	-
e)	Other Intangible assets	2,658.66	3,326.44	2,453.16	3,056.15
f)	Other non-financial assets	8,500.95	7,577.16	6,525.38	5,706.83
		138,319.41	103,984.11	116,944.28	89,395.53
	Total Assets	7,838,104.50	7,457,596.91	7,046,535.33	6,707,798.58
	LIABILITIES AND EQUITY				
	LIABILITIES				
1)	**Financial Liabilities**				
a)	Derivative financial instruments	5,284.11	7,702.53	5,284.11	7,702.53
b)	Payables				
	I) Trade Payables				
	i) total outstanding dues of micro enterprises and small enterprises	18.69	23.72	-	-
	ii) total outstanding dues of creditors other than micro enterprises and small enterprises	90,790.06	111,406.58	77,816.38	97,947.17
	II) Other Payables				
	i) total outstanding dues of micro enterprises and small enterprises	5.15	253.29	5.15	253.29
	ii) total outstanding dues of creditors other than micro enterprises and small enterprises	2,515.52	3,164.54	2,515.52	3,164.54
c)	Debt Securities	2,340,268.77	2,471,588.50	2,114,626.85	2,231,937.92
d)	Borrowings (Other than Debt Securities)	2,821,544.39	2,463,272.12	2,414,391.29	2,130,153.03
e)	Deposits	762,070.77	563,093.41	764,645.77	566,718.41
f)	Subordinated Liabilities	382,277.75	382,208.09	355,945.60	355,883.82
g)	Other financial liabilities (refer note no. 6)	271,893.55	284,074.55	206,256.13	192,662.95
		6,676,668.76	6,286,787.33	5,941,486.81	5,586,423.66
2)	**Non-Financial Liabilities**				
a)	Current tax liabilities (Net)	1,393.32	1,392.09	1,392.09	1,392.09
b)	Provisions	27,295.76	25,493.93	21,120.81	20,652.70
c)	Other non-financial liabilities	8,266.40	9,170.85	7,111.94	8,527.84
		36,955.48	36,056.87	29,624.84	30,572.63
3)	**EQUITY**				
a)	Equity Share capital	12,298.71	12,297.54	12,298.71	12,297.54
b)	Other Equity	1,104,014.60	1,114,604.29	1,063,124.97	1,078,504.75
	Equity attributable to owners of the Company	1,116,313.31	1,126,901.83	1,075,423.68	1,090,802.29
	Non-controlling interests	8,166.95	7,850.88	-	-
		1,124,480.26	1,134,752.71	1,075,423.68	1,090,802.29
	Total Liabilities and Equity	7,838,104.50	7,457,596.91	7,046,535.33	6,707,798.58

BSR & Co. LLP
5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India.
Chartered Accountants

Mahindra & Mahindra Financial Services Limited
Mumbai

STATEMENT OF CASH FLOWS

Rs. in Lakhs

	Particulars	CONSOLIDATED		STANDALONE	
		Half year ended 30 September 2019	Half year ended 30 September 2018	Half year ended 30 September 2019	Half year ended 30 September 2018
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
A)	**CASH FLOW FROM OPERATING ACTIVITIES**				
	Profit before exceptional items and taxes	64,211.76	110,809.58	56,308.79	96,800.02
	Adjustments to reconcile profit before tax to net cash flows:				
	Add: Non-cash expenses				
	Depreciation, amortization and impairment	8,463.93	3,466.95	7,024.22	2,774.90
	Impairment on financial instruments	49,452.87	37,829.45	39,559.38	31,478.41
	Bad debts and write offs	58,465.61	21,016.75	58,465.41	21,016.75
	Net (Gain) / loss on fair value of derivative financial instruments	(2,576.42)	(8,912.59)	(2,576.42)	(8,912.59)
	Unrealised foreign exchange gain/loss	2,940.94	9,604.48	2,940.94	9,604.48
	Share based payments to employees	1,951.59	385.99	1,903.54	284.25
		118,698.52	63,391.03	107,317.07	56,246.20
	Less: Income considered separately				
	Net gain on fair value changes	(481.21)	(25.95)	(454.68)	(25.91)
	Interest income on investments	(7,159.10)	(10,522.06)	(5,227.40)	(8,958.43)
	Dividend income	(2,657.28)	(46.18)	(5,451.73)	(2,053.40)
	Net gain on derecognition of property, plant and equipment	(6.68)	(11.20)	(28.85)	(15.60)
	Net (gain) / loss on sale of investments	(1,023.54)	(39.60)	(948.91)	(9.22)
		(11,327.81)	(10,644.98)	(12,111.57)	(11,062.56)
	Operating profit before working capital changes	171,582.47	163,555.62	151,514.29	141,983.66
	Changes in -				
	Loans	(390,709.14)	(873,588.38)	(352,665.86)	(746,985.17)
	Trade receivables	(894.40)	(1,396.54)	(280.40)	59.47
	Other financial assets	(2,309.65)	(3,080.36)	(364.83)	(1,227.94)
	Other financial liabilities	(6,153.88)	(13,262.85)	(3,959.52)	(13,162.62)
	Other non-financial assets	(272.92)	(727.86)	(457.89)	(277.66)
	Trade Payables	(18,773.80)	12,191.13	(21,027.94)	8,065.01
	Other non-financial liabilities	(2,050.46)	(1,278.17)	(1,415.90)	(903.66)
	Provisions	116.68	311.81	(1,134.08)	331.79
	Cash used in operations	(421,047.57)	(880,831.23)	(381,306.42)	(754,120.78)
	Income taxes paid (net of refunds)	(38,674.47)	(34,619.88)	(32,941.92)	(27,479.34)
	NET CASH USED IN OPERATING ACTIVITIES (A)	(288,139.56)	(751,895.48)	(262,734.05)	(639,616.46)
B)	**CASH FLOW FROM INVESTING ACTIVITIES**				
	Purchase of Property, plant and equipment and intangible assets	(4,620.30)	(7,142.59)	(3,954.64)	(5,820.00)
	Proceeds from sale of Property, plant and equipment	74.85	70.55	64.93	66.42
	Purchase of investments at amortised cost	(38,779.79)	(16,004.24)	(19,937.69)	25.49
	Proceeds from sale of investments at amortised cost	57,726.14	43,313.26	43,254.74	29,798.60
	Purchase of investments at FVOCI	(100.00)	-	(100.00)	-
	Purchase of investments at FVTPL	(5,171,544.98)	(223,054.32)	(4,824,301.59)	(221,379.32)
	Proceeds from sale of investments at FVTPL	5,121,671.87	220,379.32	4,805,189.48	220,379.32
	Purchase of investments at cost	(28,927.56)	(963.21)	(30,927.66)	(2,963.21)
	Proceeds from / (Investments in) term deposits with banks (net)	(35,714.54)	2,880.90	(36,389.30)	2,967.78
	Dividend income received	5,954.33	2,183.04	5,451.73	2,053.40
	Interest income received on investments	6,924.75	10,128.92	5,206.41	8,769.01
	Change in Earmarked balances with banks	28.26	23.75	28.26	23.75
	NET CASH GENERATED FROM / (USED IN) INVESTING ACTIVITIES (B)	(87,306.97)	31,815.38	(56,415.33)	33,921.24
C)	**CASH FLOW FROM FINANCING ACTIVITIES**				
	Proceeds from borrowings through Debt Securities	832,030.00	1,954,510.00	725,030.00	1,740,800.00
	Repayment of borrowings through Debt Securities	(964,442.65)	(1,609,223.13)	(842,442.65)	(1,491,723.13)
	Proceeds from Borrowings (Other than Debt Securities)	1,450,087.40	1,784,192.28	1,273,912.40	1,628,710.16
	Repayment of Borrowings (Other than Debt Securities)	(1,082,073.28)	(1,475,569.06)	(979,963.76)	(1,333,019.27)
	Proceeds from borrowings through Subordinated Liabilities	-	3,500.00	-	-
	Repayment of borrowings through Subordinated Liabilities	-	8,401.94	-	8,401.94
	(Decrease) / Increase in loans repayable on demand and cash credit/overdraft facilities with banks (net)	(12,988.94)	6,408.46	(12,988.95)	6,408.46
	Increase / (decrease) in Fixed deposits (net)	198,820.02	72,405.23	197,770.02	70,730.23
	Payments for principal portion of lease liability	(3,558.91)	-	(3,074.24)	-
	Dividend paid (including tax on dividend)	(51,681.23)	(32,153.90)	(47,786.03)	(29,378.43)
	NET CASH GENERATED FROM FINANCING ACTIVITIES (C)	366,192.40	712,471.82	310,456.79	600,929.96
	NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C)	(9,254.13)	(7,608.28)	(8,692.59)	(4,765.26)
	Cash and Cash Equivalents at the beginning of the period / year	53,722.32	33,868.66	50,167.74	27,190.38
	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD / YEAR	44,468.19	26,260.38	41,475.15	22,425.12

