

Financial Performance

for

Q3 FY 2013-14



- **MSSL reports the best ever performance for a quarter in terms of revenue, EBITDA, PBT and PAT.**
- **Total revenue up by 21%, PBT is up by 85%, PAT is up by 143%.**
- **SMR reports record operating performance.**
- **The company continues to get additional orders and expand its operations globally in line with requirements of its customers.**

Q3 FY 2013-14

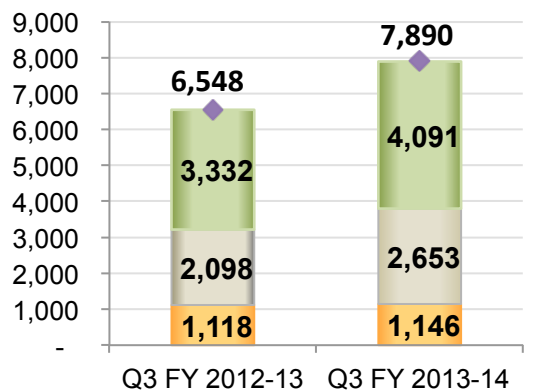
Vs

Q3 FY 2012-13

MSSL Consolidated : Q3 FY 2013-14 vs Q3 FY 2012-13

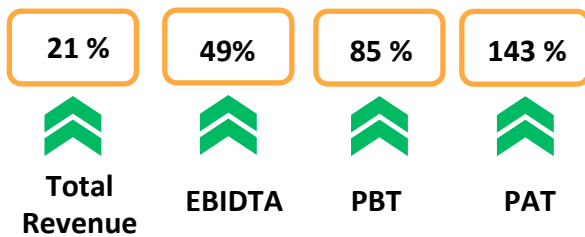
(Rs. in Crores)

» Sales

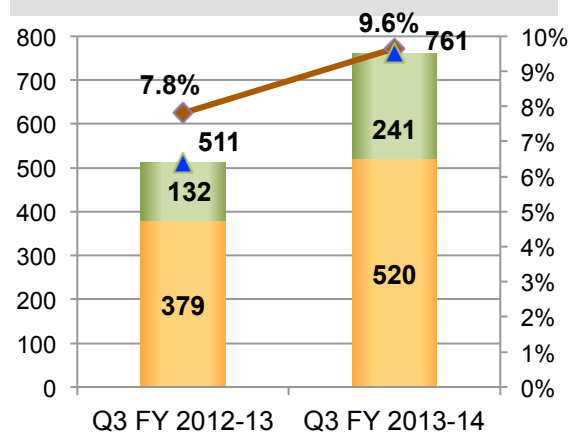


Within India Outside India SMP Total

» Growth

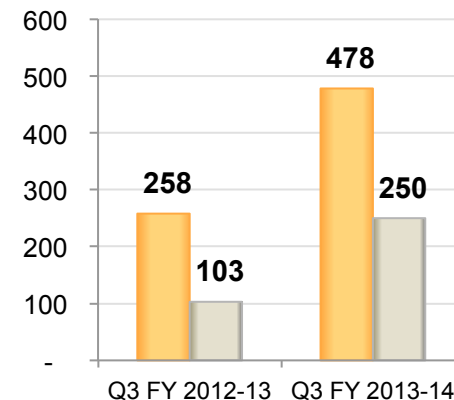


» EBITDA* / % to Sales



EBITDA EBITDA SMP
% of Sales Total

» PBT * & PAT Concern Share



PBT PAT Concern Share

Notes :