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Mumbai - 400 011
India.
Chartered Accountants

Mahindra & Mahindra Financial Services Limited
Mumbai

STATEMENT OF CASH FLOWS (Continued ...)

Rs. in Lakhs

Particulars	CONSOLIDATED		STANDALONE	
	Half year ended 30 September 2019	Half year ended 30 September 2018	Half year ended 30 September 2019	Half year ended 30 September 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Components of Cash and Cash Equivalents:				
Particulars				
Cash and cash equivalents at the end of the period / year				
- Cash on hand	2,702.07	3,882.00	1,653.42	2,727.63
- Cheques and drafts on hand	1,105.10	2,111.82	1,105.10	2,111.82
- Balances with banks in current accounts	40,661.02	20,266.56	38,716.63	17,585.67
Total	**44,468.19**	**26,260.38**	**41,475.15**	**22,425.12**

Note :
The above Statement of Cash Flow has been prepared under the 'Indirect method' as set out in Ind AS 7 on 'Statement of Cash Flows'.

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Mahindra & Mahindra Financial Services Limited
Mumbai

Notes:

1) The above financial results of the Company have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016, prescribed under section 133 of the Companies Act 2013 ('the Act') read with relevant rules issued thereunder and the other accounting principles generally accepted in India. Any application guidance/ clarifications/ directions issued by the Reserve Bank of India or other regulators are implemented as and when they are issued/ applicable.

2) The above financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at its meeting held on 22 October 2019.

3) The Consolidated financial results include the unaudited financial results of the subsidiaries Mahindra Insurance Brokers Limited (80%), Mahindra Rural Housing Finance Limited (98.43%), Mahindra Asset Management Company Private Limited (100%), Mahindra Trustee Company Private Limited (100%), Mahindra & Mahindra Financial Services Limited Employees' Stock Option Trust (MMFSL ESOP Trust), Mahindra Rural Housing Finance Limited Employee Welfare Trust (MRHFL EWT), Mahindra Finance CSR Foundation and unaudited financial results of a Joint Venture company, Mahindra Finance USA LLC (49%), in the United States, which has been consolidated as an associate under equity method of accounting. The standalone financial results of Mahindra Finance USA LLC, MMFSL ESOP Trust, MRHFL EWT and Mahindra Finance CSR Foundation, which does not constitute a material component of the consolidated financial results have been certified by the management.

4) In compliance with Regulation 33 of the Securities Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, a limited review of financial results for the quarter and half year ended 30 September 2019 has been carried out by the Statutory Auditors. The Consolidated figures for the corresponding quarter and half year ended 30 September 2018 as reported in these financial results have been approved by the Company's Board of Directors, but have not been subjected to review.

5) There is no separate reportable segment as per Ind AS 108 on 'Operating Segments' in respect of the Company. The Segment Reporting in respect of the Unaudited Consolidated Financial Results is given in Appendix 1.

6) The Company has adopted Ind AS 116; Leases, effective 1 April 2019 using modified retrospective method of transition. Adoption of this standard did not have a material effect on unaudited financial results for the quarter and half year ended 30 September 2019. As per the requirements of this standard, right-of-use assets amounting to Rs. 23,968.84 lakhs (Standalone Balance sheet: Rs.17,694.92 lakhs) and lease liabilities amounting to Rs.24,656.75 lakhs (Standalone Balance sheet: Rs.18,212.20 lakhs) have been included within the line items "Property, plant and equipment" and "Other financial liabilities" respectively in the Consolidated Balance sheet.

7) During the quarter ended 30 June 2019, the Company along with Mahindra Asset Management Company Private Limited (MAMCPL) and Mahindra Trustee Company Private Limited (MTCPL), wholly-owned subsidiaries of the Company, has entered in to a share subscription agreement and shareholders agreement to form a 51:49 Joint Venture with Manulife Asset Management (Singapore) Pte. Ltd. (Manulife). Pursuant to these agreements, Manulife will make an equity investment aggregating to US $ 35.00 million to acquire 49% of the share capital of MAMCPL & MTCPL. The Company is awaiting regulatory approval for this transaction.

8) Pursuant to the offer made by National Housing Bank (NHB), the Board of Directors of the Company, at its meeting held on 27 March 2019, had approved the acquisition of 1,18,91,511 equity shares of Rs.10/- each of Mahindra Rural Housing Finance Limited, a subsidiary of the Company, at a premium of Rs. 231.16, for cash, aggregating to Rs. 28,677.57 lakhs. During the quarter ended 30 June 2019, the Company had settled the entire amount of obligation as per the terms and conditions of the agreement.

9) During the quarter ended 30 June 2019, the Company has incorporated a wholly-owned subsidiary company, namely, Mahindra Finance CSR Foundation, under the provisions of section 8 of the Companies Act, 2013 for undertaking the CSR activities of the Company and its subsidiaries.

10) All secured Non-Convertible Debentures (NCDs) issued by the Company are secured by pari-passu charges on Aurangabad office and exclusive charge on receivables under loan contracts, owned assets and book debts to the extent of 100% of outstanding secured NCDs.

11) During the quarter ended 30 September 2019, the Company has entered in to a share subscription, share purchase and shareholders' agreement with Ideal Finance Limited ("Ideal Finance") and its existing Shareholders to form and operate a Joint Venture in the financial services sector in Sri Lanka. Pursuant to these agreements, the Company has agreed to subscribe / acquire up to 58.20% of the Equity share capital of Ideal Finance, in one or more tranches over a specified period of time, for an amount not exceeding Sri Lankan Rupees (LKR) 200.30 crores (equivalent to around Rs.80.12 crores at current foreign exchange rate of INR 1 to LKR 2.5). Upon acquisition of above stake, Ideal Finance will become a subsidiary of the Company.