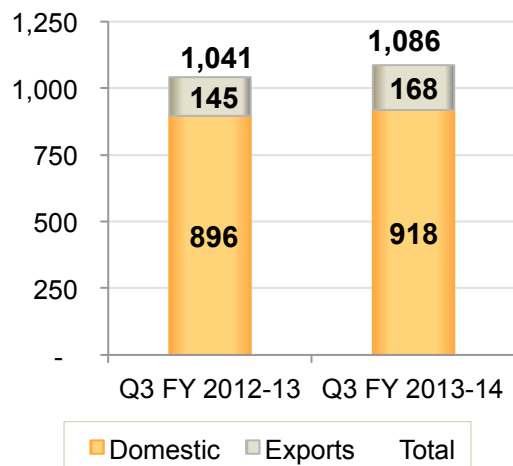
	Q3 2012-13	Q3 2013-14
For the Quarter (Rs. Crores)		
Exchange Loss / (Gain) on Long Term Loans	65.84	(32.26)

- » Profit after tax (Concern share) is after :
- accounting for exchange loss/(gain)
 - after minority interest.

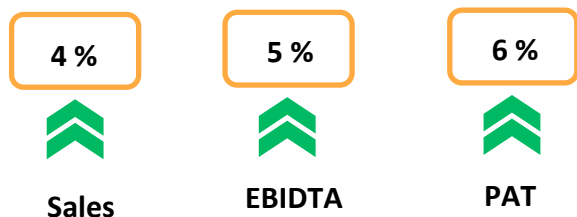
{* Before exchange loss/ (Gain)}

MSSL Standalone : Q3 FY 2013-14 vs Q3 FY 2012-13

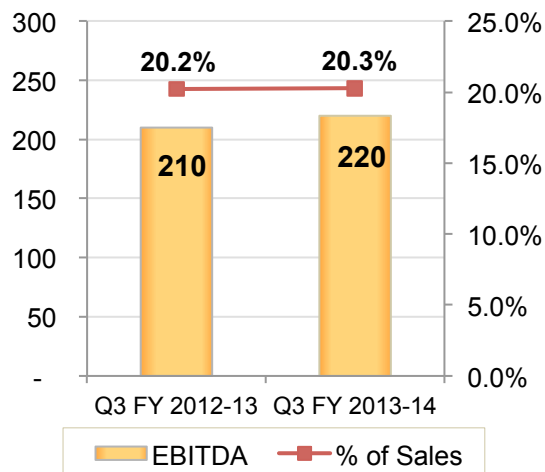
» Sales



» Growth

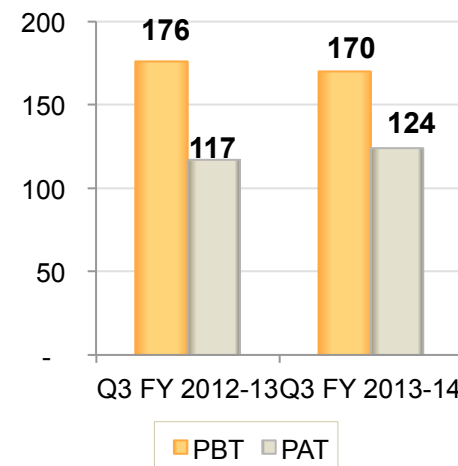


» EBITDA* / % to Sales



» PBT * & PAT

(Rs. in Crores)



Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss/ (Gain) on Long Term Loans	17.25	(7.68)

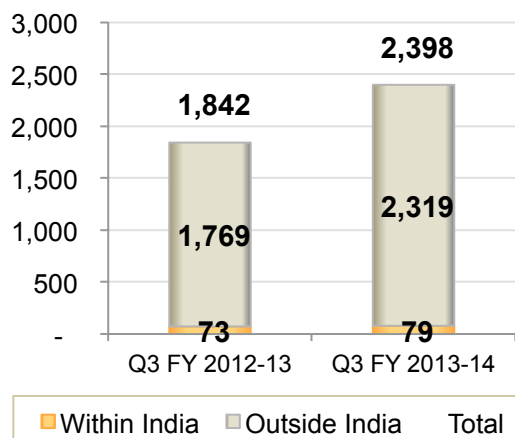
- » Profit after tax is after :
- accounting for exchange loss/(gain) .