12) The Taxation Laws (Amendment) Ordinance, 2019 contain substantial amendments in the Income Tax Act 1961 and the Finance (No.2) Act, 2019 to provide an option to domestic companies to pay income tax at a concessional rate. The Company has elected to apply the concessional tax rate. Accordingly, the Company has recognised the provision for income tax and re-measured the net deferred tax assets at concessional rate for the half year ended 30 September 2019. Further, the opening net deferred tax asset has been re-measured at lower rate with a one-time impact of Rs.10,399.46 lakhs recognised in the Standalone statement of profit and loss and Rs.12,523.65 lakhs recognised in the Consolidated statement of profit and loss for the half year ended 30 September 2019.

13) During the quarter ended 30 September 2019, the Company has made an investment of Rs.1,000.00 lakhs (half year ended 30 September 2019: Rs. 2,000.00 lakhs) in Mahindra Asset Management Company Private Limited, its wholly owned subsidiary, by subscription to 1,00,00,000 equity shares of face value of Rs.10/- each, for cash, at par, fully paid up on a rights basis.

14) Previous period / year figures have been regrouped / reclassified, wherever found necessary, to conform to current period / year classification.

For and on behalf of the Board of Directors
Mahindra & Mahindra Financial Services Limited

Ramesh Iyer
Vice Chairman & Managing Director

Date : 22 October 2019

Place : Mumbai

Mahindra & Mahindra Financial Services Limited Mumbai

B S R & Co. LLP
5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India.
Chartered Accountants

Appendix 1

Mahindra & Mahindra Financial Services Limited

Segment-wise Revenue, Results, Assets and Liabilities for Consolidated results as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Rs. In Lakhs

Particulars	Quarter ended			Half year ended		Year ended
	30 September 2019	30 June 2019	30 September 2018	30 September 2019	30 September 2018	31 March 2019
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
(a) Segment Revenue						
- Financing activities	291,126.99	277,555.78	248,032.76	568,682.77	472,198.55	1,019,375.88
- Others	8,543.25	8,451.76	8,690.63	16,995.01	16,362.04	35,541.97
Total	**299,670.24**	**286,007.54**	**256,723.39**	**585,677.78**	**488,560.59**	**1,054,917.85**
Less : Inter-segment revenue	6,021.58	2,165.07	4,558.60	8,186.65	6,199.98	11,832.38
Net revenue	**293,648.66**	**283,842.47**	**252,164.79**	**577,491.13**	**482,360.61**	**1,043,085.47**
(b) Segment Results (Profit before tax) :						
- Financing activities	48,908.13	14,576.31	62,702.67	63,484.44	108,647.22	272,837.53
- Share of profit of associate	1,148.13	1,328.01	1,307.94	2,476.14	2,650.38	4,692.88
- Others	636.83	90.49	607.33	727.32	2,162.36	6,545.75
Total	**50,693.09**	**15,994.81**	**64,617.94**	**66,687.90**	**113,459.96**	**284,076.16**
Add : Other unallocable income net of unallocable expenditure	-	-	-	-	-	-
Net Profit before tax	**50,693.09**	**15,994.81**	**64,617.94**	**66,687.90**	**113,459.96**	**284,076.16**
(c) Segment Assets :						
- Financing activities	7,711,804.37	7,559,936.69	6,544,525.47	7,711,804.37	6,544,525.47	7,344,525.53
- Others	42,027.61	42,016.04	36,294.26	42,027.61	36,294.26	38,280.91
- Other unallocable assets	84,272.52	80,935.60	86,722.47	84,272.52	86,722.47	74,790.47
Total	**7,838,104.50**	**7,682,888.33**	**6,667,542.20**	**7,838,104.50**	**6,667,542.20**	**7,457,596.91**
(d) Segment Liabilities :						
- Financing activities	6,698,905.03	6,523,592.72	5,609,016.92	6,698,905.03	5,609,016.92	6,313,165.42
- Others	14,719.21	14,306.07	8,576.34	14,719.21	8,576.34	9,678.78
- Other unallocable liabilities	-	-	-	-	-	-
Total	**6,713,624.24**	**6,537,898.79**	**5,617,593.26**	**6,713,624.24**	**5,617,593.26**	**6,322,844.20**

Mahindra Financial Services Limited Mumbai

For and on behalf of the Board of Directors
Mahindra & Mahindra Financial Services Limited

Ramesh Iyer
Vice-Chairman & Managing Director

Date : 22 October 2019
Place : Mumbai

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Chartered Accountants

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Limited Review Report on Unaudited Quarterly Consolidated Financial Results and consolidated year-to-date results of Mahindra & Mahindra Financial Services Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Mahindra & Mahindra Financial Services Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Mahindra & Mahindra Financial Services Limited ('the Parent') and its subsidiaries (the Parent and its subsidiaries together referred to as 'the Group'), and its share of the net profit after tax and total comprehensive income of its associate for the quarter ended 30 September 2019 and year-to-date results for the period from 1 April 2019 to 30 September 2019 ('the Statement'), being submitted by the Parent pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ('the Listing Regulations'). Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended 30 September 2018 and corresponding period from 1 April 2018 to 30 September 2018 as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review since the requirement of submission of quarterly consolidated financial results has become mandatory only from 1 April 2019.

2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 *"Interim Financial Reporting"* ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 *"Review of Interim Financial Information Performed by the Independent Auditor of the Entity"*, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do no express an audit opinion.

   We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

Limited Review Report on Unaudited Quarterly Consolidated Financial Results and consolidated year-to-date results of Mahindra & Mahindra Financial Services Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ***(Continued)***

Mahindra & Mahindra Financial Services Limited

4. The Statement includes the results of the following entities:

Name of the entity	Relationship
Mahindra & Mahindra Financial Service Limited	Parent Company
Mahindra Insurance Brokers Limited	Subsidiary
Mahindra Rural Housing Finance Limited	Subsidiary
Mahindra Asset Management Company Private Limited	Subsidiary
Mahindra Trustee Company Private Limited	Subsidiary
Mahindra & Mahindra Financial Services Limited Employees Stock Option Trust	Subsidiary
Mahindra Rural Housing Finance Limited Employee Welfare Trust	Subsidiary
Mahindra Finance CSR Foundation (with effect from 2 April 2019)	Subsidiary
Mahindra Finance USA, LLC	Associate

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. We did not review the interim financial information of 3 subsidiaries included in the Statement, whose interim financial information reflect total assets of Rs.59,398.79 lakhs as at 30 September 2019 and total revenues of Rs. 8,252.47 lakhs and Rs.16,634.57 lakhs, total net profit after tax of Rs. 192.19 lakhs and Rs. (51.64) lakhs and total comprehensive income of Rs. 127.14 lakhs and Rs. (288.58) lakhs, for the quarter ended 30 September 2019 and for the period from 1 April 2019 to 30 September 2019, respectively, and cash flows (net) of Rs. (142.66) lakhs for the period from 1 April 2019 to 30 September 2019, as considered in the consolidated unaudited financial results. The interim financial information have been reviewed by other auditors whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

Limited Review Report on Unaudited Quarterly Consolidated Financial Results and consolidated year-to-date results of Mahindra & Mahindra Financial Services Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ***(Continued)***

Mahindra & Mahindra Financial Services Limited

7. The Statement includes the interim financial information of 3 subsidiaries which have not been reviewed / audited, whose interim financial information reflect total assets of Rs. 4,821 lakhs as at 30 September 2019 and total revenue of Rs. 290.78 lakhs and 360.44 lakhs, total net profit after tax of Rs. 241.09 lakhs and 285.51 lakhs and total comprehensive income of Rs. 241.09 lakhs and 285.51 lakhs for the quarter ended 30 September 2019 and for the period 1 April 2019 to 30 September 2019, respectively, and cash flows (net) of Rs.26.49 lakhs for the period from 1 April 2019 to 30 September 2019, as considered in the Statement. The Statement also includes the Group's share of net profit after tax of Rs. 1,148.13 lakhs and Rs. 2,476.14 lakhs and total comprehensive income of Rs. 1,148.13 lakhs and Rs. 2,476.14 lakhs for the quarter ended 30 September 2019 and for the period from 1 April 2019 to 30 September 2019, respectively, as considered in the consolidated unaudited financial results, in respect of one associate, based on its interim financial information which have not been reviewed/audited. According to the information and explanations given to us by the management, the interim financial information referred to above in this paragraph is not material to the Group.

   Our conclusion on the Statement is not modified in respect of the above matter.

For **B S R & Co. LLP**
Chartered Accountants
Firm's Registration No. 101248W/W-100022



Venkataramanan Vishwanath
Partner
Membership No. 113156
ICAI UDIN: 19113156AAAAEF2111

Mumbai
22 October 2019

B S R & Co. LLP
Chartered Accountants

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Limited Review Report on Unaudited Quarterly Standalone Financial Results and standalone year-to-date results of Mahindra & Mahindra Financial Services Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of
Mahindra & Mahindra Financial Services Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Mahindra & Mahindra Financial Services Limited ('the Company') for the quarter ended and year to date results for the period from 1 April 2019 to 30 September 2019 ('the Statement').

2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "*Interim Financial Reporting*" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Our responsibility is to issue a report on the Statement based on our review.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP**
Chartered Accountants
Firm's Registration No: 101248W/W-100022

Venkataramanan Vishwanath
Partner
Membership No: 113156
ICAI UDIN: 19113156AAAAEE8058

Mumbai
22 October 2019

Mahindra FINANCE

Mahindra & Mahindra Financial Services Ltd.
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22nd October, 2019

The General Manager-Department of
Corporate Services,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

Scrip Code : 532720

The Manager-Listing Department,
National Stock Exchange of India Limited,
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051.

Scrip Code : M&MFIN

Sub :Half Yearly Compliance as per new Listing Agreement for Debt Securities and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

With reference to the above subject, we are sending herewith the following details.

1. **Credit Rating:**

1	Long Term / Subordinate Debt	INDIA Ratings	IND AAA/Stable & IND PP-MLD AA- emr/Stable
2	Commercial Paper	INDIA Ratings	IND A1+
3	Long Term / Subordinate Debt	CARE Ratings	CARE AAA/Stable
4	Subordinate Debt	Brickwork Rating	BWR AAA/Stable
5	Fixed Deposit Programme	CRISIL Rating	FAAA/Stable
6	Long Term / Subordinate Debt	CRISIL Rating	CRISIL AA+/Stable
7	Commercial Paper	CRISIL Rating	CRISIL A1+

2. **Debt Equity Ratio:**
Debt Equity Ratio of the company as of 30th September, 2019 is 5.25:1 as per the Unaudited Accounts

3. **Previous due date for the payment of debenture Interest / Principal for the period April 2019 to September 2019:**
All the amounts due were duly paid as per attached Annexure I

4. **Next due date for the payment of debenture Interest / Principal for the period October 2019 to March 2020:**
As per attached Annexure II

Mahindra & Mahindra Financial Services Ltd. Mumbai

5. **Outstanding redeemable preference shares:** NIL

6. **Debenture Redemption Reserve**: As per Rule 18(7)(b)(iii) of Companies (Share Capital and Debenture) Amendment Rules, 2019, no DRR is required in case of public issue of debentures and privately placed debentures by NBFCs registered with the RBI under Section 45 IA of the RBI Act, 1934.

7. **Asset Cover :** All secured NCD's issued by the Company are secured by pari-passu charges on Aurangabad office and exclusive charge on receivables under loan contracts, owned assets and book debts to the extent of 100% or such higher security cover as may be stipulated under the respective Term Sheet of outstanding secured NCD's.

8. **Net Worth :** Rs. 10,75,423.68 Lakhs

9. **Net Profit after Tax :** Rs. 32,020.46 Lakhs

10. **Earnings per share (Basic)** : Rs. 5.21

Thanking you,

Yours faithfully,
For Mahindra & Mahindra Financial Services Ltd.