{* Before exchange loss/ (Gain)}

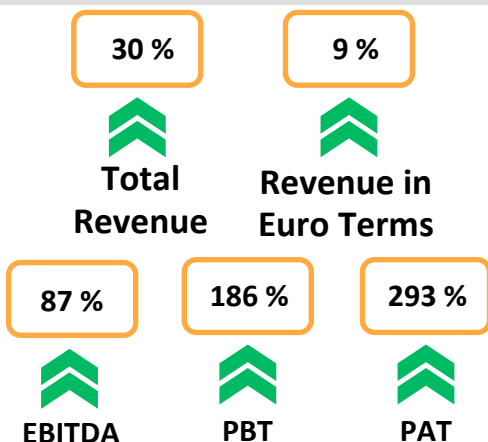
SMR: Q3 FY 2013-14 vs Q3 FY 2012-13

(Rs. in Crores)

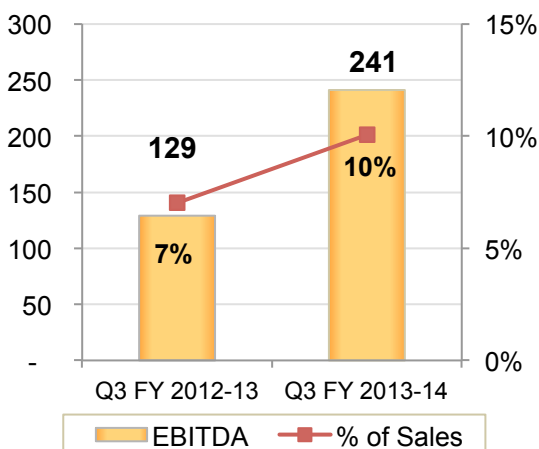
» Sales



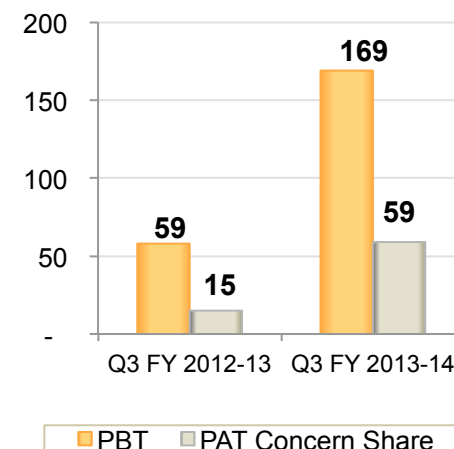
» Growth



» EBITDA* / % to Sales



» PBT * & PAT Concern Share



Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss / (Gain) on Long Term Loans	(3.22)	(2.36)

- » Profit after tax (Concern share) is after :
- accounting for exchange loss/(gain)
 - minority interest.