Mahindra & Mahindra Financial Services Ltd. Mumbai

Ramesh Iyer
Vice-Chairman & Managing Director

SD

Annexure I

Series Id	Issue Size (Rs in Crs)	Allotment Date	Maturity Date	Due Date	ISIN No	Due Category
IA	50	24-Jul-17	24-Jul-24	01-Apr-19	INE774D08MH1	Annual Interest
IB	9.32	24-Jul-17	24-Jul-24	01-Apr-19	INE774D08MI9	Annual Interest
IIA	0.22	24-Jul-17	24-Jul-27	01-Apr-19	INE774D08MJ7	Annual Interest
IIB	447.02	24-Jul-17	24-Jul-27	01-Apr-19	INE774D08MK5	Annual Interest
IIIA	1.12	24-Jul-17	24-Jul-32	01-Apr-19	INE774D08ML3	Annual Interest
IIIB	642.85	24-Jul-17	24-Jul-32	01-Apr-19	INE774D08MM1	Annual Interest
I – Cat I & II	79.00	18-Jan-19	18-Apr-22	01-Apr-19	INE774D07SR9	Annual Interest
I – Cat II & III	326.41	18-Jan-19	18-Apr-22	01-Apr-19	INE774D07SS7	Annual Interest
II – Cat I & II	93.30	18-Jan-19	18-Jan-24	01-Apr-19	INE774D07ST5	Annual Interest
II – Cat II & III	442.26	18-Jan-19	18-Jan-24	01-Apr-19	INE774D07SU3	Annual Interest
III – Cat I & II	17.55	18-Jan-19	18-Jan-27	01-Apr-19	INE774D07SV1	Annual Interest
III – Cat II & III	851.61	18-Jan-19	18-Jan-27	01-Apr-19	INE774D07SW9	Annual Interest
IV – Cat I & II	0.50	18-Jan-19	18-Jan-29	01-Apr-19	INE774D08MO7	Annual Interest
IV – Cat II & III	336.37	18-Jan-19	18-Jan-29	01-Apr-19	INE774D08MP4	Annual Interest
AP2016	175	30-Mar-16	30-Apr-19	02-Apr-19	INE774D07ON7	Interest
AR2016	100	04-Apr-16	04-Sep-19	04-Apr-19	INE774D07OP2	Interest
AT2016	54	05-Apr-16	05-Apr-19	05-Apr-19	INE774D07OR8	Principal + Interest
AD2016	14	16-Feb-16	09-Apr-19	09-Apr-19	INE774D07OB2	Principal + Interest
AE2016	14	04-Mar-16	12-Apr-19	12-Apr-19	INE774D07OC0	Principal + Interest
AW2016	20	12-Apr-16	12-Apr-19	12-Apr-19	INE774D07OU2	Principal + Interest
AH2016	15	14-Mar-16	15-Apr-19	15-Apr-19	INE774D07OF3	Principal + Interest
AJ2016	10	15-Mar-16	15-Apr-19	15-Apr-19	INE774D07OH9	Principal + Interest
AK2016	22	21-Mar-16	15-Apr-19	15-Apr-19	INE774D07OI7	Principal + Interest
AV2016	35	06-Apr-16	15-Apr-19	15-Apr-19	INE774D07OT4	Principal + Interest
AM2016	11	22-Mar-16	22-Apr-19	22-Apr-19	INE774D07OK3	Principal + Interest
AE2018	200	19-Apr-18	17-Apr-20	20-Apr-19	INE774D07SA5	Interest
AF2018	200	19-Apr-18	19-Apr-21	20-Apr-19	INE774D07SB3	Interest
AG2018	200	19-Apr-18	19-Apr-22	20-Apr-19	INE774D07SC1	Interest
AC2018	1000	19-Apr-18	19-Apr-33	20-Apr-19	INE774D08MN9	Interest
AT2015	500	22-Apr-15	22-Apr-25	22-Apr-19	INE774D07LO1	Interest
AAA2013	20	23-Apr-13	23-Apr-20	23-Apr-19	INE774D08LE0	Interest
BBB2013	80	23-Apr-13	24-Apr-23	23-Apr-19	INE774D08LD2	Interest
AD2018	200	19-Apr-18	23-Apr-19	23-Apr-19	INE774D07RZ4	Principal + Interest
AP2016	175	30-Mar-16	30-Apr-19	30-Apr-19	INE774D07ON7	Principal + Interest
AC2016	100	15-Feb-16	15-May-19	15-May-19	INE774D07OA4	Principal + Interest
AI2018	643	03-Jul-18	29-Jun-23	20-May-19	INE774D07SE7	Interest
AB2016	12.5	11-Feb-16	22-May-19	22-May-19	INE774D07NZ3	Principal + Interest
AX2017	150	07-Apr-17	22-May-19	22-May-19	INE774D07RF6	Principal + Interest
CCC2013	52.2	24-May-13	25-May-20	24-May-19	INE774D08LG5	Interest
DDD2013	47.8	24-May-13	24-May-23	24-May-19	INE774D08LF7	Interest

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Series Id	Issue Size (Rs in Crs)	Allotment Date	Maturity Date	Due Date	ISIN No	Due Category
AF2016	13	04-Mar-16	27-May-19	27-May-19	INE774D07OD8	Principal + Interest
BO2017	27.8	29-Nov-17	29-May-19	29-May-19	INE774D07RW1	Principal + Interest
CJ2016	500	01-Dec-16	03-Jun-19	03-Jun-19	INE774D07QH4	Principal + Interest
AI2016	10	14-Mar-16	04-Jun-19	04-Jun-19	INE774D07OG1	Principal + Interest
AQ2016	150	31-Mar-16	04-Jun-19	04-Jun-19	INE774D07OO5	Principal + Interest
1A	1.95	06-Jun-16	06-Dec-21	06-Jun-19	INE774D08LP6	Quarterly Interest
1B	7.09	06-Jun-16	06-Dec-21	06-Jun-19	INE774D08LQ4	Quarterly Interest
2A	5.24	06-Jun-16	06-Jun-23	06-Jun-19	INE774D08LR2	Quarterly Interest
2B	1.30	06-Jun-16	06-Jun-23	06-Jun-19	INE774D08LS0	Quarterly Interest
3A	0.90	06-Jun-16	06-Jun-26	06-Jun-19	INE774D08LT8	Quarterly Interest
3B	24.73	06-Jun-16	06-Jun-26	06-Jun-19	INE774D08LU6	Quarterly Interest
4A	28.55	06-Jun-16	06-Dec-21	06-Jun-19	INE774D08LV4	Annual Interest
4B	13.39	06-Jun-16	06-Dec-21	06-Jun-19	INE774D08LW2	Annual Interest
5A	0.80	06-Jun-16	06-Jun-23	06-Jun-19	INE774D08LX0	Annual Interest
5B	3.64	06-Jun-16	06-Jun-23	06-Jun-19	INE774D08LY8	Annual Interest
6A	27.83	06-Jun-16	06-Jun-26	06-Jun-19	INE774D08LZ5	Annual Interest
6B	852.33	06-Jun-16	06-Jun-26	06-Jun-19	INE774D08MA6	Annual Interest
AZ2017	125	07-Jun-17	07-Jun-19	07-Jun-19	INE774D07RH2	Principal + Interest
AX2016	6	14-Jun-16	11-Jun-19	11-Jun-19	INE774D07OV0	Principal + Interest
BA2017	250	12-Jun-17	12-Jun-20	12-Jun-19	INE774D07RI0	Interest
AN2016	8	22-Mar-16	13-Jun-19	13-Jun-19	INE774D07OL1	Principal + Interest
BB2017	200	14-Jun-17	14-Jun-19	14-Jun-19	INE774D07RJ8	Principal + Interest
VVV	20	19-Jun-12	20-Jun-22	19-Jun-19	INE774D08KY0	Interest
BD2017	125	23-Jun-17	21-Jun-19	21-Jun-19	INE774D07RL4	Principal + Interest
BC2017	500	22-Jun-17	22-Jun-20	24-Jun-19	INE774D07RK6	Interest
BP2015	500	24-Jun-15	24-Jun-25	24-Jun-19	INE774D07MK7	Interest
BBB2015	25	25-Jun-15	25-Jun-25	25-Jun-19	INE774D08LL5	Interest
WWW	5	26-Jun-12	27-Jun-22	26-Jun-19	INE774D08KZ7	Interest
BQ2015	97	29-Jun-15	29-Jun-22	02-Jul-19	INE774D07ML5	Interest
BR2015	15	29-Jun-15	27-Jun-25	02-Jul-19	INE774D07MM3	Interest
AJ2018	400	12-Jul-18	13-Jul-20	12-Jul-19	INE774D07SF4	Interest
AL2016	4	21-Mar-16	15-Jul-19	15-Jul-19	INE774D07OJ5	Principal + Interest
AK2018	285	20-Jul-18	20-Jul-20	20-Jul-19	INE774D07SG2	Interest
BE2016	70	28-Jul-16	26-Jun-20	29-Jul-19	INE774D07PC7	Interest
BI2016	9.5	03-Aug-16	31-Jul-19	31-Jul-19	INE774D07PG8	Principal + Interest
BE2017	100	31-Jul-17	31-Jul-20	31-Jul-19	INE774D07RM2	Interest
BF2017	200	01-Aug-17	01-Aug-19	01-Aug-19	INE774D07RN0	Principal + Interest
CM2015	125	06-Aug-15	06-Aug-20	06-Aug-19	INE774D07NH1	Interest
BJ2016	150	12-Aug-16	09-Aug-19	09-Aug-19	INE774D07PH6	Principal + Interest
CCC2015	25	14-Aug-15	14-Aug-25	14-Aug-19	INE774D08LM3	Interest
AJ2014	40	20-Aug-14	20-Aug-19	20-Aug-19	INE774D07KB0	Principal + Interest
DDD2015	25	21-Aug-15	21-Aug-25	21-Aug-19	INE774D08LN1	Interest