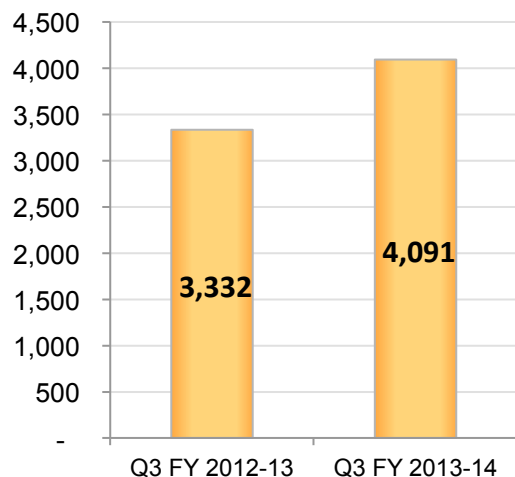
{* Before exchange loss/ (Gain)}



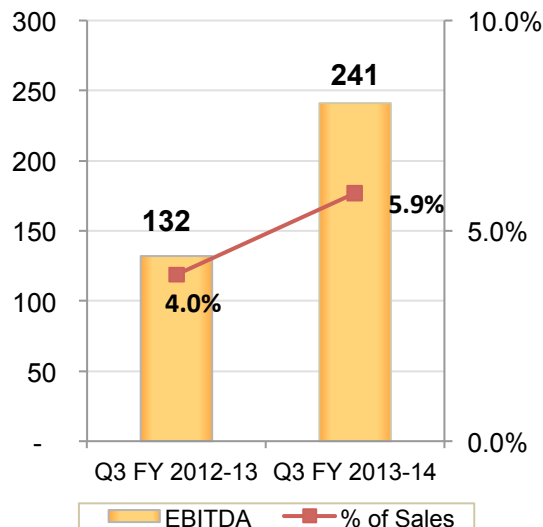
SMP: Q3 FY 2013-14 vs Q3 FY 2012-13

(Rs. in Crores)

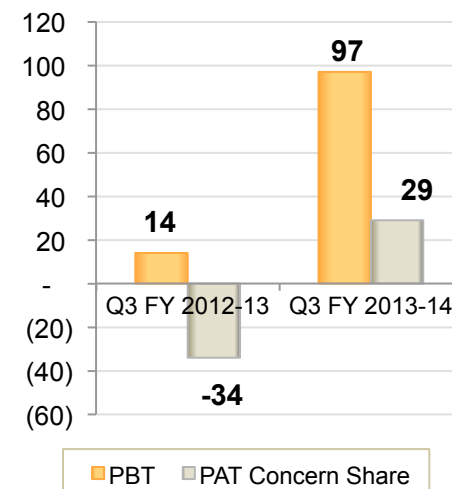
» Sales



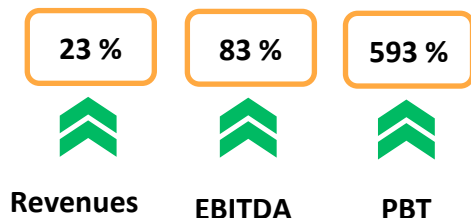
» EBITDA* / % to Sales



» PBT * & PAT Concern Share



» Growth



Notes :



For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss/ (Gain) on Long Term Loans	51.81	(22.22)



Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

{* Before exchange loss/ (Gain)}



9 months FY 2013-14

Vs

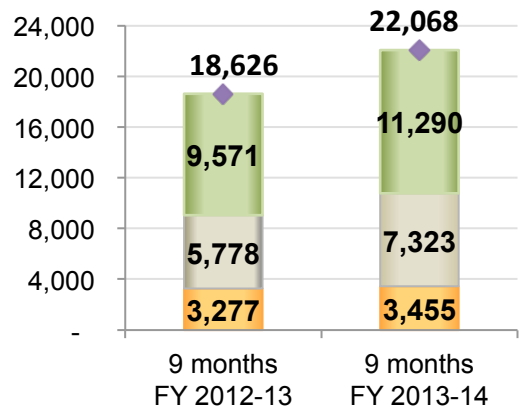
9 months FY 2012-13

MSSL Consolidated :

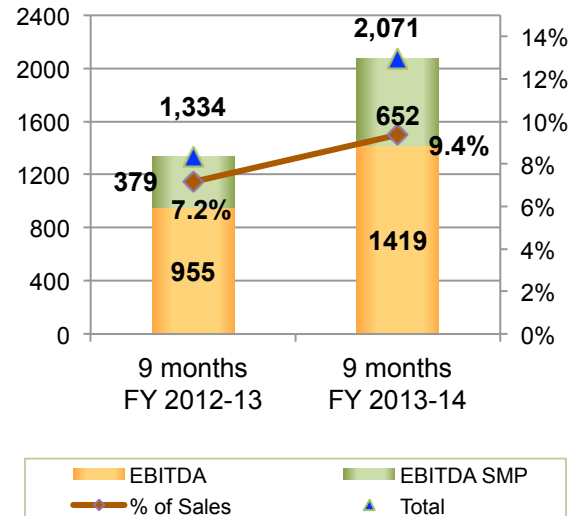
9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