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Series Id	Issue Size (Rs in Crs)	Allotment Date	Maturity Date	Due Date	ISIN No	Due Category
BM2016	125	23-Aug-16	23-Aug-19	23-Aug-19	INE774D07PK0	Principal + Interest
BN2016	100	24-Aug-16	23-Aug-19	23-Aug-19	INE774D07PL8	Principal + Interest
AAA2014	10	28-Aug-14	28-Aug-24	28-Aug-19	INE774D08LH3	Interest
BP2016	50	01-Sep-16	30-Aug-19	30-Aug-19	INE774D07PN4	Principal + Interest
BQ2016	25	02-Sep-16	30-Aug-19	30-Aug-19	INE774D07PO2	Principal + Interest
BBB2014	5	03-Sep-14	03-Sep-24	03-Sep-19	INE774D08LI1	Interest
AR2016	100	04-Apr-16	04-Sep-19	04-Sep-19	INE774D07OP2	Principal + Interest
AK2014	35	05-Sep-14	05-Sep-19	05-Sep-19	INE774D07KC8	Principal + Interest
BI2017	350	05-Sep-17	04-Sep-20	05-Sep-19	INE774D07RQ3	Interest
BJ2017	400	06-Sep-17	06-Sep-19	06-Sep-19	INE774D07RR1	Principal + Interest
1A	1.95	06-Jun-16	06-Dec-21	06-Sep-19	INE774D08LP6	Quarterly Interest
1B	7.09	06-Jun-16	06-Dec-21	06-Sep-19	INE774D08LQ4	Quarterly Interest
2A	5.24	06-Jun-16	06-Jun-23	06-Sep-19	INE774D08LR2	Quarterly Interest
2B	1.30	06-Jun-16	06-Jun-23	06-Sep-19	INE774D08LS0	Quarterly Interest
3A	0.90	06-Jun-16	06-Jun-26	06-Sep-19	INE774D08LT8	Quarterly Interest
3B	24.73	06-Jun-16	06-Jun-26	06-Sep-19	INE774D08LU6	Quarterly Interest
BS2016	50	12-Sep-16	09-Sep-19	09-Sep-19	INE774D07PQ7	Principal + Interest
BR2016	50	08-Sep-16	07-Feb-20	09-Sep-19	INE774D07PP9	Interest
BT2016	125	15-Sep-16	16-Sep-19	16-Sep-19	INE774D07PR5	Principal + Interest
BV2016	50	23-Sep-16	23-Sep-19	23-Sep-19	INE774D07PT1	Principal + Interest
BK2017	475	28-Sep-17	25-Sep-19	25-Sep-19	INE774D07RS9	Principal + Interest
BH2017	150	28-Aug-17	26-Sep-19	26-Sep-19	INE774D07RP5	Principal + Interest
BX2016	250	29-Sep-16	27-Sep-19	27-Sep-19	INE774D07PV7	Principal + Interest

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Annexure II

Series Id	Issue Size (Rs in Crs)	Allotment Date	Maturity Date	Due Date	ISIN No	Due Category
BY2016	10	04-Oct-16	04-Oct-19	04-Oct-19	INE774D07PW5	Principal + Interest
CS2015	250	09-Oct-15	09-Oct-25	09-Oct-19	INE774D07NN9	Interest
CT2015	100	13-Oct-15	11-Oct-19	11-Oct-19	INE774D07NO7	Principal + Interest
BL2017	250	18-Oct-17	16-Oct-20	18-Oct-19	INE774D07RT7	Interest
YYY	45	19-Oct-12	21-Oct-19	22-Oct-19	INE774D08LB6	Principal + Interest
XXX	5	19-Oct-12	19-Oct-22	22-Oct-19	INE774D08LA8	Interest
AN2018	465	24-Oct-18	04-Nov-19	24-Oct-19	INE774D07SJ6	Interest
EEE2015	100	27-Oct-15	27-Oct-25	29-Oct-19	INE774D08LO9	Interest
CY2015	250	30-Oct-15	30-Oct-20	30-Oct-19	INE774D07NT6	Interest
BN2017	450	01-Nov-17	29-Jan-21	01-Nov-19	INE774D07RV3	Interest
AN2018	465	24-Oct-18	04-Nov-19	04-Nov-19	INE774D07SJ6	Principal + Interest
AV2014	250	10-Nov-14	08-Nov-19	08-Nov-19	INE774D07KN5	Principal + Interest
QQQ	25	10-Nov-09	11-Nov-19	11-Nov-19	INE774D08JR6	Principal + Interest
AW2014	115	12-Nov-14	11-Nov-19	11-Nov-19	INE774D07KO3	Principal + Interest
AI2018	643	03-Jul-18	29-Jun-23	18-Nov-19	INE774D07SE7	Interest
CCC2014	100	17-Nov-14	15-Nov-24	18-Nov-19	INE774D08LJ9	Interest
AQ2018	120	19-Nov-18	22-Feb-22	19-Nov-19	INE774D07SM0	Interest
RRR	75	20-Nov-09	20-Nov-19	20-Nov-19	INE774D08JS4	Principal + Interest
CF2016	75	25-Nov-16	25-Mar-20	25-Nov-19	INE774D07QD3	Interest
SSS	200	26-Nov-10	25-Jan-21	26-Nov-19	INE774D08KV6	Interest
CG2016	100	28-Nov-16	28-Nov-19	28-Nov-19	INE774D07QE1	Principal + Interest
CH2016	20	29-Nov-16	29-Nov-21	29-Nov-19	INE774D07QF8	Interest
CI2016	75	30-Nov-16	30-Nov-21	02-Dec-19	INE774D07QG6	Interest
BA2014	100	04-Dec-14	04-Dec-19	04-Dec-19	INE774D07KS4	Principal + Interest
1A	1.95	06-Jun-16	06-Dec-21	06-Dec-19	INE774D08LP6	Quarterly Interest
1B	7.09	06-Jun-16	06-Dec-21	06-Dec-19	INE774D08LQ4	Quarterly Interest
2A	5.24	06-Jun-16	06-Jun-23	06-Dec-19	INE774D08LR2	Quarterly Interest
2B	1.30	06-Jun-16	06-Jun-23	06-Dec-19	INE774D08LS0	Quarterly Interest
3A	0.90	06-Jun-16	06-Jun-26	06-Dec-19	INE774D08LT8	Quarterly Interest
3B	24.73	06-Jun-16	06-Jun-26	06-Dec-19	INE774D08LU6	Quarterly Interest
TTT	0.5	07-Dec-11	07-Dec-21	09-Dec-19	INE774D08KW4	Interest
UUU	100	12-Dec-11	13-Dec-21	12-Dec-19	INE774D08KX2	Interest
BB2014	175	15-Dec-14	13-Dec-24	16-Dec-19	INE774D07KT2	Interest
BG2017	175	14-Aug-17	22-Dec-20	23-Dec-19	INE774D07RO8	Interest
AA2015	175	20-Jan-15	16-Jan-20	16-Jan-20	INE774D07KV8	Principal + Interest
ZZZ	40	17-Jan-13	17-Jan-23	17-Jan-20	INE774D08LC4	Interest