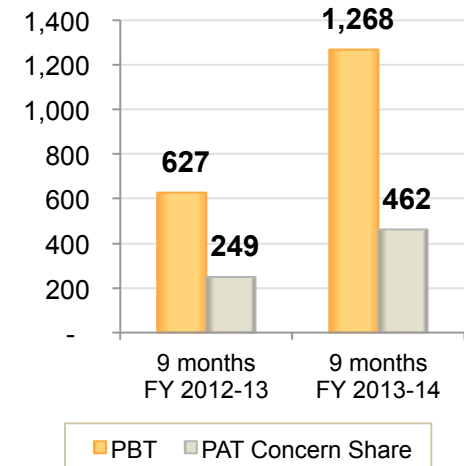
» Sales



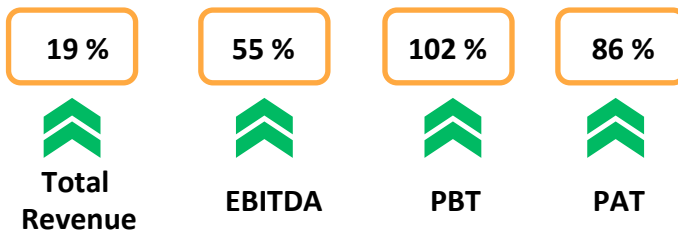
» EBITDA* / % to Sales



» PBT * & PAT Concern Share



» Growth



Notes :



For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	156.25	248.01



- Profit after tax (Concern share) is after :
- accounting for exchange loss/(gain)
 - after minority interest.

{* Before exchange loss/ (Gain)}

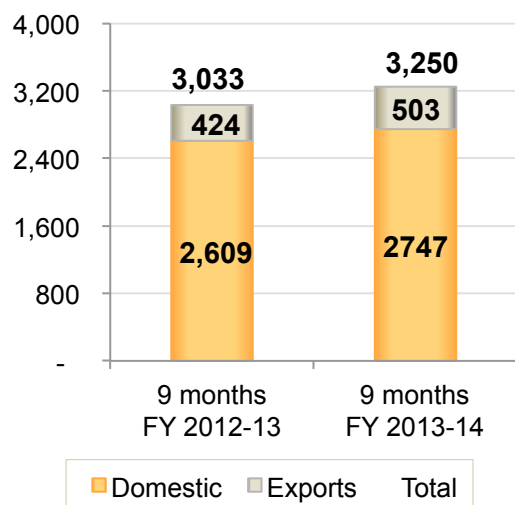


MSSL Standalone :

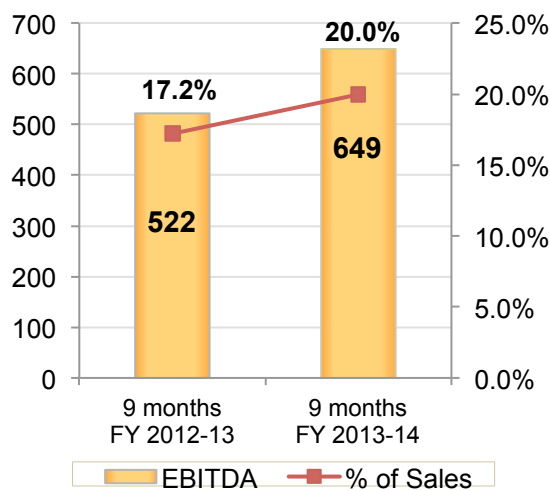
9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

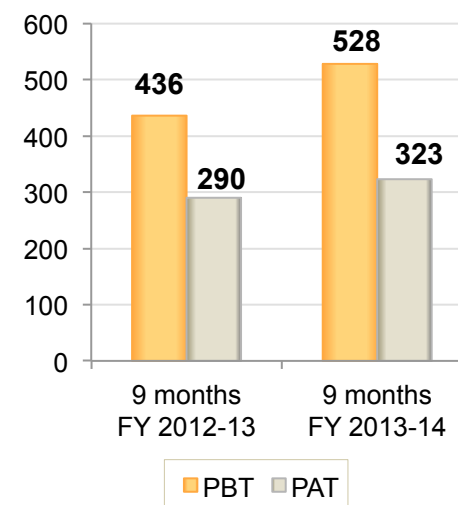
» Sales



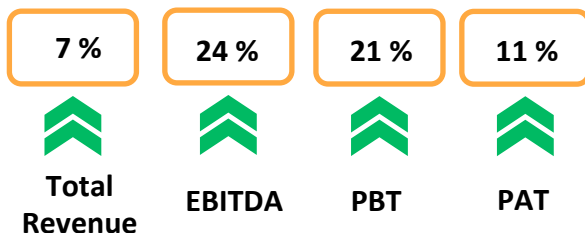
» EBITDA* / % to Sales



» PBT * & PAT



» Growth



Notes :

For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	38.66	73.86

- » Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain) .

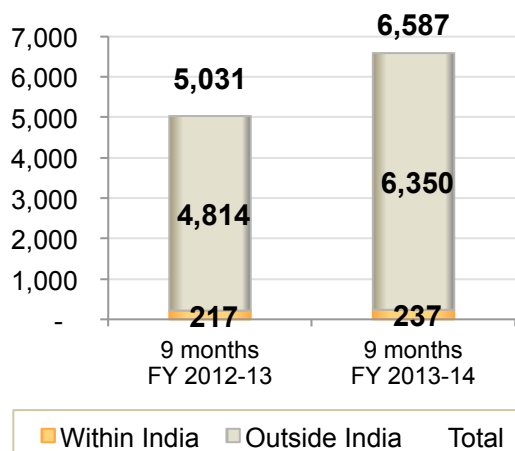
{* Before exchange loss/ (Gain)}



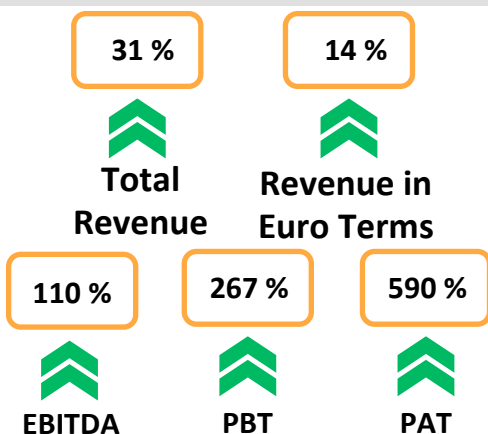
SMR: 9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

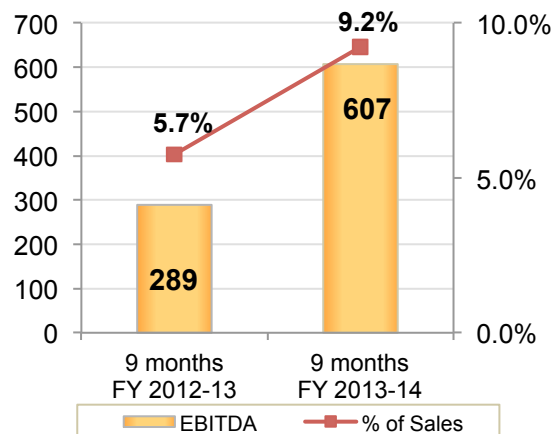
» Sales



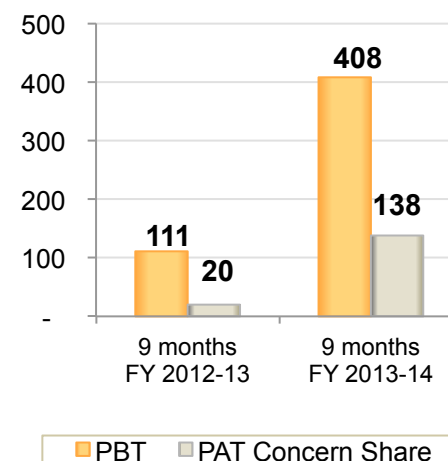
» Growth



» EBITDA* / % to Sales



» PBT * & PAT Concern Share



Notes :



For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	6.04	(10.81)



Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain)
- minority interest.