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Series Id	Issue Size (Rs in Crs)	Allotment Date	Maturity Date	Due Date	ISIN No	Due Category
AB2015	250	23-Jan-15	23-Jan-25	23-Jan-20	INE774D07KW6	Interest
AK2017	25	01-Feb-17	31-Jan-20	31-Jan-20	INE774D07QS1	Principal + Interest
AL2017	400	03-Feb-17	21-Dec-20	03-Feb-20	INE774D07QT9	Interest
AAA2015	100	02-Feb-15	31-Jan-25	03-Feb-20	INE774D08LK7	Interest
BR2016	50	08-Sep-16	07-Feb-20	07-Feb-20	INE774D07PP9	Principal + Interest
AM2017	25	07-Feb-17	09-Mar-20	07-Feb-20	INE774D07QU7	Interest
AN2017	80	10-Feb-17	27-Mar-20	10-Feb-20	INE774D07QV5	Interest
AR2017	15	23-Feb-17	21-Aug-20	24-Feb-20	INE774D07QZ6	Interest
AC2019	50	25-Feb-19	25-Jan-22	25-Feb-20	INE774D07TB1	Interest
1A	1.95	06-Jun-16	06-Dec-21	06-Mar-20	INE774D08LP6	Quarterly Interest
1B	7.09	06-Jun-16	06-Dec-21	06-Mar-20	INE774D08LQ4	Quarterly Interest
2A	5.24	06-Jun-16	06-Jun-23	06-Mar-20	INE774D08LR2	Quarterly Interest
2B	1.30	06-Jun-16	06-Jun-23	06-Mar-20	INE774D08LS0	Quarterly Interest
3A	0.90	06-Jun-16	06-Jun-26	06-Mar-20	INE774D08LT8	Quarterly Interest
3B	24.73	06-Jun-16	06-Jun-26	06-Mar-20	INE774D08LU6	Quarterly Interest
AM2017	25	07-Feb-17	09-Mar-20	09-Mar-20	INE774D07QU7	Principal + Interest
AG2015	55	10-Mar-15	10-Mar-25	10-Mar-20	INE774D07LB8	Interest
BU2016	125	20-Sep-16	13-Mar-20	13-Mar-20	INE774D07PS3	Principal + Interest
AO2018	1040	14-Nov-18	17-Mar-20	17-Mar-20	INE774D07SK4	Principal + Interest
AD2019	500	20-Mar-19	19-Mar-21	20-Mar-20	INE774D07TC9	Interest
AP2018	253	14-Nov-18	22-Mar-22	23-Mar-20	INE774D07SL2	Interest
AR2018	274.2	22-Nov-18	24-Mar-20	24-Mar-20	INE774D07SN8	Principal + Interest
AJ2015	50	24-Mar-15	24-Mar-25	24-Mar-20	INE774D07LE2	Interest
CF2016	75	25-Nov-16	25-Mar-20	25-Mar-20	INE774D07QD3	Principal + Interest
AN2017	80	10-Feb-17	27-Mar-20	27-Mar-20	INE774D07QV5	Principal + Interest
AV2017	25	27-Mar-17	25-Mar-22	27-Mar-20	INE774D07RD1	Interest
AO2016	271	29-Mar-16	29-Mar-21	30-Mar-20	INE774D07OM9	Interest

Mahindra & Mahindra Financial Services Ltd. Mumbai

Mahindra FINANCE

PRESS RELEASE

Financial Results – FY20 Q2 & H1, Standalone & Consolidated Results

Q2 Income stood at Rs.2,541 Crores, up 18%
Q2 PBT stood at Rs.458 Crores, declines 18%
Q2 PAT stood at Rs.252 Crores, declines 34%
AUM crosses Rs.72,000 Crores, up 16%

Mumbai, October 22, 2019: The Board of Directors of Mahindra & Mahindra Financial Services Limited (Mahindra Finance), a leading provider of financial services in the rural and semi-urban markets announced today the unaudited financial results for the quarter and half year ended September 30, 2019.

F-2020 Q2 Standalone Results

The **Total Income increased by 18%** at **Rs.2,541 Crores** during the quarter ended September 30, 2019, as against Rs.2,145 Crores during the corresponding quarter last year. The **Profit Before Tax** (PBT) stood at **Rs.458 Crores** during the quarter ended September 30, 2019, as against Rs.556 Crores during the corresponding quarter last year, a decline of **18%** over the same period previous year. The **Profit After Tax** (PAT) stood at **Rs.252 Crores** during the quarter ended September 30, 2019, as against Rs.381 Crores during the corresponding quarter last year, a decline of **34%** over the same period previous year. The PAT is lower by approx. Rs.50 Crores arising out of net tax adjustment based on amendments in Income Tax Act 1961 and the Finance (No.2) Act, 2019 and an additional impairment provisioning of Rs.31 Crores in view of current market conditions.

F-2020 H1 Standalone Results

The **Total Income increased by 21%** at **Rs.4,953 Crores** during the half year ended September 30, 2019, as against Rs.4,085 Crores during the corresponding period last year. The **Profit Before Tax** (PBT) stood at **Rs.563 Crores** during the half year ended September 30, 2019, as against Rs.968 Crores during the corresponding period last year, a decline of **42%** over the same period previous year. The **Profit After Tax** (PAT) stood at **Rs.320 Crores** during the half year ended September 30, 2019, as against Rs.650 Crores during the corresponding period last year, a decline of **51%** over the same period previous year.

F-2020 Q2 Consolidated Results

The **Total Income increased by 16%** at **Rs.2,936 Crores** during the quarter ended September 30, 2019, as against Rs.2,522 Crores during the corresponding quarter last year. The **Profit Before Tax** (PBT) stood at **Rs.507 Crores** during the quarter ended September 30, 2019, as against Rs.646 Crores during the corresponding quarter last year, a decline of **22%** over the same period previous year. The **Profit After Tax** (PAT) stood at **Rs.264 Crores** during the quarter ended September 30, 2019, as against Rs.435 Crores during the corresponding quarter last year, a decline of **39%** over the same period previous year.

Mahindra FINANCE

F-2020 H1 Consolidated Results

The **Total Income increased by 20%** at **Rs.5,775 Crores** during the half year ended September 30, 2019, as against Rs.4,824 Crores during the corresponding period last year. The **Profit Before Tax** (PBT) stood at **Rs.667 Crores** during the half year ended September 30, 2019, as against Rs.1,135 Crores during the corresponding period last year, a decline of **41%** over the same period previous year. The **Profit After Tax** (PAT) stood at **Rs.372 Crores** during the half year ended September 30, 2019, as against Rs.757 Crores during the corresponding period last year, a decline of **51%** over the same period previous year.