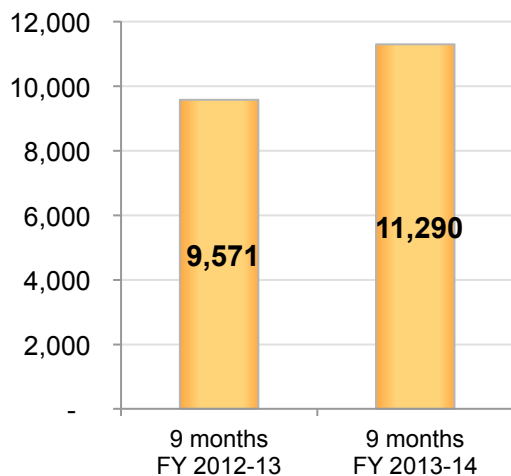
{* Before exchange loss/ (Gain)}



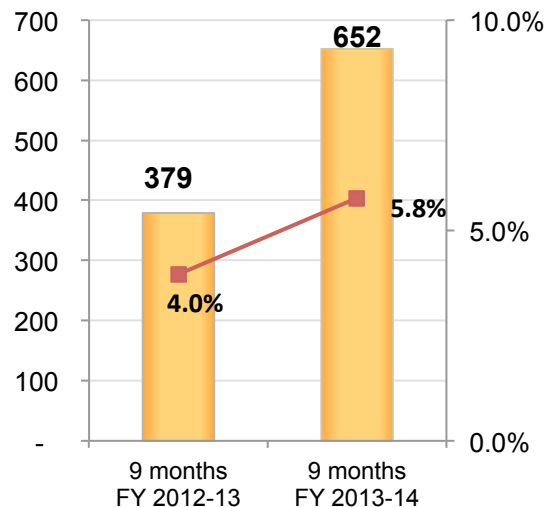
SMP: 9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

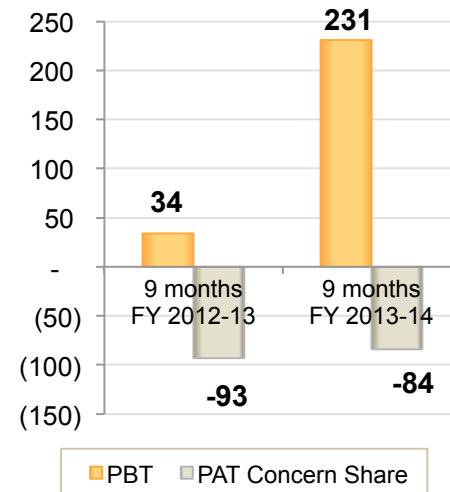
» Sales



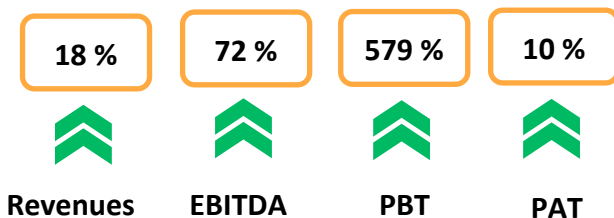
» EBITDA* / % to Sales



» PBT * & PAT Concern Share



» Growth



Notes :

EBITDA — % of Sales



For the Quarter (Rs. Crores)

	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	111.55	184.96



Profit after tax (Concern share) is after :

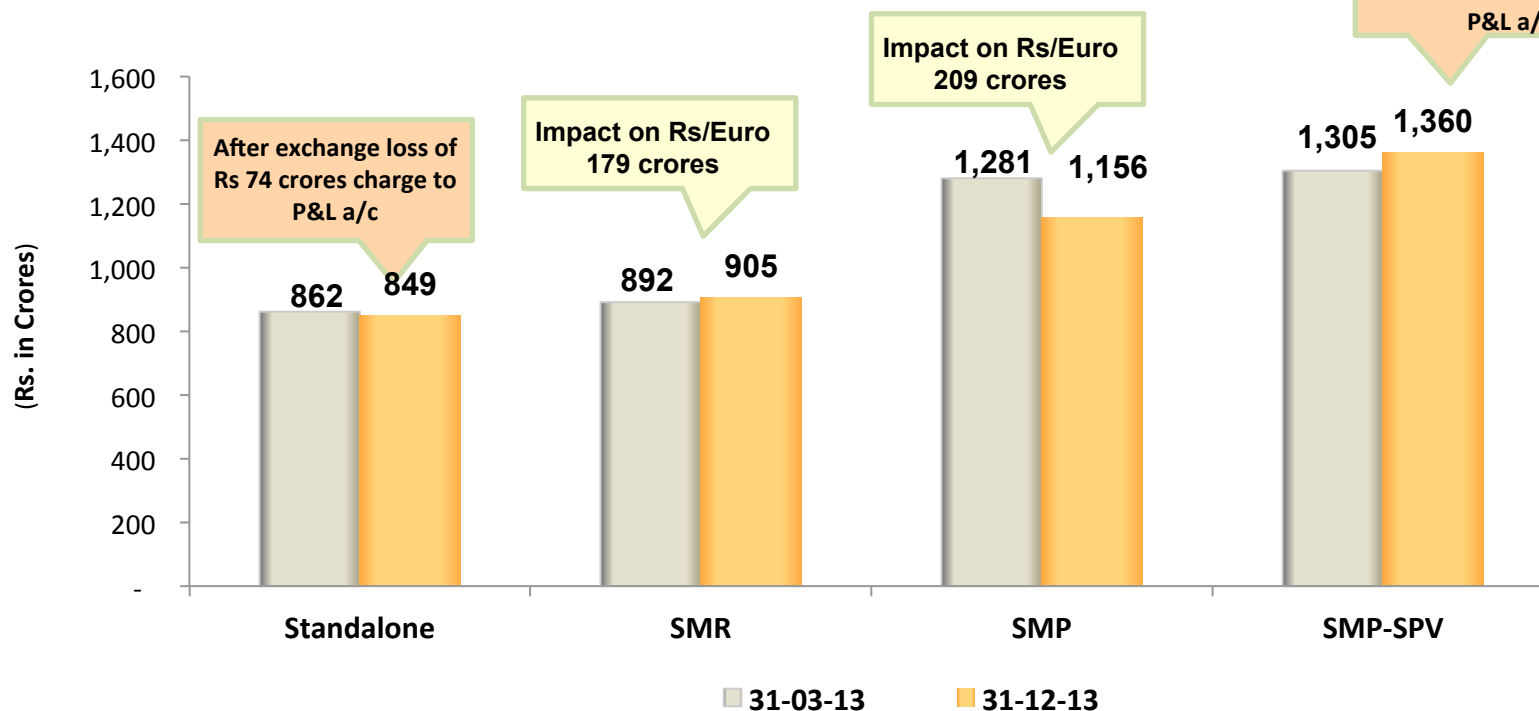
- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

{* Before exchange loss/ (Gain)}



Debt Status

Rs in Crores	31.3.2013	30.09.2013	31.12.2013
Gross Debt	4,904	5,489	5,304
Cash & Bank Balance	594	917	868
Net Debt	4,310	4,572	4,436



Exchange Rate used	31-3-2013	30.09.2013	31.12.2013
Rs / Euro	69.602	84.66	84.94
Rs / US \$	54.300	62.60	61.80

Thank You ...



A Relationship Built on Trust