The Taxation Laws (Amendment) Ordinance, 2019 contain substantial amendments in the Income Tax Act 1961 and the Finance (No.2) Act, 2019 to provide an option to domestic companies to pay income tax at a concessional rate. The Company has elected to apply the concessional tax rate. Accordingly, the Company has recognised the provision for income tax and re-measured the net deferred tax assets at concessional rate for the half year ended 30 September 2019. Further, the opening net deferred tax asset has been re-measured at lower rate with a one-time impact of Rs.104 Crores (the net impact on account of change in tax rates is approx. Rs.50 Crores.) recognised in the Standalone statement of profit and loss and Rs.125 Crores recognised in the consolidated statement of profit and loss for the half year ended 30 September 2019.

Operations

During the period ended September 30, 2019, the Company's customer base has crossed **6.4 Million**.

The standalone **Assets Under Management (AUM)** stood at **Rs.72732 Crores** as on September 30, 2019, as against Rs.62762 Crores as on corresponding reporting date last year, registering a **growth of 16%**.

The Total value of assets financed for the half year ended September 30, 2019, was **Rs.20345 Crores** as against Rs.21194 Crores during the same period previous year, decline of 4%.

Mahindra Finance has maintained market share in all our lead products. During the year we have been aggressive in pre-owned vehicle as we see demand for pre-owned vehicle in the rural market picking up. We have kept a multi-product approach and continue to be leading financer for automotive and tractors, including pre-owned vehicles. The Company focus area have always been semi urban, rural market. Given the harvest and the festival season, the second half of the fiscal for the rural market has always been good. Put together, we do expect demand to pick up in the second half of the current fiscal.

The Company's capital and debt position is strong and the ALM position is well balanced.

Impairment provisioning is done as per Expected Credit Loss (ECL) method prescribed in Ind AS, which requires provisioning in three stages. The company has considered all loan accounts with an ageing of 90 days and above under Stage 3 (Impaired assets). The **Gross Stage 3** levels have gone down to **7.2%** for the period ended September 30, 2019, from 9% during the corresponding period last year. The **Net Stage 3** levels have gone down to **5.8%** for the period ended September 30, 2019, from 6% during the corresponding period last year. The **Stage 3 provisioning coverage ratio** stood at **19.5%** after Rs.384 Crores being considered as Bad Debts. The company has made an additional provision of Rs.42 Crores (pre-tax) considering the market conditions.

Mahindra FINANCE

SUBSIDIARIES

Mahindra Insurance Brokers Limited (MIBL)

During the quarter ended September 30, 2019, MIBL registered income at Rs.78.2 Crores as against Rs.75.2 Crores, registering a growth of 4% over the same period previous year. The Profit After Tax (PAT) registered was Rs.10.8 Crores as against Rs.11.8 Crores, a decline of 8% over the same period previous year.

During the half year ended September 30, 2019, MIBL registered income at Rs.157.8 Crores as against Rs.141.9 Crores, registering a growth of 11% over the same period previous year. The Profit After Tax (PAT) registered was Rs.16.9 Crores as against Rs.26.6 Crores, a decline of 36% over the same period previous year.

Mahindra Rural Housing Finance Limited (MRHFL)

During the quarter ended September 30, 2019, MRHFL registered Income at Rs.370.42 Crores as against Rs.334.88 Crores, a growth of 11% over the same period previous year. The Profit After Tax during the quarter ended September 30, 2019, was Rs.28.77 Crores as against Rs.60.03 Crores, a decline of 52% over the same period previous year.

During the half year ended September 30, 2019, MRHFL registered Income at Rs.733.47 Crores as against Rs.636.86 Crores, a growth of 15% over the same period previous year. The Profit After Tax during the half year ended September 30, 2019, was Rs.57.52 Crores as against Rs.90.92 Crores, a decline of 37% over the same period previous year.

Mahindra Asset Management Company Private Limited (MAMCPL)

During the quarter ended September 30, 2019, MAMCPL earned revenues of Rs.4.31 Crores as compared to Rs.9.74 Crores in the same period previous year. The company incurred a loss of Rs.8.84 Crores compared to a loss of Rs.11.54 Crores during the same period previous year.

During the half year ended September 30, 2019, MAMCPL earned revenues of Rs.8.44 Crores as compared to Rs.19.15 Crores in the same period previous year The company incurred a loss of Rs.17.40 Crores compared to a loss of Rs.17.76 Crores during the same period previous year. The Average Assets under Management (AUM) of MAMCPL for the period ended September 30, 2019 was Rs.5221 Crores across eleven schemes which showed a growth of 20% over the same period previous year. Of these assets, MAMCPL managed Rs.1521 crores of average equity assets in the quarter ended September 30, 2019 which compared to Rs.1315 Crores in the same quarter last year.

Mahindra Finance USA, LLC (MFUSA)

During the quarter ended September 30, 2019, MFUSA registered income at USD 17.50 Million as against USD 17.10 Million, registering a growth of 2% over the same period previous year. The Profit After Tax (PAT) during the quarter ended September 30, 2019, registered was USD 3.33 Million as against USD 3.79 Million, a decline of 12% over the same period previous year.

During the half year ended September 30, 2019, MFUSA registered income at USD 35.02 Million as against USD 33.55 Million, registering a growth of 4% over the same period previous year. The Profit After Tax (PAT) during the half year ended September 30, 2019, registered was USD 7.24 Million as against USD 7.89 Million, a decline of 8% over the same period previous year.

About Mahindra & Mahindra Financial Services Limited

Mahindra & Mahindra Financial Services Limited (Mahindra Finance), part of the Mahindra Group, is one of India's leading non-banking finance companies. Focused on the rural and semi-urban sector, the Company has over 6.4 Million customers and has an AUM of over USD 10 Billion. The Company is a leading vehicle and tractor financier, provides loans to SMEs and also offers fixed deposits. The Company has over 1,300 MMFSL offices and reaches out to customers spread over 3,70,000 villages and 7,000 towns across the country.

Mahindra Finance is the only Non-Banking Finance Company from India to be listed on the Dow Jones Sustainability Index in the Emerging Market Category. Mahindra Finance has been ranked 8th on the list of India's Best Companies to work for – 2019 and 25 Best Large Workplaces in Asia 2019 by Great Place to Work® Institute.

The Company's Insurance Broking subsidiary, Mahindra Insurance Brokers Limited (MIBL), is a licensed Composite Broker providing Direct and Reinsurance broking services.

Mahindra Rural Housing Finance Limited (MRHFL) a subsidiary of Mahindra Finance provides loans for purchase, renovation, construction of houses to individuals in the rural and semi-urban areas of the country.

Mahindra Asset Management Company Private Limited (MAMCPL), a wholly-owned subsidiary of Mahindra Finance, acts as the Investment Manager of Mahindra Mutual Fund.

The Company has a Joint Venture in the US, Mahindra Finance USA LLC, in partnership with De Lage Landen, a subsidiary of Rabo Bank, for financing Mahindra tractors in the US.

About Mahindra

The Mahindra Group is a USD 20.7 billion federation of companies that enables people to rise through innovative mobility solutions, driving rural prosperity, enhancing urban living, nurturing new businesses and fostering communities. It has a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume. It also enjoys a strong presence in agribusiness, components, commercial vehicles, speedboats, consulting services, energy, industrial equipment, logistics, real estate, steel, aerospace, defence and two wheelers. Headquartered in India, Mahindra employs over 240,000 people across 100 countries.

Learn more about Mahindra on www.mahindra.com / Twitter and Facebook: @MahindraRise

Mahindra FINANCE

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